# Fact book

DNB Group



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## Financial calendar

#### 2017

as of 5 May Distribution of dividends

12 July Q2 2017 26 October Q3 2017

21 November Capital markets day

#### <u>2018</u>

1 February Q4 2017

8 March Annual report 2017
24 April Annual general meeting
25 April Ex-dividend date

26 April Q1 2018

as of 4 May Distribution of dividends

12 July Q2 2018 25 October Q3 2018

## **Assumptions and changes**

Main assumptions and major changes from 4Q16 can be found on next page.

Statements regarding DNB's relative market positions are, unless otherwise specified, based on internal DNB analyses.

FACT BOOK DNB - 1Q17 CHANGES

## **Main assumptions**

#### Profits in customer segments affected by reorganisation

Following the reorganisation announced in September 2016, the Group has changed its distribution of profits from DNB Finans' operations between the three customer segments. As of 1 January 2017, profits from DNB Finans' operations in Sweden are divided between the personal customer segment, the small and medium-sized enterprises segment and the large corporates and international customers segment. Profits from DNB Finans' operations in Denmark are divided between the small and medium-sized enterprises segment and the large corporates and international customers segment. Previously, profits from these operations were included in the large corporates and international customers segment. The distribution of DNB Finans' profits from operations in Norway between the various segments has also been changed. With respect to financial figures, only the 2016 figures have been restated accordingly. All historical figures related to EAD have been restated.

#### The following tables are affected:

- 1.2.1 Net interest income split by segments
- 1.2.2 Average volumes split by segments
- 1.2.3 Interest rate spreads split by segments
- 1.2.4 Quarterly development in average interest rate spreads (Personal custmers, SME and LCI)
- 1.2.5 Net interest income
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- 1.6.1 Impairment of loans and guarantees per segment
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- 1.7.6 Collective impairment per segment
- 1.8.2 Risk classification of portfolio
- 1.8.4 Segment areas exposure at default according to sector
- 2.1.1 Development reporting segments
- 2.1.2 Extracts from income statement
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- 2.4.5 LCI Development in average volumes and interest rate spreads

## Major changes from 4Q16

#### Deleted tables

- 1.1.2 Income statement condensed adjusted for basis swaps
- 1.1.11 Key figures, adjusted for basis swaps
- 1.1.13 Key figures, adjusted for basis swaps five years

#### New tables

- 1.2.5 Net interest income full year figures1.4.1 Operating expenses full year figures
- 1.9.2 Deposits per customer group

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## **Chapter 1 - Financial results DNB Group**

Financial results and key figures

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Net other operating income

Operating expenses

Loans

Impairment of loans and guarantees

Non-performing and doubtful loans

Commitments (on and off-balance sheet items)

Liquidity and funding

Capital adequacy

## 1.1.1 Income statement - condensed 1)

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Net interest income	8 521	8 372	8 481	8 544	8 713	9 062	8 981	8 728	8 587
Net commissions and fees	2 073	2 136	2 016	2 136	1 991	2 082	2 080	2 489	2 212
Net gains on financial instruments at fair value 2)	808	1 689	1 411	1 029	2 384	2 164	1 945	1 174	3 400
Net financial and risk result, DNB Livsforsikring	240	232	154	166	112	(681)	69	170	53
Net insurance result, DNB Forsikring	155	181	148	204	115	132	132	166	104
Other operating income	123	(9)	200	1 418	340	129	247	221	361
Net other operating income, total <sup>3)</sup>	3 399	4 230	3 929	4 952	4 942	3 825	4 472	4 221	6 130
Total income	11 920	12 602	12 409	13 496	13 655	12 888	13 453	12 949	14 716
Operating expenses	(5 243)	(5 213)	(5 042)	(5 281)	(5 157)	(5 437)	(5 103)	(5 312)	(5 215)
Restructuring costs and non-recurring effects	(197)	19	(1)	(104)	(553)	1 811	(216)	(215)	(223)
Pre-tax operating profit before impairment	6 479	7 409	7 366	8 111	7 945	9 262	8 134	7 422	9 278
Net gains on fixed and intangible assets	6	(12)	20	(20)	(6)	(9)	(3)	45	12
Impairment of loans and guarantees	(562)	(1 753)	(2 176)	(2 321)	(1 174)	(1 420)	392	(667)	(575)
Pre-tax operating profit	5 923	5 644	5 209	5 770	6 764	7 833	8 523	6 800	8 715
Tax expense	(1 362)	(290)	(1 130)	(1 190)	(1 529)	(1 077)	(2 139)	(1 702)	(2 131)
Profit from operations held for sale, after taxes	(17)	26	1	(10)	(13)	28	(14)	(17)	(47)
Profit for the period	4 544	5 380	4 080	4 569	5 222	6 784	6 370	5 081	6 537
Portion attributable to shareholders	4 304	5 143	3 952	4 454	5 107	6 658	6 245	4 971	6 523

<sup>1)</sup> For more details, see table 1.1.3.

<sup>2)</sup> See table 1.1.2 "Net gains on financial instruments at fair value" for specification.

<sup>3)</sup> See table 1.3.1 "Net other operating income" for specification.

#### 1.1.2 Net gains on financial instruments at fair value

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Customer revenues in DNB Markets	588	631	583	665	562	628	508	573	622
Trading revenues in DNB Markets (excl. CVA/DVA/FVA and credit spread effects)	503	790	639	671	464	782	474	440	510
Financial guarantees	168	103	187	110	194	187	228	233	227
Credit spread effects on bonds in DNB Markets	185	(24)	296	67	(114)	(235)	(582)	(132)	140
Basis swaps 1)	(620)	(713)	(444)	(388)	1 003	(4)	933	(54)	1 810
CVA/DVA/FVA <sup>2)</sup>	50	321	328	(533)	(93)	367	(414)	252	(24)
Exchange rate effects on additional Tier 1 capital	(25)	794	(282)	71	(389)	212	504	(191)	
Other mark-to-market adjustments	(39)	(214)	104	367	757	227	294	52	115
Net gains on financial instruments at fair value	808	1 689	1 411	1 029	2 384	2 164	1 945	1 174	3 400

#### **Full year figures**

Amounts in NOK million	2016	2015	2014	2013	2012
Customer revenues in DNB Markets	2 441	2 331	1 908	1 810	1 876
Trading revenues in DNB Markets (excl. CVA/DVA/FVA and credit spread effects)	2 563	2 207	1 282	1 895	2 593
Financial guarantees	595	876	879	828	519
Credit spread effects on bonds in DNB Markets	225	(809)	302	134	1 184
Basis swaps 1)	(542)	2 685	394	(1 363)	(1 685)
CVA/DVA/FVA <sup>2)</sup>	22	181	(597)	-	-
Exchange rate effects on additional Tier 1 capital					
Other mark-to-market adjustments	1 209	1 213	1 149	1 729	(923)
Net gains on financial instruments at fair value	6 513	8 683	5 317	5 032	3 564

<sup>1)</sup> Basis swaps are derivative contracts entered into by the bank when issuing senior bonds or raising other long-term funding in the international capital markets and converting the relevant currency to Norwegian kroner. The Norwegian bond market is very small and illiquid, which means that there is a great need for international funding hedged by such instruments. In periods of financial market turbulence, there will be stronger demand for "secure" currencies such as the US dollar. Thus, prices will increase for swaps where USD will be supplied on a future date. When prices of new swap contracts increase, so will the market value of existing swap contracts. This will give a increase in recorded income. However, such changes in value recorded in a quarter will be reversed in subsequent quarters, either because the market is stabilising or because the maturity date of the derivative contract is approaching.

<sup>2)</sup> The fair value of derivative instruments is adjusted for the credit risk of the counterparty (Credit Valuation Adjustment, or "CVA") and DNB's own credit risk (Debit Valuation Adjustments, or "DVA"). CVA and DVA are estimated based on the simulated expected exposure, probability of default, and loss given default. Counterparty credit risk is assessed based on market implied default probabilities (observed CDS spreads or indices), as well as the company's own credit models. From the second quarter 2016 the fair value measurement of OTC derivatives also includes the funding valuation adjustment (FVA) for uncollateralized customer transactions. These transactions will be covered in the interbank market, and DNB will be required to provide collateral if the market value is negative. FVA represent the additional funding costs related to this collateral.

#### 1.1.3 Full income statement - quarterly figures

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Total interest income	13 223	13 273	12 976	12 880	13 295	13 934	14 348	14 425	14 825
Total interest expenses	(4 702)	(4 901)	(4 495)	(4 336)	(4 582)	(4 872)	(5 367)	(5 697)	(6 238)
Net interest income	8 521	8 372	8 481	8 544	8 713	9 062	8 981	8 728	8 587
Commission and fee income etc.	2 944	2 814	2 851	2 992	2 794	2 916	2 867	3 244	2 936
Commission and fee expenses etc.	(871)	(678)	(835)	(856)	(803)	(834)	(787)	(755)	(724)
Net gains on financial instruments at fair value 1)	808	1 689	1 411	1 029	2 384	2 164	1 945	1 174	3 400
Net financial result, DNB Livsforsikring	117	(57)	45	(68)	9	(928)	(151)	(75)	(96)
Net risk result, DNB Livsforsikring	123	290	109	234	103	247	220	245	149
Net insurance result, DNB Forsikring	155	181	148	204	115	132	132	166	104
Profit from investments accounted for by the equity method	(45)	(45)	(0)	1 148	86	(28)	(1)	(74)	30
Net gains on investment properties	14	(7)	(5)	(18)	(5)	122	143	2	2
Other income	154	44	205	287	259	35	105	293	329
Net other operating income	3 399	4 230	3 929	4 952	4 942	3 825	4 472	4 221	6 130
Total income	11 920	12 602	12 409	13 496	13 655	12 888	13 453	12 949	14 716
Salaries and other personnel expenses	(3 056)	(2 842)	(2 874)	(2 911)	(3 277)	(1 106)	(2 905)	(2 953)	(2 859)
Other expenses	(1 874)	(1 828)	(1 694)	(1 965)	(1 765)	(1 931)	(1 806)	(2 056)	(1 997)
Depreciation and impairment of fixed and intangible assets	(510)	(524)	(475)	(510)	(668)	(590)	(608)	(518)	(583)
Total operating expenses	(5 441)	(5 194)	(5 043)	(5 385)	(5 711)	(3 626)	(5 319)	(5 527)	(5 438)
Pre-tax operating profit before impairment	6 479	7 409	7 366	8 111	7 945	9 262	8 134	7 422	9 278
Net gains on fixed and intangible assets	6	(12)	20	(20)	(6)	(9)	(3)	45	12
Impairment of loans and guarantees	(562)	(1 753)	(2 176)	(2 321)	(1 174)	(1 420)	392	(667)	(575)
Pre-tax operating profit	5 923	5 644	5 209	5 770	6 764	7 833	8 523	6 800	8 715
Tax expense	(1 362)	(290)	(1 130)	(1 190)	(1 529)	(1 077)	(2 139)	(1 702)	(2 131)
Profit from operations held for sale, after taxes	(17)	26	1	(10)	(13)	28	(14)	(17)	(47)
Profit for the period	4 544	5 380	4 080	4 569	5 222	6 784	6 370	5 081	6 537
Portion attributable to shareholders	4 304	5 143	3 952	4 454	5 107	6 658	6 245	4 972	6 523
Portion attributable to additional Tier 1 capital holders	240	238	128	115	115	126	125	110	14
Profit for the period	4 544	5 380	4 080	4 569	5 222	6 784	6 370	5 081	6 537
Earnings/diluted earnings per share (NOK)	2.64	3.16	2.43	2.74	3.14	4.11	3.83	3.04	4.01
Earnings per share excluding operations held for sale (NOK)	2.65	3.14	2.43	2.74	3.15	4.10	3.84	3.05	4.03
Average exchange rates in the period:									
EUR/NOK	8.99	9.05	9.29	9.32	9.52	9.33	9.14	8.57	8.74
USD/NOK	8.45	8.39	8.32	8.26	8.64	8.52	8.21	7.76	7.76

<sup>1)</sup> See table 1.1.2 "Net gains on financial instruments at fair value" for specification.

#### 1.1.4 Comprehensive income statement - quarterly figures

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Profit for the period	4 544	5 380	4 080	4 569	5 222	6 784	6 370	5 081	6 537
Actuarial gains and losses	0	(23)	(122)	0	(39)	31	(220)	863	(1)
Property revaluation	22	37	7	1	2	(282)	(131)	181	27
Items allocated to customers (life insurance)	(22)	(37)	(7)	(1)	(2)	282	131	(181)	(27)
Items that will not be reclassified to the income statement	0	(23)	(122)	0	(39)	31	(220)	863	(1)
Currency translation of foreign operations	531	3 562	(4 321)	(1 340)	(4 376)	2 369	5 326	(697)	2 615
Currency translation reserve reclassified to the income statement	0	0		(43)					
Hedging of net investments	(252)	(2 415)	2 950	843	2 968	(1 578)	(3 411)	402	(1 616)
Investments according to the equity method 1)	87	4	4		(33)	889			
Investments according to the equity method reclassified to the									
income statement 1)	0			(855)					
Items that may subsequently be reclassified to the income									
statement	366	1 151	(1 367)	(1 395)	(1 442)	1 680	1 915	(295)	999
Other comprehensive income for the period (net of tax)	366	1 128	(1 489)	(1 395)	(1 480)	1 710	1 695	568	998
Comprehensive income for the period	4 910	6 509	2 591	3 173	3 742	8 494	8 066	5 649	7 535

<sup>1)</sup> DNB had indirect ownership interests in Visa Europe through its membership in Visa Norge. In connection with the valuation of the holdings in Visa Europe as at 31 March 2016 an accumulated gain of NOK 855 million was recognised in other comprehensive income. Upon the completion of the acquisition of Visa Europe by Visa Inc in the second quarter of 2016, this amount was reclassified to profit and a total gain of NOK 1 128 million was recognised as "Profit from investments accounted for by the equity method" in the income statement.

#### 1.1.5 Income statement - five years

Amounts in NOK million	2016	2015	2014	2013	2012
Total interest income	52 424	57 532	61 445	60 404	63 068
Total interest expenses	(18 314)	(22 174)	(28 959)	(30 212)	(35 853)
Net interest income	34 110	35 358	32 487	30 192	27 216
Commission and fee income etc.	11 452	11 963	11 565	10 916	10 433
Commission and fee expenses etc.	(3 172)	(3 101)	(2 597)	(2 379)	(2 337)
Net gains on financial instruments at fair value 1)	6 513	8 683	5 317	5 032	3 910
Net financial result, DNB Livsforsikring	(72)	(1 251)	(79)	554	1 032
Net risk result, DNB Livsforsikring	736	861	688	467	(319)
Net insurance result, DNB Forsikring	648	534	491	418	325
Profit from investments accounted for by the equity method	1 189	(72)	226	362	789
Net gains on investment properties	(35)	269	82	(86)	(340)
Other income	795	762	1 182	1 144	1 007
Net other operating income	18 053	18 648	16 877	16 427	14 501
Total income	52 163	54 006	49 363	46 619	41 717
Salaries and other personnel expenses	(11 904)	(9 822)	(10 872)	(11 307)	(10 987)
Other expenses	(7 251)	(7 790)	(7 645)	(7 850)	(7 451)
Depreciation and impairment of fixed and intangible assets	(2 177)	(2 298)	(2 158)	(2 719)	(2 322)
Total operating expenses	(21 333)	(19 910)	(20 675)	(21 875)	(20 760)
Pre-tax operating profit before impairment	30 830	34 096	28 689	24 744	20 957
Net gains on fixed and intangible assets	(19)	45	52	151	(1)
Impairment of loans and guarantees	(7 424)	(2 270)	(1 639)	(2 185)	(3 179)
Pre-tax operating profit	23 387	31 871	27 102	22 709	17 776
Tax expense	(4 140)	(7 048)	(6 463)	(5 202)	(4 081)
Profit from operations held for sale, after taxes	4	(51)	(22)	4	96
Profit for the period	19 251	24 772	20 617	17 511	13 792
Portion attributable to shareholders	18 656	24 398	20 617	17 511	13 792
Portion attributable to additional Tier 1 capital holders	595	374			
Profit for the period	19 251	24 772	20 617	17 511	13 792
Earnings/diluted earnings per share (NOK)	11.46	14.98	12.67	10.75	8.48
Earnings per share excluding operations held for sale (NOK)	11.46	15.01	12.68	10.75	8.42
Earlings per share excitating operations field for sale (1901)	11.40	13.01	12.00	10.73	0.42
Average exchange rates in the period:					
EUR/NOK	9.29	8.95	8.36	7.81	7.48
USD/NOK	8.40	8.07	6.30	5.88	5.82
OSD/NOR	0.40	0.07	0.30	5.00	0.02

<sup>1)</sup> See table 1.1.2 "Net gains on financial instruments at fair value" for specification.

#### 1.1.6 Comprehensive income statement - five years

Amounts in NOK million	2016	2015	2014	2013	2012
Profit for the period	19 251	24 772	20 617	17 511	13 792
Actuarial gains and losses	(183)	673	(2 101)	(469)	2 947
Property revaluation	47	(204)	191	124	45
Items allocated to customers (life insurance)	(47)	204	(191)	(124)	(45)
Items that will not be reclassified to the income statement	(183)	673	(2 101)	(469)	2 947
Currency translation of foreign operations	(6 476)	9 612	7 149	3 478	(1 216)
Currency translation reserve reclassified to the income statement	(43)				
Hedging of net investments	4 346	(6 203)	(4 526)	(2 425)	1 006
Investments according to the equity method 1)	(25)	889			
Investments according to the equity method reclassified to the income statement 1)	(855)				
Items that may subsequently be reclassified to the income					
statement	(3 052)	4 298	2 623	1 053	(210)
Other comprehensive income for the period (net of tax)	(3 236)	4 972	522	584	2 736
Comprehensive income for the period	16 015	29 744	21 138	18 096	16 528

<sup>1)</sup> DNB had indirect ownership interests in Visa Europe through its membership in Visa Norge. In connection with the valuation of the holdings in Visa Europe as at 31 March 2016 an accumulated gain of NOK 855 million was recognised in other comprehensive income. Upon the completion of the acquisition of Visa Europe by Visa Inc in the second quarter of 2016, this amount was reclassified to profit and a total gain of NOK 1 128 million was recognised as "Profit from investments accounted for by the equity method" in the income statement.

## 1.1.7 Full balance sheet - quarterly figures

			r					r	
	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015	2015
Assets									
Cash and deposits with central banks	368 518	208 263	175 212	154 438	166 587	19 317	186 874	158 812	304 558
Due from credit institutions	200 848	176 442	192 931	214 902	180 065	301 216	238 405	247 774	203 499
Loans to customers	1 531 096	1 509 078	1 484 756	1 542 285	1 534 902	1 542 744	1 531 237	1 491 304	1 476 186
Commercial paper and bonds at fair value	298 948	296 642	302 291	300 706	286 273	289 695	303 757	284 088	287 906
Shareholdings	28 535	22 512	21 205	25 626	27 578	19 341	23 041	26 149	26 545
Financial assets, customers bearing the risk	64 688	60 220	56 417	52 893	50 967	49 679	46 344	47 512	45 607
Financial derivatives	141 449	157 940	187 023	198 953	215 743	203 029	217 399	181 834	240 881
Commercial paper and bonds, held to maturity	92 433	94 008	95 963	99 489	100 516	105 224	108 942	111 187	113 611
Investment properties	15 967	15 912	15 493	16 419	15 416	16 734	26 514	28 028	28 422
Investments accounted for by the equity method	7 926	7 768	7 901	7 869	9 715	9 525	8 450	5 957	5 949
Intangible assets	5 767	5 814	5 759	5 903	5 963	6 076	6 123	6 153	6 192
Deferred tax assets	1 406	1 404	943	1 061	1 100	1 151	1 315	1 227	1 251
Fixed assets	8 125	7 949	7 898	8 565	8 717	8 860	11 838	13 717	13 634
Assets held for sale	53 365	52 541	52 482	180	204	200	193	574	678
Other assets	51 375	36 709	45 210	35 867	35 338	25 739	33 286	37 423	34 962
Total assets	2 870 447	2 653 201	2 651 484	2 665 157	2 639 081	2 598 530	2 743 717	2 641 739	2 789 880
Liabilities and equity									
Due to credit institutions	273 010	212 882	192 979	189 824	160 778	161 537	253 332	228 807	263 201
Deposits from customers	1 016 896	934 897	917 952	961 138	927 559	944 428	970 023	969 970	963 102
Financial derivatives	111 697	130 161	155 491	156 121	173 398	154 663	169 045	141 055	191 048
Debt securities issued	832 521	765 869	784 953	811 523	829 997	804 928	830 313	775 208	853 410
Insurance liabilities, customers bearing the risk	64 688	60 220	56 417	52 893	50 967	49 679	46 344	47 512	45 607
Liabilities to life insurance policyholders in DNB Livsforsikring	209 354	208 160	210 425	210 027	210 230	208 726	205 257	207 024	206 880
Insurance liabilities, DNB Forsikring	2 259	1 892	2 057	2 108	2 125	1 846	1 921	1 967	1 974
Payable taxes	9 222	8 874	7 093	5 080	4 186	2 093	4 260	3 832	2 983
Deferred taxes	3 891	3 816	7 860	7 950	7 780	7 672	6 723	6 868	6 177
Other liabilities	60 983	44 568	49 806	43 174	44 009	37 675	37 302	50 706	43 997
Liabilities held for sale	41 671	41 243	39 547	59	56	71	55	76	127
Provisions	1 885	2 094	1 762	1 725	1 570	1 285	1 192	1 172	1 121
Pension commitments	2 867	2 756	3 003	2 757	2 684	2 549	5 077	4 744	5 941
Subordinated loan capital	28 795	29 347	28 202	29 498	29 826	30 953	30 617	28 578	29 542
Total liabilities	2 659 740	2 446 779	2 457 549	2 473 878	2 445 165	2 408 105	2 561 460	2 467 518	2 615 109
Share capital	16 283	16 286	16 288	16 282	16 268	16 257	16 286	16 288	16 285
Share premium	22 609	22 609	22 609	22 609	22 609	22 609	22 609	22 609	22 609
Additional Tier 1 capital	15 594	15 952	9 641	9 559	8 067	8 353	8 251	8 153	8 068
Other equity		151 576	145 397	142 829	146 972	143 207	135 110	127 171	127 808
	156 221								500
Total equity	156 221 <b>210 707</b>	206 423	193 935	191 279	193 916	190 425	182 257	174 221	174 770

Exchange rates at the end of the period:	

EUR/NOK	9.18	9.08	8.97	9.31	9.44	9.60	9.53	8.78	8.70
LISD/NOK	8.60	8 61	8 00	8 37	8 28	8 80	8 52	7 8/	8 10

## 1.1.8 Balance sheet - five years

	31 Dec.	31 Dec.	31 Dec.	31 Dec.	31 Dec.
Amounto in NOV million	2016	2015	2014	2013	2012
Amounts in NOK million	20.0	20.0	2011	20.0	20.2
Assets Cook and deposite with control banks	200.262	10 217	E9 E0E	167 171	200 002
Cash and deposits with central banks	208 263	19 317	58 505	167 171	298 892
Due from credit institutions	176 442	301 216	373 409	180 882	37 136
Loans to customers	1 509 078	1 542 744	1 438 839	1 340 831	1 297 892
Commercial paper and bonds at fair value	296 642	289 695	268 302	277 764	245 738
Shareholdings	22 512 60 220	19 341 49 679	26 870 42 866	29 826 35 512	27 300 28 269
Financial assets, customers bearing the risk	157 940				
Financial derivatives  Commercial paper and bonds, held to maturity	94 008	203 029 105 224	235 736 118 667	130 939 152 883	152 024 157 330
Investment properties	15 912 7 768	16 734	30 404	32 753	38 857
Investments accounted for by the equity method		9 525 6 076	5 866 6 286	5 802 6 511	5 276 6 718
Intangible assets  Deferred tax assets	5 814 1 404	1 151	1 213	1 104	1 123
Fixed assets	7 949	8 860	13 830	12 498	10 825
Assets held for sale	52 541	200	692	12 496 225	417
Other assets	36 709	25 739	27 855	30 806	21 569
Total assets	2 653 201	25 739	2 649 341	2 405 507	2 329 365
Liabilities and equity	2 033 201	2 330 330	2 043 341	2 403 307	2 323 303
Due to credit institutions	212 882	161 537	214 214	234 219	251 388
Deposits from customers	934 897	944 428	941 534	867 904	810 959
Financial derivatives	130 161	154 663	184 971	111 310	118 714
Debt securities issued	765 869	804 928	812 025	711 555	708 047
Insurance liabilities, customers bearing the risk	60 220	49 679	42 866	35 512	28 269
Liabilities to life insurance policyholders in DNB Livsforsikring	208 160	208 726	216 577	230 906	221 185
Insurance liabilities, DNB Forsikring	1 892	1 846	1 737	1 958	1 780
Payable taxes	8 874	2 093	1 723	3 277	6 831
Deferred taxes	3 816	7 672	6 130	3 205	1 804
Other liabilities	44 568	37 675	31 908	31 934	27 325
Liabilities held for sale	41 243	71	100	53	76
Provisions	2 094	1 285	1 172	1 454	770
Pension commitments	2 756	2 549	6 006	4 001	3 904
Subordinated loan capital	29 347	30 953	29 319	26 276	21 090
Total liabilities	2 446 779	2 408 105	2 490 282	2 263 564	2 202 142
Share capital	16 286	16 257	16 273	16 278	16 269
Share premium	22 609	22 609	22 609	22 609	22 609
Additional Tier 1 capital	15 952	8 353			
Other equity	151 576	143 207	120 178	103 057	88 345
Total equity	206 423	190 425	159 059	141 944	127 223
Total liabilities and equity	2 653 201	2 598 530	2 649 341	2 405 507	2 329 365
Exchange rates at the end of the period:					

EUR/NOK	9.08	9.60	8.98	8.37	7.37
LISD/NIOK	Ω 61	8 80	7 30	6.07	5 50

## 1.1.9 Key figures - quarterly figures

1	t rate analysis									1Q15
	Combined weighted total average spread for lending and	1.29	1.29	1.30	1.33	1.35	1.32	1.32	1.32	1.34
2	deposits (%) 1)									
	Average spread for ordinary lending to customers (%) 1)	2.03	1.96	2.03	2.08	2.07	2.11	2.13	2.17	2.28
3	Average spread for deposits from customers (%) 1)	0.20	0.25	0.19	0.18	0.24	0.12	0.08	(0.02)	(0.13)
Rate of	return/profitability									
	Net other operating income, per cent of total income	28.5	33.6	31.7	36.7	36.2	29.8	33.2	32.5	41.6
	Cost/income ratio (%)	45.6	41.2	40.6	39.9	41.8	28.1	39.6	42.8	37.0
	Return on equity, annualised (%)	9.1	10.9	8.5	9.9	11.2	15.0	14.7	12.1	16.1
	RAROC, annualised (%)	9.6	10.9	10.9	12.6	10.3	11.6	10.3	11.6	11.4
	Average equity including allocated dividend (NOK million)	192 074	187 027 1.95	184 147	181 177	183 873	176 846 2.31	168 905	164 703 1.73	164 004 2.33
	Return on average risk-weighted volume, annualised (%)	1.64	1.95	1.49	1.69	1.89	2.31	2.15	1.73	2.33
	ial strength at end of period  Common Equity Tier 1 capital ratio, transitional rules (%) 2)	15.8	16.0	15.7	15.2	15.2	14.4	13.1	13.0	12.7
	Tier 1 capital ratio, transitional rules (%)	17.2	17.6		16.2	16.2	15.3	14.0	13.9	13.5
	Capital ratio, transitional rules (%)	19.2	19.5	16.8 18.6	18.2	18.3	17.8	16.3	16.2	15.5
	Common equity Tier 1 capital at end of period	19.2	19.5	10.0	10.2	10.5	17.0	10.5	10.2	13.3
	(NOK million) 2)	170 176	168 214	163 756	161 982	159 972	162 906	152 778	148 712	145 687
14	Risk-weighted volume, transitional rules (NOK million)	1 077 792	1 051 498	1 045 272	1 068 585	1 049 367	1 129 373	1 166 293	1 141 331	1 151 601
Loan p	ortfolio and impairment									
	Individual impairment relative to average net loans to	(0.12)	(0.41)	(0.41)	(0.42)	(0.14)	(0.26)	0.07	(0.21)	(0.15)
	customers, annualised (%) 1) Impairment relative to average net loans to customers,	(- /	(- /	(- /	(- )	(- )	( /		(- )	(/
.0	annualised (%) 1)	(0.15)	(0.45)	(0.56)	(0.61)	(0.31)	(0.37)	0.10	(0.18)	(0.16)
• • •	Net non-performing and net doubtful loans and guarantees, per cent of net loans 1)	1.30	1.49	1.32	1.19	0.88	0.76	0.78	0.77	0.83
	Net non-performing and net doubtful loans and guarantees at end of period (NOK million) 1)	23 078	25 654	22 589	20 685	14 928	13 982	13 636	13 105	13 856
Liquidit	ty									
	Ratio of customer deposits to net loans to customers at end of period (%)	66.4	62.0	61.8	62.3	60.4	61.2	63.3	65.0	65.2
Total a	ssets owned or managed by DNB									
	Customer assets under management at end of period (NOK billion)	569	548	538	527	522	563	543	554	554
21	Total combined assets at end of period (NOK billion)	3 163	2 931	2 920	2 927	2 898	2 901	3 033	2 939	3 089
22	Average total assets (NOK billion)	2 866	2 726	2 779	2 964	2 896	3 053	2 761	2 955	3 017
23	Customer savings at end of period (NOK billion) 1)	1 623	1 519	1 491	1 488	1 450	1 507	1 513	1 524	1 518
Staff										
24	Number of full-time positions at end of period	10 924	11 007	10 883	11 015	11 233	11 380	11 443	11 414	11 563
The DN	IB share									
25	Number of shares at end of period (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
26	Average number of shares (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
27	Earnings per share (NOK)	2.64	3.16	2.43	2.74	3.14	4.11	3.83	3.04	4.01
28	Earnings per share excl. operations held for sale (NOK)	2.65	3.14	2.43	2.74	3.15	4.09	3.84	3.05	4.03
	Dividend per share (NOK)	-	-	-	-	-	-	-	-	-
	Total shareholder's return (%)	6.0	28.1	10.1	6.1	(10.9)	1.9	(13.0)	3.7	17.2
32	Dividend yield (%) Equity per share incl. allocated dividend at end of period	- 110.70	- 146.04	140.45	- 111 57	-	111 57	100.01	- 101.71	102.14
	(NOK) Share price at end of period (NOK)	119.79 136.10	116.94 128.40	113.15 104.70	111.57 99.35	114.10 97.85	111.57 109.80	106.61 110.70	101.74 130.80	102.14 129.70
	Price/earnings ratio	136.10	128.40	104.70	99.35	7.79	6.69	7.22	130.80	8.09
	Price/book value	1.14	1.10	0.93	0.89	0.86	0.98	1.04	1.29	1.27
	Market capitalisation (NOK billion)	221.7	209.1	170.5	161.8	159.4	178.8	180.3	213.0	211.3

<sup>1)</sup> Includes assets and liabilities in the Baltics, reclassified as held for sale in August 2016.

For definitions of selected key figures, see table 1.1.11.

<sup>2)</sup> Including 50 per cent of profit for the period, except for the full year figures.

## 1.1.10 Key figures - five years

		2016	2015	2014	2013	2012
Intere	st rate analysis					
1	Combined weighted total average spread for lending and deposits (%)	1.32	1.33	1.31	1.31	1.18
2	Average spread for ordinary lending to customers (%)	2.04	2.17	2.33	2.34	1.97
3	Average spread for deposits from customers (%)	0.21	0.01	(0.25)	(0.31)	(0.14)
Rate	of return/profitability			` ′	, ,	` ,
4	Net other operating income, per cent of total income	34.6	34.5	34.2	35.2	34.8
5	Cost/income ratio (%)	40.9	36.9	41.9	45.7	49.1
6	Return on equity, annualised (%)	10.1	14.5	13.8	13.1	11.7
7	RAROC, annualised (%)	11.1	11.2	12.3	12.8	11.5
8	Average equity including allocated dividend (NOK million)	184 056	168 509	149 460	133 242	118 261
9	Return on average risk-weighted volume, annualised (%)	1.75	2.14	1.89	1.61	1.25
	cial strength at end of period					
10	Common Equity Tier 1 capital ratio, transitional rules (%)	16.0	14.4	12.7	11.8	10.7
11	Tier 1 capital ratio, transitional rules (%)	17.6	15.3	13.0	12.1	11.0
12	Capital ratio, transitional rules (%)	19.5	17.8	15.2	14.0	12.6
13	Common equity Tier 1 capital at end of period (NOK million)	168 214	162 906	142 108	128 072	115 627
14	Risk-weighted volume, transitional rules (NOK million)	1 051 498	1 129 373	1 120 659	1 089 114	1 075 672
	portfolio and impairment					
15	Individual impairment relative to average net loans to customers, annualised (%)	(0.34)	(0.13)	(0.14)	(0.18)	(0.22)
16	Impairment relative to average net loans to customers, annualised (%)	(0.48)	(0.15)	(0.12)	(0.17)	(0.24)
17	Net non-performing and net doubtful loans and guarantees, per cent of net loans	1.49	0.76	0.96	1.38	1.50
18	Net non-performing and net doubtful loans and guarantees at end of period (NOK million)	25 654	13 982	17 261	20 749	19 740
Liquic	,					
19	Ratio of customer deposits to net loans to customers at end of period (%)	62.0	61.2	65.4	64.7	62.5
Total	assets owned or managed by DNB					
20	Customer assets under management at end of period (NOK billion)	548	563	549	519	459
21	Total combined assets at end of period (NOK billion)	2 931	2 901	2 936	2 656	2 537
22	Average total assets (NOK billion)	2 841	2 946	2 712	2 543	2 411
23	Customer savings at end of period (NOK billion)	1 519	1 507	1 490	1 387	1 270
Staff						
24	Number of full-time positions at end of period	11 007	11 380	11 643	12 016	13 291
The D	NB share					
25	Number of shares at end of period (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
26	Average number of shares (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
27	Earnings per share (NOK)	11.46	14.98	12.67	10.75	8.48
28	Earnings per share excl. operations held for sale (NOK)	11.46	15.01	12.68	10.75	8.42
29	Dividend per share (NOK)	5.70	4.50	3.80	2.70	2.10
30	Total shareholder's return (%)	22.2	1.9	4.7	57.6	23.7
31	Dividend yield (%)	4.44	4.10	3.16	2.49	2.98
32	Equity per share incl. allocated dividend at end of period (NOK)	116.94	111.57	97.45	87.15	78.11
33	Share price at end of period (NOK)	128.40	109.80	110.70	108.50	70.40
34	Price/earnings ratio	11.20	7.33	8.74	10.09	8.37
35	Price/book value	1.10	0.98	1.14	1.25	0.90
36	Market capitalisation (NOK billion)	209.1	178.8	180.3	176.7	114.7

For definitions of selected key figures, see next page.

