

THIRD QUARTER 2016  
(Unaudited)

DNB

Q3

Fact Book

DNB Group



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## Information on the Internet

DNB's Investor Relations page: [dnb.no/ir](http://dnb.no/ir)

# Financial calendar

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## 2016

16 November      Capital markets day 2016

## 2017

2 February	Q4 2016
9 March	Annual report 2016
25 April	Annual general meeting 2017
26 April	Ex-dividend date 2017
28 April	Q1 2017
as of 5 May	Distribution of dividends 2017
12 July	Q2 2017
26 October	Q3 2017
21 November	Capital markets day 2017

*Statements regarding DNB's relative market positions are, unless otherwise specified, based on internal DNB analyses.*

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## Chapter 1 - Financial results DNB Group

Financial results and key figures

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### 1.1.1 Income statement - condensed <sup>1)</sup>

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Net interest income	8 481	8 544	8 713	9 062	8 981	8 728	8 587	8 700	8 228
<i>Net commissions and fees</i>	2 016	2 136	1 991	2 082	2 080	2 489	2 212	2 313	2 229
<i>Net gains on financial instruments at fair value <sup>2)</sup></i>	1 411	1 029	2 384	2 164	1 945	1 174	3 400	279	1 817
<i>Net financial and risk result, DNB Livsforsikring</i>	154	166	112	(681)	69	170	53	185	136
<i>Net insurance result, DNB Forsikring</i>	148	204	115	132	132	166	104	129	121
<i>Other operating income</i>	200	1 418	340	129	247	221	361	446	256
Net other operating income, total <sup>3)</sup>	3 929	4 952	4 942	3 825	4 472	4 221	6 130	3 352	4 560
Total income	12 409	13 496	13 655	12 888	13 453	12 949	14 716	12 052	12 788
Operating expenses	(5 042)	(5 281)	(5 157)	(5 437)	(5 103)	(5 312)	(5 215)	(5 045)	(5 088)
Restructuring costs and non-recurring effects	(1)	(104)	(553)	1 811	(216)	(215)	(223)	(42)	(74)
Pre-tax operating profit before impairment	7 366	8 111	7 945	9 262	8 134	7 422	9 278	6 964	7 626
Net gains on fixed and intangible assets	20	(20)	(6)	(9)	(3)	45	12	42	13
Impairment of loans and guarantees	(2 176)	(2 321)	(1 174)	(1 420)	392	(667)	(575)	(821)	(183)
Pre-tax operating profit	5 209	5 770	6 764	7 833	8 523	6 800	8 715	6 184	7 456
Tax expense	(1 130)	(1 190)	(1 529)	(1 077)	(2 139)	(1 702)	(2 131)	(1 236)	(1 828)
Profit from operations held for sale, after taxes	1	(10)	(13)	28	(14)	(17)	(47)	16	(8)
<b>Profit for the period</b>	<b>4 080</b>	<b>4 569</b>	<b>5 222</b>	<b>6 784</b>	<b>6 370</b>	<b>5 081</b>	<b>6 537</b>	<b>4 965</b>	<b>5 620</b>
<b>Portion attributable to shareholders</b>	<b>3 952</b>	<b>4 454</b>	<b>5 107</b>	<b>6 658</b>	<b>6 245</b>	<b>4 971</b>	<b>6 523</b>	<b>4 965</b>	<b>5 620</b>

1) For more details, see table 1.1.4.

2) See table 1.1.3 "Net gains on financial instruments at fair value" for specification.

3) See table 1.3.1 "Net other operating income" for specification.

### 1.1.2 Income statement - condensed - adjusted for basis swaps

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Net interest income	8 481	8 544	8 713	9 062	8 981	8 728	8 587	8 700	8 228
<i>Net commissions and fees</i>	2 016	2 136	1 991	2 082	2 080	2 489	2 212	2 313	2 229
<i>Net gains on financial instruments at fair value</i>	1 855	1 417	1 381	2 168	1 012	1 228	1 590	(229)	1 368
<i>Net financial and risk result, DNB Livsforsikring</i>	154	166	112	(681)	69	170	53	185	136
<i>Net insurance result, DNB Forsikring</i>	148	204	115	132	132	166	104	129	121
<i>Other operating income</i>	200	1 418	340	129	247	221	361	446	256
Net other operating income, total	4 372	5 341	3 939	3 830	3 540	4 275	4 319	2 844	4 112
Total income	12 853	13 884	12 652	12 892	12 521	13 003	12 906	11 544	12 339
Operating expenses	(5 042)	(5 281)	(5 157)	(5 437)	(5 103)	(5 312)	(5 215)	(5 045)	(5 088)
Restructuring costs and non-recurring effects	(1)	(104)	(553)	1 811	(216)	(215)	(223)	(42)	(74)
Pre-tax operating profit before impairment	7 810	8 499	6 941	9 266	7 201	7 476	7 468	6 456	7 177
Net gains on fixed and intangible assets	20	(20)	(6)	(9)	(3)	45	12	42	13
Impairment of loans and guarantees	(2 176)	(2 321)	(1 174)	(1 420)	392	(667)	(575)	(821)	(183)
Pre-tax operating profit	5 653	6 158	5 761	7 837	7 590	6 854	6 905	5 676	7 007
Tax expense	(1 241)	(1 288)	(1 279)	(1 078)	(1 887)	(1 717)	(1 642)	(1 099)	(1 707)
Profit from operations held for sale, after taxes	1	(10)	(13)	28	(14)	(17)	(47)	16	(8)
<b>Profit for the period</b>	<b>4 412</b>	<b>4 860</b>	<b>4 470</b>	<b>6 787</b>	<b>5 689</b>	<b>5 121</b>	<b>5 215</b>	<b>4 594</b>	<b>5 292</b>
<b>Portion attributable to shareholders</b>	<b>4 285</b>	<b>4 745</b>	<b>4 355</b>	<b>6 661</b>	<b>5 564</b>	<b>5 011</b>	<b>5 201</b>	<b>4 594</b>	<b>5 292</b>



### 1.1.3 Net gains on financial instruments at fair value

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Customer revenues in DNB Markets	583	665	562	628	508	573	622	549	454
Trading revenues in DNB Markets (excl. CVA/DVA/FVA and credit spread effects)	639	671	464	782	474	440	510	94	516
Financial guarantees	187	110	194	187	228	233	227	232	211
Credit spread effects on bonds in DNB Markets	296	67	(114)	(235)	(582)	(132)	140	(196)	200
Basis swaps <sup>1)</sup>	(444)	(388)	1 003	(4)	933	(54)	1 810	508	449
CVA/DVA/FVA <sup>2)</sup>	328	(533)	(93)	367	(414)	252	(24)	(489)	(108)
Other mark-to-market adjustments	(178)	438	368	439	798	(139)	115	(419)	95
Net gains on financial instruments at fair value	1 411	1 029	2 384	2 164	1 945	1 174	3 400	279	1 817

#### Full year figures

Amounts in NOK million	YTD 2016	2015	2014	2013	2012
Customer revenues in DNB Markets	1 810	2 331	1 908	1 810	1 876
Trading revenues in DNB Markets (excl. CVA/DVA/FVA and credit spread effects)	1 774	2 207	1 282	1 895	2 593
Financial guarantees	491	876	879	828	519
Credit spread effects on bonds in DNB Markets	249	(809)	302	134	1 184
Basis swaps <sup>1)</sup>	171	2 685	394	(1 363)	(1 685)
CVA/DVA/FVA <sup>2)</sup>	(299)	181	(597)	-	-
Other mark-to-market adjustments	629	1 213	1 149	1 729	(923)
Net gains on financial instruments at fair value	4 825	8 683	5 317	5 032	3 564

1) Basis swaps are derivative contracts entered into by the bank when issuing senior bonds or raising other long-term funding in the international capital markets and converting the relevant currency to Norwegian kroner. The Norwegian bond market is very small and illiquid, which means that there is a great need for international funding hedged by such instruments. In periods of financial market turbulence, there will be stronger demand for "secure" currencies such as the US dollar. Thus, prices will increase for swaps where USD will be supplied on a future date. When prices of new swap contracts increase, so will the market value of existing swap contracts. This will give a increase in recorded income. However, such changes in value recorded in a quarter will be reversed in subsequent quarters, either because the market is stabilising or because the maturity date of the derivative contract is approaching.

2) The fair value of derivative instruments is adjusted for the credit risk of the counterparty (Credit Valuation Adjustment, or "CVA") and DNB's own credit risk (Debit Valuation Adjustments, or "DVA"). CVA and DVA are estimated based on the simulated expected exposure, probability of default, and loss given default. Counterparty credit risk is assessed based on market implied default probabilities (observed CDS spreads or indices), as well as the company's own credit models. From the second quarter 2016 the fair value measurement of OTC derivatives also includes the funding valuation adjustment (FVA) for uncollateralized customer transactions. These transactions will be covered in the interbank market, and DNB will be required to provide collateral if the market value is negative. FVA represent the additional funding costs related to this collateral.

### 1.1.4 Full income statement - quarterly figures

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Total interest income	12 976	12 880	13 295	13 934	14 348	14 425	14 825	15 533	15 291
Total interest expenses	(4 495)	(4 336)	(4 582)	(4 872)	(5 367)	(5 697)	(6 238)	(6 833)	(7 063)
<b>Net interest income</b>	<b>8 481</b>	<b>8 544</b>	<b>8 713</b>	<b>9 062</b>	<b>8 981</b>	<b>8 728</b>	<b>8 587</b>	<b>8 700</b>	<b>8 228</b>
Commission and fee income etc.	2 851	2 992	2 794	2 916	2 867	3 244	2 936	3 008	2 852
Commission and fee expenses etc.	(835)	(856)	(803)	(834)	(787)	(755)	(724)	(694)	(622)
Net gains on financial instruments at fair value <sup>1)</sup>	1 411	1 029	2 384	2 164	1 945	1 174	3 400	279	1 817
Net financial result, DNB Livsforsikring	45	(68)	9	(928)	(151)	(75)	(96)	(115)	(87)
Net risk result, DNB Livsforsikring	109	234	103	247	220	245	149	300	223
Net insurance result, DNB Forsikring	148	204	115	132	132	166	104	129	121
Profit from investments accounted for by the equity method	(0)	1 148	86	(28)	(1)	(74)	30	44	41
Net gains on investment properties	(5)	(18)	(5)	122	143	2	2	89	(17)
Other income	205	287	259	35	105	293	329	313	232
<b>Net other operating income</b>	<b>3 929</b>	<b>4 952</b>	<b>4 942</b>	<b>3 825</b>	<b>4 472</b>	<b>4 221</b>	<b>6 130</b>	<b>3 352</b>	<b>4 560</b>
<b>Total income</b>	<b>12 409</b>	<b>13 496</b>	<b>13 655</b>	<b>12 888</b>	<b>13 453</b>	<b>12 949</b>	<b>14 716</b>	<b>12 052</b>	<b>12 788</b>
Salaries and other personnel expenses	(2 874)	(2 911)	(3 277)	(1 106)	(2 905)	(2 953)	(2 859)	(2 620)	(2 752)
Other expenses	(1 694)	(1 965)	(1 765)	(1 931)	(1 806)	(2 056)	(1 997)	(1 896)	(1 848)
Depreciation and impairment of fixed and intangible assets	(475)	(510)	(668)	(590)	(608)	(518)	(583)	(571)	(563)
<b>Total operating expenses</b>	<b>(5 043)</b>	<b>(5 385)</b>	<b>(5 711)</b>	<b>(3 626)</b>	<b>(5 319)</b>	<b>(5 527)</b>	<b>(5 438)</b>	<b>(5 088)</b>	<b>(5 162)</b>
<b>Pre-tax operating profit before impairment</b>	<b>7 366</b>	<b>8 111</b>	<b>7 945</b>	<b>9 262</b>	<b>8 134</b>	<b>7 422</b>	<b>9 278</b>	<b>6 964</b>	<b>7 626</b>
Net gains on fixed and intangible assets	20	(20)	(6)	(9)	(3)	45	12	42	13
Impairment of loans and guarantees	(2 176)	(2 321)	(1 174)	(1 420)	392	(667)	(575)	(821)	(183)
<b>Pre-tax operating profit</b>	<b>5 209</b>	<b>5 770</b>	<b>6 764</b>	<b>7 833</b>	<b>8 523</b>	<b>6 800</b>	<b>8 715</b>	<b>6 184</b>	<b>7 456</b>
Tax expense	(1 130)	(1 190)	(1 529)	(1 077)	(2 139)	(1 702)	(2 131)	(1 236)	(1 828)
Profit from operations held for sale, after taxes	1	(10)	(13)	28	(14)	(17)	(47)	16	(8)
<b>Profit for the period</b>	<b>4 080</b>	<b>4 569</b>	<b>5 222</b>	<b>6 784</b>	<b>6 370</b>	<b>5 081</b>	<b>6 537</b>	<b>4 965</b>	<b>5 620</b>
Portion attributable to shareholders	3 952	4 454	5 107	6 658	6 245	4 972	6 523	4 965	5 620
Portion attributable to additional Tier 1 capital holders	128	115	115	126	125	110	14		
<b>Profit for the period</b>	<b>4 080</b>	<b>4 569</b>	<b>5 222</b>	<b>6 784</b>	<b>6 370</b>	<b>5 081</b>	<b>6 537</b>	<b>4 965</b>	<b>5 620</b>
Earnings/diluted earnings per share (NOK)	2.43	2.74	3.14	4.11	3.83	3.04	4.01	3.05	3.45
Earnings per share excluding operations held for sale (NOK)	2.43	2.74	3.15	4.10	3.84	3.05	4.03	3.04	3.46

#### Average exchange rates in the period:

EUR/NOK	9.29	9.32	9.52	9.33	9.14	8.57	8.74	8.59	8.27
USD/NOK	8.32	8.26	8.64	8.52	8.21	7.76	7.76	6.88	6.24

1) See table 1.1.3 "Net gains on financial instruments at fair value" for specification.

### 1.1.5 Comprehensive income statement - quarterly figures

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>Profit for the period</b>	<b>4 080</b>	<b>4 569</b>	<b>5 222</b>	<b>6 784</b>	<b>6 370</b>	<b>5 081</b>	<b>6 537</b>	<b>4 965</b>	<b>5 620</b>
Actuarial gains and losses	(122)	0	(39)	31	(220)	863	(1)	(1 072)	(573)
Property revaluation	7	1	2	(282)	(131)	181	27	108	41
Items allocated to customers (life insurance)	(7)	(1)	(2)	282	131	(181)	(27)	(108)	(41)
Items that will not be reclassified to the income statement	(122)	0	(39)	31	(220)	863	(1)	(1 072)	(573)
Currency translation of foreign operations	(4 321)	(1 340)	(4 376)	2 369	5 326	(697)	2 615	6 294	451
Currency translation reserve reclassified to the income statement		(43)							
Hedging of net investments	2 950	843	2 968	(1 578)	(3 411)	402	(1 616)	(3 926)	(398)
Investments according to the equity method <sup>1)</sup>	4		(33)	889					
Investments according to the equity method reclassified to the income statement <sup>1)</sup>		(855)							
Items that may subsequently be reclassified to the income statement	(1 367)	(1 395)	(1 442)	1 680	1 915	(295)	999	2 368	53
<b>Other comprehensive income for the period (net of tax)</b>	<b>(1 489)</b>	<b>(1 395)</b>	<b>(1 480)</b>	<b>1 710</b>	<b>1 695</b>	<b>568</b>	<b>998</b>	<b>1 296</b>	<b>(520)</b>
<b>Comprehensive income for the period</b>	<b>2 591</b>	<b>3 173</b>	<b>3 742</b>	<b>8 494</b>	<b>8 066</b>	<b>5 649</b>	<b>7 535</b>	<b>6 261</b>	<b>5 100</b>

1) DNB had indirect ownership interests in Visa Europe through its membership in Visa Norge. In connection with the valuation of the holdings in Visa Europe as at 31 March 2016 an accumulated gain of NOK 855 million was recognised in other comprehensive income. Upon the completion of the acquisition of Visa Europe by Visa Inc in the second quarter of 2016, this amount was reclassified to profit and a total gain of NOK 1 128 million was recognised as "Profit from investments accounted for by the equity method" in the income statement.

### 1.1.6 Income statement - five years

Amounts in NOK million	YTD 2016	2015	2014	2013	2012	2011
Total interest income	39 151	57 532	61 445	60 404	63 068	60 075
Total interest expenses	(13 413)	(22 174)	(28 959)	(30 212)	(35 853)	(34 823)
<b>Net interest income</b>	<b>25 738</b>	<b>35 358</b>	<b>32 487</b>	<b>30 192</b>	<b>27 216</b>	<b>25 252</b>
Commission and fee income etc.	8 637	11 963	11 565	10 916	10 433	10 147
Commission and fee expenses etc.	(2 494)	(3 101)	(2 597)	(2 379)	(2 337)	(2 256)
Net gains on financial instruments at fair value <sup>1)</sup>	4 824	8 683	5 317	5 032	3 910	7 661
Net financial result, DNB Livsforsikring	(14)	(1 251)	(79)	554	1 032	63
Net risk result, DNB Livsforsikring	447	861	688	467	(319)	88
Net insurance result, DNB Forsikring	467	534	491	418	325	244
Profit from investments accounted for by the equity method	1 234	(72)	226	362	789	77
Net gains on investment properties	(28)	269	82	(86)	(340)	(32)
Other income	751	762	1 182	1 144	1 007	763
<b>Net other operating income</b>	<b>13 823</b>	<b>18 648</b>	<b>16 877</b>	<b>16 427</b>	<b>14 501</b>	<b>16 754</b>
<b>Total income</b>	<b>39 561</b>	<b>54 006</b>	<b>49 363</b>	<b>46 619</b>	<b>41 717</b>	<b>42 006</b>
Salaries and other personnel expenses	(9 062)	(9 822)	(10 872)	(11 307)	(10 987)	(10 279)
Other expenses	(5 424)	(7 790)	(7 645)	(7 850)	(7 451)	(7 722)
Depreciation and impairment of fixed and intangible assets	(1 653)	(2 298)	(2 158)	(2 719)	(2 322)	(2 172)
<b>Total operating expenses</b>	<b>(16 139)</b>	<b>(19 910)</b>	<b>(20 675)</b>	<b>(21 875)</b>	<b>(20 760)</b>	<b>(20 172)</b>
<b>Pre-tax operating profit before impairment</b>	<b>23 421</b>	<b>34 096</b>	<b>28 689</b>	<b>24 744</b>	<b>20 957</b>	<b>21 833</b>
Net gains on fixed and intangible assets	(7)	45	52	151	(1)	19
Impairment of loans and guarantees	(5 672)	(2 270)	(1 639)	(2 185)	(3 179)	(3 445)
<b>Pre-tax operating profit</b>	<b>17 743</b>	<b>31 871</b>	<b>27 102</b>	<b>22 709</b>	<b>17 776</b>	<b>18 407</b>
Tax expense	(3 850)	(7 048)	(6 463)	(5 202)	(4 081)	(5 423)
Profit from operations held for sale, after taxes	(22)	(51)	(22)	4	96	(5)
<b>Profit for the period</b>	<b>13 871</b>	<b>24 772</b>	<b>20 617</b>	<b>17 511</b>	<b>13 792</b>	<b>12 979</b>
Portion attributable to shareholders	13 513	24 398	20 617	17 511	13 792	12 979
Portion attributable to additional Tier 1 capital holders	358	374				
<b>Profit for the period</b>	<b>13 871</b>	<b>24 772</b>	<b>20 617</b>	<b>17 511</b>	<b>13 792</b>	<b>12 979</b>
Earnings/diluted earnings per share (NOK)	8.30	14.98	12.67	10.75	8.48	7.98
Earnings per share excluding operations held for sale (NOK)	8.32	15.01	12.68	10.75	8.42	7.99

#### Average exchange rates in the period:

EUR/NOK	9.38	8.95	8.36	7.81	7.48	7.80
USD/NOK	8.40	8.07	6.30	5.88	5.82	5.61

1) See table 1.1.3 "Net gains on financial instruments at fair value" for specification.

### 1.1.7 Comprehensive income statement - five years

Amounts in NOK million	YTD 2016	2015	2014	2013	2012	2011
<b>Profit for the period</b>	<b>13 871</b>	<b>24 772</b>	<b>20 617</b>	<b>17 511</b>	<b>13 792</b>	<b>12 979</b>
Actuarial gains and losses	(161)	673	(2 101)	(469)	2 947	
Property revaluation	10	(204)	191	124	45	
Items allocated to customers (life insurance)	(10)	204	(191)	(124)	(45)	
Items that will not be reclassified to the income statement	(161)	673	(2 101)	(469)	2 947	
Currency translation of foreign operations	(10 037)	9 612	7 149	3 478	(1 216)	(143)
Currency translation reserve reclassified to the income statement	(43)					
Hedging of net investments	6 761	(6 203)	(4 526)	(2 425)	1 006	90
Investments according to the equity method <sup>1)</sup>	(29)	889				
Investments according to the equity method reclassified to the income statement <sup>1)</sup>	(855)					
Items that may subsequently be reclassified to the income statement	(4 203)	4 298	2 623	1 053	(210)	(53)
<b>Other comprehensive income for the period (net of tax)</b>	<b>(4 364)</b>	<b>4 972</b>	<b>522</b>	<b>584</b>	<b>2 736</b>	<b>(53)</b>
<b>Comprehensive income for the period</b>	<b>9 506</b>	<b>29 744</b>	<b>21 138</b>	<b>18 096</b>	<b>16 528</b>	<b>12 926</b>

1) DNB had indirect ownership interests in Visa Europe through its membership in Visa Norge. In connection with the valuation of the holdings in Visa Europe as at 31 March 2016 an accumulated gain of NOK 855 million was recognised in other comprehensive income. Upon the completion of the acquisition of Visa Europe by Visa Inc in the second quarter of 2016, this amount was reclassified to profit and a total gain of NOK 1 128 million was recognised as "Profit from investments accounted for by the equity method" in the income statement.

### 1.1.8 Full balance sheet - quarterly figures

	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK million</i>									
<b>Assets</b>									
Cash and deposits with central banks	175 212	154 438	166 587	19 317	186 874	158 812	304 558	58 505	213 375
Due from credit institutions	192 931	214 902	180 065	301 216	238 405	247 774	203 499	373 409	111 977
Loans to customers	1 484 756	1 542 285	1 534 902	1 542 744	1 531 237	1 491 304	1 476 186	1 438 839	1 387 742
Commercial paper and bonds at fair value	302 291	300 706	286 273	289 695	303 757	284 088	287 906	268 302	269 757
Shareholdings	21 205	25 626	27 578	19 341	23 041	26 149	26 545	26 870	27 215
Financial assets, customers bearing the risk	56 417	52 893	50 967	49 679	46 344	47 512	45 607	42 866	40 780
Financial derivatives	187 023	198 953	215 743	203 029	217 399	181 834	240 881	235 736	153 397
Commercial paper and bonds, held to maturity	95 963	99 489	100 516	105 224	108 942	111 187	113 611	118 667	123 315
Investment properties	15 493	16 419	15 416	16 734	26 514	28 028	28 422	30 404	29 989
Investments accounted for by the equity method	7 901	7 869	9 715	9 525	8 450	5 957	5 949	5 866	5 786
Intangible assets	5 759	5 903	5 963	6 076	6 123	6 153	6 192	6 286	6 182
Deferred tax assets	943	1 061	1 100	1 151	1 315	1 227	1 251	1 213	1 188
Fixed assets	7 898	8 565	8 717	8 860	11 838	13 717	13 634	13 830	13 422
Assets held for sale	52 482	180	204	200	193	574	678	692	238
Other assets	45 210	35 867	35 338	25 739	33 286	37 423	34 962	27 855	38 539
<b>Total assets</b>	<b>2 651 484</b>	<b>2 665 157</b>	<b>2 639 081</b>	<b>2 598 530</b>	<b>2 743 717</b>	<b>2 641 739</b>	<b>2 789 880</b>	<b>2 649 341</b>	<b>2 422 901</b>
<b>Liabilities and equity</b>									
Due to credit institutions	192 979	189 824	160 778	161 537	253 332	228 807	263 201	214 214	187 030
Deposits from customers	917 952	961 138	927 559	944 428	970 023	969 970	963 102	941 534	887 813
Financial derivatives	155 491	156 121	173 398	154 663	169 045	141 055	191 048	184 971	126 158
Debt securities issued	784 953	811 523	829 997	804 928	830 313	775 208	853 410	812 025	724 761
Insurance liabilities, customers bearing the risk	56 417	52 893	50 967	49 679	46 344	47 512	45 607	42 866	40 780
Liabilities to life insurance policyholders in DNB Livsforsikring	210 425	210 027	210 230	208 726	205 257	207 024	206 880	216 577	217 625
Insurance liabilities, DNB Forsikring	2 057	2 108	2 125	1 846	1 921	1 967	1 974	1 737	2 023
Payable taxes	7 093	5 080	4 186	2 093	4 260	3 832	2 983	1 723	4 604
Deferred taxes	7 860	7 950	7 780	7 672	6 723	6 868	6 177	6 130	2 961
Other liabilities	49 806	43 174	44 009	37 675	37 302	50 706	43 997	31 908	43 322
Liabilities held for sale	39 547	59	56	71	55	76	127	100	89
Provisions	1 762	1 725	1 570	1 285	1 192	1 172	1 121	1 172	1 155
Pension commitments	3 003	2 757	2 684	2 549	5 077	4 744	5 941	6 006	5 330
Subordinated loan capital	28 202	29 498	29 826	30 953	30 617	28 578	29 542	29 319	26 668
<b>Total liabilities</b>	<b>2 457 549</b>	<b>2 473 878</b>	<b>2 445 165</b>	<b>2 408 105</b>	<b>2 561 460</b>	<b>2 467 518</b>	<b>2 615 109</b>	<b>2 490 282</b>	<b>2 270 320</b>
Share capital	16 288	16 282	16 268	16 257	16 286	16 288	16 285	16 273	16 288
Share premium	22 609	22 609	22 609	22 609	22 609	22 609	22 609	22 609	22 609
Additional Tier 1 capital	9 641	9 559	8 067	8 353	8 251	8 153	8 068		
Other equity	145 397	142 829	146 972	143 207	135 110	127 171	127 808	120 178	113 684
<b>Total equity</b>	<b>193 935</b>	<b>191 279</b>	<b>193 916</b>	<b>190 425</b>	<b>182 257</b>	<b>174 221</b>	<b>174 770</b>	<b>159 059</b>	<b>152 581</b>
<b>Total liabilities and equity</b>	<b>2 651 484</b>	<b>2 665 157</b>	<b>2 639 081</b>	<b>2 598 530</b>	<b>2 743 717</b>	<b>2 641 739</b>	<b>2 789 880</b>	<b>2 649 341</b>	<b>2 422 901</b>

#### Exchange rates at the end of the period:

EUR/NOK	8.97	9.31	9.44	9.60	9.53	8.78	8.70	8.98	8.10
USD/NOK	8.00	8.37	8.28	8.80	8.52	7.84	8.10	7.39	6.43

### 1.1.9 Balance sheet - five years

	31 Dec. 2015	31 Dec. 2014	31 Dec. 2013	31 Dec. 2012	31 Dec. 2011
<i>Amounts in NOK million</i>					
<b>Assets</b>					
Cash and deposits with central banks	19 317	58 505	167 171	298 892	224 581
Due from credit institutions	301 216	373 409	180 882	37 136	28 754
Loans to customers	1 542 744	1 438 839	1 340 831	1 297 892	1 279 259
Commercial paper and bonds at fair value	289 695	268 302	277 764	245 738	177 980
Shareholdings	19 341	26 870	29 826	27 300	53 012
Financial assets, customers bearing the risk	49 679	42 866	35 512	28 269	23 776
Financial derivatives	203 029	235 736	130 939	152 024	96 693
Commercial paper and bonds, held to maturity	105 224	118 667	152 883	157 330	166 965
Investment properties	16 734	30 404	32 753	38 857	42 796
Investments accounted for by the equity method	9 525	5 866	5 802	5 276	2 189
Intangible assets	6 076	6 286	6 511	6 718	7 003
Deferred tax assets	1 151	1 213	1 104	1 123	643
Fixed assets	8 860	13 830	12 498	10 825	6 336
Assets held for sale	200	692	225	417	1 054
Other assets	25 739	27 855	30 806	21 569	15 055
<b>Total assets</b>	<b>2 598 530</b>	<b>2 649 341</b>	<b>2 405 507</b>	<b>2 329 365</b>	<b>2 126 098</b>
<b>Liabilities and equity</b>					
Due to credit institutions	161 537	214 214	234 219	251 388	279 553
Deposits from customers	944 428	941 534	867 904	810 959	740 036
Financial derivatives	154 663	184 971	111 310	118 714	64 365
Debt securities issued	804 928	812 025	711 555	708 047	635 157
Insurance liabilities, customers bearing the risk	49 679	42 866	35 512	28 269	23 776
Liabilities to life insurance policyholders in DNB Livsforsikring	208 726	216 577	230 906	221 185	212 271
Insurance liabilities, DNB Forsikring	1 846	1 737	1 958	1 780	1 589
Payable taxes	2 093	1 723	3 277	6 831	634
Deferred taxes	7 672	6 130	3 205	1 804	4 897
Other liabilities	37 675	31 908	31 934	27 325	17 767
Liabilities held for sale	71	100	53	76	383
Provisions	1 285	1 172	1 454	770	570
Pension commitments	2 549	6 006	4 001	3 904	3 123
Subordinated loan capital	30 953	29 319	26 276	21 090	24 163
<b>Total liabilities</b>	<b>2 408 105</b>	<b>2 490 282</b>	<b>2 263 564</b>	<b>2 202 142</b>	<b>2 008 284</b>
Share capital	16 257	16 273	16 278	16 269	16 260
Share premium	22 609	22 609	22 609	22 609	22 609
Additional Tier 1 capital	8 353				
Other equity	143 207	120 178	103 057	88 345	78 946
<b>Total equity</b>	<b>190 425</b>	<b>159 059</b>	<b>141 944</b>	<b>127 223</b>	<b>117 815</b>
<b>Total liabilities and equity</b>	<b>2 598 530</b>	<b>2 649 341</b>	<b>2 405 507</b>	<b>2 329 365</b>	<b>2 126 098</b>

#### Exchange rates at the end of the period:

EUR/NOK	9.60	8.98	8.37	7.37	7.77
USD/NOK	8.80	7.39	6.07	5.59	5.99

### 1.1.10 Key figures - quarterly figures

	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>Interest rate analysis</b>									
1 Combined weighted total average spread for lending and deposits (%) <sup>1) 2)</sup>	1.30	1.33	1.35	1.32	1.32	1.32	1.34	1.31	1.31
2 Average spread for ordinary lending to customers (%) <sup>1) 2)</sup>	2.03	2.08	2.07	2.11	2.13	2.17	2.28	2.28	2.29
3 Average spread for deposits from customers (%) <sup>1) 2)</sup>	0.19	0.18	0.24	0.12	0.08	(0.02)	(0.13)	(0.17)	(0.19)
<b>Rate of return/profitability</b>									
4 Net other operating income, per cent of total income	31.7	36.7	36.2	29.8	33.2	32.5	41.6	27.8	35.7
5 Cost/income ratio (%)	40.6	39.9	41.8	28.1	39.6	42.8	37.0	42.2	40.4
6 Return on equity, annualised (%)	8.5	9.9	11.2	15.0	14.7	12.1	16.1	12.6	14.8
7 RAROC, annualised (%)	10.9	12.6	10.3	11.6	10.3	11.6	11.4	10.3	12.4
8 Average equity including allocated dividend (NOK million)	184 147	181 177	183 873	176 846	168 905	164 703	164 004	156 352	150 251
9 Return on average risk-weighted volume, annualised (%)	1.49	1.69	1.89	2.31	2.15	1.73	2.33	1.79	2.05
<b>Financial strength at end of period</b>									
10 Common Equity Tier 1 capital ratio, transitional rules (%) <sup>3)</sup>	15.7	15.2	15.2	14.4	13.1	13.0	12.7	12.7	12.6
11 Tier 1 capital ratio, transitional rules (%) <sup>3)</sup>	16.8	16.2	16.2	15.3	14.0	13.9	13.5	13.0	12.9
12 Capital ratio, transitional rules (%) <sup>3)</sup>	18.6	18.2	18.3	17.8	16.3	16.2	15.5	15.2	15.0
13 Common equity Tier 1 capital at end of period (NOK million) <sup>3)</sup>	163 756	161 982	159 972	162 906	152 778	148 712	145 687	142 108	136 042
14 Risk-weighted volume, transitional rules (NOK million)	1 045 272	1 068 585	1 049 367	1 129 373	1 166 293	1 141 331	1 151 601	1 120 659	1 079 701
<b>Loan portfolio and impairment</b>									
15 Individual impairment relative to average net loans to customers, annualised (%) <sup>1)</sup>	(0.41)	(0.42)	(0.14)	(0.26)	0.07	(0.21)	(0.15)	(0.25)	(0.08)
16 Impairment relative to average net loans to customers, annualised (%) <sup>1)</sup>	(0.56)	(0.61)	(0.31)	(0.37)	0.10	(0.18)	(0.16)	(0.23)	(0.05)
17 Net non-performing and net doubtful loans and guarantees, per cent of net loans <sup>1)</sup>	1.32	1.19	0.88	0.76	0.78	0.77	0.83	0.96	1.01
18 Net non-performing and net doubtful loans and guarantees at end of period (NOK million) <sup>1)</sup>	22 589	20 685	14 928	13 982	13 636	13 105	13 856	17 261	14 921
<b>Liquidity</b>									
19 Ratio of customer deposits to net loans to customers at end of period (%)	61.8	62.3	60.4	61.2	63.3	65.0	65.2	65.4	64.0
<b>Total assets owned or managed by DNB</b>									
20 Customer assets under management at end of period (NOK billion)	538	527	522	563	543	554	554	549	528
21 Total combined assets at end of period (NOK billion)	2 920	2 927	2 898	2 901	3 033	2 939	3 089	2 936	2 691
22 Average total assets (NOK billion)	2 779	2 964	2 896	3 053	2 761	2 955	3 017	2 857	2 671
23 Customer savings at end of period (NOK billion) <sup>1)</sup>	1 491	1 488	1 450	1 507	1 513	1 524	1 518	1 490	1 416
<b>Staff</b>									
24 Number of full-time positions at end of period	10 883	11 015	11 233	11 380	11 443	11 414	11 563	11 643	11 648
<b>The DNB share</b>									
25 Number of shares at end of period (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
26 Average number of shares (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
27 Earnings per share (NOK)	2.43	2.74	3.14	4.11	3.83	3.04	4.01	3.05	3.45
28 Earnings per share excl. operations held for sale (NOK)	2.43	2.74	3.15	4.09	3.84	3.05	4.03	3.04	3.46
29 Dividend per share (NOK)	-	-	-	-	-	-	-	-	-
30 Total shareholder's return (%)	10.1	6.1	(10.9)	1.9	(13.0)	3.7	17.2	(5.6)	10.0
31 Dividend yield (%)	-	-	-	-	-	-	-	-	-
32 Equity per share incl. allocated dividend at end of period (NOK)	113.15	111.57	114.10	111.57	106.61	101.74	102.14	97.45	93.68
33 Share price at end of period (NOK)	104.70	99.35	97.85	109.80	110.70	130.80	129.70	110.70	120.30
34 Price/earnings ratio	10.78	9.08	7.79	6.69	7.22	10.75	8.09	9.07	8.72
35 Price/book value	0.93	0.89	0.86	0.98	1.04	1.29	1.27	1.14	1.28
36 Market capitalisation (NOK billion)	170.5	161.8	159.4	178.8	180.3	213.0	211.3	180.3	195.9

1) Includes assets and liabilities in the Baltics, reclassified as held for sale in August 2016.

2) As from the first quarter of 2016, interest rate spreads are calculated for customer segments. Figures for previous periods have been restated accordingly.

3) Including 50 per cent of profit for the period, except for the full year figures.

For definitions of selected key figures, see table 1.1.14

### 1.1.11 Key figures, adjusted for basis swaps

	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Return on equity, annualised (%)	9.3	10.5	9.5	15.0	13.1	12.2	12.9	11.7	14.0
Cost/income ratio (%) <sup>1)</sup>	39.2	38.8	45.1	28.1	42.5	42.6	42.2	44.1	41.8

1) Excluding impairment losses for goodwill and other intangible assets.

### 1.1.12 Key figures - five years

	YTD 2016	2015	2014	2013	2012	2011
<b>Interest rate analysis</b>						
1 Combined weighted total average spread for lending and deposits (%)	1.33	1.33	1.31	1.31	1.18	1.12
2 Average spread for ordinary lending to customers (%)	2.06	2.17	2.33	2.34	1.97	1.59
3 Average spread for deposits from customers (%)	0.20	0.01	(0.25)	(0.31)	(0.14)	0.30
<b>Rate of return/profitability</b>						
4 Net other operating income, per cent of total income	34.9	34.5	34.2	35.2	34.8	39.9
5 Cost/income ratio (%)	40.8	36.9	41.9	45.7	49.1	47.1
6 Return on equity, annualised (%)	9.9	14.5	13.8	13.1	11.7	11.4
7 RAROC, annualised (%)	11.2	11.2	12.3	12.8	11.5	10.0
8 Average equity including allocated dividend (NOK million)	183 066	168 509	149 460	133 242	118 261	113 934
9 Return on average risk-weighted volume, annualised (%)	1.68	2.14	1.89	1.61	1.25	1.22
<b>Financial strength at end of period</b>						
10 Common Equity Tier 1 capital ratio, transitional rules (%)	15.7	14.4	12.7	11.8	10.7	9.4
11 Tier 1 capital ratio, transitional rules (%)	16.8	15.3	13.0	12.1	11.0	9.9
12 Capital ratio, transitional rules (%)	18.6	17.8	15.2	14.0	12.6	11.4
13 Common equity Tier 1 capital at end of period (NOK million)	163 756	162 906	142 108	128 072	115 627	104 191
14 Risk-weighted volume, transitional rules (NOK million)	1 045 272	1 129 373	1 120 659	1 089 114	1 075 672	1 111 574
<b>Loan portfolio and impairment</b>						
15 Individual impairment relative to average net loans to customers, annualised (%)	(0.32)	(0.13)	(0.14)	(0.18)	(0.22)	(0.27)
16 Impairment relative to average net loans to customers, annualised (%)	(0.49)	(0.15)	(0.12)	(0.17)	(0.24)	(0.28)
17 Net non-performing and net doubtful loans and guarantees, per cent of net loans	1.32	0.76	0.96	1.38	1.50	1.50
18 Net non-performing and net doubtful loans and guarantees at end of period (NOK million)	22 589	13 982	17 261	20 749	19 740	19 465
<b>Liquidity</b>						
19 Ratio of customer deposits to net loans to customers at end of period (%)	61.8	61.2	65.4	64.7	62.5	57.8
<b>Total assets owned or managed by DNB</b>						
20 Customer assets under management at end of period (NOK billion)	538	563	549	519	459	506
21 Total combined assets at end of period (NOK billion)	2 920	2 901	2 936	2 656	2 537	2 395
22 Average total assets (NOK billion)	2 879	2 946	2 712	2 543	2 411	2 148
23 Customer savings at end of period (NOK billion)	1 491	1 507	1 490	1 387	1 270	1 246
<b>Staff</b>						
24 Number of full-time positions at end of period	10 883	11 380	11 643	12 016	13 291	13 620
<b>The DNB share</b>						
25 Number of shares at end of period (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
26 Average number of shares (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
27 Earnings per share (NOK)	8.30	14.98	12.67	10.75	8.48	7.98
28 Earnings per share excl. operations held for sale (NOK)	8.32	15.01	12.68	10.75	8.42	7.99
29 Dividend per share (NOK)	-	4.50	3.80	2.70	2.10	2.00
30 Total shareholder's return (%)	(0.4)	1.9	4.7	57.6	23.7	(25.2)
31 Dividend yield (%)	-	4.10	3.16	2.49	2.98	3.42
32 Equity per share incl. allocated dividend at end of period (NOK)	113.15	111.57	97.45	87.15	78.11	72.33
33 Share price at end of period (NOK)	104.70	109.80	110.70	108.50	70.40	58.55
34 Price/earnings ratio	9.46	7.33	8.74	10.09	8.37	7.33
35 Price/book value	0.93	0.98	1.14	1.25	0.90	0.81
36 Market capitalisation (NOK billion)	170.5	178.8	180.3	176.7	114.7	95.4

For definitions of selected key figures, see next page.

### 1.1.13 Key figures, adjusted for basis swaps - five years

	YTD 2016	2015	2014	2013	2012	2011
Return on equity, annualised (%)	9.8	13.3	13.6	13.9	12.7	9.5
Cost/income ratio (%) <sup>1)</sup>	41.0	38.8	42.2	44.4	47.2	50.8

1) Excluding impairment losses for goodwill and other intangible assets.

### 1.1.14 Key figures - definitions

1, 2, 3	Based on customer segments and nominal values and excluding impaired loans. Measured against the 3-month money market rate.
5	Total operating expenses relative to total income. Total expenses exclude impairment losses for goodwill and other intangible assets.
6	Return on equity represents the shareholders' share of profit for the period relative to average equity excluding additional Tier 1 capital.
7	RAROC (Risk-Adjusted Return On Capital) is defined as risk-adjusted profits (shareholders' share) relative to average equity excluding additional Tier 1 capital. Risk-adjusted profits indicate the level of profits in a normalised situation. Among other things, recorded impairment losses on loans are replaced by normalised losses.
8	Average equity is estimated on the basis of recorded equity including allocated dividend, but excluding additional Tier 1 capital. Thus this amount corresponds to the shareholders' share of equity.
9	The shareholders' share of profit for the period relative to average risk-weighted volume.
20	Total assets under management for external clients in DNB Asset Management, DNB Livsforsikring and DNB Forsikring.
21	Total assets and customer assets under management.
23	Total deposits from customers, assets under management and equity-linked bonds.
25	The Annual General Meeting on 26 April 2016 authorised the Board of Directors of DNB ASA to acquire own shares for a total face value of up to NOK 325 759 772, corresponding to 2 per cent of share capital. The shares shall be purchased in a regulated market. Each share may be purchased at a price between NOK 10 and NOK 200 per share. The authorisation is valid for a period of 12 months from 26 April 2016. Acquired shares shall be redeemed in accordance with regulations on the reduction of capital. An agreement has been signed with Norwegian Government/Ministry of Trade, Industry and Fisheries for the redemption of a proportional share of government holdings to ensure that the government's percentage ownership does not change as a result of the redemption of repurchased shares.
27	The shareholders' share of profits relative to the average number of shares excluding any holdings of own shares.
28	The shareholders' share of profits excluding profits from operations held for sale. Holdings of own shares are not included in calculations of the number of shares.
30	Closing price at end of period less closing price at beginning of period, including dividends reinvested in DNB shares on the dividend payment date, relative to closing price at beginning of period.
32	The shareholders' share of equity, excluding additional Tier 1 capital, at end of period relative to the number of shares.
34	Closing price at end of period relative to annualised earnings per share.
35	Share price at end of period relative to equity per share.
36	Number of shares multiplied by the closing share price at end of period.



### 1.1.15 Assets and liabilities held for sale

On 25 August 2016 DNB and Nordea announced an agreement to combine their operations in Estonia, Latvia and Lithuania. The transaction is conditional upon regulatory approvals, and is expected to close in the second quarter of 2017. Nordea and DNB will have equal voting rights in the combined bank, while having different economic ownership levels that reflect the relative equity value of their contribution to the combined bank at the time of closing.

