DNB

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DNB GROUP FACT BOOK

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Financial calendar 2014

Preliminary results 2013 and fourth quarter 2013 6 February
Annual general meeting 24 April
Ex-dividend date 25 April
First quarter 2014 8 May
Second quarter 2014 10 July
Third quarter 2014 23 October

Statements regarding DNB's relative market positions are, unless otherwise specified, based on internal DNB analyses.

Contents chapter 1 - Financial results DNB Group

<u> </u>	Jiiu	ents chapter i - Financial results Di
PAGE		
	Finan	cial results and key figures
6	1.1.1	Income statement - condensed
6	1.1.2	Income statement - condensed - adjusted for basis swaps
7	1.1.3	Mark-to-market changes and special items
8	1.1.4	Full income statement - quarterly figures
8	1.1.5	Comprehensive income statement - quarterly figures
9	1.1.6	Income statement - five years
10	1.1.7	Full balance sheet - quarterly figures
11	1.1.8	Balance sheet - five years
12	1.1.9	Key figures - quarterly figures
12	1.1.10	Key figures, adjusted for basis swaps
13	1.1.11	Key figures - five years
13	1.1.12	Key figures, adjusted for basis swaps - five years
14	1.1.13	Key figures - definitions
	Net in	terest income
15	1.2.1	Net interest income - split by segments
15	1.2.2	Average volumes - split by segments
15	1.2.3	Interest rate spreads - split by segments
16	1.2.4	Quarterly development in average interest rate spreads
18	1.2.5	Net interest income
18	1.2.6	Changes in net interest income, six quarters
	Not of	har anarating income
19	1.3.1	her operating income Net other operating income
13	1.5.1	Net offer operating income
	Opera	ting expenses
20	1.4.1	Operating expenses
20	1.4.2	Number of employees - full time positions
21	1.4.3	IT expenses
21	1.4.4	Ordinary cost/income ratio
22	1.4.5	Changes in total operating expenses
	Loans	;
23	1.5.1	Development in volumes - net loans to customers
23	1.5.2	Net loans to principal customer groups, nominal amounts
	Imnaii	rment of loans and guarantees
24	1.6.1	-
24	1.6.2	Impairment of loans and guarantees per segment Impairment of loans and guarantees for principal customer groups
24	1.6.3	Impairment of loans and guarantees
	•	erforming and doubtful loans
25	1.7.1	Net non-performing and net doubtful loans and guarantees
25	1.7.2	Development in net non-performing and net doubtful loans and guarantees
25	1.7.3	Net non-performing and net doubtful loans and guarantees
26	1.7.4	Net non-performing and net doubtful loans and guarantees for principal customer groups
27	1.7.5	Net non-performing and net doubtful loans and guarantees per segment
27	1.7.6	Net impaired loans and guarantees
27	1.7.7	Net non-performing and net doubtful loans and guarantees for principal customer groups
28 28	1.7.8 1.7.9	Collective impairment per segment Collective impairment for principal customer groups
20	1.7.5	Oblicative impairment for principal edistorner groups
	Comn	nitments (on and off-balance sheet items)
29	1.8.1	Exposure at default according to sector
29	1.8.2	Exposure at default by segments as defined in DNB's management reporting
30	1.8.3	Risk classification of portfolio
31	1.8.4	Segment areas - exposure at default according to sector
32	1.8.5	Exposure at default, breakdown of commercial real estate exposure
32	1.8.6	Exposure at default, geographic distribution of commercial real estate exposure
33	1.8.7	Sub-segments in Large corporates and international customers - exposure at default according to sector
34	1.8.8	Sub-segments in Large corporates and international customers - risk classification of portfolio

1.8.9

DNB's risk classification

1.8.10 The Group's exposure to the PIIGS countries

35

35

Contents chapter 1 - Financial results DNB Group (continued)

PAGE		
	Liquid	ity and funding
36	1.9.1	Development in volumes - deposits from customers
37	1.9.2	Funding
37	1.9.3	Redemption profile
38	1.9.4	Asset encumbrance
38	1.9.5	Additional assets available for secured funding
39	1.9.6	Liquid assets
39	1.9.7	Liquidity Coverage Ratio
	Capita	I adequacy
40	1.10.1	Primary capital - DNB Group
41	1.10.2	Specification of capital requirements
41	1.10.3	Common equity Tier 1 capital ratio
42	1.10.4	Specification of capital requirements for credit risk
43	1.10.5	Primary capital - including DNB Bank ASA and DNB Bank Group

Contents chapter 2 - Segmental reporting

	71166	into onaptor z ooginomar repor
PAGE		
	Financ	ial performance
45	2.1.1	Development - reporting segments
46	2.1.2	Extracts from income statement
46	2.1.3	Main average balance sheet items and key figures
47	2.1.4	Other operations/eliminations
48	2.1.5	Key figures - Norwegian and international units
	Persor	nal customers
49	2.2.1	Financial performance
49	2.2.2	Development in average volumes and interest rate spreads
49	2.2.3	Residential mortgages, distribution of loans according to collateral value
50	2.2.4	Distribution of loan to value
50	2.2.5	DNB Boligkreditt - Average mortgage lending - volumes and spreads
50	2.2.6	DNB Eiendom - Residential real estate broking in Norway
	Small a	and medium-sized enterprises (SME)
51	2.3.1	Financial performance
51	2.3.2	Development in average volumes and interest rate spreads
	Large	corporates and international customers (LCI)
52	2.4.1	Financial performance
53	2.4.2	Average volumes
53	2.4.3	Development in average volumes and interest rate spreads
	Tradin	g
54	2.5.1	Financial performance
	Other of	operations/eliminations
55	2.6.1	Financial performance
	Traditi	onal pension products
56	2.7.1	Financial performance
56	2.7.2	Provisions for higher life expectancy
	Main s	ubsidiaries and product units
	Total	DNB Markets activity:
57		2.8.1 Financial performance
57		2.8.2 Revenues within various segments
57		2.8.3 Value-at-Risk
	DNB L	Livsforsikring Group:
58		2.8.4 Financial performance
59		2.8.5 Reconciliation of DNB Livsforsikring Group's and the DNB Group's financial statements
60		2.8.6 Value-adjusted return on assets
61		2.8.7 Financial exposure per sub-portfolio
61		2.8.8 Financial exposure - common portfolio
62		2.8.9 Balance sheets
63		2.8.10 Solvency capital
63		2.8.11 Capital adequacy and solvency margin capital
	DNB A	Asset Management:
64		2.8.12 Financial performance
	DNB S	Skadeforsikring:
65		2.8.13 Financial performance

Contents chapter 3 - About DNB

PAGE		
	DNB	- Norway's leading financial services group
67	3.1.1	DNB Group
67	3.1.2	Assets under management in DNB Asset Management, DNB Livsforsikring and DNB Skadeforsikring
67	3.1.3	Customer base
67	3.1.4	Distribution network
67	3.1.5	DNB Bank ASA - credit ratings from international rating agencies
	DNB'	s market shares in Norway
68	3.2.1	Retail market and Corporate market
69	3.2.2	Development in market shares, loans and deposits
69	3.2.3	DNB Livsforsikring - market shares
69	3.2.4	DNB Asset Management - market shares retail market
	Grou	p business structure and financial governance
70	3.3.1	Legal structure
71	3.3.2	Operational structure
72	3.3.3	Financial governance and reporting structure
	Share	eholder structure
73	3.4.1	Major shareholders
73	3.4.2	Ownership according to investor category

Contents chapter 4 - The Norwegian economy

PAGE		
75	4.1.1	Basic information about Norway
75	4.1.2	Government net financial liabilities
76	4.1.3	GDP growth mainland Norway and unemployment rate
76	4.1.4	Contribution to volume growth in GDP, mainland Norway
76	4.1.5	Composition of GDP
76	4.1.6	Composition of exports
77	4.1.7	Key macro-economic indicators, Norway
77	4.1.8	Key macro-economic indicators, Baltics and Poland
78	4.1.9	Credit market, 12 month percentage growth
78	4.1.10	Deposit market, 12 month percentage growth
79	4.1.11	House prices
79	4.1.12	Household debt burden and interest burden