## 1.1.11 Key figures - definitions

1, 2, 3	Based on customer segments and nominal values and excluding impaired loans. Measured against the 3-month money market rate.
5	Total operating expenses relative to total income.
6	Return on equity represents the shareholders' share of profit for the period relative to average equity excluding additional Tier 1 capital.
7	RAROC (Risk-Adjusted Return On Capital) is defined as risk-adjusted profits (shareholders' share) relative to average equity excluding additional Tier 1 capital. Risk-adjusted profits indicate the level of profits in a normalised situation. Among other things, recorded impairment losses on loans are replaced by normalised losses.
8	Average equity is estimated on the basis of recorded equity including allocated dividend, but excluding additional Tier 1 capital. Thus this amount corresponds to the shareholders' share of equity.
9	The shareholders' share of profit for the period relative to average risk-weighted volume.
20	Total assets under management for external clients in DNB Asset Management, DNB Livsforsikring and DNB Forsikring.
21	Total assets and customer assets under management.
23	Total deposits from customers, assets under management and equity-linked bonds.
25	The Annual General Meeting on 25 April 2017 authorised the Board of Directors of DNB ASA to acquire own shares for a total face value of up to NOK 325 759 772, corresponding to 2 per cent of share capital. The shares shall be purchased in a regulated market. Each share may be purchased at a price between NOK 10 and NOK 200 per share. The authorisation is valid for a period of 12 months from 25 April 2017. Acquired shares shall be redeemed in accordance with regulations on the reduction of capital. An agreement has been signed with Norwegian Government/Ministry of Trade, Industry and Fisheries for the redemption of a proportional share of government holdings to ensure that the government's percentage ownership does not change as a result of the redemption of repurchased shares.
27	The shareholders' share of profits relative to the average number of shares excluding any holdings of own shares.
28	The shareholders' share of profits excluding profits from operations held for sale. Holdings of own shares are not included in calculations of the number of shares.
30	Closing price at end of period less closing price at beginning of period, including dividends reinvested in DNB shares on the dividend payment date, relative to closing price at beginning of period.
32	The shareholders' share of equity, excluding additional Tier 1 capital, at end of period relative to the number of shares.
34	Closing price at end of period relative to annualised earnings per share.
35	Share price at end of period relative to equity per share.
36	Number of shares multiplied by the closing share price at end of period.
-	

#### 1.1.12 Assets and liabilities held for sale

On 25 August 2016 DNB and Nordea announced an agreement to combine their operations in Estonia, Latvia and Lithuania. The transaction is conditional upon regulatory approvals, and is expected to close during the fourth quarter of 2017. Nordea and DNB will have equal voting rights in the combined bank Luminor, while having different economic ownership levels that reflect the relative equity value of their contribution to the combined bank at the time of closing.

Once the transaction has been completed DNB Bank ASA will no longer have full control of its subsidiaries, but will be involved in the financial and operating policy decisions of the new company established together with Nordea. At end-March 2017 all assets and related liabilities were presented as held for sale, while there were no changes in the presentation in the income statement. The capital adequacy reporting was not affected. No impairment loss has been recognised in the income statement following the reclassification. The subsidiaries are part of DNB's Large corporates and international customers segment. Following the completion of the transaction, DNB's ownership will be consolidated on one line in the financial statement according to the equity method.

Reclassification of assets and liabilities in the Baltics as held for sale does not change DNB's risk related to these activities, and figures for the Baltics are included in tables and key figures apart from items that are directly derived from the consolidated balance sheet figures presented for the Group.

The table below shows consolidated balance sheet amounts reclassified as assets and liabilities held for sale.

	31 March
Amounts in NOK million	2017
Assets	
Cash and deposits with central banks	3 873
Due from credit institutions	225
Loans to customers	45 921
Commercial paper and bonds at fair value	1 497
Shareholdings	50
Financial derivatives	62
Investment properties	649
Intangible assets	72
Deferred tax assets	117
Fixed assets	395
Other assets	279
Total assets	53 140
Liabilities	
Due to credit institutions	3 927
Deposits from customers	36 911
Financial derivatives	323
Payable taxes	21
Other liabilities	435
Provisions	4
Total liabilities	41 620

#### 1.2.1 Net interest income - split by segments

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Net interest income from loans to customers 1)	7 281	7 239	7 563	7 565	7 560	7 902	7 964	7 894	8 066
Personal customers	2 999	2 828	2 981	3 073	3 039	3 394	3 508	3 573	3 823
Small and medium-sized enterprises	1 681	1 672	1 711	1 651	1 578	1 291	1 303	1 295	1 287
Large corporates and international customers	2 591	2 690	2 815	2 793	2 893	3 159	3 149	2 993	2 931
Other	11	50	56	48	50	58	3	33	26
Net interest income on deposits from customers	505	604	459	417	573	290	185	(47)	(295)
Personal customers	332	431	345	328	411	236	102	(30)	(268)
Small and medium-sized enterprises	207	205	173	166	195	168	147	77	65
Large corporates and international customers	(41)	(42)	(67)	(77)	(40)	(118)	(64)	(93)	(91)
Other	8	11	8	1	7	5	1	0	(0)
Equity and non-interest bearing items/Allocated capital	441	450	396	378	418	404	449	451	433
Personal customers	55	53	45	46	53	67	63	84	89
Small and medium-sized enterprises	33	33	28	27	32	38	40	54	57
Large corporates and international customers	110	112	99	92	110	125	148	161	176
Other	243	252	224	212	222	174	197	153	111
Other	293	79	62	184	163	466	382	430	382
Total net interest income	8 521	8 372	8 481	8 544	8 713	9 062	8 981	8 728	8 587

#### 1.2.2 Average volumes - split by segments

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Loans to customers 2)	1 494 223	1 485 034	1 511 481	1 512 996	1 522 101	1 519 394	1 494 619	1 461 222	1 440 574
Personal customers 3)	704 976	702 949	691 602	679 147	673 476	689 026	693 179	685 977	676 898
Small and medium-sized enterprises	265 255	260 259	256 996	253 202	244 276	217 551	214 407	211 720	208 937
Large corporates and international customers	482 337	496 949	519 886	523 095	538 765	571 316	573 117	552 267	544 642
Other	41 655	24 877	36 656	57 553	65 583	41 500	13 916	11 258	10 097
Deposits from customers 2)		958 571	1 047 575	1 075 065	1 119 443	1 159 336	1 141 097	1 043 144	1 072 394
Personal customers	398 290	397 297	406 373	397 881	395 220	387 053	387 117	373 807	367 949
Small and medium-sized enterprises	197 750	185 176	179 110	173 284	170 165	171 926	174 649	169 822	166 653
Large corporates and international customers	392 885	366 617	374 006	378 136	382 852	402 916	408 418	378 588	379 588
Other	30 199	9 482	88 086	125 764	171 205	197 441	170 913	120 927	158 204
Equity and non-interest bearing items/Allocated capital	171 311	165 655	157 622	152 098	155 003	145 623	138 040	133 955	126 177
Personal customers	40 736	39 587	39 078	40 207	39 624	33 805	33 128	33 610	34 751
Small and medium-sized enterprises	26 549	26 836	26 615	26 688	27 324	20 958	21 620	20 993	21 567
Large corporates and international customers	83 066	84 826	87 091	83 076	84 707	70 868	70 414	69 807	72 490
Other	20 960	14 406	4 838	2 126	3 349	19 991	12 879	9 544	(2 631)

## 1.2.3 Interest rate spreads - split by segments 4)

Per cent	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Total lending - customer segments	2.03	1.96	2.03	2.08	2.07	2.11	2.13	2.17	2.28
Personal customers	1.73	1.60	1.71	1.82	1.81	1.95	2.01	2.09	2.29
Small and medium-sized enterprises	2.57	2.56	2.65	2.62	2.60	2.35	2.41	2.45	2.50
Large corporates and international customers	2.18	2.15	2.15	2.15	2.16	2.19	2.18	2.17	2.18
Total deposits - customer segments	0.20	0.25	0.19	0.18	0.24	0.12	0.08	(0.02)	(0.13)
Personal customers	0.34	0.43	0.34	0.33	0.42	0.24	0.10	(0.03)	(0.30)
Small and medium-sized enterprises	0.42	0.44	0.38	0.38	0.46	0.39	0.33	0.18	0.16
Large corporates and international customers	(0.04)	(0.05)	(0.07)	(0.08)	(0.04)	(0.12)	(0.06)	(0.10)	(0.10)
Combined spread - customer segments - weighted total									
average	1.29	1.29	1.30	1.33	1.35	1.32	1.32	1.32	1.34

<sup>1)</sup> Excluding impaired loans.

<sup>2)</sup> Average nominal amount, excluding impaired loans.

<sup>3)</sup> In November 2015, a portfolio of home mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring, and in November 2016, mortgages representing an additional NOK 5 billion were sold. For more information about the portfolio, see table 2.2.1.

<sup>4)</sup> Spreads are calculated based on money market rates and do not include additional funding costs related to liquidity measures.

## 1.2.4 Quarterly development in average interest rate spreads

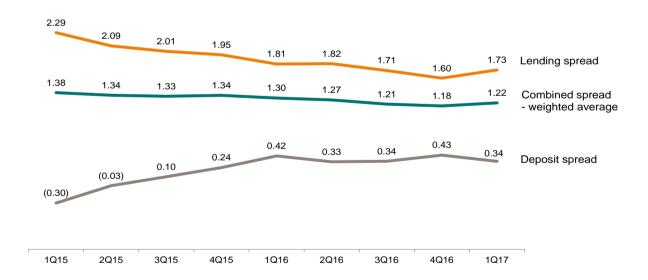
#### **Customer segments**

Per cent

2.28	2.17	2.13	2.11	2.07	2.08	2.03	1.96	2.03	Lending spread
1.34	1.32	1.32	1.32	1.35	1.33	1.30	1.29	1.29	Combined spread - weighted average
(0.13)	(0.02)	0.08	0.12	0.24	0.18	0.19	0.25	0.20	Deposit spread
1Q15	2Q15	3Q15	4Q15	1Q16	2Q16	3Q16	4Q16	1Q17	_

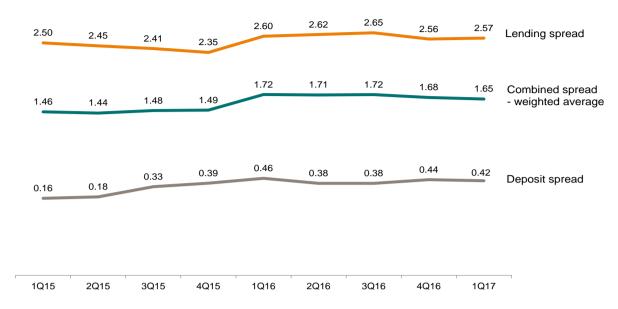
#### **Personal customers**

Per cent



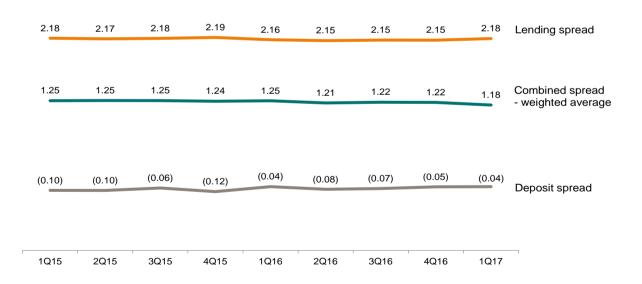
#### Small and medium-sized enterprises

Per cent



#### Large corporates and international customers

Per cent



## 1.2.5 Net interest income

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Interest on amounts due from credit institutions	546	432	302	159	447	430	421	297	460
Interest on loans to customers	11 036	10 984	11 078	11 005	11 161	11 660	12 253	12 311	12 504
Interest on impaired loans and guarantees	267	317	245	204	145	203	148	137	131
Interest on commercial paper and bonds	1 182	1 185	1 195	1 119	1 127	1 118	1 155	1 163	1 219
Front-end fees etc.	74	81	69	71	73	96	81	81	80
Other interest income	117	274	87	322	342	427	290	436	431
Total interest income	13 223	13 273	12 976	12 880	13 295	13 934	14 348	14 425	14 825
Interest on amounts due to credit institutions	(474)	(762)	(325)	(303)	(313)	(369)	(314)	(331)	(351)
Interest on deposits from customers	(1 787)	(1 665)	(1 672)	(1 631)	(1 676)	(1 821)	(2 265)	(2 532)	(2 776)
Interest on debt securities issued	(2 823)	(2 933)	(3 055)	(3 147)	(3 251)	(3 238)	(3 268)	(3 102)	(3 202)
Interest on subordinated loan capital	(135)	(131)	(132)	(132)	(137)	(140)	(139)	(146)	(145)
Guarantee fund levy 1)	(175)	(200)	(187)	(187)	(193)	(202)	(231)	(207)	(205)
Other interest expenses 2)	692	791	875	1 065	988	898	850	620	441
Total interest expenses	(4 702)	(4 901)	(4 495)	(4 336)	(4 582)	(4 872)	(5 367)	(5 697)	(6 238)
Net interest income	8 521	8 372	8 480	8 544	8 713	9 062	8 981	8 728	8 587

#### Full year figures

Net interest income	34 110	35 358	32 487	30 192	27 216
Total interest expenses	(18 314)	(22 174)	(28 959)	(30 212)	35 853
Other interest expenses <sup>2)</sup>	3 720	2 809	608	125	2 849
Guarantee fund levy 1)	(768)	(845)	(780)	(754)	90
Interest on subordinated loan capital	(532)	(569)	(572)	(453)	676
Interest on debt securities issued	(12 385)	(12 809)	(12 633)	(12 130)	13 135
Interest on deposits from customers	(6 645)	(9 394)	(13 827)	(14 626)	15 838
Interest on amounts due to credit institutions	(1 705)	(1 365)	(1 755)	(2 374)	3 264
Total interest income	52 424	57 532	61 445	60 404	63 068
Other interest income	1 024	1 584	1 456	759	3 195
Front-end fees etc.	294	337	316	329	337
Interest on commercial paper and bonds	4 626	4 655	5 078	5 316	4 991
Interest on impaired loans and guarantees	911	619	643	682	625
Interest on loans to customers	44 229	48 728	52 139	52 019	52 722
Interest on amounts due from credit institutions	1 340	1 608	1 814	1 299	1 198
Amounts in NOK million	2016	2015	2014	2013	2012
· ···· your rigurou		1	1	1	

<sup>1)</sup> The amounts represent a proportional share of the estimated annual levy.

## 1.2.6 Changes in net interest income

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Net interest income	8 521	8 372	8 481	8 544	8 713	9 062	8 981	8 728	8 587

Changes from previous quarters:	Changes from 4Q16	Changes from 3Q16		Changes from 1Q16	Changes from 4Q15	Changes from 3Q15	Changes from 2Q15	Changes from 1Q15
Lending volumes	(49)	(39)	99	72	(309)	(100)	50	149
Deposit volumes	21	(5)	7	6	(1)	(2)	2	(3)
Lending spreads	261	(264)	(188)	20	(117)	(103)	(157)	(377)
Deposit spreads	(107)	148	24	(155)	285	103	227	254
Exchange rate movements	6	(16)	(3)	(86)	76	72	147	(14)
Interest days	(148)		87		(88)		86	86
Long term funding	36	16	(52)	(36)	6	(2)	(37)	(6)
Amortisation effects and fees	53	(42)	(58)	4	(160)	9	23	21
Interest income on loans subject to impairment provisions	(66)	67	46	49	(27)	22	(8)	9
Other net interest income	141	26	(25)	(44)	(13)	83	(80)	22
Total	149	(108)	(63)	(170)	(349)	81	253	141

<sup>2)</sup> Other interest expenses include interest rate adjustments resulting from interest swaps.

#### 1.3.1 Net other operating income

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Money transfer and interbank transactions	445	403	520	466	507	443	515	442	492
Asset management services	276	280	319	292	273	311	274	275	258
Credit broking	132	106	99	143	118	125	110	376	142
Corporate finance	169	319	112	171	92	108	83	198	166
Real estate broking	269	260	273	343	245	270	281	370	279
Custodial services	33	38	7	58	40	38	24	54	46
Securities broking	170	161	119	77	82	110	77	83	93
Sale of insurance products	520	530	517	563	606	595	622	632	633
Other income from banking services	60	40	51	22	28	81	94	59	102
Net commissions and fees	2 073	2 136	2 016	2 136	1 991	2 082	2 080	2 489	2 212
Net gains on equity investments 1)	27	108	326	160	(98)	405	28	(56)	(254)
FX and interest rate instruments	1 402	2 294	1 528	1 257	1 479	1 763	984	1 283	1 844
Basis swaps	(620)	(713)	(444)	(388)	1 003	(4)	933	(54)	1 810
Net gains on financial instruments at fair value <sup>2)</sup>	808	1 689	1 411	1 029	2 384	2 164	1 945	1 174	3 400
Net financial result, DNB Livsforsikring	117	(57)	45	(68)	9	(928)	(151)	(75)	(96)
Net risk result, DNB Livsforsikring	123	290	109	234	103	247	220	245	149
Net financial and risk result, DNB Livsforsikring 3)	240	232	154	166	112	(681)	69	170	53
Net premium income/insurance claims, DNB Forsikring	155	181	148	204	115	132	132	166	104
Profit from investments accounted for by the equity method <sup>4)</sup>	(45)	(45)	(0)	1 148	86	(28)	(1)	(74)	30
Net gains on investment properties	14	(7)	(5)	(18)	(5)	122	143	2	2
Other income	154	44	205	287	259	35	105	293	329
Other operating income	123	(9)	200	1 418	340	129	247	221	361
Net other operating income, total	3 399	4 230	3 929	4 952	4 942	3 825	4 472	4 221	6 130
As a percentage of total income	28.5	33.6	31.7	36.7	36.2	29.7	33.2	32.6	41.7

#### **Full year figures**

Amounts in NOK million	2016	2015	2014	2013	2012
Money transfer and interbank transactions	1 896	1 893	2 103	2 069	2 008
Asset management services	1 162	1 117	1 033	940	885
Credit broking	465	754	574	371	354
Corporate finance	694	555	740	497	585
Real estate broking	1 121	1 201	1 095	1 144	1 134
Custodial services	143	162	193	187	188
Securities broking	440	363	219	217	92
Sale of insurance products	2 216	2 482	2 668	2 725	2 487
Other income from banking services	142	336	344	387	363
Net commissions and fees	8 280	8 862	8 969	8 537	8 096
Net gains on equity investments 1)	496	123	532	1 143	521
FX and interest rate instruments	6 559	5 874	4 391	5 253	5 076
Basis swaps	(542)	2 685	394	(1 364)	(1 687)
Net gains on financial instruments at fair value <sup>2)</sup>	6 513	8 683	5 317	5 032	3 910
Net financial result, DNB Livsforsikring <sup>3)</sup>	(72)	(1 251)	(79)	554	1 032
Net risk result, DNB Livsforsikring	736	861	688	467	(319)
Net financial and risk result, DNB Livsforsikring	664	(389)	609	1 021	714
Net premium income/insurance claims, DNB Forsikring	648	534	491	418	325
Profit from investments accounted for by the equity method <sup>4)</sup>	1 189	(72)	226	362	789
Net gains on investment properties	(35)	269	82	(86)	(340)
Other income	795	762	1 182	1 144	1 007
Other operating income	1 948	959	1 490	1 420	1 456
Net other operating income, total	18 053	18 648	16 877	16 427	14 501
As a percentage of total income	34.6	34.5	34.2	35.2	34.8

<sup>1)</sup> Includes dividends and equity related derivatives.

<sup>2)</sup> See table 1.1.2 "Net gains on financial instruments at fair value" for specification.

<sup>3)</sup> The transfer of the risk equalision fund to the policyholders' premium reserve reduced results by NOK 980 million in the fourth quarter of 2015.

<sup>4)</sup> DNB had indirect ownership interests in Visa Europe through its membership in Visa Norge. In connection with the valuation of the holdings in Visa Europe as at 31 March 2016 an accumulated gain of NOK 855 million was recognised in other comprehensive income. Upon the completion of the acquisition of Visa Europe by Visa Inc in the second quarter of 2016, this amount was reclassified to profit and a total gain of NOK 1 128 million was recognised as "Profit from investments accounted for by the equity method" in the income statement.

#### 1.4.1 Operating expenses

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Salaries	(2 020)	(2 004)	(2 073)	(2 031)	(2 082)	(2 070)	(2 100)	(2 055)	(2 043)
Employer's national insurance contributions	(402)	(379)	(303)	(297)	(322)	(312)	(298)	(300)	(311)
Pension expenses 1)	(315)	(81)	(321)	(314)	(320)	1 639	(286)	(276)	(278)
Restructuring expenses	(158)	(203)	(22)	(101)	(393)	(142)	(63)	(134)	(50)
Other personnel expenses	(162)	(174)	(156)	(168)	(160)	(220)	(157)	(188)	(177)
Total salaries and other personnel expenses	(3 056)	(2 842)	(2 874)	(2 911)	(3 277)	(1 106)	(2 905)	(2 953)	(2 859)
Fees 2)	(414)	(515)	(395)	(407)	(314)	(361)	(341)	(491)	(352)
IT expenses 2)	(568)	(417)	(552)	(577)	(561)	(489)	(637)	(619)	(674)
Postage and telecommunications	(56)	(59)	(55)	(61)	(63)	(65)	(74)	(70)	(78)
Office supplies	(18)	(21)	(18)	(19)	(19)	(24)	(21)	(22)	(23)
Marketing and public relations	(179)	(215)	(174)	(245)	(180)	(203)	(197)	(235)	(223)
Travel expenses	(50)	(85)	(45)	(59)	(49)	(99)	(52)	(78)	(55)
Reimbursement to Norway Post for transactions executed	(49)	(48)	(49)	(51)	(51)	(43)	(42)	(44)	(45)
Training expenses	(18)	(23)	(9)	(12)	(18)	(24)	(14)	(17)	(19)
Operating expenses on properties and premises	(308)	(291)	(292)	(300)	(309)	(301)	(246)	(273)	(294)
Operating expenses on machinery, vehicles and office equipment	(18)	(23)	(18)	(30)	(22)	(25)	(31)	(24)	(21)
Other operating expenses	(196)	(132)	(87)	(205)	(180)	(296)	(152)	(184)	(212)
Total other expenses	(1 874)	(1 828)	(1 694)	(1 965)	(1 765)	(1 931)	(1 806)	(2 056)	(1 997)
Impairment losses for goodwill	(35)	(5)							
Depreciation and impairment of fixed and intangible assets <sup>3)</sup>	(475)	(518)	(475)	(510)	(668)	(590)	(608)	(518)	(583)
Total depreciation and impairment of fixed and intangible assets	(510)	(524)	(475)	(510)	(668)	(590)	(608)	(518)	(583)
Total operating expenses	(5 441)	(5 194)	(5 043)	(5 385)	(5 711)	(3 626)	(5 319)	(5 527)	(5 438)

#### **Full year figures**

Amounts in NOK million	2016	2015	2014	2013	2012
Salaries	(8 190)	(8 269)	(7 959)	(7 892)	(7 844)
Employer's national insurance contributions	(1 301)	(1 220)	(1 146)	(1 127)	(1 123)
Pension expenses 1)	(1 035)	799	(899)	(787)	(1 236)
Restructuring expenses	(720)	(390)	(239)	(776)	(131)
Other personnel expenses	(658)	(742)	(628)	(724)	(652)
Total salaries and other personnel expenses	(11 904)	(9 822)	(10 872)	(11 307)	(10 987)
Fees <sup>2)</sup>	(1 631)	(1 545)	(1 391)	(1 164)	(1 289)
IT expenses <sup>2)</sup>	(2 107)	(2 418)	(2 223)	(2 346)	(1 849)
Postage and telecommunications	(238)	(287)	(297)	(303)	(342)
Office supplies	(76)	(89)	(101)	(90)	(99)
Marketing and public relations	(815)	(859)	(863)	(847)	(904)
Travel expenses	(237)	(285)	(258)	(229)	(250)
Reimbursement to Norway Post for transactions executed	(198)	(174)	(231)	(143)	(138)
Training expenses	(62)	(75)	(61)	(49)	(65)
Operating expenses on properties and premises	(1 191)	(1 114)	(1 284)	(1 364)	(1 441)
Operating expenses on machinery, vehicles and office	(2.2)		(,,,,,)		
equipment 4)	(93)	(101)	(103)	(130)	(143)
Other operating expenses 4)	(604)	(844)	(834)	(1 184)	(931)
Total other expenses	(7 251)	(7 790)	(7 645)	(7 850)	(7 451)
Impairment losses for goodwill	(5)		(5)	(57)	(287)
Depreciation and impairment of fixed and intangible assets 3)	(2 172)	(2 298)	(2 153)	(2 661)	(2 035)
Total depreciation and impairment of fixed and intangible assets	(2 177)	(2 298)	(2 158)	(2 719)	(2 322)
Total operating expenses	(21 333)	(19 910)	(20 675)	(21 875)	(20 760)

<sup>1)</sup> In the fourth quarter of 2015 DNB decided to change the Group's pension scheme from a defined-benefit to a defined contribution scheme with effect from 31 December 2015. The change includes the majority of its employees in Norway who were members of the Group's closed defined-benefit scheme. The change resulted in a one-time effect of NOK 1 969 million which reduced the period's pension cost. In the fourth quarter of 2014, a plan amendment was recorded for the pension scheme in the Norwegian Public Service Pension Fund, which reduced costs by NOK 93 million.

<sup>2)</sup> Fees also include system development fees and must be viewed relative to IT expenses.

<sup>3)</sup> In consequence of the restructuring process in DNB, provisions of NOK 160 million for onerous contracts related to premises were made in the first quarter of 2016. Impairment of capitalised systems development in the Baltics totalling NOK 500 million was recorded in the fourth quarter of 2013.

<sup>4)</sup> During the first quarter of 2013, NOK 450 million was charged to the income statement in connection with the Supreme Court ruling regarding certain debt-financed structured products.

## 1.4.2 Number of employees - full-time positions based on the operational structure of the DNB Group

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Full-time positions	2017	2016	2016	2016	2016	2015	2015	2015	2014
Personal Banking 1)	2 983	2 748	2 736	2 841	3 014	3 060	3 156	3 215	3 256
Corporate Banking 2)	1 257	761	748	756	756	752	728	722	725
Large Corporates and International 3)	2 887	2 903	2 848	2 873	2 950	2 977	3 004	3 011	3 103
Markets	700	694	693	696	687	690	697	693	690
Wealth Management	419	445	457	476	343	382	390	381	386
Products 4)		983	976	984	1 164	1 207	1 214	1 215	1 213
IT and Operations	1 737	1 735	1 704	1 666	1 664	1 673	1 648	1 544	1 551
Other entities 5)	942	738	721	723	655	639	610	633	639
Total ordinary operations	10 924	11 007	10 883	11 015	11 233	11 380	11 447	11 414	11 563

<sup>1)</sup> In the first quarter of 2017, 336 full-time positions were transferred from Products to Personal Banking, including employees in DNB Forsikring AS, the credit card operations of DNB Finans and the call centre of DNB Livsforsikring AS. Marketing and Branding were transferred from Personal Banking to Corporate Communications.

#### 1.4.3 IT expenses

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
IT operating expenses	(580)	(462)	(577)	(582)	(583)	(521)	(662)	(641)	(705)
Depreciation	(28)	(31)	(31)	(31)	(31)	(36)	(31)	(30)	(28)
Total IT operating expenses	(608)	(493)	(608)	(613)	(614)	(557)	(693)	(672)	(733)
Systems development expenses	(293)	(305)	(197)	(289)	(199)	(190)	(200)	(348)	(216)
Depreciation	(60)	(74)	(69)	(69)	(72)	(80)	(83)	(88)	(91)
Impairment	(5)	(24)	(1)	(3)		(55)	(50)		
Total systems development expenses	(357)	(402)	(267)	(361)	(270)	(324)	(333)	(436)	(307)
Total IT expenses 1)	(966)	(895)	(876)	(975)	(885)	(881)	(1 026)	(1 108)	(1 040)
Capitalised systems development expenses	932	948	908	951	983	1 042	1 112	1 175	1 226

<sup>1)</sup> The figures do not include salaries and indirect expenses.

#### 1.4.4 Ordinary cost/income ratio

Per cent	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Cost/income ratio (%)	45.6	41.2	40.6	39.9	41.8	28.1	39.6	42.8	37.0
- adjusted for basis swaps	43.4	39.0	39.2	38.8	45.1	28.1	42.5	42.6	42.2

<sup>2)</sup> The corporate part of DNB Finans was transferred from Products to Corporate Banking in the first quarter of 2017.

<sup>3) 1 769</sup> full-time positions in the Baltics were included at end-March 2017.

<sup>4)</sup> The employees were transferred to other units.

<sup>5)</sup> Other entities are group staff units such as Human Resources, Group Finance, Group Risk Management, Group Audit, Corporate Communications and Vipps and Payments. The increase in the first quarter of 2017 is related to employees in DNB Livsforsikring transferred from Products to Group Finance and employees in Marketing and Branding transferred from Personal Banking to Corporate Communications.

## 1.4.5 Changes in total operating expenses

#### 1Q16-1Q17

				Change in
Amounts in NOK million	1Q17	Change	1Q16	per cent
Operating expenses	(5 441)	270	(5 711)	4.7
Salaries and other personnel expenses				
(excl. pension and restructuring costs)		69		
Other costs		19		
IT expenses		(76)		
Provisions for financial activities tax		(98)		
Restructuring costs 1)		395		
Other non-recurring effects 1)		(39)		

Operating expenses excl. non-recurring effects, of which:

(86) 81

Exchange rate effects for units outside Norway

Currency-adjusted operating expenses

(167)

#### 4Q16-1Q17

				Change in
Amounts in NOK million	1Q17	Change	4Q16	per cent
Operating expenses	(5 441)	(247)	(5 194)	(4.8)
Marketing, travel and training expenses		75		
Other costs		10		
Salaries and other personnel expenses				
(excl. pension and restructuring costs)		(26)		
IT expenses		(90)		
Restructuring costs 1)		46		
Other non-recurring effects 1)		(262)		

#### Operating expenses excl. non-recurring effects, of which:

(31)

Exchange rate effects for units outside Norway

(5)

Currency-adjusted operating expenses

(25)

<sup>1)</sup> Non-recurring effects.

#### 1.5.1 Development in volumes - net loans to customers

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
Loans at end of period	1 577	1 554	1 531	1 542	1 535	1 543	1 531	1 491	1 476
Loans adjusted for exchange rate movements	1 556	1 536	1 532	1 524	1 515	1 503	1 502	1 496	1 476

Includes NOK 46 billion in the Baltics at end-March 2017, reclassified as assets held for sale in August 2016. Volumes include accrued interest and fair value adjustments.

#### 1.5.2 Net loans to principal customer groups

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
Private individuals	785.7	777.6	768.4	758.1	743.9	743.3	733.6	726.1	715.3
Transportation by sea and pipelines and vessel construction 1)	97.7	106.1	103.6	114.3	115.5	126.2	131.6	129.6	136.9
Real estate	211.1	208.1	206.5	207.0	205.5	202.0	201.4	196.9	194.5
Manufacturing 1)	85.2	82.3	88.9	101.5	95.6	95.5	97.4	86.0	80.3
Services	96.9	88.8	82.5	85.9	100.1	97.9	84.4	85.2	89.9
Trade	46.5	42.4	43.3	40.7	40.8	41.0	42.2	43.0	39.5
Oil and gas 1)	24.3	29.1	27.9	30.9	32.7	31.9	33.5	32.2	33.1
Transportation and communication 1)	66.4	64.1	60.5	59.1	59.9	59.3	58.7	53.9	45.8
Building and construction	58.1	53.9	55.4	53.6	52.2	48.7	52.4	51.9	55.4
Power and water supply	31.7	32.3	31.0	31.3	32.0	33.8	37.0	35.9	32.8
Seafood	18.2	17.0	15.5	15.5	15.9	16.3	16.7	14.8	16.3
Hotels and restaurants	8.7	8.1	7.4	7.4	7.7	8.9	5.4	4.6	5.4
Agriculture and forestry	6.1	6.2	6.3	6.3	6.6	6.8	7.1	7.5	7.4
Central and local government	16.5	16.8	15.7	13.8	12.1	14.4	14.1	12.6	14.7
Other sectors	28.8	25.8	22.0	16.8	13.3	15.4	13.1	9.7	6.7
Total customers	1 581.7	1 558.7	1 535.0	1 542.2	1 533.8	1 541.5	1 528.8	1 489.9	1 473.9
Credit institutions *)	193.0	166.7	186.9	195.8	170.2	292.2	228.2	204.4	189.7
Total net loans	1 774.7	1 725.3	1 721.8	1 738.0	1 704.0	1 833.6	1 757.0	1 694.3	1 663.7
*) Of which repo trading volumes	178.1	153.2	172.6	177.8	152.0	278.2	201.0	189.3	170.8
) Of Which reportading volumes	170.1	100.2	172.0	177.0	132.0	2/0.2	201.0	109.3	170.0

<sup>1)</sup> In connection with the revision of the Norwegian national accounts for 2014 in 4Q14, the industry "Other services linked to production of crude oil and natural gas" was moved from the category "Oil and gas" to "Manufacturing", and "Supply and other sea transport services" was moved from "Transportation by sea and pipelines and vessel construction" to "Transportation and communication".

Includes NOK 46 billion in the Baltics at end-March 2017, reclassified as assets held for sale in August 2016.

Loans after individual impairment. The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2 and deviate from the risk classification used in chapter 1.8 Commitments.

## 1.6.1 Impairment of loans and guarantees per segment

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Personal customers	36	75	(72)	(102)	440	24	942	(58)	34
- Mortgage loans	(37)	(4)	(8)	(30)	531	116	10	17	81
- Other exposure	73	79	(65)	(72)	(91)	(92)	932	(75)	(46)
Small and medium-sized enterprises	(70)	(333)	(324)	(190)	(240)	(341)	(129)	(284)	(308)
Large corporates and international customers	(430)	(1 322)	(1 183)	(1 300)	(728)	(686)	(527)	(425)	(256)
- Nordic Corporates Division	52	(109)	(114)	(66)	6	12	(6)	5	15
- International Corporates Division	4	(105)	15	72	(7)	(72)	(22)	(93)	39
- Shipping, Offshore and Logistics Division	(462)	(844)	(710)	(823)	(610)	(382)	(379)	(302)	(242)
- Energy Division	(7)	(238)	(348)	(458)	(81)	(173)	(88)	(43)	(12)
- Baltics and Poland	(10)	(34)	(22)	(24)	(36)	(58)	(12)	(47)	(50)
- Other units	(7)	8	(4)	(0)	1	(12)	(19)	56	(7)
Total individual impairment	(464)	(1 580)	(1 580)	(1 592)	(528)	(1 002)	285	(767)	(530)
Total collective impairment of loans	(98)	(172)	(596)	(729)	(646)	(418)	106	101	(44)
Impairment of loans and guarantees	(562)	(1 753)	(2 176)	(2 321)	(1 174)	(1 420)	392	(667)	(575)
Total impairment in relation to average volumes, annualised	(0.15)	(0.45)	(0.56)	(0.61)	(0.31)	(0.37)	0.10	(0.18)	(0.16)

#### Full year figures

· ···· y · ···· ··· · ··· · · · · · · ·					
Amounts in NOK million	2016	2015	2014	2013	2012
Personal customers	341	942	(118)	(350)	(443)
- Mortgage loans	490	223	129	(77)	(111)
- Other exposure	(149)	719	(247)	(273)	(332)
Small and medium-sized enterprises	(1 088)	(1 062)	(838)	(518)	(540)
Large corporates and international customers	(4 533)	(1 895)	(1 024)	(1 448)	(1 933)
- Nordic Corporates Division	(283)	25	(370)	(136)	21
- International Corporates Division	(25)	(149)	(291)	(228)	(142)
- Shipping, Offshore and Logistics Division	(2 988)	(1 305)	(166)	(500)	(945)
- Energy Division	(1 126)	(317)	(31)	(52)	(230)
- Baltics and Poland	(116)	(168)	(124)	(471)	(635)
- Other units	5	18	(42)	(61)	
Total individual impairment	(5 280)	(2 015)	(1 980)	(2 318)	(2 915)
Total collective impairment of loans	(2 144)	(255)	341	133	(265)
Impairment of loans and guarantees	(7 424)	(2 270)	(1 639)	(2 185)	(3 179)
Total impairment in relation to average volumes, annualised 1)	(0.48)	(0.15)	(0.12)	(0.17)	(0.24)

## 1.6.2 Impairment of loans and guarantees for principal customer groups

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Private individuals	46	109	(57)	(106)	416	(21)	1 046	(53)	23
Transportation by sea and pipelines and vessel construction	(385)	(346)	(356)	(330)	(515)	(225)	(165)	(226)	(270)
Real estate	15	(36)	(13)	5	11	(3)	(126)	(26)	(47)
Manufacturing	203	(2)	(368)	(442)	(162)	(268)	(97)	(276)	(178)
Services	40	(107)	(26)	17	(66)	11	(113)	(3)	4
Trade	(2)	(40)	(15)	(30)	4	(77)	0	(47)	(31)
Oil and gas	(15)	(227)	(262)	(329)			1	(1)	
Transportation and communication	(177)	(579)	(320)	(351)	(262)	(262)	(222)	(44)	19
Building and construction	(11)	(86)	(142)	(27)	(11)	(110)	(24)	(129)	(45)
Power and water supply	(181)	(257)	(18)	2	53	(43)	(10)	(6)	
Seafood	1	(4)	1	(1)	(4)	1	(0)	42	(2)
Hotels and restaurants	4	(2)	(0)	(4)	6	(9)	2	0	(4)
Agriculture and forestry	(3)	6	(13)	2	2	3	(6)	(3)	4
Other sectors	1	0	0	(0)	1	1	0	1	(1)
Total customers	(464)	(1 580)	(1 580)	(1 592)	(528)	(1 002)	288	(770)	(530)
Credit institutions							(3)	3	
Change in collective impairment of loans	(98)	(172)	(596)	(729)	(646)	(418)	106	101	(44)
Impairment of loans and guarantees *)	(562)	(1 753)	(2 176)	(2 321)	(1 174)	(1 420)	392	(667)	(575)
*) Of which individual impairment of guarantees	209	(105)	(147)	(90)	(2)	0	(0)	(10)	(26)

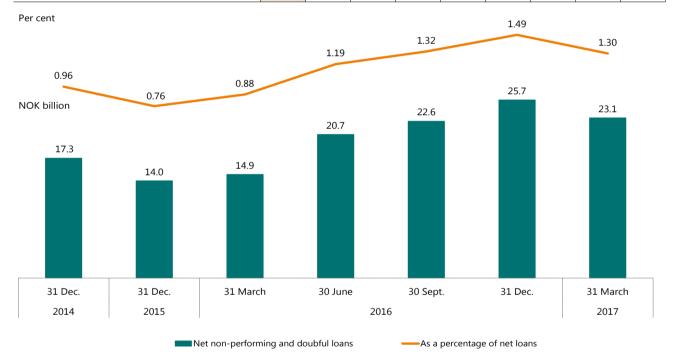
The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2 and deviate from the risk classification used in chapter 1.8 Commitments.