Once the transaction has been completed DNB Bank ASA will no longer have full control of its subsidiaries, but will be involved in the financial and operating policy decisions of the new company established together with Nordea. At end-September 2016 all assets and related liabilities were presented as held for sale, while there were no changes in the presentation in the income statement. The capital adequacy reporting was not affected. No impairment loss has been recognised in the income statement following the reclassification. The subsidiaries are part of DNB's Large corporates and international customers segment. Following the completion of the transaction, DNB's ownership will be consolidated on one line in the financial statement according to the equity method.

Reclassification of assets and liabilities in the Baltics as held for sale does not change DNB's risk related to these activities, and figures for the Baltics are included in tables and key figures apart from items that are directly derived from the consolidated balance sheet figures presented for the Group.

The table below shows consolidated balance sheet amounts reclassified as assets and liabilities held for sale at end-September 2016.

<i>Amounts in NOK million</i>	30 Sept. 2016
<b>Assets</b>	
Cash and deposits with central banks	2 741
Due from credit institutions	155
Loans to customers	45 887
Commercial paper and bonds at fair value	1 808
Shareholdings	43
Financial derivatives	78
Investment properties	719
Intangible assets	79
Deferred tax assets	106
Fixed assets	397
Other assets	306
<b>Total assets</b>	<b>52 318</b>
<b>Liabilities</b>	
Due to credit institutions	4 059
Deposits from customers	34 804
Financial derivatives	258
Payable taxes	4
Other liabilities	362
Provisions	5
<b>Total liabilities</b>	<b>39 492</b>

### 1.2.1 Net interest income - split by segments

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>Net interest income from loans to customers <sup>1) 2)</sup></b>	<b>7 563</b>	<b>7 565</b>	<b>7 560</b>	<b>7 902</b>	<b>7 964</b>	<b>7 894</b>	<b>8 066</b>	<b>8 035</b>	<b>7 801</b>
Personal customers	3 069	3 138	3 075	3 394	3 508	3 573	3 823	3 860	3 828
Small and medium-sized enterprises	1 404	1 377	1 336	1 291	1 303	1 295	1 287	1 312	1 289
Large corporates and international customers	3 035	3 002	3 099	3 159	3 149	2 993	2 931	2 832	2 673
Other	56	48	50	58	3	33	26	31	11
<b>Net interest income on deposits from customers</b>	<b>459</b>	<b>417</b>	<b>573</b>	<b>290</b>	<b>185</b>	<b>(47)</b>	<b>(295)</b>	<b>(388)</b>	<b>(426)</b>
Personal customers	345	328	411	236	102	(30)	(268)	(307)	(292)
Small and medium-sized enterprises	173	166	195	168	147	77	65	22	(8)
Large corporates and international customers	(67)	(77)	(40)	(118)	(64)	(93)	(91)	(104)	(128)
Other	8	1	7	5	1	0	(0)	1	2
<b>Equity and non-interest bearing items/Allocated capital</b>	<b>396</b>	<b>378</b>	<b>418</b>	<b>404</b>	<b>449</b>	<b>451</b>	<b>433</b>	<b>479</b>	<b>480</b>
Personal customers	45	46	53	67	63	84	89	114	118
Small and medium-sized enterprises	28	27	32	38	40	54	57	80	83
Large corporates and international customers	99	92	110	125	148	161	176	216	216
Other	224	212	222	174	197	153	111	70	62
Other	62	184	163	466	382	430	382	574	373
<b>Total net interest income</b>	<b>8 481</b>	<b>8 544</b>	<b>8 713</b>	<b>9 062</b>	<b>8 981</b>	<b>8 728</b>	<b>8 587</b>	<b>8 700</b>	<b>8 228</b>

### 1.2.2 Average volumes - split by segments

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>Loans to customers <sup>3)</sup></b>	<b>1 511 481</b>	<b>1 512 996</b>	<b>1 522 101</b>	<b>1 519 394</b>	<b>1 494 619</b>	<b>1 461 222</b>	<b>1 440 574</b>	<b>1 397 379</b>	<b>1 358 741</b>
Personal customers <sup>4)</sup>	705 917	691 674	683 562	689 026	693 179	685 977	676 898	671 891	661 391
Small and medium-sized enterprises	226 746	221 045	218 322	217 551	214 407	211 720	208 937	206 695	204 346
Large corporates and international customers	542 162	542 724	554 633	571 316	573 117	552 267	544 642	511 260	483 818
Other	36 656	57 553	65 583	41 500	13 916	11 258	10 097	7 533	9 185
<b>Deposits from customers <sup>3)</sup></b>	<b>1 047 575</b>	<b>1 075 065</b>	<b>1 119 443</b>	<b>1 159 336</b>	<b>1 141 097</b>	<b>1 043 144</b>	<b>1 072 394</b>	<b>1 041 770</b>	<b>1 013 584</b>
Personal customers	406 373	397 881	395 220	387 053	387 117	373 807	367 949	357 632	358 974
Small and medium-sized enterprises	179 110	173 284	170 165	171 926	174 649	169 822	166 653	167 761	163 044
Large corporates and international customers	374 006	378 136	382 852	402 916	408 418	378 588	379 588	385 027	361 390
Other	88 086	125 764	171 205	197 441	170 913	120 927	158 204	131 350	130 176
<b>Equity and non-interest bearing items/Allocated capital</b>	<b>157 622</b>	<b>152 098</b>	<b>155 003</b>	<b>145 623</b>	<b>138 040</b>	<b>133 955</b>	<b>126 177</b>	<b>117 855</b>	<b>112 050</b>
Personal customers	39 681	40 848	40 298	33 805	33 128	33 610	34 751	29 757	29 309
Small and medium-sized enterprises	24 409	24 411	24 982	20 958	21 620	20 993	21 567	20 035	19 910
Large corporates and international customers	88 693	84 713	86 375	70 868	70 414	69 807	72 490	57 545	54 259
Other	4 838	2 126	3 349	19 991	12 879	9 544	(2 631)	10 518	8 572

### 1.2.3 Interest rate spreads - split by segments <sup>5)</sup>

Per cent	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>Total lending - customer segments <sup>2)</sup></b>	<b>2.03</b>	<b>2.08</b>	<b>2.07</b>	<b>2.11</b>	<b>2.13</b>	<b>2.17</b>	<b>2.28</b>	<b>2.28</b>	<b>2.29</b>
Personal customers	1.73	1.82	1.81	1.95	2.01	2.09	2.29	2.28	2.30
Small and medium-sized enterprises	2.46	2.50	2.46	2.35	2.41	2.45	2.50	2.52	2.50
Large corporates and international customers	2.23	2.22	2.25	2.19	2.18	2.17	2.18	2.20	2.19
<b>Total deposits - customer segments</b>	<b>0.19</b>	<b>0.18</b>	<b>0.24</b>	<b>0.12</b>	<b>0.08</b>	<b>(0.02)</b>	<b>(0.13)</b>	<b>(0.17)</b>	<b>(0.19)</b>
Personal customers	0.34	0.33	0.42	0.24	0.10	(0.03)	(0.30)	(0.34)	(0.32)
Small and medium-sized enterprises	0.38	0.38	0.46	0.39	0.33	0.18	0.16	0.05	(0.02)
Large corporates and international customers	(0.07)	(0.08)	(0.04)	(0.12)	(0.06)	(0.10)	(0.10)	(0.11)	(0.14)
<b>Combined spread - customer segments - weighted total average <sup>2)</sup></b>	<b>1.30</b>	<b>1.33</b>	<b>1.35</b>	<b>1.32</b>	<b>1.32</b>	<b>1.32</b>	<b>1.34</b>	<b>1.31</b>	<b>1.31</b>

1) Excluding impaired loans.

2) Margin calculations for finance leases were adjusted in the third quarter of 2015. Figures for previous periods have been restated accordingly.

3) Average nominal amount, excluding impaired loans.

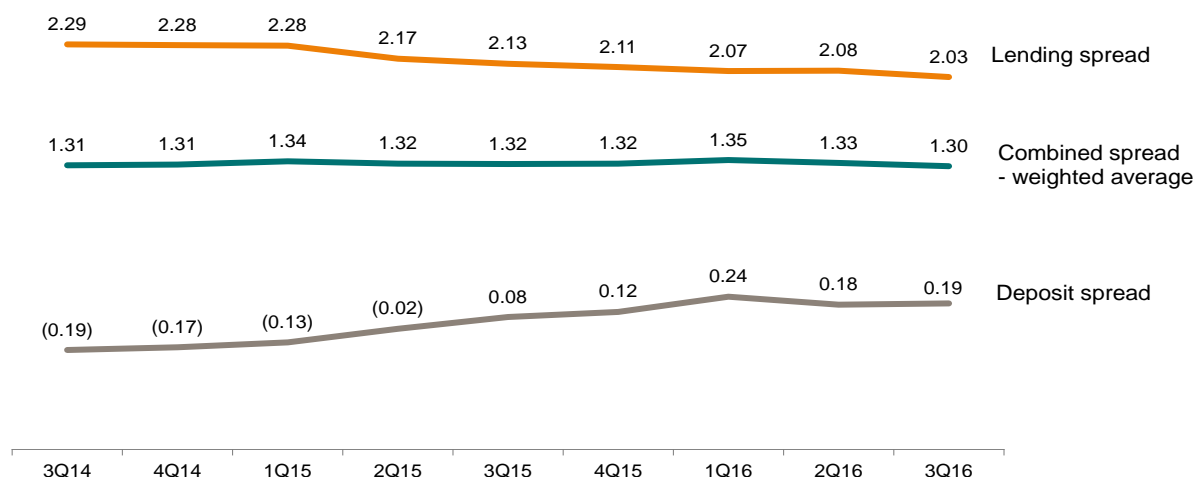
4) In November 2015 a portfolio of residential mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring. For more information about the portfolio, see table 2.2.1.

5) Spreads are calculated based on money market rates and do not include additional funding costs related to liquidity measures.

## 1.2.4 Quarterly development in average interest rate spreads

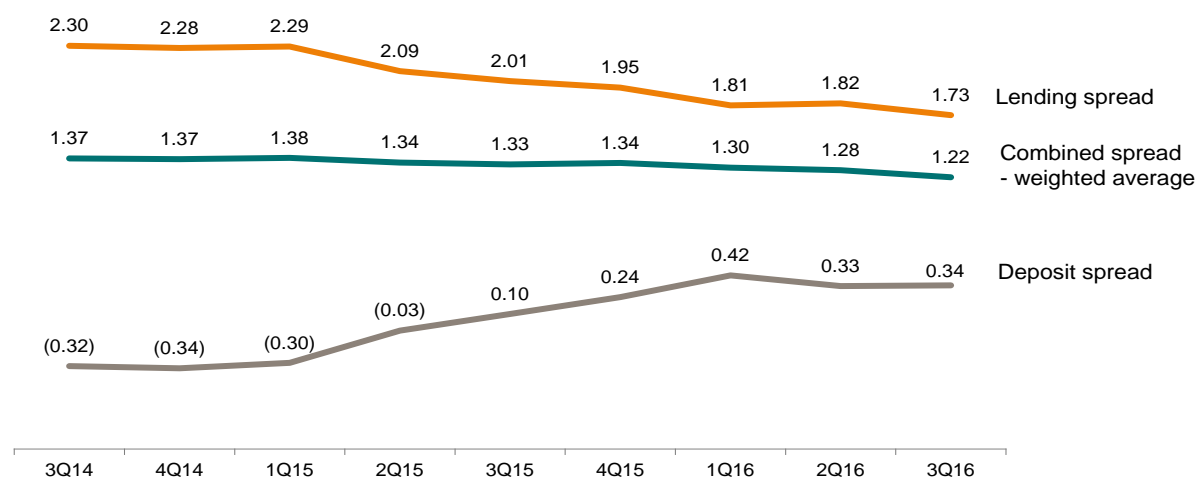
### Customer segments <sup>1)</sup>

Per cent



### Personal customers <sup>1)</sup>

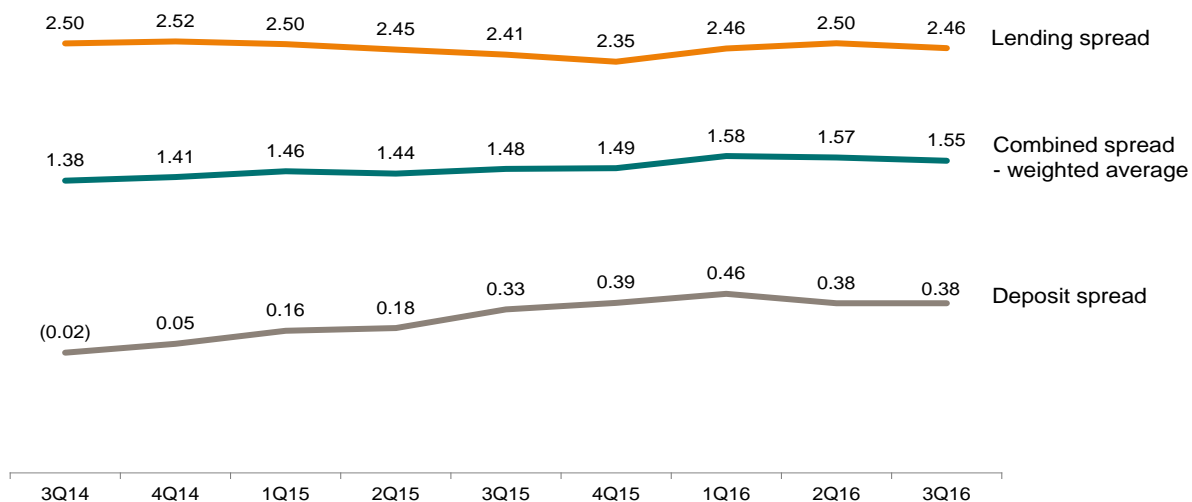
Per cent



1) Margin calculations for finance leases were adjusted in the third quarter of 2015. Figures for previous periods have been restated accordingly.

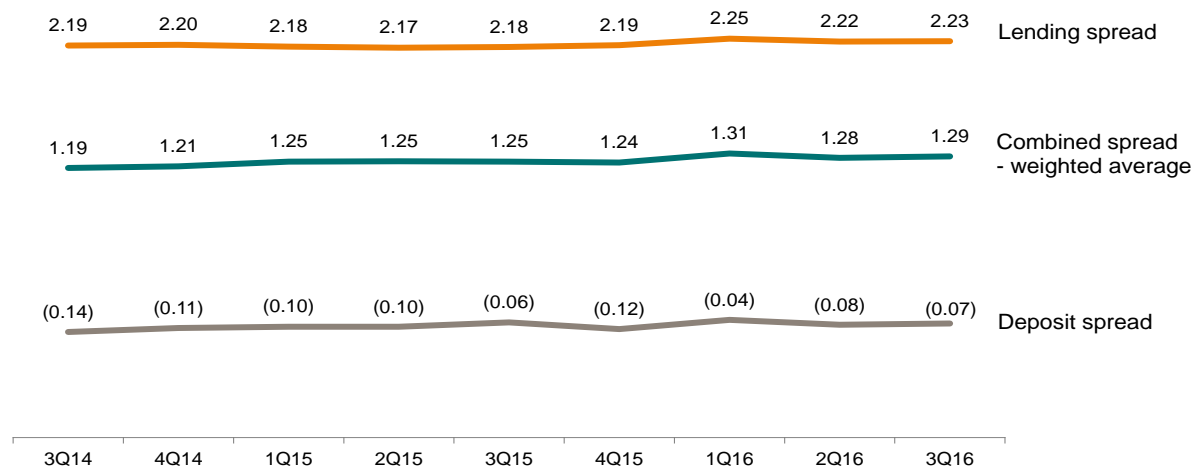
### Small and medium-sized enterprises <sup>1)</sup>

Per cent



### Large corporates and international customers <sup>1)</sup>

Per cent



1) Margin calculations for finance leases were adjusted in the third quarter of 2015. Figures for previous periods have been restated accordingly.

## 1.2.5 Net interest income

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Interest on amounts due from credit institutions	302	159	447	430	421	297	460	502	446
Interest on loans to customers	11 078	11 005	11 161	11 660	12 253	12 311	12 504	13 128	13 078
Interest on impaired loans and guarantees	245	204	145	203	148	137	131	174	176
Interest on commercial paper and bonds	1 195	1 119	1 127	1 118	1 155	1 163	1 219	1 201	1 219
Front-end fees etc.	69	71	73	96	81	81	80	84	76
Other interest income	87	322	342	427	290	436	431	443	297
<b>Total interest income</b>	<b>12 976</b>	<b>12 880</b>	<b>13 295</b>	<b>13 934</b>	<b>14 348</b>	<b>14 425</b>	<b>14 825</b>	<b>15 533</b>	<b>15 291</b>
Interest on amounts due to credit institutions	(325)	(303)	(313)	(369)	(314)	(331)	(351)	(401)	(307)
Interest on deposits from customers	(1 672)	(1 631)	(1 676)	(1 821)	(2 265)	(2 532)	(2 776)	(3 218)	(3 391)
Interest on debt securities issued	(3 055)	(3 147)	(3 251)	(3 238)	(3 268)	(3 102)	(3 202)	(3 196)	(3 116)
Interest on subordinated loan capital	(132)	(132)	(137)	(140)	(139)	(146)	(145)	(144)	(144)
Guarantee fund levy <sup>1)</sup>	(187)	(187)	(193)	(202)	(231)	(207)	(205)	(189)	(198)
Other interest expenses <sup>2)</sup>	875	1 065	988	898	850	620	441	315	93
<b>Total interest expenses</b>	<b>(4 495)</b>	<b>(4 336)</b>	<b>(4 582)</b>	<b>(4 872)</b>	<b>(5 367)</b>	<b>(5 697)</b>	<b>(6 238)</b>	<b>(6 833)</b>	<b>(7 063)</b>
<b>Net interest income</b>	<b>8 480</b>	<b>8 544</b>	<b>8 713</b>	<b>9 062</b>	<b>8 981</b>	<b>8 728</b>	<b>8 587</b>	<b>8 700</b>	<b>8 228</b>

1) The amounts represent a proportional share of the estimated annual levy.

2) Other interest expenses include interest rate adjustments resulting from interest swaps.

## 1.2.6 Changes in net interest income <sup>1)</sup>

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>Net interest income</b>	<b>8 481</b>	<b>8 544</b>	<b>8 713</b>	<b>9 062</b>	<b>8 981</b>	<b>8 728</b>	<b>8 587</b>	<b>8 700</b>	<b>8 228</b>

	Changes from 2Q16	Changes from 1Q16	Changes from 4Q15	Changes from 3Q15	Changes from 2Q15	Changes from 1Q15	Changes from 4Q14	Changes from 3Q14
<b>Changes from previous quarters:</b>								
Lending volumes	99	77	(309)	(100)	50	149	(55)	119
Deposit volumes	7	6	(1)	(2)	2	(3)	(4)	(1)
Lending spreads	(188)	20	(117)	(103)	(157)	(377)	(14)	(15)
Deposit spreads	24	(155)	285	103	227	254	90	40
Exchange rate movements	(3)	(86)	76	72	147	(14)	264	141
Interest days	87		(88)		86	86	(166)	
Long term funding	(55)	(35)	(8)	(2)	(37)	(6)	(43)	(22)
Other net interest income	(33)	3	(186)	114	(65)	52	(186)	210
<b>Total</b>	<b>(63)</b>	<b>(170)</b>	<b>(349)</b>	<b>81</b>	<b>253</b>	<b>141</b>	<b>(114)</b>	<b>472</b>

1) Margin calculations for finance leases were adjusted in the third quarter of 2015. Figures for previous periods have been restated accordingly.

### 1.3.1 Net other operating income

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Money transfer and interbank transactions	520	466	507	443	515	442	492	507	551
Asset management services	319	292	273	311	274	275	258	295	258
Credit broking	99	143	118	125	110	376	142	181	157
Corporate finance	112	171	92	108	83	198	166	204	156
Real estate broking	273	343	245	270	281	370	279	268	282
Custodial services	7	58	40	38	24	54	46	48	53
Securities broking	119	77	82	110	77	83	93	71	56
Sale of insurance products	517	563	606	595	622	632	633	686	653
Other income from banking services	51	22	28	81	94	59	102	54	64
<b>Net commissions and fees</b>	<b>2 016</b>	<b>2 136</b>	<b>1 991</b>	<b>2 082</b>	<b>2 080</b>	<b>2 489</b>	<b>2 212</b>	<b>2 313</b>	<b>2 229</b>
Net gains on equity investments <sup>1)</sup>	326	160	(98)	405	28	(56)	(254)	(245)	(66)
FX and interest rate instruments	1 528	1 257	1 479	1 763	984	1 283	1 844	16	1 434
Basis swaps	(444)	(388)	1 003	(4)	933	(54)	1 810	508	449
<b>Net gains on financial instruments at fair value <sup>2)</sup></b>	<b>1 411</b>	<b>1 029</b>	<b>2 384</b>	<b>2 164</b>	<b>1 945</b>	<b>1 174</b>	<b>3 400</b>	<b>279</b>	<b>1 817</b>
Net financial result, DNB Livsforsikring	45	(68)	9	(928)	(151)	(75)	(96)	(115)	(87)
Net risk result, DNB Livsforsikring	109	234	103	247	220	245	149	300	223
<b>Net financial and risk result, DNB Livsforsikring <sup>3)</sup></b>	<b>154</b>	<b>166</b>	<b>112</b>	<b>(681)</b>	<b>69</b>	<b>170</b>	<b>53</b>	<b>185</b>	<b>136</b>
Net premium income/insurance claims, DNB Forsikring	148	204	115	132	132	166	104	129	121
Profit from investments accounted for by the equity method <sup>4)</sup>	(0)	1 148	86	(28)	(1)	(74)	30	44	41
Net gains on investment properties	(5)	(18)	(5)	122	143	2	2	89	(17)
Other income	205	287	259	35	105	293	329	313	232
<b>Other operating income</b>	<b>200</b>	<b>1 418</b>	<b>340</b>	<b>129</b>	<b>247</b>	<b>221</b>	<b>361</b>	<b>446</b>	<b>256</b>
<b>Net other operating income, total</b>	<b>3 929</b>	<b>4 952</b>	<b>4 942</b>	<b>3 825</b>	<b>4 472</b>	<b>4 221</b>	<b>6 130</b>	<b>3 352</b>	<b>4 560</b>
<i>As a percentage of total income</i>	<i>31.7</i>	<i>36.7</i>	<i>36.2</i>	<i>29.7</i>	<i>33.2</i>	<i>32.6</i>	<i>41.7</i>	<i>27.8</i>	<i>35.7</i>

### Full year figures

<i>Amounts in NOK million</i>	YTD 2016	2015	2014	2013	2012
Money transfer and interbank transactions	1 493	1 893	2 103	2 069	2 008
Asset management services	883	1 117	1 033	940	885
Credit broking	359	754	574	371	354
Corporate finance	375	555	740	497	585
Real estate broking	861	1 201	1 095	1 144	1 134
Custodial services	105	162	193	187	188
Securities broking	279	363	219	217	92
Sale of insurance products	1 687	2 482	2 668	2 725	2 487
Other income from banking services	101	336	344	387	363
<b>Net commissions and fees</b>	<b>6 143</b>	<b>8 862</b>	<b>8 969</b>	<b>8 537</b>	<b>8 096</b>
Net gains on equity investments <sup>1)</sup>	388	123	532	1 143	521
FX and interest rate instruments	4 264	5 874	4 391	5 253	5 076
Basis swaps	171	2 685	394	(1 364)	(1 687)
<b>Net gains on financial instruments at fair value <sup>2)</sup></b>	<b>4 824</b>	<b>8 683</b>	<b>5 317</b>	<b>5 032</b>	<b>3 910</b>
Net financial result, DNB Livsforsikring <sup>3)</sup>	(14)	(1 251)	(79)	554	1 032
Net risk result, DNB Livsforsikring	447	861	688	467	(319)
<b>Net financial and risk result, DNB Livsforsikring</b>	<b>432</b>	<b>(389)</b>	<b>609</b>	<b>1 021</b>	<b>714</b>
Net premium income/insurance claims, DNB Forsikring	467	534	491	418	325
Profit from investments accounted for by the equity method <sup>4)</sup>	1 234	(72)	226	362	789
Net gains on investment properties	(28)	269	82	(86)	(340)
Other income	751	762	1 182	1 144	1 007
<b>Other operating income</b>	<b>1 957</b>	<b>959</b>	<b>1 490</b>	<b>1 420</b>	<b>1 456</b>
<b>Net other operating income, total</b>	<b>13 823</b>	<b>18 648</b>	<b>16 877</b>	<b>16 427</b>	<b>14 501</b>
<i>As a percentage of total income</i>	<i>34.9</i>	<i>34.5</i>	<i>34.2</i>	<i>35.2</i>	<i>34.8</i>

1) Includes dividends and equity related derivatives.

2) See table 1.1.3 "Net gains on financial instruments at fair value" for specification.

3) The transfer of the risk equalisation fund to the policyholders' premium reserve reduced results by NOK 980 million in the fourth quarter of 2015.

4) DNB had indirect ownership interests in Visa Europe through its membership in Visa Norge. In connection with the valuation of the holdings in Visa Europe as at 31 March 2016 an accumulated gain of NOK 855 million was recognised in other comprehensive income. Upon the completion of the acquisition of Visa Europe by Visa Inc in the second quarter of 2016, this amount was reclassified to profit and a total gain of NOK 1 128 million was recognised as "Profit from investments accounted for by the equity method" in the income statement.

### 1.4.1 Operating expenses

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Salaries	(2 073)	(2 031)	(2 082)	(2 070)	(2 100)	(2 055)	(2 043)	(1 938)	(2 017)
Employer's national insurance contributions	(303)	(297)	(322)	(312)	(298)	(300)	(311)	(291)	(283)
Pension expenses <sup>1)</sup>	(321)	(314)	(320)	1 639	(286)	(276)	(278)	(123)	(266)
Restructuring expenses	(22)	(101)	(393)	(142)	(63)	(134)	(50)	(86)	(33)
Other personnel expenses	(156)	(168)	(160)	(220)	(157)	(188)	(177)	(183)	(153)
Total salaries and other personnel expenses	(2 874)	(2 911)	(3 277)	(1 106)	(2 905)	(2 953)	(2 859)	(2 620)	(2 752)
Fees <sup>2)</sup>	(395)	(407)	(314)	(361)	(341)	(491)	(352)	(365)	(336)
IT expenses <sup>2)</sup>	(552)	(577)	(561)	(489)	(637)	(619)	(674)	(596)	(533)
Postage and telecommunications	(55)	(61)	(63)	(65)	(74)	(70)	(78)	(72)	(78)
Office supplies	(18)	(19)	(19)	(24)	(21)	(22)	(23)	(29)	(23)
Marketing and public relations	(174)	(245)	(180)	(203)	(197)	(235)	(223)	(178)	(206)
Travel expenses	(45)	(59)	(49)	(99)	(52)	(78)	(55)	(97)	(46)
Reimbursement to Norway Post for transactions executed	(49)	(51)	(51)	(43)	(42)	(44)	(45)	(59)	(64)
Training expenses	(9)	(12)	(18)	(24)	(14)	(17)	(19)	(23)	(11)
Operating expenses on properties and premises	(292)	(300)	(309)	(301)	(246)	(273)	(294)	(279)	(314)
Operating expenses on machinery, vehicles and office equipment	(18)	(30)	(22)	(25)	(31)	(24)	(21)	(27)	(19)
Other operating expenses	(87)	(205)	(180)	(296)	(152)	(184)	(212)	(172)	(216)
Total other expenses	(1 694)	(1 965)	(1 765)	(1 931)	(1 806)	(2 056)	(1 997)	(1 896)	(1 848)
Impairment losses for goodwill								(5)	
Depreciation and impairment of fixed and intangible assets <sup>3)</sup>	(475)	(510)	(668)	(590)	(608)	(518)	(583)	(566)	(563)
Total depreciation and impairment of fixed and intangible assets	(475)	(510)	(668)	(590)	(608)	(518)	(583)	(571)	(563)
<b>Total operating expenses</b>	<b>(5 043)</b>	<b>(5 385)</b>	<b>(5 711)</b>	<b>(3 626)</b>	<b>(5 319)</b>	<b>(5 527)</b>	<b>(5 438)</b>	<b>(5 088)</b>	<b>(5 162)</b>

1) In the fourth quarter of 2015 DNB decided to change the Group's pension scheme from a defined-benefit to a defined contribution scheme with effect from 31 December 2015. The change includes the majority of its employees in Norway who were members of the Group's closed defined-benefit scheme. The change resulted in a one-time effect of NOK 1 969 million which reduced the periods pension cost. In the fourth quarter of 2014, a plan amendment was recorded for the pension scheme in the Norwegian Public Service Pension Fund, which reduced costs by NOK 93 million.

2) Fees also include system development fees and must be viewed relative to IT expenses.

3) In consequence of the restructuring process in DNB, provisions of NOK 160 million for onerous contracts related to premises were made in the first quarter of 2016.

### 1.4.2 Number of employees - full-time positions based on the operational structure of the DNB Group

Full-time positions	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2014	31 Dec. 2014	30 Sept. 2014
Personal Banking Norway <sup>1)</sup>	2 736	2 841	3 014	3 060	3 156	3 215	3 256	3 283	3 242
Corporate Banking Norway	748	756	756	752	728	722	725	752	755
Large Corporates and International <sup>2)</sup>	2 848	2 873	2 950	2 977	3 004	3 011	3 103	3 128	3 139
Markets	693	696	687	690	697	693	690	696	683
Wealth Management	457	476	343	382	390	381	386	385	392
Products	976	984	1 164	1 207	1 214	1 215	1 213	1 241	1 244
IT and Operations <sup>3)</sup>	1 704	1 666	1 664	1 673	1 648	1 544	1 551	1 525	1 564
Other entities	721	723	655	639	610	633	639	632	629
<b>Total ordinary operations</b>	<b>10 883</b>	<b>11 015</b>	<b>11 233</b>	<b>11 380</b>	<b>11 447</b>	<b>11 414</b>	<b>11 563</b>	<b>11 643</b>	<b>11 648</b>

1) As a result of the closing of 59 branch offices earlier this year, the number of full-time positions was further reduced by 200 in the third quarter of 2016, while there was an increase of 43 full-time positions in the Customer Service Centre. The number of full-time positions in DNB Eiendom increased by 50.

2) The cost reduction process in Large Corporates and International continued in the third quarter of 2016, and the number of full-time positions was reduced by 25, mainly outside Norway. Includes 1 714 full-time positions in the Baltics at end-September 2016.

3) IT and Operations increased its operations in Latvia in the third quarter of 2016.

### 1.4.3 IT expenses

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
IT operating expenses	(577)	(582)	(583)	(521)	(662)	(641)	(705)	(638)	(596)
Depreciation	(31)	(31)	(31)	(36)	(31)	(30)	(28)	(31)	(31)
Total IT operating expenses	(608)	(613)	(614)	(557)	(693)	(672)	(733)	(670)	(628)
Systems development expenses	(197)	(289)	(199)	(190)	(200)	(348)	(216)	(150)	(176)
Depreciation	(69)	(69)	(72)	(80)	(83)	(88)	(91)	(99)	(105)
Impairment	(1)	(3)		(55)	(50)				
Total systems development expenses	(267)	(361)	(270)	(324)	(333)	(436)	(307)	(249)	(281)
<b>Total IT expenses <sup>1)</sup></b>	<b>(876)</b>	<b>(975)</b>	<b>(885)</b>	<b>(881)</b>	<b>(1 026)</b>	<b>(1 108)</b>	<b>(1 040)</b>	<b>(919)</b>	<b>(909)</b>
Capitalised systems development expenses	908	951	983	1 042	1 112	1 175	1 226	1 260	1 203

1) The figures do not include salaries and indirect expenses.

### 1.4.4 Ordinary cost/income ratio <sup>1)</sup>

<i>Per cent</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Cost/income ratio (%)	40.6	39.9	41.8	28.1	39.6	42.8	37.0	42.2	40.4
- adjusted for basis swaps	39.2	38.8	45.1	28.1	42.5	42.6	42.2	44.1	41.8

1) Excluding impairment losses for goodwill and other intangible assets.



### 1.4.5 Changes in total operating expenses

<i>Amounts in NOK million</i>	3Q16	Change	3Q15	Change in per cent
<b>Total adjusted operating expenses <sup>*)</sup></b>	<b>(5 042)</b>	<b>61</b>	<b>(5 103)</b>	<b>1.2</b>
<b>Income-related costs</b>				
Ordinary depreciation on operational leasing		(5)		
<b>Expenses directly related to operations</b>				
Fees		(55)		
Pension expenses		(35)		
Marketing		23		
Postage/freight charges/office supplies		23		
IT expenses		47		
Other costs		63		
<b>Non-recurring effects</b>	<b>(1)</b>	<b>215</b>	<b>(216)</b>	
Restructuring costs - employees	(22)	42	(63)	
IT restructuring		56	(56)	
Other restructuring costs and non-recurring effects	21	118	(97)	
<b>Operating expenses</b>	<b>(5 043)</b>	<b>276</b>	<b>(5 319)</b>	<b>5.2</b>

<sup>\*)</sup> Of which:

Exchange rate effects for units outside Norway		6		
Currency-adjusted operating expenses	(5 049)	55	(5 103)	1.1

<i>Amounts in NOK million</i>	3Q16	Change	2Q16	Change in per cent
<b>Total adjusted operating expenses <sup>*)</sup></b>	<b>(5 042)</b>	<b>239</b>	<b>(5 281)</b>	<b>4.5</b>
<b>Expenses directly related to operations</b>				
Marketing		71		
IT expenses		97		
Other costs		70		
<b>Non-recurring effects</b>	<b>(1)</b>	<b>103</b>	<b>(104)</b>	
Restructuring costs - employees	(22)	80	(101)	
Other restructuring costs and non-recurring effects	21	24	(3)	
<b>Operating expenses</b>	<b>(5 043)</b>	<b>342</b>	<b>(5 385)</b>	<b>6.3</b>

<sup>\*)</sup> Of which:

Exchange rate effects for units outside Norway		19		
Currency-adjusted operating expenses	(5 061)	220	(5 281)	4.2

### 1.5.1 Development in volumes - net loans to customers <sup>1) 2)</sup>

	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
Loans at end of period	1 531	1 542	1 535	1 543	1 531	1 491	1 476	1 439	1 388
Loans adjusted for exchange rate movements	1 469	1 461	1 452	1 441	1 440	1 434	1 414	1 393	1 388

1) Volumes include accrued interest and fair value adjustments.

2) Includes NOK 46 billion in the Baltics at end-September 2016, reclassified as assets held for sale in August 2016.

### 1.5.2 Net loans to principal customer groups <sup>1) 2)</sup>

	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
Private individuals	768.4	758.1	743.9	743.3	733.6	726.1	715.3	709.9	697.2
Transportation by sea and pipelines and vessel construction <sup>3)</sup>	103.6	114.3	115.5	126.2	131.6	129.6	136.9	123.7	121.0
Real estate	206.5	207.0	205.5	202.0	201.4	196.9	194.5	194.2	189.7
Manufacturing <sup>3)</sup>	88.9	101.5	95.6	95.5	97.4	86.0	80.3	77.5	61.8
Services	82.5	85.9	100.1	97.9	84.4	85.2	89.9	79.0	75.0
Trade	43.3	40.7	40.8	41.0	42.2	43.0	39.5	36.6	35.7
Oil and gas <sup>3)</sup>	27.9	30.9	32.7	31.9	33.5	32.2	33.1	28.6	31.5
Transportation and communication <sup>3)</sup>	60.5	59.1	59.9	59.3	58.7	53.9	45.8	45.3	33.0
Building and construction	55.4	53.6	52.2	48.7	52.4	51.9	55.4	49.2	50.4
Power and water supply	31.0	31.3	32.0	33.8	37.0	35.9	32.8	35.1	32.9
Seafood	15.5	15.5	15.9	16.3	16.7	14.8	16.3	17.4	17.2
Hotels and restaurants	7.4	7.4	7.7	8.9	5.4	4.6	5.4	7.0	9.6
Agriculture and forestry	6.3	6.3	6.6	6.8	7.1	7.5	7.4	8.4	8.3
Central and local government	15.7	13.8	12.1	14.4	14.1	12.6	14.7	13.0	11.3
Other sectors	22.0	16.8	13.3	15.4	13.1	9.7	6.7	11.1	10.2
Total customers	1 535.0	1 542.2	1 533.8	1 541.5	1 528.8	1 489.9	1 473.9	1 436.0	1 384.9
Credit institutions <sup>1)</sup>	186.9	195.8	170.2	292.2	228.2	204.4	189.7	360.2	97.8
<b>Total net loans</b>	<b>1 721.8</b>	<b>1 738.0</b>	<b>1 704.0</b>	<b>1 833.6</b>	<b>1 757.0</b>	<b>1 694.3</b>	<b>1 663.7</b>	<b>1 796.2</b>	<b>1 482.8</b>

<sup>\*)</sup> Of which repo trading volumes

	172.6	177.8	152.0	278.2	201.0	189.3	170.8	330.3	83.4
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1) Loans after individual impairment. The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2 and deviate from the risk classification used in chapter 1.8 Commitments.

2) Includes NOK 46 billion in the Baltics at end-September 2016, reclassified as assets held for sale in August 2016.

3) In connection with the revision of the Norwegian national accounts for 2014 in 4Q14, the industry "Other services linked to production of crude oil and natural gas" was moved from the category "Oil and gas" to "Manufacturing", and "Supply and other sea transport services" was moved from "Transportation by sea and pipelines and vessel construction" to "Transportation and communication".

### 1.6.1 Impairment of loans and guarantees per segment

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>Personal customers</b>	<b>(75)</b>	<b>(106)</b>	<b>432</b>	<b>24</b>	<b>942</b>	<b>(58)</b>	<b>34</b>	<b>67</b>	<b>(84)</b>
- Residential mortgages	(8)	(30)	531	116	10	17	81	141	(33)
- Consumer finance	(67)	(76)	(99)	(92)	932	(75)	(46)	(74)	(51)
<b>Small and medium-sized enterprises</b>	<b>(320)</b>	<b>(181)</b>	<b>(231)</b>	<b>(341)</b>	<b>(129)</b>	<b>(284)</b>	<b>(308)</b>	<b>(450)</b>	<b>(165)</b>
<b>Large corporates and international customers</b>	<b>(1 186)</b>	<b>(1 305)</b>	<b>(728)</b>	<b>(686)</b>	<b>(527)</b>	<b>(425)</b>	<b>(256)</b>	<b>(496)</b>	<b>(18)</b>
- Nordic Corporates Division	(114)	(66)	6	12	(6)	5	15	(333)	3
- International Corporates Division	15	72	(7)	(72)	(22)	(93)	39	(166)	(86)
- Shipping, Offshore and Logistics Division	(710)	(823)	(610)	(382)	(379)	(302)	(242)	21	116
- Energy Division	(348)	(458)	(81)	(173)	(88)	(43)	(12)	(5)	(5)
- Baltics and Poland	(22)	(24)	(36)	(58)	(12)	(47)	(50)	(1)	(39)
- Other units	(6)	(6)	0	(12)	(19)	56	(7)	(13)	(8)
Total individual impairment	(1 580)	(1 592)	(528)	(1 002)	285	(767)	(530)	(879)	(267)
Total collective impairment of loans	(596)	(729)	(646)	(418)	106	101	(44)	58	84
<b>Impairment of loans and guarantees</b>	<b>(2 176)</b>	<b>(2 321)</b>	<b>(1 174)</b>	<b>(1 420)</b>	<b>392</b>	<b>(667)</b>	<b>(575)</b>	<b>(821)</b>	<b>(183)</b>
Total impairment in relation to average volumes, annualised <sup>1)</sup>	(0.56)	(0.61)	(0.31)	(0.37)	0.10	(0.18)	(0.16)	(0.23)	(0.05)

### Full year figures

<i>Amounts in NOK million</i>	YTD 2016	2015	2014	2013	2012
<b>Personal customers</b>	<b>251</b>	<b>942</b>	<b>(118)</b>	<b>(350)</b>	<b>(443)</b>
- Residential mortgages	493	223	129	(77)	(111)
- Consumer finance	(242)	719	(247)	(273)	(332)
<b>Small and medium-sized enterprises</b>	<b>(732)</b>	<b>(1 062)</b>	<b>(838)</b>	<b>(518)</b>	<b>(540)</b>
<b>Large corporates and international customers</b>	<b>(3 219)</b>	<b>(1 895)</b>	<b>(1 024)</b>	<b>(1 448)</b>	<b>(1 933)</b>
- Nordic Corporates Division	(174)	25	(370)	(136)	21
- International Corporates Division	80	(149)	(291)	(228)	(142)
- Shipping, Offshore and Logistics Division	(2 144)	(1 305)	(166)	(500)	(945)
- Energy Division	(888)	(317)	(31)	(52)	(230)
- Baltics and Poland	(82)	(168)	(124)	(471)	(635)
- Other units	(12)	18	(42)	(61)	(0)
Total individual impairment	(3 700)	(2 015)	(1 980)	(2 318)	(2 915)
Total collective impairment of loans	(1 971)	(255)	341	133	(265)
<b>Impairment of loans and guarantees</b>	<b>(5 672)</b>	<b>(2 270)</b>	<b>(1 639)</b>	<b>(2 185)</b>	<b>(3 179)</b>
Total impairment in relation to average volumes, annualised <sup>1)</sup>	(0.49)	(0.15)	(0.12)	(0.17)	(0.24)

1) Excluding the sale of non-performing loan portfolios, the ratio was minus 0.46 for 1Q16.

### 1.6.2 Impairment of loans and guarantees for principal customer groups <sup>1)</sup>

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Private individuals	(57)	(106)	416	(21)	1 046	(53)	23	96	(91)
Transportation by sea and pipelines and vessel construction	(356)	(330)	(515)	(225)	(165)	(226)	(270)	(43)	105
Real estate	(13)	5	11	(3)	(126)	(26)	(47)	(243)	(29)
Manufacturing	(368)	(442)	(162)	(268)	(97)	(276)	(178)	(258)	(169)
Services	(26)	17	(66)	11	(113)	(3)	4	(166)	(9)
Trade	(15)	(30)	4	(77)	0	(47)	(31)	(232)	(51)
Oil and gas	(262)	(329)			1	(1)		(6)	11
Transportation and communication	(320)	(351)	(262)	(262)	(222)	(44)	19	95	(7)
Building and construction	(142)	(27)	(11)	(110)	(24)	(129)	(45)	(14)	6
Power and water supply	(18)	2	53	(43)	(10)	(6)		(34)	(7)
Seafood	1	(1)	(4)	1	(0)	42	(2)	(77)	(2)
Hotels and restaurants	(0)	(4)	6	(9)	2	0	(4)	17	(13)
Agriculture and forestry	(13)	2	2	3	(6)	(3)	4	(13)	(9)
Other sectors	0	(0)	1	1	0	1	(1)	(5)	(1)
Total customers	(1 580)	(1 592)	(528)	(1 002)	288	(770)	(530)	(883)	(267)
Credit institutions					(3)	3		4	
Change in collective impairment of loans	(596)	(729)	(646)	(418)	106	101	(44)	58	84
<b>Impairment of loans and guarantees <sup>1)</sup></b>	<b>(2 176)</b>	<b>(2 321)</b>	<b>(1 174)</b>	<b>(1 420)</b>	<b>392</b>	<b>(667)</b>	<b>(575)</b>	<b>(821)</b>	<b>(183)</b>
*) Of which individual impairment of guarantees	(147)	(90)	(2)	0	(0)	(10)	(26)	(1)	(50)

1) The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2 and deviate from the risk classification used in chapter 1.8 Commitments.

