DnB NOR Group - results 2nd quarter 2008



Rune Bjerke, group chief executive Bjørn Erik Næss, CFO



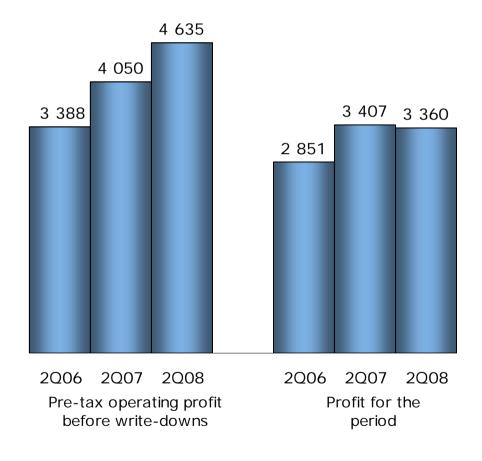
2nd quarter 2008 Sound performance in a challenging market

- Healthy operational performance in the business areas
- Positive development in other operating income despite the financial market turmoil
- Sound credit quality, low write-downs on loans
- Higher funding costs have reduced growth in net interest income
- Cost programme extended to compensate for cost pressure



2nd quarter results

NOK million



- 14 per cent rise in total income
- 14 per cent rise in operating expenses
- 14 per cent rise in pre-tax operating profit before write-downs
- 1 per cent decrease in profit for the period due to low tax charge in 2007

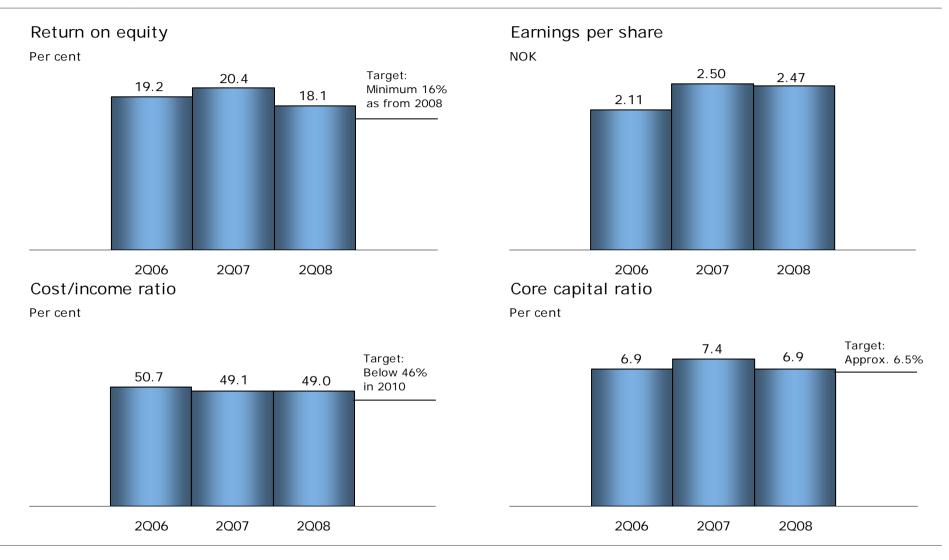
Development in portfolio values

Amounts in NOK million	2008	1008	2007
Bond portfolio in DnB NOR Markets	233	(1 566)	(1 253)
Ownership interest in and guarantee for Eksportfinans	98	(309)	(65)
Total	331	(1 875)	(1 319)

	Maturity	
	effects	Sensitivity
Amounts in NOK million	per quarter	per basis point
Bond portfolio in DnB NOR Markets	220	28
Guarantee for Eksportfinans	48	7