#### 1.6.3 Impairment of loans and guarantees

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Write-offs	(120)	(455)	(103)	(638)	(163)	(748)	(308)	(272)	(119)
New/increased individual impairment	(1 386)	(1 519)	(1 663)	(1 335)	(1 393)	(672)	(758)	(785)	(1 073)
Total new/increased individual impairment	(1 506)	(1 974)	(1 767)	(1 973)	(1 556)	(1 420)	(1 066)	(1 057)	(1 191)
Reassessed individual impairment previous years	991	177	113	319	381	217	166	128	467
Recoveries on loans and guarantees previously written off	50	217	74	62	646	200	1 186	162	194
Net individual impairment	(464)	(1 580)	(1 580)	(1 592)	(528)	(1 002)	285	(767)	(530)
Change in collective impairment of loans	(98)	(172)	(596)	(729)	(646)	(418)	106	101	(44)
Impairment of loans and guarantees	(562)	(1 753)	(2 176)	(2 321)	(1 174)	(1 420)	392	(667)	(575)

#### 1.7.1 Net non-performing and net doubtful loans and guarantees

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015	2015
Non-performing loans and guarantees subject to individual impairment	14 167	15 244	13 968	13 081	13 176	12 542	12 600	12 624	12 769
Non-performing loans and guarantees not subject to individual impairment	4 043	4 322	3 037	3 125	3 123	2 463	1 779	2 401	2 841
Doubtful loans and guarantees subject to individual impairment	15 826	17 214	16 006	13 350	7 513	7 641	9 270	7 928	8 236
Gross non-performing and gross doubtful loans and guarantees	34 036	36 781	33 011	29 556	23 811	22 647	23 649	22 953	23 846
Individual impairment	(10 958)	(11 127)	(10 422)	(8 871)	(8 883)	(8 665)	(10 012)	(9 848)	(9 990)
Net non-performing and net doubtful loans and guarantees	23 078	25 654	22 589	20 685	14 928	13 982	13 636	13 105	13 856
Collective impairment	(4 596)	(4 488)	(4 208)	(3 816)	(3 100)	(2 527)	(2 058)	(2 099)	(2 210)
Provision ratio (per cent) 1)	45.7	42.5	44.3	42.9	50.3	49.4	51.0	52.1	51.2
Provision ratio (per cent) <sup>2)</sup>	51.9	48.1	48.8	48.0	57.9	55.4	55.2	58.1	58.1
Collateral for non-performing and doubtful loans and guarantees	22 786	24 355	18 438	18 280	11 906	11 674	12 050	12 033	13 238
Coverage ratio (per cent)	112.6	108.7	100.2	104.8	100.3	101.0	102.0	104.5	106.7



- 1) Includes individual and collective impairment as a percentage of gross non-performing and gross doubtful loans and guarantees.
- 2) Includes individual and collective impairment as a percentage of gross impaired loans and guarantees subject to impairment.

Includes volumes in the Baltics, reclassified as assets held for sale in August 2016, of which net non-performing and net doubtful loans and guarantees totalled NOK 2 004 million at end-March 2017.

#### 1.7.2 Development in net non-performing and net doubtful loans and guarantees

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Net non-performing and net doubtful loans and guarantees at beginning of period	25 654	22 589	20 685	14 928	13 982	13 636	13 105	13 856	17 261
Change in gross non-performing and gross doubtful loans and guarantees	(2 744)	3 769	3 455	5 745	1 164	(1 001)	695	(893)	(3 205)
Change in individual impairment	169	(705)	(1 551)	12	(218)	1 347	(164)	142	(200)
Net non-performing and net doubtful loans and guarantees at end of period	23 078	25 654	22 589	20 685	14 928	13 982	13 636	13 105	13 856

Includes volumes in the Baltics, reclassified as assets held for sale in August 2016, of which net non-performing and net doubtful loans and guarantees totalled NOK 2 004 million at end-March 2017.

Total impaired loans and guarantees

Total non-performing and doubtful

loans and guarantees

impairment

Non-performing loans and guarantees not subject to

## 1.7.3 Net non-performing and net doubtful loans and guarantees for principal customer groups

	Gross non-performing						Net non-performing				
		and doubtful	-	Accui	nulated indiv	ridual	and net doubtful				
	loans	s and guaran	itees		impairment		loans	and guarar	itees		
	31 March	31 Dec.	31 March	31 March	31 Dec.	31 March	31 March	31 Dec.	31 March		
Amounts in NOK million	2017	2016	2016	2017	2016	2016	2017	2016	2016		
Private individuals	3 858	3 907	4 395	(1 422)	(1 617)	(1 823)	2 437	2 290	2 572		
Transportation by sea and pipelines and vessel construction	5 030	4 995	3 700	(2 542)	(2 247)	(1 702)	2 488	2 748	1 998		
Real estate	2 658	2 760	3 649	(912)	(934)	(1 358)	1 746	1 826	2 291		
Manufacturing	4 154	5 800	2 813	(1 487)	(1 814)	(1 295)	2 667	3 986	1 518		
Services	1 567	1 508	1 388	(570)	(712)	(621)	997	797	767		
Trade	883	1 255	890	(466)	(465)	(449)	417	790	441		
Oil and gas	4 076	4 368		(760)	(744)		3 316	3 625			
Transportation and communication	5 090	5 528	2 250	(1 539)	(1 623)	(916)	3 552	3 905	1 334		
Building and construction	1 372	1 446	1 166	(678)	(697)	(537)	694	749	629		
Power and water supply	966	539	59	(469)	(154)	(28)	498	386	31		
Seafood	60	61	25	(16)	(16)	(13)	44	44	13		
Hotels and restaurants	92	104	147	(39)	(43)	(48)	53	61	99		
Agriculture and forestry	159	157	144	(50)	(50)	(59)	109	107	86		
Other sectors	27	30	63	(9)	(10)	(36)	18	19	28		
Total customers	29 994	32 458	20 689	(10 958)	(11 127)	(8 883)	19 035	21 331	11 805		
Credit institutions											
Total impaired loans and guarantees	29 994	32 458	20 689	(10 958)	(11 127)	(8 883)	19 035	21 331	11 805		
Non-performing loans and guarantees not subject to impairment	4 043	4 322	3 123	-	-	-	4 043	4 322	3 123		
Total non-performing and doubtful	34 036	36 781	23 811	(10 958)	(11 127)	(8 883)	23 078	25 654	14 928		
loans and guarantees 1)	34 030	30 701	23 011	(10 936)	(11 121)	(0 003)	23 07 0	23 034	14 920		
*) of which Baltics and Poland, Baltics reclassified as assets held	or sale in Aug	just 2016:									
Private individuals	1 288	1 356	1 858	(721)	(748)	(1 037)	567	608	821		
Transportation by sea and pipelines and vessel construction											
Real estate	1 063	1 112	2 111	(385)	(402)	(810)	678	710	1 301		
Manufacturing	510	642	477	(296)	(283)	(315)	214	359	163		
Services	57	52	90	(29)	(30)	(56)	28	22	34		
Trade	155	157	204	(105)	(95)	(122)	51	62	83		
Oil and gas											
Transportation and communication	87	89	108	(61)	(62)	(68)	26	27	39		
Building and construction	265	263	376	(214)	(209)	(301)	51	54	75		
Power and water supply	111	109	4	(24)	(20)	(1)	88	89	3		
Seafood			0			(0)					
Hotels and restaurants	56	55	97	(22)	(21)	(32)	34	34	65		
Agriculture and forestry	99	107	50	(22)	(22)	(19)	77	85	31		
Other sectors	23	23	26	(8)	(8)	(11)	15	15	15		
Total customers	3 715	3 965	5 401	(1 886)	(1 899)	(2 770)	1 829	2 066	2 631		
Credit institutions											
			1						1		

Includes volumes in the Baltics, reclassified as assets held for sale in August 2016, of which net non-performing and net doubtful loans and guarantees totalled NOK 2 004 million at end-March 2017.

3 715

813

4 529

The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2 and deviate from the risk classification used in chapter 1.8 Commitments.

3 965

398

4 363

5 401

593

5 994

(1 886)

(1 886)

(1 899)

(1 899)

(2 770)

(2 770)

1 829

813

2 642

2 066

398

2 464

2 631

593

3 224

#### 1.7.4 Net non-performing and net doubtful loans and guarantees per segment

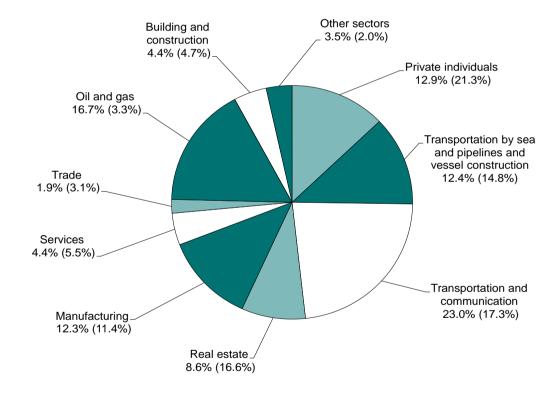
	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015	2015
Personal customers	2 122	1 846	2 022	2 014	1 943	2 084	2 157	2 377	2 438
Small and medium-sized enterprises	3 417	3 799	3 698	2 681	2 703	2 357	2 901	3 044	2 580
Large corporates and international customers *)	17 523	19 999	16 860	15 988	10 280	9 539	8 579	7 684	8 838
Traditional pension products	17	10	9	3	3	1	-	-	-
Total net non-performing and net doubtful loans and									
guarantees **)	23 078	25 654	22 589	20 685	14 928	13 982	13 636	13 105	13 856
*) Of which Baltics and Poland	2 642	2 464	2 763	2 878	3 224	3 303	3 620	3 385	3 592
**) Of which Norwegian units	13 812	15 243	15 334	13 569	7 826	6 615	6 109	6 091	6 322

Includes volumes in the Baltics, reclassified as assets held for sale in August 2016, of which net non-performing and net doubtful loans and guarantees totalled NOK 2 004 million at end-March 2017.

Including non-performing loans and guarantees and loans and guarantees subject to individual impairment. Accumulated individual impairment is deducted.

## 1.7.5 Net non-performing and net doubtful loans and guarantees for principal customer groups

NOK 23 078 million as at 31 March 2017 (14 928)



Includes NOK 2 004 million in the Baltics at end-March 2017, reclassified as assets held for sale in August 2016.

Includes non-performing loans and guarantees and loans and guarantees subject to individual impairment. Comparable figures as at 31 March 2016 in parentheses.

The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2 and deviate from the risk classification used in chapter 1.8 Commitments.

## 1.7.6 Collective impairment per segment

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015	2015
Personal customers	(122)	(197)	(254)	(249)	(260)	(282)	(272)	(290)	(262)
Small and medium-sized enterprises	(368)	(447)	(468)	(451)	(436)	(381)	(360)	(347)	(349)
Large corporates and international customers									
- Nordic Corporates Division	(197)	(182)	(211)	(253)	(230)	(225)	(129)	(128)	(137)
- International Corporates Division	(165)	(159)	(226)	(273)	(271)	(331)	(266)	(275)	(303)
- Shipping, Offshore and Logistics Division	(3 091)	(2 805)	(2 547)	(1 962)	(1 253)	(823)	(662)	(728)	(828)
- Energy Division	(505)	(540)	(365)	(372)	(446)	(243)	(125)	(95)	(95)
- Baltics and Poland	(177)	(179)	(173)	(178)	(162)	(160)	(169)	(179)	(183)
- Other units	(73)	(84)	(61)	(75)	(39)	(78)	(75)	(57)	(53)
Traditional pension products	(5)	(7)	(3)	(3)	(3)	(3)	-	-	-
Baltics - reclassified as assets held for sale	107	111	99	-	-	-	-	-	-
Total collective impairment of loans	(4 596)	(4 488)	(4 208)	(3 816)	(3 100)	(2 527)	(2 058)	(2 099)	(2 210)

#### 1.7.7 Collective impairment for principal customer groups

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015	2015
Private individuals	(260)	(332)	(383)	(388)	(400)	(403)	(405)	(421)	(404)
Transportation by sea and pipelines and vessel construction	(2 719)	(2 322)	(2 023)	(1 627)	(1 072)	(727)	(661)	(744)	(841)
Real estate	(66)	(81)	(91)	(97)	(89)	(88)	(81)	(84)	(87)
Manufacturing	(234)	(239)	(318)	(347)	(371)	(397)	(364)	(345)	(347)
Services	(124)	(127)	(142)	(154)	(144)	(159)	(132)	(131)	(145)
Trade	(126)	(138)	(150)	(175)	(173)	(174)	(88)	(97)	(91)
Oil and gas	(1 001)	(1 175)	(988)	(787)	(634)	(368)	(143)	(93)	(99)
Transportation and communication	(51)	(53)	(59)	(79)	(63)	(50)	(45)	(38)	(44)
Building and construction	(63)	(68)	(74)	(77)	(77)	(80)	(86)	(76)	(74)
Power and water supply	(34)	(37)	(51)	(58)	(46)	(26)	(14)	(12)	(15)
Seafood	(5)	(5)	(7)	(8)	(12)	(14)	(16)	(16)	(19)
Hotels and restaurants	(7)	(6)	(6)	(7)	(7)	(15)	(12)	(11)	(9)
Agriculture and forestry	(5)	(6)	(7)	(8)	(8)	(8)	(6)	(10)	(8)
Other sectors	(8)	(9)	(7)	(6)	(5)	(18)	(5)	(21)	(28)
Total customers	(4 703)	(4 599)	(4 307)	(3 816)	(3 100)	(2 527)	(2 058)	(2 099)	(2 210)
Credit institutions	(0)								
Baltics - reclassified as assets held for sale	107	111	99	-	-	-	-	-	-
Total collective impairment of loans	(4 596)	(4 488)	(4 208)	(3 816)	(3 100)	(2 527)	(2 058)	(2 099)	(2 210)

The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2 and deviate from the risk classification used in chapter 1.8 Commitments.

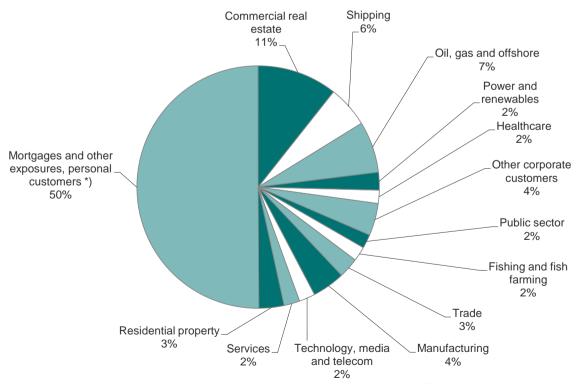
#### 1.8.1 Exposure at default by customer segments as defined in DNB's management reporting

In November 2015, a portfolio of home mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring, and in November 2016, mortgages representing an additional NOK 5 billion were sold. The portfolios have been removed from the reported EAD figures. The loans are reported in DNB Livsforsikring's investment portfolio and included in market risk.

#### DNB Group 1)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
Commercial real estate	205.0	202.3	208.9	212.9	209.8	214.7	215.9	207.7	208.6
Shipping	106.8	108.7	109.5	118.3	121.1	133.5	138.1	136.1	149.4
Oil, gas and offshore	131.1	138.1	140.5	150.5	155.2	165.8	167.1	155.5	160.0
Power and renewables	45.7	46.0	43.5	44.2	46.9	49.9	53.3	51.8	55.5
Healthcare	34.0	33.2	34.0	43.8	44.6	38.5	51.3	46.5	37.9
Other corporate customers	82.6	80.4	81.7	76.8	75.8	82.0	80.0	73.8	77.2
Public sector	35.4	34.6	35.5	39.1	37.3	34.6	34.1	31.8	31.2
Fishing and fish farming	37.1	39.1	37.0	36.3	37.2	38.6	37.6	35.3	37.6
Trade	52.1	48.6	48.9	50.9	47.2	49.4	53.4	53.2	56.6
Manufacturing	83.6	85.1	84.5	88.9	86.5	91.0	96.4	91.3	86.1
Technology, media and telecom	41.3	38.6	36.6	35.7	35.8	38.3	38.7	35.9	37.5
Services	40.5	35.6	35.6	36.2	34.8	37.4	43.8	43.3	43.5
Residential property	64.4	62.7	60.8	59.5	58.5	53.3	53.4	53.6	54.4
Mortgages and other exposures, personal customers *)	963.0	944.4	942.3	922.9	898.9	884.7	906.4	896.0	879.0
Total customers	1 922.7	1 897.5	1 899.2	1 916.0	1 889.6	1 911.6	1 969.5	1 911.9	1 914.4
Credit institutions	31.1	25.3	23.6	23.3	29.1	28.0	29.1	27.3	27.7
Total net exposure at default	1 953.8	1 922.8	1 922.9	1 939.3	1 918.7	1 939.7	1 998.6	1 939.1	1 942.2
*) Of which									
*) Of which:	205.5	000.0	000.4	707.4	700.0	740.0	7740	707.5	750.0
Mortgages	825.5	808.6	806.1	787.1	763.6	749.9	774.2	767.5	752.6
Other exposures	137.5	135.9	136.1	135.7	135.2	134.7	132.2	128.5	126.4

#### Distribution of exposure at default by customer segments as at 31 March 2017



Including net non-performing and net doubtful loans and guarantees. Includes portfolio in the Baltics. Exposures at default are based on full implementation of IRB. The portfolio banks and financial institutions is still subject to final IRB approval from the Norwegian FSA (Finanstilsynet).

<sup>1)</sup> For a breakdown of the different customer segments, see next page.

<sup>\*)</sup> Of which mortgages 43 per cent.

## 1.8.2 Risk classification of portfolio

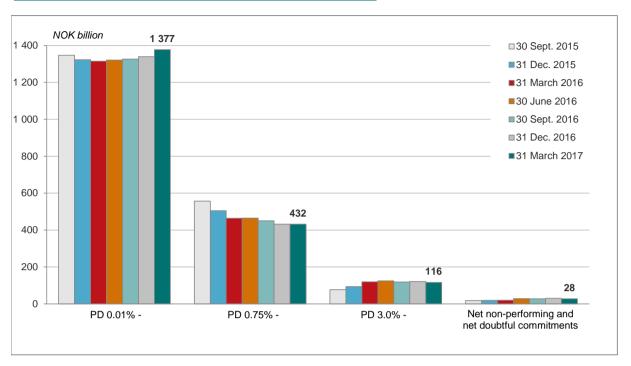
	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
PD 0.01% -									
Personal customers	726.7	709.1	700.1	681.2	666.3	649.5	656.0	649.8	641.0
Small and medium-sized enterprises	187.6	178.4	170.0	165.8	162.6	163.8	159.4	150.4	150.3
Large corporates and international customers 1)	462.9	451.8	455.8	473.6	486.1	509.3	531.1	492.3	499.0
Total DNB Group *)	1 377.2	1 339.4	1 325.9	1 320.6	1 315.0	1 322.6	1 346.5	1 292.4	1 290.3
PD 0.75% -									
Personal customers	160.7	160.4	167.9	166.2	157.0	158.0	169.2	168.3	162.7
Small and medium-sized enterprises	93.8	88.3	87.9	88.5	88.2	89.3	92.3	97.2	92.1
Large corporates and international customers 1)	177.5	182.8	194.0	210.6	218.8	257.9	295.3	289.9	306.2
Total DNB Group *)	432.1	431.5	449.8	465.3	464.0	505.2	556.8	555.4	560.9
PD 3.00% -									
Personal customers	15.4	15.8	16.6	16.5	16.4	17.4	18.4	19.0	18.7
Small and medium-sized enterprises	19.2	21.3	21.8	21.8	21.6	21.5	22.9	21.9	23.7
Large corporates and international customers 1)	81.8	84.1	80.7	86.7	81.5	54.3	35.5	32.6	30.3
Total DNB Group *)	116.4	121.2	119.1	125.0	119.5	93.2	76.7	73.5	72.7
Net non-performing and net doubtful commitments									
Personal customers	2.4	2.4	2.5	2.8	2.6	2.6	3.0	3.3	3.1
Small and medium-sized enterprises	4.1	4.0	4.9	4.0	3.8	3.9	4.5	4.5	3.6
Large corporates and international customers 1)	21.7	24.3	20.7	21.6	13.9	12.2	11.0	10.1	11.5
Total DNB Group *)	28.1	30.7	28.1	28.5	20.3	18.7	18.5	17.8	18.2
Total Personal customers	905.1	887.8	887.0	866.7	842.3	827.5	846.6	840.3	825.5
Total Small and medium-sized enterprises	304.7	292.1	284.6	280.1	276.2	278.5	279.1	274.0	269.7
Total Large corporates and international customers 1)	744.0	742.9	751.2	792.5	800.3	833.7	872.9	824.8	847.0
Total risk classification of portfolio - DNB Group	1 953.8	1 922.8	1 922.9	1 939.3	1 918.7	1 939.7	1 998.6	1 939.1	1 942.2

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
*) of which international portfolio									
PD 0.01% -	285.3	273.5	278.3	292.9	306.4	325.7	336.6	309.8	304.8
PD 0.75% -	113.3	115.8	118.9	130.9	139.3	154.7	181.1	176.7	183.6
PD 3.00% -	47.9	47.5	45.3	45.0	38.7	24.8	15.7	15.7	18.6
Net non-performing and net doubtful commitments	13.3	15.4	12.5	14.4	9.4	9.6	8.9	7.9	8.9
Total international portfolio	459.9	452.2	455.0	483.2	493.8	514.8	542.3	510.1	515.8
*) of which commercial real estate									
PD 0.01% -	144.9	141.7	146.0	148.0	146.7	147.7	143.6	136.3	139.1
PD 0.75% -	49.9	49.2	49.6	52.0	49.4	53.6	60.7	59.9	56.7
PD 3.00% -	8.1	9.3	11.0	10.5	11.0	10.5	8.7	8.7	9.8
Net non-performing and net doubtful commitments	2.0	2.1	2.3	2.4	2.7	2.8	2.9	2.9	3.0
Total commercial real estate	205.0	202.3	208.9	212.9	209.8	214.7	215.9	207.7	208.6

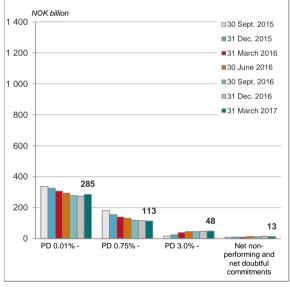
<sup>1)</sup> For a breakdown into sub-segments, see table 1.8.8.

Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default. Includes portfolio in the Baltics.

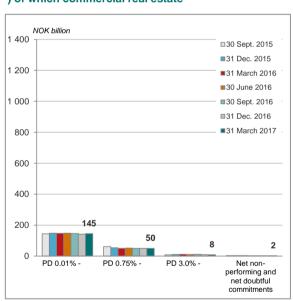
## 1.8.3 Risk classification of portfolio - DNB Group \*)



#### \*) of which international portfolio 1)



#### \*) of which commercial real estate



<sup>1)</sup> The international portfolio comprises business recorded outside Norway.

Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default. Includes portfolio in the Baltics.

## 1.8.4 Segment areas - exposure at default according to sector 1) 2) 3)

#### **Personal customers**

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
Mortgages	795.5	778.8	775.8	755.6	731.5	717.1	735.8	732.0	717.6
Other exposures	109.6	109.0	111.2	111.2	110.8	110.4	110.8	108.4	107.9
Total customers	905.1	887.8	887.0	866.7	842.3	827.5	846.6	840.3	825.5
Credit institutions									
Total net exposure at default	905.1	887.8	887.0	866.7	842.3	827.5	846.6	840.3	825.5

#### Small and medium-sized enterprises

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
Commercial real estate	112.5	109.5	105.9	103.4	98.5	100.6	98.9	97.4	94.1
Shipping	0.9	1.2	0.8	1.1	1.1	1.2	1.2	2.1	2.2
Oil, gas and offshore	0.6	0.5	0.5	0.5	0.5	0.6	0.7	0.5	0.5
Power and renewables	8.7	8.6	7.0	6.8	7.2	7.3	7.1	6.5	6.2
Healthcare	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Public sector	13.8	12.7	13.1	14.0	14.3	14.6	14.7	13.8	14.3
Fishing and fish farming	15.0	15.2	14.5	13.8	13.9	14.0	13.7	13.7	14.1
Trade	17.0	16.0	16.9	17.2	17.3	17.2	18.7	18.9	19.2
Manufacturing	17.6	18.5	19.4	18.8	17.8	18.1	19.5	18.4	18.3
Technology, media and telecom	2.0	1.6	1.7	1.6	1.5	2.0	1.9	1.9	1.8
Services	12.8	10.4	10.4	10.4	10.6	10.3	9.8	9.9	9.9
Residential property	43.7	43.2	43.0	42.9	43.3	42.0	40.9	40.8	40.3
Mortgages and other exposures, personal customers	26.3	24.5	21.4	21.3	20.9	21.2	24.0	22.6	22.0
Other corporate customers	29.8	26.2	25.9	24.3	25.0	25.0	23.5	22.7	22.7
Total customers	300.7	288.1	280.6	276.1	272.1	274.2	274.6	269.2	265.7
Credit institutions	4.1	3.9	4.0	4.0	4.1	4.2	4.5	4.7	3.9
Total net exposure at default	304.7	292.1	284.6	280.1	276.2	278.5	279.1	274.0	269.7

### Large corporates and international customers 1)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
Commercial real estate	92.4	92.8	103.0	109.5	111.2	114.1	117.1	110.3	114.5
Shipping	105.9	107.5	108.6	117.2	120.0	132.3	136.9	134.0	147.2
Oil, gas and offshore	130.6	137.6	140.0	150.0	154.7	165.2	166.4	155.0	159.4
Power and renewables	37.0	37.4	36.5	37.4	39.7	42.6	46.3	45.3	49.3
Healthcare	34.0	33.1	33.9	43.7	44.5	38.4	51.2	46.3	37.8
Public sector	21.6	21.9	22.4	25.1	23.0	20.4	19.8	18.3	17.2
Fishing and fish farming	22.1	23.9	22.6	22.5	23.3	24.9	24.1	21.9	23.8
Trade	35.1	32.7	32.0	33.7	30.0	32.8	35.3	34.8	37.8
Manufacturing	66.0	66.6	65.1	70.1	68.7	73.4	77.6	73.3	68.1
Technology, media and telecom	39.3	37.0	34.9	34.2	34.3	36.5	37.0	34.2	35.8
Services	27.7	25.2	25.2	25.8	24.2	28.5	35.3	34.6	34.5
Residential property	20.7	19.5	18.8	17.9	16.6	12.9	14.3	14.5	15.5
Mortgages and other exposures, personal customers	31.6	32.1	32.8	33.6	33.8	31.0	30.8	28.4	27.7
Other corporate customers	52.9	54.3	55.8	52.5	51.2	57.0	56.5	51.1	54.5
Total customers	716.9	721.6	731.6	773.2	775.3	809.9	848.3	802.3	823.2
Credit institutions	27.0	21.3	19.7	19.3	25.0	23.8	24.6	22.6	23.8
Total net exposure at default	744.0	742.9	751.2	792.5	800.3	833.7	872.9	824.8	847.0

<sup>1)</sup> For a breakdown into sub-segments, see table 1.8.7.

The breakdown into principal customer groups is based on the internal segmentation in DNB. Exposures at default are based on full implementation of IRB, i.e. some of the IRB reported portfolios are still subject to final IRB approval from the Norwegian FSA (Finanstilsynet). Includes portfolio in the Baltics.

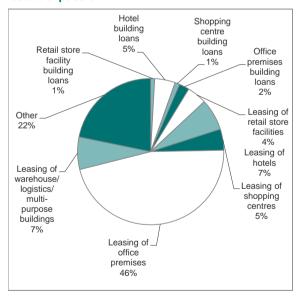
### 1.8.5 Exposure at default, breakdown of commercial real estate exposure

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
Retail store facility building loans	1.8	1.6	1.8	1.6	1.9	1.7	1.8	1.7	1.7
Hotel building loans	9.3	9.2	8.8	8.9	9.1	5.7	5.6	5.4	5.5
Shopping centre building loans	2.2	2.2	2.3	2.3	2.4	2.3	2.2	2.2	3.2
Office premises building loans	4.6	5.3	4.9	1.7	4.8	4.0	4.6	4.4	4.2
Leasing of retail store facilities	8.9	8.9	9.7	9.7	11.0	10.4	12.0	12.5	13.5
Leasing of hotels	14.3	13.6	15.3	16.1	17.3	20.3	17.4	16.8	19.6
Leasing of shopping centres	9.6	10.0	10.4	10.2	2.7	9.3	12.0	11.5	12.0
Leasing of office premises	95.0	93.0	100.6	102.5	100.0	91.1	97.9	92.4	92.4
Leasing of warehouse/ logistics/ multi-purpose buildings	14.7	16.8	17.4	15.7	17.5	17.7	19.4	20.2	20.6
Other	44.6	41.7	37.6	44.1	43.1	52.3	43.1	40.5	35.8
Total	205.0	202.3	208.9	212.9	209.8	214.7	215.9	207.7	208.6

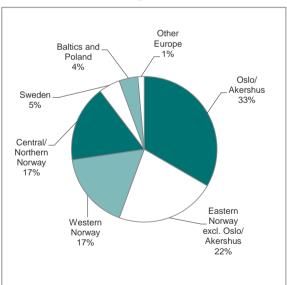
# 1.8.6 Exposure at default, geographic distribution of commercial real estate exposure

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
Oslo/ Akershus	68.4	52.7	55.0	57.2	56.5	59.9	63.0	59.1	59.7
Eastern Norway excl. Oslo/ Akershus	45.5	57.3	58.3	57.6	49.8	52.3	52.0	50.7	50.5
Western Norway	35.0	42.2	44.6	44.5	45.6	46.2	44.8	44.0	41.1
Central/ Northern Norway	34.9	34.5	34.3	34.8	38.2	38.7	39.1	38.2	37.6
Sweden	9.7	4.3	5.1	6.4	6.7	5.2	4.9	4.1	6.9
Baltics and Poland	8.6	8.4	8.4	8.9	9.3	8.7	8.6	8.2	9.0
Other Europe	2.9	2.9	3.2	3.4	3.7	3.7	3.6	3.5	3.8
Total	205.0	202.3	208.9	212.7	209.8	214.7	215.9	207.7	208.6

## Exposure at default, breakdown of commercial real estate exposure



## Exposure at default, geographic distribution of commercial real estate exposure



Exposures at default are based on full implementation of IRB, i.e. some of the IRB reported portfolios are still subject to final IRB approval from the Norwegian FSA (Finanstilsynet). The definition of these segments reflects the actual underlying commercial property risk. Includes portfolio in the Baltics.

# 1.8.7 Sub-segments in Large corporates and international customers - exposure at default according to sector

Nanda Camanata Bi ida				T	T			1	1
Nordic Corporates Division	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
Financial institutions	21.4	16.7	15.2	11.4	17.1	17.5	17.8	14.2	17.9
Hotels and accomodation	26.6	25.9	25.6	25.2	26.9	25.9	21.0	19.4	21.9
Commercial real estate	63.6	64.5	72.7	77.0	77.7	81.1	86.8	82.2	83.9
Residential real estate	20.7	19.5	18.7	17.1	16.5	12.7	14.2	14.4	15.4
Construction	7.2	6.4	7.6	8.1	7.5	6.7	7.5	7.6	7.7
Services	22.4	19.3	20.3	20.5	19.4	22.2	27.5	25.8	25.2
Public sector	17.8	17.4	17.2	17.7	16.5	13.6	12.8	11.3	10.4
Trade	23.2	21.1	20.6	21.6	20.2	20.5	22.5	22.9	24.7
Other corporate customers	12.0	10.7	9.0	14.0	12.8	14.1	11.9	11.1	11.4
Total	215.0	201.4	207.0	212.7	214.6	214.3	221.8	208.9	218.5
International Corporates Division	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
Seafood and agriculture	16.7	17.4	16.4	16.1	16.8	18.0	17.8	16.2	17.5
Healthcare	33.1	32.7	33.5	43.4	44.2	38.0	50.6	42.3	36.8
Branded goods	9.7	10.6	10.0	10.6	9.8	9.7	9.8	8.9	8.7
Forestry/ pulp and paper	14.2	14.5	13.0	13.1	14.1	14.8	14.3	12.5	13.1
Other manufacturing industries	22.8	22.2	24.0	25.1	23.6	25.2	28.8	23.6	24.2
Technology, media and telecom	34.2	32.3	30.6	31.1	31.1	33.1	33.6	30.5	31.4
Other business activities	20.9	16.3	17.7	18.2	15.2	16.7	18.4	26.2	21.6
Total	151.7	146.0	145.4	157.5	154.8	155.4	173.4	160.3	153.4
Energy Division	24 March	31 Dec.	20 Cant	30 June	31 March	31 Dec.	20 Cont	30 June	31 March
Amounts in NOK billion	31 March 2017	2016	30 Sept. 2016	2016	2016	2015	30 Sept. 2015	2015	2015
Midstream	16.6	18.7	19.2	20.1	22.0	23.5	20.3	14.1	14.9
Oil and gas	41.1	40.9	41.8	45.5	46.8	58.7	60.8	62.4	65.8
Oilfield services	22.0	24.1	24.7	28.0	28.8	22.7	23.9	22.5	25.6
Power and renewables	32.9	33.3	33.8	34.8	37.0	37.5	41.5	41.1	42.4
Other energy	6.1	6.9	7.1	6.5	7.2	10.2	14.9	16.2	14.2
Total	118.7	123.9	126.6	134.9	141.9	152.6	161.5	156.3	162.8
									1
Shipping, Offshore and Logistics Division	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
Chemical and product tankers	12.7	13.7	12.4	14.8	16.2	18.5	18.2	17.6	19.1
Container	18.7	16.9	17.9	20.2	21.0	22.7	22.8	22.3	25.6
Crude oil tankers	23.3	23.5	23.5	22.3	20.7	24.2	26.0	24.4	23.8
Cruise	9.1	9.8	9.0	9.6	9.8	10.5	11.5	10.6	10.3
Dry cargo	20.2	21.2	20.2	21.4	21.6	24.6	27.2	25.9	27.1
Gas	18.2	19.8	20.4	23.4	22.8	24.1	24.1	26.2	30.8
Logistics	6.5	6.6	6.7	7.1	7.3	8.7	9.1	5.5	8.7
Offshore	50.3	53.4	53.2	56.2	56.8	62.2	63.0	56.5	57.5
RoRo/PCC	3.5	3.7	2.9	3.1	3.7	6.1	5.7	7.6	5.5
Other shipping	7.8	6.4	8.8	9.6	12.2	10.7	11.1	12.2	6.0
Other non-shipping	3.6	3.7	3.7	4.1	4.2	5.4	5.4	4.7	14.7
Total	173.9	178.7	178.6	191.8	196.2	217.7	224.1	213.5	229.0
Baltics and Poland	24 March	21 Daa	30 6	20 1	21 March	21 Das	20 Cont	20 1	31 March
Amounts in NOK billion	31 March 2017	31 Dec. 2016	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	2015
Mortgages and other exposures, personal customers	31.6	31.2	30.7	31.7	32.0	32.7	32.5	30.0	29.8
Real estate	7.4	6.8	7.1	7.4	7.7	7.8	7.7	7.3	7.4
Manufacturing	7.1	6.9	7.3	7.7	8.0	8.2	8.2	7.7	7.7
Services	5.0	4.3	4.1	3.7	3.7	3.9	3.8	3.9	3.6
Trade	5.7	5.6	5.5	5.0	4.4	4.8	5.3	4.9	5.1
				ļ					
	3.2	3.2	3.3	2.8	2.7	2.8	2.9	2.5	2.4
Agriculture and forestry	3.2 4.7	3.2 4.7	3.3 5.5	2.8 5.5	2.7 5.2	2.8 5.3	2.9 5.5	2.5 5.3	2.4 5.3

Exposures at default are based on full implementation of IRB, i.e. some of the IRB reported portfolios are still subject to final IRB approval from the Norwegian FSA (Finanstilsynet). Includes portfolio in the Baltics.

