



DNB

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DNB BANK
- a company in the DNB Group

Third quarter report 2011
(UNAUDITED)

Financial highlights

DNB Bank Group

| Income statement | 3rd quarter | 3rd quarter | January - September | Full year | |
|--|--------------|--------------|---------------------|--------------|---------------|
| <i>Amounts in NOK million</i> | 2012 | 2011 | 2012 | 2011 | |
| Net interest income | 6 919 | 6 374 | 20 375 | 18 428 | 25 232 |
| <i>Net commissions and fees, core business</i> ¹⁾ | 1 160 | 1 260 | 3 567 | 3 714 | 4 776 |
| <i>Net financial items</i> | 1 811 | 2 802 | 4 870 | 5 930 | 9 937 |
| Net other operating income, total | 2 971 | 4 062 | 8 437 | 9 644 | 14 713 |
| Ordinary operating expenses | 4 770 | 4 519 | 14 248 | 13 471 | 18 328 |
| Other expenses | 85 | 0 | 85 | 0 | 380 |
| Pre-tax operating profit before write-downs | 5 035 | 5 917 | 14 480 | 14 601 | 21 237 |
| Net gains on fixed and intangible assets | 20 | 6 | 63 | 20 | 19 |
| Write-downs on loans and guarantees | 521 | 1 170 | 1 990 | 2 519 | 3 445 |
| Pre-tax operating profit | 4 534 | 4 754 | 12 553 | 12 102 | 17 811 |
| Taxes | 1 243 | 1 210 | 3 389 | 3 267 | 5 308 |
| Profit from operations held for sale, after taxes | 0 | 25 | 92 | (5) | (5) |
| Profit for the period | 3 291 | 3 568 | 9 256 | 8 829 | 12 498 |

Balance sheet

| <i>Amounts in NOK million</i> | 30 Sept. | 31 Dec. | 30 Sept. |
|-------------------------------|-----------|-----------|-----------|
| | 2012 | 2011 | 2011 |
| Total assets | 2 116 899 | 1 884 948 | 1 944 557 |
| Lending to customers | 1 319 229 | 1 291 660 | 1 260 993 |
| Deposits from customers | 850 652 | 750 102 | 773 334 |
| Total equity | 113 456 | 104 304 | 92 585 |
| Average total assets | 2 112 435 | 1 910 290 | 1 895 241 |

Key figures

| <i>Per cent</i> | 3rd quarter | 3rd quarter | January - September | Full year | |
|--|-------------|-------------|---------------------|-----------|------|
| | 2012 | 2011 | 2012 | 2011 | |
| Combined weighted total average spread for lending and deposits | 1.17 | 1.09 | 1.16 | 1.09 | 1.10 |
| Cost/income ratio | 48.2 | 43.3 | 49.4 | 48.0 | 45.9 |
| Write-downs relative to average net lending to customers, annualised | 0.16 | 0.39 | 0.20 | 0.28 | 0.28 |
| Return on equity, annualised | 11.7 | 15.6 | 11.4 | 13.0 | 13.5 |
| Equity Tier 1 capital ratio at end of period ²⁾ | 10.0 | 7.8 | 10.0 | 7.8 | 9.3 |
| Core (Tier 1) capital ratio at end of period ²⁾ | 10.6 | 8.5 | 10.6 | 8.5 | 9.9 |
| Capital ratio at end of period ²⁾ | 12.3 | 10.2 | 12.3 | 10.2 | 11.5 |

1) Includes commissions and fees related to money transfers and interbank transactions, asset management services, credit broking, real estate broking, custodial services and securities trading as well as sale of insurance products and other commissions and fees from banking services.

2) Including 50 per cent of profit for the period, except for the full year figures.

There has been no full or partial external audit of the quarterly directors' report and accounts, though the report has been reviewed by DNB's Group Audit.

Third quarter report 2012

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Directors' report

Introduction

Third quarter 2012

The DNB Bank Group¹⁾ recorded profits of NOK 3 291 million in the third quarter of 2012, down from NOK 3 568 million in the third quarter of 2011. Compared with the preceding quarters, there was an increase in net interest income, a reduction in write-downs and an improvement in capital adequacy. All business areas recorded a rise in profits. Mark-to-market adjustments of basis swaps²⁾ had a negative effect on other operating income of NOK 566 million. Compared with the third quarter of 2011, such adjustments caused a NOK 1 964 million reduction in income.

Average lending volumes increased by 6.7 per cent from the third quarter of 2011. Lending growth slowed down, with a 1 per cent increase from the second to the third quarter of 2012. Lending spreads widened slightly, while deposit spreads narrowed somewhat from the preceding quarter. Overall, spreads remained stable. Long-term funding costs were relatively stable from the second to the third quarter. Total net interest income rose by 8.6 per cent compared with the third quarter of 2011 and by 2.7 per cent from the second quarter of 2012. Over a trailing 12-month period, there was a 10.7 per cent increase from the third quarter of 2011.

Adjusted for the accounting effect of basis swaps, the level of net other operating income was high in the third quarter, rising by 33 per cent from the third quarter of 2011. DNB Markets recorded a healthy level of trading income, which primarily reflected a rise in mark-to-market income, while customer-related revenues declined somewhat.

Adjusted for non-recurring costs and costs pertaining to non-core operations acquired by the banking group, operating expenses rose by 4.2 per cent from the third quarter of 2011, reflecting the establishment of new operations in Norway and internationally towards the end of 2011. The rise in expenses included higher costs in DNB Finans and DNB Eiendom which are directly related to an increase in income from these operations. The number of full-time positions, which increased through 2011, was reduced by 156 from end-June 2012.

Write-downs on loans and guarantees totalled NOK 521 million and were thus more than halved from the third quarter of 2011. There was a NOK 164 million reduction in write-downs from the second quarter of 2012. Overall, individual write-downs were on a level with the first two quarters of 2012, with lower write-downs in Retail Banking and a certain increase in write-downs within shipping.

1) DNB Bank ASA is a subsidiary of DNB ASA and part of the DNB Group. The DNB Bank Group, hereinafter called "the banking group", comprises the bank and the bank's subsidiaries. Other companies owned by DNB ASA, including DNB Livsforsikring, DNB Skadeforsikring and DNB Asset Management, are not part of the banking group. Operations in DNB ASA and the total DNB Group are not covered in this report but described in a separate report and presentation.

2) Basis swaps are derivative contracts entered into by the bank when issuing senior bonds or raising other long-term funding in the international capital markets and converting the relevant currency to Norwegian kroner.

Return on equity was 11.7 per cent, down from 15.6 per cent in the July through September period in 2011. Adjusted for changes in the value of basis swaps, return on equity was 13.7 per cent in the third quarter of 2012.

The DNB Bank Group is continuing its adaptations to the new liquidity and capital requirements which are expected to be introduced over the next few years. The common equity Tier 1 capital ratio, calculated according to the Basel II transitional rules, increased to 10.0 per cent at end-September 2012, including 50 per cent of interim profits. Based on full implementation of Basel II and excluding the effects of the limitations ensuing from the transitional rules, the common equity Tier 1 capital ratio would have been 11.6 per cent. The Board of Directors considers the banking group to be well capitalised in relation to the risk of operations and well prepared to meet future capital adequacy requirements.

The DNB Bank Group has entered into an agreement to sell the branch network in Poland. The sale is part of DNB's new strategy in Poland, where the banking group will primarily concentrate on corporate customer operations. The transaction is subject to the approval of the financial supervisory authority in Poland and must also be approved by a significant percentage of the Polish customers. The acquisition is scheduled to take place in the second quarter of 2013. It is expected that some 250 employees will be transferred to the new owner in connection with the transaction.

During the third quarter, the DNB Bank Group also entered into an agreement to sell its wholly-owned Swedish subsidiary SalusAnsvar AB, whereby 140 full-time positions will be transferred to the new owner. The sale is subject to approval by the supervisory authorities.

DNB's group management team and some of the business areas' operations were moved to the new head office in Bjørvika in Oslo at the end of September. The banking group's other employees in Oslo will move to Bjørvika by spring 2014 as and when the premises are completed. The move is expected to result in a streamlining of operations.

First three quarters 2012

The DNB Bank Group recorded profits of NOK 9 256 million in the January through September period in 2012, an increase from NOK 8 829 million in the corresponding period of 2011. Adjusted for the effects of basis swaps, profits for the period increased by NOK 2 503 million or 30.8 per cent from the year-earlier period.

There was a healthy trend in net interest income, which increased by 10.6 per cent from the first three quarters of 2011. Average lending volumes rose by 8.0 per cent, while lending spreads widened by 0.38 percentage points measured against the 3-month money market rate during the same period. Average deposit volumes rose 14.7 per cent, while deposit spreads contracted by 0.37 percentage points, primarily due to lower interest rate levels and stronger competition for deposits.

Other operating income, adjusted for mark-to-market adjustments of basis swaps, was up 19.3 per cent from the first three quarters of

2011, which mainly reflected a high level of income from foreign exchange and interest rate instruments and a greater profit contribution from associated companies.

Operating expenses, excluding impairment losses for goodwill and intangible assets, rose by 5.8 per cent from the January through September period in 2011, reflecting an increase in pension expenses due to lower interest rate levels, growth in the largest Norwegian cities and a higher level of activity at certain international offices.

At NOK 1 990 million, write-downs on loans and guarantees were NOK 529 million lower than in the first three quarters of 2011. There was a rise in write-downs in both Retail Banking and Large Corporates and International, while there was a significant reduction in write-downs in the Baltics and lower collective write-downs.

Return on equity was 11.4 per cent, down from 13.0 per cent in the January through September period in 2011. Adjusted for changes in the value of basis swaps, return on equity was 13.3 per cent in the January through September period in 2012.

DNB continued to climb on Ipsos MMI's Norwegian corporate reputation list. This year, the DNB Group achieved 23rd place, best among the banks. In addition, DNB improved its score from 66 to 70 in RepTrak's quarterly reputation survey.

DNB still qualified for inclusion in the Dow Jones Sustainability Index in 2012 and thus remains among the top 10 per cent companies within its industry group with respect to sustainability.

Income statement for the third quarter of 2012

Net interest income

| Amounts in NOK million | 3rd quarter | | 3rd quarter | |
|--|-------------|--------|-------------|--|
| | 2012 | Change | 2011 | |
| Net interest income | 6 919 | 546 | 6 374 | |
| Lending and deposit volumes | | 364 | | |
| Lending and deposit spreads | | 605 | | |
| Exchange rate movements | | 75 | | |
| Amortisation effects in the international bond portfolio | | (116) | | |
| Long-term funding costs | | (373) | | |
| Other net interest income | | (10) | | |

Net interest income showed a healthy trend, rising by NOK 546 million or 8.6 per cent from the third quarter of 2011. Lending spreads widened while deposit spreads narrowed. Parallel to this, there was a significant rise in long-term funding costs compared with the third quarter of 2011. These costs have stopped rising and were relatively stable from the second to the third quarter of 2012. Average lending volumes increased by 6.7 per cent from the year-earlier period, though the growth in lending was waning. Deposits increased by 17.1 per cent during the corresponding period.

Net other operating income

| Amounts in NOK million | 3rd quarter | | 3rd quarter | |
|---|-------------|---------|-------------|--|
| | 2012 | Change | 2011 | |
| Net other operating income | 2 971 | (1091) | 4 062 | |
| Net other gains on foreign exchange and interest rate instruments ¹⁾ | | 554 | | |
| Profits from associated companies | | 325 | | |
| Net stock market-related income | | 38 | | |
| Real estate broking | | 11 | | |
| Net other commissions and fees | | (70) | | |
| Net gains on investment property | | (89) | | |
| Basis swaps | | (1 964) | | |
| Other operating income | | 104 | | |

1) Excluding guarantees and basis swaps.

Net other operating income declined by NOK 1 091 million from the third quarter of 2011. Adjusted for the effect of basis swaps, there was a healthy level of other operating income for the quarter, increasing by NOK 873 million or 33 per cent from the third quarter of 2011.

There was a high level of income from foreign exchange and interest rate instruments, partly due to mark-to-market assessments. Profits from associated companies, primarily Eksportfinans, increased during the quarter.

Operating expenses

| Amounts in NOK million | 3rd quarter | | 3rd quarter | |
|--|-------------|--------|-------------|--|
| | 2012 | Change | 2011 | |
| Operating expenses | 4 855 | 336 | 4 519 | |
| Costs for non-core operations | | 30 | | |
| Non-recurring costs: | | | | |
| Impairment losses for goodwill and intangible assets | | 85 | | |
| Restructuring costs | | 35 | | |
| Total adjusted operating expenses | 4 693 | 187 | 4 506 | |
| Income-related costs: | | | | |
| Operational leasing | | 29 | | |
| Performance-based pay | | (22) | | |
| Expenses related to operations: | | | | |
| Cost programme | | (60) | | |
| Wage and price inflation | | 147 | | |
| IT expenses | | (69) | | |
| Rise in pension expenses | | 82 | | |
| Other costs | | 80 | | |

The banking group's operating expenses were up 7.4 per cent from the third quarter of 2011. Adjusted for costs for non-core operations acquired by the banking group and non-recurring costs, there was a NOK 187 million or 4.2 per cent rise in expenses compared with the third quarter of 2011.

IT expenses were reduced by NOK 69 million from the year-earlier period, primarily due to the reversal of costs related to the Baltics. Pension expenses were up NOK 82 million, mainly due to the low interest rate levels. The cost programme remained a key tool for the implementation of cost efficiency measures.

During 2011, the banking group expanded its operations both in Norway and internationally, while the number of full-time positions was reduced through the second and third quarter of 2012. Overall, the number of full-time positions was reduced by 23 from end-September 2011.

Write-downs on loans and guarantees

Write-downs on loans and guarantees totalled NOK 521 million, down 55.5 per cent from NOK 1 170 million in the third quarter of 2011. There was also a reduction of NOK 164 million from the second quarter of 2012.

At NOK 670 million, individual write-downs were relatively stable compared with the first and second quarter of 2012, but represented a lower share of average lending at 0.16 per cent in the third quarter. The level of write-downs was thus markedly lower than normalised losses. Individual write-downs in Retail Banking were reduced during the quarter, reflecting the strong Norwegian economy. There was also a decline in write-downs in most segments in Large Corporates and International, but an increase within shipping.

Total write-downs in the Baltics and Poland were reduced from 5.18 per cent of lending in the third quarter of 2011 to 0.43 per cent in the third quarter of 2012.

There were reversals on collective write-downs of NOK 148 mil-

lion in the third quarter of 2012, compared with new collective write-downs of NOK 251 million in the year-earlier period. This mainly reflected improved portfolio quality.

Net non-performing and doubtful commitments totalled NOK 19.6 billion at end-September 2012, an increase from NOK 14.5 billion at end-September 2011, and a slight increase from NOK 19.3 billion at end-June 2012. Net non-performing and doubtful commitments represented 1.46 per cent of lending volume, up 0.34 percentage points from end-September 2011 and 0.01 percentage points from end-June 2012.

Taxes

The DNB Bank Group's tax charge for the third quarter of 2012 was NOK 1 243 million, up from NOK 1 210 million in the year-earlier period. Relative to pre-tax operating profits, the estimated tax charge was 27 per cent, up from 25 per cent in the third quarter of 2011, but on a level with the tax charge in the second quarter of 2012.

Business areas

Activities in the DNB Bank Group are organised in the business areas Retail Banking, Large Corporates and International and DNB Markets. The business areas operate as independent profit centres and have responsibility for serving all of the banking group's customers and for the total range of products and services. In addition, operations in DNB Baltics and Poland are reported as a separate profit centre.

Retail Banking

Retail Banking is responsible for serving the banking group's 2.1 million personal customers and some 220 000 corporate customers through the branch network in Norway. DNB aspires to be a local bank for the whole of Norway, while offering the expertise of a large bank. The aim is that coordinated service to these customer segments will make the services more accessible and give customers good personal financial advice.

Pre-tax operating profits totalled NOK 2 442 million in the third quarter of 2012, an increase of NOK 658 million from the year-earlier period. There was strong growth in both lending and deposits during the period, parallel to a satisfactory trend in non-performing commitments and write-downs.

| <i>Income statement in NOK million</i> | 3rd quarter | | Change | |
|---|-------------|-------|----------|--------|
| | 2012 | 2011 | NOK mill | % |
| Net interest income | 4 219 | 3 519 | 699 | 19.9 |
| Other operating income | 1 047 | 997 | 50 | 5.0 |
| Income attributable to product suppliers | 242 | 380 | (138) | (36.3) |
| Net other operating income | 1 289 | 1 377 | (88) | (6.4) |
| Total income | 5 507 | 4 896 | 611 | 12.5 |
| Other operating expenses | 2 781 | 2 680 | 101 | 3.8 |
| Costs attributable to product suppliers | 125 | 177 | (52) | (29.4) |
| Total operating expenses | 2 906 | 2 858 | 48 | 1.7 |
| Pre-tax operating profit before write-downs | 2 601 | 2 038 | 563 | 27.6 |
| Net gains on fixed assets | 0 | 0 | 0 | |
| Net write-downs on loans | 154 | 250 | (97) | (38.6) |
| Profit from repossessed operations | (5) | 0 | (5) | |
| Pre-tax operating profit | 2 442 | 1 788 | 654 | 36.6 |

Average balance sheet items in NOK billion

| | | | | |
|--------------------------|-------|-------|------|------|
| Net lending to customers | 855.8 | 790.3 | 65.5 | 8.3 |
| Deposits from customers | 459.4 | 411.3 | 48.1 | 11.7 |

Key figures in per cent

| | | | | |
|---|--------|-------|------|-------|
| Lending spread ¹⁾ | 2.04 | 1.46 | | |
| Deposit spread ¹⁾ | (0.12) | 0.50 | | |
| Return on risk-adjusted capital ²⁾ | 34.8 | 27.2 | | |
| Cost/income ratio | 51.9 | 58.4 | | |
| Ratio of deposits to lending | 53.7 | 52.0 | | |
| Number of full-time positions, end of period | 4 909 | 5 001 | (92) | (1.8) |

1) Calculated relative to the 3-month money market rate.

2) Calculated on the basis of internal measurement of risk-adjusted capital.

There was continued brisk growth in home mortgages during the quarter. Average net lending increased by 8.3 per cent from the third quarter of 2011, parallel to brisk deposit growth at 11.7 per cent for the period. Along with customer deposits, covered bonds based on home mortgages in DNB Boligkreditt were key sources of funding. At end-September 2012, 94 per cent of lending volume in Retail Banking was funded by deposits and covered bonds.

Rising volumes and widening lending spreads relative to the 3-month money market rate contributed to the rise in net interest income from the third quarter of 2011. Deposit spreads narrowed due to lower interest rate levels and strong competition in the market. The volume-weighted interest rate spread was 1.29 per cent in the third quarter of 2012, an increase from 1.13 per cent in the year-earlier period.

Total other operating income was NOK 88 million lower than in the third quarter of 2011. Income from guarantee commissions, payment services and real estate broking showed a positive trend during the period, while there was a reduction in income from interest rate instruments.

Operating expenses were NOK 48 million higher than in the third quarter of 2011, which was mainly due to impairment losses for goodwill in connection with the agreement to sell SalusAnsvar AB. The number of full-time positions was 4 909 at end-September 2012, a reduction of 92 positions from end-September 2011. There were 4 583 full-time positions in the business area's units in Norway at end-September 2012.

The quality of the loan portfolio was sound, with relatively low write-downs in both the retail and corporate markets. On an annual basis, net write-downs on loans represented 0.07 per cent of net lending, down from 0.13 per cent in the third quarter of 2011. Net non-performing and doubtful commitments amounted to NOK 5 997 million at end-September 2012, down NOK 198 million from end-September 2011.

Nordlandsbanken was formally merged with DNB Bank ASA with effect from 1 October 2012, but will remain a separate brand in the banking group for a transitional period of up to two years. The banking group has entered into an agreement to sell the wholly-owned Swedish distribution company SalusAnsvar AB. The transaction is subject to approval by the supervisory authorities.

DNB's new insurance product for children and young adults, which can be bought online and includes an electronic medical history statement, was launched on 8 October. There will be continued focus on small companies in a start-up phase through the "Start-up" financing concept.

In spite of the financial market turmoil and the uncertain prospects for the global economy, the Norwegian mainland economy has shown a positive trend. Low interest rates combined with a marked increase in real income and a stable, low unemployment rate provide the basis for strong consumption growth. Retail Banking expects continued strong growth in home mortgages and more subdued growth in lending to small and medium-sized companies. The level of write-downs on loans to both personal and corporate customers is expected to remain low.

