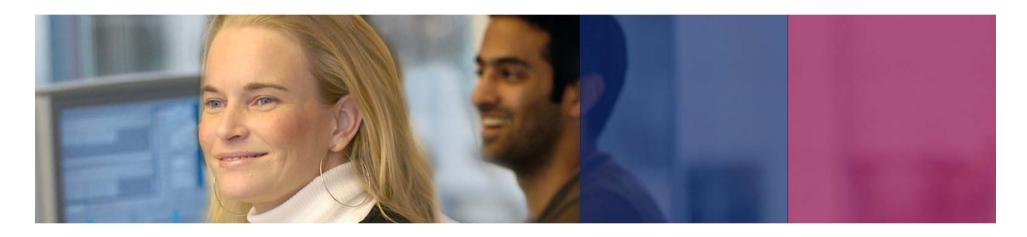
DnB NOR Group results

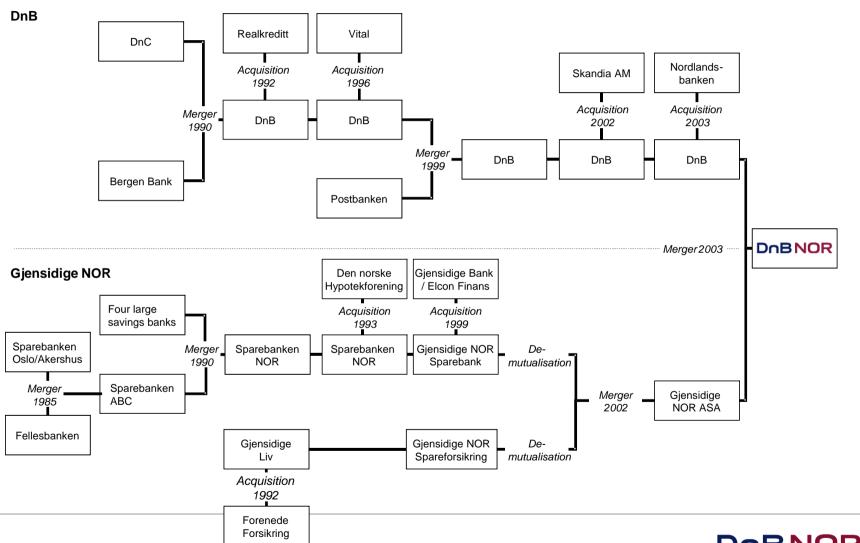


Full year 2004



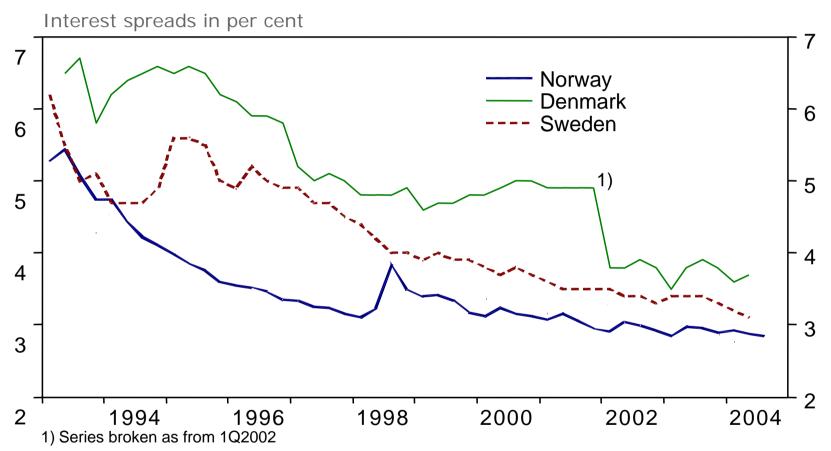
DnB NOR was created through a series of mergers and acquisitions





The merger was a response to intensifying competition





Source: FNH (Norwegian Financial Services Association), Norges Bank, Danmarks Nationalbank and Sveriges Riksbank



Full year results 2004



- Profits up 37 per cent to NOK 7.4 billion (5.4)
- Ordinary expenses cut back to 53.4 per cent of income (57.0)
- Return on equity rose to 17.4 per cent (14.3)
- Earnings per share rose to NOK 6.05 (4.61)
- Proposed dividend: NOK 2.55 per share (2.20)
- Core capital ratio up from 6.8 to 7.6 per cent

Figures for 2003 in parentheses The cost/income ratio, return on equity and earnings per share are calculated before goodwill amortisation



Fourth quarter results 2004



- Profits up 47 per cent to NOK 2.3 billion (1.6)
- Ordinary expenses cut back to 49.3 per cent of income (57.1)
- Return on equity rose to 20.1 per cent (15.6)
- Earnings per share rose to NOK 1.85 (1.31)

Comparable figures for the fourth quarter of 2003 in parentheses Operations in Elcon are not included in the figures The cost/income ratio, return on equity and earnings per share are calculated before goodwill amortisation



Full year 2004



- DnB NOR staff generated record-high profits parallel to the implementation of the largest merger in the Norwegian financial services industry
- Strong competition incited the organisation
- Higher level of market activity; rise in volumes
- Decision-making closer to customers and stronger local expertise
- Earnings and credit quality given high priority
- Higher number of customers than at the time of the merger



Full year 2004 (contd.)