# 1.8.8 Sub-segments in Large corporates and international customers - risk classification of portfolio

Amounts in NOV hilling	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
PD 0.01% -									
Nordic Corporates Division	177.2	164.4	168.2	165.8	171.1	170.1	167.1	150.7	157.2
International Corporates Division	117.6	111.7	107.7	118.5	115.7	112.5	125.5	113.1	103.0
Energy Division	81.9	86.3	87.0	93.3	100.1	115.8	125.9	121.6	129.9
Shipping, Offshore and Logistics Division *)	33.8	33.5	36.3	38.4	44.1	55.3	67.5	66.0	70.7
Baltics and Poland	42.2	41.3	41.3	42.3	42.0	43.3	33.8	30.9	29.4
Total Large corporates and international customers	452.8	437.1	440.6	458.3	473.0	496.9	519.9	482.3	490.4
PD 0.75% -									
Nordic Corporates Division	28.6	27.7	29.4	35.7	31.1	33.1	44.9	49.7	53.3
International Corporates Division	28.2	27.2	30.4	26.8	29.3	31.9	41.8	41.7	43.4
Energy Division	20.5	18.4	21.1	21.6	23.5	28.7	29.1	31.0	30.7
Shipping, Offshore and Logistics Division *)	75.5	80.8	84.9	98.0	106.9	135.8	142.6	132.5	143.5
Baltics and Poland	20.6	20.0	20.0	20.2	19.7	20.6	29.0	27.6	28.5
Total Large corporates and international customers	173.3	174.1	185.7	202.3	210.5	250.0	287.5	282.5	299.5
PD 3.00% -									
Nordic Corporates Division	7.2	7.4	7.4	9.4	10.7	9.8	8.3	7.0	5.7
International Corporates Division	5.4	6.6	6.9	11.8	9.4	10.4	5.5	4.8	6.2
Energy Division	13.5	14.6	14.4	15.1	15.6	5.1	5.4	3.5	1.9
Shipping, Offshore and Logistics Division *)	50.7	50.1	46.3	44.3	39.8	23.4	10.4	11.7	10.9
Baltics and Poland	4.1	3.8	4.1	4.1	4.4	4.2	4.5	4.3	4.6
Total Large corporates and international customers	80.8	82.5	79.2	84.7	79.9	52.8	34.1	31.3	29.3
Net non-performing and net doubtful commitments									
Nordic Corporates Division	2.1	1.9	2.0	1.9	1.7	1.4	1.6	1.5	2.2
International Corporates Division	0.4	0.5	0.4	0.4	0.3	0.6	0.5	0.7	0.7
Energy Division	2.8	4.6	4.1	4.8	2.7	3.0	1.0	0.2	0.3
Shipping, Offshore and Logistics Division *)	13.9	14.4	11.1	11.1	5.5	3.3	3.6	3.3	3.9
Baltics and Poland	2.5	2.7	3.0	3.4	3.6	3.8	4.1	4.1	4.2
Total Large corporates and international customers	21.6	24.0	20.6	21.5	13.7	12.1	10.8	9.9	11.2

*)	Breal	kdown	into	su	b-segmen	ts	in t	he	
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Shipping, Offshore and Logistics Division:	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
PD 0.01% -									
Shipping portfolio - crude oil sector	1.5	1.1	5.0	4.6	2.4	4.8	4.7	1.2	1.8
Shipping portfolio - dry bulk sector	0.5	0.5	0.5	0.9	0.6	0.6	0.9	0.9	0.7
Shipping portfolio - container sector	5.5	2.7	2.7	2.5	7.0	7.9	8.0	7.9	8.1
Other	26.3	29.2	28.2	30.5	34.1	42.0	53.9	56.1	60.2
Total Shipping, Offshore and Logistics Division	33.8	33.5	36.3	38.4	44.1	55.3	67.5	66.0	70.7
PD 0.75% -									
Shipping portfolio - crude oil sector	17.7	18.9	15.0	14.7	18.1	18.7	21.0	22.8	20.3
Shipping portfolio - dry bulk sector	11.6	12.7	13.3	15.3	16.3	19.1	21.9	21.5	22.4
Shipping portfolio - container sector	9.4	10.2	11.0	12.7	10.1	11.5	14.4	11.8	13.0
Other	36.8	38.9	45.6	55.4	62.4	86.6	85.3	76.5	87.8
Total Shipping, Offshore and Logistics Division	75.5	80.8	84.9	98.0	106.9	135.8	142.6	132.5	143.5
PD 3.00% -									
Shipping portfolio - crude oil sector	4.1	3.4	3.5	3.1	0.2	0.8	0.3	0.5	1.7
Shipping portfolio - dry bulk sector	6.9	6.8	5.2	3.9	3.3	3.5	2.9	2.3	2.8
Shipping portfolio - container sector	3.2	3.3	3.1	4.2	3.5	3.2	0.1	2.2	3.8
Other	36.6	36.6	34.5	33.1	32.8	16.0	7.1	6.7	2.7
Total Shipping, Offshore and Logistics Division	50.7	50.1	46.3	44.3	39.8	23.4	10.4	11.7	10.9
Net non-performing and net doubtful commitments									
Shipping portfolio - crude oil sector	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Shipping portfolio - dry bulk sector	1.2	1.2	1.2	1.3	1.3	1.3	1.5	1.2	1.2
Shipping portfolio - container sector	0.6	0.7	1.0	0.9	0.4	0.2	0.2	0.5	0.8
Other	12.0	12.4	8.9	8.9	3.8	1.8	1.8	1.7	1.8
Total Shipping, Offshore and Logistics Division	13.9	14.4	11.1	11.1	5.5	3.3	3.6	3.3	3.9
Total risk classification portfolio - Shipping, Offshore and Logistics Division	173.9	178.7	178.6	191.8	196.2	217.7	224.1	213.5	229.0

Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default. Includes portfolio in the Baltics.

## 1.8.8 Sub-segments in Large corporates and international customers - risk classification of portfolio (continued)

Breakdown into oil related segments	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
PD 0.01% -									
The oil segment portfolio - Oil and gas sector	39.5	40.3	40.4	43.3	47.3	57.9	60.5	57.9	61.8
The oil segment portfolio - Offshore sector	2.4	3.2	2.4	2.1	5.0	10.5	18.7	16.4	16.1
The oil segment portfolio - Oilfield services sector	11.0	12.8	13.0	15.0	16.1	14.0	16.5	15.9	17.6
Total	52.9	56.3	55.7	60.4	68.5	82.4	95.6	90.2	95.6
PD 0.75% -									
The oil segment portfolio - Oil and gas sector	9.7	9.1	12.3	12.6	13.6	15.6	15.0	14.4	15.0
The oil segment portfolio - Offshore sector	7.1	8.0	11.7	16.5	19.7	38.8	38.7	35.0	39.8
The oil segment portfolio - Oilfield services sector	6.6	4.7	5.4	5.8	6.3	6.4	5.9	6.4	7.4
Total	23.4	21.9	29.4	34.9	39.6	60.7	59.6	55.8	62.2
PD 3.00% -									
The oil segment portfolio - Oil and gas sector	7.8	9.0	7.5	7.7	7.5	1.2	0.5	1.0	0.3
The oil segment portfolio - Offshore sector	29.4	30.3	30.6	29.2	29.0	11.9	4.3	4.0	0.3
The oil segment portfolio - Oilfield services sector	4.1	4.8	4.8	5.3	5.6	1.3	1.9	0.6	0.7
Total	41.3	44.0	42.8	42.2	42.1	14.3	6.6	5.6	1.3
Net non-performing and net doubful commitments									
The oil segment portfolio - Oil and gas sector	1.4	2.1	2.0	2.3	0.8	0.8	0.8	0.0	0.0
The oil segment portfolio - Offshore sector	11.5	11.8	8.5	8.3	3.1	1.1	1.4	1.2	1.3
The oil segment portfolio - Oilfield services sector	0.7	2.0	2.0	2.3	1.1	1.4	0.1	0.0	
Total	13.5	15.9	12.5	12.9	5.0	3.3	2.3	1.2	1.3

Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default. Includes portfolio in the Baltics.

### 1.8.9 DNB's risk classification

	Probability of del (per cent)				
Risk class	As from	Up to	Moody's	Standard & Poor's	
1	0.01	0.10	Aaa - A3	AAA - A÷	
2	0.10	0.25	Baa1 - Baa2	BBB+ - BBB	
3	0.25	0.50	Baa3	BBB÷	
4	0.50	0.75	Ba1	BB+	
5	0.75	1.25	Ba2	BB	
6	1.25	2.00			
7	2.00	3.00	Ba3	BB÷	
8	3.00	5.00	B1	B+	
9	5.00	8.00	B2	В	
10	8.00	impaired	B3, Caa/C	B÷, CCC/C	

DNB's risk classification system, where 1 represents the lowest risk and 10 the highest risk.

### 1.9.1 Development in volumes - deposits from customers

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016	2015	2015	2015	2015
Deposits at end of period	1 054	971	953	961	928	944	970	970	963
Deposits adjusted for exchange rate movements	1 046	960	953	948	912	917	949	975	963
Deposits adjusted for short-term money market investments	1 006	962	938	959	926	934	968	960	946
Deposits adjusted for short-term money market investments and									
exchange rate movements	998	950	939	946	911	906	947	965	946

Includes NOK 37 billion in the Baltics at end-March 2017, reclassified as liabilities held for sale in August 2016.

### 1.9.2 Deposits per customer group

	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016
Households	361	361	359	382	365
Non-financial corporates	488	449	420	417	435
Other financial corporates	110	79	81	94	78
Other	77	58	71	73	59
Credit institutions	264	212	192	200	160
Total deposits	1 300	1 158	1 123	1 166	1 097
Of which repo trading volumes	23.5	21.6	10.0	13.4	13.8

The above table shows the split of deposits for the CRD IV reporting according to EU regulations and does not include non-financial companies in the DNB Group.

### 1.9.3 Funding

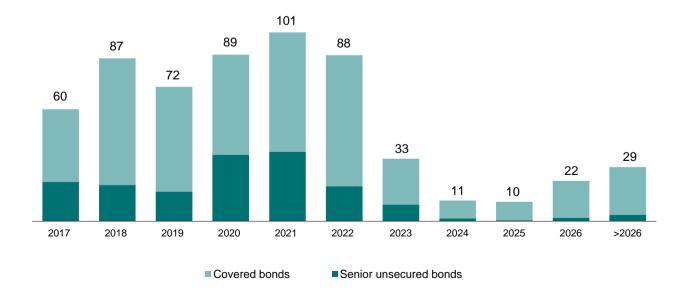
DNB Bank ASA issues senior debt and subordinated debt. DNB Boligkreditt AS, which is a wholly owned subsidiary of DNB Bank ASA, issues covered bonds. DNB issues bonds through large public transactions and private placements.

		NOK billion	Maturity (years)
	Covered bonds	42.0	6.8
	Senior bonds	-	-
2017 <sup>1)</sup>	Total	42.0	6.8
	Additional Tier 1 capital and Tier 2 loans	10.0	5.0
	Total including Tier 1 capital and Tier 2 loans	52.0	6.5
		1	
	Covered bonds	63.5	7.7
	Senior bonds	25.2	5.7
2016	Total	88.7	7.1
	Additional Tier 1 capital and Tier 2 loans	8.3	
	Total including Tier 1 capital and Tier 2 loans	97.0	
	,		
	Covered bonds	48.9	6.0
	Senior bonds	17.7	5.0
	Total	66.6	5.7
2015			
	Additional Tier 1 capital and Tier 2 loans	12.9	
	Total including Tier 1 capital and Tier 2 loans	79.5	
	In addition: LTRO funding	3.6	3.0

<sup>1)</sup> As of 18 April 2017.

### 1.9.4 Redemption profile as at 31 Marc 2017

NOK billion	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	>2026
Senior unsecured bonds	20.9	19.3	15.8	35.4	37.0	18.6	8.9	1.5	0.4	1.9	3.3
Covered bonds	38.7	67.4	55.7	53.3	63.5	69.8	24.4	9.5	9.9	19.6	25.5
Total	59.6	86.7	71.5	88.7	100.5	88.4	33.3	11.0	10.3	21.5	28.8



A total overview of subordinated loans as at 31 March 2017 can be found in the appendix on page 95-99.

### 1.9.5 Asset encumbrance as at 31 March 2017

Distribution by type of liability (rows) and encumbered asset (columns)

	Govern-								
	ment/	Supra-		Debt	Debt				
	guaranteed	national		issued	issued by			Asset-	
	debt	debt		by credit	corporate		Commercial	backed	
	instru-	instru-	Covered	institu-	and other	Home	real estate	securities	
Amounts in NOK million	ments	ments	bonds	tions	issuers	mortgages	loans	(ABS)	Total *)
Due to central banks								2 725	2 725
Repurchase agreements	11 856								11 856
Derivatives									0
Covered bonds issued						463 160	1 292		464 453
Total	11 856	0	0	0	0	463 160	1 292	2 725	479 034

#### \*) Total figures per quarter

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March	
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015	2015	
Due to central banks	2 725	3 837	3 624	5 390	4 394	3 560	3 531	3 011	2 980	
Repurchase agreements	11 856	14 067	3 368	19 189	19 809	25 822	18 325	19 802	10 997	
Derivatives			2 735	31 289	38 476	55 368	59 176	48 236	60 973	
Covered bonds issued	464 453	437 326	455 062	461 417	448 813	467 644	394 269	440 618	453 894	
Total	479 034	455 230	464 788	517 284	511 493	552 394	475 302	511 667	528 844	

### 1.9.6 Additional assets available for secured funding as at 31 March 2017

	Govern-								
	ment/	Supra-		Debt	Debt				
	guaranteed	national		issued	issued by			Asset-	
	debt	debt		by credit	corporate		Commercial	backed	
	instru-	instru-	Covered	institu-	and other	Home	real estate	securities	
Amounts in NOK million	ments	ments	bonds	tions	issuers	mortgages	loans	(ABS)	Total *)
Securities 1)	190 117	75 638	108 337	19 007	1 185			12 233	406 517
Retained covered bonds						8 130	878		9 008
Cover pool overcollateralisation 2)						140 434	24 689		165 122
Cover pool eligible assets 3)							15 000		15 000
Total	190 117	75 638	108 337	19 007	1 185	148 564	40 567	12 233	595 648

### \*) Total figures per quarter

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015	2015
Securities	406 517	224 790	219 408	227 479	292 932	404 064	352 997	360 910	349 624
Retained covered bonds	9 008	8 755	3 856	3 991	5 611	8 462	33 430	32 725	34 659
Cover pool overcollateralisation 1)	165 122	190 687	190 415	193 083	193 775	193 329	278 470	187 747	164 844
Cover pool eligible assets 2)	15 000	15 000	15 000	15 000	15 000	15 000	15 000	15 000	15 000
Total	595 648	439 232	428 679	439 553	507 318	620 855	679 896	596 382	564 127

<sup>1)</sup> Including available repo collateral.

<sup>2)</sup> Collateralisation in excess of the regulatory minimum. Uncommitted, rating-supportive overcollateralisation forms part of this volume.

<sup>3)</sup> Estimate.

### 1.9.7 Liquid assets as at 31 March 2017 1)

Amounts in NOK million	NOK	EUR	USD	Other	Total *)
Cash and deposits with central banks	2 045	166 702	178 188	18 764	365 700
Deposits with other banks <sup>2)</sup>	56 971	17 268	115 290	9 219	198 747
Securities issued or guaranteed by sovereigns, central banks or multilateral development banks <sup>3)</sup>	69 662	12 696	34 133	2 526	119 016
Securities issued or guaranteed by municipalities or public sector entities	1 926	889	7 347	1 904	12 068
Covered bonds					
- issued by other institutions	39 007	7 505	14 109	12 317	72 938
- own issued	9 008				9 008
Securities issued by non-financial corporates	310	2	38	265	616
Securities issued by financial corporates and ABS 3)	5 923	8 543	2 332	2 208	19 007
Total	184 853	213 606	351 438	47 204	797 100

#### \*) Total figures per quarter

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015	2015
Cash and deposits with central banks	365 700	201 176	171 376	145 905	163 494	19 317	182 882	187 264	304 557
Deposits with other banks 2)	198 747	191 145	187 796	191 782	173 531	212 763	192 163	191 523	115 464
Securities issued or guaranteed by sovereigns, central banks or multilateral									
development banks 3)	119 016	115 165	108 499	110 796	100 455	90 074	96 449	81 966	89 792
Securities issued or guaranteed by municipalities or public sector entities	12 068	11 425	10 829	10 804	12 168	10 779	6 830	9 957	4 902
Covered bonds									
- issued by other institutions	72 938	78 626	80 981	83 381	83 196	86 022	93 225	90 313	73 754
- own issued	9 008	8 755	3 856	3 991	12 650	8 462	33 855	33 300	34 659
Securities issued by non-financial									
corporates	616	858	899	1 327	1 295	1 637	1 847	3 026	2 167
Securities issued by financial corporates									
and ABS 3)	19 007	18 717	18 200	21 422	28 044	27 147	31 089	31 625	34 712
Total	797 100	625 867	582 437	569 408	574 832	456 202	638 339	628 974	660 008

<sup>1)</sup> Excluding assets in DNB Livsforsikring and encumbered securities. Including trading portfolio.

### 1.9.8 Liquidity Coverage Ratio

Per cent	EUR	USD	NOK	Total
31 March 2017	455	137	82	135
31 December 2016	562	190	59	138

<sup>2)</sup> Including netting of repo transactions.

<sup>3)</sup> Including hold-to-maturity portfolio.

### 1.10.1 Primary capital - DNB Group

Capital adequacy is calculated and reported in accordance with the EU capital requirements regulations for banks and investment firms (CRD IV/CRR). On 18 December 2015, the Ministry of Finance approved new regulations on consolidation etc. in cross-sectoral groups. The changes became effective on 31 January 2016 and are adapted to the EU regulations, reflecting the entry into force of Solvency II on 1 January 2016. The regulatory consolidation deviates from consolidation in the accounts and comprises the parent company, subsidiaries and associated companies within the financial sector, excluding insurance companies. Associated companies are consolidated pro rata.

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015	2015
Total equity excluding interim profits	206 403	206 423	180 422	181 718	188 809	190 078	164 181	162 390	167 910
50 per cent of interim profits for the year to date	1 959		6 744	4 593	2 447		7 978	5 712	3 264
Effect from regulatory consolidation	(5 795)	(5 795)	(4 915)	(5 038)	(6 083)	(541)	(274)	(249)	(273)
Non-eligible capital, insurance						(403)	(1 249)	(1 335)	(1 253)
Net additional Tier 1 capital instruments included in total equity	(15 589)	(15 858)	(9 594)	(9 532)	(8 064)	(8 272)	(8 198)	(8 126)	(8 064)
Total equity for capital adequacy purpose	186 978	184 770	172 657	171 741	177 109	180 863	162 438	158 391	161 584
Deductions	(16 802)	(16 555)	(8 901)	(9 759)	(17 138)	(17 957)	(9 660)	(9 680)	(15 898)
Common equity Tier 1 capital	170 176	168 214	163 756	161 982	159 972	162 906	152 778	148 712	145 687
Additional Tier 1 capital instruments	15 556	17 295	11 351	11 351	9 951	10 267	10 267	10 267	10 267
Tier 1 capital	185 732	185 509	175 107	173 333	169 922	173 173	163 045	158 978	155 954
Tier 2 capital, net	21 218	19 661	19 671	21 196	21 633	27 887	27 418	25 416	22 084
Total eligible capital	206 950	205 170	194 778	194 529	191 555	201 060	190 463	184 395	178 037
Risk-weighted volume, basis for transitional rule, Basel I	1 347 240	1 314 372	1 306 590	1 335 732	1 311 709	1 310 727	1 353 169	1 321 019	1 333 040
80 per cent of RWA, transitional rule	1 077 792	1 051 498	1 045 272	1 068 585	1 049 367	1 048 582	1 082 535	1 056 815	1 066 432
Net risk-weighted volume, insurance						80 791	83 758	84 516	85 169
Risk-weighted volume, transitional rules	1 077 792	1 051 498	1 045 272	1 068 585	1 049 367	1 129 373	1 166 293	1 141 331	1 151 601
Minimum capital requirement, transitional rules	86 223	84 120	83 622	85 487	83 949	90 350	93 303	91 306	92 128
Common equity Tier 1 capital ratio, transitional rules (%)	15.8	16.0	15.7	15.2	15.2	14.4	13.1	13.0	12.7
Tier 1 capital ratio, transitional rules (%)	17.2	17.6	16.8	16.2	16.2	15.3	14.0	13.9	13.5
Capital ratio, transitional rules (%)	19.2	19.5	18.6	18.2	18.3	17.8	16.3	16.2	15.5

Risk-weighted volume, Basel III	977 995	957 726	950 425	984 220	941 883	1 016 454	1 076 948	1 065 757	1 095 745
Minimum capital requirement, Basel III	78 240	76 618	76 034	78 738	75 351	81 316	86 156	85 261	87 660
Common equity Tier 1 capital ratio, Basel III (%)	17.4	17.6	17.2	16.5	17.0	16.0	14.2	14.0	13.3
Tier 1 capital ratio, Basel III (%)	19.0	19.4	18.4	17.6	18.0	17.0	15.1	14.9	14.2
Capital ratio, Basel III (%)	21.2	21.4	20.5	19.8	20.3	19.8	17.7	17.3	16.2
Leverage ratio, Basel III (%)	6.7	7.3	6.9	6.8	6.7	6.7	6.0	6.0	5.9

As from the first quarter of 2016, DNB Livsforsikring and DNB Forsikring are not included in the regulatory consolidation for the DNB Group. With effect from the first quarter of 2016, deductions are also made for significant investments in financial sector entities if they each exceed 10 per cent of common equity Tier 1 capital. The amounts that are not deducted receive a risk-weight of 250 per cent. In addition, the holdings of Tier 2 instruments in DNB Livsforsikring and DNB Forsikring are deducted from the Group's Tier 2 capital. As from the first quarter of 2017, the risk weight of 250 per cent for significant investments in financial sector entities also applies to the calculation according to the transitional rules (Basel I).

Capital adequacy figures include 50 per cent of interim profits in all quarters. Annual figures are exclusive of dividend payments.

Due to transitional rules, the minimum capital adequacy requirements cannot be reduced below 80 per cent of the corresponding figure calculated according to the Basel I regulations.

#### Basel III

The majority of the credit portfolios are reported according to the IRB approach. However, one portfolio, banks and financial institutions (DNB Bank), is still subject to final IRB approval from Finanstilsynet. The portfolio Large corporate clients rated by simulation models (DNB Bank) was approved in December 2015.

### 1.10.2 Leverage ratio

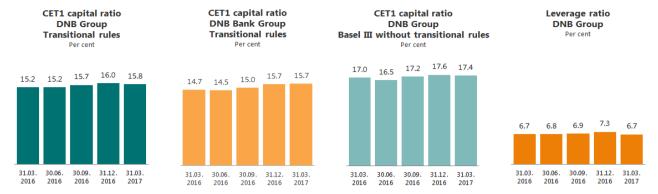
	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015
Tier 1 capital	185 732	185 509	175 107	173 333	169 922	173 173	163 045	158 978
Leverage exposure								
Securities financing transactions (SFTs)	229 475	196 891	208 682	210 408	198 756	318 513	216 534	203 299
Derivatives market value	55 576	54 155	62 028	76 297	75 909	79 626	92 231	68 617
Potential future exposure on derivatives	34 063	32 079	31 812	26 246	32 936	35 774	36 447	28 449
Eligible cash variation margin	(15 486)	(15 383)	(17 305)	(18 783)	(17 716)	(17 432)	(27 094)	(16 706)
Off balance sheet commitments	248 029	242 183	238 979	240 239	236 212	250 749	252 189	255 502
Loans and advances and other assets	2 230 569	2 043 384	2 014 744	2 028 211	2 007 429	1 867 764	2 099 200	2 055 651
Decuctions	(6 366)	(6 644)	(8 034)	(8 774)	(9 808)	(10 382)	(9 454)	(9 430)
Total exposure	2 775 860	2 546 664	2 530 905	2 553 843	2 523 718	2 524 612	2 660 054	2 585 382
Leverage ratio, Basel III (%)	6.7	7.3	6.9	6.8	6.7	6.7	6.0	6.0

### 1.10.3 Specification of capital requirements

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015	2015
IRB approach									
Corporate	33 291	32 619	32 551	34 162	31 716	33 421	29 402	28 367	29 545
Specialised lending (SL)	384	356	354	355	505	468	183	210	176
Retail - mortgages	12 590	12 465	12 358	12 507	12 403	12 241	12 922	13 073	12 947
Retail - other exposures	1 867	1 901	1 908	1 953	1 966	1 965	2 001	2 015	2 030
Securitisation	838	937	952	1 045	1 117	1 201	1 695	1 452	1 536
Total credit risk, IRB approach	48 970	48 279	48 123	50 023	47 707	49 295	46 202	45 116	46 234
Standardised approach									
Central government	6	7	5	12	25	33	6	18	18
Institutions	2 182	1 989	2 126	2 317	2 225	2 230	2 803	2 551	2 559
Corporate	9 445	8 767	8 668	8 883	8 430	9 657	16 687	16 537	17 883
Retail - mortgages	1 839	1 805	1 756	1 730	1 774	1 764	1 735	1 595	1 618
Retail - other exposures	3 116	2 939	3 009	3 348	2 757	2 642	2 821	3 029	2 875
Equity positions	3 607	3 584	3 450	3 464	3 453	276	188	207	244
Securitisation	40	41	52	65	67	60	64	61	65
Other assets	725	848	599	718	689	535	306	771	829
Total credit risk, standardised approach	20 960	19 979	19 664	20 536	19 421	17 195	24 611	24 769	26 090
Total credit risk 1)	69 930	68 258	67 787	70 558	67 128	66 490	70 813	69 886	72 324
Market risk									
Position risk, debt instruments	1 043	1 169	1 097	1 141	1 080	1 141	1 380	1 448	1 367
Position risk, equity instruments	17	25	18	23	19	36	20	26	20
Currency risk									
Commodity risk	2	6	1	0	1	3	4	4	9
Credit value adjustment risk (CVA)	505	490	460	344	452	513	692	588	580
Total market risk	1 566	1 690	1 576	1 509	1 552	1 693	2 095	2 067	1 975
Operational risk	6 744	6 670	6 670	6 670	6 670	6 670	6 546	6 546	6 546
Net insurance, after eliminations						6 463	6 701	6 761	6 814
Deductions									
Total capital requirements according to Basel III	78 240	76 618	76 034	78 738	75 351	81 317	86 156	85 261	87 660
Additional capital requirements according to transitional rules	7 984	7 502	7 588	6 749	8 599	9 033	7 148	6 046	4 469
Total capital requirements according to transitional rules	86 223	84 120	83 622	85 487	83 949	90 350	93 303	91 306	92 128

<sup>1)</sup> See next page for further details.

### 1.10.4 Common equity Tier 1 capital ratio



All figures include 50 per cent of interim profits, apart from the figures as at 31 December, which are exclusive of dividend payments.

### 1.10.5 Specification of capital requirements for credit risk

As at 31 March 2017			Average		
		EAD,	risk	Risk-	Capital
	Nominal	exposure	weights	weighted	require-
Amounts in NOK million	exposure	at default	(per cent)	volume	ments
IRB approach					
Corporate	1 043 503	846 689	49.1	416 135	33 291
Specialised Lending (SL)	9 985	9 464	50.7	4 799	384
Retail - mortgages	714 231	714 231	22.0	157 380	12 590
Retail - other exposures	112 820	92 716	25.2	23 336	1 867
Securitisation	11 940	11 940	87.7	10 473	838
Total credit risk, IRB approach	1 892 479	1 675 040	36.5	612 122	48 970
Standardised approach					
Central government	57 773	72 221	0.1	79	6
Institutions	157 678	102 409	26.6	27 271	2 182
Corporate	173 202	137 039	86.2	118 065	9 445
Retail - mortgages	53 233	50 639	45.4	22 986	1 839
Retail - other exposures	136 605	51 719	75.3	38 956	3 116
Equity positions	19 508	19 508	231.1	45 086	3 607
Securitisation	1 740	1 140	43.4	495	40
Other assets	13 629	13 629	66.5	9 061	725
Total credit risk, standardised approach	613 367	448 303	58.4	261 998	20 960
Total credit risk	2 505 846	2 123 343	41.2	874 121	69 930

As at 31 December 2016			Average		
Addition boothistic below		EAD,	risk	Risk-	Capital
	Nominal	exposure	weights	weighted	require-
Amounts in NOK million	exposure	at default	(per cent)	volume	ments
IRB approach	,		. ,		
Corporate	1 039 384	842 921	48.4	407 740	32 619
Specialised Lending (SL)	8 825	8 517	52.3	4 456	356
Retail - mortgages	706 195	706 195	22.1	155 814	12 465
Retail - other exposures	112 484	92 484	25.7	23 759	1 901
Securitisation	12 760	12 760	91.8	11 718	937
Total credit risk, IRB approach	1 879 648	1 662 878	36.3	603 487	48 279
Standardised approach					
Central government	55 426	69 760	0.1	84	7
Institutions	147 549	99 864	24.9	24 858	1 989
Corporate	160 608	127 538	85.9	109 582	8 767
Retail - mortgages	51 665	49 631	45.5	22 559	1 805
Retail - other exposures	122 926	48 737	75.4	36 742	2 939
Equity positions	19 225	19 224	233.1	44 804	3 584
Securitisation	1 760	1 160	44.6	518	41
Other assets	15 210	15 210	69.7	10 594	848
Total credit risk, standardised approach	574 370	431 124	57.9	249 741	19 979
Total credit risk	2 454 018	2 094 002	40.7	853 228	68 258

### 1.10.6 Primary capital - including DNB Bank ASA and DNB Bank Group

Capital adequacy is calculated and reported in accordance with the EU capital requirements regulations for banks and investment firms (CRD IV/CRR). On 18 December 2015, the Ministry of Finance approved new regulations on consolidation etc. in cross-sectoral groups. The changes became effective on 31 January 2016 and are adapted to the EU regulations, reflecting the entry into force of Solvency II on 1 January 2016. The regulatory consolidation deviates from consolidation in the accounts and comprises the parent company, subsidiaries and associated companies within the financial sector, excluding insurance companies. Associated companies are consolidated pro rata.