### 1.6.3 Impairment of loans and guarantees

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Write-offs	(103)	(638)	(163)	(748)	(308)	(272)	(119)	(275)	(295)
New/increased individual impairment	(1 663)	(1 335)	(1 393)	(672)	(758)	(785)	(1 073)	(1 105)	(467)
Total new/increased individual impairment	(1 767)	(1 973)	(1 556)	(1 420)	(1 066)	(1 057)	(1 191)	(1 380)	(762)
Reassessed individual impairment previous years	113	319	381	217	166	128	467	267	311
Recoveries on loans and guarantees previously written off	74	62	646	200	1 186	162	194	234	185
Net individual impairment	(1 580)	(1 592)	(528)	(1 002)	285	(767)	(530)	(879)	(267)
Change in collective impairment of loans	(596)	(729)	(646)	(418)	106	101	(44)	58	84
<b>Impairment of loans and guarantees</b>	<b>(2 176)</b>	<b>(2 321)</b>	<b>(1 174)</b>	<b>(1 420)</b>	<b>392</b>	<b>(667)</b>	<b>(575)</b>	<b>(821)</b>	<b>(183)</b>

### 1.7.1 Net non-performing and net doubtful loans and guarantees <sup>1)</sup>

Amounts in NOK million	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Non-performing loans and guarantees subject to individual impairment	13 968	13 081	13 176	12 542	12 600	12 624	12 769	12 436	11 019
Non-performing loans and guarantees not subject to individual impairment	3 037	3 125	3 123	2 463	1 779	2 401	2 841	3 318	1 624
Doubtful loans and guarantees subject to individual impairment	16 006	13 350	7 513	7 641	9 270	7 928	8 236	11 296	11 615
Gross non-performing and gross doubtful loans and guarantees	33 011	29 556	23 811	22 647	23 649	22 953	23 846	27 051	24 258
Individual impairment	(10 422)	(8 871)	(8 883)	(8 665)	(10 012)	(9 848)	(9 990)	(9 790)	(9 337)
<b>Net non-performing and net doubtful loans and guarantees</b>	<b>22 589</b>	<b>20 685</b>	<b>14 928</b>	<b>13 982</b>	<b>13 636</b>	<b>13 105</b>	<b>13 856</b>	<b>17 261</b>	<b>14 921</b>
Collective impairment	(4 208)	(3 816)	(3 100)	(2 527)	(2 058)	(2 099)	(2 210)	(2 139)	(2 049)
Provision ratio (per cent) <sup>2)</sup>	44.3	42.9	50.3	49.4	51.0	52.1	51.2	44.1	46.9
Provision ratio (per cent) <sup>3)</sup>	48.8	48.0	57.9	55.4	55.2	58.1	58.1	50.3	50.3
Collateral for non-performing and doubtful loans and guarantees	18 438	18 280	11 906	11 674	12 050	12 033	13 238	16 879	13 993
Coverage ratio (per cent)	100.2	104.8	100.3	101.0	102.0	104.5	106.7	106.5	104.6

1) Includes volumes in the Baltics, reclassified as assets held for sale in August 2016, of which net non-performing and net doubtful loans and guarantees totalled NOK 2 529 million at end-September.

2) Includes individual and collective impairment as a percentage of gross non-performing and gross doubtful loans and guarantees.

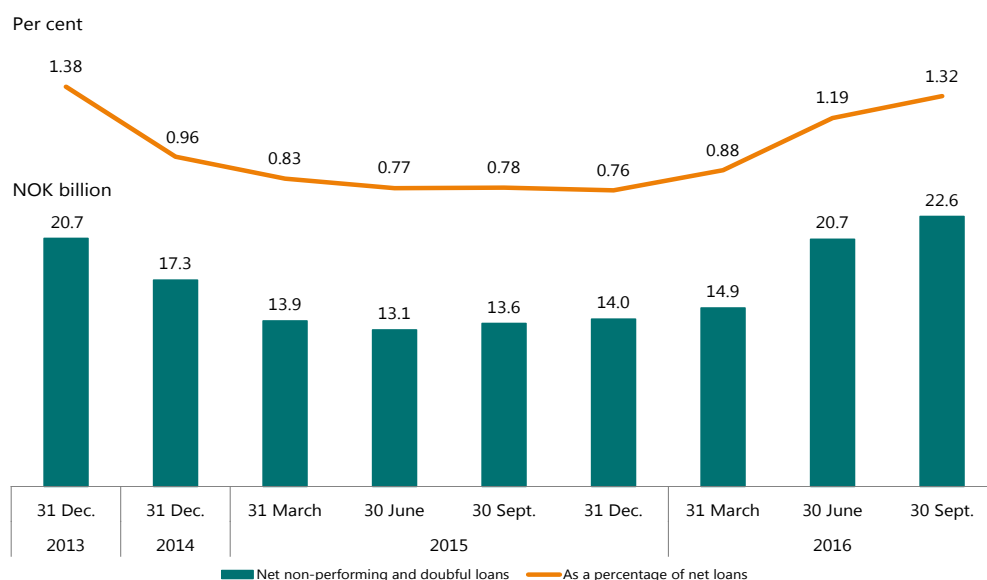
3) Includes individual and collective impairment as a percentage of gross impaired loans and guarantees subject to impairment.

### 1.7.2 Development in net non-performing and net doubtful loans and guarantees <sup>1)</sup>

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Net non-performing and net doubtful loans and guarantees at beginning of period	20 685	14 928	13 982	13 636	13 105	13 856	17 261	14 921	16 144
Change in gross non-performing and gross doubtful loans and guarantees	3 455	5 745	1 164	(1 001)	695	(893)	(3 205)	2 793	(1 638)
Change in individual impairment	(1 551)	12	(218)	1 347	(164)	142	(200)	(453)	415
Net non-performing and net doubtful loans and guarantees at end of period	22 589	20 685	14 928	13 982	13 636	13 105	13 856	17 261	14 921

1) Includes volumes in the Baltics, reclassified as assets held for sale in August 2016, of which net non-performing and net doubtful loans and guarantees totalled NOK 2 529 million at end-September.

### 1.7.3 Net non-performing and net doubtful loans and guarantees <sup>1) 2)</sup>



1) Includes non-performing commitments and commitments subject to individual impairment. Accumulated individual impairment is deducted.

2) Includes volumes in the Baltics, reclassified as assets held for sale in August 2016, of which net non-performing and net doubtful loans and guarantees totalled NOK 2.5 billion at end-September.

### 1.7.4 Net non-performing and net doubtful loans and guarantees for principal customer groups <sup>1) 2)</sup>

	Gross non-performing and doubtful loans and guarantees			Accumulated individual impairment			Net non-performing and net doubtful loans and guarantees		
	30 Sept. 2016	30 June 2016	30 Sept. 2015	30 Sept. 2016	30 June 2016	30 Sept. 2015	30 Sept. 2016	30 June 2016	30 Sept. 2015
<i>Amounts in NOK million</i>									
Private individuals	4 162	4 265	5 078	(1 694)	(1 719)	(2 272)	2 469	2 546	2 806
Transportation by sea and pipelines and vessel construction	4 269	3 842	4 242	(2 084)	(1 767)	(2 187)	2 185	2 075	2 056
Real estate	2 941	3 065	3 358	(1 231)	(1 165)	(1 538)	1 710	1 900	1 821
Manufacturing	5 564	5 157	2 956	(1 814)	(1 444)	(1 547)	3 749	3 713	1 409
Services	1 269	1 366	1 693	(624)	(596)	(649)	645	771	1 045
Trade	958	929	1 100	(472)	(452)	(462)	486	477	637
Oil and gas	4 046	3 935		(569)	(318)		3 478	3 617	
Transportation and communication	4 431	2 346	1 795	(1 006)	(707)	(541)	3 426	1 638	1 254
Building and construction	1 779	1 147	1 168	(729)	(529)	(607)	1 051	618	561
Power and water supply	148	38	41	(43)	(24)	(29)	105	14	12
Seafood	21	25	22	(11)	(13)	(7)	10	12	15
Hotels and restaurants	105	134	180	(45)	(48)	(74)	60	85	106
Agriculture and forestry	223	120	192	(70)	(54)	(75)	153	66	117
Other sectors	57	63	44	(32)	(34)	(24)	26	29	19
Total customers	29 974	26 431	21 870	(10 422)	(8 871)	(10 012)	19 552	17 561	11 857
Credit institutions									
Total impaired loans and guarantees	29 974	26 431	21 870	(10 422)	(8 871)	(10 012)	19 552	17 561	11 857
Non-performing loans and guarantees not subject to impairment	3 037	3 125	1 779	-	-	-	3 037	3 125	1 779
<b>Total non-performing and doubtful loans and guarantees <sup>1)</sup></b>	<b>33 011</b>	<b>29 556</b>	<b>23 649</b>	<b>(10 422)</b>	<b>(8 871)</b>	<b>(10 012)</b>	<b>22 589</b>	<b>20 685</b>	<b>13 636</b>

<sup>\*)</sup> of which Baltics and Poland, Baltics reclassified as assets held for sale in August 2016:

Private individuals	1 486	1 722	2 132	(827)	(975)	(1 158)	659	747	958
Transportation by sea and pipelines and vessel construction									
Real estate	1 464	1 640	1 206	(697)	(672)	(787)	767	968	419
Manufacturing	670	583	600	(298)	(309)	(362)	372	274	238
Services	60	74	856	(36)	(43)	(110)	24	31	746
Trade	189	194	335	(117)	(118)	(150)	71	76	185
Oil and gas									
Transportation and communication	93	100	181	(65)	(69)	(97)	28	31	84
Building and construction	348	347	597	(292)	(281)	(350)	56	66	248
Power and water supply	112	2	3	(16)	(1)		95	1	3
Seafood	0	0		(0)	(0)				
Hotels and restaurants	55	95	128	(21)	(35)	(51)	34	60	78
Agriculture and forestry	141	45	68	(26)	(20)	(24)	115	26	44
Other sectors	24	25	27	(8)	(10)	(11)	15	15	16
Total customers	4 642	4 828	6 134	(2 405)	(2 533)	(3 100)	2 237	2 295	3 019
Credit institutions									
Total impaired loans and guarantees	4 642	4 828	6 134	(2 405)	(2 533)	(3 100)	2 237	2 295	3 019
Non-performing loans and guarantees not subject to impairment	526	583	601	-	-	-	526	583	601
<b>Total non-performing and doubtful loans and guarantees</b>	<b>5 168</b>	<b>5 411</b>	<b>6 735</b>	<b>(2 405)</b>	<b>(2 533)</b>	<b>(3 100)</b>	<b>2 763</b>	<b>2 878</b>	<b>3 620</b>

1) The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2 and deviate from the risk classification used in chapter 1.8 Commitments.

2) Includes volumes in the Baltics, reclassified as assets held for sale in August 2016, of which net non-performing and net doubtful loans and guarantees totalled NOK 2 529 million at end-September.

### 1.7.5 Net non-performing and net doubtful loans and guarantees per segment <sup>1) 2)</sup>

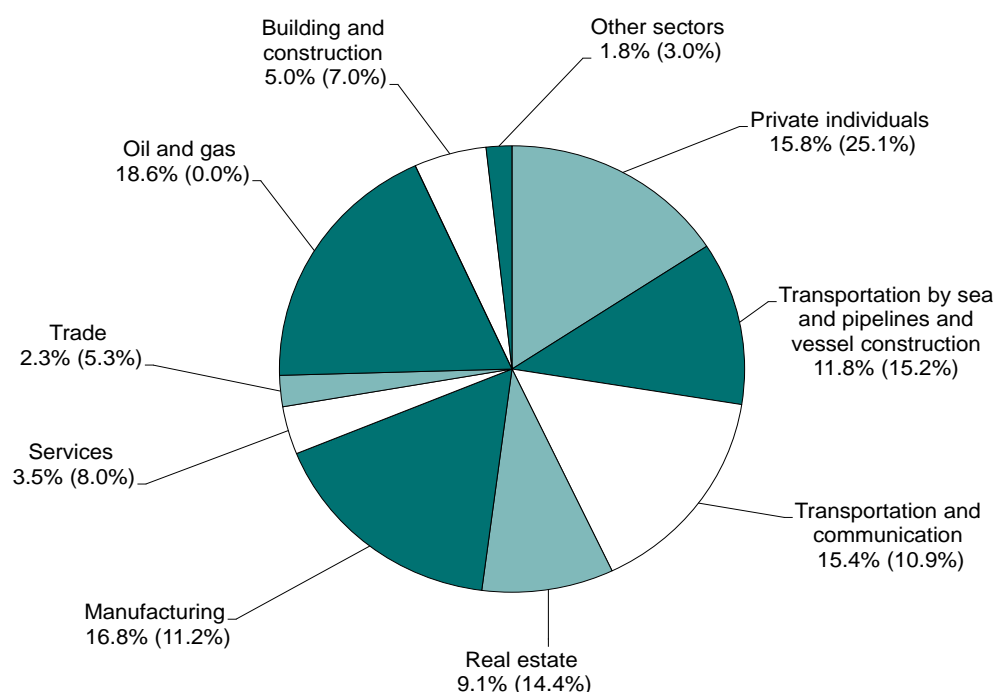
Amounts in NOK million	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Personal customers	2 193	2 202	1 930	2 084	2 157	2 377	2 438	2 553	2 601
Small and medium-sized enterprises	3 354	2 354	2 607	2 357	2 901	3 044	2 580	3 065	3 601
Large corporates and international customers <sup>*)</sup>	17 033	16 126	10 388	9 539	8 579	7 684	8 838	11 643	8 719
Traditional pension products	9	3	3	1	-	-	-	-	-
<b>Total net non-performing and net doubtful loans and guarantees <sup>**) 1)</sup></b>	<b>22 589</b>	<b>20 685</b>	<b>14 928</b>	<b>13 982</b>	<b>13 636</b>	<b>13 105</b>	<b>13 856</b>	<b>17 261</b>	<b>14 921</b>
<sup>*)</sup> Of which Baltics and Poland	2 763	2 878	3 224	3 303	3 620	3 385	3 592	3 473	3 855
<sup>**) Of which Norwegian units</sup>	15 334	13 569	7 826	6 615	6 109	6 091	6 322	9 691	9 146

1) Including non-performing loans and guarantees and loans and guarantees subject to individual impairment. Accumulated individual impairment is deducted.

2) Includes volumes in the Baltics, reclassified as assets held for sale in August 2016, of which net non-performing and net doubtful loans and guarantees totalled NOK 2 529 million at end-September.

### 1.7.6 Net non-performing and net doubtful loans and guarantees for principal customer groups <sup>1) 2) 3)</sup>

NOK 22 589 million as at 30 September 2016 (13 636)



1) Includes non-performing loans and guarantees and loans and guarantees subject to individual impairment. Comparable figures as at 30 September 2015 in parentheses.

2) The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2 and deviate from the risk classification used in chapter 1.8 Commitments.

3) Includes NOK 2 529 million in the Baltics at end-September 2016, reclassified as assets held for sale in August 2016.

### 1.7.7 Collective impairment per segment

<i>Amounts in NOK million</i>	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Personal customers	(260)	(253)	(268)	(282)	(272)	(290)	(262)	(270)	(275)
Small and medium-sized enterprises	(428)	(409)	(386)	(381)	(360)	(347)	(349)	(364)	(347)
Large corporates and international customers									
- Nordic Corporates Division	(211)	(253)	(230)	(225)	(129)	(128)	(137)	(135)	(161)
- International Corporates Division	(226)	(273)	(271)	(331)	(266)	(275)	(303)	(289)	(245)
- Shipping, Offshore and Logistics Division	(2 547)	(1 962)	(1 253)	(823)	(662)	(728)	(828)	(791)	(759)
- Energy Division	(365)	(372)	(446)	(243)	(125)	(95)	(95)	(35)	(28)
- Baltics and Poland	(173)	(178)	(162)	(160)	(169)	(179)	(183)	(196)	(181)
- Other units	(95)	(112)	(81)	(78)	(75)	(57)	(53)	(59)	(53)
Traditional pension products	(3)	(3)	(3)	(3)	-	-	-	-	-
Baltics - reclassified as assets held for sale	99	-	-	-	-	-	-	-	-
<b>Total collective impairment of loans</b>	<b>(4 208)</b>	<b>(3 816)</b>	<b>(3 100)</b>	<b>(2 527)</b>	<b>(2 058)</b>	<b>(2 099)</b>	<b>(2 210)</b>	<b>(2 139)</b>	<b>(2 049)</b>

### 1.7.8 Collective impairment for principal customer groups <sup>1)</sup>

<i>Amounts in NOK million</i>	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Private individuals	(383)	(388)	(400)	(403)	(405)	(421)	(404)	(441)	(431)
Transportation by sea and pipelines and vessel construction	(2 023)	(1 627)	(1 072)	(727)	(661)	(744)	(841)	(835)	(808)
Real estate	(91)	(97)	(89)	(88)	(81)	(84)	(87)	(85)	(92)
Manufacturing	(318)	(347)	(371)	(397)	(364)	(345)	(347)	(330)	(287)
Services	(142)	(154)	(144)	(159)	(132)	(131)	(145)	(133)	(124)
Trade	(150)	(175)	(173)	(174)	(88)	(97)	(91)	(108)	(114)
Oil and gas	(988)	(787)	(634)	(368)	(143)	(93)	(99)	(2)	(3)
Transportation and communication	(59)	(79)	(63)	(50)	(45)	(38)	(44)	(42)	(37)
Building and construction	(74)	(77)	(77)	(80)	(86)	(76)	(74)	(80)	(80)
Power and water supply	(51)	(58)	(46)	(26)	(14)	(12)	(15)	(13)	(12)
Seafood	(7)	(8)	(12)	(14)	(16)	(16)	(19)	(18)	(18)
Hotels and restaurants	(6)	(7)	(7)	(15)	(12)	(11)	(9)	(10)	(11)
Agriculture and forestry	(7)	(8)	(8)	(8)	(6)	(10)	(8)	(9)	(8)
Other sectors	(7)	(6)	(5)	(18)	(5)	(21)	(28)	(33)	(24)
<b>Total customers</b>	<b>(4 307)</b>	<b>(3 816)</b>	<b>(3 100)</b>	<b>(2 527)</b>	<b>(2 058)</b>	<b>(2 099)</b>	<b>(2 210)</b>	<b>(2 139)</b>	<b>(2 049)</b>
Credit institutions									
Baltics - reclassified as assets held for sale	99	-	-	-	-	-	-	-	-
<b>Total collective impairment of loans <sup>1)</sup></b>	<b>(4 208)</b>	<b>(3 816)</b>	<b>(3 100)</b>	<b>(2 527)</b>	<b>(2 058)</b>	<b>(2 099)</b>	<b>(2 210)</b>	<b>(2 139)</b>	<b>(2 049)</b>

1) The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2 and deviate from the risk classification used in chapter 1.8 Commitments.



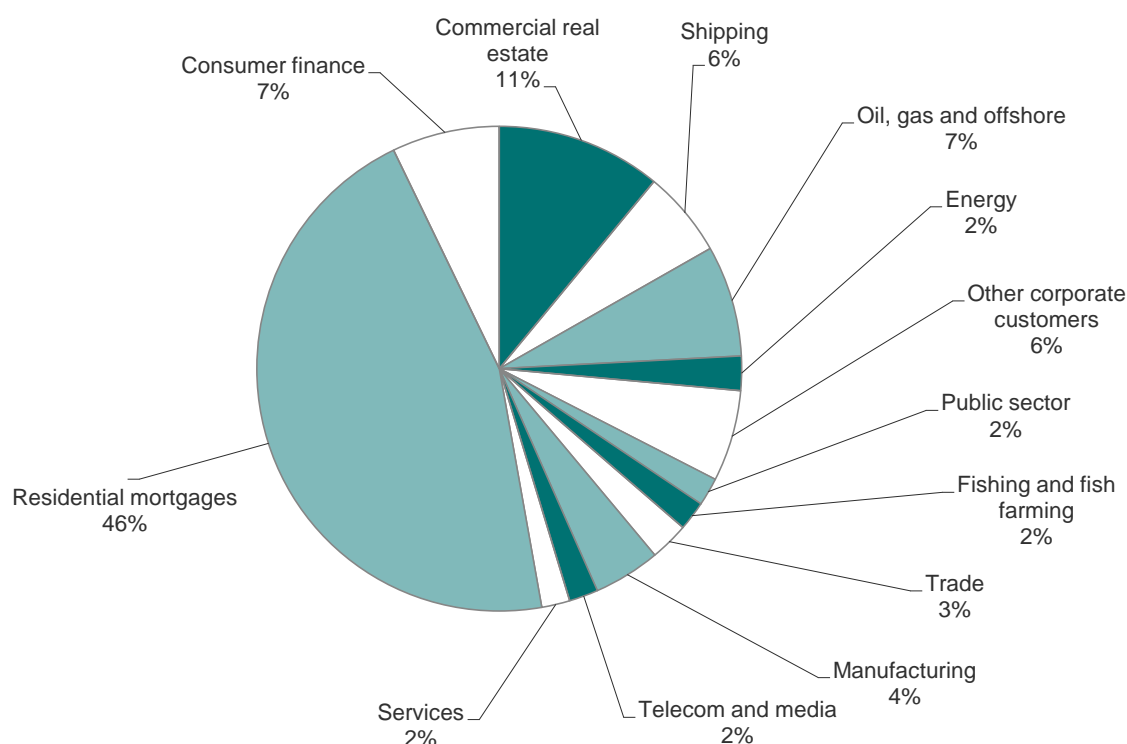
### 1.8.1 Exposure at default by customer segments as defined in DNB's management reporting <sup>1) 2) 3)</sup>

In November 2015, a portfolio of residential mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring and removed from the reported EAD figures. The loans are reported in DNB Livsforsikring's investment portfolio and included in market risk.

#### DNB Group <sup>4)</sup>

Amounts in NOK billion	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Commercial real estate	208.9	212.9	209.8	214.7	215.9	207.7	208.6	207.2	208.5
Shipping	109.5	118.3	121.1	133.5	138.1	136.1	149.4	135.5	116.6
Oil, gas and offshore	140.5	150.5	155.2	165.8	167.1	155.5	160.0	151.3	136.1
Energy	43.5	44.2	46.9	49.9	53.3	51.8	55.5	57.4	53.1
Other corporate customers	115.6	120.6	120.5	120.5	131.3	120.3	115.2	115.9	125.7
Public sector	35.5	39.1	37.3	34.6	34.1	31.8	31.2	32.3	29.1
Fishing and fish farming	37.0	36.3	37.2	38.6	37.6	35.3	37.6	40.4	38.8
Trade	48.9	50.9	47.2	49.4	53.4	53.2	56.6	52.7	44.8
Manufacturing	84.5	88.9	86.5	91.0	96.4	91.3	86.1	90.5	83.3
Telecom and media	36.6	35.7	35.8	38.3	38.7	35.9	37.5	33.7	30.6
Services	35.6	36.2	34.8	37.4	43.8	43.3	43.5	42.2	41.3
Residential mortgages	867.0	846.7	822.1	803.3	827.6	821.1	807.0	805.7	785.5
Consumer finance	136.1	135.7	135.2	134.7	132.2	128.5	126.4	116.1	114.2
Total customers	1 899.2	1 916.0	1 889.6	1 911.6	1 969.5	1 911.9	1 914.4	1 881.1	1 807.4
Credit institutions	23.6	23.3	29.1	28.0	29.1	27.3	27.7	28.5	26.4
<b>Total net exposure at default</b>	<b>1 922.9</b>	<b>1 939.3</b>	<b>1 918.7</b>	<b>1 939.7</b>	<b>1 998.6</b>	<b>1 939.1</b>	<b>1 942.2</b>	<b>1 909.6</b>	<b>1 833.8</b>

#### Distribution of exposure at default by customer segments as at 30 September 2016



1) Including net non-performing and net doubtful loans and guarantees.

2) Exposures at default are based on full implementation of IRB. The portfolio banks and financial institutions is still subject to final IRB approval from the Norwegian FSA (Finanstilsynet).

3) Includes portfolio in the Baltics.

4) For a breakdown of the different customer segments, see next page.

## 1.8.2 Risk classification of portfolio <sup>1) 2)</sup>

	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
<i>PD 0.01% -</i>									
Personal customers	706.0	687.1	672.1	655.2	661.7	655.3	646.4	636.3	623.0
Small and medium-sized enterprises	155.1	150.9	147.9	151.6	147.5	139.3	139.0	148.3	150.4
Large corporates and international customers <sup>3)</sup>	464.8	482.6	495.0	515.8	537.3	497.8	504.8	489.2	421.3
Total DNB Group <sup>1)</sup>	1 325.9	1 320.6	1 315.0	1 322.6	1 346.5	1 292.4	1 290.3	1 273.8	1 194.7
<i>PD 0.75% -</i>									
Personal customers	170.2	168.4	159.2	160.2	171.4	170.6	165.0	164.5	169.8
Small and medium-sized enterprises	84.9	85.5	85.2	88.8	91.8	96.6	90.8	98.0	91.7
Large corporates and international customers <sup>3)</sup>	194.8	211.3	219.6	256.2	293.7	288.3	305.1	279.3	286.9
Total DNB Group <sup>1)</sup>	449.8	465.3	464.0	505.2	556.8	555.4	560.9	541.8	548.4
<i>PD 3.00% -</i>									
Personal customers	18.3	18.1	18.2	19.2	20.3	21.0	20.8	21.9	23.0
Small and medium-sized enterprises	19.7	19.7	19.4	20.0	21.2	20.1	21.8	24.2	24.3
Large corporates and international customers <sup>3)</sup>	81.2	87.1	82.0	54.0	35.2	32.4	30.2	27.3	25.0
Total DNB Group <sup>1)</sup>	119.1	125.0	119.5	93.2	76.7	73.5	72.7	73.4	72.4
<i>Net non-performing and net doubtful commitments</i>									
Personal customers	2.7	3.0	2.7	2.7	3.2	3.5	3.4	3.5	3.5
Small and medium-sized enterprises	4.7	3.8	3.6	3.7	4.3	4.3	3.4	3.9	4.2
Large corporates and international customers <sup>3)</sup>	20.7	21.7	13.9	12.2	11.0	10.0	11.5	13.2	10.6
Total DNB Group <sup>1)</sup>	28.1	28.5	20.3	18.7	18.5	17.8	18.2	20.6	18.3
Total Personal customers	897.1	876.6	852.1	837.4	856.6	850.4	835.5	826.2	819.3
Total Small and medium-sized enterprises	264.3	260.0	256.0	264.0	264.8	260.2	255.0	274.4	270.7
Total Large corporates and international customers <sup>3)</sup>	761.5	802.7	810.6	838.3	877.2	828.6	851.6	809.0	743.9
<b>Total risk classification of portfolio - DNB Group</b>	<b>1 922.9</b>	<b>1 939.3</b>	<b>1 918.7</b>	<b>1 939.7</b>	<b>1 998.6</b>	<b>1 939.1</b>	<b>1 942.2</b>	<b>1 909.6</b>	<b>1 833.8</b>

	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
<i>*) of which international portfolio</i>									
PD 0.01% -	278.3	292.9	306.4	325.7	336.6	309.8	304.8	301.4	258.8
PD 0.75% -	118.9	130.9	139.3	154.7	181.1	176.7	183.6	166.2	161.0
PD 3.00% -	45.3	45.0	38.7	24.8	15.7	15.7	18.6	17.7	16.7
Net non-performing and net doubtful commitments	12.5	14.4	9.4	9.6	8.9	7.9	8.9	11.0	9.0
Total international portfolio	455.0	483.2	493.8	514.8	542.3	510.1	515.8	496.4	445.4
<i>*) of which commercial real estate</i>									
PD 0.01% -	146.0	148.0	146.7	147.7	143.6	136.3	139.1	135.6	124.3
PD 0.75% -	49.6	52.0	49.4	53.6	60.7	59.9	56.7	58.7	69.6
PD 3.00% -	11.0	10.5	11.0	10.5	8.7	8.7	9.8	9.7	11.3
Net non-performing and net doubtful commitments	2.3	2.4	2.7	2.8	2.9	2.9	3.0	3.3	3.3
Total commercial real estate	208.9	212.9	209.8	214.7	215.9	207.7	208.6	207.2	208.5

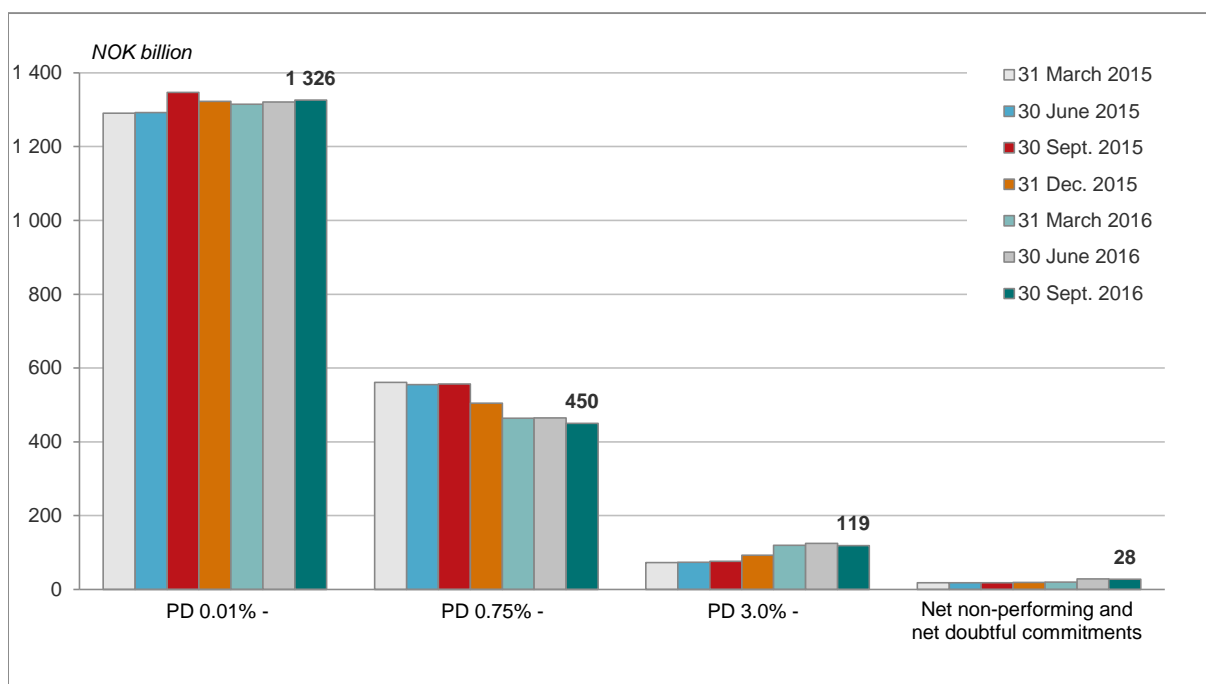
1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default.

PD = probability of default.

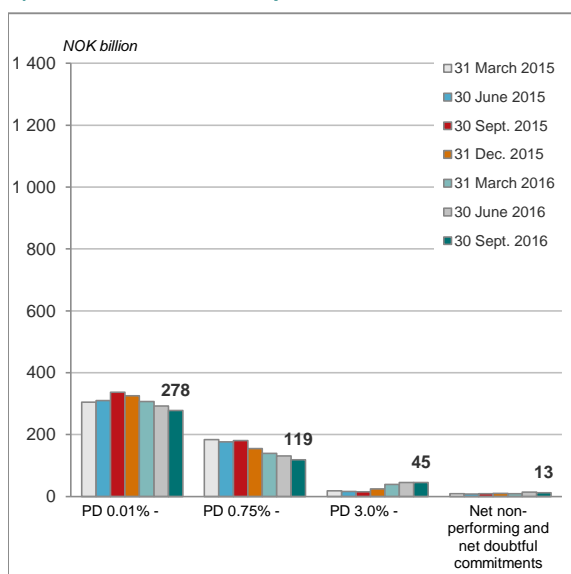
2) Includes portfolio in the Baltics.

3) For a breakdown into sub-segments, see table 1.8.8.

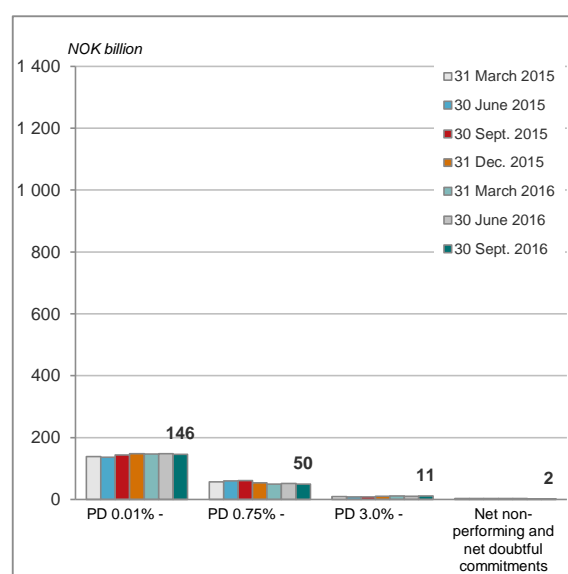
### 1.8.3 Risk classification of portfolio - DNB Group <sup>1) 2) \*)</sup>



**\*) of which international portfolio <sup>3)</sup>**



**\*) of which commercial real estate**



1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

2) Includes portfolio in the Baltics.

3) The international portfolio comprises business recorded outside Norway.

## 1.8.4 Segment areas - exposure at default according to sector <sup>1) 2) 3)</sup>

### Personal customers

	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
Residential mortgages	775.8	755.6	731.5	717.1	735.8	732.0	717.6	711.2	706.1
Consumer finance	121.3	121.1	120.6	120.3	120.8	118.4	118.0	115.0	113.3
Total customers	<b>897.1</b>	<b>876.6</b>	<b>852.1</b>	<b>837.4</b>	<b>856.6</b>	<b>850.4</b>	<b>835.5</b>	<b>826.2</b>	<b>819.3</b>
Credit institutions									
<b>Total net exposure at default</b>	<b>897.1</b>	<b>876.6</b>	<b>852.1</b>	<b>837.4</b>	<b>856.6</b>	<b>850.4</b>	<b>835.5</b>	<b>826.2</b>	<b>819.3</b>

### Small and medium-sized enterprises

	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
Commercial real estate	105.9	103.4	98.5	100.6	98.9	97.4	94.1	94.4	93.8
Shipping	0.8	1.1	1.1	1.2	1.2	2.1	2.2	1.1	0.8
Oil, gas and offshore	0.5	0.5	0.5	0.6	0.7	0.5	0.5	0.6	0.7
Energy	7.0	6.8	7.2	7.3	7.1	6.5	6.2	6.4	7.0
Public sector	13.1	14.0	14.3	14.6	14.7	13.8	14.3	15.3	13.6
Fishing and fish farming	14.5	13.8	13.9	14.0	13.7	13.7	14.1	14.3	13.6
Trade	16.9	17.2	17.3	17.2	18.7	18.9	19.2	20.5	16.9
Manufacturing	19.4	18.8	17.8	18.1	19.5	18.4	18.3	19.1	20.1
Telecom and media	1.7	1.6	1.5	2.0	1.9	1.9	1.8	2.6	2.0
Services	10.4	10.4	10.6	10.3	9.8	9.9	9.9	13.4	11.6
Residential mortgages and consumer finance	44.1	44.1	44.5	43.3	45.3	44.9	44.1	47.3	35.3
Other corporate customers	26.0	24.4	25.1	25.1	23.6	22.8	22.8	32.9	48.7
Total customers	<b>260.3</b>	<b>256.0</b>	<b>252.3</b>	<b>254.2</b>	<b>255.0</b>	<b>250.7</b>	<b>247.5</b>	<b>267.9</b>	<b>264.1</b>
Credit institutions	4.0	4.0	4.1	4.2	4.5	4.7	3.9	4.3	4.4
<b>Total net exposure at default</b>	<b>264.3</b>	<b>260.0</b>	<b>256.5</b>	<b>258.5</b>	<b>259.5</b>	<b>255.4</b>	<b>251.4</b>	<b>272.2</b>	<b>268.4</b>

### Large corporates and international customers <sup>4)</sup>

	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
Commercial real estate	103.0	109.5	111.2	114.1	117.1	110.3	114.5	112.9	114.7
Shipping	108.6	117.2	120.0	132.3	136.9	134.0	147.2	134.4	115.8
Oil, gas and offshore	140.0	150.0	154.7	165.2	166.4	155.0	159.4	150.8	135.4
Energy	36.5	37.4	39.7	42.6	46.2	45.3	49.3	51.0	46.1
Public sector	22.4	25.1	23.0	20.0	19.4	18.0	16.9	17.1	15.5
Fishing and fish farming	22.6	22.5	23.3	24.5	23.8	21.7	23.5	26.1	25.2
Trade	32.0	33.7	30.0	32.2	34.7	34.3	37.4	32.2	27.9
Manufacturing	65.1	70.1	68.7	72.9	77.0	72.9	67.8	71.5	63.2
Telecom and media	34.9	34.2	34.3	36.3	36.8	34.0	35.7	31.1	28.5
Services	25.2	25.8	24.2	27.1	34.0	33.4	33.6	28.9	29.7
Residential mortgages and consumer finance	61.9	61.7	60.7	57.4	57.9	54.4	53.7	48.3	45.0
Other corporate customers	89.7	96.2	95.8	95.4	107.7	97.5	92.4	83.0	77.0
Total customers	<b>741.8</b>	<b>783.4</b>	<b>785.6</b>	<b>820.0</b>	<b>857.9</b>	<b>810.8</b>	<b>831.4</b>	<b>787.0</b>	<b>724.0</b>
Credit institutions	19.7	19.3	25.0	23.8	24.6	22.6	23.8	24.1	22.0
<b>Total net exposure at default</b>	<b>761.5</b>	<b>802.7</b>	<b>810.6</b>	<b>843.8</b>	<b>882.5</b>	<b>833.3</b>	<b>855.2</b>	<b>811.2</b>	<b>746.1</b>

1) The breakdown into principal customer groups is based on the internal segmentation in DNB.

2) Exposures at default are based on full implementation of IRB, i.e. some of the IRB reported portfolios are still subject to final IRB approval from the Norwegian FSA (Finanstilsynet).

3) Includes portfolio in the Baltics.

4) For a breakdown into sub-segments, see table 1.8.7.

## 1.8.5 Exposure at default, breakdown of commercial real estate

### exposure<sup>1) 2) 3)</sup>

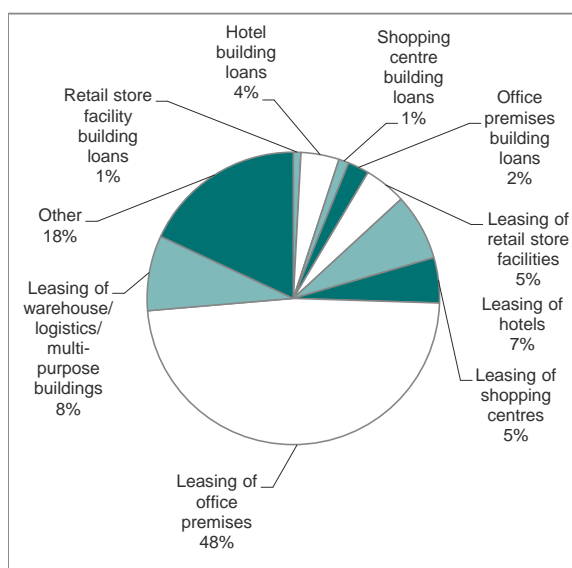
Amounts in NOK billion	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Retail store facility building loans	1.8	1.6	1.9	1.7	1.8	1.7	1.7	2.2	2.1
Hotel building loans	8.8	8.9	9.1	5.7	5.6	5.4	5.5	4.2	2.2
Shopping centre building loans	2.3	2.3	2.4	2.3	2.2	2.2	3.2	2.6	2.6
Office premises building loans	4.9	1.7	4.8	4.0	4.6	4.4	4.2	5.3	6.0
Leasing of retail store facilities	9.7	9.7	11.0	10.4	12.0	12.5	13.5	13.8	12.5
Leasing of hotels	15.3	16.1	17.3	20.3	17.4	16.8	19.6	23.1	21.4
Leasing of shopping centres	10.4	10.2	2.7	9.3	12.0	11.5	12.0	13.8	14.7
Leasing of office premises	100.6	102.5	100.0	91.1	97.9	92.4	92.4	84.5	82.8
Leasing of warehouse/ logistics/ multi-purpose buildings	17.4	15.7	17.5	17.7	19.4	20.2	20.6	23.6	23.0
Other	37.6	44.1	43.1	52.3	43.1	40.5	35.8	34.2	41.2
<b>Total</b>	<b>208.9</b>	<b>212.9</b>	<b>209.8</b>	<b>214.7</b>	<b>215.9</b>	<b>207.7</b>	<b>208.6</b>	<b>207.2</b>	<b>208.5</b>

## 1.8.6 Exposure at default, geographic distribution of commercial real estate

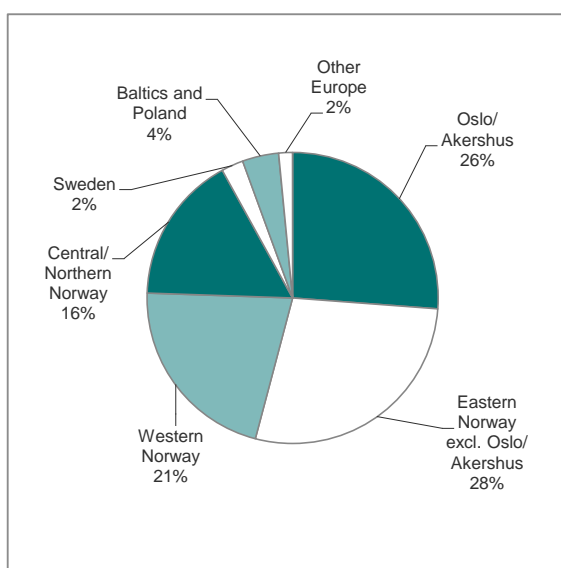
### exposure<sup>1) 2) 3)</sup>

Amounts in NOK billion	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Oslo/ Akershus	54.6	57.4	56.5	59.9	63.0	59.1	59.7	60.0	59.1
Eastern Norway excl. Oslo/ Akershus	58.3	57.6	49.8	52.3	52.0	50.7	50.5	49.5	52.4
Western Norway	44.6	44.5	45.6	46.2	44.8	44.0	41.1	41.3	42.2
Central/ Northern Norway	34.3	34.8	38.2	38.7	39.1	38.2	37.6	36.7	37.1
Sweden	5.1	6.4	6.7	5.2	4.9	4.1	6.9	6.8	7.6
Baltics and Poland	8.4	8.9	9.3	8.7	8.6	8.2	9.0	9.2	8.0
Other Europe	3.2	3.4	3.7	3.7	3.6	3.5	3.8	3.7	2.1
<b>Total</b>	<b>208.6</b>	<b>212.9</b>	<b>209.8</b>	<b>214.7</b>	<b>215.9</b>	<b>207.7</b>	<b>208.6</b>	<b>207.2</b>	<b>208.5</b>

### Exposure at default, breakdown of commercial real estate exposure<sup>1) 2) 3)</sup>



### Exposure at default, geographic distribution of commercial real estate exposure<sup>1) 2) 3)</sup>



1) Exposures at default are based on full implementation of IRB, i.e. some of the IRB reported portfolios are still subject to final IRB approval from the Norwegian FSA (Finanstilsynet).