Chapter 1 - Financial results DNB Group

Financial results

Net interest income

Net other operating income

Operating expenses

Loans

Impairment of loans and guarantees

Non-performing and doubtful loans

Commitments (on and off-balance sheet items)

Liquidity and funding

Capital adequacy

1.1.1 Income statement - condensed 1)

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Net interest income	7 691	7 940	7 915	7 480	6 857	7 101	6 828	6 634	6 653
Net commissions and fees	2 185	2 147	2 182	2 252	1 956	2 088	1 960	2 113	1 935
Net gains on financial instruments at fair value	2 089	1 342	1 264	1 363	1 063	1 363	906	2 646	(1 006)
Net financial and risk result, DNB Livsforsikring	105	365	205	230	220	140	178	103	293
Net insurance result, DNB Skadeforsikring	102	122	102	119	75	78	105	92	50
Other operating income	397	343	364	346	368	391	479	250	335
Net other operating income, total ²⁾	4 877	4 318	4 117	4 310	3 682	4 061	3 628	5 204	1 607
Total income	12 569	12 258	12 032	11 790	10 539	11 162	10 456	11 837	8 261
Operating expenses	5 168	5 163	4 987	5 010	5 026	5 220	5 004	5 081	5 070
Restructuring costs and non-recurring effects 3)	24	(212)	236	650	458	33	56	21	(12)
Impairment losses for goodwill and intangible assets	0	557	0	0	0	202	85	0	0
Pre-tax operating profit before impairment	7 377	6 750	6 809	6 130	5 054	5 707	5 311	6 735	3 202
Net gains on fixed and intangible assets	0	153	2	(9)	4	(65)	20	37	7
Impairment of loans and guarantees	80	36	475	937	737	1 190	521	685	784
Pre-tax operating profit	7 297	6 868	6 337	5 184	4 321	4 453	4 810	6 088	2 425
Tax expense	1 758	1 212	1 448	1 379	1 149	614	1 269	1 566	631
Profit from operations held for sale, after taxes	(19)	9	(7)	(7)	10	4	0	92	0
Profit for the period	5 519	5 665	4 881	3 798	3 181	3 843	3 541	4 614	1 794

¹⁾ For more details, see next page.

1.1.2 Income statement - condensed - adjusted for basis swaps

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Net interest income	7 691	7 940	7 915	7 480	6 857	7 101	6 828	6 634	6 653
Net commissions and fees	2 185	2 147	2 182	2 252	1 956	2 088	1 960	2 113	1 935
Net gains on financial instruments at fair value	2 685	2 161	1 486	1 451	1 296	1 129	1 473	1 568	1 427
Net financial and risk result, DNB Livsforsikring	105	365	205	230	220	140	178	103	293
Net insurance result, DNB Skadeforsikring	102	122	102	119	<i>7</i> 5	78	105	92	50
Other operating income	397	343	364	346	368	391	479	250	335
Net other operating income, total	5 473	5 137	4 340	4 398	3 915	3 827	4 195	4 126	4 040
Total income	13 165	13 077	12 255	11 878	10 772	10 928	11 023	10 760	10 693
Operating expenses	5 168	5 163	4 987	5 010	5 026	5 220	5 004	5 081	5 070
Restructuring costs and non-recurring effects 1)	24	(212)	236	650	458	33	56	21	(12)
Impairment losses for goodwill and intangible assets	0	557	0	0	0	202	85	0	0
Pre-tax operating profit before impairment	7 973	7 570	7 032	6 218	5 287	5 473	5 878	5 658	5 635
Net gains on fixed and intangible assets	0	153	2	(9)	4	(65)	20	37	7
Impairment of loans and guarantees	80	36	475	937	737	1 190	521	685	784
Pre-tax operating profit	7 892	7 687	6 559	5 272	4 554	4 218	5 376	5 010	4 858
Tax expense	1 919	1 441	1 510	1 404	1 215	548	1 428	1 264	1 313
Profit from operations held for sale, after taxes	(19)	9	(7)	(7)	10	4	0	92	0
Profit for the period	5 954	6 255	5 042	3 862	3 349	3 674	3 948	3 838	3 545

¹⁾ During the first quarter of 2013, NOK 450 million was charged to the income statement in connection with the Supreme Court ruling regarding certain debt-financed structured products.

²⁾ See table 1.3.1 "Net other operating income" for specification.

³⁾ During the first quarter of 2013, NOK 450 million was charged to the income statement in connection with the Supreme Court ruling regarding certain debt-financed structured products.

1.1.3 Mark-to-market changes and special items

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Fair value of spreads, basis swap agreements 1)	(596)	(819)	(223)	(88)	(233)	235	(566)	1 078	(2 432)
Total income, other	(143)	(51)	83	(67)	32	95	79	76	176
Impairment losses for goodwill and intangible assets 2)	0	557	0	0	0	202	85	0	0
Expenses relating to debt-financed structured products 3)	0	0	0	0	450	0	0	0	0
Effect on pre-tax operating profit before impairment	(739)	(1 428)	(140)	(155)	(651)	128	(573)	1 154	(2 256)

¹⁾ Basis swaps are derivative contracts entered into by the bank when issuing senior bonds or raising other long-term funding in the international capital markets and converting the relevant currency to Norwegian kroner. The Norwegian bond market is very small and illiquid, which means that there is a great need for international funding hedged by such instruments. In periods of financial market turbulence, there will be stronger demand for "secure" currencies such as the US dollar. Thus, prices will increase for swaps where USD will be supplied on a future date. When prices of new swap contracts decrease, such as in the first quarter of 2014, so will the market value of existing swap contracts. This will give a decline in recorded income. However, such changes in value recorded in a quarter will be reversed in subsequent quarters, either because the market is stabilising or because the maturity date of the derivative contract is approaching.

²⁾ Impairment of systems development in the Baltics totalling NOK 500 million and impairment losses for goodwill of NOK 57 million relating to JSC DNB Bank were recorded in the fourth quarter of 2013. In the fourth quarter of 2012, impairment losses for goodwill of NOK 202 million relating to DNB Livsforsikring were recorded. Impairment losses for goodwill of NOK 47 million relating to SalusAnsvar and NOK 38 million relating to Pres-Vac were recorded in the third quarter of 2012.

³⁾ During the first quarter of 2013, NOK 450 million was charged to the income statement in connection with the Supreme Court ruling regarding certain debt-financed structured products.

1.1.4 Full income statement - quarterly figures

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Total interest income	15 196	15 417	15 373	15 014	14 600	15 002	15 926	16 080	16 060
Total interest expenses	7 504	7 477	7 458	7 534	7 743	7 901	9 098	9 446	9 407
Net interest income	7 691	7 940	7 915	7 480	6 857	7 101	6 828	6 634	6 653
Commission and fee income etc.	2 848	2 780	2 786	2 838	2 511	2 651	2 547	2 692	2 542
Commission and fee expenses etc.	663	634	604	586	555	563	587	580	607
Net gains on financial instruments at fair value	2 089	1 342	1 264	1 363	1 063	1 363	906	2 646	(1 006)
Net financial result, DNB Livsforsikring	(30)	149	58	152	194	314	209	104	405
Net risk result, DNB Livsforsikring	135	216	147	78	26	(174)	(31)	(1)	(112)
Net insurance result, DNB Skadeforsikring	102	122	102	119	75	78	105	92	50
Profit from investments accounted for by the equity method	107	118	99	70	74	177	246	141	225
Net gains on investment property	13	(79)	(23)	4	12	(16)	4	(184)	(144)
Other income	277	304	287	272	281	230	229	294	254
Net other operating income	4 877	4 318	4 117	4 310	3 682	4 061	3 628	5 204	1 607
Total income	12 569	12 258	12 032	11 790	10 539	11 162	10 456	11 837	8 261
Salaries and other personnel expenses	2 710	2 677	2 776	3 215	2 639	2 702	2 820	2 743	2 721
Other expenses	1 944	1 743	1 938	1 853	2 316	1 899	1 779	1 866	1 907
Depreciation and impairment of fixed and intangible assets	538	1 088	509	593	529	854	545	494	430
Total operating expenses	5 192	5 508	5 223	5 660	5 485	5 455	5 145	5 102	5 058
Pre-tax operating profit before impairment	7 377	6 750	6 809	6 130	5 054	5 707	5 311	6 735	3 202
Net gains on fixed and intangible assets	0	153	2	(9)	4	(65)	20	37	7
Impairment of loans and guarantees	80	36	475	937	737	1 190	521	685	784
Pre-tax operating profit	7 297	6 868	6 337	5 184	4 321	4 453	4 810	6 088	2 425
Tax expense	1 758	1 212	1 448	1 379	1 149	614	1 269	1 566	631
Profit from operations held for sale, after taxes	(19)	9	(7)	(7)	10	4	0	92	0
Profit for the period	5 519	5 665	4 881	3 798	3 181	3 843	3 541	4 614	1 794
Earnings/diluted earnings per share (NOK)	3.39	3.48	3.00	2.33	1.96	2.36	2.17	2.84	1.10
Earnings per share excluding operations held for sale (NOK)	3.41	3.47	3.00	2.34	1.95	2.36	2.17	2.78	1.10