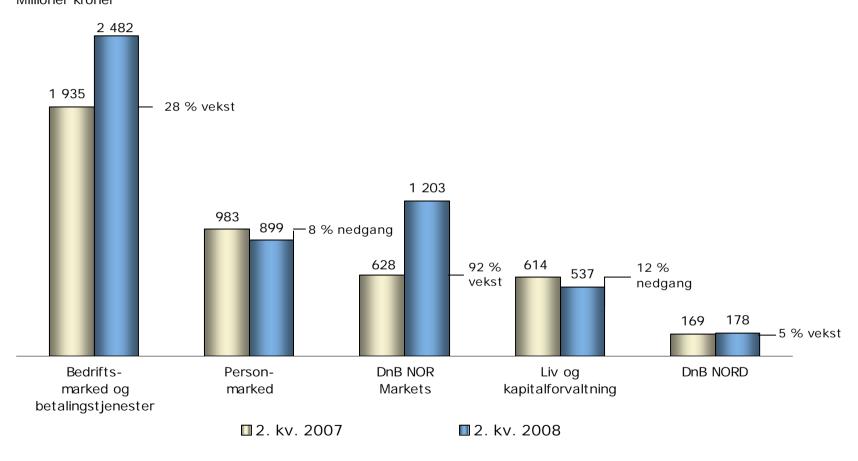
Key figures



Sound underlying performance in the business areas

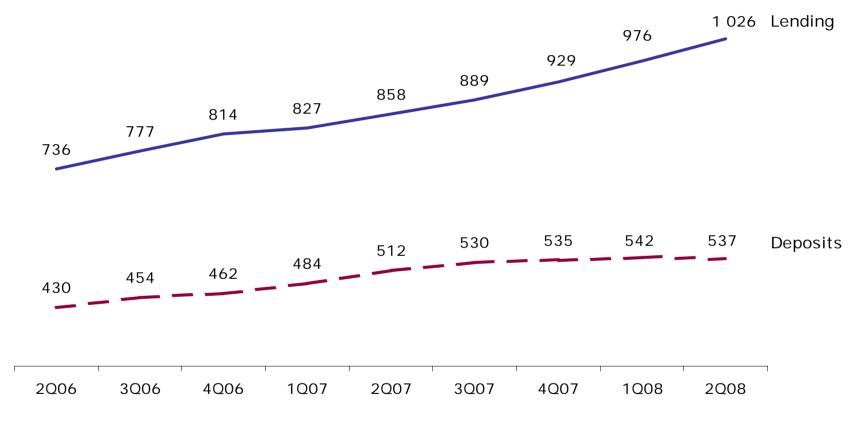
Driftsresultat før nedskrivninger og skatt





Strong growth in total lending 1)

NOK billion

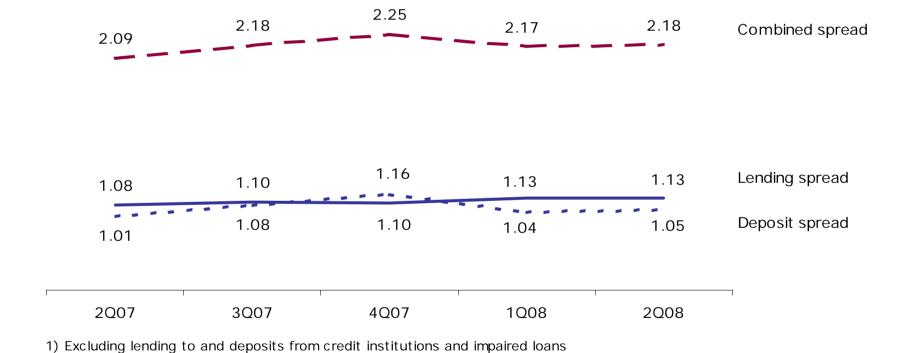


¹⁾ Average volumes in the period excluding lending to and deposits from credit institutions and impaired loans



Developments in interest rate spreads 1)