2) The definition of these segments reflects the actual underlying commercial property risk.

3) Includes portfolio in the Baltics.

## 1.8.7 Sub-segments in Large corporates and international customers - exposure at default according to sector <sup>1) 2)</sup>

<b>Nordic Corporates Division</b>	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
Financial institutions	15.2	11.4	17.1	17.5	17.8	14.2	17.9	17.1	16.2
Hotels and accommodation	25.6	25.2	26.9	25.9	21.0	19.4	21.9	26.6	24.0
Commercial real estate	72.7	77.0	77.7	81.1	86.8	82.2	83.9	82.1	86.6
Residential mortgages	18.7	17.1	16.5	12.7	14.2	14.4	15.4	17.4	17.2
Construction	7.6	8.1	7.5	6.7	7.5	7.6	7.7	8.4	8.4
Services	20.3	20.5	19.4	22.2	27.5	25.8	25.2	24.7	24.7
Public sector	17.2	17.7	16.5	13.6	12.8	11.3	10.4	11.1	10.5
Trade	20.6	21.6	20.2	20.5	22.5	22.9	24.7	21.7	18.6
Other corporate customers	9.0	14.0	12.8	14.1	11.9	11.1	11.4	10.9	9.2
<b>Total</b>	<b>207.0</b>	<b>212.7</b>	<b>214.6</b>	<b>214.3</b>	<b>221.8</b>	<b>208.9</b>	<b>218.5</b>	<b>220.1</b>	<b>215.3</b>

<b>International Corporates Division</b>	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
Seafood and agriculture	16.4	16.1	16.8	18.0	17.8	16.2	17.5	20.0	19.4
Healthcare	33.5	43.4	44.2	38.0	50.6	42.3	36.8	35.8	34.4
Branded goods	10.0	10.6	9.8	9.7	9.8	8.9	8.7	7.3	9.7
Forestry/ pulp and paper	13.0	13.1	14.1	14.8	14.3	12.5	13.1	14.0	12.6
Other manufacturing industries	24.0	25.1	23.6	25.2	28.8	23.6	24.2	28.0	22.2
Technology, media and telecom	30.6	31.1	31.1	33.1	33.6	30.5	31.4	27.6	24.9
Other business activities	17.7	18.2	15.2	16.7	18.4	26.2	21.6	18.2	19.4
<b>Total</b>	<b>145.4</b>	<b>157.5</b>	<b>154.8</b>	<b>155.4</b>	<b>173.4</b>	<b>160.3</b>	<b>153.4</b>	<b>151.0</b>	<b>142.6</b>

<b>Energy Division</b>	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
Midstream	19.2	20.1	22.0	23.5	20.3	14.1	14.9	17.7	14.5
Oil and gas	41.8	45.5	46.8	58.7	60.8	62.4	65.8	55.5	55.5
Oilfield services	24.7	28.0	28.8	22.7	23.9	22.5	25.6	26.4	22.0
Power and heat	33.8	34.8	37.0	37.5	41.5	41.1	42.4	42.5	39.2
Other energy	7.1	6.5	7.2	10.2	14.9	16.2	14.2	14.0	11.2
<b>Total</b>	<b>126.6</b>	<b>134.9</b>	<b>141.9</b>	<b>152.6</b>	<b>161.5</b>	<b>156.3</b>	<b>162.8</b>	<b>156.1</b>	<b>142.4</b>

<b>Shipping, Offshore and Logistics Division</b>	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
Chemical and product tankers	12.4	14.8	16.2	18.5	18.2	17.6	19.1	15.0	13.1
Container	17.9	20.2	21.0	22.7	22.8	22.3	25.6	24.3	21.7
Crude oil tankers	23.5	22.3	20.7	24.2	26.0	24.4	23.8	22.3	20.5
Cruise	9.0	9.6	9.8	10.5	11.5	10.6	10.3	11.0	9.2
Dry cargo	20.2	21.4	21.6	24.6	27.2	25.9	27.1	24.4	21.4
Gas	20.4	23.4	22.8	24.1	24.1	26.2	30.8	27.1	21.6
Logistics	6.7	7.1	7.3	8.7	9.1	5.5	8.7	8.6	7.4
Offshore	53.2	56.2	56.8	62.2	63.0	56.5	57.5	51.9	44.2
RoRo/PCC	2.9	3.1	3.7	6.1	5.7	7.6	5.5	5.3	4.7
Other shipping	8.8	9.6	12.2	10.7	11.1	12.2	6.0	5.7	5.3
Other non-shipping	3.7	4.1	4.2	5.4	5.4	4.7	14.7	15.5	11.9
<b>Total</b>	<b>178.6</b>	<b>191.8</b>	<b>196.2</b>	<b>217.7</b>	<b>224.1</b>	<b>213.5</b>	<b>229.0</b>	<b>211.2</b>	<b>180.8</b>

<b>Baltics and Poland</b>	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
Residential mortgages and consumer finance	30.7	31.7	32.0	32.7	32.5	30.0	29.8	30.8	27.9
Real estate	7.1	7.4	7.7	7.8	7.7	7.3	7.4	7.8	6.9
Manufacturing	7.3	7.7	8.0	8.2	8.2	7.7	7.7	7.9	7.0
Services	4.1	3.7	3.7	3.9	3.8	3.9	3.6	3.9	3.5
Trade	5.5	5.0	4.4	4.8	5.3	4.9	5.1	5.1	4.9
Agriculture and forestry	3.3	2.8	2.7	2.8	2.9	2.5	2.4	2.5	2.3
Central and local government	5.5	5.5	5.2	5.3	5.5	5.3	5.3	5.2	4.3
Other sectors	5.0	6.2	6.1	6.3	5.7	5.2	5.4	5.7	4.4
<b>Total</b>	<b>68.4</b>	<b>70.0</b>	<b>69.7</b>	<b>71.8</b>	<b>71.5</b>	<b>66.9</b>	<b>66.7</b>	<b>68.6</b>	<b>61.2</b>

1) Exposures at default are based on full implementation of IRB, i.e. some of the IRB reported portfolios are still subject to final IRB approval from the Norwegian FSA (Finanstilsynet).

2) Includes portfolio in the Baltics.

## 1.8.8 Sub-segments in Large corporates and international customers - risk classification of portfolio <sup>1) 2)</sup>

Amounts in NOK billion	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<b>PD 0.01% -</b>									
Nordic Corporates Division	168.2	165.8	171.1	170.1	167.1	150.7	157.2	159.0	139.5
International Corporates Division	107.7	118.5	115.7	112.5	125.5	113.1	103.0	98.7	82.7
Energy Division	87.0	93.3	100.1	115.8	125.9	121.6	129.9	129.5	113.4
Shipping, Offshore and Logistics Division <sup>1)</sup>	36.3	38.4	44.1	55.3	67.5	66.0	70.7	71.2	59.7
Baltics and Poland	41.3	42.3	42.0	43.3	33.8	30.9	29.4	29.7	25.1
<b>Total Large corporates and international customers</b>	<b>440.6</b>	<b>458.3</b>	<b>473.0</b>	<b>496.9</b>	<b>519.9</b>	<b>482.3</b>	<b>490.4</b>	<b>488.1</b>	<b>420.3</b>
<b>PD 0.75% -</b>									
Nordic Corporates Division	29.4	35.7	31.1	33.1	44.9	49.7	53.3	54.4	67.8
International Corporates Division	30.4	26.8	29.3	31.9	41.8	41.7	43.4	44.7	55.4
Energy Division	21.1	21.6	23.5	28.7	29.1	31.0	30.7	25.2	28.1
Shipping, Offshore and Logistics Division <sup>1)</sup>	84.9	98.0	106.9	135.8	142.6	132.5	143.5	124.5	108.5
Baltics and Poland	20.0	20.2	19.7	20.6	29.0	27.6	28.5	29.5	26.6
<b>Total Large corporates and international customers</b>	<b>185.7</b>	<b>202.3</b>	<b>210.5</b>	<b>250.0</b>	<b>287.5</b>	<b>282.5</b>	<b>299.5</b>	<b>278.4</b>	<b>286.4</b>
<b>PD 3.00% -</b>									
Nordic Corporates Division	7.4	9.4	10.7	9.8	8.3	7.0	5.7	4.8	6.7
International Corporates Division	6.9	11.8	9.4	10.4	5.5	4.8	6.2	6.3	3.4
Energy Division	14.4	15.1	15.6	5.1	5.4	3.5	1.9	1.3	0.8
Shipping, Offshore and Logistics Division <sup>1)</sup>	46.3	44.3	39.8	23.4	10.4	11.7	10.9	9.7	8.8
Baltics and Poland	4.1	4.1	4.4	4.2	4.5	4.3	4.6	5.0	5.3
<b>Total Large corporates and international customers</b>	<b>79.2</b>	<b>84.7</b>	<b>79.9</b>	<b>52.8</b>	<b>34.1</b>	<b>31.3</b>	<b>29.3</b>	<b>27.3</b>	<b>25.0</b>
<b>Net non-performing and net doubtful commitments</b>									
Nordic Corporates Division	2.0	1.9	1.7	1.4	1.6	1.5	2.2	1.9	1.3
International Corporates Division	0.4	0.4	0.3	0.6	0.5	0.7	0.7	1.2	1.1
Energy Division	4.1	4.8	2.7	3.0	1.0	0.2	0.3	0.0	0.1
Shipping, Offshore and Logistics Division <sup>1)</sup>	11.1	11.1	5.5	3.3	3.6	3.3	3.9	5.7	3.9
Baltics and Poland	3.0	3.4	3.6	3.8	4.1	4.1	4.2	4.4	4.3
<b>Total Large corporates and international customers</b>	<b>20.6</b>	<b>21.5</b>	<b>13.7</b>	<b>12.1</b>	<b>10.8</b>	<b>9.9</b>	<b>11.2</b>	<b>13.2</b>	<b>10.6</b>

### \*) Breakdown into sub-segments in the Shipping, Offshore and Logistics Division:

Amounts in NOK billion	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<b>PD 0.01% -</b>									
Shipping portfolio - crude oil sector	5.0	4.6	2.4	4.8	4.7	1.2	1.8	1.9	1.8
Shipping portfolio - dry bulk sector	0.5	0.9	0.6	0.6	0.9	0.9	0.7	0.6	1.6
Shipping portfolio - container sector	2.7	2.5	7.0	7.9	8.0	7.9	8.1	8.5	7.1
Other	28.2	30.5	34.1	42.0	53.9	56.1	60.2	60.2	49.2
<b>Total Shipping, Offshore and Logistics Division</b>	<b>36.3</b>	<b>38.4</b>	<b>44.1</b>	<b>55.3</b>	<b>67.5</b>	<b>66.0</b>	<b>70.7</b>	<b>71.2</b>	<b>59.7</b>
<b>PD 0.75% -</b>									
Shipping portfolio - crude oil sector	15.0	14.7	18.1	18.7	21.0	22.8	20.3	17.7	16.3
Shipping portfolio - dry bulk sector	13.3	15.3	16.3	19.1	21.9	21.5	22.4	19.8	16.3
Shipping portfolio - container sector	11.0	12.7	10.1	11.5	14.4	11.8	13.0	11.1	10.5
Other	45.6	55.4	62.4	86.6	85.3	76.5	87.8	75.9	65.5
<b>Total Shipping, Offshore and Logistics Division</b>	<b>84.9</b>	<b>98.0</b>	<b>106.9</b>	<b>135.8</b>	<b>142.6</b>	<b>132.5</b>	<b>143.5</b>	<b>124.5</b>	<b>108.5</b>
<b>PD 3.00% -</b>									
Shipping portfolio - crude oil sector	3.5	3.1	0.2	0.8	0.3	0.5	1.7	2.7	2.3
Shipping portfolio - dry bulk sector	5.2	3.9	3.3	3.5	2.9	2.3	2.8	2.5	2.3
Shipping portfolio - container sector	3.1	4.2	3.5	3.2	0.1	2.2	3.8	2.1	1.7
Other	34.5	33.1	32.8	16.0	7.1	6.7	2.7	2.5	2.5
<b>Total Shipping, Offshore and Logistics Division</b>	<b>46.3</b>	<b>44.3</b>	<b>39.8</b>	<b>23.4</b>	<b>10.4</b>	<b>11.7</b>	<b>10.9</b>	<b>9.7</b>	<b>8.8</b>
<b>Net non-performing and net doubtful commitments</b>									
Shipping portfolio - crude oil sector	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Shipping portfolio - dry bulk sector	1.2	1.3	1.3	1.3	1.5	1.2	1.2	1.4	1.3
Shipping portfolio - container sector	1.0	0.9	0.4	0.2	0.2	0.5	0.8	2.7	2.5
Other	8.9	8.9	3.8	1.8	1.8	1.7	1.8	1.6	0.2
<b>Total Shipping, Offshore and Logistics Division</b>	<b>11.1</b>	<b>11.1</b>	<b>5.5</b>	<b>3.3</b>	<b>3.6</b>	<b>3.3</b>	<b>3.9</b>	<b>5.7</b>	<b>3.9</b>
<b>Total risk classification portfolio - Shipping, Offshore and Logistics Division</b>	<b>178.6</b>	<b>191.8</b>	<b>196.2</b>	<b>217.7</b>	<b>224.1</b>	<b>213.5</b>	<b>229.0</b>	<b>211.2</b>	<b>180.8</b>

1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default.

PD = probability of default.

2) Includes portfolio in the Baltics.

### 1.8.8 Sub-segments in Large corporates and international customers - risk classification of portfolio <sup>1) 2)</sup> (continued)

Breakdown into oil related segments	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
<i>PD 0.01% -</i>									
The oil segment portfolio - Oil and gas sector	40.4	43.3	47.3	57.9	60.5	57.9	61.8	63.2	55.9
The oil segment portfolio - Offshore sector	2.4	2.1	5.0	10.5	18.7	16.4	16.1	18.5	17.8
The oil segment portfolio - Oilfield services sector	13.0	15.0	16.1	14.0	16.5	15.9	17.6	19.7	16.4
Total	55.7	60.4	68.5	82.4	95.6	90.2	95.6	101.4	90.0
<i>PD 0.75% -</i>									
The oil segment portfolio - Oil and gas sector	12.3	12.6	13.6	15.6	15.0	14.4	15.0	10.0	14.2
The oil segment portfolio - Offshore sector	11.7	16.5	19.7	38.8	38.7	35.0	39.8	32.3	25.3
The oil segment portfolio - Oilfield services sector	5.4	5.8	6.3	6.4	5.9	6.4	7.4	6.9	5.9
Total	29.4	34.9	39.6	60.7	59.6	55.8	62.2	49.3	45.3
<i>PD 3.00% -</i>									
The oil segment portfolio - Oil and gas sector	7.5	7.7	7.5	1.2	0.5	1.0	0.3	0.3	0.3
The oil segment portfolio - Offshore sector	30.6	29.2	29.0	11.9	4.3	4.0	0.3	0.3	1.5
The oil segment portfolio - Oilfield services sector	4.8	5.3	5.6	1.3	1.9	0.6	0.7	0.1	0.1
Total	42.8	42.2	42.1	14.3	6.6	5.6	1.3	0.7	1.8
<i>Net non-performing and net doubtful commitments</i>									
The oil segment portfolio - Oil and gas sector	2.0	2.3	0.8	0.8	0.8	0.0	0.0	0.0	0.1
The oil segment portfolio - Offshore sector	8.5	8.3	3.1	1.1	1.4	1.2	1.3	1.2	0.0
The oil segment portfolio - Oilfield services sector	2.0	2.3	1.1	1.4	0.1	0.0			0.0
Total	12.5	12.9	5.0	3.3	2.3	1.2	1.3	1.2	0.1

1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default.

PD = probability of default.

2) Includes portfolio in the Baltics.

### 1.8.9 DNB's risk classification <sup>1)</sup>

Risk class	Probability of default (per cent)		External rating	
	As from	Up to	Moody's	Standard & Poor's
1	0.01	0.10	Aaa - A3	AAA - A+
2	0.10	0.25	Baa1 - Baa2	BBB+ - BBB
3	0.25	0.50	Baa3	BBB÷
4	0.50	0.75	Ba1	BB+
5	0.75	1.25	Ba2	BB
6	1.25	2.00		
7	2.00	3.00	Ba3	BB÷
8	3.00	5.00	B1	B+
9	5.00	8.00	B2	B
10	8.00	impaired	B3, Caa/C	B÷, CCC/C

1) DNB's risk classification system, where 1 represents the lowest risk and 10 the highest risk.



### 1.9.1 Development in volumes - deposits from customers <sup>1)</sup>

	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK billion</i>									
Deposits at end of period	953	961	928	944	970	970	963	942	888
Deposits adjusted for exchange rate movements	902	897	861	866	898	924	912	904	888
Deposits adjusted for short-term money market investments	938	959	926	934	968	960	946	914	887
Deposits adjusted for short-term money market investments and exchange rate movements	888	895	860	855	896	914	895	876	887

1) Includes NOK 35 billion in the Baltics at end-September 2016, reclassified as liabilities held for sale in August 2016.

## 1.9.2 Funding

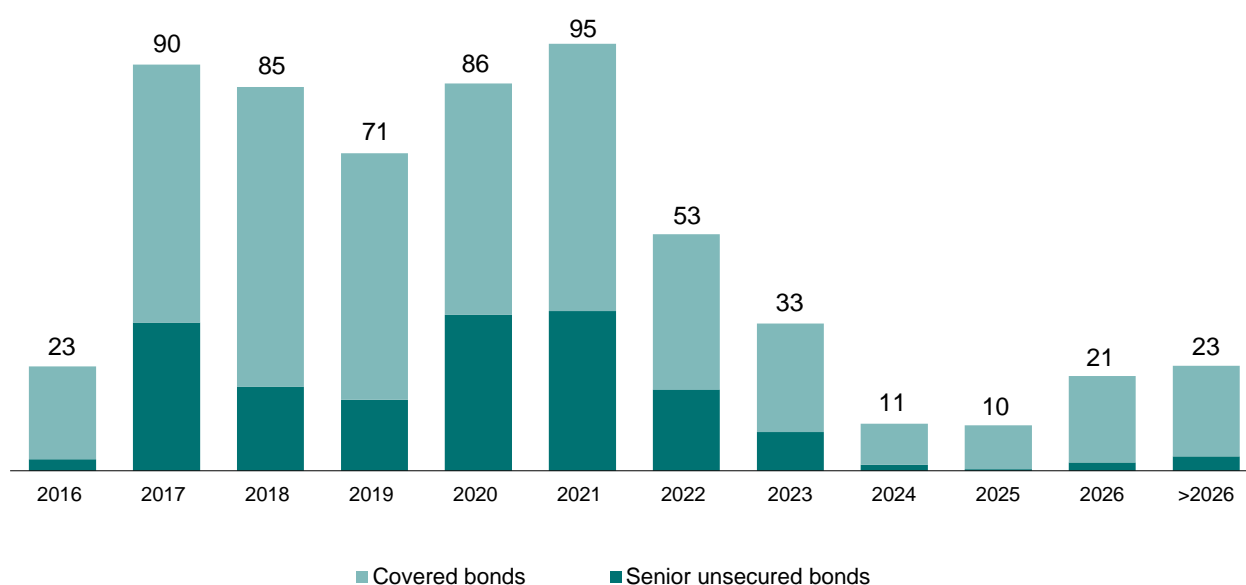
DNB Bank ASA issues senior debt and subordinated debt. DNB Boligkreditt AS, which is a wholly owned subsidiary of DNB Bank ASA, issues covered bonds. DNB issues bonds through large public transactions and private placements.

		NOK billion	Maturity (years)
2016 <sup>1)</sup>	Covered bonds	63.0	7.6
	Senior bonds	25.2	5.7
	<b>Total</b>	<b>88.2</b>	<b>7.1</b>
	Additional Tier 1 capital and Tier 2 loans	7.5	
	Total including Tier 1 capital and Tier 2 loans	95.7	
2015	Covered bonds	48.9	6.0
	Senior bonds	17.7	5.0
	<b>Total</b>	<b>66.6</b>	<b>5.7</b>
	Additional Tier 1 capital and Tier 2 loans	12.9	
	Total including Tier 1 capital and Tier 2 loans	79.5	
	In addition: LTRO funding	3.6	3.0
2014	Covered bonds	51.4	6.3
	Senior bonds	15.3	5.4
	<b>Total</b>	<b>66.7</b>	<b>6.1</b>

1) As at 20 October 2016.

## 1.9.3 Redemption profile as at 30 September 2016

NOK billion	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	>2026
Senior unsecured bonds	2.6	32.9	18.7	15.8	34.6	35.5	18.1	8.6	1.4	0.4	1.8	3.2
Covered bonds	20.6	57.3	66.5	54.7	51.4	59.3	34.4	24.1	9.1	9.7	19.2	20.1
<b>Total</b>	<b>23.2</b>	<b>90.2</b>	<b>85.2</b>	<b>70.5</b>	<b>86.0</b>	<b>94.8</b>	<b>52.5</b>	<b>32.7</b>	<b>10.5</b>	<b>10.1</b>	<b>21.0</b>	<b>23.3</b>



A total overview of subordinated loans as at 30 September 2016 can be found in the appendix on page 94-97.

## 1.9.4 Asset encumbrance as at 30 September 2016

### Distribution by type of liability (rows) and encumbered asset (columns)

<i>Amounts in NOK million</i>	Government/ guaranteed debt instru- ments	Supra- national debt instru- ments	Covered bonds	Debt issued by credit instru- tions	Debt issued by corporate and other issuers	Residential mortgages	Commercial real estate loans	Asset- backed securities (ABS)	Total <sup>1)</sup>
Due to central banks								3 624	3 624
Repurchase agreements	3 368								3 368
Derivatives			2 735						2 735
Covered bonds issued						453 089	1 973		455 062
<b>Total</b>	<b>3 368</b>	<b>0</b>	<b>2 735</b>	<b>0</b>	<b>0</b>	<b>453 089</b>	<b>1 973</b>	<b>3 624</b>	<b>464 788</b>

### <sup>\*)</sup> Total figures per quarter

<i>Amounts in NOK million</i>	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Due to central banks	3 624	5 390	4 394	3 560	3 531	3 011	2 980		
Repurchase agreements	3 368	19 189	19 809	25 822	18 325	19 802	10 997	16 823	17 743
Derivatives	2 735	31 289	38 476	55 368	59 176	48 236	60 973	56 718	14 386
Covered bonds issued	455 062	461 417	448 813	467 644	394 269	440 618	453 894	448 448	385 565
<b>Total</b>	<b>464 788</b>	<b>517 284</b>	<b>511 493</b>	<b>552 394</b>	<b>475 302</b>	<b>511 667</b>	<b>528 844</b>	<b>521 989</b>	<b>417 694</b>

## 1.9.5 Additional assets available for secured funding as at 30 September 2016

<i>Amounts in NOK million</i>	Government/ guaranteed debt instru- ments	Supra- national debt instru- ments	Covered bonds	Debt issued by credit instru- tions	Debt issued by corporate and other issuers	Residential mortgages	Commercial real estate loans	Asset- backed securities (ABS)	Total <sup>1)</sup>
Securities <sup>1)</sup>	100 541	18 969	80 981	4 487	899			13 531	219 408
Retained covered bonds						3 663	193		3 856
Cover pool overcollateralisation <sup>2)</sup>						166 196	24 220		190 415
Cover pool eligible assets <sup>3)</sup>							15 000		15 000
<b>Total</b>	<b>100 541</b>	<b>18 969</b>	<b>80 981</b>	<b>4 487</b>	<b>899</b>	<b>169 859</b>	<b>39 412</b>	<b>13 531</b>	<b>428 679</b>

### <sup>\*)</sup> Total figures per quarter

<i>Amounts in NOK million</i>	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Securities	219 408	227 479	292 932	404 064	352 997	360 910	349 624	474 842	223 448
Retained covered bonds	3 856	3 991	5 611	8 462	33 430	32 725	34 659	27 508	28 003
Cover pool overcollateralisation <sup>1)</sup>	190 415	193 083	193 775	193 329	278 470	187 747	164 844	173 150	193 044
Cover pool eligible assets <sup>2)</sup>	15 000	15 000	15 000	15 000	15 000	15 000	15 000	15 000	15 000
<b>Total</b>	<b>428 679</b>	<b>439 553</b>	<b>507 318</b>	<b>620 855</b>	<b>679 896</b>	<b>596 382</b>	<b>564 127</b>	<b>690 501</b>	<b>459 496</b>

1) Including available repo collateral.

2) Collateralisation in excess of the regulatory minimum. Uncommitted, rating-supportive overcollateralisation forms part of this volume.

3) Estimate.

## 1.9.6 Liquid assets as at 30 September 2016 <sup>1)</sup>

<i>Amounts in NOK million</i>	NOK	EUR	USD	Other	Total <sup>*)</sup>
Cash and deposits with central banks	5 756	143 285	18 781	3 554	171 376
Deposits with other banks <sup>2)</sup>	29 166	16 986	121 390	20 254	187 796
Securities issued or guaranteed by sovereigns, central banks or multilateral development banks <sup>3)</sup>	65 203	16 636	23 608	3 053	108 499
Securities issued or guaranteed by municipalities or public sector entities	2 361	875	6 354	1 239	10 829
Covered bonds					
- issued by other institutions	38 708	8 838	16 185	17 250	80 981
- own issued	3 856				3 856
Securities issued by non-financial corporates	627	10	18	245	899
Securities issued by financial corporates and ABS <sup>3)</sup>	4 440	9 385	2 770	1 607	18 200
<b>Total</b>	<b>150 116</b>	<b>196 014</b>	<b>189 106</b>	<b>47 201</b>	<b>582 437</b>

### \*) Total figures per quarter

<i>Amounts in NOK million</i>	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014
Cash and deposits with central banks	171 376	145 905	163 494	19 317	182 882	187 264	304 557	50 671
Deposits with other banks <sup>2)</sup>	187 796	191 782	173 531	212 763	192 163	191 523	115 464	461
Securities issued or guaranteed by sovereigns, central banks or multilateral development banks <sup>3)</sup>	108 499	110 796	100 455	90 074	96 449	81 966	89 792	283 148
Securities issued or guaranteed by municipalities or public sector entities	10 829	10 804	12 168	10 779	6 830	9 957	4 902	28 608
Covered bonds								
- issued by other institutions	80 981	83 381	83 196	86 022	93 225	90 313	73 754	112 609
- own issued	3 856	3 991	12 650	8 462	33 855	33 300	34 659	27 508
Securities issued by non-financial corporates	899	1 327	1 295	1 637	1 847	3 026	2 167	7 698
Securities issued by financial corporates and ABS <sup>3)</sup>	18 200	21 422	28 044	27 147	31 089	31 625	34 712	42 778
<b>Total</b>	<b>582 437</b>	<b>569 408</b>	<b>574 832</b>	<b>456 202</b>	<b>638 339</b>	<b>628 974</b>	<b>660 008</b>	<b>553 482</b>

1) Excluding assets in DNB Livsforsikring and encumbered securities. Including trading portfolio.

2) Including securities received in reverse repo transactions.

3) Including hold-to-maturity portfolio.

## 1.9.7 Liquidity Coverage Ratio

<i>Per cent</i>	EUR	USD	NOK	Total
30 September 2016	336	185	75	140
30 June 2016	255	205	49	122

### 1.10.1 Primary capital - DNB Group

Capital adequacy is calculated and reported in accordance with the EU capital requirements regulations for banks and investment firms (CRD IV/CRR). On 18 December 2015, the Ministry of Finance approved new regulations on consolidation etc. in cross-sectoral groups. The changes became effective on 31 January 2016 and are adapted to the EU regulations, reflecting the entry into force of Solvency II on 1 January 2016. The regulatory consolidation deviates from consolidation in the accounts and comprises the parent company, subsidiaries and associated companies within the financial sector, excluding insurance companies. Associated companies are consolidated pro rata.

	30 Sept. 2016	30 June 2016	31 March 2016 <sup>1)</sup>	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK million</i>									
Total equity excluding interim profits	180 422	181 718	188 809	190 078	164 181	162 390	167 910	158 723	137 212
50 per cent of interim profits for the year to date	6 744	4 593	2 447		7 978	5 712	3 264		7 884
Effect from regulatory consolidation	(4 915)	(5 038)	(6 083)	(541)	(274)	(249)	(273)	149	9
Non-eligible capital, insurance				(403)	(1 249)	(1 335)	(1 253)	(1 253)	(1 013)
Net additional Tier 1 capital instruments included in total equity	(9 594)	(9 532)	(8 064)	(8 272)	(8 198)	(8 126)	(8 064)		
Total equity for capital adequacy purpose	172 657	171 741	177 109	180 863	162 438	158 391	161 584	157 619	144 092
Deductions	(8 901)	(9 759)	(17 138)	(17 957)	(9 660)	(9 680)	(15 898)	(15 511)	(8 050)
<b>Common equity Tier 1 capital</b>	<b>163 756</b>	<b>161 982</b>	<b>159 972</b>	<b>162 906</b>	<b>152 778</b>	<b>148 712</b>	<b>145 687</b>	<b>142 108</b>	<b>136 042</b>
Additional Tier 1 capital instruments	11 351	11 351	9 951	10 267	10 267	10 267	10 267	4 028	3 647
Tier 1 capital	175 107	173 333	169 922	173 173	163 045	158 978	155 954	146 136	139 689
Tier 2 capital, net	19 671	21 196	21 633	27 887	27 418	25 416	22 084	24 115	21 878
<b>Total eligible capital</b>	<b>194 778</b>	<b>194 529</b>	<b>191 555</b>	<b>201 060</b>	<b>190 463</b>	<b>184 395</b>	<b>178 037</b>	<b>170 251</b>	<b>161 567</b>
Risk-weighted volume, basis for transitional rule, Basel I	1 306 590	1 335 732	1 311 709	1 310 727	1 353 169	1 321 019	1 333 040	1 294 135	1 238 489
80 per cent of RWA, transitional rule	1 045 272	1 068 585	1 049 367	1 048 582	1 082 535	1 056 815	1 066 432	1 035 308	990 791
Net risk-weighted volume, insurance				80 791	83 758	84 516	85 169	85 351	88 910
Risk-weighted volume, transitional rules	1 045 272	1 068 585	1 049 367	1 129 373	1 166 293	1 141 331	1 151 601	1 120 659	1 079 701
Minimum capital requirement, transitional rules	83 622	85 487	83 949	90 350	93 303	91 306	92 128	89 653	86 376
<b>Common equity Tier 1 capital ratio, transitional rules (%)</b>	<b>15.7</b>	<b>15.2</b>	<b>15.2</b>	<b>14.4</b>	<b>13.1</b>	<b>13.0</b>	<b>12.7</b>	<b>12.7</b>	<b>12.6</b>
Tier 1 capital ratio, transitional rules (%)	16.8	16.2	16.2	15.3	14.0	13.9	13.5	13.0	12.9
Capital ratio, transitional rules (%)	18.6	18.2	18.3	17.8	16.3	16.2	15.5	15.2	15.0

#### Basel III

Risk-weighted volume, Basel III	950 425	984 220	941 883	1 016 454	1 076 948	1 065 757	1 095 745	1 026 489	973 729
Minimum capital requirement, Basel III	76 034	78 738	75 351	81 316	86 156	85 261	87 660	82 119	77 898
Common equity Tier 1 capital ratio, Basel III (%)	17.2	16.5	17.0	16.0	14.2	14.0	13.3	13.8	14.0
Tier 1 capital ratio, Basel III (%)	18.4	17.6	18.0	17.0	15.1	14.9	14.2	14.2	14.3
Capital ratio, Basel III (%)	20.5	19.8	20.3	19.8	17.7	17.3	16.2	16.6	16.6

Leverage ratio, Basel III (%)	6.9	6.8	6.7	6.7	6.0	6.0	5.9	6.0	
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1) As from the first quarter of 2016, DNB Livsforsikring and DNB Forsikring are not included in the regulatory consolidation for the DNB Group. With effect from the first quarter of 2016, deductions are also made for significant investments in financial sector entities if they each exceed 10 per cent of common equity Tier 1 capital. The amounts that are not deducted receive a risk-weight of 250 per cent. In addition, the holdings of Tier 2 instruments in DNB Livsforsikring and DNB Forsikring are deducted from the Group's Tier 2 capital.

Capital adequacy figures include 50 per cent of interim profits in all quarters. Annual figures are exclusive of dividend payments.

Due to transitional rules, the minimum capital adequacy requirements cannot be reduced below 80 per cent of the corresponding figure calculated according to the Basel I regulations.

#### Basel III

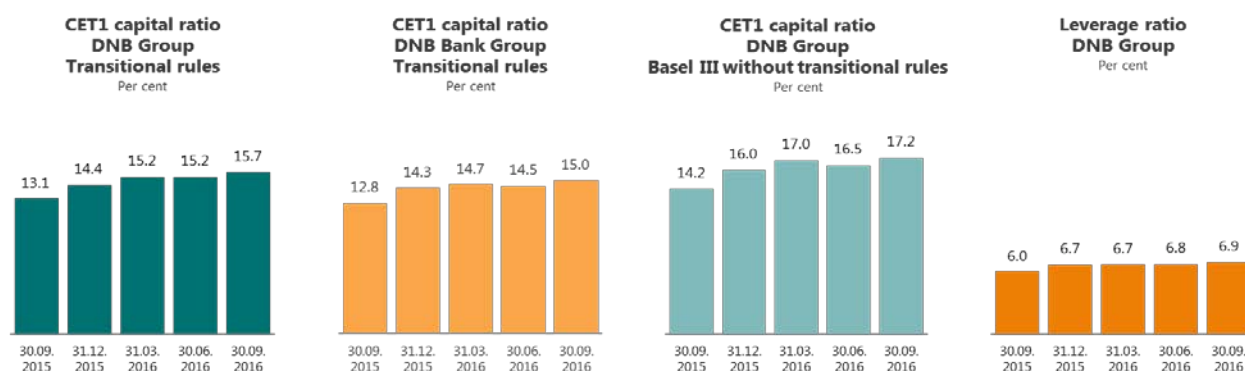
The majority of the credit portfolios are reported according to the IRB approach. However, one portfolio, banks and financial institutions (DNB Bank), is still subject to final IRB approval from Finanstilsynet. The portfolio Large corporate clients rated by simulation models (DNB Bank) was approved in December 2015.

### 1.10.2 Specification of capital requirements

	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK million</i>									
IRB approach									
Corporate	32 551	34 162	31 716	33 421	29 402	28 367	29 545	29 699	27 237
Specialised lending (SL)	354	355	505	468	183	210	176	179	274
Retail - residential mortgages	12 358	12 507	12 403	12 241	12 922	13 073	12 947	8 705	8 804
Retail - other exposures	1 908	1 953	1 966	1 965	2 001	2 015	2 030	2 016	1 996
Securitisation	952	1 045	1 117	1 201	1 695	1 452	1 536	1 820	1 839
Total credit risk, IRB approach	48 123	50 023	47 707	49 295	46 202	45 116	46 234	42 419	40 150
Standardised approach									
Central government	5	12	25	33	6	18	18	18	18
Institutions	2 126	2 317	2 225	2 230	2 803	2 551	2 559	2 730	2 569
Corporate	8 668	8 883	8 430	9 657	16 687	16 537	17 883	16 153	14 677
Retail - residential mortgages	1 756	1 730	1 774	1 764	1 735	1 595	1 618	1 657	1 518
Retail - other exposures	3 009	3 348	2 757	2 642	2 821	3 029	2 875	2 757	2 635
Equity positions	3 450	3 464	3 453	276	188	207	244	241	361
Securitisation	52	65	67	60	64	61	65	66	64
Other assets	599	718	689	535	306	771	829	674	616
Total credit risk, standardised approach	19 664	20 536	19 421	17 195	24 611	24 769	26 090	24 297	22 457
Total credit risk <sup>1)</sup>	67 787	70 558	67 128	66 490	70 813	69 886	72 324	66 715	62 607
Market risk									
Position risk, debt instruments	1 097	1 141	1 080	1 141	1 380	1 448	1 367	1 380	1 223
Position risk, equity instruments	18	23	19	36	20	26	20	39	32
Currency risk									
Commodity risk	1	0	1	3	4	4	9	9	17
Credit value adjustment risk (CVA)	460	344	452	513	692	588	580	601	498
Total market risk	1 576	1 509	1 552	1 693	2 095	2 067	1 975	2 029	1 770
Operational risk	6 670	6 670	6 670	6 670	6 546	6 546	6 546	6 546	6 408
Net insurance, after eliminations				6 463	6 701	6 761	6 814	6 828	7 113
Deductions									
Total capital requirements according to Basel III	76 034	78 738	75 351	81 317	86 156	85 261	87 660	82 119	77 898
Additional capital requirements according to transitional rules	7 588	6 749	8 599	9 033	7 148	6 046	4 469	7 534	8 478
Total capital requirements according to transitional rules	83 622	85 487	83 949	90 350	93 303	91 306	92 128	89 653	86 376

1) See next page for further details.

### 1.10.3 Common equity Tier 1 capital ratio<sup>1)</sup>



1) All figures include 50 per cent of interim profits, apart from the figures as at 31 December, which are exclusive of dividend payments.

### 1.10.4 Specification of capital requirements for credit risk

#### As at 30 September 2016

	Nominal exposure	EAD, exposure at default	Average risk weights (per cent)	Risk-weighted volume	Capital requirements
<i>Amounts in NOK million</i>					
IRB approach					
Corporate	1 036 066	844 265	48.2	406 887	32 551
Specialised Lending (SL)	10 603	10 198	43.3	4 421	354
Retail - residential mortgages	700 276	700 276	22.1	154 476	12 358
Retail - other exposures	112 649	92 596	25.8	23 851	1 908
Securitisation	13 185	13 185	90.3	11 902	952
Total credit risk, IRB approach	1 872 780	1 660 520	36.2	601 537	48 123
Standardised approach					
Central government	46 522	56 220	0.1	59	5
Institutions	215 329	103 824	25.6	26 569	2 126
Corporate	159 433	127 391	85.1	108 353	8 668
Retail - residential mortgages	49 852	47 772	46.0	21 952	1 756
Retail - other exposures	130 513	49 940	75.3	37 612	3 009
Equity positions	18 600	18 600	231.9	43 131	3 450
Securitisation	1 998	1 398	46.2	646	52
Other assets	13 004	13 004	57.5	7 484	599
Total credit risk, standardised approach	635 251	418 150	58.8	245 805	19 664
Total credit risk	2 508 031	2 078 670	40.8	847 341	67 787

#### As at 30 June 2016

	Nominal exposure	EAD, exposure at default	Average risk weights (per cent)	Risk-weighted volume	Capital requirements
<i>Amounts in NOK million</i>					
IRB approach					
Corporate	1 070 530	881 037	48.5	427 029	34 162
Specialised Lending (SL)	11 277	10 856	40.8	4 433	355
Retail - residential mortgages	680 606	680 592	23.0	156 335	12 507
Retail - other exposures	110 567	90 737	26.9	24 419	1 953
Securitisation	15 479	15 479	84.4	13 067	1 045
Total credit risk, IRB approach	1 888 458	1 678 701	37.2	625 283	50 023
Standardised approach					
Central government	48 506	60 453	0.2	148	12
Institutions	175 239	108 393	26.7	28 957	2 317
Corporate	164 188	129 475	85.8	111 037	8 883
Retail - residential mortgages	48 702	46 776	46.2	21 621	1 730
Retail - other exposures	132 177	58 313	71.8	41 844	3 348
Equity positions	18 698	18 698	2.3	43 297	3 464
Securitisation	2 177	2 177	37.3	812	65
Other assets	14 495	14 495	62.0	8 980	718
Total credit risk, standardised approach	604 181	438 780	58.5	256 696	20 536
Total credit risk	2 492 639	2 117 481	41.7	881 979	70 558

### 1.10.5 Primary capital - including DNB Bank ASA and DNB Bank Group

Capital adequacy is calculated and reported in accordance with the EU capital requirements regulations for banks and investment firms (CRD IV/CRR). On 18 December 2015, the Ministry of Finance approved new regulations on consolidation etc. in cross-sectoral groups. The changes became effective on 31 January 2016 and are adapted to the EU regulations, reflecting the entry into force of Solvency II on 1 January 2016. The regulatory consolidation deviates from consolidation in the accounts and comprises the parent company, subsidiaries and associated companies within the financial sector, excluding insurance companies. Associated companies are consolidated pro rata.

	DNB Bank ASA			DNB Bank Group			DNB Group		
	30 Sept. 2016	30 June 2016	30 Sept. 2015	30 Sept. 2016	30 June 2016	30 Sept. 2015	30 Sept. 2016	30 June 2016	30 Sept. 2015
<i>Amounts in NOK million</i>									
Total equity excluding profit for the period	152 501	152 512	136 121	165 362	166 752	148 738	180 422	181 718	164 181
Effect from regulatory consolidation				(474)	(581)	(274)	(4 915)	(5 038)	(274)
Non-eligible capital, DNB Livsforsikring									(1 249)
Additional Tier 1 capital instruments included in total equity	(9 453)	(9 453)	(8 053)	(9 453)	(9 453)	(8 053)	(9 453)	(9 453)	(8 053)
Net accrued interest on additional Tier 1 capital instruments	(141)	(79)	(145)	(141)	(79)	(145)	(141)	(79)	(145)
<b>Total equity</b>	<b>142 907</b>	<b>142 980</b>	<b>127 923</b>	<b>155 294</b>	<b>156 639</b>	<b>140 266</b>	<b>165 913</b>	<b>167 148</b>	<b>154 460</b>
<b>Deductions</b>									
Pension funds above pension commitments	(40)	(40)	(18)	(40)	(40)	(18)	(40)	(40)	(29)
Goodwill	(2 932)	(2 979)	(2 994)	(2 961)	(2 996)	(3 010)	(4 666)	(4 701)	(4 745)
Deferred tax assets that are not due to temporary differences	(195)	(195)	(82)	(641)	(641)	(514)	(641)	(641)	(514)
Other intangible assets	(625)	(621)	(704)	(886)	(985)	(1 122)	(886)	(985)	(1 306)
Dividends payable etc.									
Significant investments in financial sector entities							(674)	(640)	
Expected losses exceeding actual losses, IRB portfolios	(192)	(632)	(1 290)	(546)	(1 233)	(2 392)	(546)	(1 233)	(2 392)
Value adjustments due to the requirements for prudent valuation (AVA)	(515)	(555)	(661)	(868)	(909)	(1 096)	(868)	(909)	(1 096)
Adjustments for unrealised losses/(gains) on debt recorded at fair value	(16)	(16)	278	(414)	(414)	646	(414)	(414)	646
Adjustments for unrealised losses/(gains) arising from the institution's own credit risk related to derivative liabilities	(834)	(970)	(931)	(166)	(196)	(206)	(165)	(196)	(206)
Minimum requirement reassurance allocation									(19)
<b>Common Equity Tier 1 capital</b>	<b>137 560</b>	<b>136 973</b>	<b>121 521</b>	<b>148 772</b>	<b>149 225</b>	<b>132 554</b>	<b>157 012</b>	<b>157 389</b>	<b>144 800</b>
Common Equity Tier 1 capital incl. 50 per cent of profit for the period	142 463	140 255	126 548	155 498	153 853	139 954	163 756	161 982	152 778
Perpetual subordinated loan capital securities	11 351	11 351	10 267	11 351	11 351	10 267	11 351	11 351	10 267
<b>Tier 1 capital</b>	<b>148 911</b>	<b>148 323</b>	<b>131 788</b>	<b>160 122</b>	<b>160 575</b>	<b>142 821</b>	<b>168 362</b>	<b>168 739</b>	<b>155 067</b>
Tier 1 capital incl. 50 per cent of profit for the period	153 814	151 606	136 815	166 849	165 204	150 221	175 107	173 333	163 045
Perpetual subordinated loan capital	5 310	5 546	5 520	5 310	5 546	5 520	5 310	5 546	5 520
Term subordinated loan capital	20 161	21 200	21 897	20 161	21 200	21 897	20 161	21 200	21 897
<b>Deductions:</b>									
Holdings of Tier 2 instruments in DNB Livsforsikring							(5 800)	(5 550)	
<b>Tier 2 capital</b>	<b>25 471</b>	<b>26 746</b>	<b>27 418</b>	<b>25 471</b>	<b>26 746</b>	<b>27 418</b>	<b>19 671</b>	<b>21 196</b>	<b>27 418</b>
<b>Total eligible capital</b>	<b>174 381</b>	<b>175 070</b>	<b>159 205</b>	<b>185 593</b>	<b>187 322</b>	<b>170 239</b>	<b>188 033</b>	<b>189 936</b>	<b>182 485</b>
Total eligible capital incl. 50 per cent of profit for the period	179 285	178 353	164 233	192 320	191 950	177 638	194 778	194 529	190 463
Risk-weighted volume, transitional rules	773 358	799 143	925 194	1 034 684	1 059 481	1 089 254	1 045 272	1 068 585	1 166 293
Minimum capital requirement	61 869	63 931	74 016	82 775	84 758	87 140	83 622	85 487	93 303
<b>Common equity Tier 1 capital ratio, transitional rules (%)</b>	<b>18.4</b>	<b>17.6</b>	<b>13.7</b>	<b>15.0</b>	<b>14.5</b>	<b>12.8</b>	<b>15.7</b>	<b>15.2</b>	<b>13.1</b>
<b>Tier 1 capital ratio, transitional rules (%)</b>	<b>19.9</b>	<b>19.0</b>	<b>14.8</b>	<b>16.1</b>	<b>15.6</b>	<b>13.8</b>	<b>16.8</b>	<b>16.2</b>	<b>14.0</b>
<b>Capital ratio, transitional rules (%)</b>	<b>23.2</b>	<b>22.3</b>	<b>17.8</b>	<b>18.6</b>	<b>18.1</b>	<b>16.3</b>	<b>18.6</b>	<b>18.2</b>	<b>16.3</b>
Common equity Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)	17.8	17.1	13.1	14.4	14.1	12.2	15.0	14.7	12.4
Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)	19.3	18.6	14.2	15.5	15.2	13.1	16.1	15.8	13.3
Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)	22.5	21.9	17.2	17.9	17.7	15.6	18.0	17.8	15.6

1) As from the first quarter of 2016, DNB Livsforsikring and DNB Forsikring are not included in the regulatory consolidation for the DNB Group. With effect from the first quarter of 2016, deductions are also made for significant investments in financial sector entities if they each exceed 10 per cent of common equity Tier 1 capital. The amounts that are not deducted receive a risk-weight of 250 per cent. In addition, the holdings of Tier 2 instruments in DNB Livsforsikring and DNB Forsikring are deducted from the Group's Tier 2 capital.