1.1.5 Comprehensive income statement - quarterly figures

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Profit for the period	5 519	5 665	4 881	3 798	3 181	3 843	3 541	4 614	1 794
Actuarial gains and losses, net of tax	(294)	(481)	(352)	364	0	3 048	(34)	(34)	(34)
Property revaluation	10	96	7	23	(3)	45	0	0	0
Elements of other comprehensive income allocated to customers (life insurance)	(10)	(96)	(7)	(23)	3	(45)	0	0	0
Other comprehensive income that will not be reclassified to profit or loss, net of tax	(294)	(481)	(352)	364	0	3 048	(34)	(34)	(34)
Currency translation of foreign operations	(861)	986	382	1 380	730	(341)	(392)	(41)	(442)
Hedging of net investments, net of tax	501	(327)	(230)	(1 260)	(608)	237	337	120	312
Other comprehensive income that may subsequently be reclassified to profit or loss, net of tax	(360)	659	152	120	122	(104)	(55)	78	(129)
Other comprehensive income for the period	(654)	178	(199)	484	122	2 944	(89)	45	(163)
Comprehensive income for the period	4 865	5 843	4 682	4 282	3 304	6 787	3 452	4 658	1 631

1.1.6 Income statement - five years

Amounts in NOK million	2013	2012	2011	2010	2009
Total interest income	60 404	63 068	60 075	53 395	58 363
Total interest expenses	30 212	35 853	34 823	29 959	35 730
Net interest income	30 192	27 216	25 252	23 436	22 633
Commission and fee income etc.	10 916	10 433	10 147	10 121	9 498
Commission and fee expenses etc.	2 379	2 337	2 256	2 220	2 069
Net gains on financial instruments at fair value	5 032	3 910	7 661	4 961	6 286
Net financial result, DNB Livsforsikring	554	1 032	63	1 574	749
Net risk result, DNB Livsforsikring	467	(319)	88	(256)	92
Net insurance result, DNB Skadeforsikring	418	325	244	91	55
Profit from investments accounted for by the equity method	362	789	77	180	93
Net gains on investment property	(86)	(340)	(32)	0	(109)
Other income	1 144	1 007	763	1 704	399
Net other operating income	16 427	14 501	16 754	16 156	14 994
Total income	46 619	41 717	42 006	39 592	37 627
Salaries and other personnel expenses	11 307	10 987	10 279	9 259	9 917
Other expenses	7 850	7 451	7 722	6 995	6 784
Depreciation and impairment of fixed and intangible assets	2 719	2 322	2 172	2 256	2 210
Total operating expenses	21 875	20 760	20 172	18 511	18 911
Pre-tax operating profit before impairment	24 744	20 957	21 833	21 081	18 717
Net gains on fixed and intangible assets	151	(1)	19	24	26
Impairment of loans and guarantees	2 185	3 179	3 445	2 997	7 710
Pre-tax operating profit	22 709	17 776	18 407	18 108	11 032
Tax expense	5 188	4 081	5 423	4 121	4 086
Profit from operations held for sale, after taxes	4	96	(5)	75	80
Profit for the period	17 526	13 792	12 979	14 062	7 026
Profit attributable to shareholders	17 526	13 792	12 979	14 814	8 585
Profit attributable to minority interests	-	-	-	(752)	(1 559)
•				, ,	, ,
Earnings/diluted earnings per share (NOK)	10.76	8.48	7.98	8.66	6.43
Earnings per share excluding operations held for sale (NOK)	10.76	8.42	7.99	8.62	6.37

1.1.7 Full balance sheet - quarterly figures

	31 March	31 Dec.	20 Cont	30 June	31 March	31 Dec.	20 Cont	30 June	31 March
American in NOV william	2014	2013 ¹⁾	30 Sept. 2013 1)	2013 ¹⁾	2013 ¹⁾	2012 ¹⁾	30 Sept. 2012	2012	2012
Amounts in NOK million	2011	2010	2010	2010	2010	2012	20.2	20.2	20.2
Assets									
Cash and deposits with central banks	363 330	167 171	401 560	481 844	397 835	298 892	367 409	410 135	433 396
Due from credit institutions	53 845	180 882	29 586	52 673	65 459	37 136	42 424	32 258	35 018
Loans to customers	1 343 832	1 340 831	1 332 945	1 329 665	1 315 104	1 297 892	1 307 047	1 308 599	1 284 526
Commercial paper and bonds at fair value	280 730	277 764	286 217	273 832	267 397	245 738	198 774	196 935	199 431
Shareholdings	33 477	29 826	26 682	26 270	29 036	27 300	47 884	49 417	53 024
Financial assets, customers bearing the risk	36 602	35 512	33 197	30 604	30 059	28 269	27 600	25 391	25 770
Financial derivatives	134 188	130 939	128 608	136 577	142 676	152 024	101 302	90 707	81 555
Commercial paper and bonds, held to maturity	148 491	152 883	157 213	155 005	155 362	157 330	190 312	170 499	168 644
Investment property	31 456	32 485	32 715	33 609	33 220	38 607	45 060	45 573	43 049
Investments accounted for by the equity method	5 919	5 802	5 690	5 585	5 260	5 276	2 795	2 552	2 407
Intangible assets	6 363	6 511	6 947	6 791	6 774	6 718	7 035	7 097	7 020
Deferred tax assets	1 065	1 104	1 369	1 317	1 276	1 123	631	633	640
Fixed assets	13 383	12 498	11 215	11 067	11 006	10 825	6 966	6 780	6 569
Assets held for sale	252	225	213	211	150	417	15	9	1 092
Other assets	29 857	30 806	40 617	36 607	38 140	21 569	23 732	25 623	28 671
Total assets	2 482 789	2 405 239	2 494 775	2 581 657	2 498 756	2 329 114	2 368 983	2 372 208	2 370 813
Liabilities and equity									
Due to credit institutions	257 435	234 219	260 903	318 504	336 528	251 388	293 530	294 125	353 395
Deposits from customers	900 180	867 904	925 451	996 372	889 043	810 959	843 340	853 877	805 985
Financial derivatives	108 474	111 310	103 209	111 996	112 782	118 714	66 207	60 857	56 039
Debt securities issued	745 055	711 555	718 302	695 638	689 923	708 047	727 925	729 309	717 598
Insurance liabilities, customers bearing the risk	36 602	35 512	33 197	30 604	30 059	28 269	27 600	25 391	25 770
Liabilities to life insurance policyholders in DNB Livsforsikring	221 564	230 906	228 881	227 009	226 367	221 185	220 574	218 081	218 093
Insurance liabilities, DNB Skadeforsikring	2 076	1 958	2 036	2 099	2 116	1 780	1 914	1 954	1 945
Payable taxes	1 729	3 277	4 221	3 004	8 232	6 831	3 267	1 584	356
Deferred taxes	3 207	2 654	1 516	1 546	1 280	1 284	2 449	2 618	3 445
Other liabilities	27 861	31 934	48 966	39 132	47 644	27 325	26 851	32 591	34 342
Liabilities held for sale	89	53	73	68	30	76	0	0	361
Provisions	1 133	1 454	1 999	1 536	1 280	770	660	610	525
Pension commitments	4 343	4 001	3 716	3 235	4 055	3 904	8 029	8 034	8 045
Subordinated loan capital	26 100	26 276	25 827	19 118	18 610	21 090	25 799	25 968	29 021
Total liabilities	2 335 849	2 263 012	2 358 297	2 449 862	2 367 948	2 201 623	2 248 144	2 255 002	2 254 920
Share capital	16 263	16 278	16 288	16 288	16 270	16 269	16 288	16 261	16 275
Share premium reserve	22 609	22 609	22 609	22 609	22 609	22 609	22 609	22 609	22 609
Other equity	108 069	103 340	97 581	92 898	91 929	88 614	81 942	78 337	77 009
Total equity	146 941	142 227	136 477	131 795	130 807	127 492	120 839	117 206	115 893
Total liabilities and equity	2 482 789	2 405 239	2 494 775	2 581 657	2 498 756	2 329 114	2 368 983	2 372 208	2 370 813