Large Corporates and International

Large Corporates and International serves the bank's largest Norwegian corporate customers and is responsible for DNB's international service concept. Operations are based on broad industry expertise and long-term customer relationships.

Pre-tax operating profits came to NOK 1 946 million in the third quarter of 2012, up NOK 209 million from the third quarter of 2011.

| Income statement in NOK million | 3rd quarter | | Change | |
|---|-------------|-------|----------|-------|
| | 2012 | 2011 | NOK mill | % |
| Net interest income | 2 308 | 2 052 | 256 | 12.5 |
| Other operating income | 313 | 221 | 92 | 41.5 |
| Income attributable to product suppliers | 530 | 579 | (50) | (8.6) |
| Net other operating income | 842 | 800 | 42 | 5.3 |
| Total income | 3 150 | 2 852 | 298 | 10.4 |
| Other operating expenses | 652 | 588 | 64 | 10.8 |
| Costs attributable to product suppliers | 240 | 234 | 6 | 2.6 |
| Total operating expenses | 892 | 822 | 70 | 8.5 |
| Pre-tax operating profit before write-downs | 2 258 | 2 030 | 228 | 11.2 |
| Net gains on fixed assets | 0 | 0 | 0 | |
| Net write-downs on loans | 250 | 233 | 17 | 7.5 |
| Profit from repossessed operations | (63) | (60) | (2) | |
| Pre-tax operating profit | 1 946 | 1 737 | 209 | 12.0 |

Average balance sheet items in NOK billion

| | | | | |
|--------------------------|-------|-------|------|------|
| Net lending to customers | 399.5 | 371.2 | 28.3 | 7.6 |
| Deposits from customers | 294.7 | 228.1 | 66.6 | 29.2 |

Key figures in per cent

| | | | | |
|---|--------|-------|---|-----|
| Lending spread ¹⁾ | 1.95 | 1.68 | | |
| Deposit spread ¹⁾ | (0.20) | 0.01 | | |
| Return on risk-adjusted capital ²⁾ | 21.4 | 22.8 | | |
| Cost/income ratio | 28.3 | 28.8 | | |
| Ratio of deposits to lending | 73.8 | 61.4 | | |
| Number of full-time positions, end of period | 1 144 | 1 138 | 6 | 0.5 |

1) Calculated relative to the 3-month money market rate.

2) Calculated on the basis of internal measurement of risk-adjusted capital.

Average lending increased by 7.6 per cent from the third quarter of 2011, while there was a 0.8 per cent reduction from the second quarter of 2012. Adjusted for exchange rate movements, there was a 4.0 per cent rise in lending from the third quarter of 2011.

Average deposits rose by 29.2 per cent from the third quarter of 2011. Adjusted for exchange rate movements, deposits increased by 26.2 per cent. There was a 2.2 per cent rise in deposits from the second quarter of 2012.

Relative to the 3-month money market rate, lending spreads showed a positive trend, widening by 0.28 percentage points from the third quarter of 2011 and 0.08 percentage points from the second quarter of 2012. The widening spreads helped compensate for higher long-term funding costs. The strong competition for deposits caused pressure on deposit spreads, which declined by 0.21 percentage points from the third quarter of 2011 and by 0.04 percentage points from the second quarter of 2012.

The rise in other operating income was mainly attributable to a positive development in the market value of equities and an increase in guarantee commissions.

Personnel expenses were higher in the third quarter of 2012 than in the year-earlier period, mainly due to a rise in staff numbers in strategic priority areas in 2011. The cost level reflected restructuring costs at the banking group's international units and a non-recurring cost item related to health insurance for the employees at the New York office. Adjusted for these items, costs rose by 4.5 and 3.3 per cent, respectively, from the third quarter of 2011 and the second quarter of 2012. At end-September 2012, staff in the business area represented 1 144 full-time positions, including 655 positions outside Norway. Large Corporates and International has started the process to pare down costs in order to reach the targets presented on the Capital Markets Day, and the number of full-time positions declined from end-June 2012.

There was a decline in write-downs on loans in most segments, though write-downs within shipping showed a certain increase. Net write-downs on loans represented 0.25 per cent of net lending to customers on an annual basis, while individual write-downs represented 0.35 per cent. In the third quarter of 2011, net write-downs came to 0.25 per cent of net lending, of which individual write-downs represented 0.13 per cent.

Net non-performing and doubtful commitments amounted to NOK 8 billion at end-September 2012, a slight increase from end-June 2012. The corresponding figure at end-September 2011 was NOK 1.4 billion.

The quality of the loan portfolios remained sound and, on average, showed a positive trend from the preceding quarters. However, portfolio quality deteriorated somewhat in the dry bulk and tanker segments due to the weak market situation. Close follow-up of customers and good preventive measures have reduced the need for write-downs.

DNB will give priority to strong, long-term and profitable customer relationships. Large Corporates and International aims to rebalance its portfolios by reducing its exposure somewhat within shipping and commercial real estate, while capitalising on the opportunities within sectors such as energy, offshore, telecom and healthcare. Average lending spreads are expected to increase somewhat, which is necessary to compensate for higher funding costs. It is anticipated that the strong competition for stable customer deposits and significant pressure on deposits spreads will continue.

DNB Markets

DNB Markets, Norway's largest provider of securities and investment services, recorded a satisfactory level of profits in the third quarter of 2012. Pre-tax operating profits totalled NOK 1 285 million, up NOK 318 million or 32.9 per cent compared with the year-earlier period. The third quarter of 2012 saw a low level of customer activity in most markets, while narrower credit margins ensured considerable capital gains on bonds.

| <i>Income statement in NOK million</i> | 3rd quarter | | Change | |
|--|-------------|-------|----------|--------|
| | 2012 | 2011 | NOK mill | % |
| FX, interest rate and commodity derivatives | 358 | 433 | (75) | (17.3) |
| Investment products | 70 | 91 | (21) | (22.7) |
| Corporate finance | 177 | 227 | (50) | (22.0) |
| Securities services | 59 | 52 | 6 | 12.1 |
| Total customer revenues | 664 | 803 | (139) | (17.3) |
| Net income from international bond portfolio | 714 | (1) | 715 | |
| Other market making/trading revenues | 413 | 608 | (195) | (32.1) |
| Total trading revenues | 1 126 | 607 | 520 | 85.7 |
| Interest income on allocated capital | 36 | 44 | (8) | (18.2) |
| Total income | 1 826 | 1 454 | 373 | 25.6 |
| Operating expenses | 541 | 486 | 55 | 11.3 |
| Pre-tax operating profit | 1 285 | 967 | 318 | 32.9 |

Key figures in per cent

| | | | | |
|---|------|------|----|-----|
| Return on risk-adjusted capital ¹⁾ | 56.1 | 45.9 | | |
| Cost/income ratio | 29.6 | 33.5 | | |
| Number of full-time positions, end of period | 721 | 693 | 28 | 4.1 |

1) Calculated on the basis of internal measurement of risk-adjusted capital.

Customer-related revenues totalled NOK 664 million, down NOK 139 million from the third quarter of 2011. Due to the uncertain situation in Southern Europe and in the international economy in general, many investors adopted a waiting attitude. This resulted in a reduction in customer-related revenues, while income from arranging bond issues gave a strong income contribution in the third quarter of 2012.

The decline in customer-related income from foreign exchange and interest rate and commodity derivatives reflected a lower level of activity within interest rate hedging as a large number of customers have already entered into hedging contracts. The level of income from foreign exchange was unchanged from the third quarter of 2011, while income from commodity hedging showed healthy growth.

In consequence of lower income from equities brokerage, there was a reduction in customer-related income from the sale of securities and other investment products. A high level of activity within bond and commercial paper brokerage partly compensated for the reduction in income on equities.

Customer-related revenues from corporate finance services declined from the third quarter of 2011 in spite of a very high level of activity in arranging ordinary and high-yield bond issues. However, there was fierce competition among arrangers of such transactions, whereby a greater number of players had to share lower margins. There were sluggish market conditions for initial public offerings and share issues, while there was an increase in merger and acquisition advisory services during the quarter. A corporate finance unit was established in Stockholm during the third quarter.

Due to a high level of activity within both securities lending and securities services during the quarter, there was a rise in customer-related revenues from custodial and other securities services.

Market making and other proprietary trading generated revenues of NOK 1 126 million, an increase of NOK 520 million from the year-earlier period. The continued normalisation of the financial markets had a positive effect on income for the quarter, resulting in a significant reduction in credit margins and in turn in capital gains on DNB Markets' bond portfolios.

The cost/income ratio was 29.6 per cent in the third quarter of 2012, down from 33.5 per cent a year earlier.

Developments in the equity, credit, commodity, currency and interest rate markets will be decisive for the business area's future profits.

DNB Baltics and Poland

DNB Baltics and Poland offers financial services to corporate and personal customers in Estonia, Latvia and Lithuania. The strategy in Poland has been changed, whereby future operations will focus on the corporate market within the DNB Bank Group's international priority areas. An agreement has been entered into on the sale of the branch network in Poland, including the appurtenant customer relationships with personal customers and small and medium-sized companies. The sale is subject to approval by the authorities and must also be approved by a significant percentage of the Polish customers.

DNB Baltics and Poland achieved pre-tax operating profits of NOK 78 million in the third quarter of 2012, representing an increase of NOK 559 million from the year-earlier period.

| <i>Income statement in NOK million</i> | 3rd quarter | | Change | |
|---|-------------|-------|----------|---------|
| | 2012 | 2011 | NOK mill | % |
| Net interest income | 251 | 335 | (84) | (25.1) |
| Other operating income | 227 | 172 | 55 | 32.0 |
| Total income | 478 | 507 | (29) | (5.8) |
| Operating expenses | 342 | 294 | 48 | 16.3 |
| Pre-tax operating profit before write-downs | 136 | 213 | (77) | (36.1) |
| Net gains on fixed assets | (1) | 5 | (6) | (118.8) |
| Net write-downs on loans | 57 | 700 | (643) | (91.8) |
| Pre-tax operating profit | 78 | (481) | 559 | (116.3) |

Average balance sheet items in NOK billion

| | | | | |
|--------------------------|------|------|-------|-------|
| Net lending to customers | 52.8 | 53.7 | (1.0) | (1.8) |
| Deposits from customers | 29.1 | 22.7 | 6.5 | 28.5 |

Key figures in per cent

| | | | | |
|---|-------|--------|------|-------|
| Lending spread ¹⁾ | 1.97 | 1.80 | | |
| Deposit spread ¹⁾ | 0.31 | 1.10 | | |
| Return on risk-adjusted capital ²⁾ | 6.9 | (42.6) | | |
| Cost/income ratio | 71.5 | 57.9 | | |
| Ratio of deposits to lending | 55.2 | 42.2 | | |
| Number of full-time positions, end of period | 3 203 | 3 234 | (31) | (1.0) |

1) Calculated relative to the 3-month money market rate.

2) Calculated on the basis of internal measurement of risk-adjusted capital.

The macroeconomic situation in the Baltic region is gradually improving. However, credit demand remained low during the third quarter, and there was a continued decline in the banking group's lending volumes in the Baltics. Operations in Poland reflected DNB's change of strategy in this country. Average lending was reduced by 1.8 per cent from the third quarter of 2011. In spite of a 4.3 per cent decline in lending in the Baltics from year-end 2011, there was a rise in market share during the period. DNB Poland experienced a relatively strong increase in lending throughout 2011. However, the change of strategy has put a strong damper on lending growth, and there was a 3.8 per cent decline in lending from the second to the third quarter of 2012.

Average customer deposits showed a healthy trend and rose by 28.5 per cent from the year-earlier period. This demonstrates that customers in this region had faith in DNB Baltics and Poland as part of a sound Norwegian bank.

The reduction in net interest income from the third quarter of 2011 reflected a combination of rising funding costs, lower lending volumes and pressure on deposit spreads. There was a positive trend in lending spreads, measured against the 3-month money market rate, while deposit spreads narrowed, partly due to strong competition for deposits.

There was a further reduction in net write-downs on loans in the third quarter of 2012, and write-downs represented 0.43 per cent of average lending on an annual basis, down from 0.74 per cent in the second quarter of 2012. In the third quarter of 2011, write-downs represented 5.2 per cent of average lending.

Efforts to improve portfolio quality and cost efficiency will be high on the agenda. Write-downs on loans are expected to be significantly lower than in 2011. In the longer term, growth in the Baltics is expected to surpass average European levels. The banking group will work to improve operations and widen the product range in the region. Operations in Poland will be adapted to the amended strategy, concentrating on the corporate segment. Improved operations combined with lower write-down levels are expected to ensure improved profitability.

Funding, liquidity and balance sheet

The banking group had ample access to the short-term funding markets throughout the third quarter. The level of market uncertainty was gradually reduced, and investors showed a greater interest in funding with longer maturities than before. There was an increase in the number of banks to which investors were willing to lend money, though the markets remained selective. Banks with strong credit ratings had the best access to funding, and DNB was one of these banks.

The long-term funding markets were functioning almost as normal during the third quarter. There was a significant reduction in funding costs for both new covered bonds and senior bond debt. This reflected the need of investors to invest money while banks have less need for new funding in the short and medium term. In addition, measures launched by the European Central Bank, ECB, to purchase European sovereign debt had positive effects on the market. This resulted in less uncertainty, and the price level for new long-term funding was reduced, especially for financially strong banks. In spite of this, the banking group's funding costs were much higher than prior to the financial crisis. Experience shows that market conditions can change quickly, and highly volatile funding costs and varying access to capital must still be expected.

Conservative limits have been set for the refinancing of the banking group's short-term funding. The banking group stayed well within these limits during the third quarter of 2012. In order to keep the banking group's long-term liquidity risk at a low level, the majority of loans should be financed through stable sources, such as customer deposits, long-term securities, subordinated loan capital and equity. At end-September 2012, such financing represented 113.9 per cent of customer lending.

Total assets in the banking group's balance sheet were NOK 2 117 billion as at 30 September 2012 and NOK 1 945 billion a year earlier.

Measured in Norwegian kroner, net lending to customers increased by NOK 58 billion or 4.6 per cent from end-September 2011. Customer deposits increased by NOK 77 billion or 10 per cent during the same period.

The banking group's ratio of deposits to lending to customers increased from 61.3 per cent at end-September 2011 to 64.5 per cent. The ratio of deposits to lending in DNB Bank ASA rose from 104.6 per cent to 115.8 per cent during the same period.

The average remaining term to maturity for the portfolio of senior bond debt and covered bonds was 4.6 years at end-September 2012, compared with 4.4 years a year earlier.

Risk and capital adequacy

Various factors affected the risk picture in the third quarter. On the positive side, capital markets normalised, which implied lower credit risk premiums and reduced additional costs related to currency swap agreements, as well as generally better access for banks to short and

long-term funding. On the negative side, growth forecasts for the global economy were once again adjusted downwards. Developments in both Europe and the US entail a high level of risk.

The banking group quantifies risk by measuring risk-adjusted capital requirements, which declined by NOK 2.0 billion in the third quarter of 2012, to NOK 68.3 billion. The table below shows developments in the risk-adjusted capital requirement ³⁾.

| | 30 Sept. 2012 | 30 June 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
|---|------------------|-----------------|-----------------|------------------|
| <i>Amounts in NOK billion</i> | | | | |
| Credit risk | 59.5 | 62.0 | 64.5 | 68.0 |
| Market risk | 5.6 | 5.2 | 4.9 | 4.9 |
| Operational risk | 7.4 | 6.6 | 6.7 | 6.7 |
| Business risk | 4.0 | 3.8 | 4.0 | 4.0 |
| Gross risk-adjusted capital requirement | 76.5 | 77.6 | 80.1 | 83.5 |
| Diversification effect ¹⁾ | (8.2) | (7.3) | (7.9) | (8.0) |
| Net risk-adjusted capital requirement | 68.3 | 70.3 | 72.3 | 75.6 |
| Diversification effect in per cent of gross risk-adjusted capital requirement ¹⁾ | 10.7 | 9.5 | 9.8 | 9.5 |

1) *The diversification effect refers to the effect achieved by the banking group in reducing risk by operating within several risk categories where unexpected losses are unlikely to occur at the same time.*

The risk-adjusted capital requirement for credit declined by NOK 2.5 billion in the third quarter of 2012, reflecting a reduction in volumes within Large Corporates and International, partly due to the strengthening of the NOK rate relative to the US dollar and the euro. Overall, there was stable, sound credit quality. There was a certain improvement in the Baltics, while there was a weaker trend in the shipping sector. Other parts of the portfolio showed a positive trend. Tanker and dry bulk rates remained at record-low levels. For a number of segments, the rates did not cover running operating expenses. Even though the number of new ships on order is declining, the market situation for the tanker, dry bulk and container segments will probably worsen in the short term. In the Norwegian commercial property market, there was a positive development in rental prices in central areas due to strong employment growth. Nevertheless, property values showed a weak trend.

Market risk in operations remained relatively stable. There were no significant changes in market risk limits during the quarter. Due to the normalisation of credit spreads and margins on currency swaps, the bank recorded gains on its portfolio of fixed-income securities carried at fair market value, while there was an opposite effect on basis swaps.

The capital requirement for operational risk increased by NOK 0.8 billion from the second quarter of 2012. ICT crime, and

3) *In the third quarter of 2012, significant changes were made in the calculation method for risk-adjusted capital for credit. The diversification effects were reduced, while the probability of default was adjusted upwards for some portfolios to ensure greater consistency between external capital adequacy calculations and internal risk measurement. In addition, risk-adjusted capital calculations for non-performing and doubtful commitments were introduced. These changes have thus far not been reflected in the allocation of capital to the business areas or in risk-adjusted profitability measurement. The changes will affect these calculations as from 1 January 2013. With respect to operational risk, the Group no longer uses an internal quality index to modify the risk-adjusted capital requirement. Figures for previous periods have been adjusted correspondingly.*

Internet banking fraud in particular, is an increasing problem meaning that the bank must devote greater resources to ensuring that it is protected against such attacks. In addition, other business disruptions in the banking group's IT systems affected customers during the third quarter. Extensive resources have been mobilised in order to reduce the probability that customers will be negatively affected in the future.

Risk-weighted volume included in the calculation of the formal capital adequacy requirement declined by NOK 21 billion during the quarter, to NOK 997 billion. In 2012, risk-weighted volume cannot be less than 80 per cent of the corresponding figure calculated according to the Basel I regulations. Including 50 per cent of interim profits, the common equity Tier 1 capital ratio was 10.0 per cent, while the capital adequacy ratio was 12.3 per cent.

Calculations have also been made of full future implementation of the Basel II rules on all of the banking group's credit portfolios, excluding those in DNB Baltics and Poland, disregarding the limitations ensuing from the transitional rules. The calculations showed a pro forma risk-weighted volume of NOK 861 billion and a potential common equity Tier 1 capital ratio of 11.6 per cent.

Macroeconomic developments

Norway's major trading partners have experienced sluggish economic growth thus far in 2012. There are high and rising unemployment levels in most European countries. A number of countries are struggling with high sovereign debt levels and budget deficits. Parallel to this, the required fiscal policy tightening will contribute to lower future growth, which will make it more difficult to find a way out of the sovereign debt crisis. Thus, the weak growth in Europe could prevail for several years ahead. Economic growth has slowed in China, India and other emerging economies, which puts a further damper on growth in the rest of the world.

In order to stimulate growth, key policy rates in a number of countries are being kept close to zero. Central banks have also used so-called quantitative easing to stimulate their economies. This policy includes increasing central bank funding of banks as well as central banks' purchases of bonds to keep the long-term interest rate level down.

In consequence of the international economic downturn, the prices of many commodities and semi-manufactured goods which are important for traditional Norwegian exports, have shown a weak trend. The price of crude oil is an important exception which, after a fall, picked up during the summer. Along with new oil and gas discoveries, these developments have ensured a high level of optimism in the Norwegian petroleum industry. The industry was a key driving force underlying the Norwegian economic upturn through 2011 and 2012. The Norwegian economy will thus probably receive further stimuli from a rise in petroleum activity over the coming period. This will also affect much other economic activity in Norway and will probably contribute to low unemployment levels and a significant increase in household demand.

Norwegian industries exposed to competition, which do not receive positive impulses from the petroleum sector and have to compete in weak international markets, are experiencing stagnation, and some are experiencing a fall in production and employment levels. A strong Norwegian krone rate and a squeezed labour market also make the situation difficult for these companies.

Housing prices have continued to show a clear upward trend. High population growth, a moderate number of new residential properties, higher employment levels, a stable, low unemployment rate, strong wage growth and prospects of continuing low interest rate levels point towards a further increase in housing prices and reduce the risk of a short-term fall in prices. Relatively high housing prices and stricter equity requirements introduced by Finanstilsynet (the Financial Supervisory Authority of Norway) could put a damper on price growth. According to DNB's model for housing market

developments, housing prices are not unnaturally high in a longer-term perspective in light of the basic factors which influence the housing market.