- Savings Banks' Guarantee Fund and Commercial Banks' Guarantee Fund combined
 - reduced fees in 2004, no fees in 2005
- New insurance legislation approved
 - greater flexibility and transparency, positive impact for policyholders and the owner
- Tax reform approved
 - tax exemption for capital gains in 2004
 - incentive for mutual fund savings
- Future capital adequacy regulations under implementation (Basel II)
 - reduced cost of capital
 - accurate risk pricing in the market



Integration status



- Cost synergies of NOK 705 million realised, compared with target of NOK 528 million
- Number of full-time positions scaled back by 978 to 9 963 (60 per cent of overall staff cuts)
- The process of redesigning branch offices is nearing completion
- The process of building a new corporate culture based on the core values team spirit, simplicity and value creation is well under way. Efforts continue unabated





Financial highlights - full year

Amounts in NOK million	Full year	Full year	Full year 2004	Full year 2003
Pre-tax operating profit before losses	9 681	8 259	9 798	8 681
Pre-tax operating profit	9 653	6 765	9 738	7 014
Profit for the period	7 329	5 235	7 388	5 378
Ordinary cost/income ratio excl. goodwill				
(per cent)	53.5	57.3	53.4	57.0
Return on equity excl. goodwill (per cent)	17.3	13.9	17.4	14.3
Earnings per share excl. goodwill (NOK)	6.00	4.49	6.05	4.61
Earnings per share (NOK)	5.55	4.00	5.60	4.11
Total combined assets at end of period				
(NOK billion)	1 204	1 185	1 204	1 186
Core capital ratio at end of period				
(per cent)	7.6	-	7.6	6.8

¹⁾ Excluding Elcon





Financial highlights - fourth quarter

Amounts in NOK million	4004	4Q03 ¹⁾	4Q03
Pre-tax operating profit before losses	2 787	2 072	2 165
Pre-tax operating profit	2 772	2 032	2 083
Profit for the period	2 303	1 563	1 570
Ordinary cost/income ratio excl. goodwill (per cent)	49.3	57.1	57.0
Return on equity excl. goodwill (per cent)	20.1	15.6	15.7
Earnings per share excl. goodwill (NOK)	1.85	1.31	1.32
Earnings per share (NOK)	1.74	1.19	1.20
Total combined assets at end of period (NOK billion)	1 204	1 185	1 186
Core capital ratio at end of period (per cent)	7.6	-	6.8

¹⁾ Excluding Elcon



Profit and loss accounts - continuing operations



		1
4004	4Q03 ¹⁾	4003
3 314	3 096	3 299
2 742	2 351	2 361
3 124	3 261	3 381
2 932	2 186	2 279
(6)	13	13
139	127	127
2 787	2 072	2 165
70	234	276
55	195	195
2 772	2 032	2 083
469	469	513
2 303	1 563	1 570
	3 314 2 742 3 124 2 932 (6) 139 2 787 70 55 2 772 469	3 314 3 096 2 742 2 351 3 124 3 261 2 932 2 186 (6) 13 139 127 2 787 2 072 70 234 55 195 2 772 2 032 469 469

¹⁾ Excluding Elcon





						Full year	Full year
Amounts in NOK million	4004	<i>3Q04</i>	2004	1004	4Q03	2004	2003
Net interest income	3 314	3 308	3 293	3 298	3 299	13 214	13 789
Net other ordinary operating income	2 742	1 996	2 214	2 199	2 361	9 151	8 279
Ordinary operating expenses	3 124	2 974	3 062	3 347	3 381	12 506	13 191
Ordinary operating profit	2 932	2 330	2 446	2 151	2 279	9 859	8 876
Gains on the sale of fixed assets	(6)	28	20	979	13	1 022	23
Other expenses	139	5	6	931	127	1 082	219
Pre-tax operating profit before losses	2 787	2 353	2 460	2 199	2 165	9 798	8 681
Net losses/(reversals) on loans etc.	70	(121)	82	135	276	167	1 891
Net gain on long-term securities	55	24	13	15	195	106	224
Pre-tax operating profit	2 772	2 498	2 390	2 078	2 083	9 738	7 014
Taxes	469	675	645	561	513	2 350	1 636
Profit for the period	2 303	1 823	1 745	1 517	1 570	7 388	5 378





Changes in net interest income

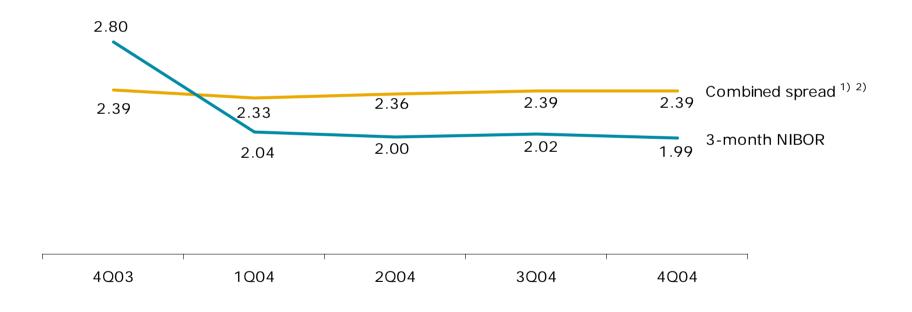
	1001	01	1000
Amounts in NOK million	4004	Change	4003
Net interest income	3 314	15	3 299
Elcon		(202)	202
Net adjusted interest income	3 314	218	3 096
Of which:			
Lending and deposit volumes		243	
Lending and deposit spreads		37	
Funding costs and interest reservations on			
non-performing and doubtful loans		(69)	
Net funding costs on equity, share investments			
and fixed assets		(39)	
Contribution to the banks' guarantee fund		62	
Other		(15)	