Due to transitional rules, the minimum capital adequacy requirements cannot be reduced below 80 per cent of the corresponding figure calculated according to the Basel I regulations.



## Chapter 2 - Segmental reporting

Financial performance

Personal customers

Small and medium-sized enterprises

Large corporates and international customers

Trading

Other operations/eliminations

Traditional pension products

Main subsidiaries and product units

## 2.1.1 Development - reporting segments

### Changes in net interest income

<i>Amounts in NOK million</i>	3Q16	Change 2Q16-3Q16	Change 3Q15-3Q16
<b>Net interest income</b>	<b>8 481</b>	<b>(63)</b>	<b>(500)</b>
Personal customers	3 303	(28)	(142)
Small and medium-sized enterprises	1 590	20	39
Large corporates and international customers	3 508	24	(400)
Trading	19	16	125
Other	62	(95)	(121)

### Changes in net other operating income

<i>Amounts in NOK million</i>	3Q16	Change 2Q16-3Q16	Change 3Q15-3Q16
<b>Net other operating income</b>	<b>3 929</b>	<b>(1 024)</b>	<b>(544)</b>
Personal customers	1 281	(75)	(14)
Small and medium-sized enterprises	441	(76)	45
Large corporates and international customers	1 670	25	241
Trading	1 134	447	1 476
Traditional pension products	280	(34)	(3)
Other <sup>1)</sup>	(879)	(1 310)	(2 289)

### Changes in operating expenses

<i>Amounts in NOK million</i>	3Q16	Change 2Q16-3Q16	Change 3Q15-3Q16
<b>Operating expenses</b>	<b>(5 043)</b>	<b>342</b>	<b>276</b>
Personal customers	(2 002)	125	273
Small and medium-sized enterprises	(804)	34	(64)
Large corporates and international customers	(1 922)	22	120
Trading	(127)	3	28
Traditional pension products	(92)	26	33
Other	(96)	131	(115)

### Changes in impairment of loans and guarantees

<i>Amounts in NOK million</i>	3Q16	Change 2Q16-3Q16	Change 3Q15-3Q16
<b>Impairment of loans and guarantees</b>	<b>(2 176)</b>	<b>145</b>	<b>(2 568)</b>
Personal customers	(78)	10	(1 041)
Small and medium-sized enterprises	(339)	(135)	(200)
Large corporates and international customers	(1 758)	275	(1 325)
Other	(1)	(5)	(2)

1) DNB had indirect ownership interests in Visa Europe through its membership in Visa Norge. In connection with the valuation of the holdings in Visa Europe as at 31 March 2016 an accumulated gain of NOK 855 million was recognised in other comprehensive income. Upon the completion of the acquisition of Visa Europe by Visa Inc in the second quarter of 2016, this amount was reclassified to profit and a total gain of NOK 1 128 million was recognised as "Profit from investments accounted for by the equity method" in the income statement.

## 2.1.2 Extracts from income statement

	Personal customers		Small and medium-sized enterprises		Large corporates and international customers		Trading		Traditional pension products <sup>1)</sup>		Other operations/eliminations <sup>2)</sup>		DNB Group	
<i>Amounts in NOK million</i>	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15
Net interest income	3 303	3 445	1 590	1 551	3 508	3 908	19	(106)			62	183	8 481	8 981
Net other operating income	1 281	1 295	441	396	1 670	1 429	1 134	(342)	280	284	(879)	1 411	3 929	4 472
Total income	4 584	4 739	2 031	1 947	5 178	5 337	1 153	(448)	280	284	(817)	1 594	12 409	13 453
Operating expenses	(2 002)	(2 274)	(804)	(740)	(1 922)	(2 043)	(127)	(155)	(92)	(126)	(96)	19	(5 043)	(5 319)
Pre-tax operating profit before impairment	2 582	2 465	1 227	1 207	3 256	3 295	1 025	(604)	188	158	(913)	1 613	7 366	8 134
Net gains on fixed and intangible assets	(0)	(3)	0	(1)	19	1					1	(1)	20	(3)
Impairment of loans and guarantees	(78)	963	(339)	(138)	(1 758)	(433)					(1)	1	(2 176)	392
Profit from repossessed operations			(6)	(21)	4	1					1	20		
Pre-tax operating profit	2 503	3 425	883	1 047	1 521	2 863	1 025	(604)	188	158	(911)	1 633	5 209	8 523
Tax expense	(626)	(925)	(221)	(283)	(411)	(830)	(256)	157	(7)	84	390	(342)	(1 130)	(2 139)
Profit from operations held for sale, after taxes	0	2			(0)						1	(17)	1	(14)
Profit for the period	1 878	2 503	662	764	1 110	2 033	769	(447)	181	242	(521)	1 274	4 080	6 370

1) For more information about Traditional pension products, see tables 2.7.1, 2.7.2 and 2.8.4.

2) For more information about other operations/eliminations, see tables below.

## 2.1.3 Other operations/eliminations

Other operations/eliminations include IT and Operations, HR (Human Resources), Group Finance including Group Treasury, Group Risk Management, Corporate Communications, the partially owned company Eksportfinans, investments in IT infrastructure and shareholder-related costs. In addition, Other operations/eliminations include that part of the Group's equity that is not allocated to the segments. Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" in the internal reporting of segments. The acquired companies and all intra-group eliminations are included in Other operations/eliminations.

### Pre-tax operating profit

<i>Amounts in NOK million</i>	3Q16	3Q15
Unallocated interest income	(80)	71
Income from equity investments	7	(45)
Mark-to-market adjustments on financial instruments	(323)	544
Basis swaps	(444)	933
Profit from associated companies	(0)	(32)
Net gains on investment properties	11	143
Profit from repossessed operations	1	20
Ownership-related expenses (costs relating to shareholders, investor relations, strategic planning etc.)	(117)	(103)
Unallocated personnel expenses	(82)	(75)
Unallocated IT and Operations expenses	114	112
IT restructuring	2	(56)
Impairment of fixed assets and value adjustments on investment properties	35	(17)
Other	(37)	138
Pre-tax operating profit	(911)	1 633

## 2.1.4 Main average balance sheet items and key figures

### Main average balance sheet items

	Personal customers		Small and medium-sized enterprises		Large corporates and international customers		Trading		Traditional pension products		Other operations/eliminations		DNB Group	
<i>Amounts in NOK billion</i>	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15
Loans to customers <sup>1) 2)</sup>	706.9	697.2	227.1	217.8	553.6	582.7	20.0	12.3	27.4	4.2	(14.0)	(0.6)	1 521.0	1 513.7
Deposits from customers <sup>1) 2)</sup>	407.9	390.4	179.5	175.4	374.4	408.9	111.1	174.7			(22.8)	(3.5)	1 050.0	1 145.9
Assets under management	75.7	75.4	72.4	61.6	181.8	218.7			203.7	199.2	21.6	14.8	555.2	569.5
Allocated capital <sup>3)</sup>	39.7	33.1	24.4	21.6	88.7	70.4	7.2	7.0	19.6	17.9				

### Key figures

	Personal customers		Small and medium-sized enterprises		Large corporates and international customers		Trading		Traditional pension products		Other operations		DNB Group	
<i>Per cent</i>	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15	3Q16	3Q15
Cost/income ratio <sup>4)</sup>	43.7	48.0	39.6	38.0	37.1	38.3	11.0	(34.7)	32.9	44.4			40.6	39.6
Ratio of deposits to loans <sup>2) 4)</sup>	57.7	56.0	79.0	80.5	67.6	70.2							69.0	75.7
Return on allocated capital, annualised <sup>3)</sup>	18.8	30.0	10.8	14.0	5.0	11.5	42.7	(25.4)	3.7	5.4			8.5	14.7

1) Loans to and deposits from customers in the Baltics are included under Large corporates and international customers in spite of being reclassified as assets and liabilities held for sale in August 2016. The reclassification is reflected under Other operations/eliminations. Reclassified loans amounted to NOK 23.7 billion and deposits to NOK 17.9 billion.

2) Loans to customers include accrued interest, impairment and value adjustments. Correspondingly, deposits from customers include accrued interest and value adjustments. In November 2015, a portfolio of residential mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring. Personal Banking Norway will continue to manage the portfolio on behalf of DNB Livsforsikring.

3) Allocated capital for the segments is calculated based on the external capital adequacy requirement (Basel III) which must be met by the Group. The capital allocated in 2016 corresponds to a common equity Tier 1 capital ratio of 17.2 per cent compared to 14.5 per cent in 2015. Recorded capital is used for the Group.

4) Total operating expenses relative to total income.

5) Deposits from customers relative to loans to customers. Calculated on the basis of average balance sheet items.

## 2.1.5 Key figures - Norwegian and international units <sup>1)</sup>

### Norwegian units

Per cent	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Share of group income	77.6	79.2	77.8	73.9	77.4	77.2	80.3	76.9	80.6
Cost/income ratio <sup>2)</sup>	40.9	39.4	42.8	24.1	39.4	43.7	35.5	40.9	39.6
Share of net group loans to customers	82.7	81.4	81.6	81.0	80.2	81.1	80.8	81.3	83.2
Non-performing and doubtful loans and guarantees relative to total loans	1.1	0.9	0.6	0.4	0.4	0.4	0.5	0.6	0.7
Provision ratio (per cent) <sup>3)</sup>	39.9	37.9	49.9	51.6	54.1	53.7	53.2	40.2	40.2
Individual impairment in relation to net loans, annualised	(0.37)	(0.33)	0.02	(0.14)	0.26	(0.15)	(0.04)	(0.21)	(0.06)

### International units <sup>4)</sup>

Per cent	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Share of group income	22.4	20.8	22.2	26.1	22.6	22.8	19.7	23.1	19.4
Cost/income ratio <sup>2)</sup>	39.7	41.7	38.3	39.3	40.2	39.7	42.8	46.5	43.7
Share of net group loans to customers	14.4	18.6	18.4	19.0	19.8	18.9	19.2	18.7	16.8
Non-performing and doubtful loans and guarantees relative to total loans	2.1	2.5	2.5	2.4	2.4	2.5	2.6	2.8	2.4
Provision ratio (per cent) <sup>3)</sup>	58.7	50.8	50.8	47.6	48.6	50.7	49.6	48.3	55.0
Individual impairment in relation to net loans, annualised	(0.69)	(0.80)	(0.85)	(0.75)	(0.66)	(0.46)	(0.60)	(0.41)	(0.15)

1) The figures are based on the financial accounts.

2) Excluding impairment losses for goodwill and intangible assets.

3) The provision ratio includes individual and collective impairment as a percentage of gross non-performing and gross doubtful loans and guarantees.

4) Includes volumes in the Baltics, reclassified as assets held for sale in August 2016, of which net non-performing and net doubtful loans and guarantees totalled NOK 2 529 million at end-September.

## 2.2.1 Personal customers - Financial performance

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Net interest income <sup>1)</sup>	3 303	3 331	3 407	3 496	3 445	3 421	3 336	3 400	3 521
Net other operating income	1 281	1 356	1 138	1 120	1 295	1 311	1 169	1 141	1 240
Total income	4 584	4 686	4 545	4 616	4 739	4 732	4 505	4 540	4 760
Operating expenses	(2 002)	(2 127)	(2 546)	(2 157)	(2 274)	(2 287)	(2 158)	(2 107)	(2 145)
Pre-tax operating profit before impairment	2 582	2 559	1 999	2 459	2 465	2 445	2 347	2 434	2 615
Net gains on fixed and intangible assets	(0)	0	0	0	(3)	3		1	0
Impairment losses on loans and guarantees <sup>1)</sup>	(78)	(88)	430	15	963	(84)	45	80	(58)
Profit from repossessed operations <sup>2)</sup>									
Pre-tax operating profit	2 503	2 471	2 429	2 474	3 425	2 363	2 393	2 514	2 557
Tax expense	(626)	(618)	(607)	(668)	(925)	(638)	(646)	(679)	(690)
Profit from operations held for sale, after taxes	0	(0)	(1)	(1)	2	(0)	0		
<b>Profit for the period</b>	<b>1 878</b>	<b>1 853</b>	<b>1 821</b>	<b>1 805</b>	<b>2 503</b>	<b>1 725</b>	<b>1 747</b>	<b>1 835</b>	<b>1 867</b>

Average balance sheet items in NOK billion:									
Loans to customers <sup>3)</sup> *)	706.9	694.3	687.1	695.7	697.2	689.0	679.9	674.8	664.3
Deposits from customers <sup>3)</sup>	407.9	398.8	395.6	391.1	390.4	375.9	368.7	363.8	363.6
Assets under management	75.7	74.9	74.1	75.2	75.4	76.2	69.1	68.1	66.3
Allocated capital <sup>4)</sup>	39.7	40.8	40.3	33.8	33.1	33.6	34.8	29.8	29.3

Key figures in per cent:									
Cost/income ratio	43.7	45.4	56.0	46.7	48.0	48.3	47.9	46.4	45.1
Ratio of deposits to loans	57.7	57.4	57.6	56.2	56.0	54.6	54.2	53.9	54.7
Return on allocated capital, annualised <sup>4)</sup>	18.8	18.2	18.2	21.2	30.0	20.6	20.4	24.5	25.3

### \*) Loans to personal customers including loans transferred to DNB Livsforsikring

In November 2015, a portfolio of residential mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring. As of the same date, the portfolio was transferred from the Personal customers segment to the Traditional pension products segment. Personal Banking Norway will continue to manage the portfolio on behalf of DNB Livsforsikring. See specification of the effects of the transfer on net interest income and loans to customers in the table below:

Amounts in NOK billion	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Loans to customers <sup>3)</sup>	706.9	694.3	687.1	695.7	697.2	689.0	679.9	674.8	664.3
Residential mortgages transferred to DNB Livsforsikring - assets under management	18.0	18.5	19.1	8.0					
Loans to personal customers	724.9	712.9	706.2	703.7	697.2	689.0	679.9	674.8	664.3

Net interest income on the transferred portfolio (NOK million)	30	31	33	10					
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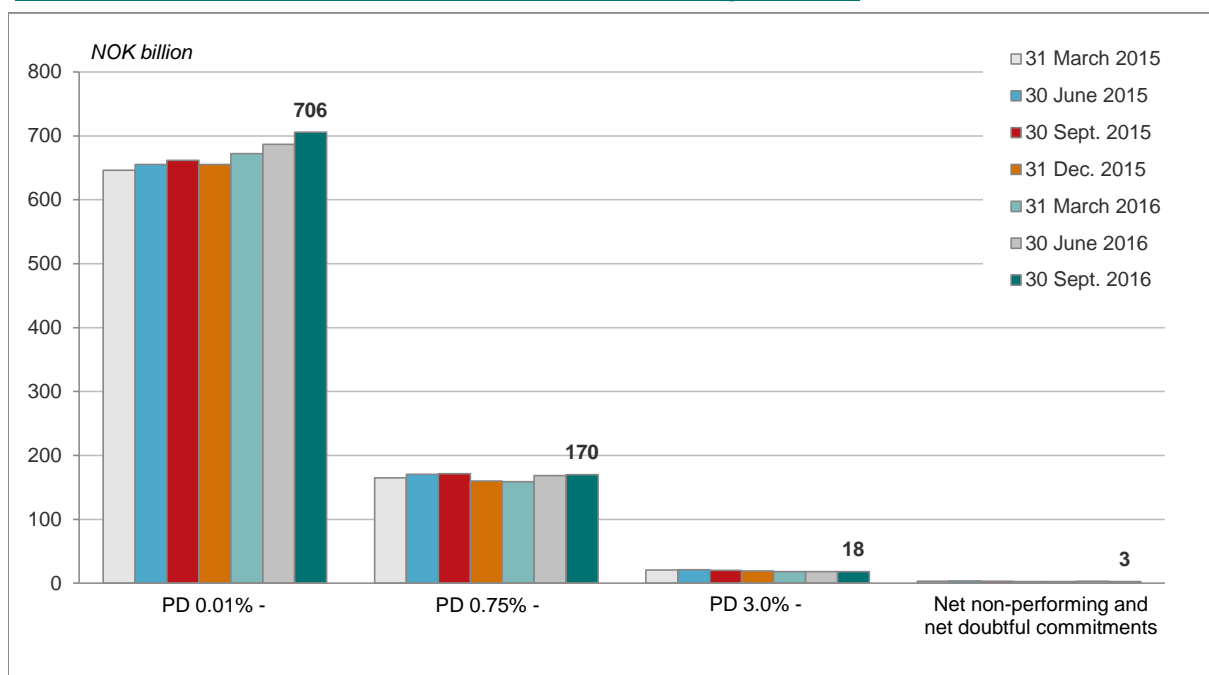
1) Including collective impairment.

2) Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" under the various segments.

3) Loans to customers include accrued interest and impairment. Correspondingly, deposits from customers include accrued interest.

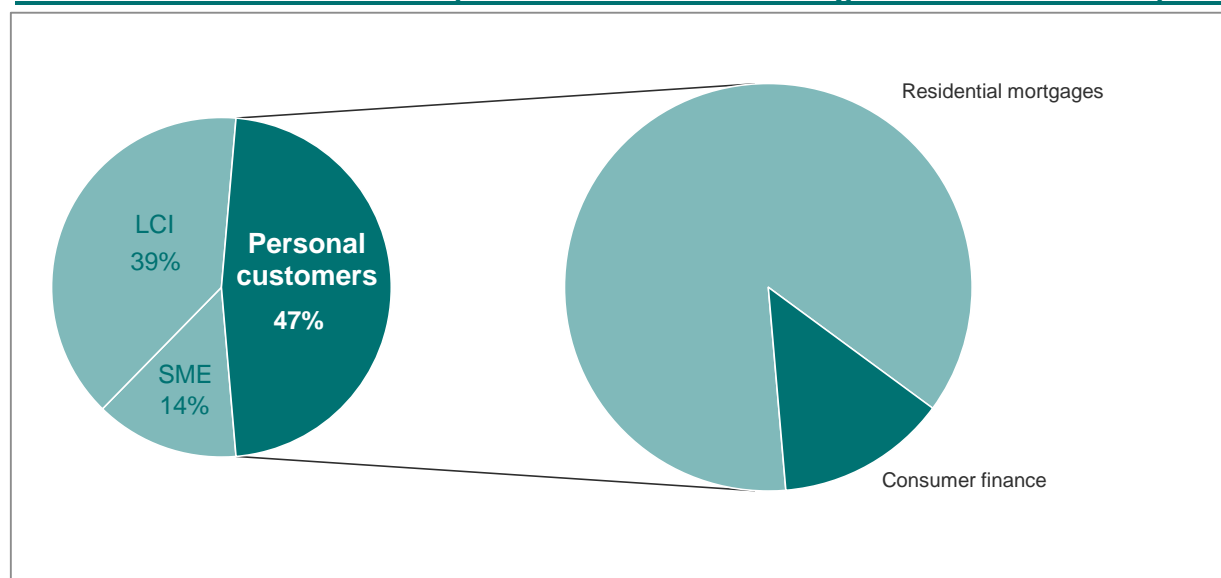
4) Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

### 2.2.2 Personal customers - Risk classification of portfolio <sup>1)</sup>



1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

### 2.2.3 Personal customers - Exposure at default according to sector as at 30 Sept. 2016



## 2.2.4 Personal customers - Development in average volumes and interest rate spreads

	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>Volumes (NOK billion):</b>									
Loans to customers <sup>1) 2)</sup>	706	692	684	689	693	686	677	672	661
Deposits from customers <sup>1)</sup>	406	398	395	387	387	374	368	358	359
<b>Spread income (NOK million):</b>									
Lending spreads <sup>3)</sup>	3 069	3 138	3 075	3 394	3 508	3 573	3 823	3 860	3 828
Deposit spreads	345	328	411	236	102	(30)	(268)	(307)	(292)
<b>Spreads in per cent:</b>									
Lending spreads <sup>3)</sup>	1.73	1.82	1.81	1.95	2.01	2.09	2.29	2.28	2.30
Deposit spreads	0.34	0.33	0.42	0.24	0.10	(0.03)	(0.30)	(0.34)	(0.32)

1) Loans to and deposits from customers. Nominal values, excluding impaired loans.

2) In November 2015, a portfolio of residential mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring. As of the same date, the portfolio was transferred from the Personal customers segment to the Traditional pension products segment. Personal Banking Norway will continue to manage the portfolio on behalf of DNB Livsforsikring.

3) Margin calculations for finance leases were adjusted in the third quarter of 2015. Figures for previous periods have been restated accordingly.

## 2.2.5 Personal customers - Distribution of loan to value <sup>1)</sup>

### Loan to value per risk grade as at 30 September 2016

	Risk grade			Total	Share of loan to value in per cent <sup>1)</sup>
	Low	Moderate	High		
Loan to value in NOK billion <sup>2)</sup>					
0-40	98	17	1	116	16.2 %
40-60	176	41	2	219	30.5 %
60-75	193	49	3	245	34.0 %
75-85	71	25	2	98	13.6 %
>85	29	11	1	42	5.8 %
Total exposure at default	567	143	9	720	100.0 %

### \* ) Development in loan to value

	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014
Loan to value in per cent <sup>2) 3)</sup>								
0-40	16.2 %	16.3 %	14.9 %	15.1 %	16.2 %	15.8 %	14.3 %	14.6 %
40-60	30.5 %	30.8 %	28.1 %	28.3 %	30.6 %	29.9 %	26.9 %	27.2 %
60-75	34.0 %	33.8 %	34.2 %	34.5 %	33.2 %	33.5 %	33.6 %	33.2 %
75-85	13.6 %	13.5 %	15.1 %	14.8 %	13.2 %	13.8 %	16.3 %	16.2 %
>85	5.8 %	5.6 %	7.8 %	7.3 %	6.7 %	7.0 %	8.9 %	8.8 %
Total	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Average loan to value	59.9 %	59.7 %	61.7 %	61.3 %	60.0 %	60.8 %	62.9 %	62.9 %
Total exposure at default (NOK billion)	720	707	691	685	703	693	680	667
Total drawn amount (NOK billion)	655	644	631	627	646	638	627	616

1) Distribution of residential mortgages, recalibrated, in the personal customers segment within actual collateral categories. The volumes represent the IRB-approved mortgage portfolio and are the expected outstanding amount in the event of default.

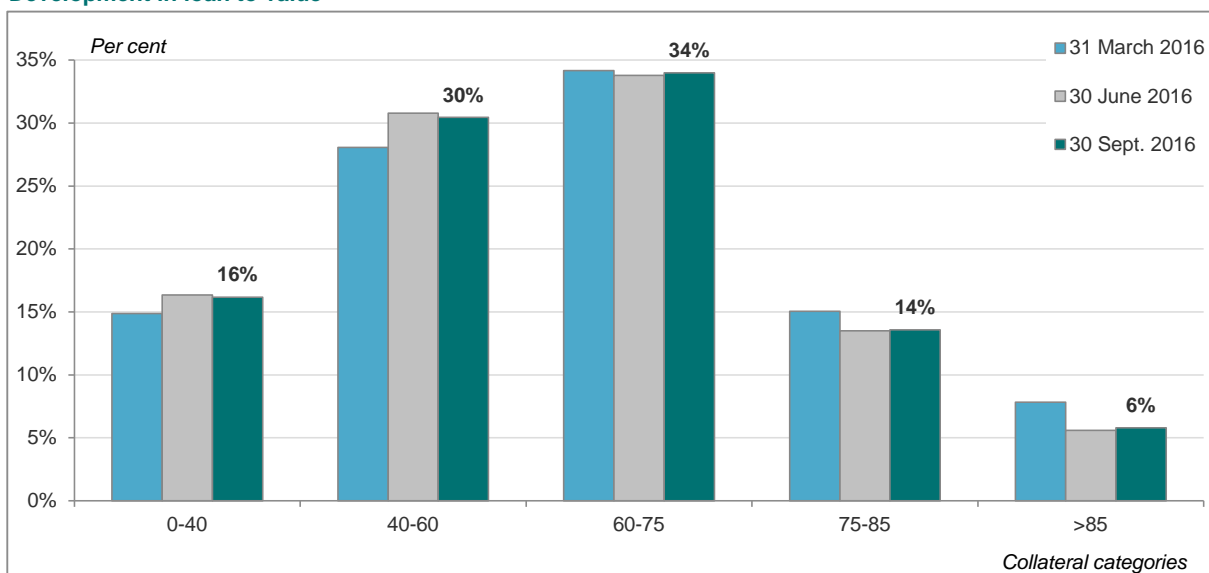
2) The total exposure (EAD) is included in the actual collateral category.

3) The sale of a portfolio of residential mortgages amounting to approximately NOK 20 billion from DNB Boligkreditt to DNB Livsforsikring in November 2015 affected the relative distribution of the remaining loans, as the transferred loans were within low risk grades and had a low loan to value. More than 90 per cent of the portfolio transferred had a loan to value at end-December 2015 in the interval 0-60 per cent.



## 2.2.5 Personal customers - Distribution of loan to value (continued)

### Development in loan to value



## 2.2.6 DNB Boligkreditt - Average mortgage lending - volumes and spreads <sup>1)</sup>

Amounts in NOK billion	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Average loans to customers	590	577	567	572	573	564	555	550	543
Portfolio transferred to DNB Livsforsikring <sup>1)</sup>	18	19	19	8					
Average loans to customers including transferred loans	608	595	586	580	573	564	555	550	543
Spreads measured against actual funding costs (per cent)	0.66	0.78	0.82	0.95	1.08	1.10	1.31	1.31	1.16

1) In November 2015, a portfolio of residential mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring. As of the same date, the portfolio was transferred from the Personal customers segment to the Traditional pension products segment. Personal Banking Norway will continue to manage the portfolio on behalf of DNB Livsforsikring.

## 2.2.7 DNB Eiendom - Residential real estate broking in Norway

	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Number of properties sold	5 942	7 311	5 400	5 035	5 877	7 529	6 066	5 159	5 825
Fees on real estate broking (NOK million)	282	348	248	236	279	354	279	234	271
Market shares (per cent) <sup>1)</sup>	18.4	18.8	19.9	19.3	19.2	19.7	19.8	19.1	19.2

1) Management's estimates.

### 2.3.1 Small and medium-sized enterprises (SME) - Financial performance

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Net interest income	1 590	1 570	1 561	1 610	1 551	1 515	1 455	1 555	1 400
Net other operating income	441	517	454	449	396	422	461	477	442
Total income	2 031	2 087	2 015	2 059	1 947	1 937	1 917	2 032	1 841
Operating expenses	(804)	(837)	(817)	(807)	(740)	(773)	(758)	(775)	(766)
Pre-tax operating profit before impairment	1 227	1 250	1 198	1 252	1 207	1 164	1 159	1 258	1 075
Net gains on fixed and intangible assets	0	(1)	3	(0)	(1)	(0)	(1)	43	(0)
Impairment losses on loans and guarantees <sup>1)</sup>	(339)	(204)	(251)	(360)	(138)	(280)	(290)	(462)	(152)
Profit from repossessed operations <sup>2)</sup>	(6)	(12)	(17)	35	(21)	(11)	0	16	(11)
Pre-tax operating profit	883	1 033	933	927	1 047	872	869	854	911
Tax expense	(221)	(258)	(233)	(250)	(283)	(235)	(234)	(231)	(246)
<b>Profit for the period</b>	<b>662</b>	<b>775</b>	<b>700</b>	<b>677</b>	<b>764</b>	<b>637</b>	<b>634</b>	<b>624</b>	<b>665</b>
<b>Average balance sheet items in NOK billion:</b>									
Loans to customers <sup>3)</sup>	227.1	223.8	221.3	220.3	217.8	214.2	211.7	209.6	207.2
Deposits from customers <sup>3)</sup>	179.5	173.5	170.3	172.8	175.4	170.4	166.9	169.3	164.3
Assets under management	72.4	69.4	67.7	64.1	61.6	60.7	52.5	53.8	50.6
Allocated capital <sup>4)</sup>	24.4	24.4	25.0	21.0	21.6	21.0	21.6	20.0	19.9
<b>Key figures in per cent:</b>									
Cost/income ratio	39.6	40.1	40.6	39.2	38.0	39.9	39.5	38.1	41.6
Ratio of deposits to loans	79.0	77.5	77.0	78.5	80.5	79.5	78.9	80.8	79.3
Return on allocated capital, annualised <sup>4)</sup>	10.8	12.8	11.3	12.8	14.0	12.2	11.9	12.4	13.3

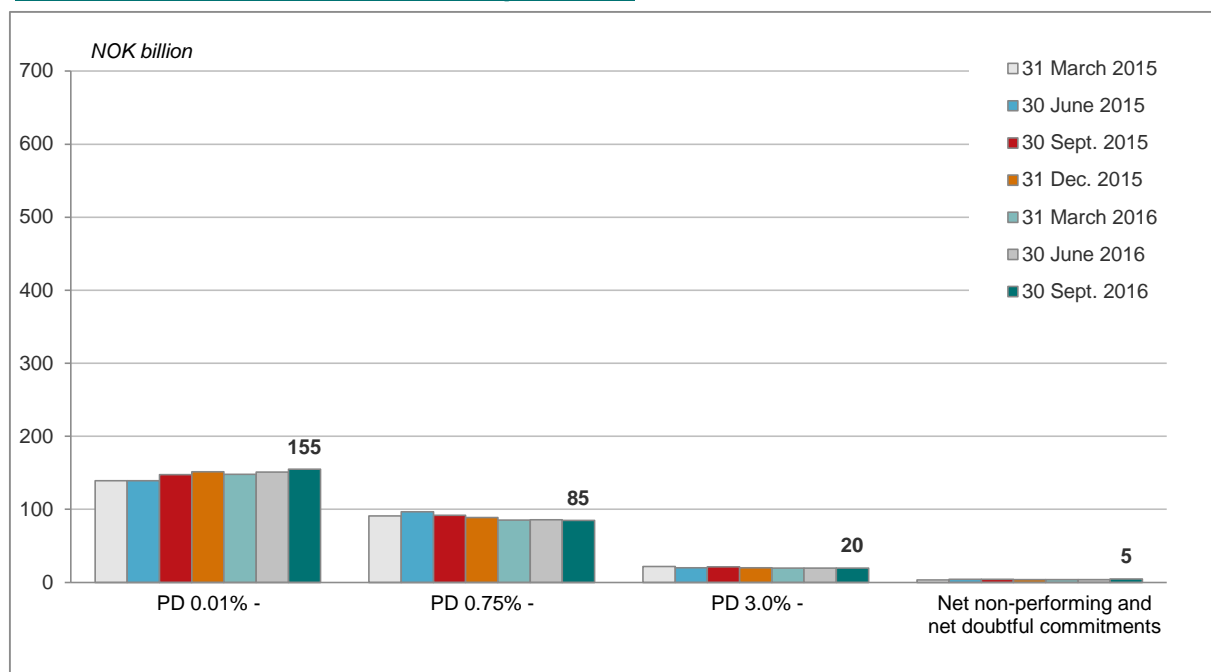
1) Including collective impairment.

2) Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" under the various segments.

3) Loans to customers include accrued interest and impairment. Correspondingly, deposits from customers include accrued interest.

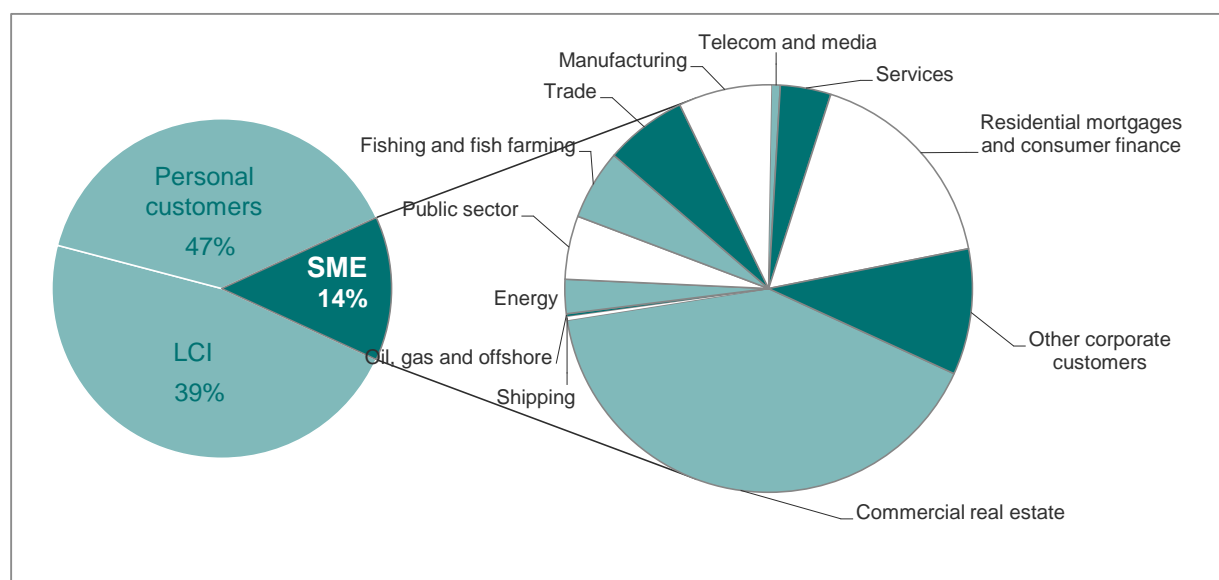
4) Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

### 2.3.2 SME - Risk classification of portfolio <sup>1)</sup>



1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

### 2.3.3 SME - Exposure at default according to sector as at 30 September 2016



### 2.3.4 SME - Development in average volumes and interest rate spreads

	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>Volumes (NOK billion):</b>									
Loans to customers <sup>1)</sup>	227	221	218	218	214	212	209	207	204
Deposits from customers <sup>1)</sup>	179	173	170	172	175	170	167	168	163
<b>Spread income (NOK million):</b>									
Lending spreads <sup>2)</sup>	1 404	1 377	1 336	1 291	1 303	1 295	1 287	1 312	1 289
Deposit spreads	173	166	195	168	147	77	65	22	(8)
<b>Spreads in per cent:</b>									
Lending spreads <sup>2)</sup>	2.46	2.50	2.46	2.35	2.41	2.45	2.50	2.52	2.50
Deposit spreads	0.38	0.38	0.46	0.39	0.33	0.18	0.16	0.05	(0.02)

1) Loans to and deposits from customers. Nominal values, excluding impaired loans.

2) Margin calculations for finance leases were adjusted in the third quarter of 2015. Figures for previous periods have been restated accordingly.

## 2.4.1 Large corporates and international customers (LCI) - Financial performance

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Net interest income	3 508	3 484	3 641	3 929	3 908	3 749	3 611	3 726	3 419
Net other operating income	1 670	1 645	1 309	1 358	1 429	1 762	1 533	1 567	1 399
Total income	5 178	5 129	4 950	5 287	5 337	5 511	5 145	5 292	4 817
Operating expenses	(1 922)	(1 945)	(2 013)	(2 202)	(2 043)	(1 892)	(1 917)	(1 914)	(1 759)
Pre-tax operating profit before impairment	3 256	3 184	2 937	3 086	3 295	3 619	3 228	3 378	3 059
Net gains on fixed and intangible assets	19	5	4	5	1	42	6	9	12
Impairment losses on loans and guarantees <sup>1)</sup>	(1 758)	(2 033)	(1 356)	(1 079)	(433)	(284)	(312)	(465)	33
Profit from repossessed operations <sup>2)</sup>	4	(5)	1	(6)	1	(5)	(57)	(14)	(43)
Pre-tax operating profit	1 521	1 151	1 586	2 006	2 863	3 371	2 865	2 909	3 059
Tax expense	(411)	(311)	(428)	(582)	(830)	(978)	(831)	(902)	(948)
Profit from operations held for sale, after taxes	(0)	(0)	3					2	
<b>Profit for the period</b>	<b>1 110</b>	<b>840</b>	<b>1 161</b>	<b>1 424</b>	<b>2 033</b>	<b>2 394</b>	<b>2 034</b>	<b>2 009</b>	<b>2 111</b>
<b>Average balance sheet items in NOK billion:</b>									
Loans to customers <sup>3)</sup>	553.6	554.0	563.1	579.3	582.7	557.9	552.1	520.8	493.5
Deposits from customers <sup>3)</sup>	374.4	378.5	383.2	403.5	408.9	379.1	380.0	385.7	362.0
Assets under management	181.8	180.6	205.0	222.7	218.7	222.5	209.9	211.8	203.0
Allocated capital <sup>4)</sup>	88.7	84.7	86.4	70.9	70.4	69.8	72.5	57.5	54.3
<b>Key figures in per cent:</b>									
Cost/income ratio	37.1	37.9	40.7	41.6	38.3	34.3	37.3	36.2	36.5
Ratio of deposits to loans	67.6	68.3	68.1	69.6	70.2	67.9	68.8	74.1	73.4
Return on allocated capital, annualised <sup>4)</sup>	5.0	4.0	5.4	8.0	11.5	13.8	11.4	13.8	15.4

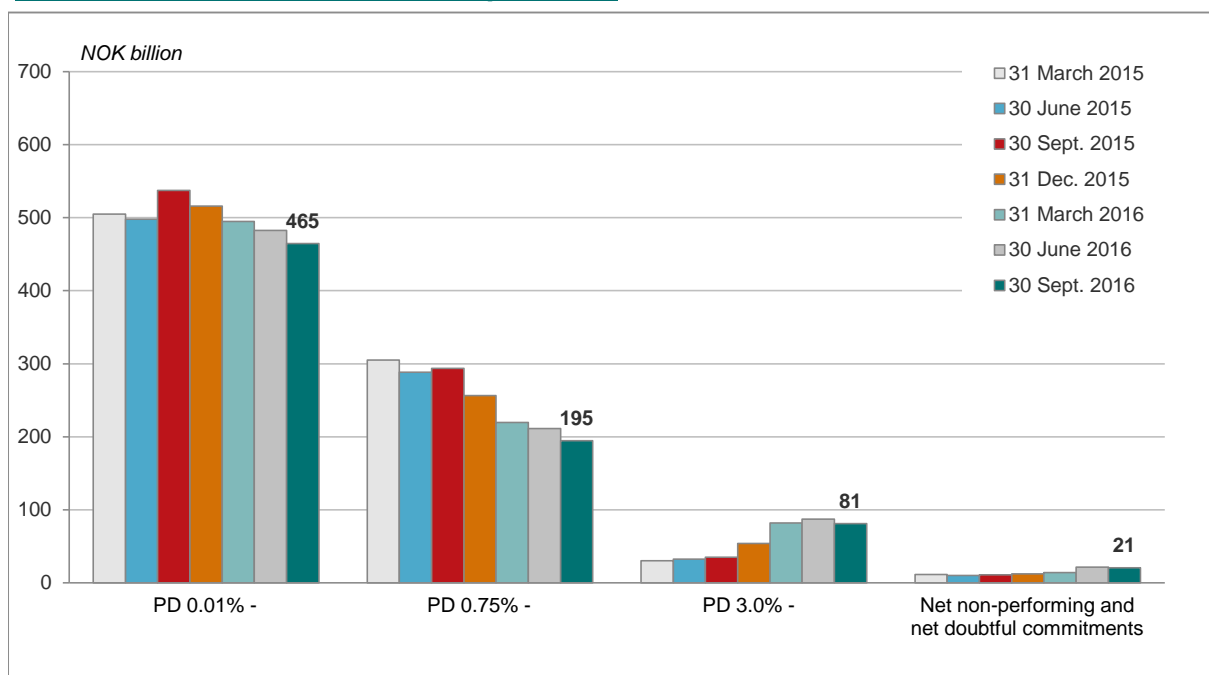
1) Including collective impairment.

2) Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" under the various segments.

3) Loans to customers include accrued interest and impairment. Correspondingly, deposits from customers include accrued interest.