New regulatory framework

The Basel III regulatory framework, which introduces stricter capital adequacy and liquidity requirements, will be implemented in the EU/EEA in the form of a new capital requirements directive, CRD IV. There were plans to introduce the directive on 1 January 2013. Due to the pace of the political negotiations, however, the introduction will probably be postponed until spring 2013. The Norwegian Ministry of Finance has prepared draft legislation and a consultation paper for implementing CRD IV in Norway and aims to approve changes in regulations in 2013.

In 2011, the European Banking Authority, EBA, prepared a plan for further recapitalisation of banks. Several EU countries, including Sweden, have chosen to use the Internal Ratings Based, IRB, approach from the Basel II framework as a calculation base for this requirement. The Norwegian supervisory authorities, on the other hand, require that risk-weighted volume must represent minimum 80 per cent of risk-weighted volume measured according to standard risk weights under the Basel I rules. Thus, Norwegian financial institutions will be subject to a higher capital requirement than corresponding institutions in the Nordic region and the rest of Europe, which use the IRB approach.

The Nordic supervisory authorities have been invited by the Nordic Ministers of Finance to look into the possibility of arriving at a common understanding of the forthcoming liquidity and capital requirements and similar practices. The banking group supports this process and believes it is vital that equal framework conditions are established in the market, both in the Nordic region and in the rest of Europe.

For several years, the value of the Norwegian Banks' Guarantee Fund has exceeded the minimum requirement in the Guarantee Schemes Act. Thus, no ordinary levies have been collected from the banks during this period. The Ministry of Finance wishes to strengthen the Guarantee Fund's ability to handle banks' potential future problems and thus aims to present draft legislation proposing to remove the maximum limit on the Fund's capital. If this proposal is approved, the banks will subsequently have to pay an annual levy to the Guarantee Fund independent of the Fund's size.

Up until the new regulations are introduced, the DNB Bank Group will seek to gradually adapt to the expected new rules.

Future prospects

The DNB Group presented updated financial targets at its Capital Markets Day event in September. The targets for the 2012-2015 period are annual growth in net interest income above 6 per cent and maximum 2 per cent annual cost growth, including restructuring costs. In 2015, return on equity should be above 12 per cent, while the common equity Tier 1 capital ratio according to Basel III should be 12.0–12.5 per cent. The targets have been adjusted downwards somewhat compared with previous targets, mainly due to expectations of lower interest rate levels and a higher tax charge than previously assumed, as well as stricter capitalisation requirements from the authorities.

There are a number of key factors which make the DNB Group believe that these targets are attainable. In spite of a weak international economic trend, the Norwegian economy is expected to remain strong. Coupled with strict cost control, this will provide the basis for a healthy profit trend in the DNB Group's Norwegian operations. During the period up to 2015, Large Corporates and International will rebalance its large corporate portfolio by reducing its exposure within shipping and commercial real estate and increasing its initiatives within sectors such as energy, offshore and tele-

communications. In addition, DNB will implement other measures to reduce the exposure to capital-intensive operations while focusing on operations which increase less capital-intensive income.

In the Retail Banking business area, rising lending volumes, slightly widening lending spreads, pressure on deposit spreads and a continued low level of write-downs on loans are expected. The Large Corporates and International business area will rebalance its portfolios. Wider lending spreads and pressure on deposit spreads are expected. With the exception of the shipping segment, a continued low level of write-downs on loans is anticipated. A high

level of financial market volatility will have a positive impact on income in DNB Markets. On the other hand, prevailing price pressure and a lower level of activity, especially in the stock market, will negatively affect income. Operations in the Baltics are expected to show further improvement and to record lower write-downs, leading to a positive profit trend.

The DNB Bank Group will adhere to its customer-oriented strategy, which forms the basis for the banking group's operations and will retain its profit estimate for 2012, with write-downs on loans and guarantees roughly on a level with 2011.

Oslo, 24 October 2012
The Board of Directors of DNB Bank ASA

Anne Carine Tanum
(chairman)

Jarle Berge
(vice-chairman)

Sverre Finstad

Kai Nyland

Torill Rambjør

Vigdis Mathisen

Rune Bjerke
(group chief executive)

Income statement

| <i>Amounts in NOK million</i> | Note | DNB Bank ASA | | | | |
|---|-----------|---------------------|---------------------|-----------------------------|-------------------|-------------------|
| | | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Total interest income | 5 | 11 645 | 12 386 | 35 610 | 35 276 | 48 030 |
| Total interest expenses | 5 | 6 207 | 6 902 | 19 327 | 19 849 | 26 722 |
| Net interest income | 5 | 5 437 | 5 483 | 16 284 | 15 427 | 21 308 |
| Commissions and fees receivable etc. | 6 | 1 265 | 1 408 | 3 947 | 4 071 | 5 296 |
| Commissions and fees payable etc. | 6 | 494 | 503 | 1 507 | 1 423 | 1 935 |
| Net gains on financial instruments at fair value | 7 | 1 756 | 1 295 | 5 926 | 3 623 | 5 286 |
| Other income | 9 | 1 093 | 365 | 2 809 | 1 739 | 3 703 |
| Net other operating income | | 3 619 | 2 564 | 11 175 | 8 010 | 12 350 |
| Total income | | 9 057 | 8 047 | 27 459 | 23 437 | 33 658 |
| Salaries and other personnel expenses | 10, 11 | 2 121 | 1 929 | 6 202 | 5 553 | 7 490 |
| Other expenses | 10 | 1 454 | 1 464 | 4 326 | 4 464 | 6 104 |
| Depreciation and write-downs of fixed and intangible assets | 10 | 469 | 403 | 1 265 | 1 236 | 2 417 |
| Total operating expenses | 10 | 4 045 | 3 795 | 11 793 | 11 253 | 16 011 |
| Net gains on fixed and intangible assets | | 0 | 0 | (1) | 4 | 35 |
| Write-downs on loans and guarantees | 12 | 521 | 466 | 2 009 | 1 240 | 2 029 |
| Pre-tax operating profit | | 4 491 | 3 786 | 13 656 | 10 949 | 15 653 |
| Taxes | | 1 260 | 1 170 | 3 824 | 3 175 | 5 020 |
| Profit for the period | | 3 231 | 2 617 | 9 832 | 7 774 | 10 633 |

Comprehensive income statement

| <i>Amounts in NOK million</i> | DNB Bank ASA | | | | |
|---|---------------------|---------------------|-----------------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Profit for the period | 3 231 | 2 617 | 9 832 | 7 774 | 10 633 |
| Exchange differences arising from the translation of foreign operations | (49) | 85 | (96) | (129) | (87) |
| Comprehensive income for the period | 3 182 | 2 702 | 9 737 | 7 645 | 10 547 |

Balance sheet

| | | DNB Bank ASA | | |
|--|--------|---------------------|------------------|------------------|
| <i>Amounts in NOK million</i> | Note | 30 Sept. 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| Assets | | | | |
| Cash and deposits with central banks | | 364 635 | 220 721 | 273 298 |
| Lending to and deposits with credit institutions | | 226 563 | 193 379 | 226 627 |
| Lending to customers | 13, 14 | 692 744 | 711 966 | 700 866 |
| Commercial paper and bonds at fair value | | 215 804 | 211 335 | 211 477 |
| Shareholdings | | 8 075 | 11 829 | 12 249 |
| Financial derivatives | | 124 449 | 108 506 | 118 719 |
| Commercial paper and bonds, held to maturity | 15 | 104 704 | 96 042 | 98 858 |
| Investments in associated companies | | 1 140 | 1 187 | 1 139 |
| Investments in subsidiaries | | 43 471 | 35 763 | 33 111 |
| Intangible assets | 16 | 3 435 | 3 549 | 3 472 |
| Deferred tax assets | | 3 | 3 | 529 |
| Fixed assets | | 6 077 | 5 497 | 5 168 |
| Other assets | | 19 320 | 15 389 | 8 696 |
| Total assets | | 1 810 420 | 1 615 166 | 1 694 209 |
| Liabilities and equity | | | | |
| Loans and deposits from credit institutions | | 302 446 | 295 884 | 366 672 |
| Deposits from customers | | 802 362 | 704 438 | 732 978 |
| Financial derivatives | | 95 305 | 88 207 | 94 851 |
| Debt securities issued | 17 | 445 288 | 384 467 | 368 961 |
| Payable taxes | | 3 416 | 228 | 2 345 |
| Deferred taxes | | 2 768 | 3 455 | 57 |
| Other liabilities | | 22 439 | 13 421 | 11 855 |
| Provisions | | 555 | 676 | 441 |
| Pension commitments | | 2 666 | 2 677 | 2 920 |
| Subordinated loan capital | 17 | 25 796 | 24 070 | 26 389 |
| Total liabilities | | 1 703 040 | 1 517 523 | 1 607 468 |
| Share capital | | 18 314 | 18 314 | 17 514 |
| Share premium reserve | | 19 895 | 19 895 | 12 695 |
| Other equity | | 69 170 | 59 433 | 56 532 |
| Total equity | | 107 380 | 97 643 | 86 741 |
| Total liabilities and equity | | 1 810 420 | 1 615 166 | 1 694 209 |
| Off-balance sheet transactions, contingencies and post-balance sheet events | 21 | | | |

Income statement

| <i>Amounts in NOK million</i> | Note | DNB Bank Group | | | | |
|---|-----------|---------------------|---------------------|-----------------------------|-------------------|-------------------|
| | | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Total interest income | 5 | 16 045 | 15 550 | 48 453 | 44 439 | 60 563 |
| Total interest expenses | 5 | 9 126 | 9 176 | 28 078 | 26 011 | 35 331 |
| Net interest income | 5 | 6 919 | 6 374 | 20 375 | 18 428 | 25 232 |
| Commissions and fees receivable etc. | 6 | 1 522 | 1 641 | 4 688 | 4 772 | 6 233 |
| Commissions and fees payable etc. | 6 | 516 | 525 | 1 575 | 1 478 | 2 015 |
| Net gains on financial instruments at fair value | 7 | 933 | 2 265 | 2 551 | 4 259 | 7 628 |
| Profit from companies accounted for by the equity method | 8 | 246 | (79) | 612 | (34) | 77 |
| Net gains on investment property | | 4 | 93 | (324) | 100 | (32) |
| Other income | 9 | 783 | 668 | 2 486 | 2 026 | 2 822 |
| Net other operating income | | 2 971 | 4 062 | 8 437 | 9 644 | 14 713 |
| Total income | | 9 890 | 10 436 | 28 812 | 28 072 | 39 945 |
| Salaries and other personnel expenses | 10, 11 | 2 563 | 2 329 | 7 527 | 6 811 | 9 171 |
| Other expenses | 10 | 1 771 | 1 778 | 5 409 | 5 442 | 7 475 |
| Depreciation and write-downs of fixed and intangible assets | 10 | 521 | 411 | 1 397 | 1 219 | 2 062 |
| Total operating expenses | 10 | 4 855 | 4 519 | 14 333 | 13 471 | 18 708 |
| Net gains on fixed and intangible assets | | 20 | 6 | 63 | 20 | 19 |
| Write-downs on loans and guarantees | 12 | 521 | 1 170 | 1 990 | 2 519 | 3 445 |
| Pre-tax operating profit | | 4 534 | 4 754 | 12 553 | 12 102 | 17 811 |
| Taxes | | 1 243 | 1 210 | 3 389 | 3 267 | 5 308 |
| Profit from operations held for sale, after taxes | | 0 | 25 | 92 | (5) | (5) |
| Profit for the period | | 3 291 | 3 568 | 9 256 | 8 829 | 12 498 |

Comprehensive income statement

| <i>Amounts in NOK million</i> | DNB Bank Group | | | | |
|---|---------------------|---------------------|-----------------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Profit for the period | 3 291 | 3 568 | 9 256 | 8 829 | 12 498 |
| Exchange differences arising from the translation of foreign operations | (64) | 124 | (104) | (102) | (52) |
| Comprehensive income for the period | 3 227 | 3 693 | 9 152 | 8 726 | 12 445 |

Balance sheet

| | | DNB Bank Group | | |
|--|--------|-----------------------|------------------|------------------|
| <i>Amounts in NOK million</i> | Note | 30 Sept. 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| Assets | | | | |
| Cash and deposits with central banks | | 367 409 | 224 581 | 276 593 |
| Lending to and deposits with credit institutions | | 38 933 | 25 105 | 49 515 |
| Lending to customers | 13, 14 | 1 319 229 | 1 291 660 | 1 260 993 |
| Commercial paper and bonds at fair value | | 137 013 | 106 000 | 105 993 |
| Shareholdings | | 8 522 | 12 300 | 12 711 |
| Financial derivatives | | 100 636 | 96 264 | 110 341 |
| Commercial paper and bonds, held to maturity | 15 | 104 704 | 96 042 | 98 858 |
| Investment property | | 5 125 | 5 165 | 5 308 |
| Investments in associated companies | | 2 778 | 2 173 | 2 034 |
| Intangible assets | 16 | 4 915 | 4 854 | 5 030 |
| Deferred tax assets | | 624 | 636 | 408 |
| Fixed assets | | 6 956 | 6 322 | 5 994 |
| Assets held for sale | | 15 | 1 054 | 1 206 |
| Other assets | | 20 040 | 12 792 | 9 574 |
| Total assets | | 2 116 899 | 1 884 948 | 1 944 557 |
| Liabilities and equity | | | | |
| Loans and deposits from credit institutions | | 293 530 | 279 553 | 356 347 |
| Deposits from customers | | 850 652 | 750 102 | 773 334 |
| Financial derivatives | | 65 928 | 63 130 | 74 789 |
| Debt securities issued | 17 | 733 194 | 640 277 | 601 114 |
| Payable taxes | | 2 944 | 400 | 2 507 |
| Deferred taxes | | 4 080 | 4 531 | 205 |
| Other liabilities | | 23 892 | 14 569 | 13 300 |
| Liabilities held for sale | | 0 | 383 | 360 |
| Provisions | | 631 | 750 | 504 |
| Pension commitments | | 2 795 | 2 793 | 3 035 |
| Subordinated loan capital | 17 | 25 799 | 24 156 | 26 476 |
| Total liabilities | | 2 003 443 | 1 780 644 | 1 851 972 |
| Share capital | | 18 314 | 18 314 | 17 514 |
| Share premium reserve | | 20 611 | 20 611 | 13 411 |
| Other equity | | 74 531 | 65 378 | 61 659 |
| Total equity | | 113 456 | 104 304 | 92 585 |
| Total liabilities and equity | | 2 116 899 | 1 884 948 | 1 944 557 |
| Off-balance sheet transactions, contingencies and post-balance sheet events | 21 | | | |

Statement of changes in equity

DNB Bank ASA

| <i>Amounts in NOK million</i> | Share capital | Share premium reserve | Other equity | Total equity |
|---|---------------|-----------------------|---------------|----------------|
| Balance sheet as at 31 December 2010 | 17 514 | 12 695 | 48 887 | 79 096 |
| Profit for the period | | | 7 774 | 7 774 |
| Exchange differences arising from the translation of foreign operations | | | (129) | (129) |
| Comprehensive income for the period | | | 7 645 | 7 645 |
| Balance sheet as at 30 September 2011 | 17 514 | 12 695 | 56 532 | 86 741 |
| Balance sheet as at 31 December 2011 | 18 314 | 19 895 | 59 433 | 97 643 |
| Profit for the period | | | 9 832 | 9 832 |
| Exchange differences arising from the translation of foreign operations | | | (96) | (96) |
| Comprehensive income for the period | | | 9 737 | 9 737 |
| Balance sheet as at 30 September 2012 | 18 314 | 19 895 | 69 170 | 107 380 |
| <u>Of which currency translation reserve:</u> | | | | |
| Balance sheet as at 31 December 2010 | | | (270) | (270) |
| Comprehensive income for the period | | | (129) | (129) |
| Balance sheet as at 30 September 2011 | | | (398) | (398) |
| Balance sheet as at 31 December 2011 | | | (356) | (356) |
| Comprehensive income for the period | | | (96) | (96) |
| Balance sheet as at 30 September 2012 | | | (452) | (452) |

DNB Bank Group

| <i>Amounts in NOK million</i> | Share capital | Share premium reserve | Other equity | Total equity |
|---|---------------|-----------------------|---------------|----------------|
| Balance sheet as at 31 December 2010 | 17 514 | 13 411 | 58 933 | 89 859 |
| Profit for the period | | | 8 829 | 8 829 |
| Exchange differences arising from the translation of foreign operations | | | (102) | (102) |
| Comprehensive income for the period | | | 8 726 | 8 726 |
| Group contribution for 2010 to DNB ASA | | | (6 000) | (6 000) |
| Balance sheet as at 30 September 2011 | 17 514 | 13 411 | 61 659 | 92 585 |
| Balance sheet as at 31 December 2011 | 18 314 | 20 611 | 65 378 | 104 304 |
| Profit for the period | | | 9 256 | 9 256 |
| Exchange differences arising from the translation of foreign operations | | | (104) | (104) |
| Comprehensive income for the period | | | 9 152 | 9 152 |
| Balance sheet as at 30 September 2012 | 18 314 | 20 611 | 74 531 | 113 456 |
| <u>Of which currency translation reserve:</u> | | | | |
| Balance sheet as at 31 December 2010 | | | (438) | (438) |
| Comprehensive income for the period | | | (102) | (102) |
| Balance sheet as at 30 September 2011 | | | (540) | (540) |
| Balance sheet as at 31 December 2011 | | | (490) | (490) |
| Comprehensive income for the period | | | (104) | (104) |
| Accumulated currency translation reserve in Pres-Vac | | | 2 | 2 |
| Balance sheet as at 30 September 2012 | | | (593) | (593) |

Cash flow statement

DNB Bank ASA

| <i>Amounts in NOK million</i> | January - September 2012 | 2011 | Full year 2011 |
|--|-----------------------------|-----------------|-------------------|
| Operating activities | | | |
| Net receipts/payments on loans to customers | 4 187 | (31 940) | (40 350) |
| Interest received from customers | 24 961 | 23 565 | 32 647 |
| Net receipts on deposits from customers | 98 178 | 101 512 | 77 366 |
| Interest paid to customers | (4 767) | (6 277) | (16 785) |
| Net receipts/payments on loans to credit institutions | (33 545) | 90 695 | 51 021 |
| Interest received from credit institutions | 4 257 | 4 869 | 6 635 |
| Interest paid to credit institutions | (2 403) | (3 460) | (4 737) |
| Net receipts/payments on the sale of financial assets for investment or trading | (2 057) | 75 565 | 88 228 |
| Interest received on bonds and commercial paper | 5 771 | 6 842 | 8 275 |
| Net receipts on commissions and fees | 2 404 | 2 644 | 3 379 |
| Payments to operations | (10 627) | (9 872) | (13 615) |
| Taxes paid | (122) | (2 416) | (2 790) |
| Other receipts/payments | 5 430 | (1 355) | (4 653) |
| Net cash flow from operating activities | 91 668 | 250 372 | 184 622 |
| Investment activities | | | |
| Net payments on the acquisition of fixed assets | (1 713) | (1 300) | (2 846) |
| Receipts on the sale of long-term investments in shares | 0 | 85 | 85 |
| Payments on the acquisition of long-term investments in shares | (8 465) | (10 164) | (12 819) |
| Dividends received on long-term investments in shares | 97 | 105 | 105 |
| Net cash flow from investment activities | (10 080) | (11 274) | (15 475) |
| Funding activities | | | |
| Receipts on issued bonds and commercial paper | 311 411 | 213 562 | 250 582 |
| Payments on redeemed bonds and commercial paper | (247 614) | (189 423) | (210 333) |
| Interest payment on issued bonds and commercial paper | (4 191) | (3 545) | (4 967) |
| Receipts on the raising of primary capital subordinated loan capital | 5 531 | 0 | 0 |
| Redemptions of subordinated loan capital | (3 883) | (7 524) | (9 806) |
| Interest paid on subordinated loan capital | (309) | (463) | (715) |
| Share issue | 0 | 0 | 8 000 |
| Group contributions payments/receipts | 1 266 | (4 524) | (4 524) |
| Net cash flow from funding activities | 62 212 | 8 083 | 28 237 |
| Effects of exchange rate changes on cash and cash equivalents | (4 640) | 6 949 | 1 019 |
| Net cash flow | 139 160 | 254 131 | 198 404 |
| Cash as at 1 January | 230 580 | 32 176 | 32 176 |
| Net receipts/payments of cash | 139 160 | 254 131 | 198 404 |
| Cash at end of period *) | 369 741 | 286 307 | 230 580 |
| *) <i>Of which: Cash and deposits with central banks</i> | 364 635 | 273 298 | 220 721 |
| <i>Deposits with credit institutions with no agreed period of notice ¹⁾</i> | 5 106 | 13 009 | 9 859 |

1) Recorded under "Lending to and deposits with credit institutions" in the balance sheet.