Developments in average interest rate spreads



Per cent



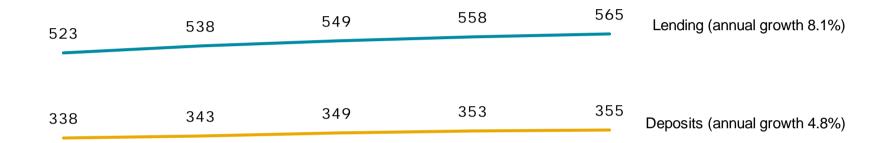
1) Combined spread for lending and deposits

2) Excluding Elcon



Developments in average volumes

NOK billion





Excluding Elcon

DnBNOR



iver office operating i						Full year	Full year
Amounts in NOK million	4004	3Q04	2004	1004	4003	2004	2003
Income on traditional financial services	1 796	1 632	1 699	1 788	1 651	6 914	6 581
Net profit from Life Insurance and Pensions	645	197	197	178	360	1 216	760
Trading income on foreign exchange and							
interest rate instruments, DnB NOR Markets	178	110	168	160	105	616	312
Equity-related income	123	58	150	74	245	405	625
Net ordinary operating income	2 742	1 996	2 214	2 198	2 361	9 151	8 279
Gains on the sale of fixed assets	(6)	28	20	979	13	1 022	23
Net other operating income	2 736	2 024	2 235	3 178	2 374	10 173	8 302

As a percentage of total income 17	45.2	38.0	40.4	40.4	41.9	41.1	37.0
Unrealised, unrecorded gains							
at end of period	214	153	155	199	102	214	102

¹⁾ Gains on the sale of Elcon are not included in the calculation for 2004.





Changes in net other operating income

Amounts in NOK million	4004	Change	4Q03
Net other operating income	2 736	362	2 374
Elcon	-	(10)	10
Driftspartner and Markedsstøtte	60	60	-
Net adjusted other operating income	2 676	312	2 364
Of which:			
Income from traditional financial services, adjusted		95	
Net profit from Life Insurance and Pensions		285	
Trading income on foreign exchange and			
interest rate instruments, DnB NOR Markets		74	
Equity-related income		(122)	
Gains on the sale of fixed assets		(19)	



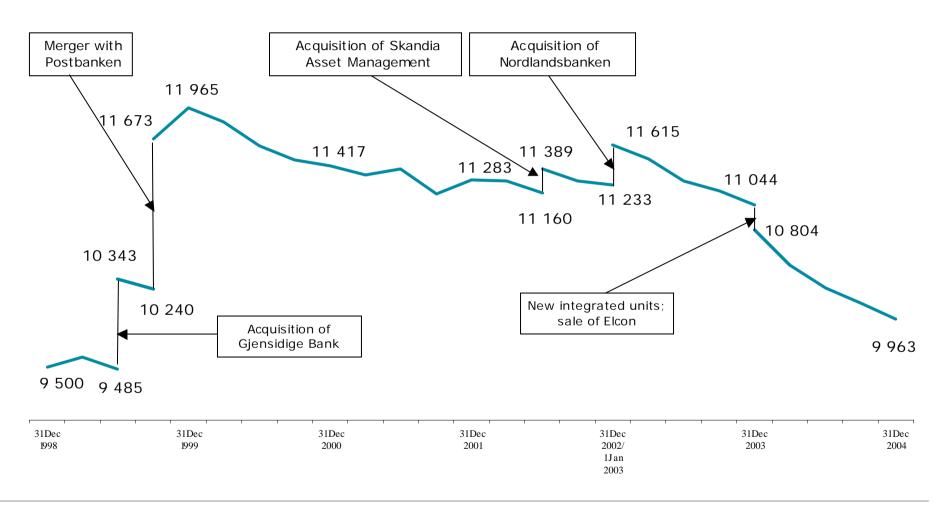


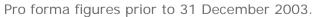
Changes in operating expenses

Amounts in NOK million	4Q04	Change	4Q03
Total operating expenses	3 263	(245)	3 508
Other expenses	139	12	127
Elcon	-	(120)	120
Driftspartner and Markedsstøtte	60	60	-
Total adjusted ordinary operating expenses	3 064	(197)	3 261
Of which:		-	
Marketing		60	
Wage settlements		39	
Merger synergies		(219)	(296)
Streamlining of operations		(77)	(290)