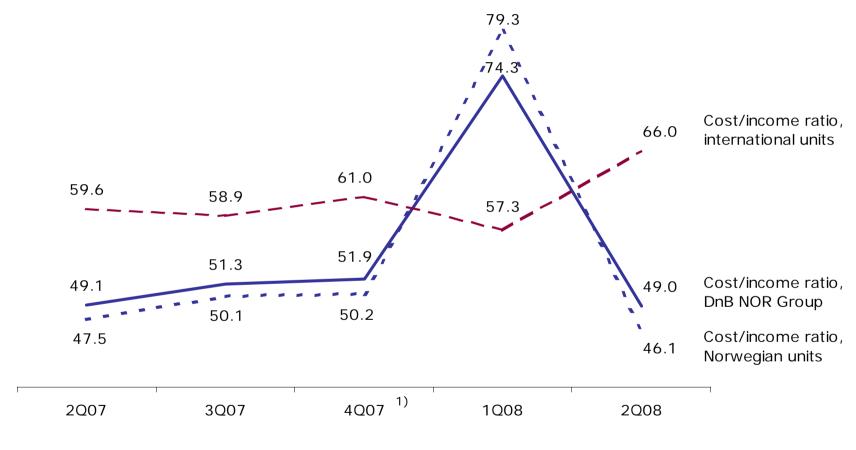
Per cent





Cost/income ratio

Per cent



1) Excluding allocations to employees



Norwegian and international operations

Norwegian units

Amounts in NOK million	2008	1008	4Q07 ¹⁾	3Q07	2007
Total income	7 790	4 357	7 221	6 525	6 889
Operating expenses	3 593	3 454	3 625	3 268	3 269
Cost/income ratio (%)	46.1	79.3	50.2	50.1	47.5
Share of group income (%)	85.8	77.1	84.5	86.0	86.6
Full-time positions at end of period	9 238	9 188	9 165	9 270	9 274

International units

Amounts in NOK million	2008	1008	4Q07 ¹⁾	3Q07	2007
Total income	1 290	1 292	1 324	1 064	1 064
Operating expenses	851	740	807	627	634
Cost/income ratio (%)	66.0	57.3	61.0	58.9	59.6
Share of group income (%)	14.2	22.9	15.5	14.0	13.4
Full-time positions at end of period	4 682	4 460	4 290	3 931	3 747

1) Excluding allocations to employees

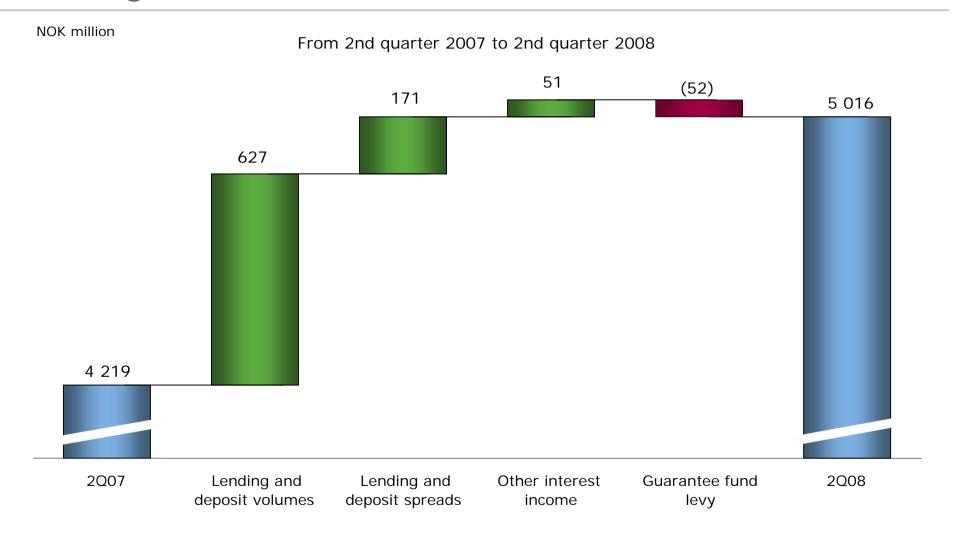


Income statement

Amounts in NOK million	2008	1008	4007	3Q07	2007
Net interest income	5 016	5 023	5 000	4 663	4 219
Net other operating income	4 064	625	3 545	2 926	3 733
Total income	9 080	5 648	8 545	7 589	7 952
Total operating expenses	4 445	4 194	4 908	3 895	3 902
Pre-tax operating profit before write-downs	4 635	1 454	3 636	3 694	4 050
Net gains on fixed and intangible assets	3	31	1 593	874	9
Write-downs on loans and guarantees	275	195	(41)	70	140
Pre-tax operating profit	4 363	1 290	5 269	4 498	3 919
Taxes	1 003	170	193	826	512
Profit for the period	3 360	1 120	5 076	3 673	3 407