Cash flow statement (continued)

| <i>Amounts in NOK million</i> | DNB Bank Group | | |
|--|-----------------------------|-------------------|-------------------|
| | January - September 2012 | September 2011 | Full year 2011 |
| Operating activities | | | |
| Net payments on loans to customers | (42 197) | (78 612) | (107 060) |
| Interest received from customers | 42 699 | 38 702 | 52 883 |
| Net receipts on deposits from customers | 100 608 | 102 894 | 84 676 |
| Interest paid to customers | (7 123) | (6 984) | (18 225) |
| Net receipts/payments on loans to credit institutions | (1 485) | 84 286 | 36 618 |
| Interest received from credit institutions | 1 232 | 973 | 1 421 |
| Interest paid to credit institutions | (2 372) | (3 468) | (4 719) |
| Net receipts/payments on the sale of financial assets for investment or trading | (30 247) | 58 983 | 76 369 |
| Interest received on bonds and commercial paper | 3 926 | 7 029 | 8 511 |
| Net receipts on commissions and fees | 3 077 | 3 290 | 4 237 |
| Payments to operations | (12 285) | (12 108) | (16 460) |
| Taxes paid | (226) | (5 663) | (6 036) |
| Other receipts/payments | 3 561 | 7 697 | (1 518) |
| Net cash flow from operating activities | 59 168 | 197 019 | 110 697 |
| Investment activities | | | |
| Net payments on the acquisition of fixed assets | (2 079) | (1 456) | (2 655) |
| Net payments, investment property | (329) | (493) | (688) |
| Receipts on the sale of long-term investments in shares | 0 | 85 | 85 |
| Dividends received on long-term investments in shares | 97 | 105 | 105 |
| Net cash flow from investment activities | (2 311) | (1 759) | (3 153) |
| Funding activities | | | |
| Receipts on issued bonds and commercial paper | 388 616 | 304 473 | 364 876 |
| Payments on redeemed bonds and commercial paper | (287 832) | (223 699) | (244 281) |
| Interest payment on issued bonds and commercial paper | (11 155) | (11 067) | (15 007) |
| Receipts on the raising of primary capital subordinated loan capital | 5 531 | 0 | 0 |
| Redemptions of subordinated loan capital | (3 968) | (7 524) | (9 806) |
| Interest paid on subordinated loan capital | (180) | (466) | (722) |
| Share issue | 0 | 0 | 8 000 |
| Group contributions payments | 0 | (6 000) | (6 000) |
| Net cash flow from funding activities | 91 012 | 55 717 | 97 060 |
| Effects of exchange rate changes on cash and cash equivalents | (5 112) | 7 081 | 967 |
| Net cash flow | 142 758 | 258 057 | 205 571 |
| Cash as at 1 January | 229 031 | 23 460 | 23 460 |
| Net receipts/payments of cash | 142 758 | 258 057 | 205 571 |
| Cash at end of period *) | 371 789 | 281 517 | 229 031 |
| *) <i>Of which: Cash and deposits with central banks</i> | <i>367 409</i> | <i>276 593</i> | <i>224 581</i> |
| <i>Deposits with credit institutions with no agreed period of notice ¹⁾</i> | <i>4 380</i> | <i>4 924</i> | <i>4 450</i> |

1) Recorded under "Lending to and deposits with credit institutions" in the balance sheet.

The cash flow statement shows receipts and payments of cash and cash equivalents during the period. The statement has been prepared in accordance with the direct method. Cash flows are classified as operating activities, investment activities or funding activities. Balance sheet items are adjusted for the effects of exchange rate movements. Cash is defined as cash and deposits with central banks, and deposits with credit institutions with no agreed period of notice.

During the fourth quarter of 2011, certain items in the cash flow statement were reclassified. Among other things, Net receipts/payments on loans to credit institutions and appurtenant interest were included in operating activities with effect from the fourth quarter of 2011. Prior to this, these items were included under funding activities. Comparable figures for previous period have been restated.

Note 1 Accounting principles

The third quarter accounts 2012 have been prepared according to IAS 34 Interim Financial Reporting. A description of the accounting principles applied by the banking group is found in the annual report for 2011. The annual and interim accounts for the banking group are prepared according to IFRS principles as endorsed by the EU. The statutory accounts of DNB Bank ASA have been prepared according to the Norwegian Ministry of Finance's regulations on annual accounts, Section 1-5, on the use of IFRS, which implies that recognition and measurements are in accordance with IFRS and that the presentation and note information are in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.

The banking group's accounting principles and calculation methods are essentially the same as those described in the annual report for 2011. With effect from the first quarter of 2012, however, profits from repossessed operations which are fully consolidated in the DNB Bank Group are presented net under "Profit from repossessed operations" in the company's internal reporting of business areas. The repossessed operations are included in the Group Centre. The presentation in note 4 Segments has been adjusted correspondingly, including comparable figures. The changes are of significance only to the presentation of profits for the individual business areas and have no impact on the presentation of the banking group's income statement.

No new or amended accounting standards or interpretations entered into force during the first three quarters of 2012, apart from the amendments to IAS 12 Income Taxes, described below, which have yet to be endorsed by the EU.

Amendments to IAS 12 Income Taxes

The amendments imply that deferred tax on investment property carried at fair value according to IAS 40 Investment Property, as a rule should be determined based on the presumption that the carrying amount of the asset will be recovered through sale rather than use. The amendments also apply to non-depreciable assets recorded at fair value according to the rules in IAS 16 Property, Plant and Equipment. The amendments to IAS 12 entered into force on 1 January 2012 and are expected to be endorsed by the EU in the fourth quarter of 2012. The amendments are not expected to have any significant impact on the banking group's use of accounting principles.

Note 2 Important accounting estimates and discretionary assessments

When preparing the accounts of the bank and the banking group, management makes estimates and discretionary assessments and prepares assumptions that influence the effect of the accounting principles applied and thus the recorded values of assets, liabilities, income and expenses. A more detailed description of important estimates and assumptions is presented in note 1 Important accounting estimates and discretionary assessments in the annual report for 2011.

Note 3 Changes in group structure

Pres-Vac

Pres-Vac Engineering Aps and Valpress GmbH (Pres-Vac) develop and produce, among other things, tank valves for ships which transport liquid cargo. As part of the restructuring of the bank's commitment with the companies, DNB Bank ASA took over all the shares in the companies. With effect from the first quarter of 2012, the companies are consolidated in the group accounts.

The companies were taken over at a price of DKK 1 and EUR 1, respectively. At the beginning of 2012, the Pres-Vac Group had a total negative equity of DKK 208 million. Prior to the acquisition, DNB Bank ASA had written down the commitment by approximately DKK 272 million. In the acquisition analysis, the remaining DKK 64 million was considered to represent the difference between fair value and recorded value of goodwill in Pres-Vac's consolidated accounts.

During the first quarter of 2012, DKK 105 million of the company's debt to the bank was converted to equity. Sales revenues for the first three quarters of 2012 were DKK 68 million, while operating expenses came to DKK 116 million (including impairment losses for goodwill of DKK 38 million). The company recorded an operating loss of DKK 50 million.

Bryggetorget Holding AS

After Faktor Eiendom ASA went into liquidation, Bryggetorget Holding AS, which is owned by DNB Bank ASA, took over Skurufjellet Eiendom AS, Trysiltunet Eiendom AS and Trysilfjell Apartment Eiendom AS from the estate in the first quarter of 2012. In addition, 31 holiday apartments in Uvdal organised as a housing cooperative were taken over. The properties were acquired at fair value. After the acquisition, the balance sheet value of the properties in Bryggetorget Holding was NOK 222 million.

SalusAnsvar

During the third quarter of 2012, DNB entered into an agreement to sell the wholly-owned subsidiary SalusAnsvar AB to the insurance company Folksam Sak AB at a price of approximately SEK 480 million. SalusAnsvar primarily offers non-life insurance and personal insurance in the Swedish market. The company's staff represents 140 full-time positions. The sale is subject to approval by the supervisory authorities and has thus not been reflected in the accounts. In consequence of the agreement, the DNB Group recorded impairment losses for goodwill of SEK 55 million (corresponding to NOK 47 million) in the third quarter of 2012.

Note 4 Segments

Business areas

The operational structure of the DNB Bank Group includes three business areas and four staff and support units. The business areas are independent profit centres and have responsibility for serving all of the banking group's customers and for the total range of products. The DNB Bank Group's business areas comprise Retail Banking, Large Corporates and International and DNB Markets. In addition, operations in DNB Baltics and Poland are reported as a separate profit centre.

- | | |
|------------------------------------|--|
| Retail Banking | - offers a broad range of financial products and services through a wide distribution network. In cooperation with several of the banking group's product areas, customers are offered various financing and leasing, deposit and investment alternatives, insurance, as well as real estate broking and financial advisory services. In addition, extensive everyday banking services are provided through the internet bank, mobile banking, SMS services, branch offices, in-store banking outlets, in-store postal outlets and Norway Post. The ordinary home mortgage operations of DNB Boligkreditt AS are integrated in Retail Banking, while the company's debt capital funding is shown under the Group Centre. |
| Large Corporates and International | - offers a broad range of financial products and services to large Norwegian and international customers in cooperation with several of the banking group's product areas, including various types of financing solutions, deposits and investments, insurance, e-commerce products, commercial property brokerage, foreign currency, interest rate products, trade finance and corporate finance services. |
| DNB Markets | - is the banking group's investment bank with the key products foreign exchange, interest rate and commodity products, securities and other investment products, debt and equity financing in capital markets, research and advisory services, as well as custodial and other securities services. |
| DNB Baltics and Poland | - offers financial services to corporate and personal customers in Estonia, Latvia and Lithuania. The strategy in Poland has been changed, whereby future operations will focus on the corporate market within the DNB Bank Group's international priority areas. |

The income statement and balance sheet for the business areas have been prepared on the basis of internal financial reporting for the functional organisation of the DNB Bank Group into business areas, as reported to group management (highest decision-making body) for an assessment of current developments and the allocation of resources. Figures for the business areas are based on DNB's management model and accounting principles. The figures have been restated in accordance with the banking group's current principles for allocating costs and capital between business areas and are based on a number of assumptions, estimates and discretionary distribution. Internal transfer rates used between the business areas are determined based on observable market rates, e.g. NIBOR. Additional costs relating to the banking group's long-term funding are charged to the business areas. With effect from the first quarter of 2012, profits from repossessed operations which are fully consolidated in the DNB Bank Group are presented net under "Profit from repossessed operations". The repossessed operations are included in the Group Centre. See note 1 Accounting principles. Figures for previous periods have been restated.

The risk-adjusted capital requirement is a measure of the banking group's economic capital, based on its risk systems. It is used to measure the capital required to fund transactions and volumes. The banking group's actual equity is affected by external parameters and is not directly comparable with the risk-adjusted capital requirement. Returns in the table of key figures below are calculated based on the risk-adjusted capital requirement.

Certain customers and transactions of major importance require extensive cooperation within the banking group. To stimulate such cooperation, operating income and expenses relating to some of these customers and transactions are recorded in the accounts of all relevant business areas. This refers primarily to income from customer trading in DNB Markets. Double entries are presented gross in the income statement. Income is presented under "Income attributable to product suppliers", appurtenant costs under "Costs attributable to product suppliers" and write-downs under "Write-downs attributable to product suppliers". Double entries are eliminated in the group accounts.

Note 4 Segments (continued)

Income statement, third quarter

| | DNB Bank Group | | | | | | | | | | | |
|---|----------------|-------|------------------------------------|-------|-------------|-------|------------------------|-------|--|-------|----------------|--------|
| | Retail Banking | | Large Corporates and International | | DNB Markets | | DNB Baltics and Poland | | Other operations/ eliminations ¹⁾ | | DNB Bank Group | |
| | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | |
| Amounts in NOK million | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Net interest income - ordinary operations | 4 107 | 3 379 | 2 163 | 1 890 | 111 | 236 | 248 | 321 | 291 | 548 | 6 919 | 6 374 |
| Interest on allocated capital ²⁾ | 111 | 141 | 145 | 162 | 36 | 44 | 3 | 15 | (296) | (362) | 0 | 0 |
| Net interest income | 4 219 | 3 519 | 2 308 | 2 052 | 147 | 280 | 251 | 335 | (5) | 187 | 6 919 | 6 374 |
| Other operating income | 1 047 | 997 | 313 | 221 | 1 679 | 1 173 | 227 | 172 | (295) | 1 500 | 2 971 | 4 062 |
| Income attributable to product suppliers | 242 | 380 | 530 | 579 | 0 | 0 | 0 | 0 | (772) | (959) | 0 | 0 |
| Net other operating income | 1 289 | 1 377 | 842 | 800 | 1 679 | 1 173 | 227 | 172 | (1 066) | 540 | 2 971 | 4 062 |
| Total income | 5 507 | 4 896 | 3 150 | 2 852 | 1 826 | 1 454 | 478 | 507 | (1 072) | 727 | 9 890 | 10 436 |
| Other operating expenses | 2 781 | 2 680 | 652 | 588 | 541 | 486 | 342 | 294 | 539 | 470 | 4 855 | 4 519 |
| Cost attributable to product suppliers | 125 | 177 | 240 | 234 | 0 | 0 | 0 | 0 | (365) | (412) | 0 | 0 |
| Operating expenses | 2 906 | 2 858 | 892 | 822 | 541 | 486 | 342 | 294 | 174 | 59 | 4 855 | 4 519 |
| Pre-tax operating profit before write-downs | 2 601 | 2 038 | 2 258 | 2 030 | 1 285 | 967 | 136 | 213 | (1 245) | 668 | 5 035 | 5 917 |
| Net gains on fixed and intangible assets | 0 | 0 | 0 | 0 | 0 | 0 | (1) | 5 | 20 | 1 | 20 | 6 |
| Write-downs on loans and guarantees ³⁾ | 154 | 250 | 250 | 232 | 0 | 0 | 57 | 700 | 60 | (13) | 521 | 1 170 |
| Write-downs attributable to product suppliers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit from repossessed operations | (5) | 0 | (63) | (60) | 0 | 0 | 0 | 0 | 68 | 60 | 0 | 0 |
| Pre-tax operating profit | 2 442 | 1 788 | 1 946 | 1 737 | 1 285 | 967 | 78 | (481) | (1 218) | 742 | 4 534 | 4 754 |

1) Other operations/eliminations:

| | Elimination of income/ cost attributable to product suppliers | | | | | | | | Other eliminations | | Group Centre ¹⁾ | | Total | |
|---|---|-------|-------------|------|-------------|------|-------------|------|--------------------|-------|----------------------------|-------|-------------|-------|
| | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | |
| | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Amounts in NOK million | | | | | | | | | | | | | | |
| Net interest income - ordinary operations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 291 | 548 | 291 | 548 | 291 | 548 |
| Interest on allocated capital ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (296) | (362) | (296) | (362) | (296) | (362) |
| Net interest income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (5) | 187 | (5) | 187 | (5) | 187 |
| Other operating income | 0 | 0 | (73) | (44) | (73) | (44) | (73) | (44) | (221) | 1 544 | (295) | 1 500 | (295) | 1 500 |
| Income attributable to product suppliers | (772) | (959) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (772) | (959) | (772) | (959) |
| Net other operating income | (772) | (959) | (73) | (44) | (73) | (44) | (73) | (44) | (221) | 1 544 | (1 066) | 540 | (1 066) | 540 |
| Total income | (772) | (959) | (73) | (44) | (73) | (44) | (73) | (44) | (226) | 1 730 | (1 072) | 727 | (1 072) | 727 |
| Other operating expenses | 0 | 0 | (73) | (44) | (73) | (44) | (73) | (44) | 613 | 514 | 539 | 470 | 613 | 514 |
| Cost attributable to product suppliers | (365) | (412) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (365) | (412) | (365) | (412) |
| Operating expenses | (365) | (412) | (73) | (44) | (73) | (44) | (73) | (44) | 613 | 514 | 174 | 59 | 613 | 514 |
| Pre-tax operating profit before write-downs | (406) | (548) | 0 | 0 | 0 | 0 | 0 | 0 | (839) | 1 216 | (1 245) | 668 | (839) | 1 216 |
| Net gains on fixed and intangible assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 20 | 1 | 20 | 1 | 20 | 1 |
| Write-downs on loans and guarantees ³⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 60 | (13) | 60 | (13) | 60 | (13) |
| Write-downs attributable to product suppliers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit from repossessed operations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 68 | 60 | 68 | 60 | 68 | 60 |
| Pre-tax operating profit | (407) | (548) | 0 | 0 | 0 | 0 | 0 | 0 | (811) | 1 290 | (1 218) | 742 | (811) | 1 290 |

The eliminations refer mainly to internal services from support units to business areas and between business areas. Further, intra-group transactions and gains and losses on transactions between companies in the banking group are eliminated. The elimination of income/cost attributable to product suppliers primarily concerns net profits on customer business carried out in cooperation between DNB Markets and other business areas and taken to income in both areas.

The Group Centre includes Operations, HR (Human Resources), IT, Group Finance and Risk Management, Marketing, Communications and eBusiness, Corporate Centre, Treasury, the partially owned company Eksportfinans and investments in IT infrastructure. In addition, the Group Centre includes that part of the banking group's equity that is not allocated to the business areas. With effect from the first quarter of 2012, profits from repossessed operations which are fully consolidated in the DNB Bank Group are presented net under "Profit from repossessed operations" in the business areas. The repossessed operations are included in the Group Centre. Figures for previous periods have been restated.

| | 3rd quarter | |
|--|-------------|-------|
| | 2012 | 2011 |
| *) Group Centre - pre-tax operating profit in NOK million | | |
| + Interest on unallocated equity etc. | 235 | 273 |
| + Income from equities investments | 80 | 34 |
| + Gains on fixed and intangible assets | 20 | 1 |
| + Mark-to-market adjustments Treasury and fair value on lending | (432) | 101 |
| + Basis swaps | (566) | 1 198 |
| + Eksportfinans ASA | 232 | (27) |
| - Unallocated write-downs on loans and guarantees | 60 | (13) |
| - Unallocated pension expenses | 76 | 14 |
| - Unallocated IT expenses | 29 | 23 |
| - Funding costs on goodwill | 12 | 14 |
| - Operating expenses relating to the move to the new head office in Bjorvika | 57 | 0 |
| - Impairment losses for intangible assets | 38 | 0 |
| Other | (107) | (252) |
| Pre-tax operating profit | (811) | 1 290 |

2) The interest is calculated on the basis of internal measurement of risk-adjusted capital requirement.

3) See note 12 Write-downs on loans and guarantees for an analysis of the gross change in write-downs for the banking group.

Note 4 Segments (continued)

Main average balance sheet items

| | DNB Bank Group | | | | | | | | | | | |
|--|----------------|-------|------------------------------------|-------|-------------|------|------------------------|------|--------------------------------|------|----------------|---------|
| | Retail Banking | | Large Corporates and International | | DNB Markets | | DNB Baltics and Poland | | Other operations/ eliminations | | DNB Bank Group | |
| | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | |
| <i>Amounts in NOK billion</i> | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Net lending to customers ¹⁾ | 855.8 | 790.3 | 399.5 | 371.2 | 3.0 | 2.0 | 52.8 | 53.7 | 12.1 | 17.8 | 1 323.2 | 1 235.0 |
| Deposits from customers ¹⁾ | 459.4 | 411.3 | 294.7 | 228.1 | 57.3 | 36.5 | 29.1 | 22.7 | 1.0 | 19.8 | 841.6 | 718.3 |
| Allocated capital ²⁾ | 20.1 | 18.8 | 26.0 | 21.8 | 6.6 | 6.0 | 3.6 | 3.6 | | | | |

Key figures

| | DNB Bank Group | | | | | | | | | | | |
|--|----------------|-------|------------------------------------|-------|-------------|------|------------------------|--------|------------------|-------|----------------|--------|
| | Retail Banking | | Large Corporates and International | | DNB Markets | | DNB Baltics and Poland | | Other operations | | DNB Bank Group | |
| | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | | 3rd quarter | |
| <i>Per cent</i> | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Cost/income ratio ³⁾ | 51.9 | 58.4 | 28.3 | 28.8 | 29.6 | 33.5 | 71.5 | 57.9 | | | 48.2 | 43.3 |
| Ratio of deposits to lending ¹⁾⁴⁾ | 53.7 | 52.0 | 73.8 | 61.4 | | | 55.2 | 42.2 | | | 63.6 | 58.2 |
| Return on allocated capital, annualised ²⁾ | 34.8 | 27.2 | 21.4 | 22.8 | 56.1 | 45.9 | 6.9 | (42.6) | | | | |
| Number of full-time positions as at 30 Sept. ⁵⁾ | 4 909 | 5 001 | 1 144 | 1 138 | 721 | 693 | 3 203 | 3 234 | 2 415 | 2 348 | 12 391 | 12 414 |

- 1) Lending to customers includes accrued interest, write-downs and value adjustments. Lending to credit institutions is not included. Correspondingly, deposits from customers include accrued interest and value adjustments. Deposits from credit institutions are not included.
- 2) The allocated capital and return on allocated capital for the business areas are calculated on the basis of internal measurement of risk-adjusted capital requirement.
- 3) Total operating expenses relative to total income.
- 4) Deposits from customers relative to net lending to customers.
- 5) Historical figures for DNB Baltics and Poland do not include DnB NORD's operations and branches in Finland and Denmark which have been closed down or transferred to DNB in Oslo.