Full-time positions

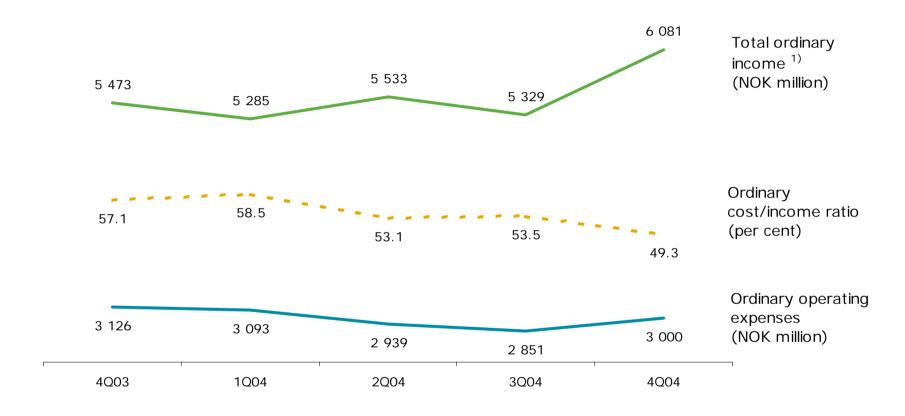






Ordinary cost/income ratio before goodwill amortisation





Excluding Elcon

1) Excluding amortisation of goodwill on the investment in Vital





Net losses on loans and guarantees

						Full year	Full year
Amounts in NOK million	4004	3Q04	2004	1004	4003	2004	2003
Retail Banking	(26)	54	62	10	39	100	246
Corporate Banking	57	(175)	19	104	232	4	1 477
Discontinuing operations	-	-	-	23	40	23	172
Other units	39	0	1	(1)	(35)	39	(4)
Net losses/(reversals)	70	(121)	82	135	276	167	1 891

						Full year	Full year
Amounts in NOK million	4004	3Q04	2004	1004	4003	2004	2003
New losses	289	289	229	595	543	1 403	2 676
Reversals on specified losses	219	410	147	460	267	1 236	785
Net losses/(reversals)	70	(121)	82	135	276	167	1 891

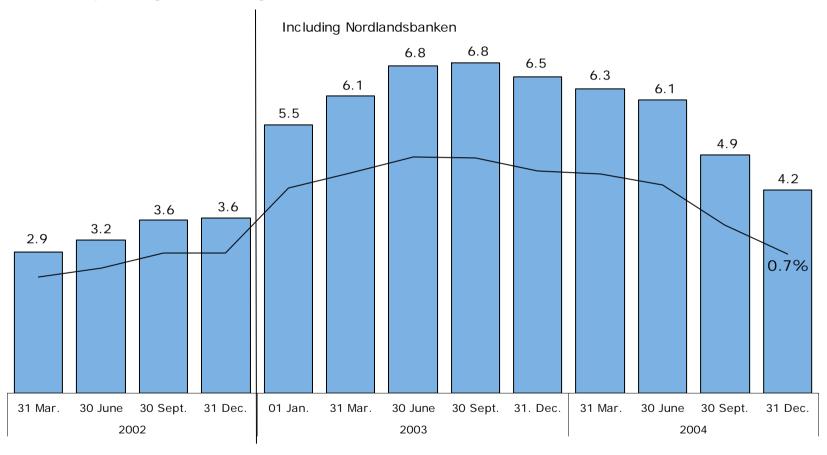


Non-performing commitments after specified loan-loss provisions



Net non-performing commitments (NOK billion)

---- As a percentage of net lending

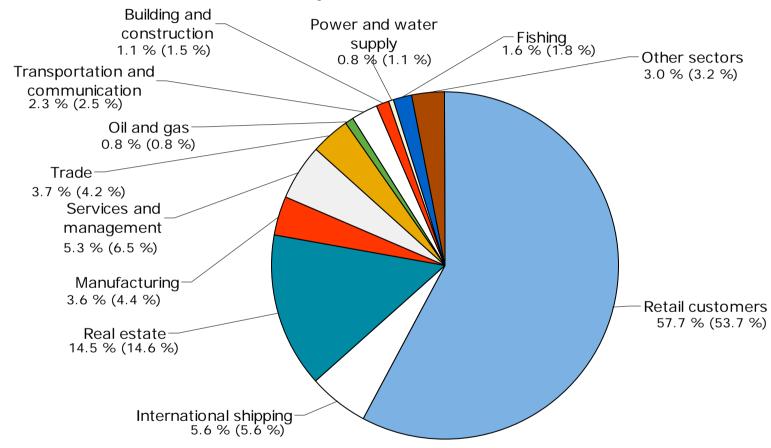








Well-balanced loan portfolio



Figures as at 31 December 2003 in parentheses





Balance sheets

	31 Dec.	31 Dec.	31 Dec.
Amounts in NOK billion	2004	2003 ¹⁾	2003
Cash and lending to/deposits with credit institutions	31	62	37
Net lending to customers	569	530	558
Commercial paper, bonds, etc.	63	59	59
Shareholdings, etc.	14	11	11
Fixed and intangible assets	10	11	11
Other assets	28	31	30
Total assets	715	705	706
Loans and deposits from credit institutions	49	79	78
Deposits from customers	355	335	336
Borrowings through the issue of securities	192	182	182
Other liabilities and provisions	47	43	44
Primary capital	71	66	66
Total liabilities and equity	715	705	706
Average total assets for the year to date	741	696	697
Ratio of deposits to net lending (per cent)	62.4	63.2	60.2

¹⁾ Excluding Elcon





Profit and loss accounts

Amounts in NOK million	Full year 2004 ¹⁾	Full year 2003 ¹⁾	Full year 2004	Full year 2003
Net interest income	12 976	12 971	13 214	13 789
Net other ordinary operating income	9 151	8 205	9 151	8 279
Ordinary operating expenses	12 386	12 721	12 506	13 191
Ordinary operating profit	9 741	8 455	9 859	8 876
Gains on the sale of fixed assets	1 022	23	1 022	23
Other expenses	1 082	219	1 082	219
Pre-tax operating profit before losses	9 681	8 259	9 798	8 681
Net losses on loans etc.	134	1 718	167	1 891
Net gain on long-term securities	106	224	106	224
Pre-tax operating profit	9 653	6 765	9 738	7 014
Taxes	2 325	1 530	2 350	1 636
Profit for the period	7 329	5 235	7 388	5 378