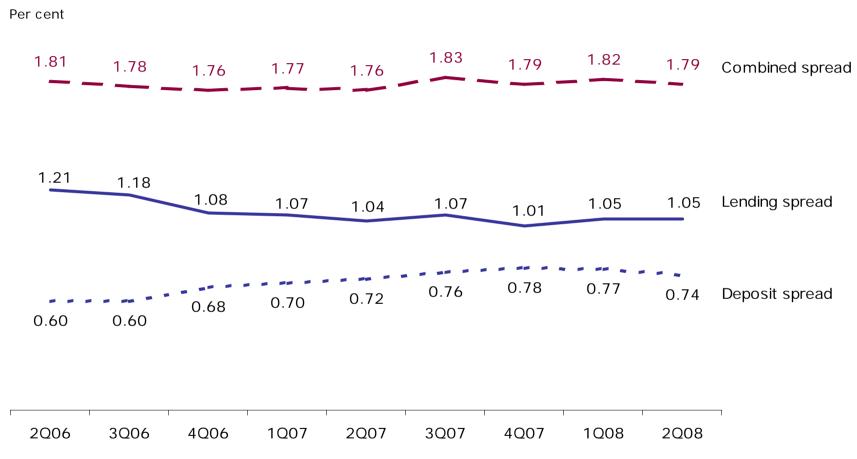
Strong increase in net interest income





The Group

Developments in average interest rate spreads - Corporate Banking and Payment Services 1)

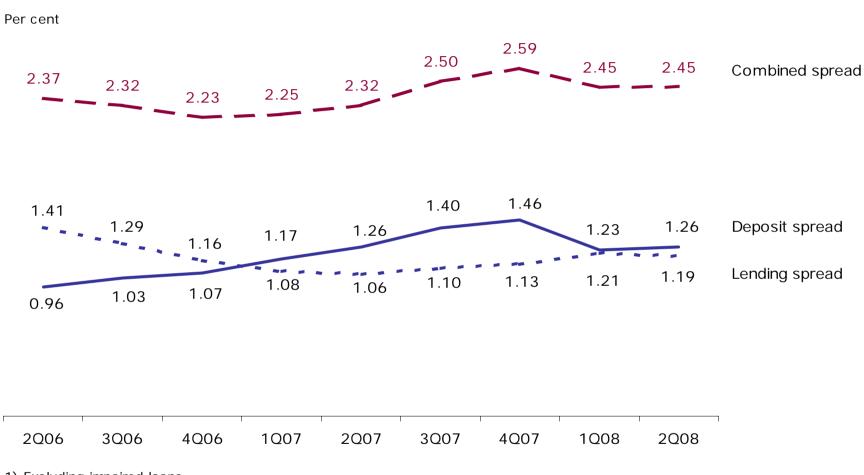


¹⁾ Excluding lending to and deposits from credit institutions and impaired loans



The Group

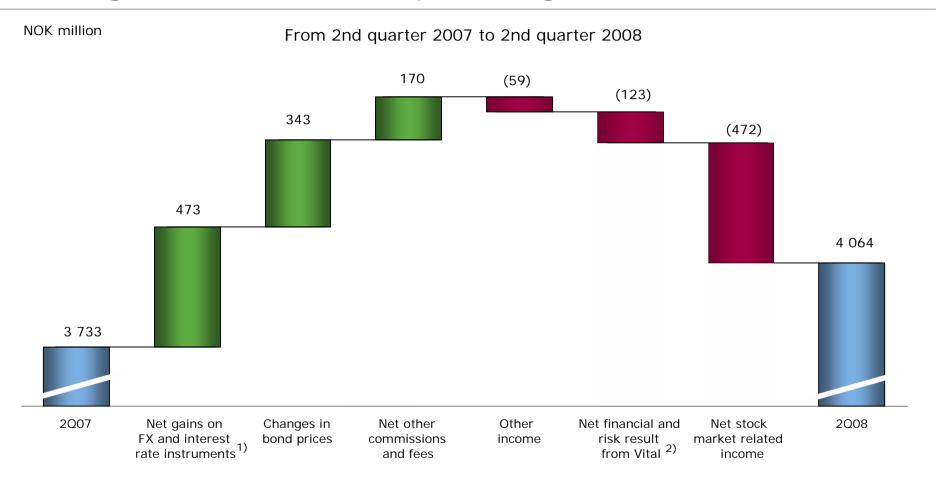
Developments in average interest rate spreads - Retail Banking 1)