Income statement, January-September

| | DNB Bank Group | | | | | | | | | | | |
|---|----------------|--------|------------------------------------|-------|-------------|-------|------------------------|-------|--------------------------------|---------|----------------|--------|
| | Retail Banking | | Large Corporates and International | | DNB Markets | | DNB Baltics and Poland | | Other operations/ eliminations | | DNB Bank Group | |
| | Jan.-Sept. | | Jan.-Sept. | | Jan.-Sept. | | Jan.-Sept. | | Jan.-Sept. | | Jan.-Sept. | |
| <i>Amounts in NOK million</i> | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Net interest income - ordinary operations | 11 609 | 10 159 | 6 508 | 5 332 | 473 | 647 | 781 | 954 | 1 004 | 1 336 | 20 375 | 18 428 |
| Interest on allocated capital | 377 | 426 | 465 | 472 | 126 | 114 | 21 | 36 | (989) | (1 048) | 0 | 0 |
| Net interest income | 11 986 | 10 584 | 6 973 | 5 805 | 599 | 762 | 801 | 990 | 16 | 288 | 20 375 | 18 428 |
| Other operating income | 3 033 | 2 790 | 958 | 811 | 5 388 | 3 905 | 665 | 537 | (1 607) | 1 601 | 8 437 | 9 644 |
| Income attributable to product suppliers | 837 | 988 | 1 710 | 1 584 | 0 | 0 | 0 | 0 | (2 547) | (2 572) | 0 | 0 |
| Net other operating income | 3 871 | 3 778 | 2 668 | 2 395 | 5 388 | 3 905 | 665 | 537 | (4 154) | (970) | 8 437 | 9 644 |
| Total income | 15 857 | 14 362 | 9 641 | 8 199 | 5 987 | 4 667 | 1 466 | 1 527 | (4 139) | (683) | 28 812 | 28 072 |
| Other operating expenses | 8 178 | 7 906 | 1 929 | 1 758 | 1 657 | 1 516 | 1 050 | 914 | 1 518 | 1 377 | 14 333 | 13 471 |
| Cost attributable to product suppliers | 414 | 482 | 704 | 654 | 0 | 0 | 0 | 0 | (1 118) | (1 136) | 0 | 0 |
| Operating expenses | 8 592 | 8 388 | 2 633 | 2 412 | 1 657 | 1 516 | 1 050 | 914 | 400 | 242 | 14 333 | 13 471 |
| Pre-tax operating profit before write-downs | 7 264 | 5 974 | 7 008 | 5 788 | 4 330 | 3 151 | 416 | 613 | (4 539) | (924) | 14 480 | 14 601 |
| Net gains on fixed and intangible assets | (1) | 2 | 0 | 0 | 0 | 0 | 3 | 12 | 60 | 6 | 63 | 20 |
| Write-downs on loans and guarantees | 672 | 603 | 1 004 | 838 | 0 | 0 | 220 | 1 063 | 93 | 15 | 1 990 | 2 519 |
| Write-downs attributable to product suppliers | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | (2) | 0 | 0 |
| Profit from repossessed operations | (12) | 0 | (146) | (60) | 0 | 0 | 0 | 0 | 158 | 60 | 0 | 0 |
| Pre-tax operating profit | 6 579 | 5 372 | 5 859 | 4 888 | 4 330 | 3 151 | 199 | (438) | (4 414) | (871) | 12 553 | 12 102 |

Note 5 Net interest income

| <i>Amounts in NOK million</i> | DNB Bank ASA | | | | |
|--|---------------------|---------------------|-----------------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Interest on loans to and deposits with credit institutions | 1 267 | 1 707 | 4 265 | 4 980 | 6 636 |
| Interest on loans to customers | 7 506 | 6 816 | 22 858 | 20 849 | 28 695 |
| Interest on impaired commitments | 142 | 108 | 428 | 330 | 441 |
| Interest on commercial paper and bonds | 1 680 | 2 580 | 5 869 | 7 287 | 9 681 |
| Front-end fees etc. | 79 | 56 | 216 | 187 | 271 |
| Other interest income | 971 | 1 119 | 1 974 | 1 643 | 2 304 |
| Total interest income | 11 645 | 12 386 | 35 610 | 35 276 | 48 030 |
| Interest on loans and deposits from credit institutions | 842 | 1 137 | 2 627 | 3 460 | 4 485 |
| Interest on deposits from customers | 3 720 | 3 596 | 11 388 | 9 849 | 13 716 |
| Interest on debt securities issued | 1 248 | 1 233 | 3 998 | 3 545 | 4 885 |
| Interest on subordinated loan capital | 178 | 154 | 532 | 463 | 612 |
| Other interest expenses ¹⁾ | 220 | 783 | 781 | 2 532 | 3 024 |
| Total interest expenses | 6 207 | 6 902 | 19 327 | 19 849 | 26 722 |
| Net interest income | 5 437 | 5 483 | 16 284 | 15 427 | 21 308 |

| <i>Amounts in NOK million</i> | DNB Bank Group | | | | |
|--|-----------------------|---------------------|-----------------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Interest on loans to and deposits with credit institutions | 327 | 247 | 1 304 | 1 085 | 1 349 |
| Interest on loans to customers | 13 290 | 12 151 | 40 264 | 35 678 | 49 192 |
| Interest on impaired commitments | 155 | 150 | 461 | 462 | 548 |
| Interest on commercial paper and bonds | 1 155 | 1 769 | 4 029 | 5 209 | 6 653 |
| Front-end fees etc. | 92 | 61 | 254 | 201 | 292 |
| Other interest income | 1 026 | 1 171 | 2 139 | 1 805 | 2 528 |
| Total interest income | 16 045 | 15 550 | 48 453 | 44 439 | 60 563 |
| Interest on loans and deposits from credit institutions | 831 | 1 115 | 2 591 | 3 468 | 4 426 |
| Interest on deposits from customers | 3 952 | 3 786 | 12 098 | 10 404 | 14 452 |
| Interest on debt securities issued | 3 257 | 3 095 | 10 167 | 8 802 | 12 118 |
| Interest on subordinated loan capital | 179 | 156 | 533 | 466 | 616 |
| Other interest expenses ¹⁾ | 906 | 1 023 | 2 688 | 2 871 | 3 719 |
| Total interest expenses | 9 126 | 9 176 | 28 078 | 26 011 | 35 331 |
| Net interest income | 6 919 | 6 374 | 20 375 | 18 428 | 25 232 |

1) Other interest expenses include interest rate adjustments resulting from interest swaps entered into.

Note 6 Net commissions and fees receivable

| <i>Amounts in NOK million</i> | DNB Bank ASA | | | | |
|--|---------------------|---------------------|-----------------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Money transfer fees receivable | 775 | 731 | 2 229 | 2 076 | 2 784 |
| Fees on asset management services | 49 | 53 | 150 | 175 | 223 |
| Fees on custodial services | 81 | 70 | 242 | 238 | 310 |
| Fees on securities broking | 38 | 58 | 133 | 207 | 248 |
| Corporate finance | 47 | 75 | 232 | 205 | 295 |
| Interbank fees | 11 | 22 | 30 | 65 | 87 |
| Credit broking commissions | 59 | 188 | 296 | 449 | 480 |
| Sales commissions on insurance products | 66 | 71 | 202 | 204 | 267 |
| Sundry commissions and fees receivable on banking services | 140 | 139 | 433 | 452 | 602 |
| Total commissions and fees receivable etc. | 1 265 | 1 408 | 3 947 | 4 071 | 5 296 |
| Money transfer fees payable | 283 | 269 | 815 | 746 | 1 016 |
| Commissions payable on fund management services | 0 | 0 | 0 | 0 | 0 |
| Fees on custodial services payable | 30 | 28 | 105 | 94 | 122 |
| Interbank fees | 18 | 30 | 55 | 91 | 123 |
| Credit broking commissions | 31 | 28 | 93 | 88 | 125 |
| Commissions payable on the sale of insurance products | 0 | 0 | 0 | 0 | 0 |
| Sundry commissions and fees payable on banking services | 133 | 148 | 439 | 404 | 550 |
| Total commissions and fees payable etc. | 494 | 503 | 1 507 | 1 423 | 1 935 |
| Net commissions and fees receivable | 770 | 905 | 2 440 | 2 648 | 3 361 |

| <i>Amounts in NOK million</i> | DNB Bank Group | | | | |
|--|-----------------------|---------------------|-----------------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Money transfer fees receivable | 824 | 784 | 2 387 | 2 226 | 2 988 |
| Fees on asset management services | 63 | 57 | 171 | 185 | 237 |
| Fees on custodial services | 82 | 71 | 246 | 243 | 317 |
| Fees on securities broking | 40 | 59 | 139 | 217 | 254 |
| Corporate finance | 108 | 107 | 392 | 331 | 454 |
| Interbank fees | 12 | 24 | 32 | 69 | 92 |
| Credit broking commissions | 61 | 190 | 302 | 455 | 488 |
| Sales commissions on insurance products | 105 | 115 | 330 | 329 | 434 |
| Sundry commissions and fees receivable on banking services | 228 | 234 | 689 | 716 | 968 |
| Total commissions and fees receivable etc. | 1 522 | 1 641 | 4 688 | 4 772 | 6 233 |
| Money transfer fees payable | 290 | 277 | 839 | 771 | 1 049 |
| Commissions payable on fund management services | 0 | 0 | 1 | 0 | 0 |
| Fees on custodial services payable | 30 | 28 | 105 | 94 | 122 |
| Interbank fees | 19 | 32 | 58 | 96 | 130 |
| Credit broking commissions | 24 | 22 | 71 | 64 | 93 |
| Commissions payable on the sale of insurance products | 5 | 5 | 17 | 10 | 16 |
| Sundry commissions and fees payable on banking services | 147 | 162 | 485 | 443 | 605 |
| Total commissions and fees payable etc. | 516 | 525 | 1 575 | 1 478 | 2 015 |
| Net commissions and fees receivable | 1 005 | 1 116 | 3 113 | 3 294 | 4 218 |

Note 7 Net gains on financial instruments at fair value

| <i>Amounts in NOK million</i> | DNB Bank ASA | | | | |
|---|---------------------|---------------------|---------------------|--------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September | | Full year 2011 |
| Dividends | 68 | 99 | 330 | 434 | 495 |
| Net gains on commercial paper and bonds ¹⁾ | 1 783 | 111 | 3 553 | 474 | (117) |
| Net gains on shareholdings | 63 | (37) | (92) | (118) | (333) |
| Net gains on other financial instruments ²⁾ | (159) | 1 121 | 2 136 | 2 832 | 5 241 |
| Net gains on financial instruments at fair value | 1 756 | 1 295 | 5 926 | 3 623 | 5 286 |

| <i>Amounts in NOK million</i> | DNB Bank Group | | | | |
|---|-----------------------|---------------------|---------------------|--------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September | | Full year 2011 |
| Dividends | 69 | 104 | 338 | 453 | 514 |
| Net gains on commercial paper and bonds | 1 067 | 296 | 2 249 | 400 | 421 |
| Net gains on shareholdings | 62 | 5 | (72) | (43) | (259) |
| Net gains on other financial instruments ²⁾ | (265) | 1 860 | 36 | 3 449 | 6 953 |
| Net gains on financial instruments at fair value | 933 | 2 265 | 2 551 | 4 259 | 7 628 |

1) Unrealised gains on DNB Bank ASA's investments in covered bonds issued by DNB Boligkreditt were NOK 717 million in the third quarter of 2012. Investments in such bonds totalled NOK 82.7 billion at 30 September 2012, of which NOK 82.3 billion have been used in the exchange scheme with the Norwegian government. See note 20 Information on related parties – stimulus packages.

2) Net losses on other financial instruments in the third quarter of 2012 mainly reflected mark-to-market adjustments of financial instruments used to convert funding to the preferred currency (basis swaps). Greater financial market instability resulted in unrealised losses on basis swaps of NOK 566 million. In the third quarter of 2011, unrealised gains came to NOK 1 398 million. Unrealised gains and losses will be reversed over the instruments' term to maturity.

Note 8 Profit from companies accounted for by the equity method

Moody's and Standard & Poor's downgrades of Eksportfinans' credit rating in the fourth quarter of 2011 resulted in sizeable unrealised gains on the company's long-term funding. The effect of such unrealised gains on DNB's holding, after tax, represented NOK 11.8 billion in the fourth quarter of 2011. After reviewing the fair value of the company in connection with the closing of the annual accounts, DNB wrote down the value by an amount corresponding to unrealised gains on Eksportfinans' own debt in the fourth quarter. In 2012, the required rate of return in the market has been reduced, and Eksportfinans has sizeable unrealised losses on own debt. The write-down made by DNB in the fourth quarter of 2011 has been reversed by an amount corresponding to these unrealised losses. The reversal represented just under NOK 5.5 billion of DNB's holding after tax. The write-down in 2011 and the reversal in 2012 have been reported on the line "Profit from companies accounted for by the equity method" along with DNB's share of profits from the company.

Note 9 Other income

| <i>Amounts in NOK million</i> | DNB Bank ASA | | | | |
|---|---------------------|---------------------|---------------------|--------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September | | Full year 2011 |
| Income from owned/leased premises | 28 | 21 | 81 | 59 | 89 |
| Group contributions and dividends from subsidiaries | 0 | 0 | 0 | 0 | 1 715 |
| Miscellaneous operating income | 1 065 | 343 | 2 728 | 1 680 | 1 900 |
| Total other income | 1 093 | 365 | 2 809 | 1 739 | 3 703 |

| <i>Amounts in NOK million</i> | DNB Bank Group | | | | |
|-----------------------------------|-----------------------|---------------------|---------------------|--------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September | | Full year 2011 |
| Income from owned/leased premises | 23 | 13 | 60 | 33 | 42 |
| Income from investment properties | 72 | 65 | 207 | 133 | 197 |
| Fees on real estate broking | 263 | 252 | 846 | 752 | 1 012 |
| Miscellaneous operating income | 426 | 338 | 1 373 | 1 108 | 1 570 |
| Total other income | 783 | 668 | 2 486 | 2 026 | 2 822 |

Note 10 Operating expenses

| <i>Amounts in NOK million</i> | DNB Bank ASA | | | | |
|--|---------------------|---------------------|-----------------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Salaries | 1 482 | 1 419 | 4 343 | 4 014 | 5 505 |
| Employer's national insurance contributions | 200 | 180 | 596 | 539 | 650 |
| Pension expenses | 267 | 187 | 796 | 574 | 747 |
| Restructuring expenses | 14 | 1 | 19 | 4 | 16 |
| Other personnel expenses | 159 | 140 | 449 | 422 | 571 |
| Total salaries and other personnel expenses | 2 121 | 1 929 | 6 202 | 5 553 | 7 490 |
| Fees ¹⁾ | 271 | 390 | 786 | 1 081 | 1 577 |
| IT expenses ¹⁾ | 422 | 368 | 1 246 | 1 100 | 1 445 |
| Postage and telecommunications | 68 | 69 | 208 | 208 | 288 |
| Office supplies | 11 | 11 | 36 | 35 | 58 |
| Marketing and public relations | 130 | 130 | 412 | 446 | 609 |
| Travel expenses | 33 | 41 | 128 | 134 | 206 |
| Reimbursement to Norway Post for transactions executed | 39 | 43 | 104 | 128 | 167 |
| Training expenses | 7 | 7 | 34 | 39 | 57 |
| Operating expenses on properties and premises | 340 | 271 | 883 | 828 | 1 100 |
| Operating expenses on machinery, vehicles and office equipment | 25 | 24 | 73 | 75 | 99 |
| Other operating expenses | 109 | 110 | 417 | 390 | 497 |
| Total other expenses | 1 454 | 1 464 | 4 326 | 4 464 | 6 104 |
| Depreciation and write-downs of fixed and intangible assets | 469 | 403 | 1 265 | 1 236 | 2 417 |
| Total depreciation and write-downs of fixed and intangible assets | 469 | 403 | 1 265 | 1 236 | 2 417 |
| Total operating expenses | 4 045 | 3 795 | 11 793 | 11 253 | 16 011 |

Note 10 Operating expenses (continued)

| <i>Amounts in NOK million</i> | DNB Bank Group | | | | |
|--|-----------------------|---------------------|-----------------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Salaries | 1 807 | 1 733 | 5 357 | 5 006 | 6 804 |
| Employer's national insurance contributions | 252 | 233 | 766 | 696 | 867 |
| Pension expenses | 293 | 210 | 864 | 643 | 847 |
| Restructuring expenses | 33 | 2 | 39 | 5 | 17 |
| Other personnel expenses | 178 | 152 | 501 | 460 | 637 |
| Total salaries and other personnel expenses | 2 563 | 2 329 | 7 527 | 6 811 | 9 171 |
| Fees ¹⁾ | 301 | 424 | 867 | 1 198 | 1 702 |
| IT expenses ¹⁾ | 446 | 430 | 1 406 | 1 257 | 1 670 |
| Postage and telecommunications | 80 | 83 | 248 | 254 | 344 |
| Office supplies | 18 | 20 | 62 | 62 | 97 |
| Marketing and public relations | 216 | 211 | 686 | 688 | 938 |
| Travel expenses | 40 | 48 | 156 | 160 | 246 |
| Reimbursement to Norway Post for transactions executed | 39 | 43 | 104 | 128 | 167 |
| Training expenses | 9 | 9 | 40 | 44 | 68 |
| Operating expenses on properties and premises | 423 | 318 | 1 085 | 994 | 1 338 |
| Operating expenses on machinery, vehicles and office equipment | 35 | 35 | 105 | 106 | 143 |
| Other operating expenses | 165 | 158 | 649 | 551 | 763 |
| Total other expenses | 1 771 | 1 778 | 5 409 | 5 442 | 7 475 |
| Impairment losses for goodwill ²⁾ | 85 | 0 | 85 | 0 | 190 |
| Depreciation and write-downs of fixed and intangible assets | 436 | 411 | 1 312 | 1 219 | 1 872 |
| Total depreciation and write-downs of fixed and intangible assets | 521 | 411 | 1 397 | 1 219 | 2 062 |
| Total operating expenses | 4 855 | 4 519 | 14 333 | 13 471 | 18 708 |

1) Fees also include system development fees and must be viewed relative to IT expenses.

2) Impairment losses for goodwill of NOK 47 million relating to SalusAnsvar and NOK 38 million to Pres-Vac were recorded in the third quarter of 2012. Impairment losses for goodwill of NOK 190 million relating to Poland were recorded in the fourth quarter of 2011.