Marcon   Mor million   Mor m		DNB Bank ASA			DNB Bank Group			DNB Group		
Total equally excluding profit for the period Effect from regulatory consolidation Address Test Profit for the period Effect from regulatory consolidation Address Test Profit for the period Effect from regulatory consolidation Not accound interest on additional Tier 1 capital instruments (15) (15 574) (15 57		31 March	31 Dec.	31 March	31 March	31 Dec.	31 March	31 March	31 Dec.	31 March
Effect from regulatory consolidation Additional Tirer 1 capital instruments included in total equity (15.74) (15.074) (16.074) (1	Amounts in NOK million	2017	2016	2016	2017	2016	2016	2017	2016	2016
Additional Tier 1 capital instruments included in total equity Net accounted interest on additional Tier 1 capital instruments (18) (18) (18) (18) (18) (18) (18) (18)	Total equity excluding profit for the period	167 757	168 104	151 136	190 092	190 078	171 657	206 403	206 423	188 809
Net account interest on additional Tier 1 capital instruments	Effect from regulatory consolidation				(181)	(181)	(531)	(5 795)	(5 795)	(6 083)
Total equity	Additional Tier 1 capital instruments included in total equity	(15 574)	(15 574)	(8 053)	(15 574)	(15 574)	(8 053)	(15 574)	(15 574)	(8 053)
Total equity	Net accrued interest on additional Tier 1 capital instruments	(15)	(284)	(10)	(15)		(10)	(15)	(284)	(10)
Pension funds above pension commitments	Total equity								184 770	
Concession   Con	Deductions									
Deferred tax assets that are not due to temporary differences (224) (224) (195) (899) (482) (641) (599) (482) (641) (599) (482) (641) (599) (482) (641) (599) (482) (641) (599) (482) (641) (599) (482) (641) (599) (482) (641) (599) (482) (641) (599) (482) (641) (599) (482) (641) (599) (629) (699	Pension funds above pension commitments	(3)		(39)	(3)		(39)	(3)		(39)
temporary differences (224) (224) (195) (699) (482) (641) (599) (482) (641) (599) (482) (641) (1013) (691) (1013) (691) (1013) (691) (1013) (691) (1013) (691) (1013) (691) (1013) (1014) (1013) (1014	Goodwill	(2 892)	(2 900)	(3 000)	(2 947)	(2 951)	(3 016)	(4 652)	(4 656)	(4 721)
Cher intangible assets   (884) (889) (829) (829) (898) (848) (1013) (991) (946) (1013)		(224)	(224)	(195)	(599)	(482)	(641)	(599)	(482)	(641)
Dividends payable etc.   Significant investments in financial sector entities   Expected losses exceeding actual losses,   RB portfolios   Group   G		(684)	(699)	(629)	(991)	(946)	(1 013)	(991)	(946)	(1 013)
Significant investments in financial sector entities   Expected losses exceeding actual losses, IRB portfolios   (71)   (8)   (911)   (121)   (153)   (1695)   (121)   (153)   (1695)   (121)   (153)   (1695)   (121)   (153)   (1695)   (121)   (153)   (1695)   (121)   (163)   (1695)   (121)   (163)   (1695)   (121)   (163)   (1695)   (121)   (163)   (1695)   (121)   (163)   (1695)   (121)   (163)   (1695)   (121)   (163)   (1695)   (121)   (1695)   (121)   (1695)   (121)   (1695)   (121)   (1695)   (121)   (1695)   (121)   (1695)   (121)   (1695)   (121)   (1695)   (121)   (1695)   (121)   (1695)   (121)   (1695)   (121)	Dividends payable etc.				(5 084)	(5 084)	(5 000)	(9 284)	(9 284)	(7 330)
Expected losses exceeding actual losses, (RP portfolios (RP portfolios (RP portfolios) (AVA) (488) (479) (717) (6) (911) (121) (153) (1685) (121) (153) (1685) (121) (153) (1685) (121) (153) (1685) (121) (153) (1685) (121) (153) (1685) (121) (153) (1685) (121) (153) (1685) (121) (153) (1685) (121) (153) (1685) (121) (153) (1685) (121) (153) (1685) (121) (153) (1685) (153) (153) (153) (1685) (153) (153) (1685) (153) (153) (1685) (153) (153) (1685) (153)					` '	, ,	,	` '	, ,	, ,
Value adjustments due to the requirements for prudent valuation (AVA)  Adjustments for unrealised losses/(gains) and ebt recorded at fair value  107 107 (16) (80) (80) (80) (414) (80) (80) (414) (80) (80) (414) (80) (80) (414) (80) (80) (414) (80) (80) (414) (80) (80) (80) (414) (80) (80) (80) (414) (80) (80) (80) (80) (80) (80) (80) (80	Expected losses exceeding actual losses,	(71)	(6)	(911)	(121)	(153)	(1 695)	(121)	(153)	(1 695)
Adjustments for unrealised losses/(gains) on debt recorded at fair value  Adjustments for unrealised losses/(gains) arising from the institution's own credit risk related to derivative liabilities  (575) (580) (906) (155) (159) (174) (155) (159) (174)  Common Equity Tier 1 capital consisted in the period additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 1 capital incl. 50 per cent of profit for the period  Additional Tier 2 capital incl. 50 per cent of profit for the period  Additional Tier 2 capital incl. 50 per cent of profit for the period  Additional Tier 2 capital incl. 50 per cent of profit for the period  Additional Tier 2 capital incl. 50 per cent of profit for the period  Additional Tier 2 capital incl. 50 per cent of profit for the period  Additional Tier 2 capital incl. 50 per cent of profit for the period  Additional Tier 2 capital incl. 50 per cent of profit for the period  Additional Tier 2 capital policy capital  Additional Tier 2 capital incl. 50 per cent of profit for the period  Additional Tier 2 capital incl. 50 per cent of profit for the period  Additional Tier 2 capital incl. 50 per cent of profit for the period  Additional Tier 2 capital ratio, transitional rules (%)  Additional Tier 2 capital ratio	Value adjustments due to the requirements for prudent valuation									
Common Equity Tier 1 capital   149 106   147 327   147 467   136 658   163 424   163 389   149 960   168 217   168 214   175 724   175 724   175 724   187 725   187										
Common Equity Tier 1 capital 147 327 147 467 136 658 163 424 163 389 149 960 168 217 168 214 157 524 175 524 1		(575)	(580)		(155)	(159)	(174)	(155)	(159)	
Common Equity Tier 1 capital incl. 50 per cent of profit for the period  149 106  149 106  15 574  17 471  183 282  165 411  15 12 420  170 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  15 10 176  17 471  18 10 18 173  18 18 173  18 18 18 18 18 18 18 18 18 18 18 18 18 1										
Additional Tier 1 capital instruments	Common Equity Tier 1 capital incl. 50 per cent of profit for the	149 106			165 411		152 420	170 176		
Non-eligible Tier 1 capital, DNB Group <sup>1)</sup> Tier 1 capital (1 capital apital and a capital apital a	Additional Tier 1 capital instruments	15 574	17 471		15 574	17 471		15 574	17 471	
Tier 1 capital 162 901 164 938 146 609 178 998 180 860 183 773 185 509 167 475 161 162 161 164 938 148 233 180 985 162 371 185 732 165 09 922 169 922 161 162 911 161 164 938 148 233 180 985 162 371 185 732 165 09 922 169 922 161 162 911 1	Non-eligible Tier 1 capital, DNB Group 1)								(176)	
Tier 1 capital incl. 50 per cent of profit for the period		162 901	164 938	146 609	178 998	180 860				167 475
Perpetual subordinated loan capital 5 624 5 602 5 415 5 624 5 602 5 415 5 624 5 602 5 415 Term subordinated loan capital 22 860 21 249 21 767 24 864 26 851 27 83 227 86 221 81 26 83 261 27 83 227 86 223 84 120 83 949 26 84 126 83 271 83 227 86 223 84 120 83 949 26 84 126 83 271 83 227 86 223 84 120 83 949 26 84 126 83 271 83 227 86 223 84 120 83 949 26 84 126 83 271 83 227 86 223 84 120 83 949 26 84 126 83 271 83 227 86 223 84 120 83 949 26 84 126 83 271 83 227 86 223 84 120 83 949 26 84 126 83 271 83 227 86 223 84 120 83 949 26 84 126 83 271 83 227 86 223 84 120 83 949 26 84 126 83 271 83 227 86 223 84 120 83 949 26 84 126 83 271 83 227 86 223 84 120 83 949 26 84 126 83 271 83 227 86 223 84 120 83 949 26 84 126 83 271 83 227 86 223 84 120 83 949 26 84 126 84 126 84 126 84 12	·						162 371			
Term subordinated loan capital 22 860 21 249 21 767 22 860 21 249 21 767 22 860 21 249 21 767 22 860 21 249 21 767 20 860 21 249 21 26 77 20 860 21 249 21 26 77 21 20 860 21 249 21 26 77 21 20 860 21 249 21 26 77 21 20 860 21 249 21 26 851 27 183 20 860 21 249 21 26 851 27 183 20 860 21 249 21 249 21 26 851 27 183 20 860 21 249 21 249 21 26 851 27 183 20 860 21 249 21 24			5 602			5 602			5 602	
and DNB Forsikring  Non-eligible Tier 2 capital, DNB Group <sup>1)</sup> Total eligible capital incl. 50 per cent of profit for the period  193 163  Total eligible capital ratio, transitional rules (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitio		22 860	21 249	21 767	22 860	21 249	21 767	22 860	21 249	21 767
Tier 2 capital 28 484 26 851 27 183 28 484 26 851 27 183 21 218 19 661 21 633  Total eligible capital 191 385 191 789 173 791 207 481 207 711 187 093 204 991 205 170 189 108  Total eligible capital incl. 50 per cent of profit for the period 193 163 175 415 209 469 189 554 206 950 191 555  Risk-weighted volume, transitional rules 784 738 773 244 873 256 1051 578 1040 888 1040 334 1077 792 1051 498 1049 367  Minimum capital requirement 62 779 61 860 69 860 84 126 83 271 83 227 86 223 84 120 83 949  Common equity Tier 1 capital ratio, transitional rules (%) 19.0 19.1 15.8 15.7 15.7 14.7 15.8 16.0 15.2  Tier 1 capital ratio, transitional rules (%) 21.0 21.3 17.0 17.2 17.4 15.6 17.2 17.6 16.2  Capital ratio, transitional rules (%) 24.6 24.8 20.1 19.9 20.0 18.2 19.2 19.5 18.3  Common equity Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%) 20.8 16.8 17.0 15.6 17.1 15.6 17.1 15.6  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%) 20.8 16.8 17.0 15.6 17.1 15.6 16.0  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%) 20.8 16.8 17.0 15.6 17.1 15.6 16.0								(5 750)	(5 750)	
Total eligible capital  Total eligible capital incl. 50 per cent of profit for the period  193 163  175 415  209 469  189 554  206 950  191 555  Risk-weighted volume, transitional rules  784 738  773 244  873 256  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1049 367  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1049 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1040 888  1040 334  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1040 888  1040 334  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1049 367  1040 888  1040 334  10	Non-eligible Tier 2 capital, DNB Group 1)							(1 516)	(1 440)	(5 550)
Total eligible capital  Total eligible capital incl. 50 per cent of profit for the period  193 163  175 415  209 469  189 554  206 950  191 555  Risk-weighted volume, transitional rules  784 738  773 244  873 256  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1049 367  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1051 578  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1049 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1040 888  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1049 367  1040 888  1040 334  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1040 888  1040 334  1040 334  1077 792  1051 498  1049 367  1049 367  1049 367  1049 367  1049 367  1040 888  1040 334  10		28 484	26 851	27 183	28 484	26 851	27 183			
period         193 163         175 415         209 469         189 554         206 950         191 555           Risk-weighted volume, transitional rules         784 738         773 244         873 256         1 051 578         1 040 888         1 040 334         1 077 792         1 051 498         1 049 367           Minimum capital requirement         62 779         61 860         69 860         84 126         83 271         83 227         86 223         84 120         83 949           Common equity Tier 1 capital ratio, transitional rules (%)         19.0         19.1         15.8         15.7         15.7         14.7         15.8         16.0         15.2           Tier 1 capital ratio, transitional rules (%)         21.0         21.3         17.0         17.2         17.4         15.6         17.2         17.6         16.2           Capital ratio, transitional rules (%)         24.6         24.8         20.1         19.9         20.0         18.2         19.2         19.5         18.3           Common equity Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)         18.8         15.6         15.5         14.4         15.6           Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)         20.8         16.8 <td>•</td> <td>191 385</td> <td></td> <td></td> <td>207 481</td> <td></td> <td></td> <td></td> <td></td> <td></td>	•	191 385			207 481					
Minimum capital requirement         62 779         61 860         69 860         84 126         83 271         83 227         86 223         84 120         83 949           Common equity Tier 1 capital ratio, transitional rules (%)         19.0         19.1         15.8         15.7         15.7         14.7         15.8         16.0         15.2           Tier 1 capital ratio, transitional rules (%)         21.0         21.3         17.0         17.2         17.4         15.6         17.2         17.6         16.2           Capital ratio, transitional rules (%)         24.6         24.8         20.1         19.9         20.0         18.2         19.2         19.5         18.3           Common equity Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)         18.8         15.6         15.5         14.4         15.6           Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)         20.8         16.8         17.0         15.4         17.1         16.0           Capital ratio, transitional rules, excluding 50 per cent of profit for the         20.8         16.8         17.0         15.4         17.1         16.0		193 163		175 415	209 469		189 554	206 950		191 555
Minimum capital requirement         62 779         61 860         69 860         84 126         83 227         86 223         84 120         83 949           Common equity Tier 1 capital ratio, transitional rules (%)         19.0         19.1         15.8         15.7         15.7         14.7         15.8         16.0         15.2           Tier 1 capital ratio, transitional rules (%)         21.0         21.3         17.0         17.2         17.4         15.6         17.2         17.6         16.2           Capital ratio, transitional rules (%)         24.6         24.8         20.1         19.9         20.0         18.2         19.2         19.5         18.3           Common equity Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)         18.8         15.6         15.5         14.4         15.6           Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)         20.8         16.8         17.0         15.4         17.1         16.0           Capital ratio, transitional rules, excluding 50 per cent of profit for the         20.8         16.8         17.0         15.4         17.1         16.0	•		773 244			1 040 888			1 051 498	
Tier 1 capital ratio, transitional rules (%)  21.0  21.3  17.0  17.2  17.4  15.6  17.2  17.6  16.2  Capital ratio, transitional rules (%)  24.8  20.1  19.9  20.0  18.2  19.2  19.5  18.3  Common equity Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  20.8  16.8  17.0  17.2  17.4  15.6  17.2  17.4  15.6  19.9  18.5  14.4  15.6  15.6  16.2  16.2  16.2  16.2  16.2  16.2  16.2  16.2  16.3  16.3  17.0  16.4  17.1  16.0  16.0  16.0	Minimum capital requirement									
Tier 1 capital ratio, transitional rules (%)  21.0  21.3  17.0  17.2  17.4  15.6  17.2  17.6  16.2  Capital ratio, transitional rules (%)  24.8  20.1  19.9  20.0  18.2  19.2  19.5  18.3  Common equity Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  20.8  16.8  17.0  17.2  17.4  15.6  17.2  17.4  15.6  19.9  18.5  14.4  15.6  15.6  16.2  16.2  16.2  16.2  16.2  16.2  16.2  16.2  16.3  16.3  17.0  16.4  17.1  16.0  16.0  16.0	Common equity Tier 1 capital ratio, transitional rules (%)									
Capital ratio, transitional rules (%)  Common equity Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  20.8  18.8  24.8  20.1  19.9  20.0  18.2  19.2  19.5  14.4  15.6  15.6  16.0  16.0  16.0						17.4				16.2
per cent of profit for the period (%)  Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)  20.8  18.8  15.6  15.5  14.4  15.6  16.0  16.0  16.0										
for the period (%)  Capital ratio, transitional rules, excluding 50 per cent of profit for the		18.8		15.6	15.5		14.4	15.6		
		20.8		16.8	17.0		15.4	17.1		16.0
				19.9	19.7		18.0	19.0		18.0

<sup>1)</sup> Tier 1 and Tier 2 capital in DNB Bank ASA not included in consolidated own funds, in accordance with Articles 85–88 of the CRR.

As from the first quarter of 2016, DNB Livsforsikring and DNB Forsikring are not included in the regulatory consolidation for the DNB Group. With effect from the first quarter of 2016, deductions are also made for significant investments in financial sector entities if they each exceed 10 per cent of common equity Tier 1 capital. The amounts that are not deducted receive a risk-weight of 250 per cent. In addition, the holdings of Tier 2 instruments in DNB Livsforsikring and DNB Forsikring are deducted from the Group's Tier 2 capital. As from the first quarter of 2017, the risk weight of 250 per cent for significant investments in financial sector entities also applies to the calculation according to the transitional rules (Basel I).

Due to transitional rules, the minimum capital adequacy requirements cannot be reduced below 80 per cent of the corresponding figure calculated according to the Basel I regulations.

# **Chapter 2 - Segmental reporting**

Financial performance

Personal customers

Small and medium-sized enterprises

Large corporates and international customers

Trading

Other operations/eliminations

Traditional pension products

Main subsidiaries and product units

### 2.1.1 Development - reporting segments

### Changes in net interest income

		Change	Change
Amounts in NOK million	1Q17	4Q16-1Q17	1Q16-1Q17
Net interest income	8 521	149	(192)
Personal customers	3 114	(3)	(177)
Small and medium-sized enterprises	2 035	(85)	98
Large corporates and international customers	3 100	(197)	(282)
Trading	20	19	14
Other	251	414	153

### Changes in net other operating income

		Change	Change
Amounts in NOK million	1Q17	4Q16-1Q17	1Q16-1Q17
Net other operating income	3 399	(831)	(1 543)
Personal customers	1 192	32	37
Small and medium-sized enterprises	557	(15)	87
Large corporates and international customers	1 449	(39)	174
Trading	729	(88)	392
Traditional pension products	355	75	15
Other	(883)	(796)	(2 248)

### **Changes in operating expenses**

		Change	Change
Amounts in NOK million	1Q17	4Q16-1Q17	1Q16-1Q17
Operating expenses	(5 441)	(247)	270
Personal customers	(2 103)	(124)	391
Small and medium-sized enterprises	(1 164)	(68)	(150)
Large corporates and international customers	(1 907)	(84)	(39)
Trading	(129)	30	3
Traditional pension products	(95)	1	34
Other	(43)	(2)	31

### Changes in impairment of loans and guarantees

		Change	Change
Amounts in NOK million	1Q17	4Q16-1Q17	1Q16-1Q17
Impairment of loans and guarantees	(562)	1 190	612
Personal customers	110	3	(330)
Small and medium-sized enterprises	10	291	269
Large corporates and international customers	(697)	875	662
Other	15	21	12

### 2.1.2 Extracts from income statement

	Pers custo		Small and sized ent		Large co and inter custo	national	Trac	ling	Traditiona produ	•	Other op		DN Gro	
Amounts in NOK million	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16
Net interest income	3 114	3 290	2 035	1 937	3 100	3 382	20	6			251	98	8 521	8 713
Net other operating income	1 192	1 155	557	470	1 449	1 275	729	337	355	339	(883)	1 365	3 399	4 942
Total income	4 305	4 445	2 593	2 407	4 550	4 658	749	343	355	339	(632)	1 463	11 920	13 655
Operating expenses	(2 103)	(2 494)	(1 164)	(1 014)	(1 907)	(1 869)	(129)	(131)	(95)	(129)	(43)	(74)	(5 441)	(5 711)
Pre-tax operating profit before impairment	2 203	1 952	1 429	1 393	2 642	2 789	621	211	259	210	(674)	1 389	6 479	7 945
Net gains on fixed and intangible assets		0	(0)	3	6	4					0	(13)	6	(6)
Impairment of loans and guarantees	110	440	10	(259)	(697)	(1 358)		0			15	3	(562)	(1 174)
Profit from repossessed operations			(10)	(17)	(0)	1					10	15		
Pre-tax operating profit	2 313	2 392	1 429	1 121	1 951	1 436	621	211	259	210	(650)	1 394	5 923	6 764
Tax expense	(578)	(598)	(357)	(280)	(546)	(388)	(143)	(53)	(30)	(7)	292	(204)	(1 362)	(1 529)
Profit from operations held for sale, after taxes		(1)			(0)	3					(17)	(15)	(17)	(13)
Profit for the period	1 735	1 793	1 072	841	1 405	1 052	478	159	229	204	(375)	1 175	4 544	5 222

<sup>1)</sup> For more information about Traditional pension products, see tables 2.7.1, 2.7.2 and 2.8.4.

### 2.1.3 Other operations/eliminations

Other operations/eliminations include IT and Operations, HR (Human Resources), Group Finance including Group Treasury, Group Risk Management, Corporate Communications, Vipps and Payments, the partially owned company Eksportfinans, investments in IT infrastructure and sharholder-related costs. In addition, Other operations/eliminations include that part of the Group's equity that is not allocated to the segments. Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" in the internal reporting of segments. The acquired companies and all intra-group eliminations are included in Other operations/eliminations.

#### Pre-tax operating profit

Amounts in NOK million	1Q17	1Q16
Unallocated interest income	45	46
Income from equity investments	(12)	(48)
Mark-to-market adjustments on financial instruments	(30)	320
Basis swaps	(620)	1 003
Profit from associated companies	(45)	87
Net gains on investment properties	16	6
Profit from repossessed operations	10	15
Ownership-related expenses (costs relating to shareholders, investor relations, strategic planning etc.)	(88)	(115)
Unallocated personnel expenses	24	9
Unallocated IT and Operations expenses	38	63
Other	12	7
Pre-tax operating profit	(650)	1 394

<sup>2)</sup> For more information about other operations/eliminations, see table below.

### 2.1.4 Main average balance sheet items and key figures

#### Main average balance sheet items

	Pers custo		Small and sized ent		Large co and inter custo	national	Trac	ding	Traditiona prod	l pension ucts	Oth opera elimin	tions/	DN Gro	
Amounts in NOK billion	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16
Loans to customers 1) 2)	708.3	675.1	268.5	252.7	497.0	543.6	31.6	32.7	38.6	28.8	(29.6)	6.3	1 514.4	1 539.2
Deposits from customers 1) 2)	398.7	395.6	197.9	170.3	393.2	383.2	74.4	177.6			(44.1)	(6.1)	1 020.1	1 120.5
Assets under management	80.6	75.7	82.2	67.7	189.1	205.0			202.4	202.8	22.8	16.3	577.0	567.6
Allocated capital 3)	40.7	39.6	26.5	27.3	83.1	84.7	8.0	7.2	20.4	18.6				

#### **Key figures**

	Pers custo		Small and sized ent		Large co and inter		Trac	ding	Traditiona prod	•	Oth opera		DN Gro	
Per cent	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16	1Q17	1Q16
Cost/income ratio 4)	48.8	56.1	44.9	42.1	41.9	40.1	17.2	38.3	26.9	38.1			45.6	41.8
Ratio of deposits to loans 2) 5)	56.3	58.6	73.7	67.4	79.1	70.5							67.4	72.8
Return on allocated capital, annualised 3)	17.3	18.2	16.4	12.4	6.9	5.0	24.4	8.9	4.6	4.4			9.1	11.2

<sup>1)</sup> Loans to and deposits from customers in the Baltics are included under Large corporates and international customers in spite of being reclassified as assets and liabilities held for sale in August 2016. The reclassification is reflected under Other operations/eliminations. Reclassified loans amounted to NOK 47.7 billion and deposits to NOK 36.0 billion

<sup>2)</sup> Loans to customers include accrued interest, impairment and value adjustments. Correspondingly, deposits from customers include accrued interest and value adjustments.

<sup>3)</sup> Allocated capital for the segments is calculated based on the external capital adequacy requirement (Basel III) which must be met by the Group. The capital allocated in 2017 corresponds to a common equity Tier 1 capital ratio of 18.0 per cent compared to 17.2 per cent in 2016. Recorded capital is used for the Group.

<sup>4)</sup> Total operating expenses relative to total income.

<sup>5)</sup> Deposits from customers relative to loans to customers. Calculated on the basis of average balance sheet items.

### 2.1.5 Key figures - Norwegian and international units

### Norwegian units

Per cent	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Share of group income	77.2	78.3	77.6	79.2	77.8	73.9	77.4	77.2	80.3
Cost/income ratio	47.0	40.9	40.9	39.4	42.8	24.1	39.4	43.7	35.5
Share of net group loans to customers	83.3	83.1	82.7	81.4	81.6	81.0	80.2	81.1	80.8
Non-performing and doubtful loans and guarantees relative to total									
loans	0.9	1.1	1.1	0.9	0.6	0.4	0.4	0.4	0.5
Provision ratio (per cent) 1)	42.2	41.9	39.9	37.9	49.9	51.6	54.1	53.7	53.2
Individual impairment in relation to net loans, annualised	0.08	(0.31)	(0.37)	(0.33)	0.02	(0.14)	0.26	(0.15)	(0.04)

### International units 2)

Per cent	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Share of group income	22.8	21.7	22.4	20.8	22.2	26.1	22.6	22.8	19.7
Cost/income ratio	41.1	42.5	39.7	41.7	38.3	39.3	40.2	39.7	42.8
Share of net group loans to customers	16.7	16.9	14.4	18.6	18.4	19.0	19.8	18.9	19.2
Non-performing and doubtful loans and guarantees relative to total									
loans	3.5	3.9	2.1	2.5	2.5	2.4	2.4	2.5	2.6
Provision ratio (per cent) 1)	51.2	44.0	58.7	50.8	50.8	47.6	48.6	50.7	49.6
Individual impairment in relation to net loans, annualised	(1.11)	(0.87)	(0.69)	(0.80)	(0.85)	(0.75)	(0.66)	(0.46)	(0.60)

<sup>1)</sup> The provision ratio includes individual and collective impairment as a percentage of gross non-performing and gross doubtful loans and guarantees.

The figures are based on the financial accounts.

<sup>2)</sup> Includes volumes in the Baltics, reclassified as assets held for sale in August 2016, of which net non-performing and net doubtful loans and guarantees totalled NOK 2 004 million at end-March 2017.

### 2.2.1 Personal customers - Financial performance

1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
3 114	3 117	3 176	3 221	3 290	3 496	3 445	3 421	3 336
1 192	1 160	1 283	1 387	1 155	1 120	1 295	1 311	1 169
4 305	4 277	4 458	4 607	4 445	4 616	4 739	4 732	4 505
(2 103)	(1 979)	(1 951)	(2 081)	(2 494)	(2 157)	(2 274)	(2 287)	(2 158)
2 203	2 298	2 508	2 526	1 952	2 459	2 465	2 445	2 347
					0	(3)	3	
110	107	(80)	(89)	440	15	963	(84)	45
2 313	2 406	2 428	2 437	2 392	2 474	3 425	2 363	2 393
	(004)	(007)	(000)	(500)	(000)	(925)	(638)	(646)
(578)	(601)	(607)	(609)	(598)	(668)	(323)	(030)	(0.0)
(578)	(601)	(607)	(609)	(598)	(1)	2	(038)	0
(578) 1 735	` ′	` '	` '	` ′	` ′	` ′	` ′	` ′
, ,	0	0	(0)	(1)	(1)	2	(0)	0
, ,	0	0	(0)	(1)	(1)	2	(0)	0
, ,	0	0	(0)	(1)	(1)	2	(0)	0
1 735	0 1 804	0 1 821	(0) 1 828	(1) 1 793	(1) 1 805	2 <b>2 503</b>	(0) 1 725	0 1 747
<b>1 735</b>	0 1 804 705.9	0 1 821	(0) 1 828 681.7	(1) 1 793	(1) 1 805	2 <b>2 503</b> 697.2	(0) 1 725 689.0	0 1 747 679.9
708.3 398.7	705.9 399.4	0 1 821 694.7 407.9	(0) 1 828 681.7 398.8	(1) 1 793 675.1 395.6	(1) 1 805 695.7 391.1	2 <b>2 503</b> 697.2 390.4	(0) 1 725 689.0 375.9	0 1 747 679.9 368.7
708.3 398.7 80.6	705.9 399.4 78.0	0 1 821 694.7 407.9 75.7	(0) 1 828 681.7 398.8 74.9	(1) 1 793 675.1 395.6 75.7	(1) 1 805 695.7 391.1 75.2	2 <b>2 503</b> 697.2 390.4 75.4	(0) 1 725 689.0 375.9 76.2	0 1 747 679.9 368.7 69.1
708.3 398.7 80.6	705.9 399.4 78.0	0 1 821 694.7 407.9 75.7	(0) 1 828 681.7 398.8 74.9	(1) 1 793 675.1 395.6 75.7	(1) 1 805 695.7 391.1 75.2	2 <b>2 503</b> 697.2 390.4 75.4	(0) 1 725 689.0 375.9 76.2	0 1 747 679.9 368.7 69.1
708.3 398.7 80.6	705.9 399.4 78.0	0 1 821 694.7 407.9 75.7	(0) 1 828 681.7 398.8 74.9	(1) 1 793 675.1 395.6 75.7	(1) 1 805 695.7 391.1 75.2	2 <b>2 503</b> 697.2 390.4 75.4	(0) 1 725 689.0 375.9 76.2	0 1 747 679.9 368.7 69.1
708.3 398.7 80.6 40.7	705.9 399.4 78.0 39.6	694.7 407.9 75.7 39.1	(0) 1 828 681.7 398.8 74.9 40.2	(1) 1 793 675.1 395.6 75.7 39.6	(1) 1 805 695.7 391.1 75.2 33.8	2 2 503 697.2 390.4 75.4 33.1	(0) 1 725 689.0 375.9 76.2 33.6	679.9 368.7 69.1 34.8
	3 114 1 192 4 305 (2 103) 2 203	3 114 3 117 1 192 1 160 4 305 4 277 (2 103) (1 979) 2 203 2 298 110 107	3 114 3 117 3 176 1 192 1 160 1 283 4 305 4 277 4 458 (2 103) (1 979) (1 951) 2 203 2 298 2 508 110 107 (80)	3 114     3 117     3 176     3 221       1 192     1 160     1 283     1 387       4 305     4 277     4 458     4 607       (2 103)     (1 979)     (1 951)     (2 081)       2 203     2 298     2 508     2 526       110     107     (80)     (89)	3 114     3 117     3 176     3 221     3 290       1 192     1 160     1 283     1 387     1 155       4 305     4 277     4 458     4 607     4 445       (2 103)     (1 979)     (1 951)     (2 081)     (2 494)       2 203     2 298     2 508     2 526     1 952       110     107     (80)     (89)     440	3 114     3 117     3 176     3 221     3 290     3 496       1 192     1 160     1 283     1 387     1 155     1 120       4 305     4 277     4 458     4 607     4 445     4 616       (2 103)     (1 979)     (1 951)     (2 081)     (2 494)     (2 157)       2 203     2 298     2 508     2 526     1 952     2 459       110     107     (80)     (89)     440     15	3 114     3 117     3 176     3 221     3 290     3 496     3 445       1 192     1 160     1 283     1 387     1 155     1 120     1 295       4 305     4 277     4 458     4 607     4 445     4 616     4 739       (2 103)     (1 979)     (1 951)     (2 081)     (2 494)     (2 157)     (2 274)       2 203     2 298     2 508     2 526     1 952     2 459     2 465       0     (3)       110     107     (80)     (89)     440     15     963	3 114     3 117     3 176     3 221     3 290     3 496     3 445     3 421       1 192     1 160     1 283     1 387     1 155     1 120     1 295     1 311       4 305     4 277     4 458     4 607     4 445     4 616     4 739     4 732       (2 103)     (1 979)     (1 951)     (2 081)     (2 494)     (2 157)     (2 274)     (2 287)       2 203     2 298     2 508     2 526     1 952     2 459     2 465     2 445       0     (3)     3       110     107     (80)     (89)     440     15     963     (84)

#### \*) Loans to personal customers including loans transferred to DNB Livsforsikring

In November 2015, a portfolio of home mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring, and in November 2016, mortgages representing an additional NOK 5 billion were sold. Personal Banking Norway will continue to manage the portfolio on behalf of DNB Livsforsikring. See specification of the effects of the transfer on net interest income and loans to customers in the table below:

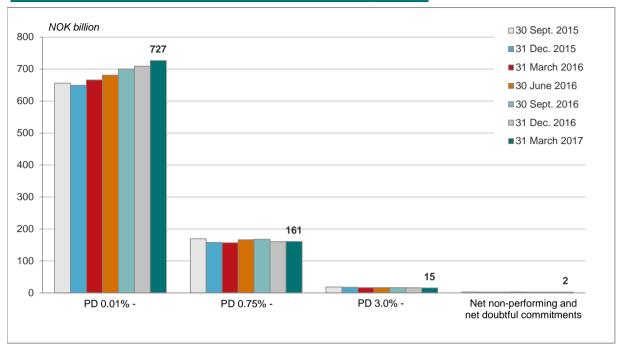
Amounts in NOK billion	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Loans to customers 2)	708.3	705.9	694.7	681.7	675.1	695.7	697.2	689.0	679.9
Home mortgages transferred to DNB Livsforsikring - assets under management	21.8	19.6	18.0	18.5	19.1	8.0			
Loans to personal customers	730.1	725.5	712.7	700.3	694.1	703.7	697.2	689.0	679.9
Net interest income on the transferred portfolio (NOK million)	36	32	30	31	33	10			

<sup>1)</sup> Including collective impairment.

<sup>2)</sup> Loans to customers include accrued interest and impairment. Correspondingly, deposits from customers include accrued interest.

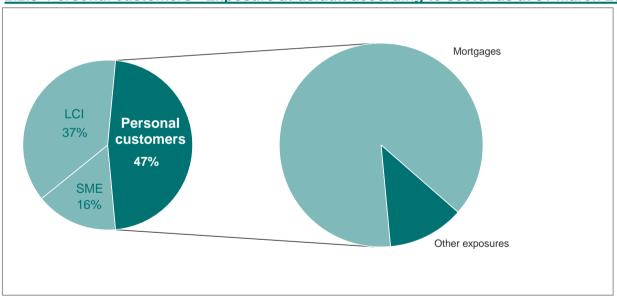
<sup>3)</sup> Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

### 2.2.2 Personal customers - Risk classification of portfolio



Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

### 2.2.3 Personal customers - Exposure at default according to sector as at 31 March 2017



### 2.2.4 Personal customers - Development in average volumes and interest rate spreads

	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Volumes (NOK billion):									
Loans to customers 1) 2)	705	703	692	679	673	689	693	686	677
Deposits from customers 1)	398	397	406	398	395	387	387	374	368
Spread income (NOK million):									
Lending spreads	2 999	2 828	2 981	3 073	3 039	3 394	3 508	3 573	3 823
Deposit spreads	332	431	345	328	411	236	102	(30)	(268)
Spreads in per cent:									
Lending spreads	1.73	1.60	1.71	1.82	1.81	1.95	2.01	2.09	2.29
Deposit spreads	0.34	0.43	0.34	0.33	0.42	0.24	0.10	(0.03)	(0.30)

<sup>1)</sup> Loans to and deposits from customers. Nominal values, excluding impaired loans.

### 2.2.5 Personal customers - Distribution of loan to value

#### Loan to value per risk grade as at 31 March 2017

		Risk grade			Share of loan to
	Low	Moderate	High	Total	value in per cent *)
Loan to value in NOK billion 1)					
0-40	111	19	1	130	17.7 %
40-60	201	43	2	246	33.5 %
60-75	189	44	3	236	32.1 %
75-85	65	22	2	89	12.1 %
>85	24	9	1	34	4.6 %
Total exposure at default	590	137	9	735	100.0 %

*) Development in loan to value	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
	2017	2016	2016	2016	2016	2015	2015	2015	2015
Loan to value in per cent 1) 2)									
0-40	17.7 %	16.8 %	16.2 %	16.3 %	14.9 %	15.1 %	16.2 %	15.8 %	14.3 %
40-60	33.5 %	31.4 %	30.5 %	30.8 %	28.1 %	28.3 %	30.6 %	29.9 %	26.9 %
60-75	32.1 %	33.6 %	34.0 %	33.8 %	34.2 %	34.5 %	33.2 %	33.5 %	33.6 %
75-85	12.1 %	12.8 %	13.6 %	13.5 %	15.1 %	14.8 %	13.2 %	13.8 %	16.3 %
>85	4.6 %	5.5 %	5.8 %	5.6 %	7.8 %	7.3 %	6.7 %	7.0 %	8.9 %
Total	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Average loan to value	58.1 %	59.2 %	59.9 %	59.7 %	61.7 %	61.3 %	60.0 %	60.8 %	62.9 %
Total exposure at default (NOK billion)	735	726	720	707	691	685	703	693	680
Total drawn amount (NOK billion)	666	659	655	644	631	627	646	638	627

<sup>1)</sup> The total exposure (EAD) is included in the actual collateral category.

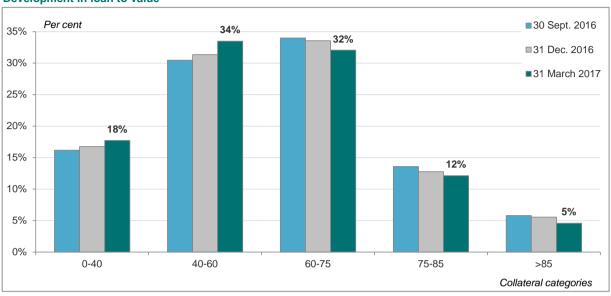
Distribution of home mortgages, recalibrated, in the personal customers segment within actual collateral categories. The volumes represent the IRB-approved mortgage portfolio and are the expected outstanding amount in the event of default.

<sup>2)</sup> In November 2015, a portfolio of home mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring, and in November 2016, mortgages representing additional NOK 5 billion were sold. As of the same date, the portfolios was transferred from the Personal customers segment to the Traditional pension products segment. Personal Banking Norway will continue to manage the portfolio on behalf of DNB Livsforsikring.

<sup>2)</sup> The sale of a portfolio of home mortgages amounting to approximately NOK 20 billion from DNB Boligkreditt to DNB Livsforsikring in November 2015 and additional NOK 5 billions in November 2016 affected the relative distribution of the remaining loans, as the transferred loans were within low risk grades and had a low loan to value. More than 90 per cent of the portfolio transferred had a loan to value at end-December 2015 in the interval 0-60 per cent.

### 2.2.5 Personal customers - Distribution of loan to value (continued)

#### Development in loan to value



### 2.2.6 DNB Boligkreditt - Average mortgage lending - volumes and spreads

Amounts in NOK billion	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Average loans to customers	604	600	590	577	567	572	573	564	555
Portfolio transferred to DNB Livsforsikring 1)	22	20	18	19	19	8			
Average loans to customers including transferred loans	626	620	608	595	586	580	573	564	555
Spreads measured against actual funding costs (per cent)	0.66	0.53	0.66	0.78	0.82	0.95	1.08	1.10	1.31

<sup>1)</sup> In November 2015, a portfolio of home mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring, and in November 2016, mortgages representing additional NOK 5 billion were sold. As of the same date, the portfolio was transferred from the Personal customers segment to the Traditional pension products segment. Personal Banking Norway will continue to manage the portfolio on behalf of DNB Livsforsikring.

### 2.2.7 DNB Eiendom - Residential real estate broking in Norway

	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Number of properties sold	5 780	5 325	5 942	7 311	5 400	5 035	5 877	7 529	6 066
Fees on real estate broking (NOK million)	269	242	282	348	248	236	279	354	279
Market shares (per cent) 1)	19.5	19.2	18.4	18.8	19.9	19.3	19.2	19.7	19.8

<sup>1)</sup> Management's estimates.