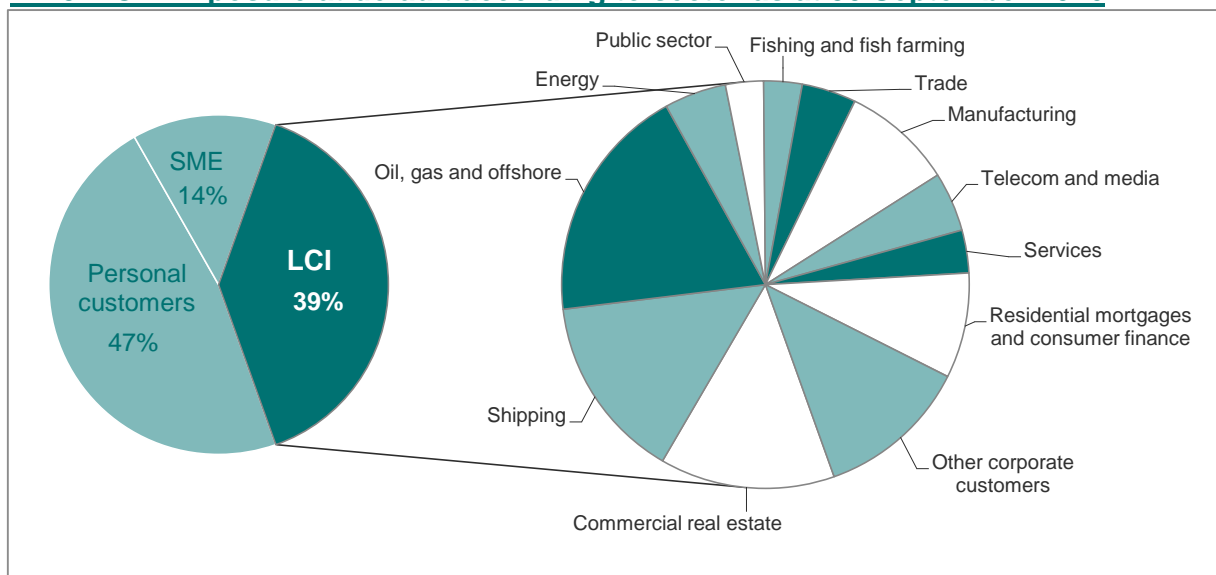
4) Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

## 2.4.2 LCI - Risk classification of portfolio <sup>1)</sup>



1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

## 2.4.3 LCI - Exposure at default according to sector as at 30 September 2016



## 2.4.4 LCI - Average volumes

Amounts in NOK billion	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<i>Loans to customers <sup>1)</sup></i>									
Nordic Corporates Division	153	153	150	154	157	156	154	156	157
International Corporates Division	104	101	100	103	104	95	91	82	77
Energy Division	65	68	69	72	73	72	71	64	57
Shipping, Offshore and Logistics Division	135	142	150	157	158	151	150	134	123
Baltics	47	47	47	46	45	43	44	43	41
Other <sup>3)</sup>	49	44	47	48	45	42	41	41	39
<b>Total Large corporates and international customers</b>	<b>554</b>	<b>554</b>	<b>563</b>	<b>579</b>	<b>583</b>	<b>558</b>	<b>552</b>	<b>521</b>	<b>493</b>
<i>Guarantees</i>									
Nordic Corporates Division	16	17	17	17	17	15	15	15	15
International Corporates Division	14	14	13	14	13	13	14	13	14
Energy Division	22	23	26	27	27	29	31	33	30
Shipping, Offshore and Logistics Division	14	13	12	13	12	12	15	12	12
Baltics	1	1	1	1	2	2	2	1	1
Other <sup>3)</sup>	7	7	9	9	7	8	7	6	6
<b>Total Large corporates and international customers</b>	<b>75</b>	<b>75</b>	<b>78</b>	<b>81</b>	<b>78</b>	<b>78</b>	<b>83</b>	<b>80</b>	<b>77</b>
<i>Total loans and guarantees</i>									
Nordic Corporates Division	169	170	167	171	173	171	170	171	172
International Corporates Division	118	114	114	116	117	108	105	96	91
Energy Division	87	91	94	99	101	101	103	97	87
Shipping, Offshore and Logistics Division	148	155	163	169	170	163	166	147	134
Baltics	48	48	48	48	47	43	44	43	41
Other <sup>3)</sup>	57	51	56	57	52	50	48	47	45
<b>Total Large corporates and international customers</b>	<b>628</b>	<b>629</b>	<b>641</b>	<b>661</b>	<b>661</b>	<b>636</b>	<b>635</b>	<b>601</b>	<b>571</b>
<i>Deposits from customers <sup>2)</sup></i>									
Nordic Corporates Division	136	136	134	142	138	127	124	133	134
International Corporates Division	54	55	52	62	63	59	48	49	48
Energy Division	60	63	66	65	73	71	77	77	67
Shipping, Offshore and Logistics Division	70	77	81	86	89	82	84	80	71
Baltics	35	41	36	36	33	31	31	30	28
Other <sup>3)</sup>	19	7	13	12	12	10	17	17	14
<b>Total Large corporates and international customers</b>	<b>374</b>	<b>379</b>	<b>383</b>	<b>403</b>	<b>409</b>	<b>379</b>	<b>380</b>	<b>386</b>	<b>362</b>
Commercial paper issues during the period	17	23	20	23	17	18	17	16	14
Syndicated loans during the period	15	2	4	1		4	26	6	5
Bond issues during the period	18	20	16	15	12	17	17	16	10

1) Loans to customers include accrued interest and impairment losses. Amounts due from credit institutions are not included.

2) Deposits from customers include accrued interest. Amounts due to credit institutions are not included.

3) Including Poland.

## 2.4.5 LCI - Development in average volumes and interest rate spreads

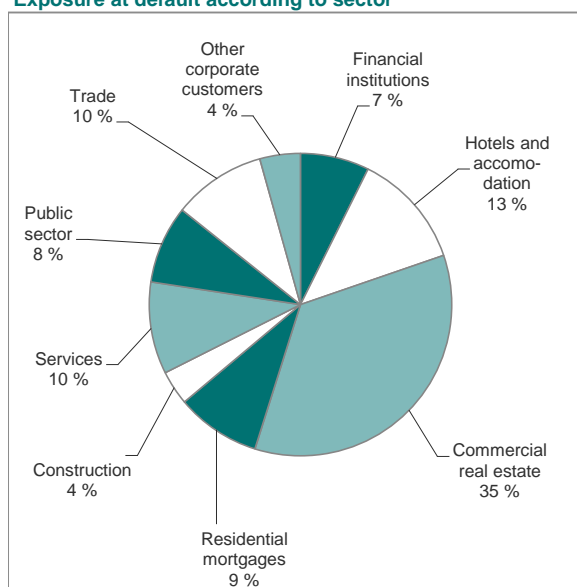
	2Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>Volumes (NOK billion):</b>									
Loans to customers <sup>1)</sup>	542	543	555	571	573	552	545	511	484
Deposits from customers <sup>1)</sup>	374	378	383	403	408	379	380	385	361
<b>Spread income (NOK million):</b>									
Lending spreads <sup>2)</sup>	3 035	3 002	3 099	3 159	3 149	2 993	2 931	2 832	2 673
Deposit spreads	(67)	(77)	(40)	(118)	(64)	(93)	(91)	(104)	(128)
<b>Spreads in per cent:</b>									
Lending spreads <sup>2)</sup>	2.23	2.22	2.25	2.19	2.18	2.17	2.18	2.20	2.19
Deposit spreads	(0.07)	(0.08)	(0.04)	(0.12)	(0.06)	(0.10)	(0.10)	(0.11)	(0.14)

1) Loans to and deposits from customers. Nominal values, excluding impaired loans.

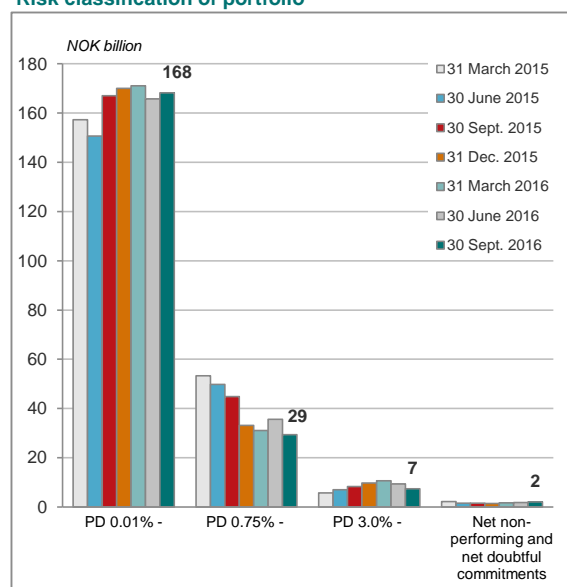
2) Margin calculations for finance leases were adjusted in the third quarter of 2015. Figures for previous periods have been restated accordingly.

## 2.4.6 LCI - Nordic Corporates Division

Exposure at default according to sector



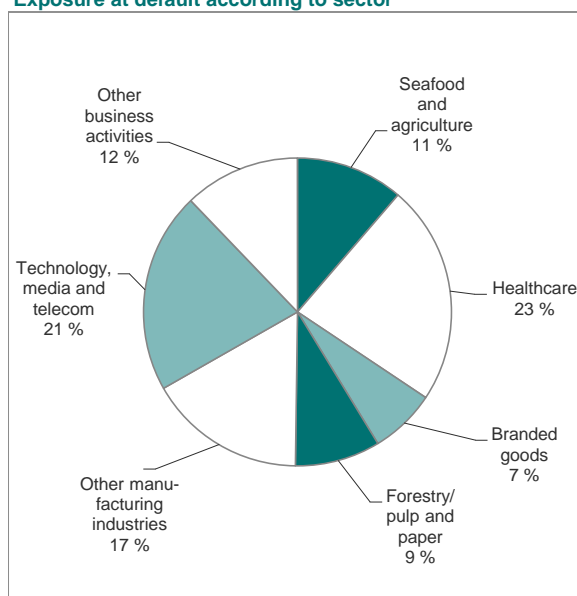
Risk classification of portfolio <sup>1)</sup>



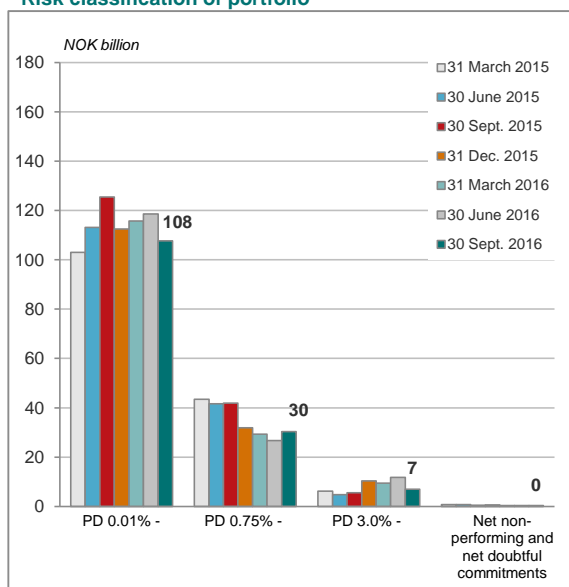
1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

## 2.4.7 LCI - International Corporates Division

Exposure at default according to sector



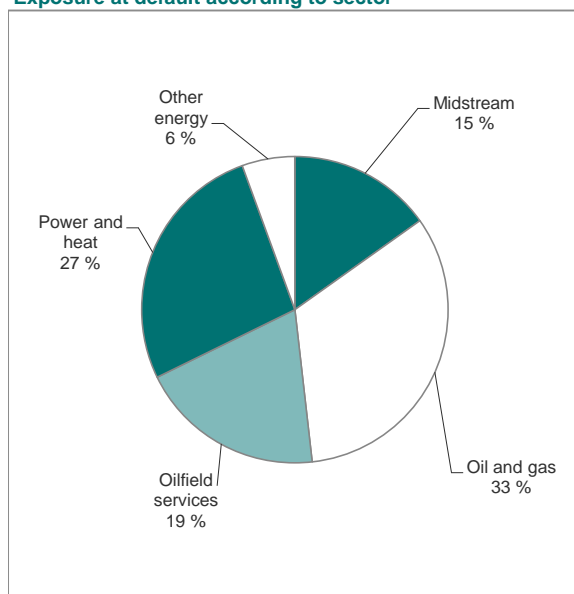
Risk classification of portfolio <sup>1)</sup>



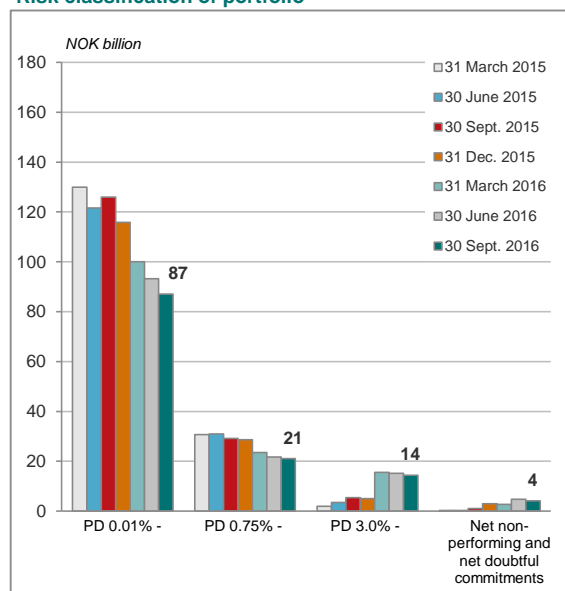
1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

## 2.4.8 LCI - Energy Division

Exposure at default according to sector



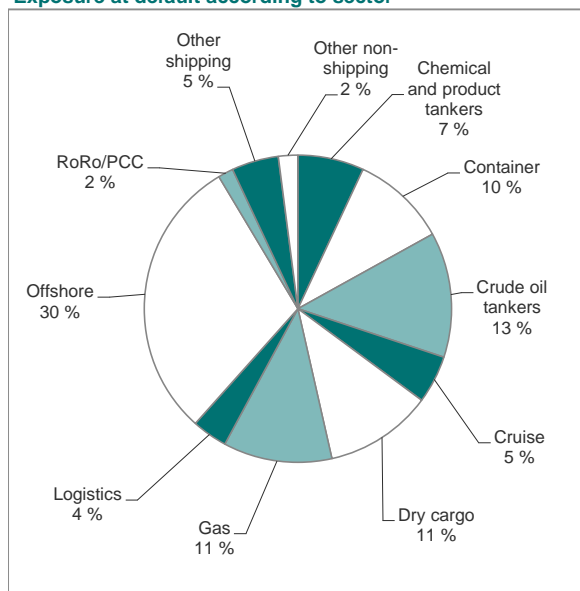
Risk classification of portfolio <sup>1)</sup>



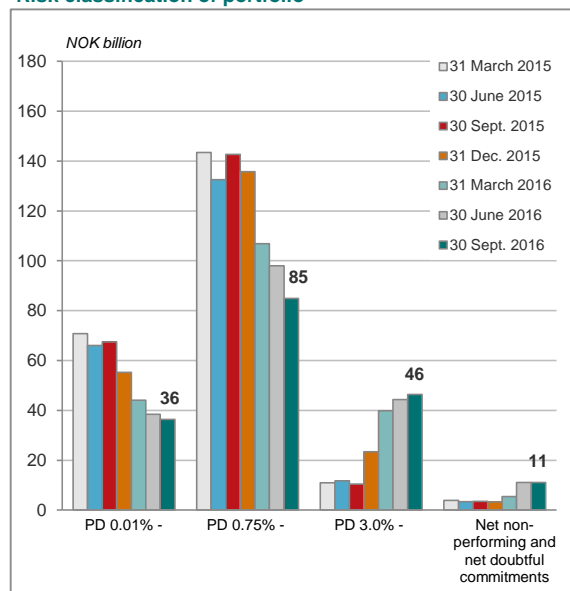
1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

## 2.4.9 LCI - Shipping, Offshore and Logistics Division

Exposure at default according to sector



Risk classification of portfolio <sup>1)</sup>

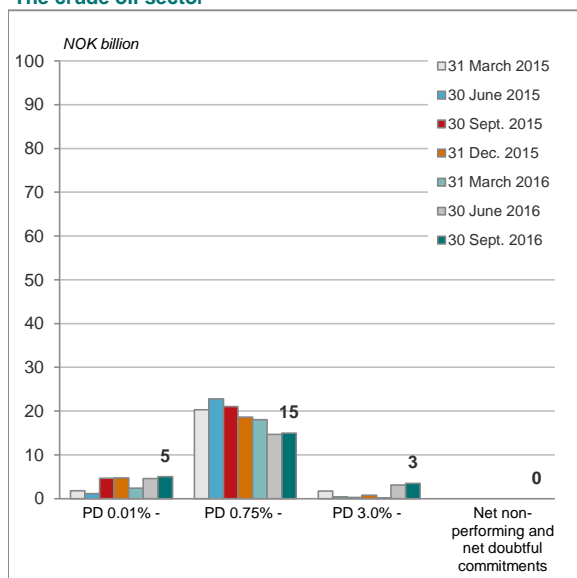


1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

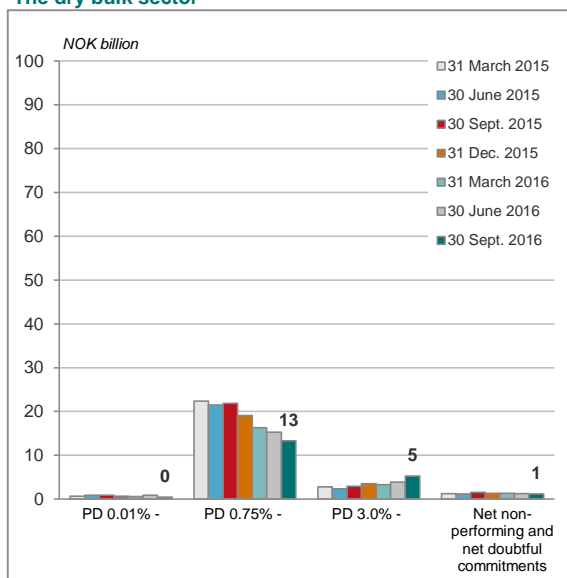


## 2.4.10 LCI - Risk classification of portfolio according to sub-segments in the Shipping, Offshore and Logistics Division (SOL) <sup>1)</sup>

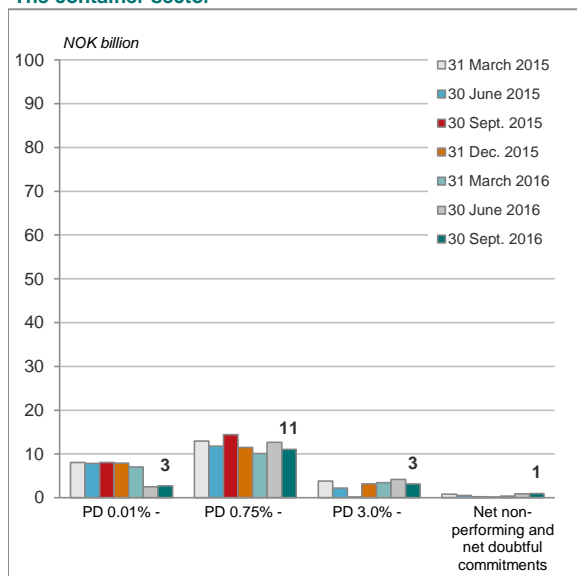
### The crude oil sector



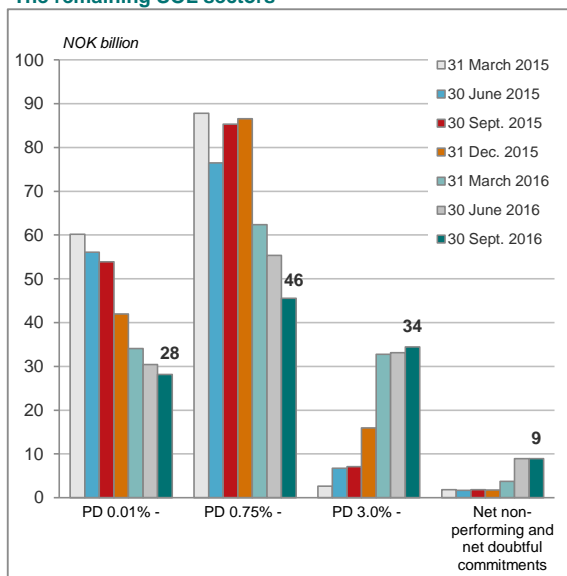
### The dry bulk sector



### The container sector



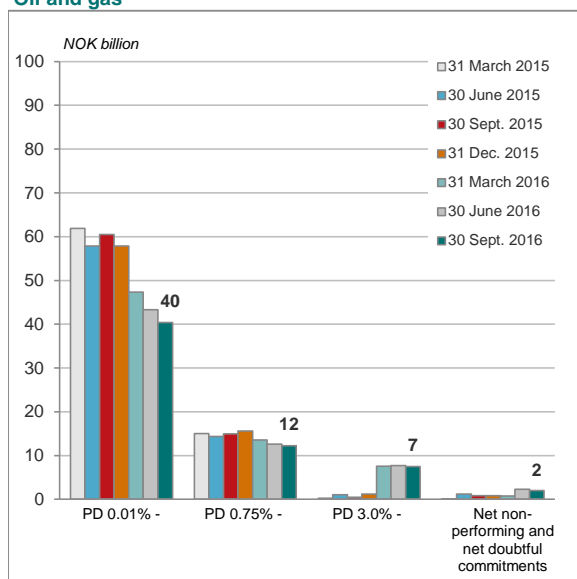
### The remaining SOL sectors



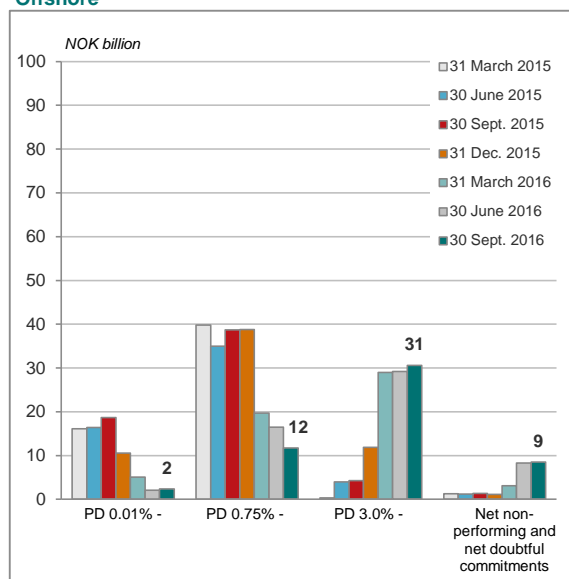
1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

## 2.4.11 LCI - Risk classification of portfolio according to sub-segments in the oil related segments <sup>1)</sup>

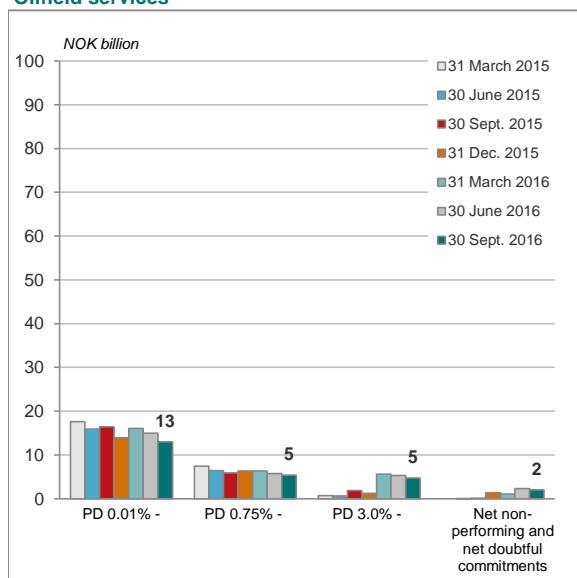
### Oil and gas



### Offshore



### Oilfield services



1) Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

## 2.5.1 Trading - Financial performance

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Net interest income	19	3	6	3	(106)	88	104	128	100
Net other operating income	1 134	688	337	796	(342)	581	468	(102)	608
Total income	1 153	690	343	799	(448)	669	572	26	708
Operating expenses	(127)	(131)	(131)	(97)	(155)	(155)	(98)	(132)	(123)
Pre-tax operating profit before impairment	1 025	560	211	702	(604)	514	474	(105)	585
Net gains on fixed and intangible assets								(0)	
Impairment losses on loans and guarantees		(0)	0						
Pre-tax operating profit	1 025	560	211	702	(604)	514	474	(105)	585
Tax expense	(256)	(140)	(53)	(183)	157	(134)	(123)	28	(158)
<b>Profit for the period</b>	<b>769</b>	<b>420</b>	<b>159</b>	<b>520</b>	<b>(447)</b>	<b>380</b>	<b>351</b>	<b>(77)</b>	<b>427</b>
<b>Average balance sheet items in NOK billion:</b>									
Allocated capital <sup>1)</sup>	7.2	7.4	7.2	7.3	7.0	7.1	7.4	6.3	6.7
<b>Key figures in per cent:</b>									
Cost/income ratio	11.0	18.9	38.3	12.1	(34.7)	23.2	17.1	497.7	17.4
Return on allocated capital, annualised <sup>1)</sup>	42.7	22.8	8.9	28.4	(25.4)	21.4	19.1	(4.9)	25.1

1) Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

## 2.6.1 Other operations/eliminations - Financial performance

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Net interest income	62	157	98	24	183	(45)	80	(108)	(211)
Net other operating income <sup>1)</sup>	(879)	432	1 365	624	1 411	(374)	2 155	(209)	542
Total income	(817)	588	1 463	648	1 594	(419)	2 236	(317)	332
Operating expenses <sup>2)</sup>	(96)	(227)	(74)	1 711	19	(288)	(362)	5	(215)
Pre-tax operating profit before impairment	(913)	361	1 389	2 359	1 613	(706)	1 874	(312)	117
Net gains on fixed and intangible assets	1	(24)	(13)	(13)	(1)	1	6	(11)	2
Impairment losses on loans and guarantees <sup>3)</sup>	(1)	4	3	3	1	(18)	(18)	26	(5)
Profit from repossessed operations <sup>4)</sup>	1	16	15	(30)	20	17	57	(2)	54
Pre-tax operating profit	(911)	358	1 394	2 319	1 633	(707)	1 919	(300)	167
Tax expense <sup>1)</sup>	390	167	(201)	(100)	(342)	339	(330)	423	259
Profit from operations held for sale, after taxes	1	(10)	(15)	29	(17)	(17)	(47)	15	(8)
<b>Profit for the period</b>	<b>(521)</b>	<b>515</b>	<b>1 178</b>	<b>2 248</b>	<b>1 274</b>	<b>(385)</b>	<b>1 541</b>	<b>138</b>	<b>418</b>

1) Changes in the regulations of annual accounts for insurance companies due to the introduction of Solvency II as of 1 of January 2016 has necessitated an adjustment of income and taxes in comparable figures for 2015. See note 1 Basis for preparation in the first quarter report for 2016. The changes are reported as part of "Other operations/eliminations" since the effects are immaterial. Operations affected by the changes are reported in the business areas. DNB had indirect ownership interests in Visa Europe through its membership in Visa Norge. In connection with the valuation of the holdings in Visa Europe as at 31 March 2016 an accumulated gain of NOK 855 million was recognised in other comprehensive income. Upon the completion of the acquisition of Visa Europe by Visa Inc in the second quarter of 2016, this amount was reclassified to profit and a total gain of NOK 1 128 million was recognised as "Profit from investments accounted for by the equity method" in the income statement.

2) In the fourth quarter of 2015 DNB decided to change the Groups pension scheme from a defined-benefit to a defined contribution scheme with effect from 31 December 2015. The change includes the majority of its employees in Norway who were members of the Groups closed defined-benefit scheme. The change resulted in an unallocated non-recurring effect on pension expenses of NOK 1 778 million. In the fourth quarter of 2014, a plan amendment was recorded for the pension scheme in the Norwegian Public Service Pension Fund, which reduced costs by NOK 93 million.

3) Including collective impairment.

4) Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" under the relevant segments.

## 2.7.1 Traditional pension products - Financial performance

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Net interest income									
Net other operating income <sup>1)</sup>	280	315	339	(522)	284	518	342	478	330
Total income	280	315	339	(522)	284	518	342	478	330
Operating expenses	(92)	(118)	(129)	(74)	(126)	(131)	(145)	(165)	(154)
Pre-tax operating profit <sup>2)</sup>	188	197	210	(596)	158	387	197	312	176
Tax expense	(7)	(31)	(7)	705	84	(56)	33	123	(44)
<b>Profit for the period</b>	<b>181</b>	<b>166</b>	<b>204</b>	<b>109</b>	<b>242</b>	<b>330</b>	<b>230</b>	<b>436</b>	<b>132</b>
<b>Average balance sheet items in NOK billion:</b>									
Loans to customers <sup>2)</sup>	27.4	27.9	28.8	13.0	4.2	3.7	3.0	2.4	2.3
Assets under management	203.7	203.6	202.8	200.3	199.2	200.5	212.4	212.9	217.4
Allocated capital <sup>3)</sup>	19.6	19.4	18.6	18.2	17.9	17.4	17.2	17.4	17.1
<b>Key figures in per cent:</b>									
Cost/income ratio	32.9	37.5	38.1	(14.3)	44.4	25.4	42.5	34.6	46.7
Return on allocated capital, annualised <sup>3)</sup>	3.7	3.4	4.4	2.4	5.4	7.6	5.4	10.0	3.1
*) of which:									
Upfront pricing of risk and guaranteed rate of return	68	81	83	137	131	133	133	173	149
Owner's share of administration result	40	39	83	78	61	29	35	48	3
Owner's share of risk result	50	(2)	29	82	92	107	(24)	121	46
Owner's share of interest result <sup>1) 4)</sup>	(66)	(65)	(67)	(1 001)	(107)	(71)	(172)	(121)	(185)
Return on corporate portfolio	96	145	82	107	(20)	189	224	91	163

As from the fourth quarter of 2014, it is assumed that properties will be sold and deferred tax has been calculated based on this assumption in the consolidated accounts. Comparable figures have been restated accordingly.

- 1) The transfer of the risk equalisation fund to the policyholders' premium reserve reduced results by NOK 980 million in the fourth quarter of 2015.  
2) In November 2015, a portfolio of residential mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring.  
3) Allocated capital corresponds to the segment's share of the recorded equity in DNB Livsforsikring. Capital is allocated to the various product areas based on estimated capital requirements according to Solvency II.  
4) Including the owner's share of provisions for higher life expectancy.

## 2.7.2 Traditional pension products - Provisions for higher life expectancy

As Norwegian life insurance companies offer life-long pension payments, higher life expectancy in the population is one of many risk factors.

	Accumulated balance 30 Sept.								
<i>Amounts in NOK million</i>	2016	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14
Paid-up policies	6 911	(363)	(481)	(40)	(2 173)	49	(209)	(91)	(135)
Defined benefit	3 424	(40)	(69)	(27)	(332)	113	(401)	(98)	217
Total group pension <sup>1) *) **)</sup>	10 335	(403)	(550)	(67)	(2 505)	162	(610)	(189)	82
*) Of which attributable to the owner	1 957	(152)	(149)	(67)	(440)	(65)	(126)	(189)	(124)
***) Of which transferred from risk equalisation fund	980				(980)				

1) In consequence of the upward adjustment of life expectancy assumptions, it will be necessary to strengthen the premium reserve for group pensions. The total required increase in reserves for the portfolio as at 30 September 2016 was NOK 11.4 billion. It will be possible to use returns in excess of the guaranteed rates of return, in addition to the profit in the risk result, to cover the required increase in reserves. However, it will not be possible to use excess returns on one contract to strengthen reserves on other contracts. The shareholder contribution will be affected by the average return achieved during the 2014-2020 period. Provided that the expected return is achieved, DNB will have to cover approximately 20 per cent of the total required increase in reserves. DNB's share will represent approximately NOK 2.7 billion, of which NOK 2.3 billion had been charged to the accounts by end-September 2016.

## 2.8.1 Total DNB Markets activity - Financial performance

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Net interest income	51	31	34	40	(30)	114	129	152	123
Net fees and commissions	338	470	338	390	325	633	445	511	410
Net financial items	1 729	1 366	925	1 447	186	1 164	1 090	455	1 067
Total income	2 119	1 867	1 298	1 877	481	1 911	1 663	1 118	1 599
Operating expenses	(663)	(693)	(662)	(680)	(673)	(671)	(643)	(586)	(577)
Pre-tax operating profit before impairment	1 456	1 175	635	1 197	(192)	1 240	1 021	532	1 023
Net gains on fixed and intangible assets				(1)				(0)	
Impairment losses on loans and guarantees	(0)	(0)	0						
Pre-tax operating profit	1 456	1 175	635	1 196	(192)	1 240	1 021	532	1 023
Tax expense	(364)	(294)	(159)	(311)	50	(322)	(265)	(144)	(276)
<b>Profit for the period</b>	<b>1 092</b>	<b>881</b>	<b>477</b>	<b>885</b>	<b>(142)</b>	<b>917</b>	<b>755</b>	<b>389</b>	<b>747</b>
<b>Average balance sheet items in NOK billion:</b>									
Allocated capital <sup>1)</sup>	16.1	15.5	15.5	16.0	15.4	17.1	16.7	12.1	12.1
<b>Key figures in per cent:</b>									
Cost/income ratio	31.3	37.1	51.0	36.2	139.9	35.1	38.6	52.4	36.1
Return on allocated capital, annualised <sup>1)</sup>	27.0	22.9	12.4	22.0	(3.7)	21.6	18.4	12.8	24.4

1) Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

## 2.8.2 Total DNB Markets activity - Revenues within various segments

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
FX, interest rate and commodity derivatives	523	586	509	547	465	464	554	442	367
Investment products	99	152	130	148	131	115	127	143	103
Corporate finance	247	340	229	290	243	551	316	407	327
Securities services	85	90	76	75	70	86	70	75	72
Interest income on allocated capital, customer activity	11	10	12	18	21	26	25	24	23
Total customer revenues	966	1 177	955	1 077	929	1 242	1 092	1 092	891
Net income international bond portfolio	404	186	17	(14)	(202)	11	338	46	328
Other market making/trading revenues	739	496	315	799	(263)	639	213	(45)	351
Interest income on allocated capital, trading	9	9	10	15	17	19	20	25	29
Total trading revenues	1 153	691	343	799	(448)	669	572	26	708
Total income	2 119	1 867	1 298	1 877	481	1 911	1 663	1 118	1 599

## 2.8.3 Total DNB Markets activity - Value-at-Risk <sup>1)</sup>

<i>Amounts in NOK thousand</i>	30 Sept. 2016	Third quarter 2016		
	Actual	Average	Maximum	Minimum
Currency risk	4 920	4 841	12 290	703
Interest rate risk	12 630	19 160	29 470	12 230
Equities	3 521	3 645	4 930	2 063
Diversification effects <sup>2)</sup>	(2 470)	(3 476)		
<b>Total</b>	<b>18 601</b>	<b>24 171</b>		

1) Value-at-Risk is the maximum loss that could be incurred on trading positions from one day to the next at a 99 per cent confidence level.

2) Diversification effects refer to currency and interest rate risk only.

## 2.8.4 DNB Livsforsikring Group - Financial performance

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Value-adjusted financial result <sup>1)</sup>	2 361	2 002	1 736	4 127	451	1 698	2 473	2 614	2 251
Guaranteed return on policyholders' funds	(1 520)	(1 528)	(1 517)	(1 500)	(1 547)	(1 540)	(1 681)	(1 378)	(2 069)
Financial result after guaranteed returns	842	474	219	2 628	(1 097)	159	792	1 236	182
+ From market value adjustment reserve	(178)	724	(780)	90	786	569	(909)	(745)	(149)
Recorded interest result before the application of/(transfers to) additional allocations	664	1 198	(561)	2 717	(310)	728	(117)	491	32
Application of/(transfers to) additional allocations	(27)	(539)	566	(863)	7	(186)	187	(844)	
Recorded interest result	637	659	5	1 854	(303)	542	70	(353)	32
Risk result	66	142	61	166	142	186	105	214	89
Administration result	62	83	105	99	74	63	55	49	44
Upfront pricing of risk and guaranteed rate of return	68	81	83	137	131	133	133	173	149
Provisions for higher life expectancy, group pension <sup>2)</sup>	(403)	(544)	(72)	(2 505)	162	(610)	(189)	82	(902)
Allocations to policyholders, products with guaranteed rates of return <sup>2)</sup>	(338)	(370)	(55)	(455)	(28)	(116)	(203)	57	601
Return on corporate portfolio	96	145	82	107	(20)	189	224	91	162
<b>I Pre-tax operating profit - traditional pension products <sup>3)</sup></b>	<b>188</b>	<b>197</b>	<b>210</b>	<b>(596)</b>	<b>158</b>	<b>387</b>	<b>196</b>	<b>312</b>	<b>176</b>
Recorded interest result	149	105	16	60	2	133	108	72	100
Risk result	17	69	11	53	42	37	16	57	111
Administration result	44	21	35	52	34	27	48	45	42
Upfront pricing of risk and guaranteed rate of return	32	32	31	32	32	31	29	28	27
Transferred from/(to) security reserve	-	-	-	-	-	-	-	5	3
Allocations to policyholders, products with guaranteed rates of return	(128)	(91)	(3)	(28)	16	(108)	(87)	(25)	(80)
Interest on allocated capital	8	13	7	10	(4)	14	26	8	11
<b>II Pre-tax operating profit - new pension products <sup>3)</sup></b>	<b>122</b>	<b>149</b>	<b>97</b>	<b>178</b>	<b>120</b>	<b>133</b>	<b>141</b>	<b>190</b>	<b>213</b>
Recorded interest result	4	4	3	7	5	7	6	5	6
Risk result	26	24	31	9	41	34	30	25	20
Administration result	(2)	(5)	(2)	3	(10)	(1)	(8)	(9)	(4)
Transferred from/(to) security reserve	-	-	-	-	-	-	-	(2)	1
Interest on allocated capital	2	(0)	0	0	(0)	1	2	1	1
<b>III Pre-tax operating profit - risk products <sup>3)</sup></b>	<b>30</b>	<b>23</b>	<b>32</b>	<b>21</b>	<b>36</b>	<b>40</b>	<b>29</b>	<b>19</b>	<b>23</b>
Pre-tax operating profit (I + II + III)	339	369	339	(398)	314	561	366	522	413
Tax expense	(40)	(72)	(34)	735	57	(98)	(2)	65	(100)
<b>Profit</b>	<b>299</b>	<b>296</b>	<b>305</b>	<b>337</b>	<b>371</b>	<b>463</b>	<b>364</b>	<b>587</b>	<b>313</b>

As from the fourth quarter of 2014, it is assumed that properties will be sold and deferred tax has been calculated based on this assumption in the consolidated accounts. Comparable figures have been restated accordingly.

1) Excluding unrealised gains on long-term securities.

2) In consequence of the upward adjustment of life expectancy assumptions, it will be necessary to strengthen the premium reserve for group pensions. It will be possible to use returns in excess of the guaranteed rate of return to cover the required increase in reserves. However, it will not be possible to use excess returns on one contract to strengthen reserves on other contracts. The effects of not applying the solidarity principle have been reflected in the accounts for the second quarter of 2014, resulting in a reallocation between provisions for higher life expectancy and allocations to policyholders. The transfer of the risk equalisation fund to the policyholders' premium reserve reduced results by NOK 980 million in the fourth quarter of 2015.

3) The product categories were changed with effect from the first quarter of 2016. Employer's liability insurance has been moved from risk products to new pension products. Comparable figures have been restated correspondingly.

## 2.8.4 DNB Livsforsikring Group - Financial performance (continued)

Amounts in NOK million	YTD 2016	2015	2014	2013	2012
Value-adjusted financial result <sup>1)</sup>	6 099	8 749	10 826	10 458	11 341
Guaranteed return on policyholders' funds	(4 565)	(6 268)	(6 710)	(6 885)	(6 801)
Financial result after guaranteed returns	1 535	2 481	4 116	3 573	4 539
+ From market value adjustment reserve	(234)	537	(235)	(1 497)	(636)
Recorded interest result before the application of/(transfers to) additional allocations	1 301	3 018	3 882	2 077	3 904
Application of/(transfers to) additional allocations	1	(855)	(844)	(10)	
Recorded interest result	1 302	2 163	3 038	2 066	3 904
Risk result	269	599	468	321	(105)
Administration result	251	291	228	124	18
Upfront pricing of risk and guaranteed rate of return	232	535	647	682	500
Provisions for higher life expectancy, group pension	(1 019)	(3 141)	(2 909)	(1 798)	(3 323)
Allocations to policyholders, products with guaranteed rates of return	(762)	(802)	(913)	(355)	(324)
Return on corporate portfolio	323	500	652	559	511
<b>I Pre-tax operating profit - traditional pension products</b>	<b>595</b>	<b>145</b>	<b>1 212</b>	<b>1 599</b>	<b>1 181</b>
Recorded interest result	270	303	568	332	447
Risk result	97	148	186	80	(140)
Administration result	100	167	123	107	(5)
Upfront pricing of risk and guaranteed rate of return	95	123	104	106	80
Transferred from/(to) security reserve	-	-	(16)	4	(16)
Allocations to policyholders, products with guaranteed rates of return	(222)	(207)	(442)	(231)	(339)
Interest on allocated capital	28	45	52	36	33
<b>II Pre-tax operating profit - new pension products <sup>2)</sup></b>	<b>368</b>	<b>579</b>	<b>575</b>	<b>435</b>	<b>59</b>
Recorded interest result	11	26	31	31	36
Risk result	81	114	51	51	(54)
Administration result	(9)	(23)	(27)	5	11
Transferred from/(to) security reserve	-	-	(2)	10	(3)
Allocations to policyholders, products with guaranteed rates of return	-	-	-	(2)	45
Interest on allocated capital	2	3	4	3	3
<b>III Pre-tax operating profit - risk products <sup>2)</sup></b>	<b>84</b>	<b>119</b>	<b>57</b>	<b>98</b>	<b>39</b>
Pre-tax operating profit (I + II + III)	1 047	843	1 844	2 132	1 279
Tax expense	(147)	692	(252)	(256)	355
<b>Profit</b>	<b>900</b>	<b>1 535</b>	<b>1 592</b>	<b>1 876</b>	<b>1 634</b>

As from the fourth quarter of 2014, it is assumed that properties will be sold and deferred tax has been calculated based on this assumption in the consolidated accounts. Comparable figures have been restated accordingly.

1) Excluding unrealised gains on long-term securities.

2) The product categories were changed with effect from the first quarter of 2016. Employer's liability insurance has been moved from risk products to new pension products. Comparable figures have been restated correspondingly.