Note 11 Number of employees/full-time positions

| | DNB Bank ASA | | | | |
|---|---------------------|---------------------|-----------------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Number of employees at end of period | 8 129 | 8 145 | 8 129 | 8 145 | 8 232 |
| - of which number of employees abroad | 752 | 705 | 752 | 705 | 736 |
| Number of employees calculated on a full-time basis at end of period | 7 843 | 7 870 | 7 843 | 7 870 | 7 944 |
| - of which number of employees calculated on a full-time basis abroad | 730 | 692 | 730 | 692 | 722 |
| Average number of employees | 8 151 | 8 030 | 8 196 | 7 912 | 7 985 |
| Average number of employees calculated on a full-time basis | 7 869 | 7 762 | 7 907 | 7 651 | 7 719 |

| | DNB Bank Group | | | | |
|---|-----------------------|---------------------|-----------------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Number of employees at end of period | 12 780 | 12 787 | 12 780 | 12 787 | 12 982 |
| - of which number of employees abroad | 4 440 | 4 460 | 4 440 | 4 460 | 4 583 |
| Number of employees calculated on a full-time basis at end of period | 12 391 | 12 414 | 12 391 | 12 414 | 12 560 |
| - of which number of employees calculated on a full-time basis abroad | 4 360 | 4 378 | 4 360 | 4 378 | 4 471 |
| Average number of employees | 12 900 | 12 625 | 12 961 | 12 443 | 12 557 |
| Average number of employees calculated on a full-time basis | 12 499 | 12 263 | 12 549 | 12 095 | 12 197 |

Note 12 Write-downs on loans and guarantees

| <i>Amounts in NOK million</i> | DNB Bank ASA | | | | |
|---|---------------------|---------------------|-------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - 2012 | September 2011 | Full year 2011 |
| Write-offs | 51 | 41 | 124 | 409 | 492 |
| New individual write-downs | 696 | 512 | 2 289 | 1 422 | 2 357 |
| Total new individual write-downs | 747 | 553 | 2 413 | 1 831 | 2 849 |
| Reassessed individual write-downs | 58 | 26 | 294 | 376 | 461 |
| Recoveries on commitments previously written off | 96 | 88 | 279 | 302 | 415 |
| Net individual write-downs | 593 | 439 | 1 840 | 1 154 | 1 973 |
| Change in collective write-downs on loans | (71) | 28 | 169 | 86 | 56 |
| Write-downs on loans and guarantees ¹⁾ | 521 | 466 | 2 009 | 1 240 | 2 029 |
| Write-offs covered by individual write-downs made in previous years | 204 | 180 | 1 274 | 933 | 1 464 |
| 1) <i>Of which individual write-downs on guarantees</i> | (1) | 3 | 59 | 0 | 41 |

| <i>Amounts in NOK million</i> | DNB Bank Group | | | | |
|---|-----------------------|---------------------|-------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - 2012 | September 2011 | Full year 2011 |
| Write-offs | 56 | 53 | 200 | 447 | 550 |
| New individual write-downs | 920 | 1 118 | 2 730 | 2 855 | 4 120 |
| Total new individual write-downs | 976 | 1 171 | 2 930 | 3 302 | 4 670 |
| Reassessed individual write-downs | 200 | 157 | 660 | 788 | 1 015 |
| Recoveries on commitments previously written off | 107 | 94 | 304 | 318 | 437 |
| Net individual write-downs | 670 | 919 | 1 966 | 2 197 | 3 217 |
| Change in collective write-downs on loans | (148) | 251 | 23 | 322 | 227 |
| Write-downs on loans and guarantees ¹⁾ | 521 | 1 170 | 1 990 | 2 519 | 3 445 |
| Write-offs covered by individual write-downs made in previous years | 422 | 485 | 1 900 | 1 983 | 2 753 |
| 1) <i>Of which individual write-downs on guarantees</i> | 4 | (16) | 63 | (14) | 26 |

Note 13 Lending to customers

| DNB Bank ASA | | | | DNB Bank Group | | |
|------------------|-----------------|------------------|---|------------------|------------------|------------------|
| 30 Sept. 2011 | 31 Dec. 2011 | 30 Sept. 2012 | | 30 Sept. 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| | | | <i>Amounts in NOK million</i> | | | |
| 642 337 | 653 927 | 634 150 | Lending to customers, nominal amount | 1 190 531 | 1 192 164 | 1 175 961 |
| 3 995 | 4 883 | 5 587 | Individual write-downs | 9 450 | 9 521 | 9 266 |
| 638 342 | 649 044 | 628 563 | Lending to customers, after individual write-downs | 1 181 081 | 1 182 644 | 1 166 695 |
| 878 | 400 | 1 001 | + Accrued interest and amortisation | 2 713 | 2 265 | 2 323 |
| 549 | 525 | 538 | - Individual write-downs of accrued interest and amortisation | 699 | 710 | 726 |
| 1 440 | 1 424 | 1 566 | - Collective write-downs | 2 104 | 2 119 | 2 204 |
| 637 231 | 647 495 | 627 459 | Lending to customers, at amortised cost | 1 180 991 | 1 182 080 | 1 166 089 |
| 63 194 | 64 045 | 64 861 | Lending to customers, nominal amount | 136 233 | 108 488 | 93 788 |
| 433 | 433 | 346 | + Accrued interest | 531 | 559 | 519 |
| 10 | (6) | 78 | + Adjustment to fair value | 1 473 | 533 | 597 |
| 63 636 | 64 472 | 65 285 | Lending to customers, at fair value ¹⁾ | 138 238 | 109 580 | 94 904 |
| 700 866 | 711 966 | 692 744 | Lending to customers | 1 319 229 | 1 291 660 | 1 260 993 |

1) The fair value of loans in Norwegian kroner increased by NOK 91 million from 31 December 2011 due to narrowing margin requirement.

Note 14 Net impaired loans and guarantees for principal customer groups ¹⁾

| DNB Bank ASA | | | | DNB Bank Group | | |
|------------------|-----------------|------------------|---|------------------|-----------------|------------------|
| 30 Sept. 2011 | 31 Dec. 2011 | 30 Sept. 2012 | | 30 Sept. 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| | | | <i>Amounts in NOK million</i> | | | |
| 1 487 | 1 530 | 1 341 | Private individuals | 3 501 | 3 771 | 3 793 |
| 232 | 3 504 | 4 945 | Transportation by sea and pipelines and vessel construction | 4 988 | 3 551 | 279 |
| 2 258 | 3 059 | 2 266 | Real estate | 3 395 | 3 575 | 2 724 |
| 1 393 | 1 448 | 1 474 | Manufacturing | 1 889 | 2 072 | 2 246 |
| 377 | 323 | 433 | Services | 660 | 572 | 1 100 |
| 143 | 434 | 132 | Trade | 469 | 854 | 511 |
| 0 | 0 | 42 | Oil and gas | 42 | 0 | 0 |
| 139 | 98 | 361 | Transportation and communication | 606 | 334 | 412 |
| 159 | 256 | 847 | Building and construction | 1 252 | 647 | 618 |
| 0 | 0 | 2 | Power and water supply | 2 | 0 | 2 |
| 53 | 60 | 65 | Seafood | 69 | 67 | 60 |
| 89 | 77 | 66 | Hotels and restaurants | 208 | 298 | 318 |
| 104 | 104 | 141 | Agriculture and forestry | 292 | 260 | 284 |
| 0 | 0 | 0 | Central and local government | 0 | 0 | 0 |
| 16 | 14 | 44 | Other sectors | 58 | 22 | 17 |
| 6 450 | 10 907 | 12 159 | Total customers | 17 431 | 16 023 | 12 364 |
| 0 | 21 | 0 | Credit institutions | 0 | 21 | 0 |
| 6 450 | 10 928 | 12 159 | Total net impaired loans and guarantees | 17 431 | 16 043 | 12 364 |
| 711 | 1 895 | 937 | Non-performing loans and guarantees not subject to write-downs | 2 195 | 3 422 | 2 102 |
| 7 161 | 12 823 | 13 096 | Total net non-performing and doubtful loans and guarantees | 19 626 | 19 465 | 14 466 |

1) Includes loans and guarantees subject to individual write-downs and total non-performing loans and guarantees not subject to write-downs. The breakdown into principal customer groups is based on standardised sector and industry categories set up by Statistics Norway.

Note 15 Commercial paper and bonds, held to maturity

| <i>Amounts in NOK million</i> | DNB Bank Group | | |
|---|-----------------------|-----------------|------------------|
| | 30 Sept. 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| DNB Markets | 75 557 | 95 062 | 97 871 |
| Other units ¹⁾ | 29 147 | 980 | 987 |
| Commercial paper and bonds, held to maturity | 104 704 | 96 042 | 98 858 |

1) The increase in the third quarter 2012 refers to investments in Treasury bills with short maturities.

As part of ongoing liquidity management, DNB Bank has invested in a portfolio of securities. The portfolio can be used to regulate the liquidity requirement and as a basis for furnishing collateral for operations in various countries. Among other things, the securities serve as collateral for short and long-term borrowing in a number of central banks and as a basis for liquidity buffers to meet regulatory requirements. With effect from 1 July 2008, the international bond portfolio in DNB Markets was reclassified from the category "fair value through profit or loss" to "held-to-maturity investments". Portfolios in this category are recorded at amortised cost and written down if there is objective evidence of a decrease in value.

In line with IAS 39, the portfolio has been reviewed to identify objective indications of impairment. No impairment losses have been identified in the portfolio.

Measurement of the reclassified bond portfolio

The reclassification in accordance with IAS 39 Financial Instruments: Recognition and Measurements requires that the value of the portfolio based on the principles applied before the reclassification must be reported. In a normal market situation, the portfolio would have been recorded at external observable prices before the reclassification. Due to the financial turmoil, there were no such observable prices in the market in 2008. In order to meet the disclosure requirement at end-September 2012, the portfolio has been measured at fair value according to models used for financial instruments not traded in an active market. The model applied is based on a regression analysis whereby historical market data (explanatory variables) which have been observable even during the financial turmoil are used to explain historical changes in value in the portfolio. During the period from the fourth quarter of 2006 up to and including the second quarter of 2008, the model shows a high level of correlation between changes in given market data and changes in value in the portfolio, which at the time was priced in an active market or through broker quotes which were believed to be fairly reliable. If the model had been applied to the portfolio in the third quarter 2012, there would have been a NOK 592 million increase in profits.

Effects of the reclassifications of the international bond portfolio

By measuring the portfolio at amortised cost, the value of the portfolio as at 30 September 2012 was NOK 1.4 billion higher than if the previous valuation principle had been retained. On the reclassification date, the book value of the portfolio was NOK 88.0 billion, compared with NOK 28.5 billion at end-September 2012. The average term to maturity of the portfolio was 4.5 years, and the change in value resulting from an interest rate adjustment of one basis point was NOK 13 million at end-September 2012.

Effects on profits of the reclassification

| <i>Amounts in NOK million</i> | DNB Bank Group | | | | |
|--|-----------------------|---------------------|-----------------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Recorded amortisation effect | 28 | 110 | 134 | 267 | 329 |
| Net gain, if valued at fair value | 621 | (1 476) | 855 | (1 248) | (1 181) |
| Effects of reclassification on profits | (592) | 1 586 | (721) | 1 515 | 1 510 |

Effects on the balance sheet of the reclassification

| <i>Amounts in NOK million</i> | DNB Bank Group | | |
|--|-----------------------|-----------------|------------------|
| | 30 Sept. 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| Recorded, unrealised losses | 771 | 905 | 967 |
| Unrealised losses, if valued at fair value | 2 193 | 3 048 | 3 116 |
| Effects of reclassification on the balance sheet | 1 422 | 2 144 | 2 149 |

Development in the portfolio after the reclassification

| <i>Amounts in NOK million</i> | DNB Bank Group | | |
|--|-----------------------|-----------------|------------------|
| | 30 Sept. 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| Reclassified portfolio, recorded value | 28 545 | 39 825 | 42 367 |
| Reclassified portfolio, if valued at fair value | 27 123 | 37 682 | 40 218 |
| Effects of reclassification on the balance sheet | 1 422 | 2 144 | 2 149 |

Note 15 Commercial paper and bonds, held to maturity (continued)

DNB Markets' international bond portfolio

After the reclassification date, DNB Markets has chosen to increase its investments in held-to-maturity securities. According to new proposed liquidity requirements for banks, in order for the securities to be classified as liquid funds, they must qualify for immediate sale. New investments in the currency bond portfolio as from 2011 mainly represent covered bonds carried at fair value. As at 30 September 2012, DNB Markets' international bond portfolio represented NOK 115.4 billion. 86.0 per cent of the securities in the portfolio had an AAA rating, while 8.3 per cent were rated AA. There were no synthetic securities in the portfolio and no investments in US sub-prime bonds or Collateralised Debt Obligations, CDOs. Nor were any investments made in Treasury bills in Portugal, Italy, Ireland, Greece or Spain. The structure of DNB Markets' international bond portfolio is shown below.

| Asset class | DNB Bank Group | |
|---|---------------------------|------------------------------|
| | Per cent 30 Sept. 2012 | NOK million 30 Sept. 2012 |
| Consumer credit | 0.2 | 209 |
| Residential mortgages | 39.2 | 45 521 |
| Corporate loans | 0.9 | 1 022 |
| Government related | 27.2 | 31 579 |
| Covered bonds | 32.6 | 37 853 |
| Total international bond portfolio DNB Markets, nominal values | 100.0 | 116 185 |
| Accrued interest, amortisation effects and fair value adjustments | | (819) |
| Total international bond portfolio DNB Markets | | 115 367 |
| Total international bond portfolio DNB Markets, held to maturity | | 75 557 |
| Of which reclassified portfolio | | 28 545 |

The average term to maturity of DNB Markets' international bond portfolio is 3.1 years, and the change in value resulting from an interest rate adjustment of one basis point was NOK 18 million at end-September 2012.

Note 16 Intangible assets

| DNB Bank ASA | | | Amounts in NOK million | DNB Bank Group | | |
|------------------|-----------------|------------------|--------------------------------------|------------------|-----------------|------------------|
| 30 Sept. 2011 | 31 Dec. 2011 | 30 Sept. 2012 | | 30 Sept. 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| 2 409 | 2 419 | 2 438 | Goodwill ¹⁾ | 3 217 | 3 267 | 3 422 |
| 739 | 819 | 699 | IT systems development ¹⁾ | 1 383 | 1 271 | 1 303 |
| 324 | 310 | 298 | Other intangible assets | 315 | 316 | 305 |
| 3 472 | 3 549 | 3 435 | Total intangible assets | 4 915 | 4 854 | 5 030 |

1) Impairment losses for goodwill related to SalusAnsvar AB of SEK 55 million were recorded in the third quarter of 2012 after an agreement on the sale of the company had been concluded. The sale is subject to approval by the supervisory authorities and has thus not been reflected in the accounts. The impairment losses correspond to the agreed sales price for the company. Impairment losses for goodwill related to Pres-Vac Engineering Aps of DKK 38 million were recorded in the third quarter of 2012 due to market developments for the company, which, among other things, produces tank valves for ships which transport liquid cargo. There has not been identified any other impairment losses of goodwill or IT systems development. The valuations are based on reported figures for the third quarter compared with approved plans for the various cash-generating units.

Note 17 Debt securities issued and subordinated loan capital

As an element in liquidity management, the DNB Bank Group issues and redeems own securities.

| Debt securities issued | DNB Bank ASA | | |
|---|------------------|-----------------|------------------|
| | 30 Sept. 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| <i>Amounts in NOK million</i> | | | |
| Commercial paper issued, nominal amount | 270 080 | 228 415 | 205 582 |
| Bond debt, nominal amount | 165 914 | 149 165 | 157 223 |
| Adjustments | 9 294 | 6 887 | 6 156 |
| Total debt securities issued | 445 288 | 384 467 | 368 961 |

| Changes in debt securities issued | DNB Bank ASA | | | | | |
|---|-----------------------------------|----------------|------------------------------|------------------------------------|------------------------------|----------------------------------|
| | Balance sheet 30 Sept. 2012 | Issued 2012 | Matured/ redeemed 2012 | Exchange rate movements 2012 | Other adjustments 2012 | Balance sheet 31 Dec. 2011 |
| <i>Amounts in NOK million</i> | | | | | | |
| Commercial paper issued, nominal amount | 270 080 | 270 023 | 228 358 | | | 228 415 |
| Bond debt, nominal amount | 165 914 | 41 388 | 19 256 | (5 384) | | 149 165 |
| Adjustments | 9 294 | | | | 2 408 | 6 887 |
| Total debt securities issued | 445 288 | 311 411 | 247 614 | (5 384) | 2 408 | 384 467 |

| Changes in subordinated loan capital and perpetual subordinated loan capital securities | DNB Bank ASA | | | | | |
|---|-----------------------------------|----------------|------------------------------|------------------------------------|------------------------------|----------------------------------|
| | Balance sheet 30 Sept. 2012 | Issued 2012 | Matured/ redeemed 2012 | Exchange rate movements 2012 | Other adjustments 2012 | Balance sheet 31 Dec. 2011 |
| <i>Amounts in NOK million</i> | | | | | | |
| Term subordinated loan capital, nominal amount | 14 366 | 5 531 | 3 883 | (55) | | 12 773 |
| Perpetual subordinated loan capital, nominal amount | 3 966 | | | (191) | | 4 158 |
| Perpetual subordinated loan capital securities, nominal amount ¹⁾ | 5 812 | | | (161) | | 5 973 |
| Adjustments | 1 651 | | | | 485 | 1 166 |
| Total subordinated loan capital and perpetual subordinated loan capital securities | 25 796 | 5 531 | 3 883 | (407) | 485 | 24 070 |

| Debt securities issued | DNB Bank Group | | |
|---|------------------|-----------------|------------------|
| | 30 Sept. 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| <i>Amounts in NOK million</i> | | | |
| Commercial paper issued, nominal amount | 270 085 | 228 430 | 205 599 |
| Bond debt, nominal amount ²⁾ | 434 812 | 391 326 | 377 829 |
| Adjustments | 28 297 | 20 521 | 17 686 |
| Total debt securities issued | 733 194 | 640 277 | 601 114 |

| Changes in debt securities issued | DNB Bank Group | | | | | |
|---|-----------------------------------|----------------|------------------------------|------------------------------------|------------------------------|----------------------------------|
| | Balance sheet 30 Sept. 2012 | Issued 2012 | Matured/ redeemed 2012 | Exchange rate movements 2012 | Other adjustments 2012 | Balance sheet 31 Dec. 2011 |
| <i>Amounts in NOK million</i> | | | | | | |
| Commercial paper issued, nominal amount | 270 085 | 270 027 | 228 373 | 1 | | 228 430 |
| Bond debt, nominal amount ²⁾ | 434 812 | 118 588 | 59 459 | (15 643) | | 391 326 |
| Adjustments | 28 297 | | | | 7 776 | 20 521 |
| Total debt securities issued | 733 194 | 388 616 | 287 832 | (15 642) | 7 776 | 640 277 |

| Changes in subordinated loan capital and perpetual subordinated loan capital securities | DNB Bank Group | | | | | |
|---|-----------------------------------|----------------|------------------------------|------------------------------------|------------------------------|----------------------------------|
| | Balance sheet 30 Sept. 2012 | Issued 2012 | Matured/ redeemed 2012 | Exchange rate movements 2012 | Other adjustments 2012 | Balance sheet 31 Dec. 2011 |
| <i>Amounts in NOK million</i> | | | | | | |
| Term subordinated loan capital, nominal amount | 14 367 | 5 531 | 3 968 | (54) | | 12 859 |
| Perpetual subordinated loan capital, nominal amount | 3 966 | | | (191) | | 4 158 |
| Perpetual subordinated loan capital securities, nominal amount ¹⁾ | 5 812 | | | (161) | | 5 973 |
| Adjustments | 1 653 | | | | 486 | 1 167 |
| Total subordinated loan capital and perpetual subordinated loan capital securities | 25 799 | 5 531 | 3 968 | (406) | 486 | 24 156 |

1) Perpetual subordinated loan capital securities are eligible for inclusion in core capital by an amount not exceeding 15 per cent of total core capital.

Finanstilsynet may require that the securities should be written down proportionally to equity if the bank's core capital ratio falls below 5 per cent or capital adequacy ratio falls below 8 per cent. Amounts written down on the securities must be revalued before the distribution of dividends to shareholders or revaluation of equity.

2) Minus own bonds. Outstanding covered bonds in DNB Boligkreditt totalled NOK 351.5 billion as at 30 September 2012. The cover pool represented NOK 507.2 billion.