### 2.3.1 Small and medium-sized enterprises (SME) - Financial performance

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Net interest income	2 035	2 120	1 952	1 933	1 937	1 610	1 551	1 515	1 455
Net other operating income	557	572	467	521	470	449	396	422	461
Total income	2 593	2 692	2 419	2 454	2 407	2 059	1 947	1 937	1 917
Operating expenses	(1 164)	(1 095)	(996)	(1 025)	(1 014)	(807)	(740)	(773)	(758)
Pre-tax operating profit before impairment	1 429	1 597	1 423	1 429	1 393	1 252	1 207	1 164	1 159
Net gains on fixed and intangible assets	(0)	(0)	1	(1)	3	(0)	(1)	(0)	(1)
Impairment losses on loans and guarantees 1)	10	(281)	(339)	(209)	(259)	(360)	(138)	(280)	(290)
Profit from repossessed operations 2)	(10)	40	(6)	(12)	(17)	35	(21)	(11)	0
Pre-tax operating profit	1 429	1 355	1 079	1 208	1 121	927	1 047	872	869
Tax expense	(357)	(339)	(270)	(302)	(280)	(250)	(283)	(235)	(234)
Profit for the period	1 072	1 016	809	906	841	677	764	637	634
<u> </u>	1 072	1 016	809	906	841	677	764	637	634
Average balance sheet items in NOK billion:									
<u> </u>	1 <b>072</b> 268.5	<b>1 016</b> 263.9	<b>809</b> 259.9	<b>906</b> 256.1	252.7	220.3	217.8	214.2	211.7
Average balance sheet items in NOK billion:									
Average balance sheet items in NOK billion: Loans to customers 3)	268.5	263.9	259.9	256.1	252.7	220.3	217.8	214.2	211.7
Average balance sheet items in NOK billion: Loans to customers <sup>3)</sup> Deposits from customers <sup>3)</sup>	268.5 197.9	263.9 185.7	259.9 179.5	256.1 173.5	252.7 170.3	220.3 172.8	217.8 175.4	214.2 170.4	211.7 166.9
Average balance sheet items in NOK billion:  Loans to customers <sup>3)</sup> Deposits from customers <sup>3)</sup> Assets under management	268.5 197.9 82.2	263.9 185.7 77.0	259.9 179.5 72.4	256.1 173.5 69.4	252.7 170.3 67.7	220.3 172.8 64.1	217.8 175.4 61.6	214.2 170.4 60.7	211.7 166.9 52.5
Average balance sheet items in NOK billion:  Loans to customers <sup>3)</sup> Deposits from customers <sup>3)</sup> Assets under management	268.5 197.9 82.2	263.9 185.7 77.0	259.9 179.5 72.4	256.1 173.5 69.4	252.7 170.3 67.7	220.3 172.8 64.1	217.8 175.4 61.6	214.2 170.4 60.7	211.7 166.9 52.5
Average balance sheet items in NOK billion:  Loans to customers <sup>3)</sup> Deposits from customers <sup>3)</sup> Assets under management  Allocated capital <sup>4)</sup>	268.5 197.9 82.2	263.9 185.7 77.0	259.9 179.5 72.4	256.1 173.5 69.4	252.7 170.3 67.7	220.3 172.8 64.1	217.8 175.4 61.6	214.2 170.4 60.7	211.7 166.9 52.5
Average balance sheet items in NOK billion:  Loans to customers <sup>3)</sup> Deposits from customers <sup>3)</sup> Assets under management  Allocated capital <sup>4)</sup> Key figures in per cent:	268.5 197.9 82.2 26.5	263.9 185.7 77.0 26.8	259.9 179.5 72.4 26.6	256.1 173.5 69.4 26.7	252.7 170.3 67.7 27.3	220.3 172.8 64.1 21.0	217.8 175.4 61.6 21.6	214.2 170.4 60.7 21.0	211.7 166.9 52.5 21.6

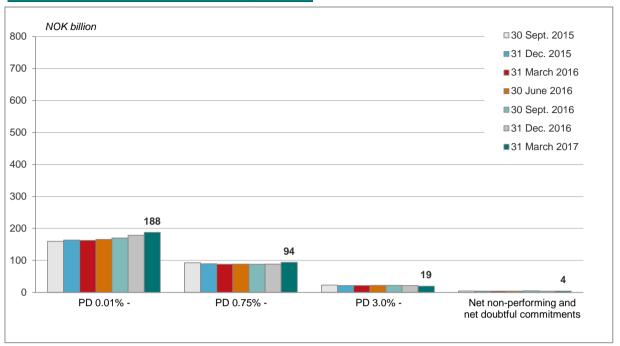
<sup>1)</sup> Including collective impairment.

<sup>2)</sup> Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" under the various segments.

<sup>3)</sup> Loans to customers include accrued interest and impairment. Correspondingly, deposits from customers include accrued interest.

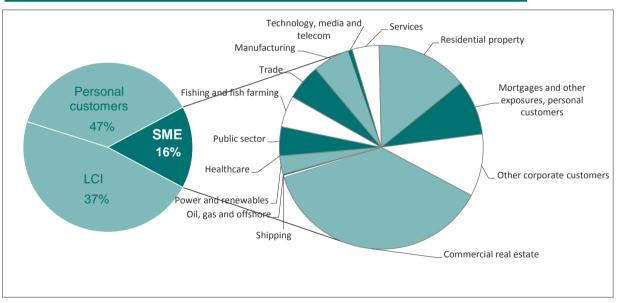
<sup>4)</sup> Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

### 2.3.2 SME - Risk classification of portfolio



Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

### 2.3.3 SME - Exposure at default according to sector as at 31 March 2017



### 2.3.4 SME - Development in average volumes and interest rate spreads

	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Volumes (NOK billion):									
Loans to customers 1)	265	260	257	253	244	218	214	212	209
Deposits from customers 1)	198	185	179	173	170	172	175	170	167
Spread income (NOK million):									
Lending spreads	1 681	1 672	1 711	1 651	1 578	1 291	1 303	1 295	1 287
Deposit spreads	207	205	173	166	195	168	147	77	65
Spreads in per cent:									
Lending spreads	2.57	2.56	2.65	2.62	2.60	2.35	2.41	2.45	2.50
Deposit spreads	0.42	0.44	0.38	0.38	0.46	0.39	0.33	0.18	0.16

<sup>1)</sup> Loans to and deposits from customers. Nominal values, excluding impaired loans.

### 2.4.1 Large corporates and international customers (LCI) - Financial performance

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Net interest income	3 100	3 297	3 273	3 231	3 382	3 929	3 908	3 749	3 611
Net other operating income	1 449	1 488	1 643	1 611	1 275	1 358	1 429	1 762	1 533
Total income	4 550	4 785	4 916	4 841	4 658	5 287	5 337	5 511	5 145
Operating expenses	(1 907)	(1 823)	(1 781)	(1 803)	(1 869)	(2 202)	(2 043)	(1 892)	(1 917)
Pre-tax operating profit before impairment	2 642	2 962	3 135	3 038	2 789	3 086	3 295	3 619	3 228
Net gains on fixed and intangible assets	6	(4)	18	5	4	5	1	42	6
Impairment losses on loans and guarantees 1)	(697)	(1 572)	(1 757)	(2 028)	(1 358)	(1 079)	(433)	(284)	(312)
Profit from repossessed operations 2)	(0)	7	4	(5)	1	(6)	1	(5)	(57)
Pre-tax operating profit	1 951	1 393	1 400	1 011	1 436	2 006	2 863	3 371	2 865
Tax expense	(546)	(376)	(378)	(273)	(388)	(582)	(830)	(978)	(831)
Profit from operations held for sale, after taxes	(0)	(0)	(0)	(0)	3				
Profit for the period	1 405	1 017	1 022	738	1 052	1 424	2 033	2 394	2 034
Average balance sheet items in NOK billion:									
Loans to customers 3)	497.0	511.3	533.1	534.3	543.6	579.3	582.7	557.9	552.1
Deposits from customers 3)	393.2	367.0	374.4	378.5	383.2	403.5	408.9	379.1	380.0
Assets under management	189.1	180.9	181.8	180.6	205.0	222.7	218.7	222.5	209.9
Allocated capital 4)	83.1	84.8	87.1	83.1	84.7	70.9	70.4	69.8	72.5
Key figures in per cent:									
Cost/income ratio	41.9	38.1	36.2	37.2	40.1	41.6	38.3	34.3	37.3
Ratio of deposits to loans	79.1	71.8	70.2	70.8	70.5	69.6	70.2	67.9	68.8
Return on allocated capital, annualised 4)	6.9	4.8	4.7	3.6	5.0	8.0	11.5	13.8	11.4

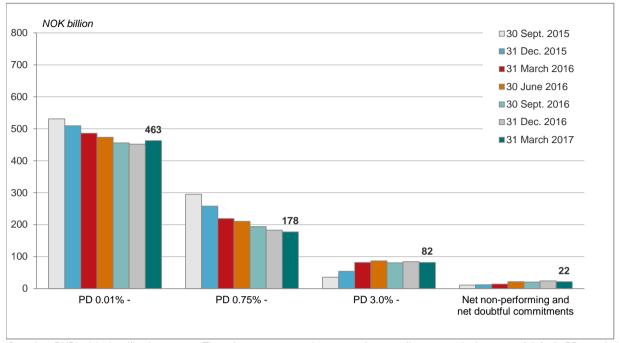
<sup>1)</sup> Including collective impairment.

<sup>2)</sup> Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" under the various segments.

<sup>3)</sup> Loans to customers include accrued interest and impairment. Correspondingly, deposits from customers include accrued interest.

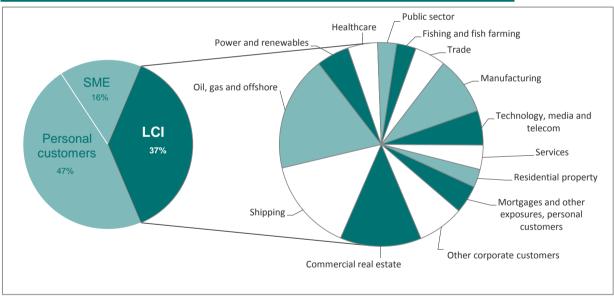
<sup>4)</sup> Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

### 2.4.2 LCI - Risk classification of portfolio



Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

### 2.4.3 LCI - Exposure at default according to sector as at 31 March 2017



### 2.4.4 LCI - Average volumes

Loans to customers "7 Nordic Corporates Division 150 149 153 153 153 153 153 154 157 156 154 157 Nordic Corporates Division 50 4 97 104 101 100 103 104 95 91 Energy Division 54 61 65 86 69 72 73 72 71 Shipping, Offshore and Logistics Division 127 131 135 142 150 157 158 151 150 Baltics 45 46 47 47 47 46 45 43 44 Other "8 27 28 29 27 27 48 45 45 42 41 Other "8 27 28 29 27 27 48 45 54 58 558  Guarantees  Warrantees  Nordic Corporates Division 19 15 16 17 17 17 17 17 15 15 15 International Corporates Division 19 15 16 17 17 17 17 17 15 15 15 Baltics 14 14 14 14 14 13 13 14 18 13 14 18 13 14 18 14 14 14 13 13 14 18 14 14 14 13 13 14 18 14 14 14 13 13 14 18 14 14 14 13 13 14 18 14 14 14 14 13 13 14 18 14 14 14 14 13 14 14 14 13 14 14 14 14 13 14 14 14 14 14 14 14 14 14 14 14 14 14	Amounts in NOK billion	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
International Corporates Division	Loans to customers 1)									
Energy Division	Nordic Corporates Division	150	149	153	153	150	154	157	156	154
Energy Division	International Corporates Division	94	97	104	101	100	103	104	95	91
Baltics   45   46   47   47   47   46   45   43   44     Other   3   27   28   29   27   27   48   45   42   41     Total Large corporates and international customers   497   511   533   534   544   579   583   558   552     Guarantees	Energy Division	54	61	65	68	69	72	73	72	71
Baltics   45   46   47   47   47   46   45   43   44     Other ***   27   28   29   27   27   48   45   42   41     Total Large corporates and international customers   497   511   533   534   544   579   583   558   552     Guarantees		127	131	135	142	150	157	158	151	150
Total Large corporates and international customers		45	46	47	47	47	46	45	43	44
Total Large corporates and international customers	Other 3)	27	28	29	27	27	48	45	42	41
Nordic Corporates Division	Total Large corporates and international customers	497	511	533	534	544	579	583	558	552
International Corporates Division	Guarantees									
Energy Division	Nordic Corporates Division	19	15	16	17	17	17	17	15	15
Shipping, Offshore and Logistics Division	International Corporates Division	14	14	14	14	13	14	13	13	14
Baltics 1 4 1 1 1 1 1 2 2 2 2 2 2 2 Cother 3) 3 100 7 7 7 9 9 9 7 8 7 7 8 8 7 7 Total Large corporates and international customers 74 82 75 75 78 81 78 81 78 83 70 8 83 70 8 83 70 8 83 83 83 83 83 83 83 83 83 83 83 83 8	Energy Division	24	23	22	23	26	27	27	29	31
Baltics Other 31	Shipping, Offshore and Logistics Division	14	16	14	13	12	13	12	12	15
Total Large corporates and international customers         74         82         75         75         78         81         78         78         83           Total loans and guarantees         Nordic Corporates Division         168         164         169         170         167         171         173         171         170           International Corporates Division         108         1111         118         114         114         116         117         108         105           Energy Division         78         84         87         91         94         99         101         101         103           Shipping, Offshore and Logistics Division         142         146         148         155         163         169         170         163         166           Baltics         46         50         48         48         48         47         43         44           Other 3         30         38         36         34         36         57         52         50         48           Total Large corporates and international customers         571         593         608         609         622         661         661         636         635	Baltics	1	4	1	1	1	1	2	2	2
Total lans and guarantees	Other 3)	3	10	7	7	9	9	7	8	7
Nordic Corporates Division   168	Total Large corporates and international customers	74	82	75	75	78	81	78	78	83
International Corporates Division	Total loans and guarantees									
Energy Division	Nordic Corporates Division	168	164	169	170	167	171	173	171	170
Shipping, Offshore and Logistics Division    142	International Corporates Division	108	111	118	114	114	116	117	108	105
Baltics Other 3) 46 50 48 48 48 48 48 47 43 44 A8 Other 3) 30 38 36 34 36 57 52 50 48 A8	Energy Division	78	84	87	91	94	99	101	101	103
Other 3 or Other 4 or	Shipping, Offshore and Logistics Division	142	146	148	155	163	169	170	163	166
Total Large corporates and international customers   571   593   608   609   622   661   661   636   635	Baltics	46	50	48	48	48	48	47	43	44
Deposits from customers   2    Nordic Corporates Division   155   133   136   136   134   142   138   127   124     International Corporates Division   50   51   54   55   52   62   63   59   48     Energy Division   69   65   60   63   66   65   73   71   77     Shipping, Offshore and Logistics Division   68   68   70   77   81   86   89   82   84     Baltics   36   36   35   41   36   36   33   31   31     Other   3   15   14   19   7   13   12   12   10   17     Total Large corporates and international customers   393   367   374   379   383   403   409   379   380     Commercial paper issues during the period   20   20   17   23   20   23   17   18   17     Syndicated loans during the period   1   2   9   2   4   1   4   26	Other 3)	30	38	36	34	36	57	52	50	48
Nordic Corporates Division   155   133   136   136   134   142   138   127   124	Total Large corporates and international customers	571	593	608	609	622	661	661	636	635
International Corporates Division   50   51   54   55   52   62   63   59   48	Deposits from customers 2)									
Energy Division 69 65 60 63 66 65 73 71 77 Shipping, Offshore and Logistics Division 68 68 70 77 81 86 89 82 84 Baltics 36 36 35 41 36 36 33 31 31 Other 3 15 14 19 7 13 12 12 10 17  Total Large corporates and international customers 393 367 374 379 383 403 409 379 380  Commercial paper issues during the period 20 20 17 23 20 23 17 18 17 Syndicated loans during the period 1 2 9 2 4 1 4 26	Nordic Corporates Division	155	133	136	136	134	142	138	127	124
Shipping, Offshore and Logistics Division         68         68         70         77         81         86         89         82         84           Baltics Other 3)         36         36         35         41         36         36         33         31         31           Total Large corporates and international customers         393         367         374         379         383         403         409         379         380           Commercial paper issues during the period         20         20         17         23         20         23         17         18         17           Syndicated loans during the period         1         2         9         2         4         1         4         26	International Corporates Division	50	51	54	55	52	62	63	59	48
Baltics Other 3)         36         36         35         41         36         36         33         31         31           Other 3)         15         14         19         7         13         12         12         10         17           Total Large corporates and international customers         393         367         374         379         383         403         409         379         380           Commercial paper issues during the period         20         20         17         23         20         23         17         18         17           Syndicated loans during the period         1         2         9         2         4         1         4         26	Energy Division	69	65	60	63	66	65	73	71	77
Other 3)         15         14         19         7         13         12         12         10         17           Total Large corporates and international customers         393         367         374         379         383         403         409         379         380           Commercial paper issues during the period         20         20         17         23         20         23         17         18         17           Syndicated loans during the period         1         2         9         2         4         1         4         26	Shipping, Offshore and Logistics Division	68	68	70	77	81	86	89	82	84
Total Large corporates and international customers         393         367         374         379         383         403         409         379         380           Commercial paper issues during the period         20         20         17         23         20         23         17         18         17           Syndicated loans during the period         1         2         9         2         4         1         4         26	Baltics	36	36	35	41	36	36	33	31	31
Commercial paper issues during the period         20         20         17         23         20         23         17         18         17           Syndicated loans during the period         1         2         9         2         4         1         4         26	Other 3)	15	14	19	7	13	12	12	10	17
Syndicated loans during the period 1 2 9 2 4 1 4 26	Total Large corporates and international customers	393	367	374	379	383	403	409	379	380
Syndicated loans during the period 1 2 9 2 4 1 4 26						,				
	Commercial paper issues during the period	20	20	17	23	20	23	17	18	17
Bond issues during the period 23 21 18 20 16 15 12 17 17	Syndicated loans during the period	1	2	9	2	4	1		4	26
	Bond issues during the period	23	21	18	20	16	15	12	17	17

<sup>1)</sup> Loans to customers include accrued interest and impairment losses. Amounts due from credit institutions are not included.

### 2.4.5 LCI - Development in average volumes and interest rate spreads

	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Volumes (NOK billion):									
Loans to customers 1)	482	497	520	523	539	571	573	552	545
Deposits from customers 1)	393	367	374	378	383	403	408	379	380
Spread income (NOK million):									
Lending spreads	2 591	2 690	2 815	2 793	2 893	3 159	3 149	2 993	2 931
Deposit spreads	(41)	(42)	(67)	(77)	(40)	(118)	(64)	(93)	(91)
Spreads in per cent:									
Lending spreads	2.18	2.15	2.15	2.15	2.16	2.19	2.18	2.17	2.18
Deposit spreads	(0.04)	(0.05)	(0.07)	(0.08)	(0.04)	(0.12)	(0.06)	(0.10)	(0.10)

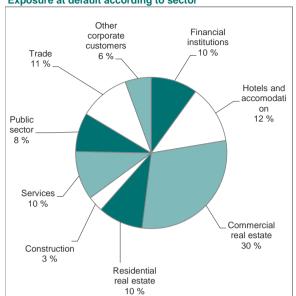
<sup>1)</sup> Loans to and deposits from customers. Nominal values, excluding impaired loans.

<sup>2)</sup> Deposits from customers include accrued interest. Amounts due to credit institutions are not included.

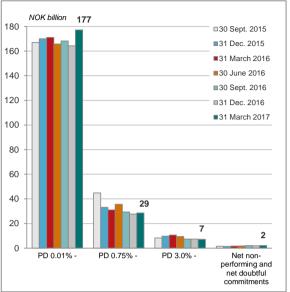
<sup>3)</sup> Including Poland.

### 2.4.6 LCI - Nordic Corporates Division



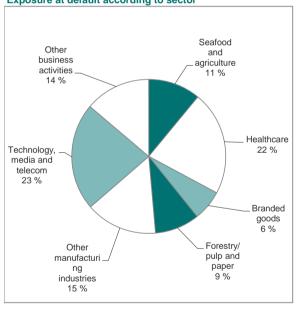


## Risk classification of portfolio 1)

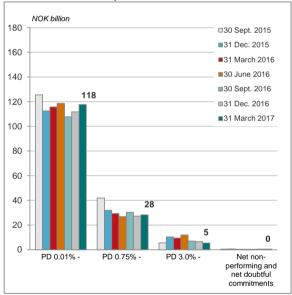


### 2.4.7 LCI - International Corporates Division

#### Exposure at default according to sector



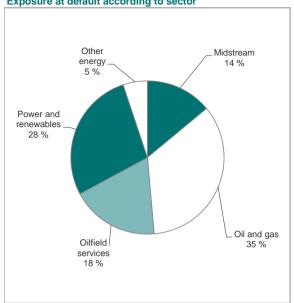
### Risk classification of portfolio 1)



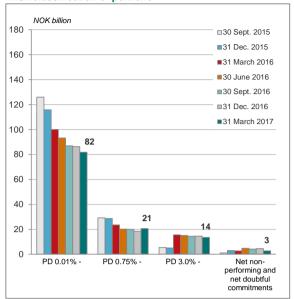
<sup>1)</sup> Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

### 2.4.8 LCI - Energy Division



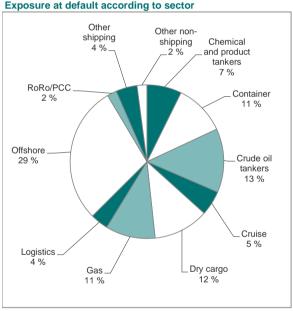


#### Risk classification of portfolio 1)

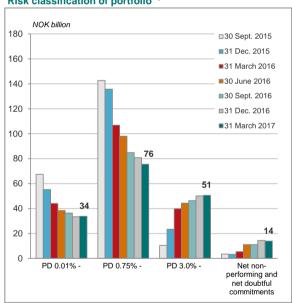


### 2.4.9 LCI - Shipping, Offshore and Logistics Division

Exposure at default according to sector



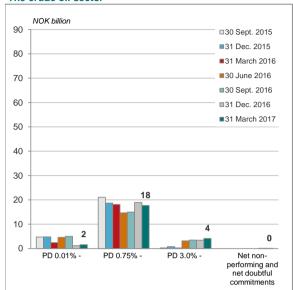
#### Risk classification of portfolio 1)



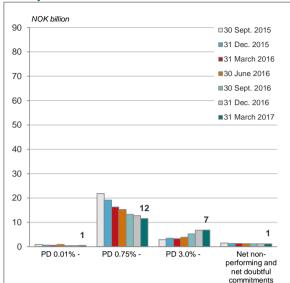
<sup>1)</sup> Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

# 2.4.10 LCI - Risk classification of portfolio according to sub-segments in the Shipping, Offshore and Logistics Division (SOL)

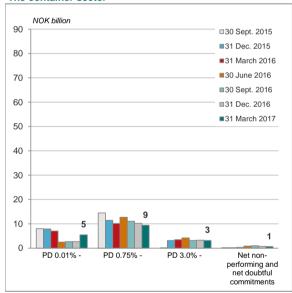




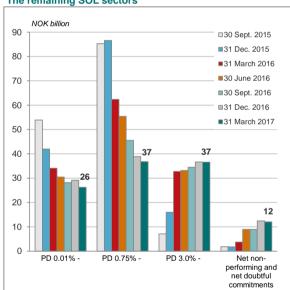




#### The container sector

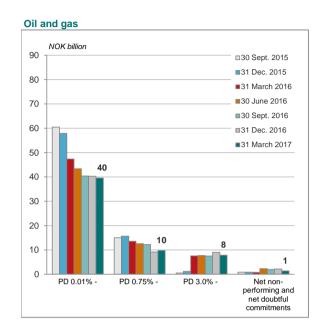


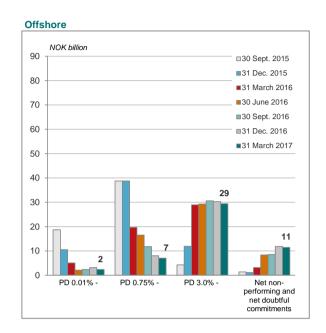
#### The remaining SOL sectors



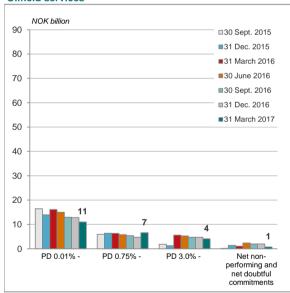
Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

# 2.4.11 LCI - Risk classification of portfolio according to sub-segments in the oil related segments





#### Oilfield services



Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

### 2.5.1 Trading - Financial performance

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Net interest income	20	1	19	3	6	3	(106)	88	104
Net other operating income	729	817	1 134	688	337	796	(342)	581	468
Total income	749	818	1 153	690	343	799	(448)	669	572
Operating expenses	(129)	(159)	(127)	(131)	(131)	(97)	(155)	(155)	(98)
Pre-tax operating profit before impairment	621	659	1 025	560	211	702	(604)	514	474
Net gains on fixed and intangible assets									
Impairment losses on loans and guarantees				(0)	0				
Pre-tax operating profit	621	659	1 025	560	211	702	(604)	514	474
Tax expense	(143)	(165)	(256)	(140)	(53)	(183)	157	(134)	(123)
Profit for the period	478	494	769	420	159	520	(447)	380	351
Average balance sheet items in NOK billion:									
Allocated capital 1)	8.0	7.2	7.2	7.4	7.2	7.3	7.0	7.1	7.4
		1			1				
Key figures in per cent:									
Cost/income ratio	17.2	19.5	11.0	18.9	38.3	12.1	(34.7)	23.2	17.1
Return on allocated capital, annualised 1)	24.4	27.2	42.7	22.8	8.9	28.4	(25.4)	21.4	19.1

<sup>1)</sup> Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

### 2.6.1 Other operations/eliminations - Financial performance

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Net interest income	251	(163)	62	157	98	24	183	(45)	80
Net other operating income 1) 2)	(883)	(87)	(879)	432	1 365	624	1 411	(374)	2 155
Total income	(632)	(250)	(817)	588	1 463	648	1 594	(419)	2 236
Operating expenses 3)	(43)	(41)	(96)	(227)	(74)	1 711	19	(288)	(362)
Pre-tax operating profit before impairment	(674)	(291)	(913)	361	1 389	2 359	1 613	(706)	1 874
Net gains on fixed and intangible assets	0	(8)	1	(24)	(13)	(13)	(1)	1	6
Impairment losses on loans and guarantees 4)	15	(6)	(1)	4	3	3	1	(18)	(18)
Profit from repossessed operations 5)	10	(47)	1	16	15	(30)	20	17	57
Pre-tax operating profit	(650)	(352)	(911)	358	1 394	2 319	1 633	(707)	1 919
Tax expense 1)	292	1 143	388	164	(204)	(100)	(342)	339	(330)
Profit from operations held for sale, after taxes	(17)	26	1	(10)	(15)	29	(17)	(17)	(47)
Profit for the period	(375)	817	(523)	512	1 175	2 248	1 274	(385)	1 541

<sup>1)</sup> Changes in the regulations of annual accounts for insurance companies due to the introduction of Solvency II as of 1 of January 2016 has necessitated an adjustment of income and taxes in comparable figures for 2015. See note 1 Basis for preparation in the first quarter report for 2016. The changes are reported as part of "Other operations/eliminations" since the effects are immaterial. Operations affected by the changes are reported in the business areas.

<sup>2)</sup> DNB had indirect ownership interests in Visa Europe through its membership in Visa Norge. In connection with the valuation of the holdings in Visa Europe as at 31 March 2016 an accumulated gain of NOK 855 million was recognised in other comprehensive income. Upon the completion of the acquisition of Visa Europe by Visa Inc in the second quarter of 2016, this amount was reclassified to profit and a total gain of NOK 1 128 million was recognised as "Profit from investments accounted for by the equity method" in the income statement.

<sup>3)</sup> In the fourth quarter of 2015 DNB decided to change the Groups pension scheme from a defined-benefit to a defined contribution scheme with effect from 31 December 2015. The change includes the majority of its employees in Norway who were members of the Groups closed defined-benefit scheme. The change resulted in an unallocated non-recurring effect on pension expenses of NOK 1 778 million.

<sup>4)</sup> Including collective impairment.

<sup>5)</sup> Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" under the relevant segments.

### 2.7.1 Traditional pension products - Financial performance

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Net interest income									
Net other operating income 1)	355	280	280	315	339	(522)	284	518	342
Total income	355	280	280	315	339	(522)	284	518	342
Operating expenses	(95)	(96)	(92)	(118)	(129)	(74)	(126)	(131)	(145)
Pre-tax operating profit *)	259	184	188	197	210	(596)	158	387	197
Tax expense	(30)	49	(7)	(31)	(7)	705	84	(56)	33
Profit for the period	229	233	181	166	204	109	242	330	230
Average balance sheet items in NOK billion:									
Loans to customers 2)	38.6	32.5	27.4	27.9	28.8	13.0	4.2	3.7	3.0
Assets under management	202.4	202.8	203.7	203.6	202.8	200.3	199.2	200.5	212.4
Allocated capital 3)	20.4	19.9	19.6	19.4	18.6	18.2	17.9	17.4	17.2
Key figures in per cent:									
Cost/income ratio	26.9	34.3	32.9	37.5	38.1	(14.3)	44.4	25.4	42.5
Return on allocated capital, annualised 3)	4.6	4.7	3.7	3.4	4.4	2.4	5.4	7.6	5.4
*) of which:									
,									
Upfront pricing of risk and guaranteed rate of return	38	56	68	81	83	137	131	133	133
Owner's share of administration result	57	79	40	39	83	78	61	29	35
Owner's share of risk result	27	101	50	(2)	29	82	92	107	(24)
Owner's share of interest result 1)4)	19	(168)	(66)	(65)	(67)	(1 001)	(107)	(71)	(172)
Return on corporate portfolio	118	116	96	145	82	107	(20)	189	224

<sup>1)</sup> The transfer of the risk equalision fund to the policyholders' premium reserve reduced results by NOK 980 million in the fourth quarter of 2015.

### 2.7.2 Traditional pension products - Provisions for higher life expectancy

As Norwegian life insurance companies offer life-long pension payments, higher life expectancy in the population is one of many risk factors.

	Accumu-								
	lated								
	balance								
	31 March								
Amounts in NOK million	2017	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15
Paid-up policies	9 256	(14)	(251)	(363)	(481)	(40)	(2 173)	49	(209)
Defined benefit	1 511	(14)	(182)	(40)	(69)	(27)	(332)	113	(401)
Total group pension 1)*)**)	10 767	(28)	(433)	(403)	(550)	(67)	(2 505)	162	(610)
	1							1	
*) Of which attributable to the owner	2 244	(6)	(281)	(152)	(149)	(67)	(440)	(65)	(126)
**) Of which transferred from risk equalisation fund							(980)		

<sup>1)</sup> In consequence of the upward adjustment of life expectancy assumptions, it will be necessary to strengthen the premium reserve for group pensions. The total required increase in reserves for the portfolio as at 31 March 2017 was NOK 11.3 billion. It will be possible to use returns in excess of the guaranteed rates of return, in addition to the risk result, to cover the required increase in reserves. However, it will not be possible to use excess returns on one contract to strengthen reserves on other contracts. The shareholder contribution will be affected by the average return achieved during the 2014-2020 period. Provided that the expected return is achieved, DNB will have to cover approximately 20 per cent of the total required increase in reserves. DNB's share will represent approximately NOK 2.7 billion, of which NOK 2.6 billion had been charged to the accounts by end-March 2017.

<sup>2)</sup> In November 2015, a portfolio of home mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring, and in November 2016, mortgages representing an additional NOK 5 billion were sold. In the fourth quarter of 2016, commercial mortgages amounting to NOK 2.6 billion and 4.5 billion, respectively, were sold from DNB Næringskreditt and DNB Bank to DNB Livsforsikring.

<sup>3)</sup> Allocated capital corresponds to the segment's share of the recorded equity in DNB Livsforsikring. Capital is allocated to the various product areas based on estimated capital requirements according to Solvency II.

<sup>4)</sup> Including the owner's share of provisions for higher life expectancy.

### 2.8.1 Total DNB Markets activity - Financial performance

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Net interest income	63	41	51	31	34	40	(30)	114	129
Net fees and commissions	517	691	338	470	338	390	325	633	445
Net financial items	1 315	1 418	1 729	1 366	925	1 447	186	1 164	1 090
Total income	1 894	2 149	2 119	1 867	1 298	1 877	481	1 911	1 663
Operating expenses	(737)	(734)	(663)	(693)	(662)	(680)	(673)	(671)	(643)
Pre-tax operating profit before impairment	1 158	1 416	1 456	1 175	635	1 197	(192)	1 240	1 021
Net gains on fixed and intangible assets						(1)			
Impairment losses on loans and guarantees			(0)	(0)	0				
Pre-tax operating profit	1 158	1 416	1 456	1 175	635	1 196	(192)	1 240	1 021
Tax expense	(266)	(354)	(364)	(294)	(159)	(311)	50	(322)	(265)
Profit for the period	891	1 062	1 092	881	477	885	(142)	917	755
Average balance sheet items in NOK billion:									
Allocated capital 1)	15.2	15.3	16.1	15.5	15.5	16.0	15.4	17.1	16.7
Key figures in per cent:									
Cost/income ratio	38.9	34.1	31.3	37.1	51.0	36.2	139.9	35.1	38.6
Return on allocated capital, annualised 1)	23.8	27.5	27.0	22.9	12.4	22.0	(3.7)	21.6	18.4

<sup>1)</sup> Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

### 2.8.2 Total DNB Markets activity - Revenues within various segments

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
FX, interest rate and commodity derivatives	488	555	523	586	509	547	465	464	554
Investment products	171	155	99	152	130	148	131	115	127
Corporate finance	388	523	247	340	229	290	243	551	316
Securities services	88	87	85	90	76	75	70	86	70
Interest income on allocated capital, customer activity	11	12	11	10	12	18	21	26	25
Total customer revenues	1 145	1 331	966	1 177	955	1 077	929	1 242	1 092
Net income international bond portfolio	295	93	404	186	17	(14)	(202)	11	338
Other market making/trading revenues	443	715	739	496	315	799	(263)	639	213
Interest income on allocated capital, trading	12	11	9	9	10	15	17	19	20
Total trading revenues	749	818	1 153	691	343	799	(448)	669	572
Total income	1 894	2 149	2 119	1 867	1 298	1 877	481	1 911	1 663

### 2.8.3 Total DNB Markets activity - Value-at-Risk

	31 March 2017	First quarter 2017				
Amounts in NOK thousand	Actual	Average	Maximum	Minimum		
Currency risk	8 130	5 368	8 850	3 040		
Interest rate risk	33 340	26 668	51 530	14 110		
Equities	3 479	2 924	6 522	458		
Diversification effects 1)	(8 290)	(4 441)				
Total	36 659	30 519				

<sup>1)</sup> Diversification effects refer to currency and interest rate risk only.

Value-at-Risk is the maximum loss that could be incurred on trading positions from one day to the next at a 99 per cent confidence level.

### 2.8.4 DNB Livsforsikring Group - Financial performance

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Value-adjusted financial result 1)	2 467	1 874	2 361	2 002	1 736	4 127	451	1 698	2 473
Guaranteed return on policyholders' funds	(1 481)	(1 480)	(1 520)	(1 528)	(1 517)	(1 500)	(1 547)	(1 540)	(1 681)
Financial result after guaranteed returns	986	395	842	474	219	2 628	(1 097)	159	792
+ From market value adjustment reserve	(545)	241	(178)	724	(780)	90	786	569	(909)
Recorded interest result before the application of/(transfers to)									
additional allocations	442	636	664	1 198	(561)	2 717	(310)	728	(117)
Application of/(transfers to) additional allocations	38	(753)	(27)	(539)	566	(863)	7	(186)	187
Recorded interest result	480	(117)	637	659	5	1 854	(303)	542	70
Risk result	78	179	66	142	61	166	142	186	105
Administration result	82	76	62	83	105	99	74	63	55
Upfront pricing of risk and guaranteed rate of return	38	56	68	81	83	137	131	133	133
Provisions for higher life expectancy, group pension 2)	(28)	(433)	(403)	(544)	(72)	(2 505)	162	(610)	(189)
Allocations to policyholders, products with guaranteed rates of									
return <sup>2)</sup>	(507)	307	(338)	(370)	(55)	(455)	(28)	(116)	(203)
Return on corporate portfolio	118	116	96	145	82	107	(20)	189	224
Pre-tax operating profit - traditional pension products	259	184	188	197	210	(596)	158	387	196
Recorded interest result	111	(160)	149	105	16	60	2	133	108
Risk result	22	68	17	69	11	53	42	37	16
Administration result	42	42	44	21	35	52	34	27	48
Upfront pricing of risk and guaranteed rate of return	28	31	32	32	31	32	32	31	29
Allocations to policyholders, products with guaranteed rates of									
return	(90)	184	(128)	(91)	(3)	(28)	16	(108)	(87)
Interest on allocated capital	13	10	8	13	7	10	(4)	14	26
Pre-tax operating profit - new pension products	125	175	122	149	97	178	120	133	141
Recorded interest result	5	6	4	4	3	7	5	7	6
Risk result	23	43	26	24	31	9	41	34	30
Administration result	(1)	(0)	(2)	(5)	(2)	3	(10)	(1)	(8)
Interest on allocated capital	1	1	2	(0)	0	0	(0)	1	2
III Pre-tax operating profit - risk products	28	48	30	23	32	21	36	40	29
Pre-tax operating profit (I + II + III)	413	408	339	369	339	(398)	314	561	366
Tax expense	(65)	3	(40)	(72)	(34)	735	57	(98)	(2)
Profit	348	410	299	296	305	337	371	463	364

<sup>1)</sup> Excluding unrealised gains on long-term securities.