¹⁾ Due to changes in principles, some comparative figures have been restated. See further details in note 1 Accounting principles in the DNB Group's first quarter report 2014.

1.1.8 Balance sheet - five years

	31 Dec.	31 Dec.	31 Dec.	31 Dec.	31 Dec.
Amounts in NOK million	2013 ¹⁾	2012 ¹⁾	2011	2010	2009
Assets					
Cash and deposits with central banks	167 171	298 892	224 581	16 198	31 859
Due from credit institutions	180 882	37 136	28 754	47 792	62 317
Loans to customers	1 340 831	1 297 892	1 279 259	1 170 341	1 114 886
Commercial paper and bonds at fair value	277 764	245 738	177 980	204 204	225 415
Shareholdings	29 826	27 300	53 012	75 179	58 227
Financial assets, customers bearing the risk	35 512	28 269	23 776	23 506	21 337
Financial derivatives	130 939	152 024	96 693	78 156	70 072
Commercial paper and bonds, held to maturity	152 883	157 330	166 965	179 461	179 832
Investment property	32 485	38 607	42 796	38 834	33 381
Investments accounted for by the equity method	5 802	5 276	2 189	2 307	2 521
Intangible assets	6 511	6 718	7 003	7 164	7 644
Deferred tax assets	1 104	1 123	643	915	246
Fixed assets	12 498	10 825	6 336	5 793	5 482
Assets held for sale	225	417	1 054	1 271	1 255
Other assets	30 806	21 569	15 055	10 499	8 979
Total assets	2 405 239	2 329 114	2 126 098	1 861 620	1 823 453
Liabilities and equity					
Due to credit institutions	234 219	251 388	279 553	257 931	302 669
Deposits from customers	867 904	810 959	740 036	641 914	590 745
Financial derivatives	111 310	118 714	64 365	60 871	53 019
Debt securities issued	711 555	708 047	635 157	501 668	493 732
Insurance liabilities, customers bearing the risk	35 512	28 269	23 776	23 506	21 337
Liabilities to life insurance policyholders in DNB Livsforsikring	230 906	221 185	212 271	205 550	193 556
Insurance liabilities, DNB Skadeforsikring	1 958	1 780	1 589	1 091	704
Payable taxes	3 277	6 831	634	4 865	9 093
Deferred taxes	2 654	1 284	4 897	116	525
Other liabilities	31 934	27 325	17 767	14 738	12 331
Liabilities held for sale	53	76	383	387	366
Provisions	1 454	770	570	946	887
Pension commitments	4 001	3 904	3 123	3 361	4 036
Subordinated loan capital	26 276	21 090	24 163	33 479	39 051
Total liabilities	2 263 012	2 201 623	2 008 284	1 750 424	1 722 050
Minority interests	0	0	0	0	2 755
Share capital	22 609	22 609	16 260	16 232	16 231
Share premium reserve	22 609	22 609	22 609	22 609	22 609
Other equity Total amounts	103 340	88 614	78 946	72 356	59 808
Total equity	142 227	127 492	117 815	111 196	101 403
Total liabilities and equity	2 405 239	2 329 114	2 126 098	1 861 620	1 823 453

¹⁾ Due to changes in principles, some comparative figures have been restated. See further details in note 1 Accounting principles in the DNB Group's first quarter report 2014.

1.1.9 Key figures - quarterly figures

		1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Interes	t rate analysis									
1	Combined weighted total average spread for lending and deposits (%)	1.25	1.30	1.29	1.28	1.20	1.22	1.18	1.18	1.16
2	Average spread for ordinary lending to customers (%)	2.42	2.42	2.42	2.32	2.21	2.18	2.01	1.98	1.83
3	Average spread for deposits from customers (%)	(0.29)	(0.30)	(0.29)	(0.24)	(0.30)	(0.27)	(0.13)	(0.11)	0.04
Rate o	f return/profitability									
4	Net other operating income, per cent of total income	38.8	35.2	34.2	36.6	34.9	36.4	34.7	44.0	19.5
5	Cost/income ratio (%)	41.3	40.4	43.4	48.0	52.0	47.1	48.4	43.1	61.2
6	Return on equity, annualised (%)	15.5	16.2	14.4	11.6	10.0	12.3	11.9	15.9	6.3
7	RAROC, annualised (%)	14.9	15.1	13.0	11.9	10.9	10.9	12.1	11.7	11.7
8	Average equity including allocated dividend (NOK million)	144 132	138 915	134 251	131 229	128 572	123 866	118 669	116 353	114 158
9	Return on average risk-weighted volume, annualised (%)	2.06	2.06	1.77	1.39	1.19	1.41	1.28	1.66	0.65
Financ	ial strength at end of period									
10	Common Equity Tier 1 capital ratio, transitional rules (%) 1)	11.9	11.8	11.0	10.8	10.6	10.7	10.0	9.6	9.3
11	Tier 1 capital ratio, transitional rules (%) 1)	12.3	12.1	11.3	11.1	10.8	11.0	10.6	10.2	9.9
12	Capital ratio, transitional rules (%) 1)	14.2	14.0	13.1	12.4	12.1	12.6	12.2	11.8	11.8
13	Common equity Tier 1 capital at end of period (NOK million) 1)	127 098	128 072	119 989	118 270	115 614	115 627	109 494	107 726	105 088
14	Risk-weighted volume, transitional rules (NOK million)	1 087 513	1 089 114	1 091 690	1 098 493	1 094 325	1 075 672	1 092 354	1 116 382	1 124 249
Loan p	ortfolio and impairment									
15	Individual impairment relative to average net loans to customers, annualised (%)	0.10	0.07	0.20	0.24	0.19	0.29	0.20	0.19	0.22
16	Impairment relative to average net loans to customers, annualised (%)	0.02	0.01	0.14	0.29	0.23	0.36	0.16	0.21	0.25
17	Net non-performing and net doubtful loans and guarantees, per cent of net loans	1.19	1.38	1.70	1.71	1.48	1.50	1.47	1.45	1.56
18	Net non-performing and net doubtful loans and guarantees at end of period (NOK million)	16 419	20 749	22 907	23 286	19 918	19 740	19 626	19 260	20 297
Liquid	ity									
19	Ratio of customer deposits to net loans to customers at end of period (%)	67.0	64.7	69.4	74.9	67.6	62.5	64.5	65.3	62.7
Total a	ssets owned or managed by DNB									
20	Customer assets under management at end of period (NOK billion)	518	519	500	486	478	459	520	506	510
21	Total combined assets at end of period (NOK billion)	2 740	2 656	2 731	2 807	2 718	2 537	2 639	2 633	2 635
22	Average total assets (NOK billion)	2 676	2 587	2 540	2 616	2 427	2 417	2 416	2 400	2 269
23	Customer savings at end of period (NOK billion)	1 418	1 387	1 426	1 482	1 367	1 270	1 363	1 360	1 317
Staff										
24	Number of full-time positions at end of period	11 780	12 016	12 356	12 550	12 962	13 291	13 426	13 592	13 635
The Di	NB share									
25	Number of shares at end of period (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
26	Average number of shares (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
27	Earnings per share (NOK)	3.39	3.48	3.00	2.33	1.96	2.36	2.17	2.84	1.10
28	Earnings per share excl. operations held for sale (NOK)	3.41	3.47	3.00	2.34	1.95	2.36	2.17	2.78	1.10
29	Dividend per share (NOK)	-	-	-	-	-	-	-	-	-
30	Total shareholder's return (%)	(4.1)	21.5	6.2	5.0	21.7	0.2	22.6	(17.2)	25.0
31 32	Dividend yield (%) Equity per share incl. allocated dividend at end of period	-	-	-	-	-	-		-	-
	(NOK)	90.21	87.32	83.79	80.92	80.31	78.27	74.19	71.96	71.15
33	Share price at end of period (NOK)	104.10	108.50	91.30	87.95	85.65	70.40	70.25	58.95	73.20
34	Price/earnings ratio	7.67	7.81	7.60	9.41	10.99	7.46	8.08	5.30	16.60
35	Price/book value	1.15	1.24	1.09	1.09	1.07	0.90	0.95	0.82	1.03
36	Market capitalisation (NOK billion)	169.6	176.7	148.7	143.3	139.5	114.7	114.4	96.0	119.2