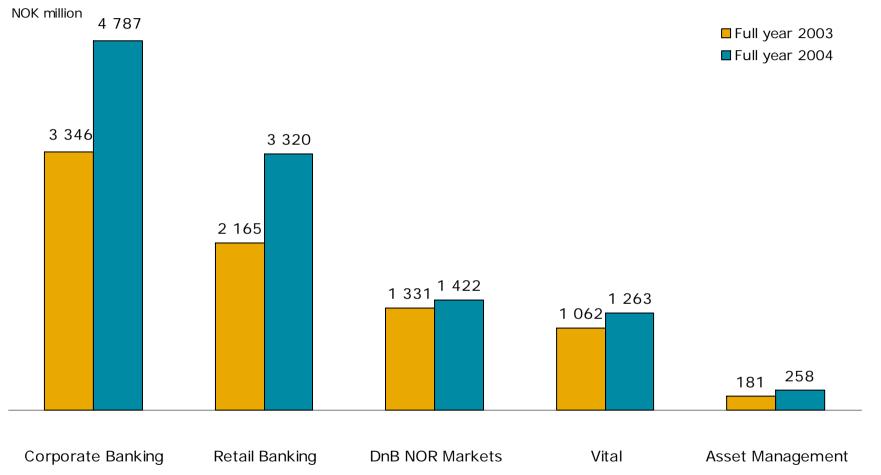
¹⁾ Excluding Elcon



Business areas

- pre-tax operating profit





Pro forma accounting figures for 2003.





Corporate Banking

	Full year	Full year		
Amounts in NOK million	2004	2003		
Net interest income - ordinary operations	5 392	5 132	•	Clear si
Interest on allocated capital	394	765		credit d
Net interest income	5 786	5 897		the end
Net other operating income	2 206	2 212		
Total income	7 992	8 109	•	Better r
Operating expenses	3 203	3 295		improve
Pre-tax operating profit before losses	4 789	4 814		quality
Net losses on loans and				
long-term securities	2	1 467	•	Good cr
Pre-tax operating profit	4 787	3 346		poten
Net lending to customers (NOK billion)	247	249		
Deposits from customers (NOK billion)	165	159	•	Positive
Cost/income ratio excl. goodwill (per cent)	40.0	40.6		reduc
Ratio of deposits to lending (per cent)	67.0	63.8		
Return on equity (per cent)	18.2	13.6	•	Strong

- signs of increased demand towards d of the year
- risk pricing, ed portfolio
- cross-sales ntial for more
- e merger effects ced costs
- Strong progress for DnB NOR Finans





Retail Banking

\mathcal{L}			1	
	Full year	Full year		
Amounts in NOK million	2004	2003		
Net interest income - ordinary operations	7 013	6 590	•	16 per cent volume
Interest on allocated capital	158	296		growth in well-secured
Net interest income	7 171	6 886		housing loans
Net other operating income	2 755	2 555		
Total income	9 926	9 440	•	Higher sales of mutual
Operating expenses	6 519	7 028		funds, insurance and
Pre-tax operating profit before losses	3 407	2 412		loyalty programmes
Net losses on loans and				3 3 1 3
long-term securities	87	247		
Pre-tax operating profit	3 320	2 165	•	Half of the increase in
				profits stems from cost
Net lending to customers (NOK billion)	302	261		cuts and half from growth in volume
Deposits from customers (NOK billion)	186	180		iii voidiile
Cost/income ratio excl. goodwill (per cent)	65.4	74.2		
Ratio of deposits to lending (per cent)	61.6	69.2	•	Synergies realised at
Return on equity (per cent)	31.5	22.7		brisk pace
Return on equity BIS (per cent)	21.3	16.4		

Pro forma accounting figures for 2003.



Retail market offensive



Market efforts have improved competitiveness by:

- Coordinating services and products for former Gjensidige NOR and DnB customers
- Launching new loyalty programmes



Norwegian national banking championship:

 Postbanken and DnB NOR best of the big banks





DnB NOR Markets

	Full year	Full year
Amounts in NOK million	2004	2003
Net interest income - ordinary operations	231	380
Interest on allocated capital	37	86
Net interest income	268	466
Net other operating income	2 242	2 035
Total income	2 510	2 501
Operating expenses	1 090	1 171
Pre-tax operating profit before losses	1 419	1 329
Net losses on loans and		
long-term securities	(3)	(1)
Pre-tax operating profit	1 422	1 331
Cost/income ratio excl. goodwill (per cent)	43.4	46.8
Return on equity (per cent)	56.9	48.1

- Substantial earnings growth in all product areas in fourth quarter
- Integration completed, synergy targets reached
- Record-high profits
- Largest player on Oslo Børs