<sup>2)</sup> In consequence of the upward adjustment of life expectancy assumptions, it will be necessary to strengthen the premium reserve for group pensions. It will be possible to use returns in excess of the guaranteed rate of return to cover the required increase in reserves. However, it will not be possible to use excess returns on one contract to strengthen reserves on other contracts. The transfer of the risk equalision fund to the policyholders' premium reserve reduced results by NOK 980 million in the fourth quarter of 2015.

#### 2.8.4 DNB Livsforsikring Group - Financial performance (continued)

#### Full year figures

Amounts in NOK million	2016	2015	2014	2013	2012
Value-adjusted financial result 1)	7 973	8 749	10 826	10 458	11 341
Guaranteed return on policyholders' funds	(6 044)	(6 268)	(6 710)	(6 885)	(6 801)
Financial result after guaranteed returns	1 929	2 481	4 116	3 573	4 539
+ From market value adjustment reserve	8	537	(235)	(1 497)	(636)
Recorded interest result before the application of/(transfers to) additional allocations	1 937	3 018	3 882	2 077	3 904
Application of/(transfers to) additional allocations	(753)	(855)	(844)	(10)	
Recorded interest result	1 185	2 163	3 038	2 066	3 904
Risk result	448	599	468	321	(105)
Administration result	327	291	228	124	18
Upfront pricing of risk and guaranteed rate of return	288	535	647	682	500
Provisions for higher life expectancy, group pension	(1 452)	(3 141)	(2 909)	(1 798)	(3 323)
Allocations to policyholders, products with guaranteed rates of					
return	(455)	(802)	(913)	(355)	(324)
Return on corporate portfolio	439	500	652	559	511
Pre-tax operating profit - traditional pension products	779	145	1 212	1 599	1 181
Recorded interest result	110	303	568	332	447
Risk result	165	148	186	80	(140)
Administration result	141	167	123	107	(5)
Upfront pricing of risk and guaranteed rate of return	126	123	104	106	80
Transferred from/(to) security reserve	-	-	(16)	4	(16)
Allocations to policyholders, products with guaranteed rates of	(00)	(007)	(440)	(004)	(000)
return	(38)	(207)	(442)	(231)	(339)
Interest on allocated capital  II Pre-tax operating profit - new pension products	38	45 579	52 575	36 435	33 59
	543				
Recorded interest result	16	26	31	31	36
Risk result	123	114	51	51	(54)
Administration result	(9)	(23)	(27)	5	11
Transferred from/(to) security reserve	-	-	(2)	10	(3)
Allocations to policyholders, products with guaranteed rates of return	-	-	-	(2)	45
Interest on allocated capital	2	3	4	3	3
III Pre-tax operating profit - risk products	133	119	57	98	39
Pre-tax operating profit (I + II + III)	1 455	843	1 844	2 132	1 279
Tax expense	(144)	692	(252)	(256)	355
Profit	1 311	1 535	1 592	1 876	1 634

<sup>1)</sup> Excluding unrealised gains on long-term securities.

# 2.8.5 Reconciliation of the DNB Livsforsikring Group's and the DNB Group's financial statements

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
DNB Group:									
Net financial result, DNB Livsforsikring	97	(83)	29	(80)	(11)	(951)	(166)	53	(35)
Net risk result, DNB Livsforsikring	123	290	109	234	103	228	225	258	151
Net financial and risk result in DNB Livsforsikring Group	220	206	138	155	92	(723)	59	311	116
Eliminations in the group accounts	20	26	15	12	20	42	9	(141)	(63)
Net financial and risk result from DNB Livsforsikring Group	240	232	154	166	112	(681)	69	170	53
DNB Livsforsikring Group:									
Recorded interest result	595	(272)	790	769	24	1 921	(296)	682	184
Return on corporate portfolio	133	127	106	158	89	117	(24)	203	252
- Administration result - corporate portfolio	5	(4)	(4)	7	4	5	3	5	2
Provisions for higher life expectancy, group pension	(28)	(433)	(403)	(544)	(72)	(2 505)	162	(610)	(189)
Allocations to policyholders, products with guaranteed rates of return	(597)	491	(466)	(460)	(58)	(483)	(13)	(224)	(289)
Risk result	123	290	109	234	103	228	225	258	151
Costs from subsidiaries which are fully consolidated in DNB     Livsforsikring Group's accounts	.20	-	-	(5)	(9)	(3)	(9)	(8)	(9)
Net financial and risk result in DNB Livsforsikring Group	220	206	138	155	92	(723)	59	311	116
Eliminations in the group accounts	20	26	15	12	20	42	9	(141)	(63)
Net financial and risk result from DNB Livsforsikring Group	240	232	154	166	112	(681)	69	170	53
								I	
DNB Group:									
Commission and fee income etc. *)	511	522	510	572	600	606	605	640	648
Commission and fee expenses etc. **)	(86)	(87)	(91)	(108)	(84)	(99)	(80)	(110)	(101)
Other income	16	5	1	13	7	5	6	6	6
Operating expenses	(247)	(240)	(220)	(262)	(277)	(187)	(275)	(287)	(301)
Administration result including upfront pricing of risk and									
guaranteed rate of return	193	201	200	215	247	325	255	249	251
DNB Livsforsikring Group:				4.7=		46-	46-	46.	45-
Upfront pricing of risk and guaranteed rate of return	66	87	101	112	114	169	163	164	162
Administration result	122	118	104	100	138	155	97	88	95
+ Administration result - corporate portfolio	5	(4)	(4)	7	4	5	3	5	2
+ Costs from subsidiaries which are fully consolidated in DNB Livsforsikring Group's accounts	-			(5)	(9)	(3)	(9)	(8)	(9)
Administration result including upfront pricing of risk and guaranteed rate of return	193	201	201	215	247	325	255	249	251

# 2.8.5 Reconciliation of the DNB Livsforsikring Group's and the DNB Group's financial statements (continued)

#### \*) Details on commisions and fee income etc. for product groups

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
New pension products									
- administration income	207	205	193	191	193	187	191	207	221
- upfront pricing	28	31	32	32	31	32	32	31	29
Risk products									
- administration income	30	29	28	36	33	32	25	33	29
Traditional pension products									
Defined benefit:									
- administration income	67	60	43	87	102	74	70	76	84
- upfront pricing	38	57	68	77	81	135	131	130	130
Paid-up policies:									
- administration income	76	79	76	61	69	66	64	66	58
Previously established individual products:									
- administration income	65	63	69	70	72	68	77	81	77
Public market:									
- administration income	-	(2)	-	9	7	6	6	5	8
- upfront pricing	-	(1)	-	3	3	2	1	3	3
Commisions and fee income etc. excl. DNB Pensjonstjenester	511	522	510	567	591	603	596	632	638
Income DNB Pensjonstjenester 1)				5	9	3	9	8	9
Total commisions and fee income etc.	511	522	510	572	600	606	605	640	648

#### \*\*) Details on commission and fee expenses etc. for product groups

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
New pension products	(43)	(43)	(44)	(48)	(40)	(42)	(34)	(51)	(47)
Risk products	(8)	(8)	(8)	(19)	(8)	(10)	(9)	(9)	(8)
Traditional pension products									
Defined benefit	(5)	(9)	(10)	(8)	(10)	(11)	(7)	(12)	(11)
Paid-up policies	(17)	(14)	(16)	(18)	(11)	(12)	(8)	(13)	(12)
Previously established individual products	(9)	(10)	(10)	(11)	(10)	(20)	(17)	(21)	(20)
Public market	-	(0)	-	1	(1)	(1)	(1)	(2)	(1)
Corporate portfolio	(4)	(2)	(4)	(4)	(3)	(4)	(2)	(3)	(3)
Total commission and fee expenses etc.	(86)	(87)	(91)	(108)	(84)	(100)	(80)	(110)	(101)

<sup>1)</sup> DNB Pensjonstjenester was sold to Gabler in July 2016.

#### 2.8.6 DNB Livsforsikring Group - Value-adjusted return on assets

Per cent	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Return - common portfolio 1)									
Financial assets									
Norwegian equities	0.56	9.66	5.03	4.10	(3.59)	6.01	(8.26)	5.36	3.02
International equities 2)	5.49	3.00	5.60	1.21	(1.17)	5.73	(9.11)	(0.26)	4.06
Norwegian bonds	1.23	(0.36)	0.04	0.93	1.91	0.35	0.88	(0.58)	0.15
International bonds	0.69	(1.14)	1.92	1.96	2.95	0.74	0.57	(1.48)	1.64
Money market instruments	0.56	0.32	0.46	0.44	0.61	0.37	(0.03)	0.39	0.37
Bonds held to maturity	1.10	1.00	1.16	1.12	1.12	1.20	1.18	1.13	1.17
Investment properties	2.40	3.30	1.90	1.50	1.30	6.70	2.90	2.50	1.40
Value-adjusted return on assets I 3)	1.32	0.99	1.26	1.04	0.91	2.19	0.21	0.89	1.31
Recorded return on assets 4) 1)	1.03	1.12	1.18	1.41	0.49	2.27	0.64	1.20	0.86
Value-adjusted return on assets I, annualised 3)	8.24	4.05	5.16	4.27	3.72	9.18	0.83	3.60	5.40
Return - corporate portfolio									
Value-adjusted return on assets I 3)	0.58	0.60	0.53	0.70	0.54	0.52	(0.04)	0.91	1.15

*)	Recorded retur	n broken dowr	n on sub-portfolios	in the common portfolio:

Previously established individual products	1.17	1.22	1.41	1.34	0.31	2.54	0.49	1.15	1.00
Paid-up policies									
Paid-up policies, build-up of reserves completed	1.11	1.05	1.01	1.45	0.49	1.65	0.83	1.21	0.70
Paid-up policies, build-up of reserves in progress	0.77	1.22	1.21	1.54	0.58	2.47	0.75	1.33	0.91
Common portfolio	1.05								
- with low risk	-	0.92	0.89	1.36	0.38	2.11	0.76	1.17	0.65
- with moderate risk	-	1.08	1.10	1.43	0.62	2.15	0.62	1.16	0.69
Guaranteed products for retail customers	0.95	0.89	1.19	1.12	0.30	2.35	0.28	1.06	1.05
Risk products - defined contribution	0.91	0.67	0.99	0.96	0.63	1.74	1.03	1.09	0.81
Risk products	0.74	0.77	0.69	0.60	0.41	0.98	0.73	0.68	0.70
Public market	-	-	-	0.85	0.84	2.06	0.94	0.79	1.15
Recorded return on assets	1.03	1.12	1.18	1.41	0.49	2.27	0.64	1.20	0.86

<sup>1)</sup> Returns are calculated on a quarterly basis.

<sup>2)</sup> International equities include DNB Livsforsikring Group's exposure in hedge funds, private equities and real estate funds.

<sup>3)</sup> Excluding changes in value of commercial paper and bonds held to maturity.

<sup>4)</sup> Excluding unrealised gains on financial instruments.

## <u>2.8.7 DNB Livsforsikring Group - Financial exposure per sub-portfolio as at 31 March 2017</u>

		Equities,		Bonds,	Money	Bonds	Loans			
	Equities,	inter-	Bonds,	inter-	market	held to	and	Real		
Amounts in NOK million	Norwegian	national 1)	Norwegian	national	instruments	maturity	receivables	estate	Other	Total
Common portfolio	514	3 100	2 914	788	3 573	8 340	6 648	2 681	397	28 954
Guaranteed products for retail customers	333	2 073	2 039	906	1 145	4 532	2 733	1 590	48	15 400
Paid-up policies, build-up of reserves completed	505	4 974	8 600	2 325	13 020	35 153	15 309	4 380	1 170	85 437
Paid-up policies, build-up of reserves in progress	668	5 252	3 169	850	1 901	16 811	5 495	5 806	176	40 128
Risk products - defined contribution	30	232	429	222	894	1 089	653	274	8	3 831
Risk products					792	867	389	66	102	2 216
Previously established individual products	540	3 818	4 582	2 081	1 479	13 267	2 965	4 795	146	33 673
Total common portfolio	2 590	19 449	21 733	7 173	22 803	80 058	34 192	19 593	2 048	209 638
Corporate portfolio	1 045	3			24 267	2 542	1 853	6	1 001	30 717
Total	3 634	19 453	21 733	7 173	47 070	82 600	36 044	19 599	3 049	240 355

#### 2.8.8 DNB Livsforsikring Group - Financial exposure - common portfolio

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015	2015
Equities, Norwegian 2)	2 590	1 228	1 121	1 834	1 766	987	1 356	1 479	1 406
Equities, international 1) 2)	19 449	13 463	13 281	17 766	17 669	18 229	21 678	22 589	23 003
Bonds, Norwegian	21 733	21 684	21 769	21 666	21 521	15 615	20 847	20 645	20 881
Bonds, international	7 173	7 131	7 283	7 148	7 164	4 267	9 708	9 640	9 790
Money market instruments	22 803	28 802	39 761	33 439	35 261	40 268	35 182	36 690	33 753
Bonds held to maturity	80 058	79 537	81 159	84 268	82 141	84 494	85 312	85 736	86 055
Loans and receivables 3)	34 192	35 423	23 628	21 593	23 923	24 377	1 341	1 328	844
Real estate	19 593	19 575	19 318	20 459	18 993	20 199	30 283	28 827	29 128
Other	2 048	1 438	1 001	2 344	1 296	555	5 130	6 687	6 114
Total	209 638	208 282	208 321	210 517	209 734	208 993	210 837	213 621	210 974
Per cent									
Equities, Norwegian 2)	1.2	0.6	0.5	0.9	0.8	0.5	0.6	0.7	0.7
Equities, international 1) 2)	9.3	6.5	6.4	8.4	8.4	8.7	10.3	10.6	10.9
Bonds, Norwegian	10.4	10.4	10.4	10.3	10.3	7.5	9.9	9.7	9.9
Bonds, international	3.4	3.4	3.5	3.4	3.4	2.0	4.6	4.5	4.6
Money market instruments	10.9	13.8	19.1	15.9	16.8	19.3	16.7	17.2	16.0
Bonds held to maturity	38.2	38.2	39.0	40.0	39.2	40.4	40.5	40.1	40.8
Loans and receivables	16.3	17.0	11.3	10.3	11.4	11.7	0.6	0.6	0.4
Real estate	9.3	9.4	9.3	9.7	9.1	9.7	14.4	13.5	13.8
Other	1.0	0.7	0.5	1.1	0.6	0.3	2.4	3.1	2.9
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1)</sup> International equities include DNB Livsforsikring Group's exposure in hedge funds, private equities and real estate funds.

The figures represent net exposure after derivative contracts.

<sup>2)</sup> Equity exposure per sub-portfolio in the common portfolio, see table above.

<sup>3)</sup> In November 2015, a portfolio of home mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring, and in November 2016, mortgages representing an additional NOK 5 billion were sold. In the fourth quarter of 2016, commercial mortgages amounting to NOK 2.6 billion and 4.5 billion, respectively, were sold from DNB Næringskreditt and DNB Bank to DNB Livsforsikring.

#### 2.8.9 DNB Livsforsikring Group - Balance sheets

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2017	2016	2016	2016	2016	2015	2015	2015	2015
Due from credit institutions	4 193	3 549	3 055	6 828	3 979	8 938	4 946	5 222	5 271
Loans to customers 1)	38 371	38 909	27 224	27 716	28 522	28 475	4 245	4 061	3 536
Commercial paper and bonds	74 440	76 920	87 984	79 760	80 930	80 896	91 489	86 345	85 295
Shareholdings	20 894	15 992	15 600	19 966	19 996	10 552	16 003	17 719	17 930
Financial assets, customers bearing the risk	64 688	60 220	56 417	52 893	50 967	49 679	46 344	47 512	45 607
Financial derivatives	271	334	722	354	659	400	523	445	684
Commercial paper and bonds, held to maturity	81 932	82 664	84 203	85 413	85 244	87 599	87 398	87 851	87 657
Investment properties	15 674	15 565	15 097	15 196	14 087	15 195	25 242	29 173	29 651
Investments in associated companies	4 269	4 198	4 305	4 280	5 493	5 434	5 219	2 717	2 636
Intangible assets	50	57	70	78	87	98	111	120	126
Deferred tax assets									
Fixed assets	4	4	5	5	5	5	6	6	7
Other assets	898	991	1 175	1 385	1 242	779	927	1 523	1 252
Total assets	305 684	299 403	295 857	293 875	291 212	288 051	282 454	282 692	279 652
Financial derivatives	210	255	223	305	288	694	1 278	704	641
Insurance liabilities, customers bearing the risk	64 688	60 220	56 417	52 893	50 967	49 679	46 344	47 512	45 607
Liabilities to life insurance policyholders	209 354	208 160	210 425	210 027	210 230	208 726	205 257	207 024	206 880
Payable taxes	3	5	54	2	0	27	27	7	9
Deferred taxes	1 456	1 382	1 357	1 381	855	764	1 683	1 770	1 349
Other liabilities	1 883	1 649	47	2 240	2 135	1 735	1 661	3 899	3 823
Pension commitments	178	170	198	173	173	173	283	247	359
Subordinated loan capital	5 505	5 505	5 505	5 505	5 511	5 505	5 505	1 464	1 469
Total liabilities	283 279	277 347	274 226	272 526	270 159	267 304	262 038	262 626	260 136
Share capital	1 750	1 750	1 750	1 750	1 750	1 750	1 750	1 750	1 686
Share premium reserve	6 016	6 016	6 016	6 016	6 016	6 016	6 016	6 016	3 875
Other equity	14 639	14 291	13 865	13 584	13 286	12 981	12 650	12 300	13 955
Total equity	22 405	22 057	21 631	21 349	21 052	20 747	20 415	20 066	19 516
Total liabilities and equity	305 684	299 403	295 857	293 875	291 212	288 051	282 454	282 692	279 652
									T
Insurance liablities sub-portfolio:									
New pension products	85 624	80 911	77 499	73 823	72 335	68 986	65 808	66 918	63 570
Risk products	875	842	888	877	902	2 382	2 334	2 371	2 398
Traditional pension products	187 544	186 627	188 455	188 220	187 961	187 227	183 700	185 483	186 742
Total insurance liablilities	274 042	268 380	266 842	262 920	261 197	258 595	251 842	254 772	252 710

<sup>1)</sup> In November 2015, a portfolio of home mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring, and in November 2016, mortgages representing an additional NOK 5 billion were sold. In the fourth quarter of 2016, commercial mortgages amounting to NOK 2.6 billion and 4.5 billion, respectively, were sold from DNB Næringskreditt and DNB Bank to DNB Livsforsikring.

The figures encompass DNB Livsforsikring AS including subsidiaries as included in the DNB Group accounts before eliminations of intra-group transactions and balances.

#### 2.8.10 DNB Livsforsikring Group - Solvency capital

	31 Dec.	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2016	2016	2016	2016	2016	2015	2015	2015	2015
Interim profit, accumulated	1 038		3 051	1 843	469		2 385	2 225	843
Market value adjustment reserve	3 057	2 424	2 657	2 454	3 193	2 294	2 393	3 292	3 903
Additional allocations	6 673	6 752	6 034	6 009	5 418	6 089	5 128	5 146	4 935
Security reserve						223	237	232	220
Risk equalisation fund	407	407	319	319	319	319	1 166	1 166	1 253
Equity	22 165	22 165	20 913	20 930	20 930	20 763	18 484	18 506	18 332
Subordinated loan capital and perpetual subordinated loan capital									
securities	5 500	5 500	5 500	5 500	5 500	5 500	5 500	1 461	1 462
Unrealised gains on long-term securities	9 045	8 975	10 896	11 990	11 894	10 319	10 856	9 427	12 078
Solvency capital	47 885	46 223	49 371	49 046	47 724	45 506	46 149	41 455	43 025
Buffer capital 1)						24 156	23 986	20 976	19 965

<sup>1)</sup> Buffer capital represents the sum of equity and subordinated loan capital in excess of the minimum statutory capital requirement, interim profits, additional allocations and the market value adjustment reserve.

According to prevailing regulations for the statutory accounts of life insurance companies.

The table shows the composition of and development in solvency capital. All these elements, with the exception of part of the security reserve, can be used to meet the guaranteed rate of return on policyholders' funds.

#### 2.8.11 DNB Livsforsikring Group - Capital adequacy and solvency margin capital

#### **Discontinued table**

	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2015	2015	2015	2015
Capital adequacy 1)				
Total eligible primary capital	25 861	23 527	19 831	19 654
Capital adequacy ratio (%)	31.3	25.9	21.3	21.7
Core capital	20 361	18 027	18 595	18 418
Core capital (%)	24.6	19.9	20.0	20.3
Risk-weighted assets	82 714	90 833	93 092	90 685
Solvency margin capital <sup>2)</sup>				
Solvency margin capital	29 166	26 785	23 092	22 941
Solvency margin capital exceeding the minimum requirement	18 918	16 754	12 990	12 943
Solvency margin capital in per cent of the solvency margin capital requirement (%)	285	267	229	229

#### Solvency II margin

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.
Per cent	2017	2016	2016	2016	2016	2015	2015
Solvency II margin with transitional rules 3)	197	211	208	202	201	192	171
Solvency II margin without transitional rules	144	152	119	96	90	113	86
Interest rate level							
1-year swap rate	1.00	1.11	1.06	0.82	0.78	0.87	0.92
5-year swap rate	1.50	1.56	1.25	0.94	0.95	1.26	1.28
10-year swap rate	1.92	1.95	1.47	1.34	1.14	1.87	1.92

<sup>1)</sup> Capital adequacy regulations regulate the relationship between the company's primary capital and the investment exposure on the asset side of the balance sheet. Life insurance companies are subject to a minimum capital adequacy requirement of 8 per cent.

<sup>2)</sup> Solvency margin capital is measured against the solvency margin requirement, which is linked to the company's insurance commitments on the liabilities side of the balance sheet. The solvency margin requirements for Norwegian life insurance companies are subject to regulations on the calculation of solvency capital requirements and solvency margin capital, as laid down by the Ministry of Finance on 19 May 1995.

<sup>3)</sup> The transitional rules imply that technical insurance reserves in solvency capital calculations are carried at book value, whereby insurance liabilities are calculated based on the contracts' guaranteed rate of return. There will be a 16-year linear phase-in period for technical insurance reserves measured at fair value up to 2032. In addition, the transitional rules imply that the stress factor for equities acquired prior to 1 January 2016 will be increased from 22 to 39 per cent over a seven-year period. Government bonds issued in their domestic currency do not attract a spread risk charge. During a transitional period, this also applies to issues in other EEA currencies. The exemption applies up to and including 2018, whereafter there will be an escalation period up to year-end 2019.

#### 2.8.12 DNB Asset Management - Financial performance

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Net interest income	1	1	0	0	0	20	(9)	(5)	(5)
Net commission income									
- from retail customers	83	80	80	76	73	79	78	83	84
- from institutional clients	124	130	178	155	135	159	131	148	132
Other income	3	(9)	2	3	31	2	0	2	3
Total income	211	202	260	234	239	259	200	228	213
Operating expenses	(97)	(87)	(122)	(115)	(115)	(155)	(130)	(129)	(128)
Pre-tax operating profit	113	114	138	119	124	104	70	99	85
Tax expense	(31)	(31)	(37)	(32)	(34)	(28)	(19)	(27)	(23)
Profit for the period	83	83	101	87	91	76	51	73	62
Assets under management (NOK billion) 1)									
Institutional	481	462	466	458	455	492	486	488	491
- of which DNB Livsforsikring Group 2)	258	251	261	257	253	248	252	248	249
Retail	72	68	67	63	59	60	57	60	60
Total	553	531	532	521	514	552	543	547	551
	•								
Key figures									
Cost/income ratio (%)	46.2	43.3	47.0	49.1	48.0	59.9	64.8	56.4	60.0
	•								
Assets under management - net inflow *)									
Changes from previous quarters (NOK million)									
Retail market	1 149	1 256	1 493	(802)	607	154	(484)	(148)	3 267
Institutional clients	7 136	(15 055)	1 145	758	(31 757)	(12 578)	4 388	825	(16 229)
Total	8 286	(13 798)	2 638	(45)	(31 150)	(12 424)	3 905	677	(12 962)
*) Excluding dividends:									
Retail market	216	-	-	-	312	-	-	-	295
Institutional clients	2 693	-	-	-	3 097	-	-	-	2 897
Total	2 909	,			3 409	-	-	-	3 192

<sup>1)</sup> Assets under management and assets under operation at end of period.

<sup>2)</sup> Managed on behalf of the DNB Livsforsikring Group.

Combined ratio for own account (per cent)

#### 2.8.13 DNB Forsikring - Financial performance

Amounts in NOK million	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15
Premium income for own account	526	533	523	521	489	492	484	471	459
Cost of claims for own account	(378)	(360)	(384)	(323)	(379)	(365)	(353)	(313)	(361)
Insurance-related operating expenses for own account	(121)	(98)	(94)	(90)	(84)	(76)	(84)	(84)	(85)
Technical insurance profits	27	75	45	108	27	51	47	74	13
Net investment income	20	6	13	15	21	10	6	8	10
Other income and costs	2	(6)	10	0	3	1	(20)	4	4
Pre-tax profit	48	75	67	124	50	62	32	85	26
Tax expense	(12)	(17)	(17)	(31)	(13)	(15)	(9)	(23)	(7)
Profit for the period	36	58	50	93	38	47	24	63	19
						·			
Balance sheets									
Financial assets	2 543	2 383	2 355	2 275	2 374	2 163	2 168	2 071	2 234
Reinsurance assets	33	28	59	43	61	44	57	57	79
Insurance receivables	1 006	752	858	932	864	753	806	921	869
Reinsurance receivables	89	105	64	56	53	62	43	32	28
Total assets	3 672	3 268	3 336	3 306	3 353	3 022	3 074	3 082	3 210
Equity	740	704	834	984	891	853	914	890	827
Premium reserve	1 200	847	975	1 101	1 076	836	927	1 018	1 036
Claims reserve	975	990	1 028	946	989	982	958	900	907
Reinsurance liabilities	15	0	3	18	18	(0)	2	14	8
Other liabilities	741	727	496	258	378	351	273	259	432
Total equity and liabilities	3 672	3 268	3 336	3 306	3 353	3 022	3 074	3 082	3 210
						Т.	Т		
Key figures									
Claims ratio for own account	72.0	67.5	73.4	62.0	77.5	74.2	72.9	66.4	78.6
Cost ratio for own account	22.9	18.4	18.0	17.2	17.1	15.4	17.4	17.9	18.5

79.3

94.6

89.6

90.3

97.1

94.9

### **Chapter 3 - About DNB**

DNB - Norway's leading financial services group

DNB's market shares in Norway

Group business structures and financial governance

Shareholder structure

#### **3.1.1 DNB Group**

	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016
Total balance sheet	2 870	2 653	2 651	2 665	2 639
Loans to customers	1 531	1 509	1 485	1 542	1 535
Deposits from customers	1 017	935	918	961	928
Market capitalisation	222	209	171	162	159

Due to changes in principles, some comparative figures have been restated. See further details in Accounting principles in the annual report for 2016.

# 3.1.2 Assets under management in DNB Asset Management, DNB Livsforsikring and DNB Forsikring

	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2017	2016	2016	2016	2016
Total assets under management	602	580	568	560	553
of which:					
total assets under management (external clients)	293	278	269	263	259
mutual funds	110	103	101	97	94
discretionary management	183	175	168	166	165
total assets in DNB Livsforsikring	306	299	296	294	291
financial assets, customers bearing the risk	65	60	56	53	51
total assets in DNB Forsikring	4	3	3	3	3

#### 3.1.3 Customer base

Serving 2.1 million private individuals throughout Norway, of whom 1.3 million used the internet bank and 730 000 the mobile bank during the first quarter of 2017. There were 2.3 million users of the Vipps payment app as at 31 March 2017.

Some 230 000 corporate customers in Norway

Some 1 200 000 life and pension insurance customers in Norway

Approximately 480 000 mutual fund customers in Norway and 107 institutional asset management clients in Norway and Sweden

#### 3.1.4 Distribution network

57 domestic branches	Online equities trading in 16 markets
9 international branches	Online mutual fund trading
4 international representative offices	Provided by Norway Post (the Norwegian postal system):
61 branches in the Baltics	54 post office counters
DNB Bank Polska (subsidiary)	About 1 320 in-store postal outlets
DNB Luxembourg (subsidiary)	About 1 624 rural postmen
Internet and mobile banking	About 1 160 in-store banking outlets, provided by NorgesGruppen
Vipps and SMS services	136 DNB Eiendom sales offices
Telephone banking	12 sales offices for life and pension insurance
	27 insurance agents

#### 3.1.5 DNB Bank ASA - credit ratings from international rating agencies

		Moody's		Standard	l & Poor's	Dominion Bond Rating Service		
	Long	j-term	Short-term	Long-term	Short-term	Long-term	Short-term	
	Bank deposits	Senior unsecured debt						
As at 31 March 2017	Aa2 1)	Aa2 1)	P-1	<b>A+</b> <sup>2)</sup>	A-1	AA (low) 2)	R-1 (middle)	
As at 31 December 2016	Aa2 1)	Aa2 1)	P-1	A+ 1)	A-1	AA (low) 2)	R-1 (middle)	
As at 30 September 2016	Aa2 1)	Aa2 1)	P-1	A+ 1)	A-1	AA (low) 2)	R-1 (middle)	
As at 30 June 2016	Aa2 1)	Aa2 1)	P-1	A+ 1)	A-1	AA (low) 2)	R-1 (middle)	
As at 31 March 2016	Aa2 1)	Aa2 1)	P-1	A+ 1)	A-1	AA (low) 2)	R-1 (middle)	
As at 31 December 2015	Aa2 2)	Aa3 2)	P-1	A+ 1)	A-1	AA (low) 2)	R-1 (middle)	
As at 30 September 2015	Aa2 <sup>2)</sup>	Aa3 <sup>2)</sup>	P-1	A+ 1)	A-1	AA (low) 2)	R-1 (middle)	
As at 30 June 2015	Aa2 <sup>2)</sup>	Aa3 <sup>2)</sup>	P-1	A+ 1)	A-1	AA 1)	R-1 (high)	
As at 31 March 2015	A1 3)	A1 3)	P-1	A+ 2)	A-1	AA 2)	R-1 (high)	

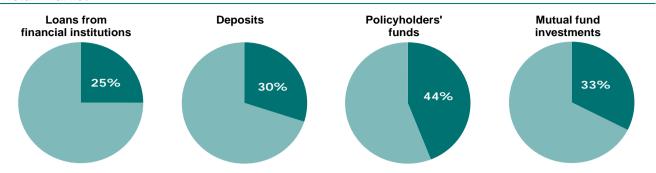
<sup>1)</sup> Negative outlook.

<sup>2)</sup> Stable outlook.

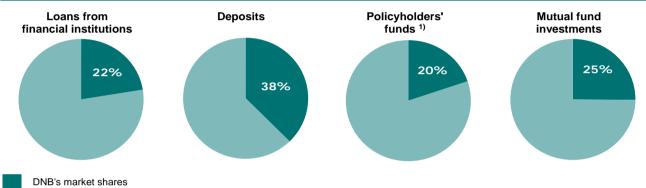
<sup>3)</sup> Positive outlook.

#### 3.2.1 DNB's market shares in Norway as at 31 December 2016

#### **Retail market**



#### **Corporate market**



1) Includes the public sector.

Source: Statistics Norway and Finance Norway

#### 3.2.2 Development in market shares, loans and deposits

#### **Retail customers**

	28 Feb.	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March	ı
Per cent	2017	2016	2016	2016	2016	2015	2015	2015	2015	ı
Total loans to households 1) 2)	24.9	25.0	25.1	25.2	25.2	25.4	25.6	25.8	25.9	ı
Bank deposits from households 1) 3)	29.9	30.0	30.0	30.2	30.2	30.6	30.7	30.9	30.7	ı

#### **Corporate customers**

	28 Feb.	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Per cent	2017	2016	2016	2016	2016	2015	2015	2015	2015
Total loans to corporate customers 4)	11.0	10.8	10.6	10.7	10.7	10.6	11.0	11.0	11.2
Deposits from corporate customers 5)	38.4	37.6	37.9	37.7	39.0	38.3	38.8	39.4	38.5

Based on nominal values.

- 1) Households are defined as employees, recipients of property income, pensions and social contributions, students etc., housing cooperatives etc., unincorporated enterprises within households and non-profit institutions serving households.
- 2) Total loans include all credits extended to Norwegian customers by domestic commercial and savings banks, state banks, insurance companies and finance companies.
- 3) Domestic commercial and savings banks.
- 4) Total loans include all credits extended to Norwegian customers by domestic commercial and savings banks, state banks, insurance companies, finance companies and foreign institutions, as well as bonds and commercial paper. Excluding loans to financial institutions, central government and social security services.
- 5) Excluding deposits from financial institutions, central government and social security services.

Source: Statistics Norway and DNB

#### 3.2.3 DNB Livsforsikring - market shares

	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.
Per cent	2016	2016	2016	2016	2015	2015	2015	2015	2014
Insurance funds including products with a choice of investment									
profile	22.4	22.5	22.7	23.0	23.0	22.9	23.1	23.3	24.5
Corporate market - defined benefit	41.5	40.4	40.6	40.7	40.7	40.3	40.1	40.2	40.2
Corporate market - defined contribution	27.5	27.3	27.1	26.9	26.9	27.0	27.5	27.3	27.9
Retail market	45.4	47.5	47.9	48.5	48.1	49.9	50.1	50.0	50.1

Source: Finance Norway (FNO)

#### 3.2.4 DNB Asset Management - market shares retail market

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Per cent	2017	2016	2016	2016	2016	2015	2015	2015	2015
Equity funds	30.9	28.8	28.6	28.4	28.2	27.8	27.2	27.6	25.8
Balanced funds 1)	39.7	39.6	39.5	39.6	40.1	40.0	40.5	39.2	40.5
Fixed-income funds	24.7	24.6	24.0	23.6	23.4	22.3	22.0	19.7	19.4
Total mutual funds	30.2	29.0	28.7	28.4	28.4	27.9	27.6	27.0	26.0

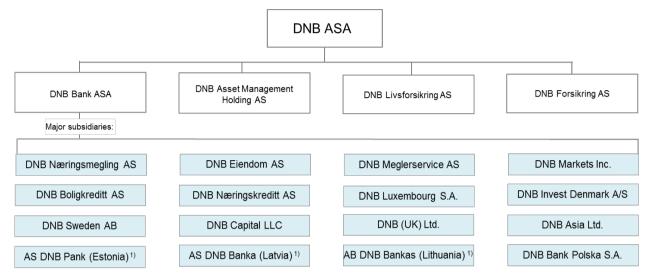
1) Include hedge funds.

Source: Norwegian Mutual Fund Association

#### 3.3.1 Legal structure

In accordance with the requirements of the Norwegian regulatory authorities, the banking, asset management and insurance activities of the DNB Group are organised in separate limited companies under the holding company DNB ASA. Banking activities are organised in DNB Bank ASA and its subsidiaries. Asset management activities are organised under DNB Asset Management Holding AS. DNB Livsforsikring AS offers life insurance and pension saving products. DNB Forsikring AS offers non-life insurance products as part of a total product package for retail customers.

The chart below shows the legal structure of the DNB Group.