Changes in net other operating income



- 1) Excluding guarantees and changes in income resulting from widening credit spreads
- 2) After guaranteed returns and allocations to policyholders



Changes in operating expenses

Amounts in NOK million	2008	Change	<i>2</i> Q07
Total operating expenses	4 445	542	3 902
Norwegian units		324	
Of which:			
IT expenses		115	
Properties		79	
Wage settlements		58	
Performance-based pay		(43)	
Marketing		40	
Operational leasing, DnB NOR Finans		39	
Increased use of services liable to VAT		30	
SkandiaBanken Bilfinans		24	
Other		(2)	
Cost programme		(42)	
Restructuring expenses, cost programme		28	
International units		218	
Of which:			
Sweden		76	
SalusAnsvar		56	
Svensk Fastighetsförmedling		21	
ScandiaBanken Bilfinans		20	
DnB NORD		43	
Other		3	



Low write-downs on loans and guarantees - reduced reassessments

Income statement

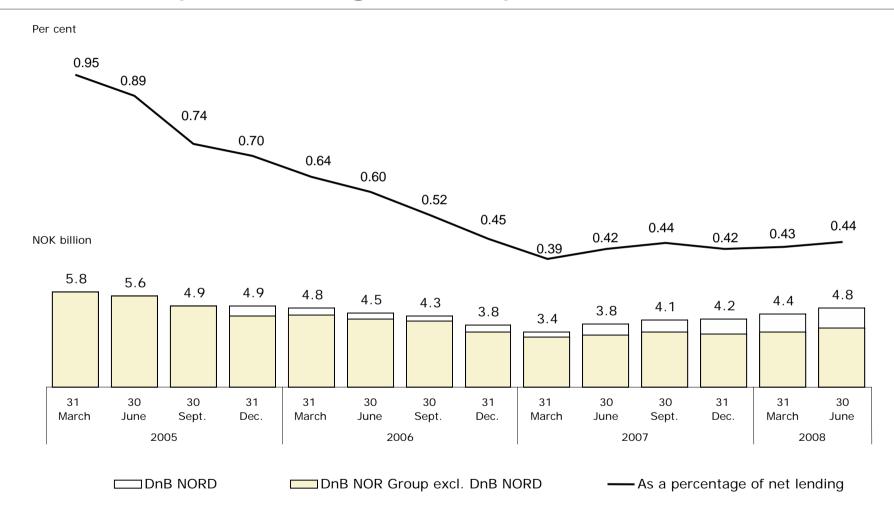
Amounts in NOK million	2008	1008	4007	3Q07	2007
New individual write-downs	340	324	314	217	266
Reassessments and recoveries	118	165	166	141	156
Individual write-downs	222	159	148	76	110
Group write-downs on loans	52	37	(189)	(6)	30
Total write-downs	275	195	(41)	70	140

Individual write-downs in
relation to average volumes
Total write-downs in
relation to average volumes

0.09	0.06	0.06	0.03	0.05
0.11	0.08	(0.02)	0.03	0.06



Net non-performing and impaired commitments





Balance sheets

	30 June	31 March	31 Dec.	30 Sept.	30 June
Amounts in NOK billion	2008	2008	2007	2007	2007
Net lending to customers	1 062	1 016	971	908	883
Other assets	515	549	503	522	554
Total assets	1 577	1 565	1 474	1 431	1 437
Deposits from customers	565	529	538	532	528
Short-term securities issued	118	124	97	68	70
Long-term securities issued	346	297	274	249	258
Other liabilities and provisions	473	537	488	510	513
Equity	75	78	76	71	67
Total liabilities and equity	1 577	1 565	1 474	1 431	1 437
Ratio of deposits to net					
lending (%)	53.2	52.0	55.5	58.6	59.8
Total combined assets	1 906	1 906	1 834	1 789	1 802

- Good access to funding despite challenging market situation
 - Sizeable issues completed of both ordinary and covered bonds
 - Three subordinated loans raised during the first half-year
- Improved access to short-term funding