Vital

	Full year	Full year		
Amounts in NOK million	2004	2003		
Interest result 1)	3 837	4 576	•	Growth in premium income
Risk result	(312)	(903)		- 36 per cent in traditional
Administration result 2)	(387)	(190)		- 19 per cent in unit linked
Other 1)	131	(72)		•
Transferred to security reserve	0	17	•	Net inflow of transfers of
Profit for distribution	3 269	3 394		NOK 3.7 billion
Funds transferred to policyholders	2 033	2 254		
Tax charge	(64)	236	•	New capital-guaranteed
Net profit in Life Insurance	1 300	904		product well received
+ Net profit in unit linked	17	(42)		p
= Net profit from Life Insurance and Pensions	1 317	862	•	Good returns
- Goodwill amortisation	101	101		- value-adjusted 7.1 per
= Net profit from Life Insurance and				cent
Pensions in the group accounts	1 216	760		- recorded 6.5 per cent
Return on equity (per cent)	17.9	13.7		- recorded 0.5 per cent
 Includes pre-tax profits to the owner of NOK 255 millions alle of operations within non-life and group life insurance. Includes restructuring costs of NOK 250 million in 200- 	nce in 2004.		•	Solvency capital rose by NOK 3.6 billion to

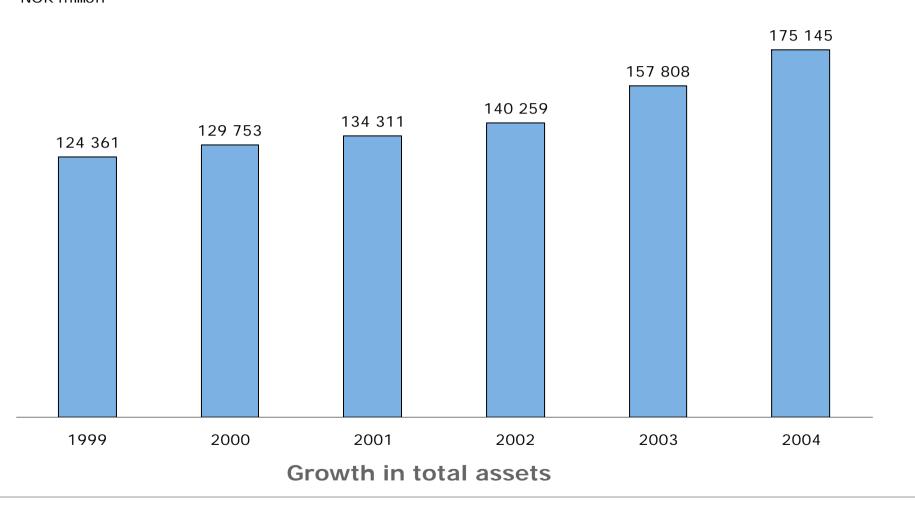
Pro forma accounting figures for 2003.



NOK 19.6 billion

Vital: Norway's largest life insurance company NOK million





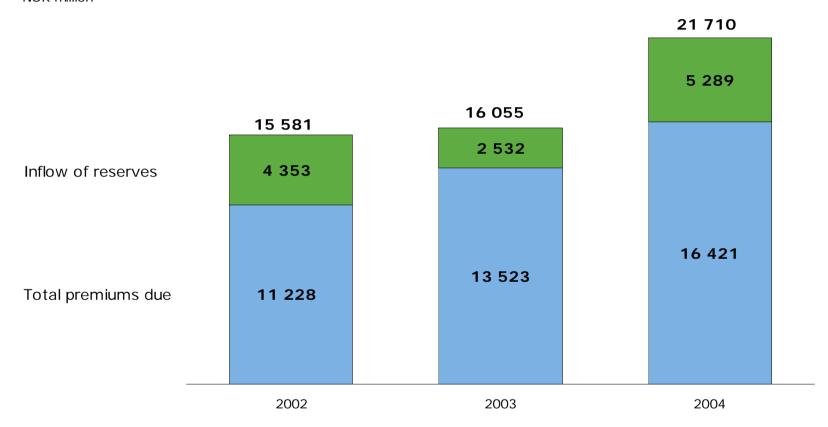
Figures prior to 2004 are pro forma.





Vital: Growth in premium income

NOK million



The figures do not include reserves received from other Vital companies.





Asset Management

9	Full year	Full year
Amounts in NOK million	2004	2003
Commission income	905	814
Other income	34	59
Total income	939	873
Operating expenses	681	692
Pre-tax operating profit before losses	258	181
Assets under management (NOK billion) 1)	482	433
Assets under management (NOK billion) 2)	482	464
Cost/income ratio excl. goodwill (per cent)	72.5	79.2
Return on equity (per cent)	20.1	15.1

- New mutual funds well received in the market hedge funds a priority area
- Changes in parameters provide new opportunities
- Staff reduction targets achieved
- · Carlson Private Banking established in Sweden

- 1) Average assets for the period
- 2) Assets at end of period



New accounting rules (IFRS)

- impact on key figures



	Pro forma figures for 2004				
	Acc. to IFRS	Acc. to current rules			
Return on equity	17.8%	16.1% / 17.4%*			
Cost/income ratio, ordinary item	าร 56.2%	55.9% / 53.4%*			
Net other operating income	47 507	44 40/ + +			
relative to total income	46.5%	41.1%**			



^{*} Before goodwill amortisation

^{**} Gains on the sale of Elcon are not included

Implications of new accounting rules (IFRS)