## 2.8.5 Reconciliation of the DNB Livsforsikring Group's and the DNB Group's financial statements

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>DNB Group:</b>									
Net financial result, DNB Livsforsikring	29	(80)	(11)	(951)	(166)	53	(35)	(56)	(58)
Net risk result, DNB Livsforsikring	109	234	103	228	225	258	151	300	223
<b>Net financial and risk result in DNB Livsforsikring Group</b>	<b>138</b>	<b>155</b>	<b>92</b>	<b>(723)</b>	<b>59</b>	<b>311</b>	<b>116</b>	<b>243</b>	<b>165</b>
Eliminations in the group accounts	15	12	20	42	9	(141)	(63)	(59)	(29)
Net financial and risk result from DNB Livsforsikring Group	154	166	112	(681)	69	170	53	185	136
<b>DNB Livsforsikring Group:</b>									
Recorded interest result	790	769	24	1 921	(296)	682	184	(276)	138
Return on corporate portfolio	106	158	89	117	(24)	203	252	99	174
- Administration result - corporate portfolio	(4)	7	4	5	3	5	2	1	0
Provisions for higher life expectancy, group pension	(403)	(544)	(72)	(2 505)	162	(610)	(189)	82	(902)
Allocations to policyholders, products with guaranteed rates of return	(466)	(460)	(58)	(483)	(13)	(224)	(289)	31	521
Risk result	109	234	103	228	225	258	151	296	219
Transferred from/(to) security reserve	-	-	-	-	-	-	-	3	4
- Costs from subsidiaries which are fully consolidated in DNB Livsforsikring Group's accounts		(5)	(9)	(3)	(9)	(8)	(9)	(9)	(9)
<b>Net financial and risk result in DNB Livsforsikring Group</b>	<b>138</b>	<b>155</b>	<b>92</b>	<b>(723)</b>	<b>59</b>	<b>311</b>	<b>116</b>	<b>243</b>	<b>165</b>
Eliminations in the group accounts	15	12	20	42	9	(141)	(63)	(59)	(29)
Net financial and risk result from DNB Livsforsikring Group	154	166	112	(681)	69	170	53	185	136
<b>DNB Group:</b>									
Commission and fee income etc. <sup>1)</sup>	510	572	600	606	605	640	648	699	657
Commission and fee expenses etc. <sup>2)</sup>	(91)	(108)	(84)	(99)	(80)	(110)	(101)	(112)	(107)
Other income	1	13	7	5	6	6	6	5	3
Operating expenses	(220)	(262)	(277)	(187)	(275)	(287)	(301)	(314)	(305)
<b>Administration result including upfront pricing of risk and guaranteed rate of return</b>	<b>200</b>	<b>215</b>	<b>247</b>	<b>325</b>	<b>255</b>	<b>249</b>	<b>251</b>	<b>278</b>	<b>247</b>
<b>DNB Livsforsikring Group:</b>									
Upfront pricing of risk and guaranteed rate of return	101	112	114	169	163	164	162	202	176
Administration result	104	100	138	155	97	88	95	85	81
+ Administration result - corporate portfolio	(4)	7	4	5	3	5	2	1	0
+ Costs from subsidiaries which are fully consolidated in DNB Livsforsikring Group's accounts		(5)	(9)	(3)	(9)	(8)	(9)	(9)	(9)
<b>Administration result including upfront pricing of risk and guaranteed rate of return</b>	<b>201</b>	<b>215</b>	<b>247</b>	<b>325</b>	<b>255</b>	<b>249</b>	<b>251</b>	<b>278</b>	<b>247</b>

## 2.8.5 Reconciliation of the DNB Livsforsikring Group's and the DNB Group's financial statements (continued)

### \*) Details on commissions and fee income etc. for product groups

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>New pension products <sup>1)</sup></b>									
- administration income	193	191	193	187	191	207	221	210	200
- upfront pricing	32	32	31	32	32	31	29	28	27
<b>Risk products <sup>1)</sup></b>									
- administration income	28	36	33	32	25	33	29	26	29
<b>Traditional pension products <sup>1)</sup></b>									
Defined benefit:									
- administration income	43	87	102	74	70	76	84	87	72
- upfront pricing	68	77	81	135	131	130	130	155	127
Paid-up policies:									
- administration income	76	61	69	66	64	66	58	62	59
Previously established individual products:									
- administration income	69	70	72	68	77	81	77	75	87
Public market:									
- administration income	-	9	7	6	6	5	8	29	24
- upfront pricing	-	3	3	2	1	3	3	18	22
Commissions and fee income etc. excl. DNB Pensjonstjenester	510	567	591	603	596	632	638	691	647
Income DNB Pensjonstjenester <sup>2)</sup>		5	9	3	9	8	9	9	10
<b>Total commissions and fee income etc.</b>	<b>510</b>	<b>572</b>	<b>600</b>	<b>606</b>	<b>605</b>	<b>640</b>	<b>648</b>	<b>699</b>	<b>657</b>

### \*\*\*) Details on commission and fee expenses etc. for product groups

Amounts in NOK million	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>New pension products <sup>1)</sup></b>	<b>(44)</b>	<b>(48)</b>	<b>(40)</b>	<b>(42)</b>	<b>(34)</b>	<b>(51)</b>	<b>(47)</b>	<b>(43)</b>	<b>(33)</b>
<b>Risk products <sup>1)</sup></b>	<b>(8)</b>	<b>(19)</b>	<b>(8)</b>	<b>(10)</b>	<b>(9)</b>	<b>(9)</b>	<b>(8)</b>	<b>(10)</b>	<b>(8)</b>
<b>Traditional pension products <sup>1)</sup></b>									
Defined benefit	(10)	(8)	(10)	(11)	(7)	(12)	(11)	(13)	(18)
Paid-up policies	(16)	(18)	(11)	(12)	(8)	(13)	(12)	(12)	(12)
Previously established individual products	(10)	(11)	(10)	(20)	(17)	(21)	(20)	(20)	(27)
Public market	-	1	(1)	(1)	(1)	(2)	(1)	(8)	(4)
Corporate portfolio	(4)	(4)	(3)	(4)	(2)	(3)	(3)	(4)	(5)
<b>Total commission and fee expenses etc.</b>	<b>(91)</b>	<b>(108)</b>	<b>(84)</b>	<b>(100)</b>	<b>(80)</b>	<b>(110)</b>	<b>(101)</b>	<b>(112)</b>	<b>(107)</b>

1) The product categories were changed with effect from the first quarter of 2016. Employer's liability insurance has been moved from risk products to new pension products. Comparable figures have been restated correspondingly.

2) DNB Pensjonstjenester was sold to Gabler in July 2016.

## 2.8.6 DNB Livsforsikring Group - Value-adjusted return on assets

Per cent	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
<b>Return - common portfolio <sup>1)</sup></b>									
Financial assets									
Norwegian equities	5.03	4.10	(3.59)	6.01	(8.26)	5.36	3.02	(4.82)	(2.25)
International equities <sup>2)</sup>	5.60	1.21	(1.17)	5.73	(9.11)	(0.26)	4.06	1.39	(0.20)
Norwegian bonds	0.04	0.93	1.91	0.35	0.88	(0.58)	0.15	2.74	1.22
International bonds	1.92	1.96	2.95	0.74	0.57	(1.48)	1.64	1.70	1.24
Money market instruments	0.46	0.44	0.61	0.37	(0.03)	0.39	0.37	0.46	0.53
Bonds held to maturity	1.16	1.12	1.12	1.20	1.18	1.13	1.17	1.19	1.24
Investment properties	1.90	1.50	1.30	6.70	2.90	2.50	1.40	2.60	1.90
<b>Value-adjusted return on assets I <sup>3)</sup></b>	<b>1.26</b>	<b>1.04</b>	<b>0.91</b>	<b>2.19</b>	<b>0.21</b>	<b>0.89</b>	<b>1.31</b>	<b>1.31</b>	<b>1.12</b>
Recorded return on assets <sup>4) *)</sup>	1.18	1.41	0.49	2.27	0.64	1.20	0.86	0.97	1.06
Value-adjusted return on assets I, annualised <sup>3)</sup>	5.16	4.27	3.72	9.18	0.83	3.60	5.40	5.40	4.60
<b>Return - corporate portfolio</b>									
Value-adjusted return on assets I <sup>3)</sup>	0.53	0.70	0.54	0.52	(0.04)	0.91	1.15	0.37	0.87

\*) Recorded return broken down on sub-portfolios in the common portfolio:

Previously established individual products	1.41	1.34	0.31	2.54	0.49	1.15	1.00	1.06	0.97
Paid-up policies									
Paid-up policies, build-up of reserves completed	1.01	1.45	0.49	1.65	0.83	1.21	0.70	0.75	1.12
Paid-up policies, build-up of reserves in progress	1.21	1.54	0.58	2.47	0.75	1.33	0.91	0.93	1.17
Common portfolio									
- with low risk	0.89	1.36	0.38	2.11	0.76	1.17	0.65	0.86	1.08
- with moderate risk	1.10	1.43	0.62	2.15	0.62	1.16	0.69	0.86	1.06
Guaranteed products for retail customers	1.19	1.12	0.30	2.35	0.28	1.06	1.05	1.23	1.01
Risk products - defined contribution	0.99	0.96	0.63	1.74	1.03	1.09	0.81	1.01	0.99
Risk products	0.69	0.60	0.41	0.98	0.73	0.68	0.70	0.84	0.83
Public market	-	0.85	0.84	2.06	0.94	0.79	1.15	1.28	0.86
Recorded return on assets	1.18	1.41	0.49	2.27	0.64	1.20	0.86	0.97	1.06

1) Returns are calculated on a quarterly basis.

2) International equities include DNB Livsforsikring Group's exposure in hedge funds, private equities and real estate funds.

3) Excluding changes in value of commercial paper and bonds held to maturity.

4) Excluding unrealised gains on financial instruments.

## 2.8.7 DNB Livsforsikring Group - Financial exposure per sub-portfolio as at 30 September 2016 <sup>1)</sup>

<i>Amounts in NOK million</i>	Equities, Norwegian	Equities, inter- national <sup>2)</sup>	Bonds, Norwegian	Bonds, inter- national	Money market instruments	Bonds held to maturity	Loans and receivables	Real estate	Other	Total
Common portfolio										
- with low risk	44	709	1 281	352	4 174	4 048	1 926	772	64	13 370
- with moderate risk	133	1 539	2 401	660	5 902	7 587	4 833	1 865	136	25 056
Guaranteed products for retail customers	153	1 433	2 021	914	4 812	4 648		1 568	91	15 640
Public market			75	49	451	138		52		766
Paid-up policies, build-up of reserves completed	102	1 454	2 523	694	5 388	11 677	3 157	1 222	110	26 327
Paid-up policies, build-up of reserves in progress	456	5 383	8 294	2 281	9 308	38 389	13 039	9 004	396	86 550
Risk products - defined contribution	6	132	426	224	2 110	747			14	3 658
Risk products					1 127	899		108	25	2 159
Previously established individual products	228	2 631	4 747	2 110	6 488	13 026	674	4 728	165	34 797
Total common portfolio	1 121	13 281	21 769	7 283	39 761	81 159	23 628	19 318	1 001	208 321
Corporate portfolio	982	3			23 041	3 163	1 854	6	873	29 923
<b>Total</b>	<b>2 103</b>	<b>13 284</b>	<b>21 769</b>	<b>7 283</b>	<b>62 802</b>	<b>84 322</b>	<b>25 483</b>	<b>19 324</b>	<b>1 874</b>	<b>238 244</b>

## 2.8.8 DNB Livsforsikring Group - Financial exposure - common portfolio <sup>1)</sup>

<i>Amounts in NOK million</i>	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Equities, Norwegian <sup>3)</sup>	1 121	1 834	1 766	987	1 356	1 479	1 406	2 738	2 762
Equities, international <sup>2) 3)</sup>	13 281	17 766	17 669	18 229	21 678	22 589	23 003	21 024	19 466
Bonds, Norwegian	21 769	21 666	21 521	15 615	20 847	20 645	20 881	21 001	23 552
Bonds, international	7 283	7 148	7 164	4 267	9 708	9 640	9 790	9 637	10 314
Money market instruments	39 761	33 439	35 261	40 268	35 182	36 690	33 753	43 371	38 183
Bonds held to maturity	81 159	84 268	82 141	84 494	85 312	85 736	86 055	86 722	87 018
Loans and receivables <sup>4)</sup>	23 628	21 593	23 923	24 377	1 341	1 328	844		
Real estate	19 318	20 459	18 993	20 199	30 283	28 827	29 128	31 176	30 019
Other	1 001	2 344	1 296	555	5 130	6 687	6 114	4 517	6 019
<b>Total</b>	<b>208 321</b>	<b>210 517</b>	<b>209 734</b>	<b>208 993</b>	<b>210 837</b>	<b>213 621</b>	<b>210 974</b>	<b>220 185</b>	<b>217 333</b>

<i>Per cent</i>									
Equities, Norwegian <sup>3)</sup>	0.5	0.9	0.8	0.5	0.6	0.7	0.7	1.2	1.3
Equities, international <sup>2) 3)</sup>	6.4	8.4	8.4	8.7	10.3	10.6	10.9	9.5	9.0
Bonds, Norwegian	10.4	10.3	10.3	7.5	9.9	9.7	9.9	9.5	10.8
Bonds, international	3.5	3.4	3.4	2.0	4.6	4.5	4.6	4.4	4.7
Money market instruments	19.1	15.9	16.8	19.3	16.7	17.2	16.0	19.7	17.6
Bonds held to maturity	39.0	40.0	39.2	40.4	40.5	40.1	40.8	39.4	40.0
Loans and receivables	11.3	10.3	11.4	11.7	0.6	0.6	0.4		
Real estate	9.3	9.7	9.1	9.7	14.4	13.5	13.8	14.2	13.8
Other	0.5	1.1	0.6	0.3	2.4	3.1	2.9	2.1	2.8
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

1) The figures represent net exposure after derivative contracts.

2) International equities include DNB Livsforsikring Group's exposure in hedge funds, private equities and real estate funds.

3) Equity exposure per sub-portfolio in the common portfolio, see table above.

4) In November 2015 a portfolio of residential mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring.

## 2.8.9 DNB Livsforsikring Group - Balance sheets <sup>1)</sup>

	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<i>Amounts in NOK million</i>									
Due from credit institutions	3 055	6 828	3 979	8 938	4 946	5 222	5 271	21 703	7 180
Loans to customers <sup>2)</sup>	27 224	27 716	28 522	28 475	4 245	4 061	3 536	2 558	2 324
Commercial paper and bonds	87 984	79 760	80 930	80 896	91 489	86 345	85 295	78 781	91 135
Shareholdings	15 600	19 966	19 996	10 552	16 003	17 719	17 930	16 992	17 803
Financial assets, customers bearing the risk	56 417	52 893	50 967	49 679	46 344	47 512	45 607	42 866	40 780
Financial derivatives	722	354	659	400	523	445	684	656	957
Commercial paper and bonds, held to maturity	84 203	85 413	85 244	87 599	87 398	87 851	87 657	88 330	88 275
Investment properties	15 097	15 196	14 087	15 195	25 242	29 173	29 651	31 414	31 407
Investments in associated companies	4 305	4 280	5 493	5 434	5 219	2 717	2 636	2 591	2 572
Intangible assets	70	78	87	98	111	120	126	131	145
Deferred tax assets									
Fixed assets	5	5	5	5	6	6	7	7	13
Other assets	1 175	1 385	1 242	779	927	1 523	1 252	931	4 574
<b>Total assets</b>	<b>295 857</b>	<b>293 875</b>	<b>291 212</b>	<b>288 051</b>	<b>282 454</b>	<b>282 692</b>	<b>279 652</b>	<b>286 962</b>	<b>287 164</b>
Financial derivatives	223	305	288	694	1 278	704	641	1 520	521
Insurance liabilities, customers bearing the risk	56 417	52 893	50 967	49 679	46 344	47 512	45 607	42 866	40 780
Liabilities to life insurance policyholders	210 425	210 027	210 230	208 726	205 257	207 024	206 880	216 799	217 625
Payable taxes	54	0	0	27	27	7	9	10	7
Deferred taxes	1 357	1 381	855	764	1 683	1 770	1 349	1 286	1 482
Other liabilities	47	2 240	2 135	1 735	1 661	3 899	3 823	3 639	6 607
Pension commitments	198	173	173	173	283	247	359	418	305
Subordinated loan capital	5 505	5 505	5 511	5 505	5 505	1 464	1 469	1 439	1 363
<b>Total liabilities</b>	<b>274 226</b>	<b>272 526</b>	<b>270 159</b>	<b>267 304</b>	<b>262 038</b>	<b>262 626</b>	<b>260 136</b>	<b>267 977</b>	<b>268 689</b>
Share capital	1 750	1 750	1 750	1 750	1 750	1 750	1 686	1 621	1 621
Share premium reserve	6 016	6 016	6 016	6 016	6 016	6 016	3 875	3 875	3 875
Other equity	13 865	13 584	13 286	12 981	12 650	12 300	13 955	13 489	12 979
<b>Total equity</b>	<b>21 631</b>	<b>21 349</b>	<b>21 052</b>	<b>20 747</b>	<b>20 415</b>	<b>20 066</b>	<b>19 516</b>	<b>18 985</b>	<b>18 475</b>
<b>Total liabilities and equity</b>	<b>295 857</b>	<b>293 875</b>	<b>291 212</b>	<b>288 051</b>	<b>282 454</b>	<b>282 692</b>	<b>279 652</b>	<b>286 962</b>	<b>287 164</b>
<u>Insurance liabilities sub-portfolio:</u>									
New pension products	77 499	73 823	72 335	68 986	65 808	66 918	63 570	59 801	56 983
Risk products	888	877	902	2 382	2 334	2 371	2 398	2 380	2 353
Traditional pension products	188 455	188 220	187 961	187 227	183 700	185 483	186 742	197 485	199 068
<b>Total insurance liabilities</b>	<b>266 842</b>	<b>262 920</b>	<b>261 197</b>	<b>258 595</b>	<b>251 842</b>	<b>254 772</b>	<b>252 710</b>	<b>259 666</b>	<b>258 404</b>

1) The figures encompass DNB Livsforsikring AS including subsidiaries as included in the DNB Group accounts before eliminations of intra-group transactions and balances.

2) In November 2015 a portfolio of residential mortgages amounting to approximately NOK 20 billion was sold from DNB Boligkreditt to DNB Livsforsikring.

## 2.8.10 DNB Livsforsikring Group - Solvency capital <sup>1) 2)</sup>

Amounts in NOK million	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Interim profit, accumulated	3 051	1 843	469		2 385	2 225	843		5 700
Market value adjustment reserve	2 657	2 454	3 193	2 294	2 393	3 292	3 903	2 930	2 167
Additional allocations	6 034	6 009	5 418	6 089	5 128	5 146	4 935	5 413	4 341
Security reserve				223	237	232	220	222	221
Risk equalisation fund	319	319	319	319	1 166	1 166	1 253	1 253	1 013
Equity	20 913	20 930	20 930	20 763	18 484	18 506	18 332	18 332	16 740
Subordinated loan capital and perpetual subordinated loan capital securities	5 500	5 500	5 500	5 500	5 500	1 461	1 462	1 435	1 360
Unrealised gains on long-term securities	10 896	11 990	11 894	10 319	10 856	9 427	12 078	12 568	9 419
<b>Solvency capital</b>	<b>49 371</b>	<b>49 046</b>	<b>47 724</b>	<b>45 506</b>	<b>46 149</b>	<b>41 455</b>	<b>43 025</b>	<b>42 153</b>	<b>40 961</b>
<b>Buffer capital <sup>3)</sup></b>				<b>24 156</b>	<b>23 986</b>	<b>20 976</b>	<b>19 965</b>	<b>19 114</b>	<b>20 245</b>

1) According to prevailing regulations for the statutory accounts of life insurance companies.

2) The table shows the composition of and development in solvency capital. All these elements, with the exception of part of the security reserve, can be used to meet the guaranteed rate of return on policyholders' funds.

3) Buffer capital represents the sum of equity and subordinated loan capital in excess of the minimum statutory capital requirement, interim profits, additional allocations and the market value adjustment reserve.

## 2.8.11 DNB Livsforsikring Group - Capital adequacy and solvency margin capital

### Discontinued table

Amounts in NOK million	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
<b>Capital adequacy <sup>1)</sup></b>						
Total eligible primary capital	25 861	23 527	19 831	19 654	19 498	17 837
Capital adequacy ratio (%)	31.3	25.9	21.3	21.7	21.9	19.2
Core capital	20 361	18 027	18 595	18 418	18 288	16 702
Core capital (%)	24.6	19.9	20.0	20.3	20.5	18.0
Risk-weighted assets	82 714	90 833	93 092	90 685	89 085	93 036
<b>Solvency margin capital <sup>2)</sup></b>						
Solvency margin capital	29 166	26 785	23 092	22 941	22 931	20 613
Solvency margin capital exceeding the minimum requirement	18 918	16 754	12 990	12 943	13 578	10 307
Solvency margin capital in per cent of the solvency margin capital requirement (%)	285	267	229	229	245	200

1) Capital adequacy regulations regulate the relationship between the company's primary capital and the investment exposure on the asset side of the balance sheet. Life insurance companies are subject to a minimum capital adequacy requirement of 8 per cent.

2) Solvency margin capital is measured against the solvency margin requirement, which is linked to the company's insurance commitments on the liabilities side of the balance sheet. The solvency margin requirements for Norwegian life insurance companies are subject to regulations on the calculation of solvency capital requirements and solvency margin capital, as laid down by the Ministry of Finance on 19 May 1995.

### Solvency II margin

Per cent	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015
Solvency II margin with transitional rules <sup>1)</sup>	208	202	201	192	171
Solvency II margin without transitional rules	119	96	90	113	86
<b>Interest rate level</b>					
1-year swap rate	1.06	0.82	0.78	0.87	0.92
5-year swap rate	1.25	0.94	0.95	1.26	1.28
10-year swap rate	1.47	1.34	1.14	1.87	1.92

1) The transitional rules imply that technical insurance reserves in solvency capital calculations are carried at book value, whereby insurance liabilities are calculated based on the contracts' guaranteed rate of return. There will be a 16-year linear phase-in period for technical insurance reserves measured at fair value up to 2032. In addition, the transitional rules imply that the stress factor for equities acquired prior to 1 January 2016 will be increased from 22 to 39 per cent over a seven-year period. Government bonds issued in their domestic currency do not attract a spread risk charge. During a transitional period, this also applies to issues in other EEA currencies. The exemption applies up to and including 2018, whereafter there will be an escalation period up to year-end 2019.

## 2.8.12 DNB Asset Management - Financial performance

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Net interest income	0	0	0	20	(9)	(5)	(5)	(2)	(1)
Net commission income									
- from retail customers	80	76	73	79	78	83	84	80	83
- from institutional clients	178	155	135	159	131	148	132	171	143
Other income	2	3	31	2	0	2	3	5	(23)
Total income	260	234	239	259	200	228	213	254	201
Operating expenses	(122)	(115)	(115)	(155)	(130)	(129)	(128)	(129)	(136)
Pre-tax operating profit	138	119	124	104	70	99	85	125	65
Tax expense	(37)	(32)	(34)	(28)	(19)	(27)	(23)	(34)	(18)
<b>Profit for the period</b>	<b>101</b>	<b>87</b>	<b>91</b>	<b>76</b>	<b>51</b>	<b>73</b>	<b>62</b>	<b>91</b>	<b>47</b>

<b>Assets under management (NOK billion) <sup>1)</sup></b>									
Institutional	466	458	455	492	486	488	491	489	466
- of which DNB Livsforsikring Group <sup>2)</sup>	261	257	253	248	252	248	249	253	246
Retail	67	63	59	60	57	60	60	53	50
Total	532	521	514	552	543	547	551	542	516

<b>Key figures</b>									
Cost/income ratio (%)	47.0	49.1	48.0	59.9	64.8	56.4	60.0	50.8	67.7

<b>Assets under management - net inflow <sup>1)</sup></b>									
<b>Changes from previous quarters (NOK million)</b>									
Retail market	1 493	(802)	607	154	(484)	(148)	3 267	522	(192)
Institutional clients	1 145	758	(31 757)	(12 578)	4 388	825	(16 229)	2 403	4 622
Total	2 638	(45)	(31 150)	(12 424)	3 905	677	(12 962)	2 925	4 430
<b>*) Excluding dividends:</b>									
Retail market	-	-	312	-	-	-	295	-	-
Institutional clients	-	-	3 097	-	-	-	2 897	-	-
Total	-	-	3 409	-	-	-	3 192	-	-

1) Assets under management and assets under operation at end of period.

2) Managed on behalf of the DNB Livsforsikring Group.

### 2.8.13 DNB Forsikring - Financial performance

<i>Amounts in NOK million</i>	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
Premium income for own account	523	521	489	492	484	471	459	492	470
Cost of claims for own account	(384)	(323)	(379)	(365)	(353)	(313)	(361)	(346)	(347)
Insurance-related operating expenses for own account	(94)	(90)	(84)	(76)	(84)	(84)	(85)	(83)	(80)
Technical insurance profits	45	108	27	51	47	74	13	63	43
Net investment income	13	15	21	10	6	8	10	19	14
Security reserve	-	-	-	-	-	-	-	(22)	(6)
Other income and costs	10	0	3	1	(20)	4	4	10	7
Pre-tax profit	67	124	50	62	32	85	26	71	58
Tax expense	(17)	(31)	(13)	(15)	(9)	(23)	(7)	(14)	(16)
<b>Profit for the period</b>	<b>50</b>	<b>93</b>	<b>38</b>	<b>47</b>	<b>24</b>	<b>63</b>	<b>19</b>	<b>57</b>	<b>42</b>

<b>Balance sheets</b>									
Financial assets	2 355	2 275	2 374	2 163	2 168	2 071	2 234	2 124	2 053
Reinsurance assets	59	43	61	44	57	57	79	70	88
Insurance receivables	858	932	864	753	806	921	869	724	799
Reinsurance receivables	64	56	53	62	43	32	28	38	28
Total assets	3 336	3 306	3 353	3 022	3 074	3 082	3 210	2 955	2 968
Equity	834	984	891	853	914	890	827	638	746
Premium reserve	975	1 101	1 076	836	927	1 018	1 036	821	925
Claims reserve	1 028	946	989	982	958	900	907	883	872
Security reserve	-	-	-	-	-	-	-	220	198
Reinsurance liabilities	3	18	18	(0)	2	14	8	6	6
Other liabilities	496	258	378	351	273	259	432	387	221
Total equity and liabilities	3 336	3 306	3 353	3 022	3 074	3 082	3 210	2 955	2 968

<b>Key figures</b>									
Claims ratio for own account	73.4	62.0	77.5	74.2	72.9	66.4	78.6	70.3	73.9
Cost ratio for own account	18.0	17.2	17.1	15.4	17.4	17.9	18.5	16.8	17.1
Combined ratio for own account (per cent)	91.4	79.3	94.6	89.6	90.3	84.3	97.1	87.1	90.9



## Chapter 3 - About DNB

DNB - Norway's leading financial services group

DNB's market shares in Norway

Group business structures and financial governance

Shareholder structure

### 3.1.1 DNB Group

Amounts in NOK billion	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015
Total balance sheet	2 651	2 665	2 639	2 599	2 744
Loans to customers	1 485	1 542	1 535	1 543	1 531
Deposits from customers	918	961	928	944	970
Market capitalisation	171	162	159	179	180

Due to changes in principles, some comparative figures have been restated. See further details in Accounting principles in the annual report for 2015.

### 3.1.2 Assets under management in DNB Asset Management, DNB Livsforsikring and DNB Forsikring

Amounts in NOK billion	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015
Total assets under management	568	560	553	593	575
of which:					
total assets under management (external clients)	269	263	259	302	289
mutual funds	101	97	94	108	98
discretionary management	168	166	165	194	191
total assets in DNB Livsforsikring	296	294	291	288	282
financial assets, customers bearing the risk	56	53	51	50	46
total assets in DNB Forsikring	3	3	3	3	3

### 3.1.3 Customer base

Serving 2.1 million private individuals throughout Norway, of whom 1.3 million used the internet bank and 697 000 the mobile bank during the third quarter of 2016. There were 1.85 million users of the Vipps payment app as at 30 September 2016.

Some 230 000 corporate customers in Norway

Some 1 100 000 life and pension insurance customers in Norway

Approximately 480 000 mutual fund customers in Norway and 103 institutional asset management clients in Norway and Sweden

### 3.1.4 Distribution network

57 domestic branches	Online equities trading in 16 markets
9 international branches	Online mutual fund trading
4 international representative offices	Provided by Norway Post (the Norwegian postal system): 58 post office counters About 1 320 in-store postal outlets About 1 500 rural postmen
61 branches in the Baltics	
DNB Bank Polska (subsidiary)	
DNB Luxembourg (subsidiary)	
Internet and mobile banking	About 1 160 in-store banking outlets, provided by NorgesGruppen
Vipps and SMS services	129 DNB Eiendom sales offices
Telephone banking	12 sales offices for life and pension insurance
	29 insurance agents

### 3.1.5 DNB Bank ASA - credit ratings from international rating agencies

	Moody's			Standard & Poor's		Dominion Bond Rating Service	
	Long-term		Short-term	Long-term	Short-term	Long-term	Short-term
	Bank deposits	Senior unsecured debt					
<b>As at 30 September 2016</b>	<b>Aa2<sup>3)</sup></b>	<b>Aa2<sup>3)</sup></b>	<b>P-1</b>	<b>A+<sup>3)</sup></b>	<b>A-1</b>	<b>AA (low)<sup>2)</sup></b>	<b>R-1 (middle)</b>
As at 30 June 2016	Aa2 <sup>3)</sup>	Aa2 <sup>3)</sup>	P-1	A+ <sup>3)</sup>	A-1	AA (low) <sup>2)</sup>	R-1 (middle)
As at 31 March 2016	Aa2 <sup>3)</sup>	Aa2 <sup>3)</sup>	P-1	A+ <sup>3)</sup>	A-1	AA (low) <sup>2)</sup>	R-1 (middle)
As at 31 December 2015	Aa2 <sup>2)</sup>	Aa3 <sup>2)</sup>	P-1	A+ <sup>3)</sup>	A-1	AA (low) <sup>2)</sup>	R-1 (middle)
As at 30 September 2015	Aa2 <sup>2)</sup>	Aa3 <sup>2)</sup>	P-1	A+ <sup>3)</sup>	A-1	AA (low) <sup>2)</sup>	R-1 (middle)
As at 30 June 2015	Aa2 <sup>2)</sup>	Aa3 <sup>2)</sup>	P-1	A+ <sup>3)</sup>	A-1	AA <sup>3)</sup>	R-1 (high)
As at 31 March 2015	A1 <sup>1)</sup>	A1 <sup>1)</sup>	P-1	A+ <sup>2)</sup>	A-1	AA <sup>2)</sup>	R-1 (high)
As at 31 December 2014	A1 <sup>3)</sup>	A1 <sup>3)</sup>	P-1	A+ <sup>2)</sup>	A-1	AA <sup>2)</sup>	R-1 (high)
As at 30 September 2014	A1 <sup>3)</sup>	A1 <sup>3)</sup>	P-1	A+ <sup>2)</sup>	A-1	AA <sup>2)</sup>	R-1 (high)

1) Positive outlook.

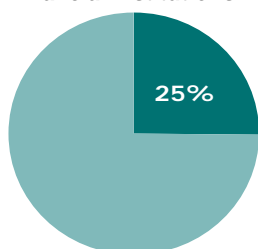
2) Stable outlook.

3) Negative outlook.

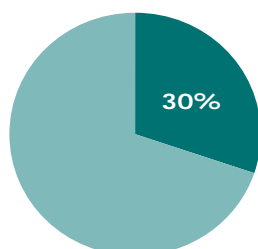
### 3.2.1 DNB's market shares in Norway as at 30 June 2016

#### Retail market

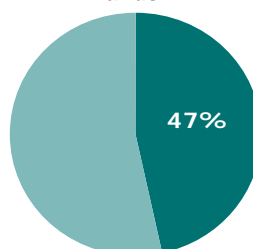
Loans from  
financial institutions



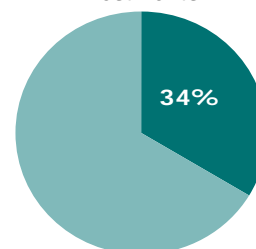
Deposits



Policyholders'  
funds

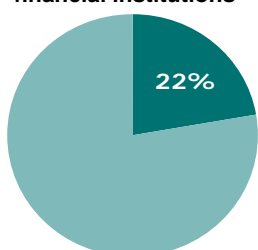


Mutual fund  
investments

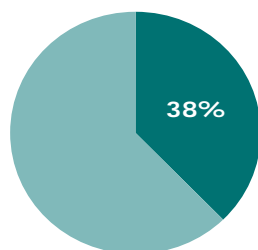


#### Corporate market

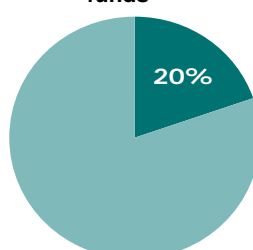
Loans from  
financial institutions



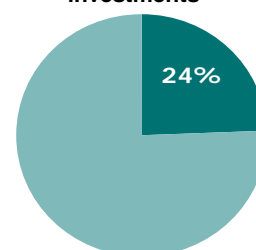
Deposits




Policyholders'  
funds <sup>1)</sup>



Mutual fund  
investments



 DNB's market shares

1) Includes the public sector.

Source: Statistics Norway and Finance Norway

## 3.2.2 Development in market shares, loans and deposits

### Retail customers <sup>1)</sup>

Per cent	31 Aug. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Total loans to households <sup>2) 3)</sup>	25.1	25.2	25.2	25.4	25.6	25.8	25.9	26.0	26.2
Bank deposits from households <sup>2) 4)</sup>	30.1	30.2	30.2	30.6	30.7	30.9	30.7	30.9	31.0

### Corporate customers <sup>1)</sup>

Per cent	31 Aug. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Total loans to corporate customers <sup>5)</sup>	10.7	10.7	10.7	10.6	11.0	11.0	11.2	11.3	11.4
Deposits from corporate customers <sup>6)</sup>	38.4	37.7	39.0	38.3	38.8	39.4	38.5	38.1	37.9

1) Based on nominal values.

2) Households are defined as employees, recipients of property income, pensions and social contributions, students etc., housing cooperatives etc., unincorporated enterprises within households and non-profit institutions serving households.

3) Total loans include all credits extended to Norwegian customers by domestic commercial and savings banks, state banks, insurance companies and finance companies.

4) Domestic commercial and savings banks.

5) Total loans include all credits extended to Norwegian customers by domestic commercial and savings banks, state banks, insurance companies, finance companies and foreign institutions, as well as bonds and commercial paper. Excluding loans to financial institutions, central government and social security services.

6) Excluding deposits from financial institutions, central government and social security services.

Source: Statistics Norway and DNB

## 3.2.3 DNB Livsforsikring - market shares

Per cent	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014	30 June 2014
Insurance funds including products with a choice of investment profile	22.7	23.0	23.0	22.9	23.1	23.3	24.5	24.9	25.9
Corporate market - defined benefit	40.6	40.7	40.7	40.3	40.1	40.2	40.2	40.0	40.1
Corporate market - defined contribution	27.1	26.9	26.9	27.0	27.5	27.3	27.9	28.4	28.2
Retail market	47.9	48.5	48.1	49.9	50.1	50.0	50.1	52.1	51.9

Source: Finance Norway (FNO)

## 3.2.4 DNB Asset Management - market shares retail market

Per cent	30 Sept. 2016	30 June 2016	31 March 2016	31 Dec. 2015	30 Sept. 2015	30 June 2015	31 March 2015	31 Dec. 2014	30 Sept. 2014
Equity funds	28.6	28.4	28.2	27.8	27.2	27.6	25.8	25.5	25.8
Balanced funds <sup>1)</sup>	39.5	39.6	40.1	40.0	40.5	39.2	40.5	42.9	44.1
Fixed-income funds	24.0	23.6	23.4	22.3	22.0	19.7	19.4	20.7	20.9
<b>Total mutual funds</b>	<b>28.7</b>	<b>28.4</b>	<b>28.4</b>	<b>27.9</b>	<b>27.6</b>	<b>27.0</b>	<b>26.0</b>	<b>26.2</b>	<b>26.4</b>

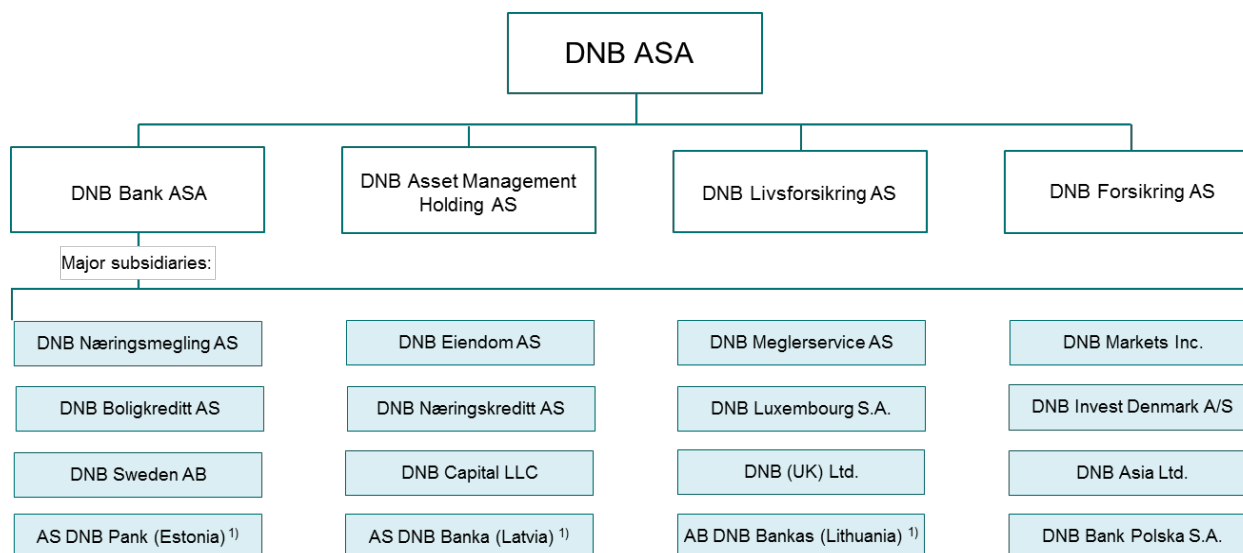
1) Include hedge funds.

Source: Norwegian Mutual Fund Association

### 3.3.1 Legal structure

In accordance with the requirements of the Norwegian regulatory authorities, the banking, asset management and insurance activities of the DNB Group are organised in separate limited companies under the holding company DNB ASA. Banking activities are organised in DNB Bank ASA and its subsidiaries. Asset management activities are organised under DNB Asset Management Holding AS. DNB Livsforsikring AS offers life insurance and pension saving products. DNB Forsikring AS offers non-life insurance products as part of a total product package for retail customers.

The chart below shows the legal structure of the DNB Group.



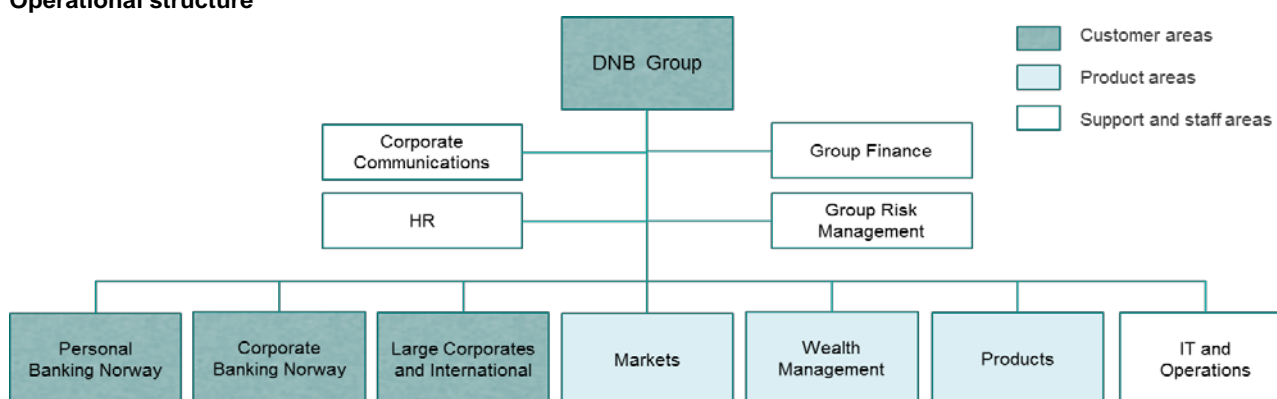
1) On 25 August 2016 DNB and Nordea entered into an agreement to combine their operations in Estonia, Latvia and Lithuania. The transaction is conditional upon regulatory approvals, and is expected to close in the second quarter of 2017. See 1.1.15 Assets and liabilities held for sale for further description.

### 3.3.2 Operational structure

The operational structure of DNB deviates from its legal structure. The operational structure is adapted to the Group's business operations and aims to ensure high-quality customer service and products as well as efficient operations.

DNB's operational structure aims to ensure efficient adaption to changes in customer behaviour and the development of products and services tailored to customer needs. Customer areas are responsible for customer relationships and customer service, while product areas are responsible for the development of key products. Operational tasks and group services are carried out by the Group's support and staff units, which provide infrastructure and cost-efficient services for the business units. All activities in subsidiaries fall within the area relevant to the company's primary operations.

#### Operational structure

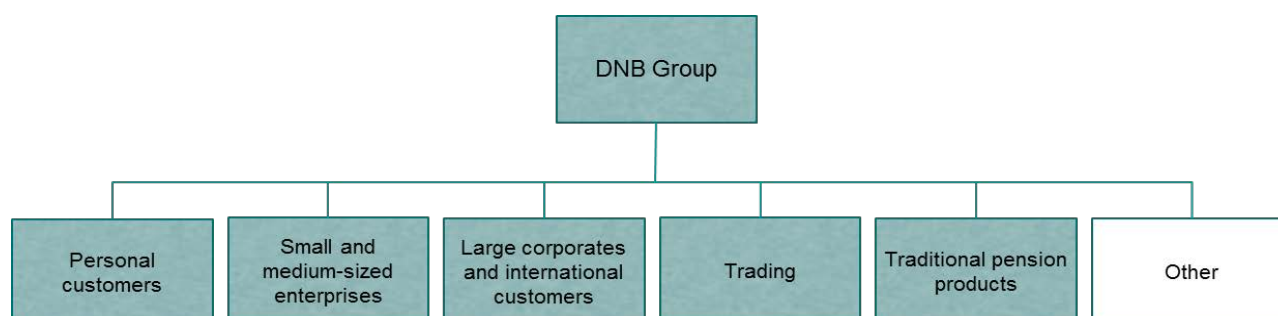


- **Personal Banking Norway** is responsible for product sales and advisory services to Norwegian consumers and households. DNB offers a wide range of products through Norway's largest distribution network, comprising branches, telephone banking (24/7), digital banking, real estate broking as well as external channels (post offices and in-store postal and banking outlets).
- **Corporate Banking Norway** is responsible for product sales and advisory services to small and medium-sized enterprises in Norway. Customers in this segment range from small businesses and start-up companies to relatively large corporate customers, and the product offerings are adapted to the customers' different needs. Corporate Banking is represented through a broad physical distribution network throughout Norway as well as digital and telephone banking (24/7).
- **Large Corporates and International (LCI)** serves the bank's largest corporate customers and is responsible for DNB's international banking operations. DNB serves its customers with emphasis on industry expertise and relationship management. LCI is recognised for its long-term customer relationships based on sound industry and product expertise and strong skills within complex international transactions. LCI also includes DNB's operations in the Baltics, mainly serving personal and small business customers.
- **Markets** offers all of the Group's customers risk management, investment and financing products and services in the capital markets. Products and solutions are provided by customer teams in cooperation with the customer areas, and Markets gives advice and develops tailor-made products for the different customer segments. Markets' market making and other trading activities support customer activities with products and prices.
- **Wealth Management** is responsible for the Group's private banking activities and aims to strengthen DNB's position in the fast-growing high-net-worth segment and in the market for long-term saving products and asset management. Wealth Management is responsible for the further development of the Group's savings products and delivers defined-contribution and investment choice pension products to all of DNB's customers in close cooperation with the customer areas.
- **Products** develops and manages products in close cooperation with the customer areas. The area offers a wide range of products within life insurance, non-life insurance, factoring, leasing and other asset finance. The products are offered to all customer segments and are mainly distributed through the bank's distribution channels.

### 3.3.3 Financial governance and reporting structure

DNB's financial governance is geared to the different customer segments. The follow-up of total customer relationships and segment profitability are two important dimensions when making strategic priorities and deciding on where to allocate the Group's resources. Reported figures for the different segments will reflect the Group's total sales of products and services to the relevant segment.

#### Reporting structure – business segments



**Personal customers:** includes the Group's total sales of products and services to personal customers in Norway, both digital and physical, with the exception of residential mortgages recorded under Traditional pension products, where returns accrue to the policyholders.