Corporate Banking and Payment Services

Amounts in NOK million	2008	2007
Total income	3 675	2 924
Operating expenses	1 193	988
Pre-tax operating profit before write-downs	2 482	1 935
Net lending to customers (NOK billion) 1)	517	397
Deposits from customers (NOK billion) 1)	296	279
Cost/income ratio (%)	32.5	33.8
Return on capital BIS (%)	17.2	18.5

[•] Strong lending growth in priority areas

- More moderate growth expected in the coming quarters
- Positive development in net interest income
- Stable cost/income ratio in spite of brisk international growth



¹⁾ Average balances, including credit institutions

Retail Banking

Amounts in NOK million	2008	2007
Total income	2 630	2 576
Operating expenses	1 731	1 594
Pre-tax operating profit before write-downs	899	983
Net lending to customers (NOK billion) 1)	451	421
Deposits from customers (NOK billion) 1)	232	216
Cost/income ratio (%)	65.8	61.9
Return on capital BIS (%)	33.8	20.9

reduced the effect of higher customer interest rates

Interest rate increases in 2Q

- More self-service options through use of SMS, online banking and card products
- Removing of charges gave many new loyalty programme members
- Rise in costs due to expansion in Sweden



¹⁾ Average balances

DnB NOR Markets

	The second secon	
Amounts in NOK million	2008	<i>2</i> Q07
Total income	1 625	1 030
Operating expenses	422	402
Pre-tax operating profit before write-downs	1 203	628
Cost/income ratio (%)	26.0	39.0
Return on capital BIS (%)	70.2	47.0

- Continued strong demand for currency, interest rate and commodity hedging products
- Reversal of unrealised losses of NOK 233 million
 - Healthy trading results

Business areas

DnB NOR Markets - income trend

						First half	First half
Amounts in NOK million	2008	1008	4007	3Q07	2007	2008	2007
FX, interest rate and							
commodity derivatives	398	434	358	373	295	> 832	601
Investment products	176	117	187	107	181	293	411
Corporate finance	228	129	249	150	282	357	429
Securities services	104	85	97	96	104	189	195
Total customer revenues	905	765	891	727	861	1 670	1 635
Changes in bond prices	233	(1 566)	(592)	(666)	(23)	(1 333)	5
Other market making/							
trading revenues	407	427	485	244	148	834	371
Total trading revenues	640	(1 139)	(107)	(422)	125	(499)	376
Interest income on allocated							
capital	79	77	58	50	44	156	82
Total income	1 625	(298)	842	355	1 030	1 327	2 093

Life and Asset Management

Amounts in NOK million	2008	2007
Total income	1 112	1 197
Total operating expenses	575	584
Pre-tax operating profit	537	614
Taxes	23	(348)
Profit after taxes	514	961
Assets under management (NOK billion) 1)	556	595
Cost/income ratio (%)	51.7	48.8
Return on capital (%) 2)	18.6	35.2

- Reduced commission income due to weak stock market
- Reduced expenses
 - Healthy performance for specialised funds

¹⁾ Assets at end of period

²⁾ Calculated based on recorded equity

Vital

Amounts in NOK million	2008	2007
Interest result	(1 428)	3 316
Transferred to additional allocations	1 727	0
Risk result	60	13
Administration result	(45)	(68)
Profit for risk and guaranteed rate		(= -)
of return	107	_
Other	34	7
Transferred to policyholders	0	2 805
Pre-tax operating profit	454	464
Total assets (NOK billion) 1)	227	229
Return on capital (%) 2)	19.7	37.4

- · Year-to-date profits of NOK 93 million
- Valuations of property portfolio
 - Gross write-downs of NOK 1.7 billion or 5.4 per cent
 - No stamp duties following restructuring of the portfolio raised values by NOK 0.8 billion
- Net inflow of transfers for the year to date