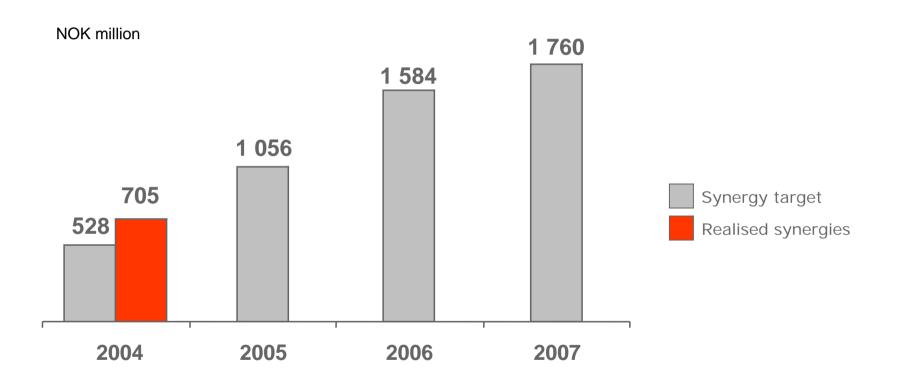


- Increase in profits of around NOK 600 million due to the elimination of goodwill amortisation
- Reduction in equity ¹⁾ of between NOK 500 million and NOK 1 000 million, but limited effect on core capital ratio
- Greater volatility
- Full consolidation of Vital
- Detailed information in notes and stronger emphasis on segment reporting
 - > Still, some uncertainty remains
- 1) the impact of reclassification of dividends has not been taken into account