¹⁾ Including 50 per cent of profit for the period, except for the fourth quarter figures.

For definitions of selected key figures, see table 1.1.13 $\,$

1.1.10 Key figures, adjusted for basis swaps

	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Return on equity, annualised (%)	16.8	17.9	14.9	11.8	10.6	11.8	13.2	13.3	12.5
Cost/income ratio (%) 1)	39.4	37.9	42.6	47.7	50.9	48.1	45.9	47.4	47.3

 $^{{\}bf 1)} \ \ {\bf Excluding\ impairment\ losses\ for\ goodwill\ and\ other\ intangible\ assets.}$

1.1.11 Key figures - five years

		2013	2012 1)	2012	2011	2010	2009
Intere	st rate analysis		,				
1	Combined weighted total average spread for lending and deposits (%)	1.27	1.18	1.18	1.12	1.15	1.15
2	Average spread for ordinary lending to customers (%)	2.34	2.00	2.00	1.59	1.61	1.61
3	Average spread for deposits from customers (%)	(0.28)	(0.12)	(0.12)	0.30	0.32	0.29
		(0.20)	(0.12)	(0.12)	0.00	0.02	0.20
4	of return/profitability	35.2	34.8	34.8	39.9	40.8	39.8
5	Net other operating income, per cent of total income	45.7	49.1	49.5	47.1	47.6	48.3
	Cost/income ratio (%)		11.7	11.2	11.4	13.6	10.6
6 7	Return on equity, annualised (%)	13.2 12.8	11.7	11.2	10.0		10.6
8	RAROC, annualised (%)	133 242	118 261	121 997	113 934	11.1 103 292	81 236
9	Average equity including allocated dividend (NOK million)	1.61	1.25	1.23	1.22	1.17	0.83
	Return on average risk-weighted volume, annualised (%)	1.01	1.25	1.23	1.22	1.17	0.63
	cial strength at end of period						
10	Common Equity Tier 1 capital ratio, transitional rules (%)	11.8	10.7	10.7	9.4	9.2	8.5
11	Tier 1 capital ratio, transitional rules (%)	12.1	11.0	11.0	9.9	10.1	9.3
12	Capital ratio, transitional rules (%)	14.0	12.6	12.6	11.4	12.4	12.1
13	Common equity Tier 1 capital at end of period (NOK million)	128 072	115 627	115 627	104 191	94 946	89 553
14	Risk-weighted volume, transitional rules (NOK million)	1 089 114	1 075 672	1 075 672	1 111 574	1 028 404	1 052 566
Loan	portfolio and impairment						
15	Individual impairment relative to average net loans to customers, annualised (%)	0.18	0.22	0.22	0.27	0.36	0.53
16	Impairment relative to average net loans to customers, annualised (%)	0.17	0.24	0.24	0.28	0.26	0.67
17	Net non-performing and net doubtful loans and guarantees, per cent of net loans	1.38	1.50	1.50	1.50	1.55	1.71
18	Net non-performing and net doubtful loans and guarantees at end of period (NOK million)	20 749	19 740	19 740	19 465	18 409	19 127
Liquid	lity						
19	Ratio of customer deposits to net loans to customers at end of period (%)	64.7	62.5	62.5	57.8	54.8	53.0
Total	assets owned or managed by DNB						
20	Customer assets under management at end of period (NOK billion)	519	459	459	506	509	468
21	Total combined assets at end of period (NOK billion)	2 656	2 537	2 537	2 395	2 141	2 076
22	Average total assets (NOK billion)	2 543	2 411	2 411	2 148	1 970	1 906
23	Customer savings at end of period (NOK billion)	1 387	1 270	1 270	1 246	1 151	1 059
Staff							
24	Number of full-time positions at end of period	12 016	13 291	13 291	13 620	13 021	13 317
The D	NB share						
25	Number of shares at end of period (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
26	Average number of shares (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 335 838
27	Earnings per share (NOK)	10.76	8.48	8.39	7.98	8.66	6.43
28	Earnings per share excl. operations held for sale (NOK)	10.76	8.42	8.33	7.99	8.62	6.37
29	Dividend per share (NOK)	2.70	2.10	2.10	2.00	4.00	1.75
30	Total shareholder's return (%)	57.6	23.7	23.7	(25.2)	33.9	144.7
31	Dividend yield (%)	2.49	2.98	2.98	3.42	4.88	2.79
32	Equity per share incl. allocated dividend at end of period (NOK)	87.32	78.27	78.61	72.33	68.27	60.56
33	Share price at end of period (NOK)	108.50	70.40	70.40	58.55	81.90	62.75
34	Price/earnings ratio	10.08	8.37	8.45	7.33	9.50	9.85
35	Price/book value	1.24	0.90	0.90	0.81	1.20	1.04
36	Market capitalisation (NOK billion)	176.7	114.7	114.7	95.4	133.4	102.2
	market expitallocation (1101) billion)	170.7	117.7	117.7	33.4	100.4	102.2

¹⁾ Due to changes in principles, some comparative figures have been restated. See further details in note 1 Accounting principles in the DNB Group's quarterly reports 2013.

For definitions of selected key figures, see next page.

1.1.12 Key figures, adjusted for basis swaps - five years

	2013	2012 1)	2012	2011	2010	2009
Return on equity, annualised (%)	13.9	12.7	12.2	9.5	13.2	9.0
Cost/income ratio (%) ²⁾	44.4	47.2	47.6	50.8	48.3	47.9

¹⁾ Due to changes in principles, some comparative figures have been restated. See further details in note 1 Accounting principles in the DNB Group's quarterly reports 2013.

²⁾ Excluding impairment losses for goodwill and other intangible assets.

1.1.13 Key figures - definitions

1, 2, 3	Based on nominal values excluding impaired loans, measured against the 3-month money market rate.
5	Total operating expenses relative to total income. Total expenses exclude impairment losses for goodwill and other intangible assets.
6	Average equity is calculated on the basis of recorded equity.
7	RAROC (Risk-Adjusted Return On Capital) is defined as risk-adjusted profits relative to average equity. Risk-adjusted profits indicate the level of profits in a normalised situation.
9	Profit for the period relative to average risk-weighted volume.
20	Total assets under management for external clients in DNB Asset Management, DNB Livsforsikring and DNB Skadeforsikring.
21	Total assets and customer assets under management.
23	Total deposits from customers, assets under management and equity-linked bonds.
25	The Annual General Meeting on 24 April 2014 authorised the Board of Directors of DNB ASA to acquire own shares for a total face value of up to NOK 325 759 772, corresponding to 2 per cent of share capital. The shares shall be purchased in a regulated market. Each share may be purchased at a price between NOK 10 and NOK 200. The authorisation is valid for a period of 12 months from 24 April 2014. Acquired shares shall be redeemed in accordance with regulations on the reduction of capital. An agreement has been signed with Norwegian Government/Ministry of Trade, Industry and Fisheries for the redemption of a proportional share of government holdings to ensure that the government's percentage ownership does not change as a result of the redemption of repurchased shares.
27	Holdings of own shares are not included in calculations of earnings per share.
28	Excluding operations held for sale. Holdings of own shares are not included in calculations of the number of shares.
30	Closing price at end of period less closing price at beginning of period, including dividends reinvested in DNB shares on the dividend payment date, relative to closing price at beginning of period.
32	Equity at end of period relative to number of shares at end of period.
34	Closing price at end of period relative to annualised earnings per share.
35	Closing price at end of period relative to recorded equity at end of period.
36	Number of shares multiplied by the closing share price at end of period.