¹⁾ Assets at end of period

²⁾ Calculated based on recorded equity

Financial performance from owner's perspective

Amounts in NOK million	2008	1008
Interest result not covered by additional allocations, common portfolio	182	(212)
Owner's share of risk result, common portfolio	43	32
Owner's share of administration result, common portfolio	14	3
Profit for risk and guaranteed rate of return	107	108
Contribution from portfolios subject to profit sharing	70	(369)
Owner's share of profits, common portfolio	413	(437)
Income from the corporate portfolio	110	116
Profit from the investment choice portfolio and risk products	(68)	(40)
Pre-tax operating profit	454	(361)



DnB NORD

Amounts in NOK million	2008	2007
Total income	574	523
Operating expenses	397	354
Pre-tax operating profit before write-downs	178	169
Net lending to customers (NOK billion) 1)	71	47
Cost/income ratio (%)	69.1	67.7
Return on capital BIS (%)	7.2	13.9

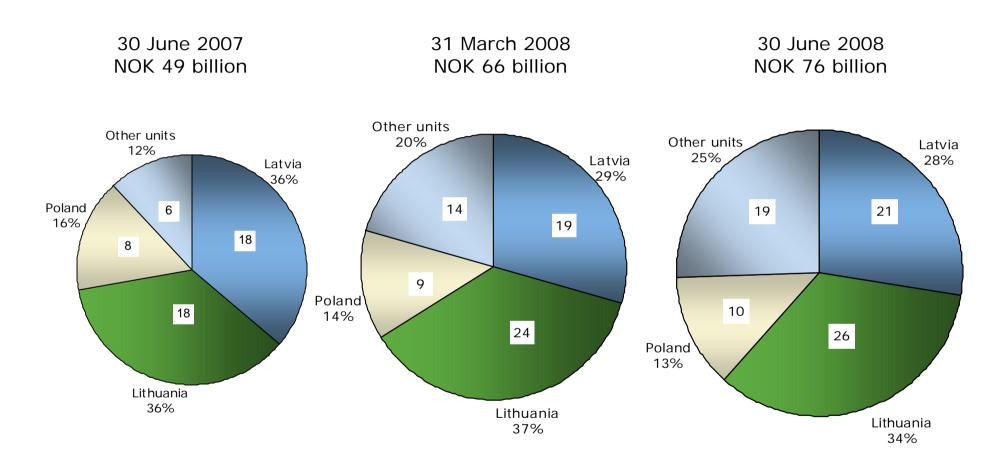
- Higher funding costs affected net interest income
- Considerable lending growth in Denmark and Finland
- Slowdown of growth in the **Baltic Region**
- Continued low write-downs despite uncertain situation in the Baltic Region



¹⁾ Average balances, including credit institutions

DnB NORD

- loan portfolio development





Cost programme

Ahead of schedule at end-June 2008 New ambition: NOK 1.4 billion annually from the end of 2010



- Cost-saving measures under original cost programme: NOK 1 billion
- New cost-saving measures: NOK 0.4 billion
- Total effect of cost-saving measures: NOK 1.4 billion

Target: Cost/income ratio below 46 per cent by

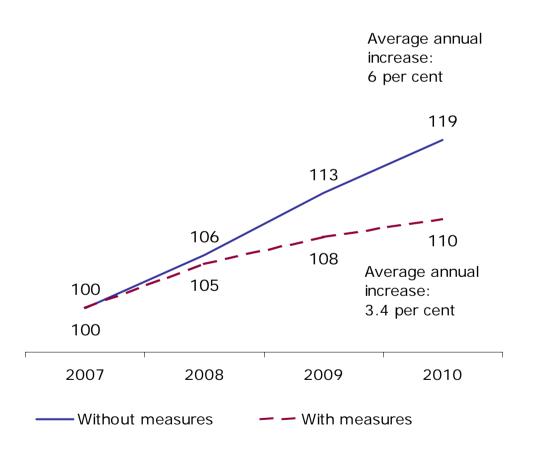
end of 2010



Cost programme

Norwegian operations with and without cost-saving measures - illustration 1)