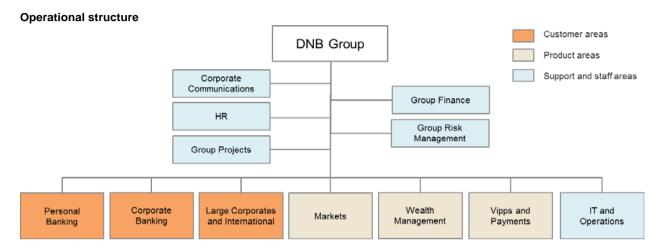


<sup>1)</sup> On 25 August 2016 DNB and Nordea announced an agreement to combine their operations in Estonia, Latvia and Lithuania. The transaction is conditional upon regulatory approvals, and is expected to close during the fourth quarter of 2017. See 1.1.15 Assets and liabilities held for sale for further description.

#### 3.3.2 Operational structure

The operational structure of DNB deviates from its legal structure. The operational structure is adapted to the Group's business operations and aims to ensure high-quality customer service and products as well as efficient operations.

DNB's operational structure aims to ensure efficient adaption to changes in customer behaviour and the development of products and services tailored to customer needs. Customer areas are responsible for customer relationships and customer service, while product areas are responsible for the development of key products. Operational tasks and group services are carried out by the Group's support and staff units, which provide infrastructure and cost-efficient services for the business units. All activities in subsidiaries fall within the area relevant to the company's primary operations.

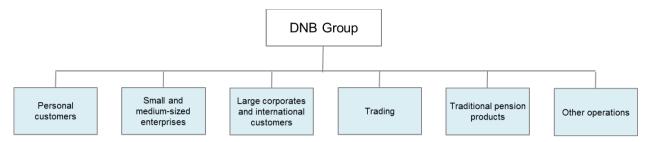


- Personal Banking is responsible for product sales and advisory services to Norwegian consumers and households. DNB offers a wide range of products through Norway's largest distribution network, comprising branches, telephone banking (24/7), digital banking, real estate broking as well as external channels (post offices and in-store postal and banking outlets). Personal Banking is also responsible for credit cards and consumer financing for retail customers in Sweden.
- Corporate Banking is responsible for product sales and advisory services to small and medium-sized enterprises in Norway. Customers in this segment range from small businesses and start-up companies to relatively large corporate customers, and the product offerings are adapted to the customers' different needs. Corporate Banking is represented through a broad physical distribution network throughout Norway as well as digital and telephone banking (24/7). Corporate Banking is responsible for factoring, leasing and asset financing in Norway, Sweden and Denmark.
- Large Corporates and International (LCI) serves the bank's largest corporate customers and is responsible for DNB's international banking operations. DNB serves its customers with emphasis on industry expertise and relationship management. LCI is recognised for its long-term customer relationships based on sound industry and product expertise and strong skills within complex international transactions. LCI also includes DNB's operations in the Baltics, mainly serving personal and small business customers.
- Markets offers all of the Group's customers risk management, investment and financing products and services in the capital markets. Products and solutions are provided by customer teams in cooperation with the customer areas, and Markets gives advice and develops tailor-made products for the different customer segments. Markets' market making and other trading activities support customer activities with products and prices.
- Wealth Management is responsible for the Group's private banking activities and aims to strengthen DNB's position in the fast-growing high-net-worth segment and in the market for long-term saving products and asset management. Wealth Management is responsible for the further development of the Group's savings products and delivers definedcontribution and investment choice pension products to all of DNB's customers in close cooperation with the customer areas.
- Vipps and Payments is responsible for drafting and tailoring the strategy for future payment solutions in DNB. This
  includes responsibility for the mobile payment solution Vipps.

#### 3.3.3 Financial governance and reporting structure

DNB's financial governance is geared to the different customer segments. The follow-up of total customer relationships and segment profitability are two important dimensions when making strategic priorities and deciding on where to allocate the Group's resources. Reported figures for the different segments will reflect the Group's total sales of products and services to the relevant segment.

#### Reporting structure - business segments



**Personal customers:** includes the Group's total sales of products and services to personal customers in Norway, both digital and physical, with the exception of home mortgages recorded under Traditional pension products, where returns accrue to the policyholders. Credit cards and consumer financing in Sweden are also included in this business area.

**Small and medium-sized enterprises**: includes the Group's total sales of products and services to small and medium-sized enterprises in Norway. Factoring, leasing and asset financing for small and medium sized enterprises in Sweden and Denmark are also included in this business area.

Large corporates and international customers: includes total sales of products to large corporate customers in Norway and in international units. The segment also includes personal and small business customers in the Baltics, Sweden and Denmark.

Trading: includes the Group's market making and proprietary trading activities in Markets.

**Traditional pension products**: includes traditional defined-benefit pension products and assets related to these products. DNB no longer offers such products to new customers.

The income statements and balance sheets for the segments are presented in accordance with internal financial reporting principles and DNB's financial governance model. The reporting is based on a number of assumptions, estimates and discretionary distributions. The principles imply allocating revenues, costs and capital requirements to the segments.

Margin income on loans and deposits is calculated using internal transfer rates based on observable market rates, which in most cases roughly correspond to NIBOR. Additional costs relating to the Group's long-term funding are also charged to the segments.

Services provided by staff and support units will as far as possible be scaled and priced according to use. The pricing of such intra-group transactions is regulated by internal agreements based on market terms. Joint expenses incurred by group staff units and other group expenditures that cannot be debited according to use, are charged on the basis of relevant distribution formulas. Costs relating to the Group's equity transactions, including strategic investments, and direct shareholder-related expenses and costs related to the Group's governing bodies are not charged to the segments.

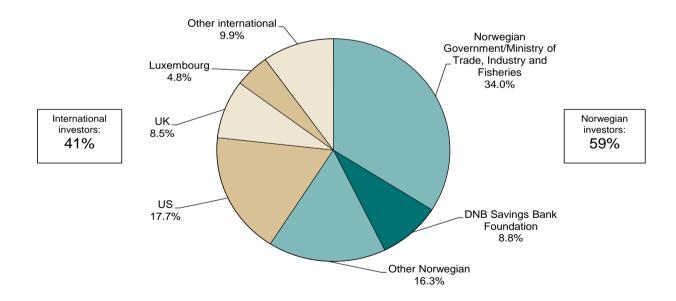
The Group's total common equity Tier 1 capital is allocated to the segments. Allocated capital reflects the Group's long-term capitalisation ambition, and the distribution formula is based on an adaption to the Basel III regulations. Return on allocated capital represents profits after tax relative to average allocated capital.

#### 3.4.1 Major shareholders as at 31 March 2017

	Shares in 1 000	Ownership in per cent
Norwegian Government/Ministry of Trade, Industry and Fisheries	553 792	34.0
DNB Savings Bank Foundation	142 541	8.8
Folketrygdfondet	105 090	6.5
Fidelity International Limited (FIL)	34 960	2.1
BlackRock	33 199	2.0
T. Rowe Price Group	26 580	1.6
The Vanguard Group	25 374	1.6
MFS Investment Management	23 903	1.5
Schroder Investment	23 860	1.5
Newton Investment Management / BNY Mellon	22 056	1.4
State Street Global Advisors	21 811	1.3
Deutsche Asset Management	21 588	1.3
The Capital Group Companies	17 359	1.1
Danske Capital	16 834	1.0
Storebrand Asset Management	16 761	1.0
DNB Asset Management	16 166	1.0
KLP Asset Management	15 954	1.0
BNP Paribas Investment / Alfred Berg	15 448	0.9
AXA / AllianceBernstein	14 983	0.9
SAFE Investment Company	13 912	0.9
Total largest shareholders	1 162 172	71.4
Other shareholders	466 627	28.6
Total	1 628 799	100.0

The owners of shares in nominee accounts are determined on the basis of third-party analyses.

#### 3.4.2 Ownership according to nationality as at 31 March 2017



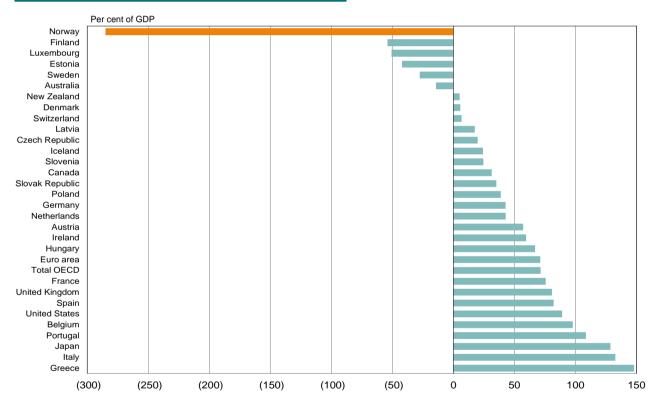
# **Chapter 4 - The Norwegian economy**

#### 4.1.1 Basic information about Norway

Area	385 199 square kilometres
Population	5.3 million
Fertility rate	1.7
Life expectancy	M: 80.6 F: 84.2
Work participation rate, per cent 15-74 years	69.8 (M: 72.4 F:67.0)
Gross domestic product 2016	USD 387.8 billion
GDP per capita 2016	USD 74 724
Rating	AAA, Aaa
Currency exchange rate used	8.07 USD/NOK (Average 2016)
Current balance 2016	USD 33.8 billion or 9.0 per cent of GDP

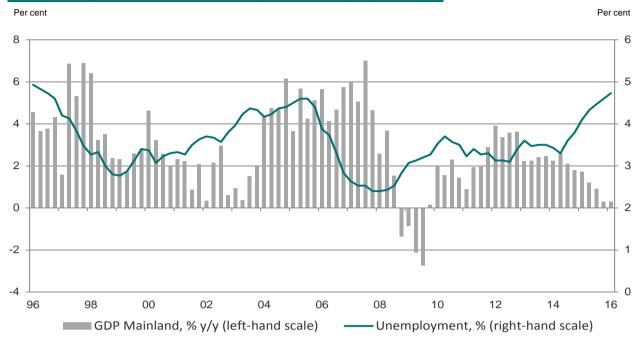
Source: Statistics Norway

#### 4.1.2 Government net financial liabilities 2015



Source: OECD Economic Outlook No. 100 database, November 2016

#### 4.1.3 GDP growth mainland Norway and unemployment rate



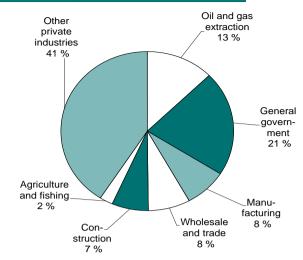
Source: Thomson Datastream, Statistics Norway

#### 4.1.4 Contribution to volume growth in GDP, mainland Norway

Per cent	2015	2016	F 2017	F 2018	F 2019	F 2020
Household demand	1.1	1.4	1.4	1.1	1.2	1.3
Gross fixed capital formation, mainland companies	(0.1)	0.2	0.1	0.3	0.3	0.2
Gross fixed capital formation, petroleum activity	(1.5)	(2.2)	0.2	(0.0)	0.3	0.3
Public sector demand	0.7	1.0	0.7	0.6	0.6	0.6
Exports, mainland Norway	1.3		(0.1)	0.7	0.8	0.7
Imports, mainland Norway	0.7		0.2	0.9	1.2	1.2
Changes in stocks and statistical discrepancies	0.3	0.4	(0.4)			
GDP, mainland Norway	1.1	0.8	1.6	1.7	1.9	1.9

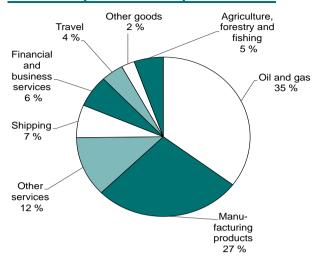
Source: Statistics Norway and DNB Markets

#### 4.1.5 Composition of GDP in 2015



Source: Statistics Norway, annual national accounts 17 February 2017

#### 4.1.6 Composition of exports in 2015



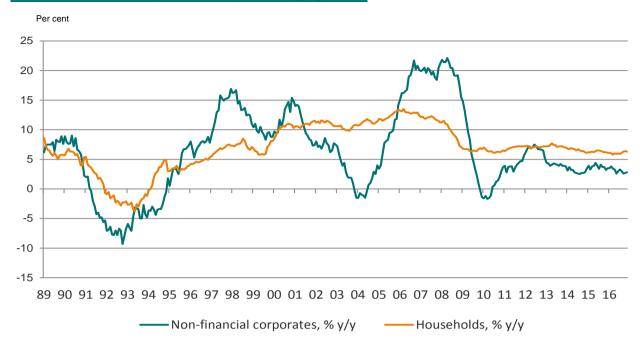
#### 4.1.7 Key macro-economic indicators, Norway

Per cent	2015	2016	F 2017	F 2018	F 2019	F 2020
GDP growth						
- mainland Norway	1.1	0.8	1.6	1.7	1.9	1.9
- Norway, total	1.6	1.0	1.6	1.4	1.6	1.5
Private consumption	2.1	1.6	2.0	2.3	2.5	2.6
Gross fixed investment	(3.8)	0.5	0.0	1.2	1.9	2.1
Inflation (CPI)	2.2	3.5	2.1	1.8	1.5	1.4
Savings ratio 1)	10.8	7.3	7.4	7.4	7.5	7.8
Unemployment rate	4.4	4.8	4.4	4.2	4.1	4.0

<sup>1)</sup> Per cent of household disposable income.

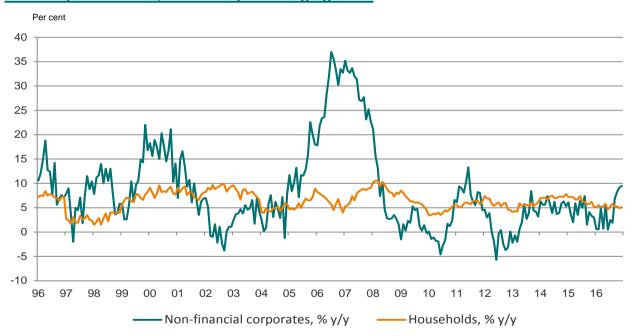
Source: Statistics Norway and DNB Markets

#### 4.1.8 Credit market, 12 month percentage growth



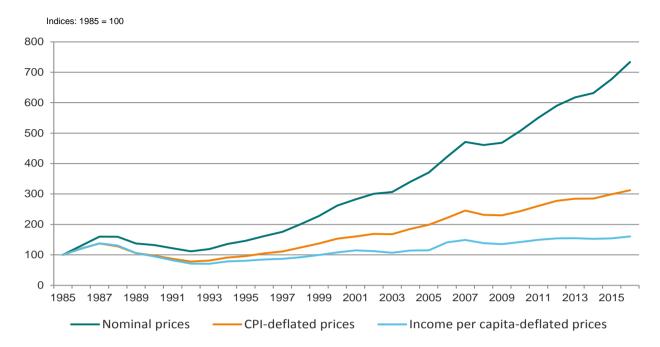
Source: Thomson Datastream, Statistics Norway

#### 4.1.9 Deposit market, 12 month percentage growth



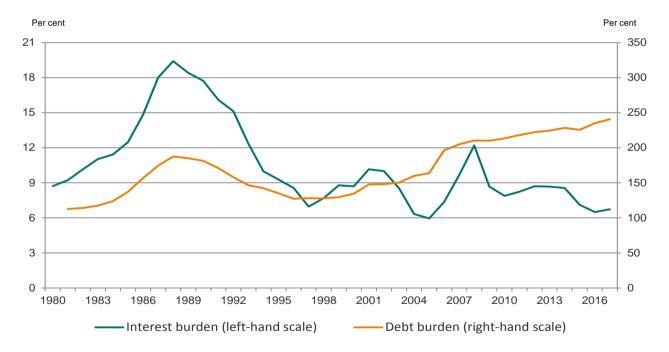
Source: Thomson Datastream, Statistics Norway

#### 4.1.10 House prices



Source: Real Estate Norway, Finn.no, Eiendomsverdi AS, NEF, Statistics Norway and DNB Markets

#### 4.1.11 Household interest burden 1) and debt burden 2)



- 1) Interest expenses after tax as a percentage of disposable income.
- 2) Loan debt as a percentage of disposable income.

Source: Statistics Norway, DNB Markets

# **Appendix**

Disclosure for main features of regulatory capital instruments

Disclosure of main features of regulatory capital instruments as at 31 March 2017

capital instruments as at 31 March 2017	:		Additional	Additional Tier 1 capital	
	Ordinary shares	NOK Notes	NOK Notes	USD Notes	USD Notes
1. Issuer	DNB Group	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA
2. Unique identifier (e.g. CUSIP, ISIN, or Bloomberg identifier for private placement)	NO0010031479	NO0010730708	VO0010767957	XS1207306652	XS1506066676
3. Governing law for the instrument	Norway	English <sup>9)</sup>	English 9)	English <sup>9)</sup>	English 9)
Regulatory treatment:					
4. Transitional rules	Common Equity Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1
	Common Equity Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1
6. Eligible at ind. company/group/group & ind. company level	Ind. company and group	Ind. company and group	Ind. company and group	Ind. company and group	Ind. company and group
7. Instrument type  8. Amount recognised in regulatory canital (in NOK million as at 34 March	Common shares	Other additional Tier 1	Other additional Tier 1	Other additional Tier 1	Other additional Tier 1
2017)	38 895	2 150	1 400	5 903	6 120
9. Par value of instrument (amounts in millon in the relevant currency and in					
NOK million)	N/A	NOK 2 150	NOK 1 400	USD 750, NOK 5 903	USD 750, NOK 6120
9a. Issue price	Various	100	100	100	100
ab. Redempiron price	N/A	000	001	000	001
10. Accounting classification	Shareholder's equity	Equity	Equity	Equity	Equity
11. Original date of issuance	N/A	26 February 2015	27 June 2016	26 March 2015	18 October 2016
12. Perpetual or dated	N/A	Perpetual	Perpetual	Perpetual	Perpetual
13 Original maturity date	N/A	d 2	٩	AN	٩V
14. Issuer call subject to prior supervisory approval	No	Yes	Yes	Yes	Yes
15 Ostional and assistant and	V.	200 to 00000 yaciindo 30	77 to 2003 to 2004	26 March 2020 at 202	Se March 2005 to the
13. Opiona vali vate, contri gen can dates ano revempion amount	<b>U</b> /21	The issuer has the right to call at every interest payment date			The issuer has the right to call at every interest payment date
16. Subsequent call dates, if applicable	N/A	thereafter 8)	thereafter 8)		thereafter <sup>8)</sup>
Coupons/aividends:	: <u>i</u>	:	:	<u>i</u>	<u>i</u>
17. Fixed or floating dividend/coupon	Floating	Floating	Floating	Fixed	Fixed
				5.75%. Fixed interest reset every 5 years at 5y USD MS +	6.500%. Fixed interest reset every 5 years at 5y USD MS +
18. Coupon rate and any related index	N/A	3m Nibor +325	3m Nibor +525	407.5	508,0
19. Existence of a dividend stopper	Yes	No	No	No	No
20a. Fully discretionary, partially discretionary or mandatory (in terms of timing)	g) Fully discretionary	Fully discretionary	Fully discretionary	Fully discretionary	Fully discretionary
20b. Fully discretionary, partially discretionary or mandatory (in terms of amount)	Fully discretionary	Fully discretionary	Fully discretionary	Fully discretionary	Fully discretionary
21. Existence of a step-up or other incentive to redeem	N/A	No	No	No	No
22. Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative
Convertible or non-convertible:					
23. Convertible or non-convertible 4)	N/A	Non-convertible	Non-convertible	Non-convertible	Non-convertible
24. If convertible, conversion trigger(s)	N/A	N/A	N/A	N/A	N/A
25. If convertible, fully or partially	N/A	N/A	N/A	N/A	N/A
26. If convertible, conversion rate	N/A	N/A	N/A	N/A	N/A
27. If convertible, mandatory or optional conversion	N/A	A/N	N/A	N/A	A/N N
26. Il convertible, specify instrument type convertible into	N/A	A/N	N/A	K/N	N/A
20. Write-down features	V ON	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	(A)
31. If write-down, write-down trigger (s)	N/A	Yes	Yes	Yes	Yes
32. If write-down, full or partial	N/A	Either full or partial	Either full or partial	Either full or partial	Either full or partial
33. If write-down, permanent or temporary	NA	Temporary	Temporary	Temporary	Temporary
34. If temporary write-down, description of revaluation mechanism	N/A	See footnote 10	See footnote 10	See footnote 10	See footnote 10
35. Position in subordination hierarchy in liquidation (specify instrument time immediately segion to instrument	A delition		Subordinated loans	Orbordinated loans	O Posto di P
36. Non-compliant transitioned features	No	Suboluliated loals	Subol dinated loans	Suboluliated loans	Subordinated roams
JO. INTEVERIPERAL HERIORICIES INSINITION					
37. If ves. specify non-compliant features	₹/Z				

See footnotes on separate page.

Disclosure of main features of regulatory capital instruments as at 31 March 2017

			Subordinated loans (part 1 of 2)	2)	
	EUR loan 2013	EUR Ioan	NOK loan	NOK loan	NOK loan
	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA
2. Unique identifier (e.g. CUSIP, ISIN, or Bloomberg identifier for private	7.0007	700000000000000000000000000000000000000	000000	30CC07C010	NO0040701000M
placerifelity 3. Conseming law for the inetrument	ASUS/43/3313	AS 157 133 1955	NOOU 10862511	NOOUTU/ 82388	NO0010/82394
O. COVETTING TAW TOT THE TISTED THE	T G I G I G I G I G I G I G I G I G I G				
Regulatory treatment:					
4. Transitional rules	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2
5. Post-transitional rules	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2
6. Eligible at ind. company/group/group & ind. company level	Ind. company and group	Ind. company and group	Ind. company and group	Ind. company and group	Ind. company and group
/ Instrument type	Her 2 subordinated debt	Her 2 subordinated debt	Her Z subordinated debt	lier 2 subordinated debt	Her 2 subordinated debt
million as at 31 March	6 812	5 967	1 250	1 400	170
value of instrument (amounts in millon in the relevant currency and in					
NOK million)	EUR 750, NOK 5 898	EUR 650, NOK 5 751	1250	NOK 1 400	NOK 170
9a. Issue price	99.548	99.841	100	100	100
9b. Redemption price	Redemption at par	Redemption at par	Redemption at par		Redemption at par
	Subordinated Ioan capital -	Subordinated loan capital -	Subordinated Ioan capital - Fair	- Subordinated loan capital -	Subordinated Ioan capital -
10. Accounting classification	amortised cost	amortised cost	value option	amortised cost	amortised cost
11. Original date of issuance	26 September 2013	1 March 2017	18 June 2013	19 January 2017	19 January 2017
12. Perpetual or dated	Dated	Dated	Dated	Dated	Dated
	-		6		
13. Original maturity date	Zb September ZUZ3	1 March 2027	18 June 2023	19 January 2027	19 January 2027
14. Issuer call subject to prior supervisory approval	Yes	Yes	The interest person in	The interest personal date	Yes
15. Optional call date, contingent call dates and redemption amount	par	1 March 2022	June 2018	falling in January 2022	19 January 2022
16 Subsemient real dates if anniirable	c	Any interest payment date	Any interest payment date after the interest payment date in	Any interest payment date	Any interest payment date
Compositividands					
17 Fixed or floating dividend/compan	700	Fixed to floating	Floating	Floating	Fixed to floating
	700	בייאפת נס ווספעווים	Daming.	5	Lived to Hodeling
40 Political and may released index	3%. Thereafter/ Reset period:	4.75%. Thereafter/ Reset	OZPO 1470	O MODERAL MIDOR 1775	Fixed 3.08 %. Reset after first call date: 3-month NIBOR + 1.75 per
10. Coupon late and any related moex	EURO MO + 177	Ö.	S-HIGHTI NIBOR + 170	S-IIIOIIIII NIBOR + 173	Cent
19. Existence of a dividend stopper	ON	NO	ON.	NO	000
20a. Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory
<ol> <li>20b. Fully discretionary, partially discretionary or mandatory (in terms of amount)</li> </ol>	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory
21. Existence of a step-up or other incentive to redeem	No	No	No	No	No
22. Non-cumulative or cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative
Convertible or non-convertible:					
23. Convertible or non-convertible 4)	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible
24. If convertible, conversion trigger(s)	N/A	N/A	N/A	N/A	N/A
25. If convertible, fully or partially	NA	N/A	N/A	N/A	N/A
26. If convertible, conversion rate	NA	N/A	N/A	N/A	N/A
27. If convertible, mandatory or optional conversion	NA	N/A	N/A	N/A	N/A
28. If convertible, specify instrument type convertible into	NA	N/A	N/A	N/A	N/A
29. If convertible, specify issuer of instrument it converts into	Z/A	N/A	N/A	N/A	N/A
30. Write-down features	No	No	No	No	No
31. If write-down, write-down trigger (s)	N/A	N/A	N/A	N/A	NA
32. If write-down, full or partial	N/A	N/A	N/A	N/A	NA
	N/A	N/A	N/A	N/A	NA
34. If temporary write-down, description of revaluation mechanism	N/A	N/A	N/A	N/A	NA
<ol> <li>Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)</li> </ol>	Senior bonds	Senior bonds	Senior bonds	Senior bonds	Senior bonds
36. Non-compliant transitioned features	No	No	No	No	No
37. If yes, specify non-compliant features	N/A	N/A	N/A	N/A	N/A

See footnotes on separate page.

Disclosure of main features of regulatory capital instruments as at 31 March 2017

capital instruments as at 31 March 2017			Subordinated la	Subordinated Ioans (part 2 of 2)		
	SEK loan	SEK loan	SEK loan	SEK loan	JPY Ioan	JPY loan
1. Issuer	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA
2. Unique identifier (e.g. CUSIP, ISIN, or Bloomberg identifier for private placement)	XS1239410043	XS1239410712	XS1551373985	XS1551373639	ĕ.	XS1551344705
3. Governing law for the instrument	English 2)	English 2)	English 2)	English 2)	English 2)	English 2)
Regulatory treatment:						
4. Transitional rules	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2
5. Post-transitional rules	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2
6. Eligible at ind. company/group/group & ind. company level 7. Instrument turne.	Ind. company and group	Ind. company and group	Ind. company and group	Ind. company and group	Ind. company and group	Ind. company and group
A mount recognised in regulatory capital (in NOK million as at 31 March	2 8 5 3	181 2 3450 Miliated 451	722	2000	738	1000 Dela 1000 Sept 2000 S
9. Par value of instrument (amounts in millon in the relevant currency and in	2002		77.	206		
NOK million)	SEK 3000	SEK 1000	SEK 750, NOK 708	SEK 1000, NOK 944	JPY 10 000, NOK 793	JPY 11 500, NOK 847
9a. Issue price	100	100	100	100	100	100
9b. Redemption price	Redemption at par	O Control of Control o	Redemption at par	Redemption at par	Redemption at par	Redemption at par
10. Accounting classification	Subordinated loan capital - amortised cost	Subordinated loan capital - amortised cost	Subordinated loan capital - amortised cost	Subordinated loan capital - amortised cost	Subordinated loan capital - amortised cost	Subordinated loan capital - amortised cost
11. Original date of issuance	28 May 2015	28 May 2015	19 January 2017	19 January 2017	4 November 2016	19 January 2017
12. Perpetual or dated	Dated	Dated	Dated	Dated	Dated	Dated
13. Original maturity date	28 May 2025	Interest date falling in or nearest to May 2025	19 January 2027	19 January 2027	4 November 2026	19 January 2027
14. Issuer call subject to prior supervisory approval	Yes	Yes	Yes	Yes	Yes	Yes
15. Optional call date, contingent call dates and redemption amount	28 May 2020. Call at par.	28 May 2020. Call at par.	The interest payment date falling 19 January 2022	19 January 2022	4 November 2021	19 January 2022
16. Subsecuent call dates, if applicable	A∑	Ϋ́Α	Any interest payment date the reafter	Any interest payment date thereafter	Annual call thereafter	Semiannual call thereafter
Coupons/dividends:						
17. Fixed or floating dividend/coupon	Floating	Fixed	Floating	Fixed to floating	Fixed to floating	Fixed to floating
rodano di paga	S. S	500	8	Fixed 1.98 %.	Fixed 1.00 %.	Fixed 1.04 %.
40 Country and one included included	ON GO OFF	4 07 9	OTT - OCOLE	3-month STIBOR + 1.70 per	6-month JPY LIBOR + 0.97	6-month JPY LIBOR + 0.97
19. Coupoil are any letated most	No.	% /s:-	ON THE STREET ON THE STREET OF	NO NO	No.	No.
20a Erilly discretionary narially discretionary or mandatory (in terms of timina) Mandatory	Mandatory	Mandatony	Mandatory	Mandahnv	Mandatony	Mandatow
20b. Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory
21. Existence of a step-up or other incentive to redeem	No	No	No	NO NO	No	OZ
22. Non-cumulative or cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative
Convertible or non-convertible: 23. Convertible or non-convertible <sup>4)</sup>	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible
24. If convertible, conversion triager(s)	N/A	A/N	N/A	A/A	N/A	N/A
25. If convertible, fully or partially	A/N	Z/X	N/A	N/A	Z/A	N/A
26. If convertible, conversion rate	N/A	N/A	N/A	N/A	N/A	N/A
27. If convertible, mandatory or optional conversion	N/A	N/A	N/A	N/A	N/A	N/A
28. If convertible, specify instrument type convertible into	N/A	N/A	N/A	N/A	N/A	N/A
29. If convertible, specify issuer of instrument it converts into	N/A	N/A	A/A	N/A	N/A	N/A
30. Write-down features	No.	ON S	oN S	ON S	oN S	oN S
31. If Write-down, Write-down trigger (s)	N/A	N/A	N/A	N/A	N/A	N/A
33. If write-down, full of partial 33. If write-down permapent or temporary	4/Z		4/2	X & X	K AN	
34. If temporary write-down, description of revaluation mechanism	A/N	( <del> </del>	K/N	V/X	A/N	Y.N.
35. Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument	Senior bonds	Senior bonds	Senior bonds	Senior bonds	Senior bonds	Senior bonds
36. Non-compliant transitioned features	No	No	No	No	No	No
37 If use enactifunds.compliant fastings	∇/N	₹N	\$/₩	δ/N	δ/N	\$ N
of all yes, specify nor compilate reasons	W/W	C/N	W.A.	T/N	C/N	L/N

See footnotes on separate page.

Disclosure of main features of regulatory capital instruments as at 31 March 2017

capital instruments as at 31 March 2017			:	
	and Coll	Perpett	Perpetual loans	VENI
1. Issuer	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA
2. Unique identifier (e.g. CUSIP, ISIN, or Bloomberg identifier for private	1110001344653	GB0040840875	GB0042636466	\$ 2
3. Governing law for the instrument	English 2)	English 2)	English 2)	English 1)
Regulatory freatment:				
4. Transitional rules	Tier 2	Tier 2	Tier 2	Tier 2
5. Post-transitional rules	Tier 2	Tier 2	Tier 2	Tier 2
6. Eligible at ind. company/group/group & ind. company level	Ind. company and group	Ind. company and group	Ind. company and group	Ind. company and group
7. Instrument type  8. Amount recognised in regulatory capital (in NOK million as at 31 March	lier z subordinated debt	Tier 2 subordinated debt	lier z subordinated debt	Tier 2 subordinated debt
2017) 9 Par value of instrument (amounts in millon in the relevant currency and in	1 851	1 722	1 291	//1
NOK million)	USD 215, NOK 1 692	USD 200, NOK 1 331	USD 150, NOK 1 769	JPY 10 000, NOK 655
9a. Issue price	99.15	100	100	007
9b. Redemption price	Too	TOU Portocking cuttored not	Too	100
10. Accounting classification	capital - amortised cost	capital - amortised cost	capital - amortised cost	
11. Original date of issuance	18 November 1985	28 August 1986	21 August 1986	25 February 1999
12. Perpetual or dated	Perpetual	Perpetual	Perpetual	Perpetual
13. Original maturity date				
14. Issuer call subject to prior supervisory approval	Yes	Yes	Yes	Yes
15. Optional call date, contingent call dates and redemption amount	November 1990	August 1991	5 years after issue	February 2029
16. Subsequent call dates, if applicable	Any interest payment date thereafter	Any interest payment date thereafter	Any interest payment date thereafter	Every 5 years thereafter
.pons/dividends:				-
17. Fixed or floating dividend/coupon	Floating	Floating	Floating	Fixed
	- - - - - - - -	- - - - - - - - -	: - - - - - -	4.51%. From Feb. 2029 6m
18. Coupon rate and any related index	3m USD Libor + 25	6m USD Libor + 13	6m USD Libor + 15	YEN Libor + 1.65% p.a.
19. Existence of a dividend stopper	No	ON	No	Yes
20a. Fully discretionary, partially discretionary or mandatory (in terms of timing) Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary
<ol> <li>Fully discretionary, partially discretionary or mandatory (in terms of amount)</li> </ol>	Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary
21. Existence of a step-up or other incentive to redeem	No	No	No	Yes 7)
22. Non-cumulative or cumulative	Non-cumulative <sup>6)</sup>	Non-cumulative <sup>6)</sup>	Non-cumulative <sup>6)</sup>	Non-cumulative <sup>6)</sup>
Convertible or non-convertible:			:	
23. Convertible or non-convertible	Non-convertible	-convertible	Non-convertible	Non-convertible
24. If convertible, conversion trigger(s)	N/A	N/A	N/A	N/A
26. If convertible, convertible	K A Z	K/N	A N	( A)
27. If convertible, mandatory or optional conversion	N/A	N/A	N/A	N/A
28. If convertible, specify instrument type convertible into	N/A	N/A	N/A	N/A
29. If convertible, specify issuer of instrument it converts into	N/A	A/A	N/A	A/N
30. Write-down reatures	ON S	No No	ON S	No
31. If write-down, write-down tngger (s)	N/A	N/A	N/A	N/A
32. If write-down, remanant or temporary	<b>₹</b>	4/2	₩ <b>₩</b>	4/Z
	X & X	C A Z	A/N	K K K
35. Position in subordination hierarchy in liquidation (specify				
instrument type immediately senior to instrument) 38. Non-compliant transitioned features.	Senior bonds	Senior bonds	Senior bonds	Senior bonds
oc. Tool compilate standard road oc	Issued before 31 December	Issued before 31 December	Issued before 31 December	Issued before 31 December
37. If yes, specify non-compliant features	2011	2011	2011	2011

See footnotes on separate page.

# Disclosure of main features of regulatory capital instruments - footnotes

- 1) Except for the subordination provisions and certain provisions relating to the payment of interest and principal, which will be governed by the laws of Norway.
- 2) Except for status and subordination which will be governed by the laws of Norway.
- 3) Under certain circumstances there will be no coupon payment if capital requirements: are breached.
- 4) All subordinated debt might be written down or converted according to the Guarantee Schemes Act.
- 5) Subject to the availability of Available Distributable Funds, the Issuer undertakes to reinstate all Converted Amounts as Notes upon the occurrence of any of the following events: (i) the Issuer or DNB ASA declares or makes a dividend (in the form of cash, stock or another instrument), an interest payment or any other payment on any share capital or any obligations of the Issuer ranking or expressed to rank junior to the Notes; or (ii) the Issuer or DNB ASA (as applicable) redeems, repurchases or otherwise acquires any of its respective share capital, or any Parity Tier 1 Securities or any obligations of the Issuer ranking or expressed to rank junior to the Notes or paysor makes available any moneys to a sinking fund or for redemption of any such share capital, Parity Tier 1 Securities or obligations other than as set out in Condition 3 of the "Terms and Conditions of the Notes"
- 6) Non-cumulative but cumulative under certain circumstances, e.g. dividend payment.
- 7) The borrower undertakes not to make any distribution to Holders of Primary Capital certificates of the Borrower or to other creditors ranking junior to the Lender while any arrears of interest (including any corresponding additional interest amount) remains outstanding in respect of the loan
- 8) Subject to the outstanding principal amount of the notes being equal to their original principal amount.
- subordination, Write-Down and Discretionary Reinstatement and any non-contractual obligations arising out of or in connection with such provisions and (ii) any other write-down or conversion of the Notes in accordance with Norwegian law and regulation applicable to the Bank from time to time, will in each case be governed by, and construed in accordance with Norwegian law. 9) The Notes and any non-contractual obligations arising out of or in connection with the Notes will be governed by, and construed in accordance with, English law except that (i) the provisions relating to
- 10) Fully discretionary reinstatement pro rata with any written-down AT1 instruments that are to be reinstated out of the same profits. Subject to the maximum write-up amount and to the

# Here for you. Every day. When it matters the most.

#### DNB

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