1.2.1 Net interest income - split by segments

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Net interest income from loans to customers 1)	7 914	8 072	7 995	7 495	6 992	7 056	6 536	6 310	5 745
Personal customers	4 001	4 109	4 118	3 743	3 323	3 257	2 841	2 709	2 358
Small and medium-sized enterprises	1 420	1 450	1 420	1 399	1 337	1 351	1 281	1 223	1 143
Large corporates and international customers	2 486	2 506	2 456	2 371	2 312	2 352	2 324	2 252	2 161
Other	7	8	1	(18)	20	96	90	126	83
Net interest income on deposits from customers	(718)	(694)	(682)	(529)	(643)	(571)	(261)	(223)	81
Personal customers	(508)	(488)	<i>(481)</i>	(360)	(472)	(410)	(163)	(180)	12
Small and medium-sized enterprises	(61)	(57)	(34)	(8)	(35)	(65)	(5)	19	52
Large corporates and international customers	(153)	(151)	(168)	(164)	(142)	(128)	(127)	(94)	(14)
Other	4	2	1	2	6	33	34	32	30
Equity and non-interest bearing items/Allocated capital:	448	436	421	443	437	430	476	503	581
Personal customers	119	73	74	77	78	79	97	94	98
Small and medium-sized enterprises	86	86	86	94	93	97	99	96	109
Large corporates and international customers	225	223	226	245	241	237	252	285	320
Other	46	53	36	27	25	15	29	27	54
Other	47	126	181	71	71	186	76	43	246
Total net interest income	7 691	7 940	7 915	7 480	6 857	7 101	6 828	6 634	6 653

¹⁾ Excluding impaired loans.

1.2.2 Average volumes - split by segments

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Loans to customers: 1)	1 326 312	1 322 395	1 309 206	1 295 843	1 285 764	1 289 467	1 294 090	1 281 200	1 263 469
Personal customers	656 329	652 873	648 898	647 327	640 490	634 154	621 043	607 857	594 919
Small and medium-sized enterprises	209 375	206 254	203 638	203 108	201 382	201 405	203 052	200 147	197 532
Large corporates and international customers	458 561	460 850	454 219	444 555	441 137	451 851	469 713	472 837	469 998
Other	2 047	2 418	2 452	853	2 755	2 057	281	359	1 020
Deposits from customers: 1)	1 002 308	929 242	935 895	894 098	868 258	830 768	826 412	787 383	759 860
Personal customers	346 711	338 900	341 486	332 403	328 509	321 416	322 406	307 954	301 800
Small and medium-sized enterprises	151 816	147 816	147 074	144 092	143 791	144 907	143 456	141 432	141 738
Large corporates and international customers	379 312	361 361	354 249	338 437	330 676	325 908	310 492	302 909	275 232
Other	124 470	81 165	93 086	79 167	65 282	38 536	50 058	35 088	41 091
Equity and non-interest bearing items/Allocated capital:	106 911	101 663	98 205	95 691	93 241	88 732	85 777	84 229	85 338
Personal customers	30 025	17 197	17 497	16 744	16 685	16 289	17 252	15 741	14 368
Small and medium-sized enterprises	21 299	20 412	20 409	20 603	20 009	19 481	17 568	16 126	16 021
Large corporates and international customers	56 281	54 787	54 506	54 775	52 595	52 379	48 648	51 152	49 987
Other	(694)	9 268	5 793	3 569	3 951	583	2 309	1211	4 962

¹⁾ Average nominal amount, excluding impaired loans.

1.2.3 Interest rate spreads - split by segments 1)

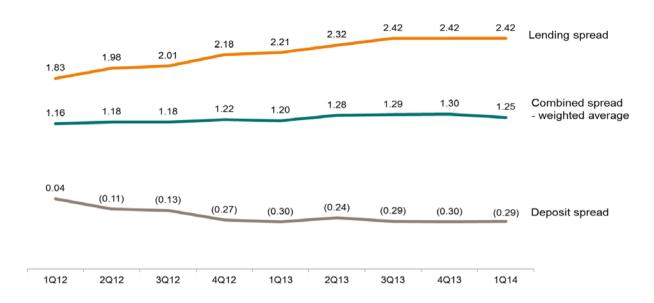
Per cent	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Total lending	2.42	2.42	2.42	2.32	2.21	2.18	2.01	1.98	1.83
Personal customers	2.47	2.50	2.52	2.32	2.10	2.04	1.82	1.79	1.59
Small and medium-sized enterprises	2.75	2.79	2.77	2.76	2.69	2.67	2.51	2.46	2.33
Large corporates and international customers	2.20	2.16	2.15	2.14	2.13	2.07	1.97	1.92	1.85
Total deposits	(0.29)	(0.30)	(0.29)	(0.24)	(0.30)	(0.27)	(0.13)	(0.11)	0.04
Personal customers	(0.59)	(0.57)	(0.56)	(0.43)	(0.58)	(0.51)	(0.20)	(0.24)	0.02
Small and medium-sized enterprises	(0.16)	(0.15)	(0.09)	(0.02)	(0.10)	(0.18)	(0.01)	0.05	0.15
Large corporates and international customers	(0.16)	(0.17)	(0.19)	(0.19)	(0.17)	(0.16)	(0.16)	(0.12)	(0.02)
Combined spread - weighted total average	1.25	1.30	1.29	1.28	1.20	1.22	1.18	1.18	1.16

¹⁾ Margins are calculated based on money market rates and do not include additional funding costs related to liquidity measures.

1.2.4 Quarterly development in average interest rate spreads

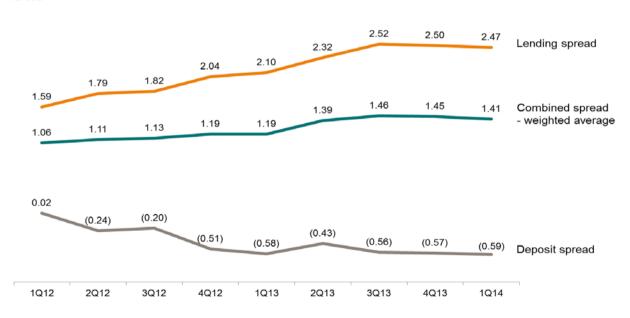
Quarterly development in average interest rate spreads - DNB Group

Per cent



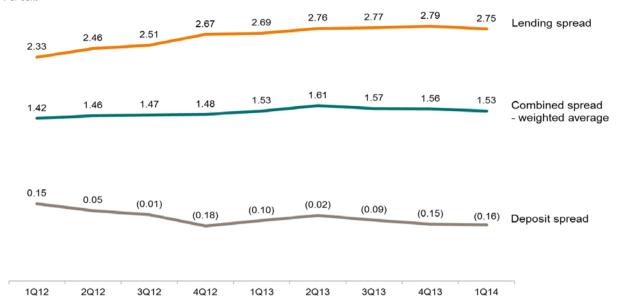
Quarterly development in average interest rate spreads - Personal customers

Per cent



Quarterly development in average interest rate spreads - Small and medium-sized enterprises

Per cent



Quarterly development in average interest rate spreads - Large corporates and international customers