Note 18 Capital adequacy

The DNB Bank Group follows the Basel II regulations for capital adequacy calculations. Valuation rules used in the statutory accounts form the basis for the consolidation, which is subject to special consolidation rules governed by the Consolidation Regulations.

| DNB Bank ASA | | Primary capital | DNB Bank Group | |
|-----------------|------------------|---|------------------|-----------------|
| 31 Dec. 2011 | 30 Sept. 2012 | | 30 Sept. 2012 | 31 Dec. 2011 |
| | | <i>Amounts in NOK million</i> | | |
| 18 314 | 18 314 | Share capital | 18 314 | 18 314 |
| 79 328 | 79 233 | Other equity | 85 886 | 85 990 |
| 97 643 | 97 547 | Total equity | 104 200 | 104 304 |
| | | Deductions | | |
| 0 | 0 | Pension funds above pension commitments | (20) | (22) |
| (2 419) | (2 438) | Goodwill | (3 722) | (3 834) |
| (3) | (3) | Deferred tax assets | (632) | (644) |
| (1 130) | (997) | Other intangible assets | (1 731) | (2 028) |
| 0 | 0 | Group contribution, payable | 0 | 0 |
| 0 | 0 | Unrealised gains on fixed assets | (30) | (30) |
| (1 022) | (981) | 50 per cent of investments in other financial institutions | (1 130) | (1 022) |
| (648) | (753) | 50 per cent of expected losses exceeding actual losses, IRB portfolios | (958) | (835) |
| (24) | (24) | Adjustments for unrealised losses/(gains) on liabilities recorded at fair value | (713) | (713) |
| 92 396 | 92 350 | Equity Tier 1 capital | 95 265 | 95 177 |
| 5 973 | 5 812 | Perpetual subordinated loan capital securities ¹⁾²⁾ | 5 997 | 6 159 |
| 98 370 | 98 162 | Tier 1 capital | 101 262 | 101 336 |
| 4 153 | 3 966 | Perpetual subordinated loan capital | 3 966 | 4 153 |
| 12 773 | 14 366 | Term subordinated loan capital ²⁾ | 14 720 | 13 230 |
| | | Deductions | | |
| (1 022) | (981) | 50 per cent of investments in other financial institutions | (1 130) | (1 022) |
| (648) | (753) | 50 per cent of expected losses exceeding actual losses, IRB portfolios | (958) | (835) |
| | | Additions | | |
| 0 | 0 | 45 per cent of unrealised gains on fixed assets | 18 | 18 |
| 15 256 | 16 598 | Tier 2 capital | 16 616 | 15 544 |
| 113 625 | 114 760 | Total eligible primary capital ³⁾ | 117 878 | 116 879 |
| 874 786 | 831 166 | Risk-weighted volume | 997 151 | 1 018 586 |
| 69 983 | 66 493 | Minimum capital requirement | 79 772 | 81 487 |
| 10.6 | 11.1 | Equity Tier 1 capital ratio (%) | 9.6 | 9.3 |
| 11.2 | 11.8 | Tier 1 capital ratio (%) | 10.2 | 9.9 |
| 13.0 | 13.8 | Capital ratio (%) | 11.8 | 11.5 |
| - | 11.7 | Equity Tier 1 capital ratio including 50 per cent of profit for the period (%) | 10.0 | - |
| - | 12.4 | Tier 1 capital ratio including 50 per cent of profit for the period (%) | 10.6 | - |
| - | 14.4 | Capital ratio including 50 per cent of profit for the period (%) | 12.3 | - |

1) Perpetual subordinated loan capital securities can represent up to 15 per cent of Tier 1 capital. The excess will qualify as Tier 2 capital.

2) As at 30 September 2012, calculations of capital adequacy for the banking group included a total of NOK 537 million in subordinated loan capital in associated companies.

3) Primary capital and nominal amounts used in calculating risk-weighted volume deviate from figures in the consolidated accounts since a different consolidation method is used. Associated companies are consolidated according to the pro-rata method in the capital adequacy calculations while the equity method is used in the accounts.

Note 18 Capital adequacy (continued)

| Specification of risk-weighted volume and capital requirements | DNB Bank ASA | | | | |
|--|--------------------------------------|---------------------------------------|--|--|---|
| | Nominal exposure 30 Sept. 2012 | EAD ¹⁾ 30 Sept. 2012 | Risk-weighted volume 30 Sept. 2012 | Capital requirements 30 Sept, 2012 | Capital requirements 31 Dec. 2011 |
| <i>Amounts in NOK million</i> | | | | | |
| IRB approach | | | | | |
| Corporate | 817 649 | 683 034 | 368 447 | 29 476 | 30 291 |
| Specialised Lending (SL) | 4 498 | 4 439 | 2 246 | 180 | 286 |
| Retail - mortgage loans | 63 948 | 63 948 | 16 206 | 1 296 | 1 477 |
| Retail - other exposures | 96 263 | 79 164 | 24 996 | 2 000 | 1 891 |
| Securitisation | 75 557 | 75 557 | 10 663 | 853 | 752 |
| Total credit risk, IRB approach | 1 057 915 | 906 141 | 422 558 | 33 805 | 34 697 |
| Standardised approach | | | | | |
| Central government | 81 087 | 78 499 | 96 | 8 | 6 |
| Institutions | 403 657 | 349 910 | 67 110 | 5 369 | 5 795 |
| Corporate | 211 076 | 178 125 | 173 538 | 13 883 | 16 807 |
| Retail - mortgage loans | 3 754 | 3 254 | 2 454 | 196 | 180 |
| Retail - other exposures | 64 353 | 22 071 | 16 734 | 1 339 | 1 358 |
| Equity positions | 46 967 | 46 967 | 47 176 | 3 774 | 3 229 |
| Other assets | 5 655 | 5 655 | 5 655 | 452 | 310 |
| Total credit risk, standardised approach | 816 549 | 684 481 | 312 763 | 25 021 | 27 686 |
| Total credit risk | 1 874 465 | 1 590 623 | 735 322 | 58 826 | 62 383 |
| Market risk | | | | | |
| Position risk, debt instruments | | | 38 947 | 3 116 | 3 057 |
| Position risk, equity instruments | | | 1 221 | 98 | 95 |
| Currency risk | | | 0 | 0 | 0 |
| Total market risk | | | 40 168 | 3 213 | 3 151 |
| Operational risk | | | 57 705 | 4 616 | 4 616 |
| Deductions | | | (2 030) | (162) | (168) |
| Total risk-weighted volume and capital requirements before transitional rule | | | 831 166 | 66 493 | 69 983 |
| Additional capital requirements according to transitional rules ²⁾ | | | 0 | 0 | 0 |
| Total risk-weighted volume and capital requirements | | | 831 166 | 66 493 | 69 983 |

1) EAD, exposure at default.

2) Due to transitional rules, the minimum capital adequacy requirements cannot be reduced below 80 per cent relative to the Basel I requirements.

Note 18 Capital adequacy (continued)

Specification of risk-weighted volume and capital requirements

| | DNB Bank Group | | | | |
|--|--------------------------------------|---------------------------------------|--|--|---|
| | Nominal exposure 30 Sept. 2012 | EAD ¹⁾ 30 Sept. 2012 | Risk-weighted volume 30 Sept. 2012 | Capital requirements 30 Sept. 2012 | Capital requirements 31 Dec. 2011 |
| <i>Amounts in NOK million</i> | | | | | |
| IRB approach | | | | | |
| Corporate | 826 416 | 691 812 | 373 263 | 29 861 | 30 453 |
| Specialised Lending (SL) | 4 498 | 4 439 | 2 246 | 180 | 286 |
| Retail - mortgage loans | 572 659 | 572 659 | 70 360 | 5 629 | 5 515 |
| Retail - other exposures | 96 263 | 79 164 | 24 996 | 2 000 | 1 891 |
| Securitisation | 75 557 | 75 557 | 10 663 | 853 | 752 |
| Total credit risk, IRB approach | 1 575 393 | 1 423 631 | 481 529 | 38 522 | 38 898 |
| Standardised approach | | | | | |
| Central government | 88 430 | 100 571 | 118 | 9 | 10 |
| Institutions | 152 733 | 115 082 | 25 610 | 2 049 | 2 081 |
| Corporate | 333 351 | 259 477 | 246 132 | 19 691 | 22 576 |
| Retail - mortgage loans | 42 749 | 40 763 | 22 730 | 1 818 | 1 674 |
| Retail - other exposures | 98 751 | 52 103 | 34 760 | 2 781 | 2 857 |
| Equity positions | 3 702 | 3 702 | 3 910 | 313 | 276 |
| Securitisation | 6 258 | 6 258 | 1 180 | 94 | 143 |
| Other assets | 14 049 | 14 049 | 14 049 | 1 124 | 920 |
| Total credit risk, standardised approach | 740 022 | 592 003 | 348 490 | 27 879 | 30 537 |
| Total credit risk | 2 315 415 | 2 015 634 | 830 018 | 66 401 | 69 435 |
| Market risk | | | | | |
| Position risk, debt instruments | | | 38 384 | 3 071 | 2 833 |
| Position risk, equity instruments | | | 1 221 | 98 | 95 |
| Currency risk | | | 0 | 0 | 0 |
| Total market risk | | | 39 606 | 3 168 | 2 928 |
| Operational risk | | | | | |
| | | | 66 365 | 5 309 | 5 309 |
| Deductions | | | (2 754) | (220) | (214) |
| Total risk-weighted volume and capital requirements before transitional rule | | | 933 235 | 74 659 | 77 459 |
| Additional capital requirements according to transitional rules ²⁾ | | | 63 916 | 5 113 | 4 029 |
| Total risk-weighted volume and capital requirements | | | 997 151 | 79 772 | 81 487 |

1) EAD, exposure at default.

2) Due to transitional rules, the minimum capital adequacy requirements cannot be reduced below 80 per cent relative to the Basel I requirements.

Note 18 Capital adequacy (continued)

Basel II implementation

Further progress

A major reduction in risk-weighted assets is expected upon full implementation of the IRB system. The IRB system is defined as the models, work processes, decision-making processes, control mechanisms, IT systems and internal guidelines and routines used to classify and quantify credit risk. Status and a time schedule for the implementation of the different reporting methods used for the banking group's portfolios are shown below.

| Portfolios | Reporting methods for credit risk in capital adequacy calculations | |
|---|--|----------------------------|
| | 30 Sept. 2012 | 31 Dec. 2012 ¹⁾ |
| Retail: | | |
| - mortgage loans, DNB Bank and DNB Boligkreditt | IRB ²⁾ | IRB ²⁾ |
| - qualifying revolving retail exposures, DNB Bank ³⁾ | IRB ²⁾ | IRB ²⁾ |
| - mortgage loans, Nordlandsbanken | Standardised | IRB ²⁾ |
| - loans in Norway, DNB Finans, DNB Bank | IRB ²⁾ | IRB ²⁾ |
| Corporates: | | |
| - small and medium-sized corporates, DNB Bank | Advanced IRB | Advanced IRB |
| - large corporate clients (scorecard models), DNB Bank | Advanced IRB | Advanced IRB |
| - large corporate clients (simulation models), DNB Bank | Standardised | Advanced IRB |
| - corporate clients, Nordlandsbanken | Standardised | Advanced IRB |
| - leasing, DNB Bank | Advanced IRB | Advanced IRB |
| - corporate clients, DNB Næringskreditt | Standardised | Advanced IRB |
| Securitisation positions: | | |
| - international bond portfolio, DNB Markets | IRB ²⁾ | IRB ²⁾ |
| Institutions: | | |
| - banks and financial institutions, DNB Bank | Standardised | Advanced IRB |
| Exceptions: | | |
| - approved exceptions: government and municipalities, equity positions | Standardised | Standardised |
| - temporary exceptions: DNB Baltics and Poland, DNB Luxembourg, JSC DNB Bank and various other small portfolios | Standardised | Standardised |

1) As according to implementation plan. The conversion is, however, subject to final approval from the Norwegian FSA.

2) There is only one IRB approach for retail exposures and securitisation positions.

3) Reported according to the IRB category Retail - other exposures.

Note 19 Liquidity risk

Liquidity risk is the risk that the DNB Bank Group will be unable to meet its payment obligations. Overall liquidity management in the banking group implies that DNB Bank ASA is responsible for funding domestic subsidiaries, as well as international branches and subsidiaries. Liquidity risk is managed and measured by means of various measurement techniques.

The Board of Directors has approved internal limits which restrict the short-term maturity of liabilities within different time frames. The various maturities are subject to stress testing based on a bank-specific crisis and a systemic crisis, and a contingency plan has been established to handle market events. In addition, limits have been approved for structural liquidity risk, which implies that lending to customers should largely be financed through customer deposits, subordinated capital and long-term funding. Senior bond debt and covered bonds are the major sources of long-term funding. The banking group's ratio of deposits to lending was 64.5 per cent at end-September 2012, up from 61.3 per cent a year earlier. The ratio of deposits to lending in DNB Bank ASA was 115.8 per cent at end-September 2012.

There was a lower level of uncertainty in the third quarter than in the preceding quarters. DNB had ample access to short-term funding, and investors showed increasing interest in longer maturities. The markets remain selective, and banks with strong credit ratings have the best access to funding. DNB is one of these banks.

The long-term funding markets were functioning almost as normal during the third quarter. There was a significant reduction in funding costs for both new covered bonds and new senior bond debt. This reflects that investors need to invest their money while bond issuers have less need for new funding in the short and medium term. In addition, measures launched by the European Central Bank, ECB, to purchase sovereign debt in the countries which apply for support from the bailout fund, had positive effects on the market. This resulted in less uncertainty, and the price level for new long-term funding was reduced, especially for financially strong banks. In spite of this, the banking group's funding costs are generally much higher than prior to the financial crisis. Experience shows that market conditions can change quickly. Depending on developments in the Eurozone, highly volatile funding costs and varying access to funding must still be expected.

The average remaining term to maturity for the portfolio of senior bond debt was 4.6 years at end-September 2012, compared with 4.4 years a year earlier. The banking group aims to achieve a sound and stable maturity structure for funding.

Note 20 Information on related parties

Major transactions and agreements with related parties:

Eksportfinans

DNB Bank ASA has a 40 per cent ownership interest in Eksportfinans. Financial market turbulence resulted in sizeable unrealised losses in Eksportfinans' liquidity portfolio in the first quarter of 2008. In order to ensure an adequate capital base for the company, its Board of Directors implemented three measures:

- A share issue of NOK 1.2 billion aimed at the company's owners was implemented, and all owners participated based on their proportional shares.
- A portfolio hedge agreement was entered into, and the owners were invited to participate. DNB Bank ASA's share of the agreement corresponded to 40.43 per cent. The agreement secures Eksportfinans against further decreases in portfolio values of up to NOK 5 billion effective from 29 February 2008. Any recovery of values relative to nominal values will accrue to the participants in the portfolio hedge agreement as payment for their hedging commitment.
- During the first quarter of 2008, Eksportfinans' largest owner banks, DNB Bank ASA, Nordea Bank AB and Danske Bank A/S, approved a committed credit line giving the company access to a liquidity reserve of up to USD 4 billion. The agreement was renewed in June 2009, June 2010 and June 2011. The renewal in 2010 resulted in a reduction in the limit for the liquidity reserve to USD 2 billion. DNB Bank ASA's share of this agreement represents approximately USD 1.1 billion. Eksportfinans has not availed itself of this credit line.

The transactions with Eksportfinans have been entered into on ordinary market terms as if they had taken place between independent parties.

DNB Boligkreditt

DNB Boligkreditt AS (Boligkreditt) is 100 per cent owned by DNB Bank ASA (the bank). As part of ordinary business transactions, a large number of banking transactions are entered into between Boligkreditt and the bank, including loans, deposits and financial derivatives used in currency and interest rate risk management. Transactions are carried out on market terms and are regulated in the "Agreement relating to transfer of loan portfolio between DNB Bank ASA and DNB Boligkreditt AS" (the transfer agreement) and the "Contract between DNB Bank ASA and DNB Boligkreditt AS concerning purchase of management services" (the servicing agreement).

The transfer agreement regulates the transfer of loan portfolios qualifying as collateral for the issue of covered bonds. In 2008, 2009, 2010 and 2011, portfolios representing NOK 93.6 billion, NOK 88.5 billion, NOK 36.2 billion, and NOK 30.1 billion respectively, were transferred from the bank to Boligkreditt. Transfers of NOK 28.9 billion were made in the period January through September 2012. The transfers are based on market terms.

Pursuant to the management agreement, Boligkreditt purchases services from the bank, including administration, bank production, distribution, customer contact, IT operations and financial and liquidity management. Boligkreditt pays an annual management fee for these services. The fee paid for the period January through September 2012 totalled NOK 1.5 billion.

At end-September 2012 the bank had invested NOK 82.7 billion in covered bonds issued by Boligkreditt. The bank has used bonds issued by Boligkreditt as security for Treasury bills purchased from Norges Bank as part of the stimulus package for the Norwegian financial services industry.

DNB Næringskreditt

DNB Næringskreditt AS (Næringskreditt) is 100 per cent owned by the bank. The mortgage institution was established to issue covered bonds secured by a cover pool comprising commercial property.

The company started operations in the third quarter of 2009. At end-September 2012, commitments with a total value of NOK 22.5 billion had been transferred from the bank to Næringskreditt. The portfolio is diversified with respect to property types, sizes and locations. The transfers are made in agreement with the customers and are based on market terms. Like Boligkreditt, Næringskreditt purchases management and administrative services from the bank. In addition, administrative services relating to the company's operations are purchased from Boligkreditt. The fee paid to the bank and Boligkreditt for the period January through September 2012 totalled NOK 52.0 million.

Nordlandsbanken

Nordlandsbanken ASA (Nordlandsbanken) is 100 per cent owned by the bank. Nordlandsbanken will be formally merged with the bank 1 October 2012.

Boligkreditt has acquired residential mortgages from Nordlandsbanken. The transfer and management of mortgages are regulated in the "Agreement relating to transfer of loan portfolio between Nordlandsbanken ASA and DNB Boligkreditt AS" (the transfer agreement) and the "Contract concerning purchase of management services" (the servicing agreement). The transfer agreement regulates the transfer of loan portfolios qualifying as collateral for the issue of covered bonds. In the period January through September 2012, portfolios of NOK 1.5 billion were transferred from Nordlandsbanken to Boligkreditt.

Pursuant to the servicing agreement, Boligkreditt purchases services from Nordlandsbanken, including administration, bank production, distribution, customer contact and IT operations. Boligkreditt pays a monthly management fee for these services based on the lending volume under management and the achieved lending spread. The management fee paid was NOK 24.1 million in the period January through September 2012.

Note 20 Information on related parties (continued)

DNB Livsforsikring

As part of the company's ordinary investment activity DNB Livsforsikring has subscribed for covered bonds issued by Boligkreditt. DNB Livsforsikring's investments in Boligkreditt are limited to listed covered bonds. DNB Livsforsikring's holding of Boligkreditt bonds was valued at NOK 5.3 billion at end-September 2012.

The bank has sold foreign currency loans guaranteed by GIEK, the Norwegian Guarantee Institute for Export Credits, to DNB Livsforsikring. At end-September 2012, the recorded value of these loans was NOK 255 million. In connection with the sale, interest rate and currency swaps were entered into, protecting DNB Livsforsikring against currency risk and providing a total return based on Norwegian interest rates. The bank still carries interest rate, settlement and credit risk associated with the relevant loans. According to the IFRS regulations, the loans have therefore not been removed from the balance sheet. The set-offs to the loans are recorded as deposits from customers.

DNB Livsforsikring has entered into an agreement to purchase three buildings in Bjørvika in Oslo which will become DNB's new head office. One building has been completed, while the two others are scheduled for completion in 2013 and 2014, respectively.

DNB has entered into an agreement to lease the three buildings as and when they are completed. The lease agreement will run for 15 years after the completion of the buildings. After the first lease period, DNB has the right to extend the contract period for five years and for another five years after the expiry of the first extension period.

The transactions with DNB Livsforsikring have been entered into on ordinary market terms as if they had taken place between independent parties.

Stimulus packages

On 24 October 2008, the Norwegian parliament authorised the Ministry of Finance to launch a scheme whereby the government and the banks exchange Treasury bills for covered bonds for an agreed period. Norges Bank administers the scheme on commission from the Ministry of Finance.

Under the swap scheme, the government sells Treasury bills to the banks in a time-limited swap for covered bonds. The banks have free disposal over the Treasury bills they acquire and may sell them in the market if they so wish. Treasury bill maturities are between three and six months. The swap agreements last for periods of up to five years, and the banks undertake to purchase new Treasury bills as and when the Treasury bills reach maturity during the agreement period. The Treasury bills are priced at NIBOR plus a premium corresponding to the margin at the time the agreement was concluded. As an additional requirement, there must be a spread of minimum 40 basis points between the agreed interest rate and the Treasury bill yield. Upon expiry of the agreements, the banks are under an obligation to repurchase the covered bonds from the government at the original selling price. Payments related to the covered bonds are credited to the banks on the same day as the payments are made, unless default occurs during the duration of the swap agreement.

The bank has purchased bonds from DNB Boligkreditt, which have been used as collateral for swap agreements with Norges Bank. The bank is required to repurchase the covered bonds at the original selling price. The bank receives yield from the covered bonds as if they never had been sold. The accounting treatment of sales of financial instruments where the seller retains substantially all the risks and returns associated with the instrument, is described in IAS 39.20 Financial Instruments – Recognition and Measurement. The bank is of the opinion that the requirement for transfer of risk and returns associated with the bonds in accordance with this standard have not been fulfilled, and that the bonds thus cannot be derecognised from the balance sheet of the bank. On a consolidated basis, the bonds are treated as own bonds and netted against issued bonds in DNB Boligkreditt.