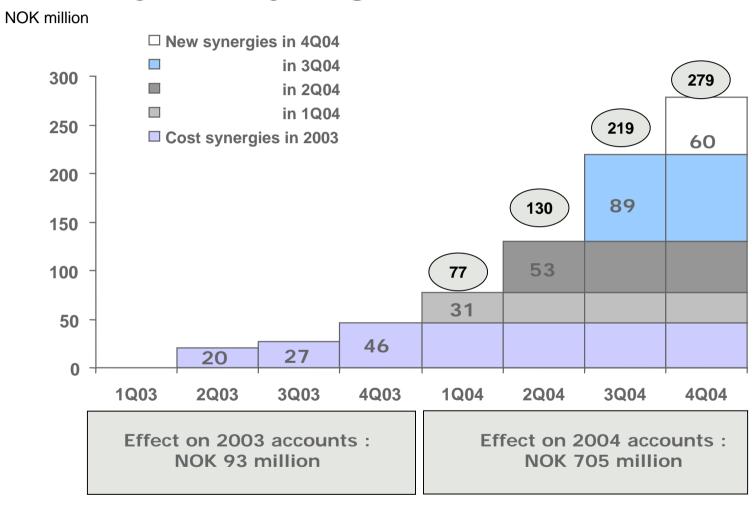


Cost synergies ahead of schedule





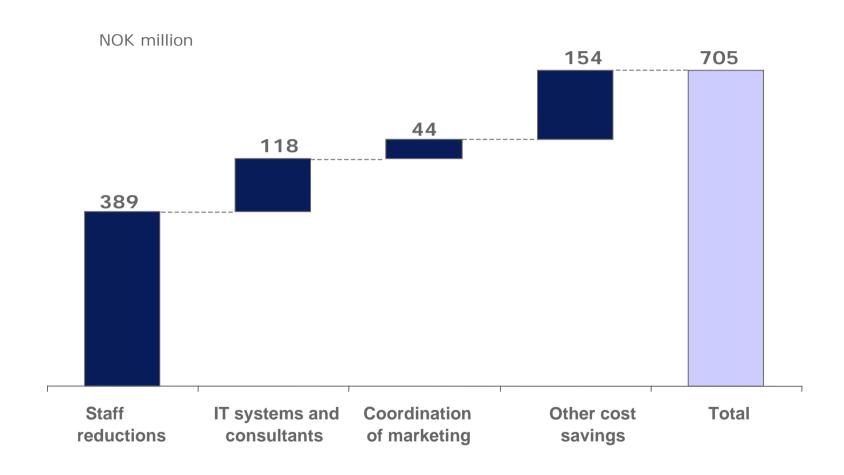
Quarterly cost synergies







Cost synergy initiatives in 2004



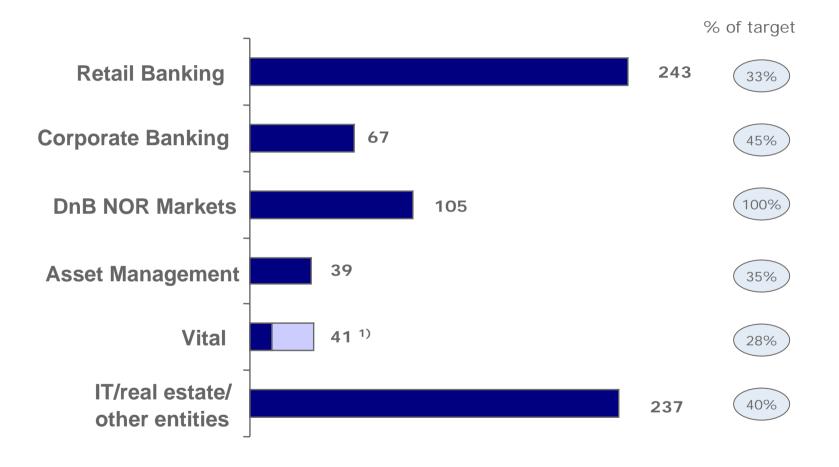


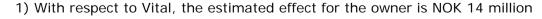
Cost synergies per business area

Full year 2004

NOK million





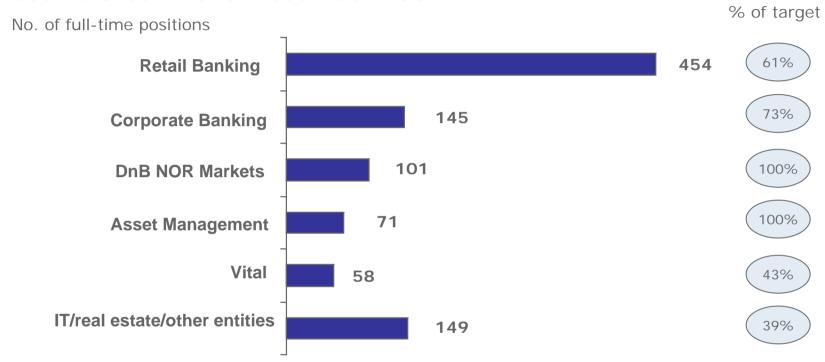




Staff reductions per business area



Accumulated at end-December 2004



■ Total staff reductions: 978

- Reductions of 978 full-time positions as at 31 December 2004 (60 per cent of scheduled staff reductions)
- NOK 902 million of restructuring provisions used to date (48 per cent of total provisions)



DnB NOR milestones in 2005



 The process of redesigning the branch network will be completed by end-June

 The transfer of customers to new loyalty programmes will be completed

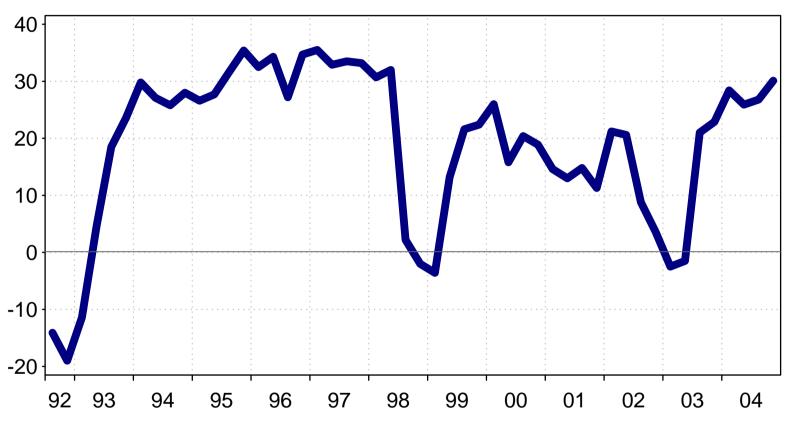
The new DnB NOR Internet bank will be launched

Account officers will be given access to joint tools



Norway – optimism is back, especially in the household sector



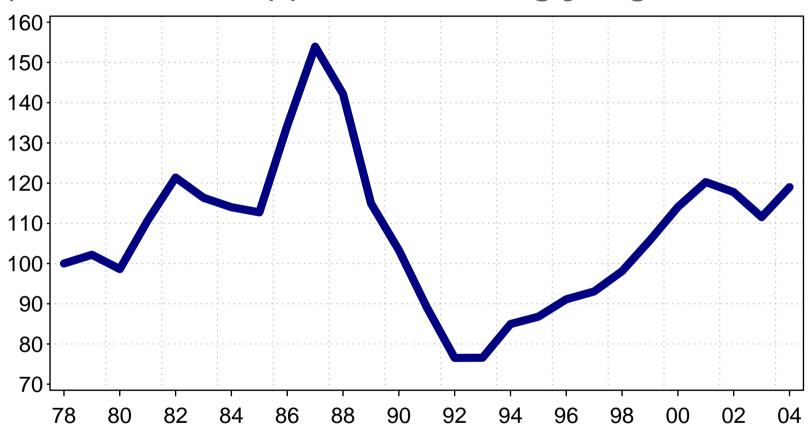


Indicator of household expectations. Shows the difference Source: EcoWin between positive and negative views of the future. Source: TNS Gallup



Relative to income trends, housing prices do not appear disturbingly high



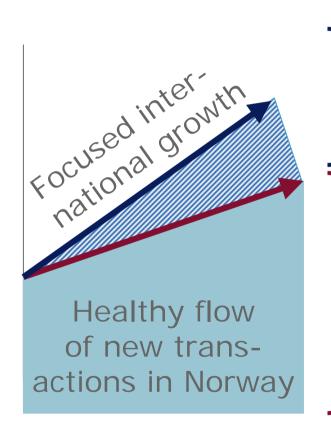


Income-adjusted housing prices. Nominal housing prices deflated by disposable household income. 1978 = 100

Source: EcoWin



Corporate clients: Selective international growth – sound position in Norway



- Shipping and energy global growth
- Challenging competitive climate
 "all time high" in shipping,
 high liquidity, large number of market
 participants
- European energy industry
- Aggressive Nordic strategy
- Sound international telebank solutions
- One interface for Nordic payments
- Further development of industry expertise, growth in market shares
- Increased cross-sales in domestic customer base
- Corporate finance initiatives provide new business opportunities



DnB NOR



DnB NOR your trusted partner