Per cent



1.2.5 Net interest income

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Interest on amounts due from credit institutions	447	347	362	307	283	178	289	373	359
Interest on loans to customers	12 887	13 252	13 232	12 984	12 551	12 882	13 158	13 202	13 480
Interest on impaired loans and guarantees	118	161	183	187	151	164	155	161	145
Interest on commercial paper and bonds	1 348	1 355	1 308	1 298	1 354	1 159	1 214	1 328	1 290
Front-end fees etc.	73	85	81	89	73	83	92	80	83
Other interest income	323	216	207	149	188	538	1 017	936	704
Total interest income	15 196	15 417	15 373	15 014	14 600	15 002	15 926	16 080	16 060
Interest on amounts due to credit institutions	555	545	535	647	647	673	831	868	892
Interest on deposits from customers	3 615	3 581	3 635	3 636	3 773	3 869	3 923	4 016	4 030
Interest on debt securities issued	3 146	3 125	3 053	2 989	2 963	2 968	3 257	3 477	3 433
Interest on subordinated loan capital	141	142	105	102	104	143	179	194	160
Guarantee fund levy	192	188	191	188	187	23	22	24	21
Other interest expenses 1)	(144)	(105)	(61)	(27)	68	225	885	868	871
Total interest expenses	7 504	7 477	7 458	7 534	7 743	7 901	9 098	9 446	9 407
Net interest income	7 691	7 940	7 915	7 480	6 857	7 101	6 828	6 634	6 653

¹⁾ Other interest expenses include interest rate adjustments resulting from interest swaps entered into.

1.2.6 Changes in net interest income

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12
Net interest income	7 691	7 940	7 915	7 480	6 857	7 101	6 828

Changes from previous quarters:	Changes from 4Q13	Changes from 3Q13	Changes from 2Q13	Changes from 1Q13	Changes from 4Q12 ¹⁾	
Lending volumes	(17)	(46)	60	1	(22)	8
Deposit volumes	(17)	12	(13)	(13)	(5)	2
Lending spreads	(6)	(2)	341	369	90	544
Deposit spreads	(22)	(23)	(133)	135	(80)	(312)
Exchange rate movements	56	46	64	50	4	(43)
Interest days	(160)	0	77	71	(141)	-
Long term funding	37	(3)	(8)	(41)	33	51
Other net interest income	(119)	41	48	52	(122)	24
Total	(248)	25	435	623	(244)	273

¹⁾ Based on a proposal from the Ministry of Finance, the ceiling on the size of the Norwegian Banks' Guarantee Fund was removed. This implies that annual levies must be paid to the Guarantee Fund irrespective of its size. For DNB Bank ASA, net interest income was thus reduced by approximately NOK 165 million per quarter in 2013 and 2014.

1.3.1 Net other operating income

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Money transfer and interbank transactions	504	499	570	500	500	490	525	490	503
Asset management services	246	255	239	226	220	224	229	211	220
Credit broking	106	67	75	193	36	122	37	170	25
Corporate finance etc.	234	158	125	110	105	192	108	100	185
Real estate broking	236	247	284	351	263	288	263	316	268
Custodial services	48	50	49	43	45	52	50	46	40
Securities broking	46	71	44	53	49	22	28	23	18
Sale of insurance products	658	706	697	669	654	607	627	636	616
Other income from banking services	107	95	100	108	85	90	92	120	61
Net commissions and fees	2 185	2 147	2 182	2 252	1 956	2 088	1 960	2 113	1 935
Net gains on equity investments 1)	983	803	72	199	69	248	114	74	84
FX and interest rate instruments	1 702	1 358	1 414	1 252	1 228	881	1 359	1 494	1 343
Basis swaps	(596)	(819)	(223)	(88)	(233)	235	(566)	1 078	(2 432)
Net gains on financial instruments at fair value	2 089	1 342	1 264	1 363	1 063	1 363	906	2 646	(1 006)
Net financial result, DNB Livsforsikring	(30)	149	58	152	194	314	209	104	405
Net risk result, DNB Livsforsikring	135	216	147	78	26	(174)	(31)	(1)	(112)
Net financial and risk result, DNB Livsforsikring	105	365	205	230	220	140	178	103	293
Net premium income/insurance claims, DNB Skadeforsikring	102	122	102	119	75	78	105	92	50
Profit from investments accounted for by the equity method ²⁾	107	118	99	70	74	177	246	141	225
Net gains on investment property	13	(79)	(23)	4	12	(16)	4	(184)	(144)
Other income	277	304	287	272	281	230	229	294	254
Other operating income	397	343	364	346	368	391	479	250	335
Net other operating income, total	4 877	4 318	4 117	4 310	3 682	4 061	3 628	5 204	1 607
As a percentage of total income	38.8	35.2	34.2	36.6	34.9	36.4	34.7	44.0	19.5

¹⁾ Includes dividends and equity related derivatives.

²⁾ Moody's and Standard & Poor's downgrades of Eksportfinans' credit rating in the fourth quarter of 2011 resulted in sizeable unrealised gains on the company's long-term funding. The effect of such unrealised gains on DNB's holding, after tax, represented NOK 11.8 billion in the fourth quarter of 2011. After reviewing the fair value of the company in connection with the closing of the annual accounts, DNB wrote down the value by an amount corresponding to unrealised gains on Eksportfinans' own debt in the fourth quarter of 2011. In 2012, 2013 and 2014, the required rate of return in the market was reduced, and Eksportfinans had sizeable unrealised losses on own debt. The impairment loss recorded by DNB in the fourth quarter of 2011 was reversed by an amount corresponding to these unrealised losses. Reversals totalling NOK 0.7 billion were made in the first quarter of 2014. The remaining impairment loss was NOK 1.4 billion at end-March 2014. The impairment loss in 2011 and subsequent reversals have been reported on the line "Profit from companies accounted for by the equity method" along with DNB's share of profits from the company

1.4.1 Operating expenses

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Salaries	1 988	1 933	2 033	2 036	1 890	1 880	2 006	2 002	1 956
Employer's national insurance contributions	286	272	288	289	278	262	282	290	289
Pension expenses 1)	257	204	190	116	277	364	299	282	290
Restructuring expenses 1)	46	44	99	605	28	88	37	5	1
Other personnel expenses	132	224	166	168	166	108	195	163	186
Total salaries and other personnel expenses	2 710	2 677	2 776	3 215	2 639	2 702	2 820	2 743	2 721
Fees ²⁾	352	262	294	327	281	373	317	308	291
IT expenses ^{2) 3)}	553	536	681	562	567	413	454	482	499
Postage and telecommunications	73	74	75	73	80	79	84	91	89
Office supplies	24	17	24	26	23	34	18	24	23
Marketing and public relations	223	211	205	226	204	204	219	229	252
Travel expenses	51	81	46	59	44	79	44	68	59
Reimbursement to Norway Post for transactions executed	52	42	35	38	28	34	39	35	31
Training expenses	15	16	8	10	15	21	10	13	21
Operating expenses on properties and premises	353	391	300	315	357	372	388	330	350
Operating expenses on machinery, vehicles and office equipment	31	40	28	30	32	35	35	39	33
Other operating expenses 4)	217	73	241	187	683	254	170	247	260
Total other expenses	1 944	1 743	1 938	1 853	2 316	1 899	1 779	1 866	1 907
Impairment losses for goodwill 5)	0	57	0	0	0	202	85	0	0
Depreciations and impairment of fixed and intangible assets ⁶⁾	538	1 030	509	593	529	651	460	494	430
Total depresentations and impairment of fived and intensible assets	500	4.000	500	500	500	054	5.45	404	400
Total depreciations and impairment of fixed and intangible assets	538	1 088	509	593	529	854	545	494	430
Total operating expenses	5 192	5 508	5 223	5 660	5 485	5 455	5 145	5 102	5 058

- 1) In consequence of the restructuring process in DNB, provisions for restructuring costs were made in the second, third and fourth quarter of 2013. Simultanously, a reduction in pension commitments for employees who were granted severance packages was estimated, resulting in lower pension expenses.
- 2) Fees also include system development fees and must be viewed relative to IT expenses.
- 3) Early termination of a contract related to IT operations in the Baltics amounted to NOK 148 million in the third quarter of 2013.
- 4) Provisions of NOK 157 million were reversed in the fourth quarter of 2013. During the first quarter of 2013, NOK 450 million was charged to the income statement in connection with the Supreme Court ruling regarding certain debt-financed structured products.
- 5) Impairment losses for goodwill of NOK 57 million relating to JSC DNB Bank were recorded in the fourth quarter of 2013. Impairment losses for goodwill of NOK 202 million relating to DNB Livsforsikring were recorded in the fourth quarter of 2012. Impairment losses for goodwill of NOK 47 million relating to SalusAnsvar and NOK 38 million to Pres-Vac were recorded in the third quarter of 2012.
- 6) Impairment of capitalised systems development in the Baltics totalling NOK 500 million was recorded in the fourth quarter of 2013. Impairment losses for fixed and intangible assets in the fourth quarter of 2012 amounted to NOK 167 million, of which NOK 83 million was related to the early termination of leases in connection with the move to new headquarters. Early termination of leases and restructuring measures amounted to NOK 110 million in the second quarter of 2013.