Index from 2007 = 100

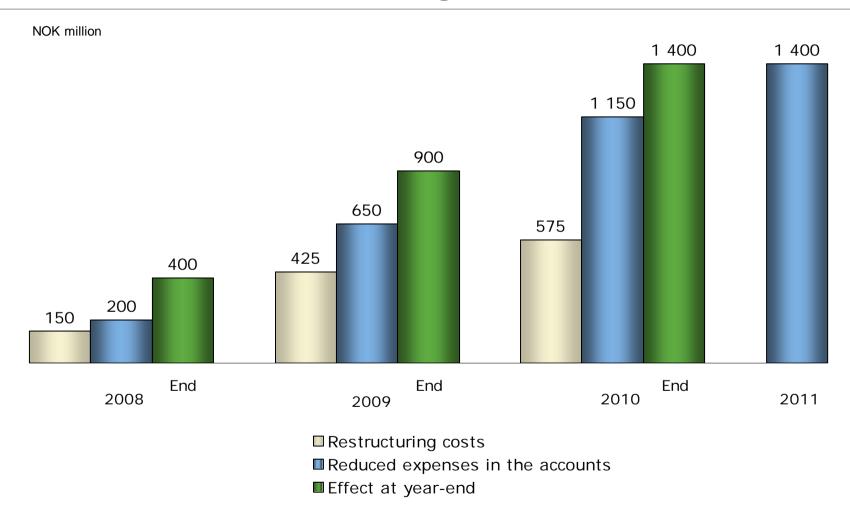


 The cost programme will reduce the rise in costs by 9 percentage points relative to an inflationary projection

¹⁾ Before any acquisitions, new business and growth initiatives during the period and excluding restructuring expenses.



Schedule for cost savings





10 principal cost-saving measures

Increased use of electronic customer communication

Restructuring of branches and establishment of in-store banking outlets in Retail Banking

Better procurement contracts

Office space efficiency

Automation of the credit process in Retail Banking

Coordination of Life and Asset Management

From 14 to 5 locations for internal operations

Phasing out of IT systems

Automation of collateral registration and credit and account administration

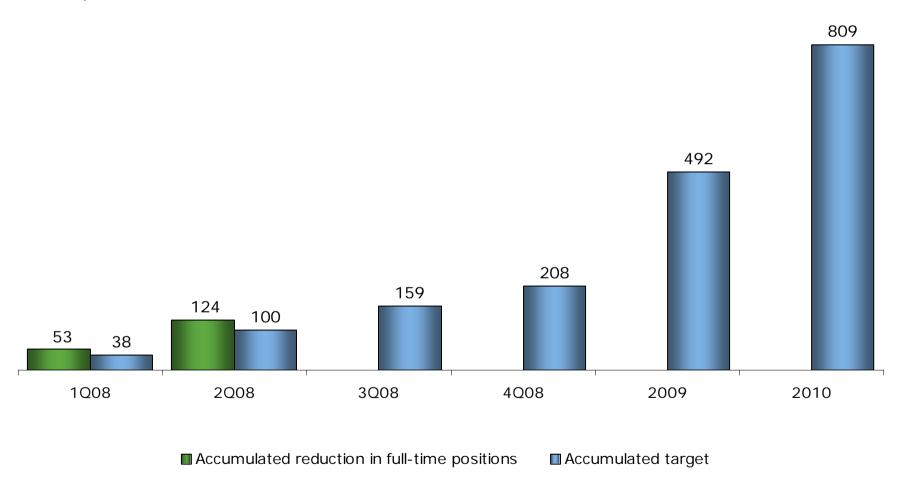
Streamlining of processes across business areas

Total effect of the 10 principal measures: NOK 965 million or 78 per cent of total target



Reduction in full-time positions

Full-time positions





Macroeconomic developments

- The international economic trend remains uncertain.
- In relative terms, Norway's position is favourable
- Continuing positive prospects for Norwegian households, energyrelated businesses, transportation and logistics



Future prospects for DnB NOR

DnB NOR is developing in line with long-term plans:

- somewhat lower lending growth and wider spreads
- continued strong earnings from customer trading
- ongoing recovery of previous mark-to-market losses
- gradual implementation of targeted cost programme
- continued sound credit quality, in spite of expected increase in write-downs

but:

uncertainty associated with the challenging capital market situation and property market developments



The Group's relative position has been strengthened



The target of a pre-tax operating profit before write-downs for 2008 on a par with 2007 is maintained



The target of a pre-tax operating profit before write-downs of NOK 20 billion in 2010 is maintained



DnB NOR