**Small and medium-sized enterprises:** includes the Group's total sales of products and services to small and medium-sized enterprises in Norway.

**Large corporates and international customers:** includes total sales of products to large corporate customers in Norway and in international units. The segment also includes personal and small business customers in the Baltics, Sweden and Denmark.

**Trading:** includes the Group's market making and proprietary trading activities in Markets.

**Traditional pension products:** includes traditional defined-benefit pension products and assets related to these products. DNB no longer offers such products to new customers.

The income statements and balance sheets for the segments are presented in accordance with internal financial reporting principles and DNB's financial governance model. The reporting is based on a number of assumptions, estimates and discretionary distributions. The principles imply allocating revenues, costs and capital requirements to the segments.

Margin income on loans and deposits is calculated using internal transfer rates based on observable market rates, which in most cases roughly correspond to NIBOR. Additional costs relating to the Group's long-term funding are also charged to the segments.

Services provided by staff and support units will as far as possible be scaled and priced according to use. The pricing of such intra-group transactions is regulated by internal agreements based on market terms. Joint expenses incurred by group staff units and other group expenditures that cannot be debited according to use, are charged on the basis of relevant distribution formulas. Costs relating to the Group's equity transactions, including strategic investments, and direct shareholder-related expenses and costs related to the Group's governing bodies are not charged to the segments.

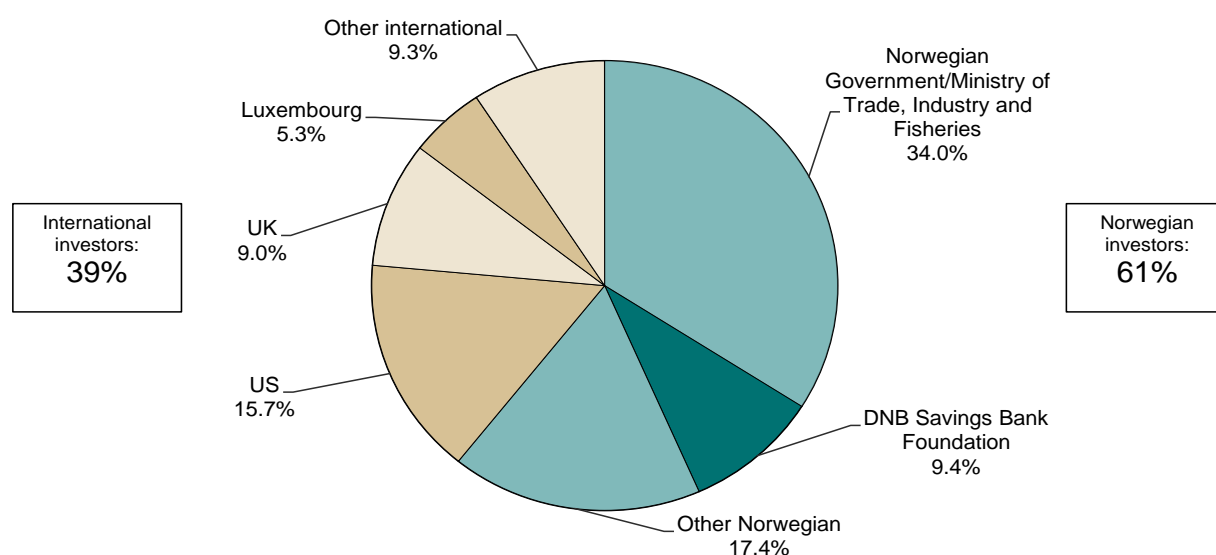
The Group's total common equity Tier 1 capital is allocated to the segments. Allocated capital reflects the Group's long-term capitalisation ambition, and the distribution formula is based on an adaption to the Basel III regulations. Return on allocated capital represents profits after tax relative to average allocated capital.

### 3.4.1 Major shareholders as at 30 September 2016 <sup>1)</sup>

	Shares in 1 000	Ownership in per cent
Norwegian Government/Ministry of Trade, Industry and Fisheries	553 792	34.00
DNB Savings Bank Foundation	152 564	9.37
Folketrygdfondet	99 601	6.12
Fidelity International Limited (FIL)	50 794	3.12
MFS Investment Management	36 834	2.26
BlackRock	35 536	2.18
Schroder Investment	32 476	1.99
T. Rowe Price Group	28 352	1.74
Newton Investment Management / BNY Mellon	26 510	1.63
The Vanguard Group	21 396	1.31
Deutsche Asset Management	20 308	1.25
State Street Global Advisors	19 582	1.20
DNB Asset Management	18 474	1.13
Storebrand Asset Management	17 193	1.06
KLP Asset Management	16 117	0.99
SAFE Investment Company	16 113	0.99
Danske Capital	15 773	0.97
BNP Paribas Investment / Alfred Berg	15 182	0.93
The Capital Group	12 799	0.79
Handelsbanken Asset Management	12 616	0.77
<b>Total largest shareholders</b>	<b>1 202 015</b>	<b>73.80</b>
Other shareholders	426 784	26.20
<b>Total</b>	<b>1 628 799</b>	<b>100.00</b>

1) The owners of shares in nominee accounts are determined on the basis of third-party analysis.

### 3.4.2 Ownership according to investor category as at 30 September 2016





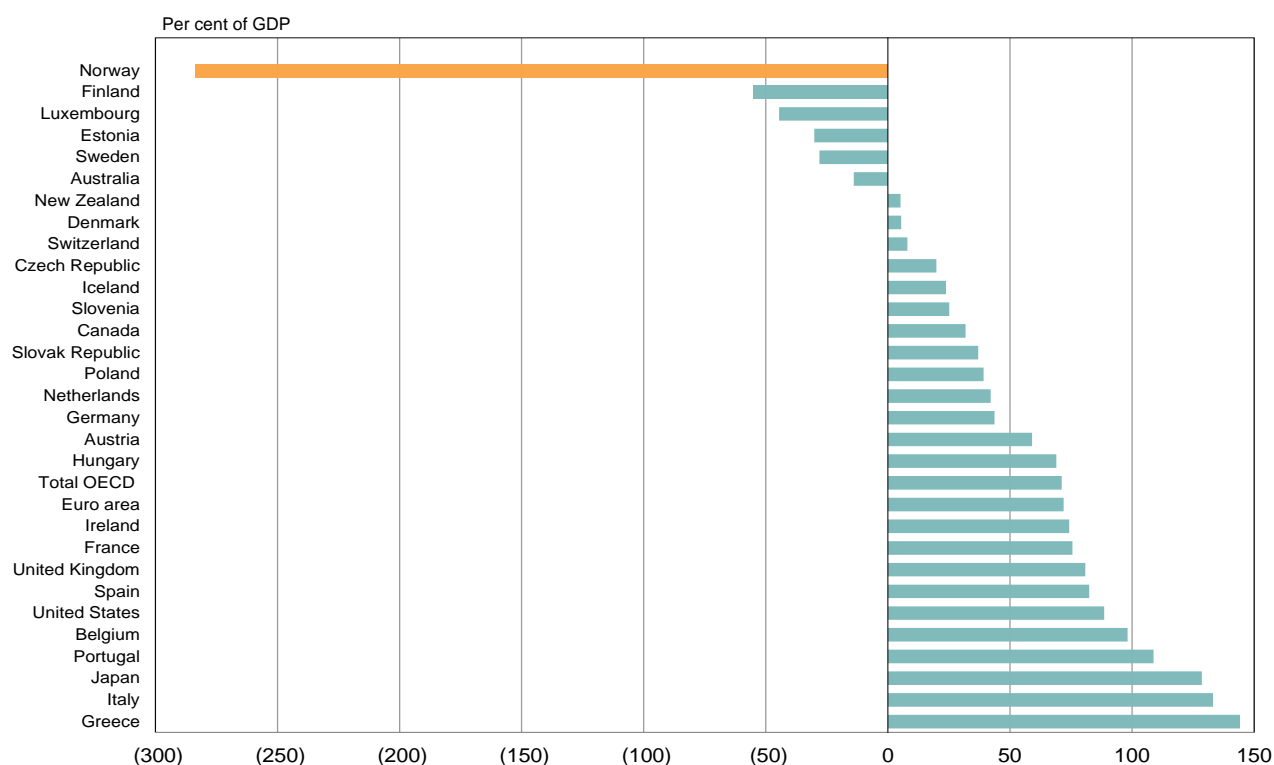
## **Chapter 4 - The Norwegian economy**

### 4.1.1 Basic information about Norway

Area	385 199 square kilometres
Population	5.2 million
Fertility rate	1,7
Life expectancy	M: 80.4 F: 84.2
Work participation rate, per cent 15-74 years	70.8 (M: 73.9 F: 67.5)
Gross domestic product 2015	USD 387.8 billion
GDP per capita 2015	USD 74 724
Rating	AAA, Aaa
Currency exchange rate used	8.07 USD/NOK (Average 2015)
Current balance 2015	USD 33.8 billion or 9.0 per cent of GDP

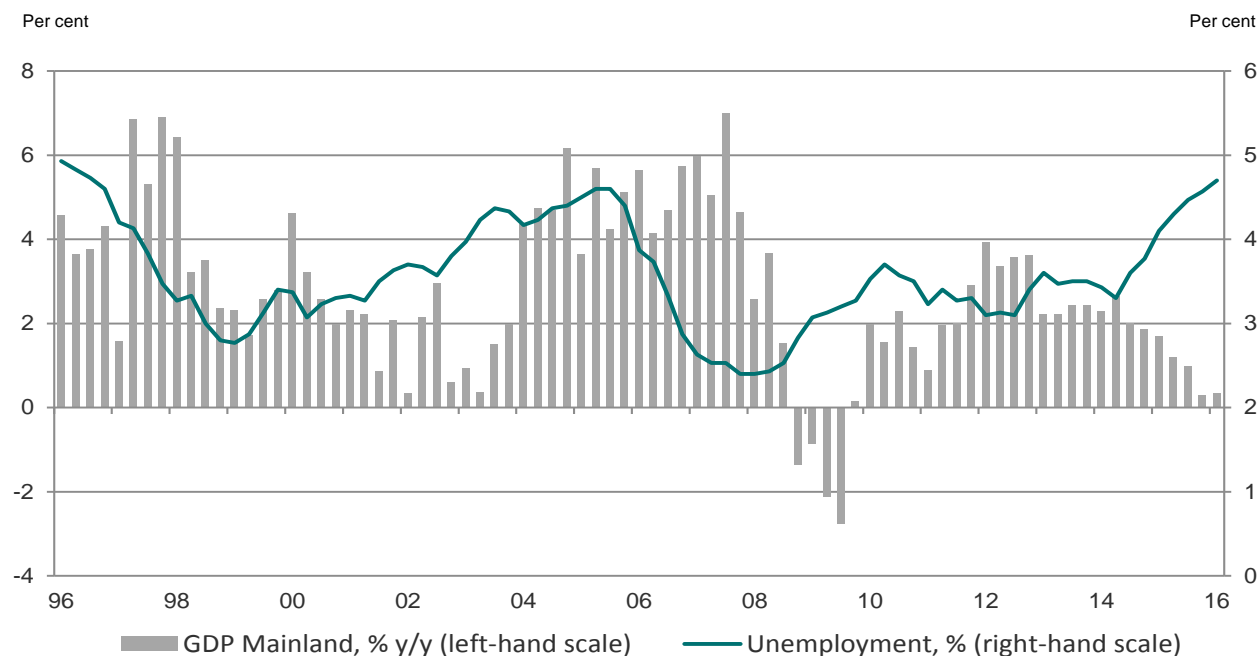
Source: Statistics Norway

### 4.1.2 Government net financial liabilities 2015



Source: OECD Global Economic Outlook, June 2016

### 4.1.3 GDP growth mainland Norway and unemployment rate



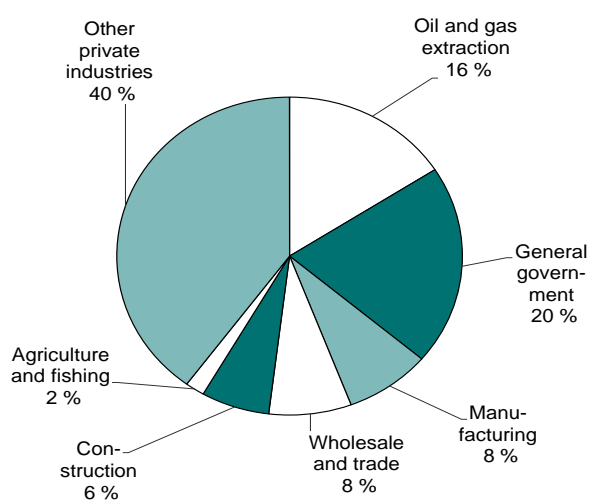
Source: Thomson Datastream, Statistics Norway

### 4.1.4 Contribution to volume growth in GDP, mainland Norway

Per cent	2014	2015	F 2016	F 2017	F 2018	F 2019
Household demand	0.9	1.1	1.1	1.1	1.4	1.5
Gross fixed capital formation, mainland companies	(0.1)	(0.1)	0.0	(0.1)	(0.0)	0.1
Gross fixed capital formation, petroleum activity	0.2	(1.3)	(1.4)	(0.8)	0.1	0.4
Public sector demand	1.0	0.7	1.0	1.0	0.8	0.9
Exports, mainland Norway	0.3	1.1	(0.1)	0.6	0.7	0.9
Imports, mainland Norway	0.4	0.7	0.4	0.4	1.1	1.7
Changes in stocks and statistical discrepancies	0.3	0.3	0.6			
<b>GDP, mainland Norway</b>	<b>2.2</b>	<b>1.1</b>	<b>0.8</b>	<b>1.4</b>	<b>1.9</b>	<b>2.1</b>

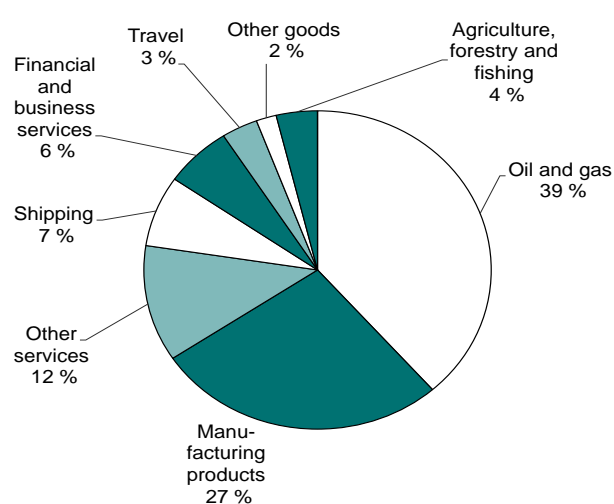
Source: Statistics Norway and DNB Markets

### 4.1.5 Composition of GDP in 2015



Source: Statistics Norway, annual national accounts 31 August 2016

### 4.1.6 Composition of exports in 2015



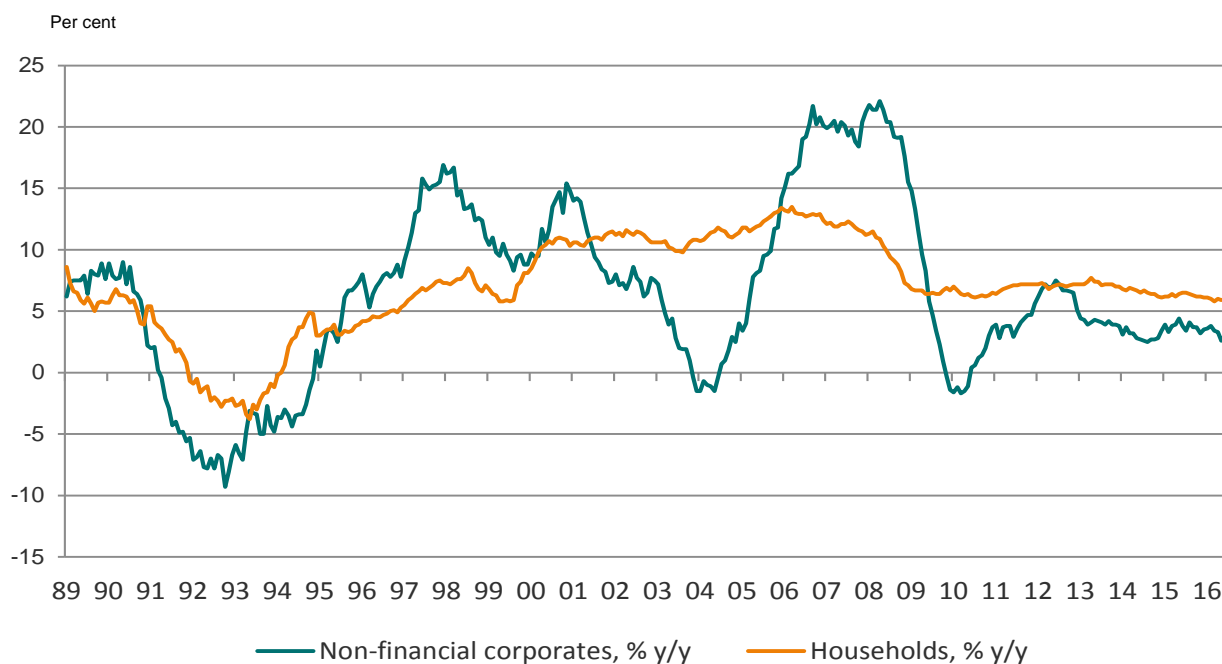
### 4.1.7 Key macro-economic indicators, Norway

Per cent	2014	2015	F 2016	F 2017	F 2018	F 2019
GDP growth						
- mainland Norway	2.2	1.1	0.8	1.4	1.9	2.1
- Norway, total	1.9	1.6	1.2	1.2	1.5	1.7
Private consumption	1.9	2.1	1.3	1.8	2.5	2.7
Gross fixed investment	(0.7)	(3.8)	(1.3)	(0.7)	2.1	3.9
Inflation (CPI)	2.0	2.2	3.7	2.6	1.7	1.5
Savings ratio <sup>1)</sup>	9.1	9.5	9.5	9.5	9.5	9.5
Unemployment rate	3.5	4.4	4.8	4.9	5.0	4.9

1) Per cent of household disposable income.

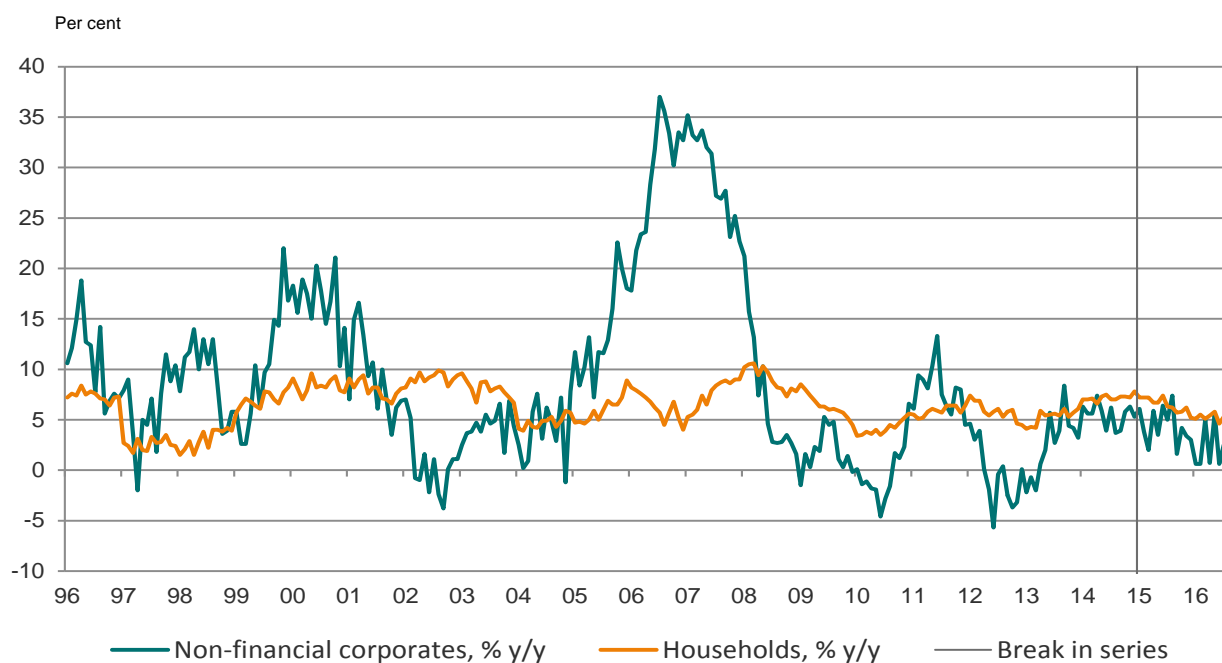
Source: Statistics Norway and DNB Markets

### 4.1.9 Credit market, 12 month percentage growth



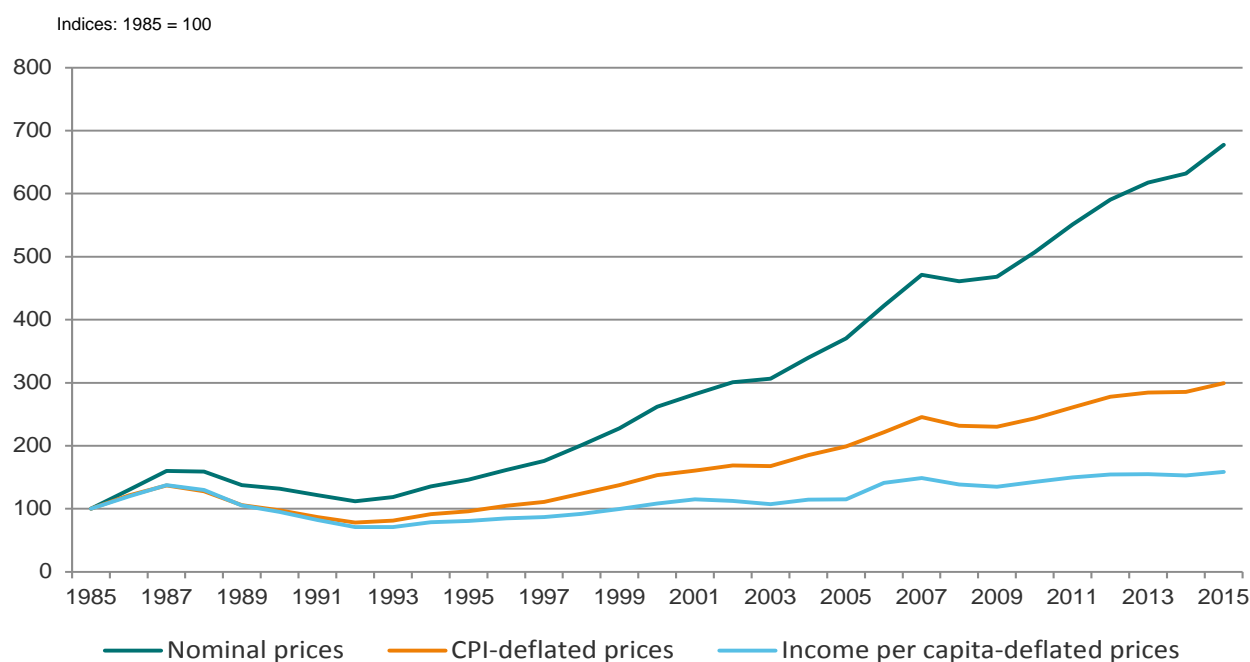
Source: Thomson Datastream, Statistics Norway

### 4.1.10 Deposit market, 12 month percentage growth



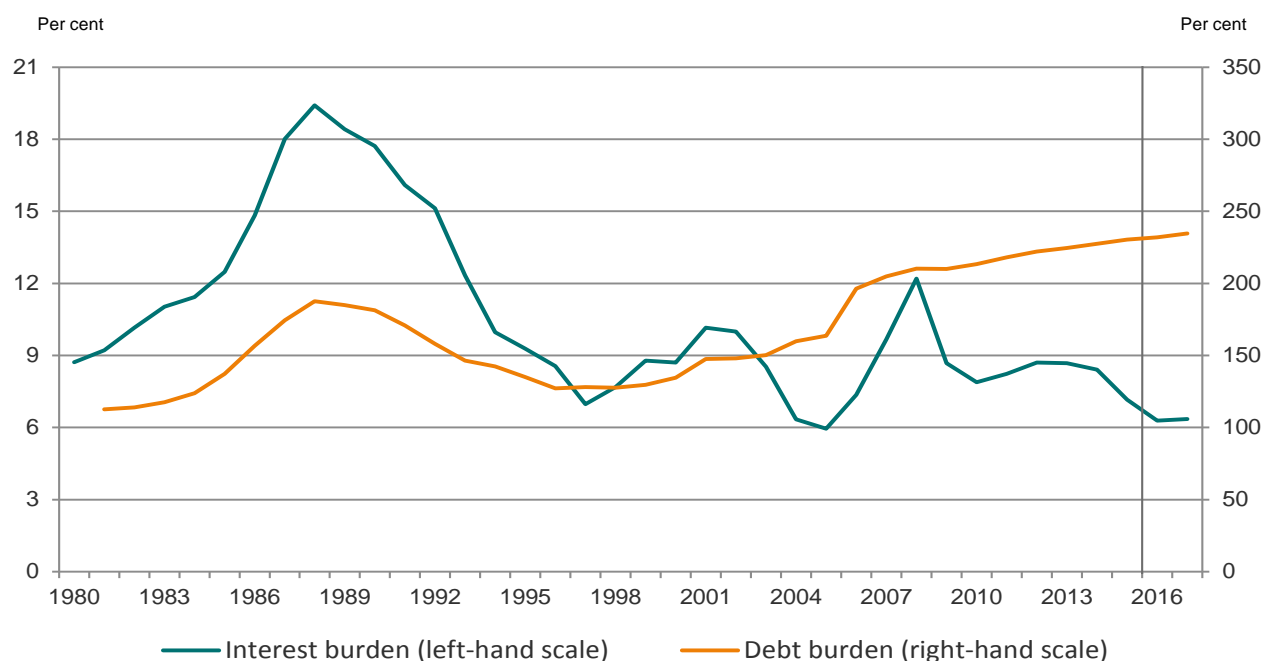
Source: Thomson Datastream, Statistics Norway

### 4.1.11 House prices



Source: Real Estate Norway, Finn.no, Eiendomsverdi AS, NEF, Statistics Norway and DNB Markets

### 4.1.12 Household debt burden <sup>1)</sup> and interest burden <sup>2)</sup>



1) Loan debt as a percentage of disposable income.

2) Interest expenses after tax as a percentage of disposable income.

Source: Statistics Norway, DNB Markets (previous source: Ministry of Finance)

## Appendix

Disclosure for main features of regulatory capital instruments

**Disclosure of main features of regulatory capital instruments as at 30 September 2016**

		Additional Tier 1 capital				
		Ordinary shares	GBP Notes	NOK Notes	NOK Notes	USD Notes
1. Issuer 2. Unique identifier (e.g. CUSIP, ISIN, or Bloomberg identifier for private placement) 3. Governing law for the instrument <b>Regulatory treatment</b> 4. Transitional rules 5. Post-transitional rules 6. Eligible at ind. company/group/group & ind. company level 7. Instrument type 8. Amount recognised in regulatory capital (in NOK million as at 30 September 2016) 9. Par value of instrument (amounts in million in the relevant currency and in NOK million) 9a. Issue price 9b. Redemption price 10. Accounting classification 11. Original date of issuance 12. Perpetual or dated 13. Original maturity date 14. Issuer call subject to prior supervisory approval 15. Optional call date, contingent call dates and redemption amount 16. Subsequent call dates, if applicable <b>Coupons/dividends</b> 17. Fixed or floating dividend/coupon 18. Coupon rate and any related index 19. Existence of a dividend stopper 20a. Fully discretionary, partially discretionary or mandatory (in terms of timing) 20b. Fully discretionary, partially discretionary or mandatory (in terms of amount) 21. Existence of a step-up or other incentive to redeem 22. Non-cumulative or cumulative <b>Convertible or non-convertible</b> 23. Convertible or non-convertible <sup>4)</sup> 24. If convertible, conversion trigger(s) 25. If convertible, fully or partially 26. If convertible, conversion rate 27. If convertible, mandatory or optional conversion 28. If convertible, specify instrument type convertible into 29. If convertible, specify issuer of instrument it converts into 30. Write-down features 31. If write-down, write-down trigger (s) 32. If write-down, full or partial 33. If write-down, permanent or temporary 34. If temporary write-down, description of revaluation mechanism 35. Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) 36. Non-compliant transitioned features 37. If yes, specify non-compliant features	DNB Group	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	
	NO0010031479	XS0285087358	NO0010730708	NO0010767957	XS1207306652	
	Norway	English <sup>1)</sup>	English <sup>9)</sup>	English <sup>9)</sup>	English <sup>9)</sup>	
	Common Equity Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1	
	Common Equity Tier 1	Tier 2	Additional Tier 1	Additional Tier 1	Additional Tier 1	
	Group	Group	Ind. company and group	Ind. company and group	Ind. company and group	
	Common shares	Other Additional Tier 1	Other Additional Tier 1	Other Additional Tier 1	Other Additional Tier 1	
	38 897	3 635	2 150	1 400	5 903	
	N/A	GBP 350, NOK 4 294	NOK 2 150	NOK 1 400	USD 750, NOK 5 903	
	Various	100	100	100	100	
	N/A	100	100	100	100	
	Shareholder's equity	Subordinated loan capital - amortised cost	Equity	Equity	Equity	
	N/A	31 January 2007	26 February 2015	27 June 2016	26 March 2015	
	N/A	Perpetual	Perpetual	Perpetual	Perpetual	
	N/A	N/A	N/A	N/A	N/A	
	No	Yes	Yes	Yes	Yes	
	N/A	29 March 2017. The issuer has the right to call at par	26 February 2020 at par	27 June 2021 at par	26 March 2020 at par	
	N/A	The issuer has the right to call at every coupon payment date thereafter	The issuer has the right to call at every interest payment date thereafter <sup>8)</sup>	The issuer has the right to call at every interest payment date thereafter <sup>8)</sup>	The issuer has the right to call at every interest payment date thereafter <sup>8)</sup>	
	N/A					
	Floating	Fixed to floating	Floating	Floating	Fixed	
	N/A	6.0116%. Thereafter 3m Sterling Libor + 169.5 bp	3m Nibor +325	3m Nibor +525	5.75%. Fixed interest reset every 5 years at 5y USD IMS + 407.5	
	Yes	No	No	No	No	
	Fully discretionary	Mandatory <sup>3)</sup>	Fully discretionary	Fully discretionary	Fully discretionary	
	Fully discretionary	Mandatory <sup>3)</sup>	Fully discretionary	Fully discretionary	Fully discretionary	
	N/A	Yes	No	No	No	
	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative	
	N/A	Non-convertible	Non-convertible	Non-convertible	Non-convertible	
	N/A	N/A	N/A	N/A	N/A	
	N/A	N/A	N/A	N/A	N/A	
	N/A	N/A	N/A	N/A	N/A	
	N/A	N/A	N/A	N/A	N/A	
	N/A	N/A	N/A	N/A	N/A	
	No	Yes	Yes	Yes	Yes	
	N/A	Yes	Yes	Yes	Yes	
	N/A	Full and partial	Either full or partial	Either full or partial	Either full or partial	
	N/A	Temporary	Temporary	Temporary	Temporary	
	N/A	See footnote 5	See footnote 10	See footnote 10	See footnote 10	
Additional Tier 1	Subordinated loans	Subordinated loans	Subordinated loans	Subordinated loans		
No	Yes					
N/A	Issued before 31 December 2011					

See footnotes on separate page.



**Disclosure of main features of regulatory capital instruments as at 30 September 2016**

	Subordinated loans							
	EUR loan 2012	EUR loan 2013	NOK loan	SEK loan	SEK loan	SEK loan		
1. Issuer	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA		
2. Unique identifier (e.g. CUSIP, ISIN, or Bloomberg identifier for private placement)	XS0754846235	XS0974373515	NO0010682511	XS1239410043	XS1239410043	XS1239410712		
3. Governing law for the instrument	English <sup>2)</sup>	English <sup>2)</sup>	English <sup>2)</sup>	English <sup>2)</sup>	English <sup>2)</sup>	English <sup>2)</sup>		
<b>Regulatory treatment</b>								
4. Transitional rules	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2		
5. Post-transitional rules	Group	Group	Group	Group	Group	Group		
6. Eligible at ind. company/group/ind. company level	Tier 2 subordinated debt	Tier 2 subordinated debt	Tier 2 subordinated debt	Tier 2 subordinated debt	Tier 2 subordinated debt	Tier 2 subordinated debt		
7. Instrument type	6 724	6 724	1 250	2 794	2 794	931		
8. Amount recognised in regulatory capital (in NOK million as at 30 September 2016)	EUR 750, NOK 5 572	EUR 750, NOK 5 898	1250	SEK 3000	SEK 1000	SEK 1000		
9. Par value of instrument (amounts in million in the relevant currency and in NOK million)	99 756	99 548	100	100	100	100		
9a. Issue price	Redemption at par	Redemption at par	Redemption at par	Redemption at par	Redemption at par	Redemption at par		
9b. Redemption price	Subordinated loan capital - amortised cost	Subordinated loan capital - amortised cost	Subordinated loan capital - value option	Subordinated loan capital - amortised cost	Subordinated loan capital - amortised cost	Subordinated loan capital - amortised cost		
10. Accounting classification	8 March 2012	26 September 2013	18 June 2013	28 May 2015	28 May 2015	28 May 2015		
11. Original date of issuance	Dated	Dated	Dated	Dated	Dated	Dated		
12. Perpetual or dated	8 March 2022	26 September 2023	18 June 2023	28 May 2025	28 May 2025	Interest date falling in or nearest to May 2025		
13. Original maturity date	Yes	Yes	Yes	Yes	Yes	Yes		
14. Issuer call subject to prior supervisory approval	8 March 2017, Call at par	26 September 2018, Call at par	The interest payment date in June 2018	28 May 2020, Call at par.	28 May 2020, Call at par.	28 May 2020, Call at par.		
15. Optional call date, contingent call dates and redemption amount	N/A	N/A	Any interest payment date after the interest payment date in June 2018	N/A	N/A	N/A		
16. Subsequent call dates, if applicable								
<b>Coupons/dividends</b>								
17. Fixed or floating dividend/coupon	Fixed	Fixed	Floating	Floating	Floating	Fixed		
18. Coupon rate and any related index	4.75%. Thereafter/ Reset period: EURO MS+ 325	3%. Thereafter/ Reset period: EURO MS + 177	3-month NIBOR plus 170	3-month STIBOR + 140	1.97 %	1.97 %		
19. Existence of a dividend stopper	No	No	No	No	No	No		
20a. Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory		
20b. Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory		
21. Existence of a step-up or other incentive to redeem	No	No	No	No	No	No		
22. Non-cumulative or cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative		
<b>Convertible or non-convertible</b>								
23. Convertible or non-convertible <sup>4)</sup>	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible		
24. If convertible, conversion trigger(s)	N/A	N/A	N/A	N/A	N/A	N/A		
25. If convertible, fully or partially	N/A	N/A	N/A	N/A	N/A	N/A		
26. If convertible, conversion rate	N/A	N/A	N/A	N/A	N/A	N/A		
27. If convertible, mandatory or optional conversion	N/A	N/A	N/A	N/A	N/A	N/A		
28. If convertible, specify instrument type convertible into	N/A	N/A	N/A	N/A	N/A	N/A		
29. If convertible, specify issuer of instrument it converts into	No	No	No	No	No	No		
30. Write-down features	N/A	N/A	N/A	N/A	N/A	N/A		
31. If write-down, write-down trigger (s)	N/A	N/A	N/A	N/A	N/A	N/A		
32. If write-down, full or partial	N/A	N/A	N/A	N/A	N/A	N/A		
33. If write-down, permanent or temporary	N/A	N/A	N/A	N/A	N/A	N/A		
34. If temporary write-down, description of revaluation mechanism	N/A	N/A	N/A	N/A	N/A	N/A		
35. Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Senior bonds	Senior bonds	Senior bonds	Senior bonds	Senior bonds	Senior bonds		
36. Non-compliant transitioned features	No	No	No	No	No	No		
37. If yes, specify non-compliant features	N/A	N/A	N/A	N/A	N/A	N/A		

See footnotes on separate page.

**Disclosure of main features of regulatory capital instruments as at 30 September 2016**

	Perpetual loans					
	USD loan	USD loan	USD loan	USD loan	YEN loan	YEN loan
1. Issuer	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA	DNB Bank ASA
2. Unique identifier (e.g. CUSIP, ISIN, or Bloomberg identifier for private placement)	LU0001344653	GB0040940875	English <sup>2)</sup>	English <sup>2)</sup>	English <sup>2)</sup>	English <sup>1)</sup>
3. Governing law for the instrument	English <sup>2)</sup>	English <sup>2)</sup>	English <sup>2)</sup>	English <sup>2)</sup>	English <sup>2)</sup>	English <sup>1)</sup>
<b>Regulatory treatment</b>						
4. Transitional rules	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2
5. Post-transitional rules	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2
6. Eligible at ind. company/group & ind. company level	Group	Group	Group	Group	Group	Group
7. Instrument type	Tier 2 subordinated debt	Tier 2 subordinated debt	Tier 2 subordinated debt	Tier 2 subordinated debt	Tier 2 subordinated debt	Tier 2 subordinated debt
8. Amount recognised in regulatory capital (in NOK million as at 30 September 2016)	1 720	1 600	1 600	1 200	790	790
9. Par value of instrument (amounts in million in the relevant currency and in NOK million)	USD 215, NOK 1 692	USD 200, NOK 1 331	USD 215, NOK 1 692	USD 150, NOK 1 769	JPY 10 000, NOK 655	JPY 10 000, NOK 655
9a. Issue price	99.15	100	100	100	100	100
9b. Redemption price	100	100	100	100	100	100
10. Accounting classification	Perpetual subordinated loan capital - amortised cost	Perpetual subordinated loan capital - amortised cost	Perpetual subordinated loan capital - amortised cost	Perpetual subordinated loan capital - amortised cost	Perpetual subordinated loan capital - amortised cost	Perpetual subordinated loan capital - amortised cost
11. Original date of issuance	18 November 1985	28 August 1986	28 August 1986	21 August 1986	25 February 1989	25 February 1989
12. Perpetual or dated	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual
13. Original maturity date						
14. Issuer call subject to prior supervisory approval	Yes	Yes	Yes	Yes	Yes	Yes
15. Optional call date, contingent call dates and redemption amount	November 1990	August 1991	August 1991	5 years after issue	February 2029	February 2029
16. Subsequent call dates, if applicable	Any interest payment date thereafter	Any interest payment date thereafter	Any interest payment date thereafter	Any interest payment date thereafter	Any interest payment date thereafter	Any interest payment date thereafter
<b>Coupons/dividends</b>						
17. Fixed or floating dividend/coupon	Floating	Floating	Floating	Floating	Fixed	Fixed
18. Coupon rate and any related index	3m USD Libor + 25	6m USD Libor + 13	6m USD Libor + 13	6m USD Libor + 15	4.51%. From Feb. 2029 6m YEN Libor + 1.65% p.a.	4.51%. From Feb. 2029 6m YEN Libor + 1.65% p.a.
19. Existence of a dividend stopper	No	No	No	No	Yes	Yes
20a. Fully discretionary, partially discretionary or mandatory (in terms of timing)	Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary
20b. Fully discretionary, partially discretionary or mandatory (in terms of amount)	Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary
21. Existence of a step-up or other incentive to redeem	No	No	No	No	Yes <sup>7)</sup>	Yes <sup>7)</sup>
22. Non-cumulative or cumulative	Non-cumulative <sup>6)</sup>	Non-cumulative <sup>6)</sup>	Non-cumulative <sup>6)</sup>	Non-cumulative <sup>6)</sup>	Non-cumulative <sup>6)</sup>	Non-cumulative <sup>6)</sup>
<b>Convertible or non-convertible</b>						
23. Convertible or non-convertible <sup>4)</sup>	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible
24. If convertible, conversion trigger(s)	N/A	N/A	N/A	N/A	N/A	N/A
25. If convertible, fully or partially	N/A	N/A	N/A	N/A	N/A	N/A
26. If convertible, conversion rate	N/A	N/A	N/A	N/A	N/A	N/A
27. If convertible, mandatory or optional conversion	N/A	N/A	N/A	N/A	N/A	N/A
28. If convertible, specify instrument type convertible into	N/A	N/A	N/A	N/A	N/A	N/A
29. If convertible, specify issuer of instrument it converts into	N/A	N/A	N/A	N/A	N/A	N/A
30. Write-down features	No	No	No	No	No	No
31. If write-down, write-down trigger (s)	N/A	N/A	N/A	N/A	N/A	N/A
32. If write-down, full or partial	N/A	N/A	N/A	N/A	N/A	N/A
33. If write-down, permanent or temporary	N/A	N/A	N/A	N/A	N/A	N/A
34. If temporary write-down, description of revaluation mechanism	N/A	N/A	N/A	N/A	N/A	N/A
35. Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Senior bonds	Senior bonds	Senior bonds	Senior bonds	Senior bonds	Senior bonds
36. Non-compliant transitioned features	Yes	Yes	Yes	Yes	Yes	Yes
37. If yes, specify non-compliant features	Issued before 31 December 2011	Issued before 31 December 2011	Issued before 31 December 2011	Issued before 31 December 2011	Issued before 31 December 2011	Issued before 31 December 2011

See footnotes on separate page.

### **Disclosure of main features of regulatory capital instruments as at 30 September 2016 - Footnotes**

- 1) Except for the subordination provisions and certain provisions relating to the payment of interest and principal, which will be governed by the laws of Norway.
- 2) Except for status and subordination which will be governed by the laws of Norway.
- 3) Under certain circumstances there will be no coupon payment if capital requirements are breached.
- 4) All subordinated debt might be written down or converted according to the Guarantee Schemes Act.
- 5) Subject to the availability of Available Distributable Funds, the Issuer undertakes to reinstate all Converted Amounts as Notes upon the occurrence of any of the following events: (i) the Issuer or DNB ASA declares or makes a dividend (in the form of cash, stock or another instrument), an interest payment or any other payment on any share capital or any obligations of the Issuer ranking or expressed to rank junior to the Notes; or (ii) the Issuer or DNB ASA (as applicable) redeems, repurchases or otherwise acquires any of its respective share capital, or any Parity Tier 1 Securities or any obligations of the Issuer ranking or expressed to rank junior to the Notes or payor makes available any moneys to a sinking fund or for redemption of any such share capital, Parity Tier 1 Securities or obligations other than as set out in Condition 3 of the "Terms and Conditions of the Notes".
- 6) Non-cumulative but cumulative under certain circumstances, e.g. dividend payment.
- 7) The borrower undertakes not to make any distribution to Holders of Primary Capital certificates of the Borrower or to other creditors ranking junior to the Lender while any arrears of interest (including any corresponding additional interest amount) remains outstanding in respect of the loan.
- 8) Subject to the outstanding principal amount of the notes being equal to their original principal amount.
- 9) The Notes and any non-contractual obligations arising out of or in connection with the Notes will be governed by, and construed in accordance with, English law except that (i) the provisions relating to subordination, Write-Down and Discretionary Reinstatement and any non-contractual obligations arising out of or in connection with such provisions and (ii) any other write-down or conversion of the Notes in accordance with Norwegian law and regulation applicable to the Bank from time to time, will in each case be governed by, and construed in accordance with, Norwegian law.
- 10) Fully discretionary reinstatement pro rata with any written-down AT1 instruments that are to be reinstated out of the same profits. Subject to the maximum write-up amount and to the MDA.

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