In practice, the swap agreements imply that the bank purchases Treasury bills from Norges Bank. These are initially recorded as investments in Treasury bills. The obligation to repurchase the bonds at a price corresponding to the value of the Treasury bills is recorded as funding from Norges Bank. At end-September 2012, this funding represented NOK 56.1 billion. At end-September 2012, the bank's investments in Treasury bills used in the swap agreements represented NOK 36.9 billion.

Capitalisation and valuation of subsidiaries

During the first quarter of 2012, DNB Bank ASA took over the shares in AS DNB Pank (former AS DNB Liising) in Estonia at a price of EUR 10.5 million, while the shares in AS DNB Baltics IT were taken over at a price of EUR 2.8 million in the second quarter of 2012. Both companies were acquired from Bank DNB A/S in Copenhagen. The transactions are part of the integration of operations in the former DnB NORD into the DNB Bank Group.

During the second quarter of 2012, AS DNB Pank in Estonia received a capital injection of just over EUR 90 million, while the Polish subsidiary of Bank DNB A/S received a capital injection of PLN 487 million. During the third quarter of 2012, the share capital of DNB Baltic IT was increased by DKK 660 million.

Note 21 Off-balance sheet transactions, contingencies and post-balance sheet events

Off-balance sheet transactions and additional information

| DNB Bank ASA | | | | DNB Bank Group | | |
|------------------|-----------------|------------------|---|------------------|-----------------|------------------|
| 30 Sept. 2011 | 31 Dec. 2011 | 30 Sept. 2012 | | 30 Sept. 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| | | | <i>Amounts in NOK million</i> | | | |
| 49 577 | 46 188 | 42 943 | Performance guarantees | 44 273 | 47 530 | 51 060 |
| 21 736 | 21 880 | 22 735 | Payment guarantees | 24 106 | 23 439 | 23 264 |
| 16 818 | 20 022 | 20 967 | Loan guarantees ¹⁾ | 18 679 | 17 666 | 14 293 |
| 5 222 | 5 592 | 6 436 | Guarantees for taxes etc. | 6 508 | 5 645 | 5 272 |
| 2 024 | 1 982 | 2 163 | Other guarantee commitments | 2 525 | 2 285 | 2 320 |
| 95 378 | 95 664 | 95 244 | Total guarantee commitments | 96 091 | 96 565 | 96 209 |
| 0 | 0 | 0 | Support agreements | 10 551 | 10 237 | 9 457 |
| 95 378 | 95 664 | 95 244 | Total guarantee commitments etc. ¹⁾ | 106 642 | 106 802 | 105 666 |
| 517 341 | 526 711 | 458 732 | Unutilised credit lines and loan offers | 499 838 | 519 143 | 511 726 |
| 3 362 | 2 486 | 2 197 | Documentary credit commitments | 2 365 | 2 594 | 3 523 |
| 191 | 185 | 149 | Other commitments | 279 | 234 | 247 |
| 520 894 | 529 381 | 461 078 | Total commitments | 502 482 | 521 971 | 515 496 |
| 616 272 | 625 045 | 556 322 | Total guarantee and off-balance commitments | 609 124 | 628 773 | 621 162 |
| | | | | | | |
| 81 421 | 90 524 | 95 038 | Pledged securities | 95 038 | 90 524 | 81 421 |
| 11 | 10 | 1 228 | <i>*) Of which counter-guaranteed by financial institutions</i> | 1 237 | 19 | 20 |

1) DNB Bank ASA carries loans in its balance sheet that subject to legal agreement have been transferred to Eksportfinans and for which the bank has issued guarantees. According to the agreement, DNB Bank still carries interest rate risk and credit risk for the transferred portfolio. Customer loans in the portfolio totalling NOK 4 900 million were recorded in the balance sheet as at 30 September 2012. These loans are not included under guarantees in the table.

Contingencies

Due to its extensive operations in Norway and abroad, the DNB Bank Group will regularly be party to a number of legal actions. None of the current disputes are expected to have any material impact on the banking group's financial position.

Ivar Petter Røeggen has instituted legal proceedings against DNB Bank ASA, claiming that two investment agreements for structured products be declared null and void. The Borgarting Court of Appeal found in favour of the bank on 30 September 2011. The disputed amount only applies to the civil action in question, which must be evaluated as a separate case. The judgment has been appealed to the Supreme Court, and the court proceedings are scheduled for 23 October 2012.

In addition to the civil action brought by Ivar Petter Røeggen, a group action against DNB Bank ASA with 19 plaintiffs has been described in previous quarterly reports, relating to the sale of the same structured products as the action brought by Røeggen. The group action has been dismissed in a final judgment. Several of the plaintiffs from the original multi-party action, together with some of the other plaintiffs, have submitted a civil action against DNB Bank ASA in accordance with the rules on joinder of parties. The action has been halted by the Oslo District Court awaiting a final decision in the civil action from Røeggen. Other units in the DNB Bank Group are also involved in legal disputes relating to structured products. The DNB Bank Group contests the claims.

DNB Bank ASA has brought an action against seven Norwegian municipalities for the settlement of interest swaps on commercial terms. The municipalities have stopped their payments under the agreements citing that full settlement took place upon payment of the residual value of the investments made. The bank's total claim in the civil action is NOK 825 million plus interest on overdue payments.

Post-balance sheet events

No information has come to light about important circumstances which had occurred on the balance sheet date on 30 September 2012 and up till the Board of Directors' final consideration of the accounts on 24 October 2012.

Key figures

| | DNB Bank Group | | | | |
|---|-----------------------|---------------------|-----------------------------|-------------------|-------------------|
| | 3rd quarter 2012 | 3rd quarter 2011 | January - September 2012 | September 2011 | Full year 2011 |
| Interest rate analyses | | | | | |
| 1. Combined weighted total average spread for lending and deposits (%) | 1.17 | 1.09 | 1.16 | 1.09 | 1.10 |
| 2. Average spread for ordinary lending to customers (%) | 2.00 | 1.53 | 1.93 | 1.55 | 1.57 |
| 3. Average spread for deposits from customers (%) | (0.12) | 0.33 | (0.07) | 0.30 | 0.29 |
| Rate of return/profitability | | | | | |
| 4. Net other operating income, per cent of total income | 30.0 | 38.9 | 29.3 | 34.4 | 36.8 |
| 5. Cost/income ratio (%) | 48.2 | 43.3 | 49.4 | 48.0 | 45.9 |
| 6. Return on equity, annualised (%) | 11.7 | 15.6 | 11.4 | 13.0 | 13.5 |
| Financial strength | | | | | |
| 7. Equity Tier 1 capital ratio at end of period (%) | 9.6 | 7.8 | 9.6 | 7.8 | 9.3 |
| 8. Equity Tier 1 capital ratio incl. 50 per cent of profit for the period (%) | 10.0 | 7.8 | 10.0 | 7.8 | - |
| 9. Tier 1 capital ratio at end of period (%) | 10.2 | 8.5 | 10.2 | 8.5 | 9.9 |
| 10. Tier 1 capital ratio incl. 50 per cent of profit for the period (%) | 10.6 | 8.5 | 10.6 | 8.5 | - |
| 11. Capital ratio at end of period (%) | 11.8 | 10.2 | 11.8 | 10.2 | 11.5 |
| 12. Capital ratio incl. 50 per cent of profit for the period (%) | 12.3 | 10.2 | 12.3 | 10.2 | - |
| 13. Tier 1 capital at end of period (NOK million) | 101 262 | 85 478 | 101 262 | 85 478 | 101 336 |
| 14. Risk-weighted volume at end of period (NOK million) | 997 151 | 1 010 928 | 997 151 | 1 010 928 | 1 018 586 |
| Loan portfolio and write-downs | | | | | |
| 15. Individual write-downs relative to average net lending to customers, annualised (%) | 0.20 | 0.31 | 0.20 | 0.24 | 0.26 |
| 16. Write-downs relative to average net lending to customers, annualised (%) | 0.16 | 0.39 | 0.20 | 0.28 | 0.28 |
| 17. Net non-performing and net doubtful commitments, per cent of net lending | 1.46 | 1.12 | 1.46 | 1.12 | 1.49 |
| 18. Net non-performing and net doubtful commitments at end of period (NOK million) | 19 626 | 14 466 | 19 626 | 14 466 | 19 465 |
| Liquidity | | | | | |
| 19. Ratio of customer deposits to net lending to customers at end of period (%) | 64.5 | 61.3 | 64.5 | 61.3 | 58.1 |
| Staff | | | | | |
| 20. Number of full-time positions at end of period | 12 391 | 12 414 | 12 391 | 12 414 | 12 560 |

Definitions

- 1, 2, 3 Based on nominal values excluding impaired loans, measured against the 3-month money market rate.
- 5 Total operating expenses relative to total income. Total expenses exclude impairment losses for goodwill and other intangible assets.
- 6 Average equity is calculated on the basis of recorded equity.

Profit and balance sheet trends

Income statement

| <i>Amounts in NOK million</i> | DNB Bank ASA | | | | |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|
| | 3rd quarter 2012 | 2nd quarter 2012 | 1st quarter 2012 | 4th quarter 2011 | 3rd quarter 2011 |
| Total interest income | 11 645 | 11 852 | 12 114 | 12 754 | 12 386 |
| Total interest expenses | 6 207 | 6 580 | 6 539 | 6 873 | 6 902 |
| Net interest income | 5 437 | 5 272 | 5 574 | 5 880 | 5 483 |
| Commissions and fees receivable etc. | 1 265 | 1 395 | 1 288 | 1 225 | 1 408 |
| Commissions and fees payable etc. | 494 | 500 | 513 | 512 | 503 |
| Net gains on financial instruments at fair value | 1 756 | 2 071 | 2 100 | 1 663 | 1 295 |
| Other income | 1 093 | 1 005 | 711 | 1 964 | 365 |
| Net other operating income | 3 619 | 3 970 | 3 586 | 4 340 | 2 564 |
| Total income | 9 057 | 9 242 | 9 161 | 10 220 | 8 047 |
| Salaries and other personnel expenses | 2 121 | 2 071 | 2 010 | 1 937 | 1 929 |
| Other expenses | 1 454 | 1 431 | 1 441 | 1 640 | 1 464 |
| Depreciation and write-downs of fixed and intangible assets | 469 | 433 | 363 | 1 181 | 403 |
| Total operating expenses | 4 045 | 3 935 | 3 814 | 4 758 | 3 795 |
| Net gains on fixed and intangible assets | 0 | (1) | 0 | 31 | 0 |
| Write-downs on loans and guarantees | 521 | 699 | 789 | 789 | 466 |
| Pre-tax operating profit | 4 491 | 4 607 | 4 558 | 4 704 | 3 786 |
| Taxes | 1 260 | 1 288 | 1 276 | 1 845 | 1 170 |
| Profit for the period | 3 231 | 3 319 | 3 282 | 2 859 | 2 617 |

Balance sheet

| <i>Amounts in NOK million</i> | DNB Bank ASA | | | | |
|--|---------------------|------------------|------------------|------------------|------------------|
| | 30 Sept. 2012 | 30 June 2012 | 31 March 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| Assets | | | | | |
| Cash and deposits with central banks | 364 635 | 407 558 | 430 421 | 220 721 | 273 298 |
| Lending to and deposits with credit institutions | 226 563 | 200 305 | 198 090 | 193 379 | 226 627 |
| Lending to customers | 692 744 | 709 236 | 701 645 | 711 966 | 700 866 |
| Commercial paper and bonds at fair value | 215 804 | 216 090 | 210 515 | 211 335 | 211 477 |
| Shareholdings | 8 075 | 9 506 | 10 465 | 11 829 | 12 249 |
| Financial derivatives | 124 449 | 110 972 | 99 396 | 108 506 | 118 719 |
| Commercial paper and bonds, held to maturity | 104 704 | 85 129 | 88 136 | 96 042 | 98 858 |
| Investments in associated companies | 1 140 | 1 145 | 1 180 | 1 187 | 1 139 |
| Investments in subsidiaries | 43 471 | 39 227 | 38 638 | 35 763 | 33 111 |
| Intangible assets | 3 435 | 3 501 | 3 479 | 3 549 | 3 472 |
| Deferred tax assets | 3 | 7 | 3 | 3 | 529 |
| Fixed assets | 6 077 | 5 938 | 5 698 | 5 497 | 5 168 |
| Other assets | 19 320 | 20 608 | 27 418 | 15 389 | 8 696 |
| Total assets | 1 810 420 | 1 809 223 | 1 815 083 | 1 615 166 | 1 694 209 |
| Liabilities and equity | | | | | |
| Loans and deposits from credit institutions | 302 446 | 306 098 | 364 474 | 295 884 | 366 672 |
| Deposits from customers | 802 362 | 812 121 | 767 401 | 704 438 | 732 978 |
| Financial derivatives | 95 305 | 88 688 | 80 044 | 88 207 | 94 851 |
| Debt securities issued | 445 288 | 436 806 | 437 806 | 384 467 | 368 961 |
| Payable taxes | 3 416 | 1 893 | 742 | 228 | 2 345 |
| Deferred taxes | 2 768 | 2 775 | 3 448 | 3 455 | 57 |
| Other liabilities | 22 439 | 27 471 | 28 203 | 13 421 | 11 855 |
| Provisions | 555 | 525 | 444 | 676 | 441 |
| Pension commitments | 2 666 | 2 681 | 2 680 | 2 677 | 2 920 |
| Subordinated loan capital | 25 796 | 25 968 | 29 021 | 24 070 | 26 389 |
| Total liabilities | 1 703 040 | 1 705 025 | 1 714 263 | 1 517 523 | 1 607 468 |
| Share capital | 18 314 | 18 314 | 18 314 | 18 314 | 17 514 |
| Share premium reserve | 19 895 | 19 895 | 19 895 | 19 895 | 12 695 |
| Other equity | 69 170 | 65 988 | 62 610 | 59 433 | 56 532 |
| Total equity | 107 380 | 104 197 | 100 820 | 97 643 | 86 741 |
| Total liabilities and equity | 1 810 420 | 1 809 223 | 1 815 083 | 1 615 166 | 1 694 209 |

Profit and balance sheet trends (continued)

| Income statement | DNB Bank Group | | | | |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|
| | 3rd quarter 2012 | 2nd quarter 2012 | 1st quarter 2012 | 4th quarter 2011 | 3rd quarter 2011 |
| <i>Amounts in NOK million</i> | | | | | |
| Total interest income | 16 045 | 16 221 | 16 187 | 16 124 | 15 550 |
| Total interest expenses | 9 126 | 9 486 | 9 466 | 9 319 | 9 176 |
| Net interest income | 6 919 | 6 736 | 6 720 | 6 804 | 6 374 |
| Commissions and fees receivable etc. | 1 522 | 1 638 | 1 528 | 1 461 | 1 641 |
| Commissions and fees payable etc. | 516 | 518 | 541 | 536 | 525 |
| Net gains on financial instruments at fair value | 933 | 2 627 | (1 009) | 3 369 | 2 265 |
| Profit from companies accounted for by the equity method | 246 | 141 | 225 | 111 | (79) |
| Net gains on investment property | 4 | (184) | (144) | (132) | 93 |
| Other income | 783 | 905 | 798 | 795 | 668 |
| Net other operating income | 2 971 | 4 608 | 858 | 5 068 | 4 062 |
| Total income | 9 890 | 11 344 | 7 578 | 11 873 | 10 436 |
| Salaries and other personnel expenses | 2 563 | 2 512 | 2 451 | 2 361 | 2 329 |
| Other expenses | 1 771 | 1 826 | 1 812 | 2 033 | 1 778 |
| Depreciation and write-downs of fixed and intangible assets | 521 | 470 | 406 | 843 | 411 |
| Total operating expenses | 4 855 | 4 808 | 4 669 | 5 236 | 4 519 |
| Net gains on fixed and intangible assets | 20 | 37 | 7 | (1) | 6 |
| Write-downs on loans and guarantees | 521 | 685 | 784 | 926 | 1 170 |
| Pre-tax operating profit | 4 534 | 5 888 | 2 131 | 5 709 | 4 754 |
| Taxes | 1 243 | 1 571 | 575 | 2 040 | 1 210 |
| Profit from operations held for sale, after taxes | 0 | 92 | 0 | 0 | 25 |
| Profit for the period | 3 291 | 4 409 | 1 556 | 3 669 | 3 568 |
| Balance sheet | | | | | |
| | 30 Sept. 2012 | 30 June 2012 | 31 March 2012 | 31 Dec. 2011 | 30 Sept. 2011 |
| <i>Amounts in NOK million</i> | | | | | |
| Assets | | | | | |
| Cash and deposits with central banks | 367 409 | 410 135 | 433 396 | 224 581 | 276 593 |
| Lending to and deposits with credit institutions | 38 933 | 28 746 | 29 847 | 25 105 | 49 515 |
| Lending to customers | 1 319 229 | 1 320 587 | 1 296 842 | 1 291 660 | 1 260 993 |
| Commercial paper and bonds at fair value | 137 013 | 138 056 | 133 707 | 106 000 | 105 993 |
| Shareholdings | 8 522 | 9 963 | 10 920 | 12 300 | 12 711 |
| Financial derivatives | 100 636 | 89 859 | 80 805 | 96 264 | 110 341 |
| Commercial paper and bonds, held to maturity | 104 704 | 85 129 | 88 136 | 96 042 | 98 858 |
| Investment property | 5 125 | 5 177 | 5 285 | 5 165 | 5 308 |
| Investments in associated companies | 2 778 | 2 536 | 2 391 | 2 173 | 2 034 |
| Intangible assets | 4 915 | 4 995 | 4 913 | 4 854 | 5 030 |
| Deferred tax assets | 624 | 626 | 633 | 636 | 408 |
| Fixed assets | 6 956 | 6 769 | 6 557 | 6 322 | 5 994 |
| Assets held for sale | 15 | 9 | 1 092 | 1 054 | 1 206 |
| Other assets | 20 040 | 21 508 | 25 025 | 12 792 | 9 574 |
| Total assets | 2 116 899 | 2 124 094 | 2 119 548 | 1 884 948 | 1 944 557 |
| Liabilities and equity | | | | | |
| Loans and deposits from credit institutions | 293 530 | 294 126 | 353 396 | 279 553 | 356 347 |
| Deposits from customers | 850 652 | 861 104 | 815 244 | 750 102 | 773 334 |
| Financial derivatives | 65 928 | 60 292 | 55 352 | 63 130 | 74 789 |
| Debt securities issued | 733 194 | 734 868 | 722 773 | 640 277 | 601 114 |
| Payable taxes | 2 944 | 1 385 | 152 | 400 | 2 507 |
| Deferred taxes | 4 080 | 4 137 | 4 622 | 4 531 | 205 |
| Other liabilities | 23 892 | 28 592 | 29 555 | 14 569 | 13 300 |
| Liabilities held for sale | 0 | 0 | 361 | 383 | 360 |
| Provisions | 631 | 585 | 506 | 750 | 504 |
| Pension commitments | 2 795 | 2 808 | 2 821 | 2 793 | 3 035 |
| Subordinated loan capital | 25 799 | 25 968 | 29 021 | 24 156 | 26 476 |
| Total liabilities | 2 003 443 | 2 013 865 | 2 013 804 | 1 780 644 | 1 851 972 |
| Share capital | 18 314 | 18 314 | 18 314 | 18 314 | 17 514 |
| Share premium reserve | 20 611 | 20 611 | 20 611 | 20 611 | 13 411 |
| Other equity | 74 531 | 71 304 | 66 819 | 65 378 | 61 659 |
| Total equity | 113 456 | 110 229 | 105 745 | 104 304 | 92 585 |
| Total liabilities and equity | 2 116 899 | 2 124 094 | 2 119 548 | 1 884 948 | 1 944 557 |

Information about the DNB Bank Group

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DNB Bank ASA

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Jarle Berge, vice-chairman
Sverre Finstad
Vigdis Mathisen
Kai Nyland
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Financial calendar 2013

| | |
|--|------------|
| Preliminary results 2012 and fourth quarter 2012 | 7 February |
| First quarter 2013 | 26 April |
| Second quarter 2013 | 11 July |
| Third quarter 2013 | 24 October |

Other sources of information

Annual and quarterly reports

Separate annual and quarterly reports are prepared for the DNB Group, DNB Boligkreditt, DNB Næringskreditt and DNB Livsforsikring. The reports are available on dnb.no.

Annual and quarterly reports can be ordered by sending an e-mail to investor.relations@dnb.no.

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