1.4.2 Number of employees - full time positions based on the operational structure of the DNB Group

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Full-time positions	2014	2013	2013	2013	2013	2012	2012	2012	2012
Personal Banking Norway 1)	3 186	3 236	3 354	3 329	3 390	3 530	3 521	3 565	3 588
Corporate Banking Norway	758	768	763	792	791	806	807	815	817
Large Corporates and International 2)	3 371	3 459	3 598	3 717	4 053	4 158	4 318	4 420	4 436
Markets	665	671	680	687	693	722	721	717	716
Wealth Management 3)	369	380	381	-	-	-	-	-	-
Products 3)	1 235	1 272	1 309	-	-	-	-	-	-
IT and Operations 3)	1 570	1 578	1 610	-	-	-	-	-	-
Other entities 3)	626	653	662	4 025	4 035	4 075	4 059	4 075	4 078
Total ordinary operations 4)	11 780	12 016	12 356	12 550	12 962	13 291	13 426	13 592	13 635

- 1) The 2012 figures include SalusAnsvar AB, which was sold at the end of January 2013, and Svensk Fastighetsförmedling AB, which was sold in December 2013. At year-end 2012, these companies had a total of 182 employees representing 170 full-time positions.
- 2) The reductions in the number of full-time positions in 2013 were mainly due to a new strategy in Poland, changing the bank's business profile from universal to corporate banking. The number of employees in Poland has been reduced by 460. The transfer of a portfolio of personal customers and small and medium-sized enterprises as well as 38 branch offices to a Polish bank in May gave a reduction of 250 employees, while the remaining staff cuts result from the Group's restructuring process.
- 3) Prior to 30 September 2013, Wealth Management, Products and IT and Operations are included in Other entities.
- 4) The restructuring of the Group resulted in staff reductions in 2013.

1.4.3 IT expenses

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
IT operating expenses 1)	583	612	706	566	548	540	505	541	521
Systems development expenses 2)	623	451	531	565	581	493	510	500	517
Total IT expenses 3)	1 206	1 064	1 237	1 130	1 129	1 033	1 015	1 041	1 038

- 1) Early termination of a contract related to IT operations in the Baltics amounted to NOK 148 million in the third quarter of 2013.
- 2) Excluding impairment of systems development in the Baltics totalling NOK 500 million in the fourth quarter of 2013.
- 3) Including salaries and indirect costs.

1.4.4 Ordinary cost/income ratio 1)

Per cent	1Q14	4Q13	3Q13	2Q13	1Q13 ²⁾	4Q12	3Q12	2Q12	1Q12
Cost/income ratio (%)	41.3	40.4	43.4	48.0	52.0	47.1	48.4	43.1	61.2
- adjusted for basis swaps	39.4	37.9	42.6	47.7	50.9	48.1	45.9	47.4	47.3

¹⁾ Excluding impairment losses for goodwill and other intangible assets.

²⁾ Including provisions for debt-financed structured products.

1.4.5 Changes in total operating expenses

				Change in
Amounts in NOK million	1Q14	Change	1Q13	per cent
Total operating expenses	5 192	(293)	5 485	(5.3)
Non-recurring effects				
Restructuring costs - employees	46	18	28	
Other restructuring costs and non-recurring effects	(22)	(3)	(20)	
Provisions for debt-financed structured products	0	(450)	450	
Total adjusted operating expenses	5 168	142	5 026	2.8
Income-related costs				
Ordinary depreciation on operational leasing		25		
Expenses directly related to operations				
Pension expenses		(20)		
IT expenses		77		
Marketing		19		
Other costs		42		

				Change in
Amounts in NOK million	1Q14	Change	4Q13	per cent
Total operating expenses	5 192	(316)	5 508	(5.7)
Non-recurring effects				
Restructuring costs - employees	46	5	41	
Other restructuring costs and non-recurring effects	(22)	74	(97)	
Impairment losses for goodwill and capitalised systems development	0	(557)	557	
Reversal of provisions	0	157	(157)	
Total adjusted operating expenses	5 168	6	5 163	0.1
Expenses directly related to operations				
Performance-based pay		(46)		
Fees		(65)		
Travel expenses		(31)		
IT expenses		143		
Pension expenses		50		
Other costs reductions		(45)		

1.5.1 Development in volumes - net loans to customers 1)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012
Loans at end of period	1 344	1 341	1 333	1 330	1 315	1 298	1 307	1 309	1 285
Loans adjusted for exchange rate movements 2)	1 324	1 315	1 314	1 314	1 312	1 306	1 309	1 302	1 285

¹⁾ Volumes include accrued interest and fair value adjustments.

1.5.2 Net loans to principal customer groups, nominal amounts 1)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012
Private individuals	681.3	672.8	675.6	668.8	655.3	647.6	636.4	624.6	610.2
Transportation by sea and pipelines and vessel construction	115.5	123.5	125.4	129.6	132.2	127.0	130.9	139.5	135.5
Real estate	186.7	188.7	185.4	184.2	183.3	184.9	191.2	190.2	189.6
Manufacturing	58.7	57.5	51.1	51.1	47.3	45.0	47.9	48.6	50.0
Services	72.2	71.5	73.8	79.5	78.6	77.2	79.9	83.9	87.6
Trade	35.1	33.6	34.2	34.9	35.2	35.7	36.7	39.9	36.3
Oil and gas	25.8	25.3	25.3	25.5	24.9	22.2	26.4	27.9	22.7
Transportation and communication	31.4	33.4	32.4	30.8	31.5	31.7	31.4	30.5	31.5
Building and construction	48.5	47.3	47.4	44.3	42.7	42.7	44.9	43.6	44.7
Power and water supply	30.9	30.1	31.9	31.3	30.9	29.8	32.2	31.7	27.7
Seafood	17.9	18.9	18.9	17.9	18.6	18.5	17.8	17.7	17.2
Hotels and restaurants	9.5	9.2	7.6	6.7	6.8	6.6	4.6	4.3	4.1
Agriculture and forestry	8.0	8.1	7.8	7.9	10.1	9.6	9.0	8.7	7.9
Central and local government	8.7	8.1	4.7	4.5	4.1	7.1	4.5	4.6	5.6
Other sectors	11.5	11.3	10.5	11.5	11.8	11.3	11.5	12.3	13.4
Total customers	1 341.6	1 339.4	1 332.0	1 328.5	1 313.5	1 296.8	1 305.2	1 308.0	1 284.1
Credit institutions 2)	35.7	169.0	16.7	36.5	36.8	23.4	28.3	17.1	19.1
Total net loans	1 377.3	1 508.5	1 348.8	1 364.9	1 350.3	1 320.2	1 333.6	1 325.1	1 303.2

¹⁾ Loans after individual impairment. The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2.

²⁾ As from 31 March 2012.

²⁾ The increase as at 31 Desember 2013 reflected higher repo trading volumes.

1.6.1 Impairment of loans and guarantees per segment

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Individual impairment									
Personal customers									
- Mortgage loans	(16)	36	15	17	9	7	38	7	59
- Consumer finance 1)	66	37	38	121	88	74	62	115	81
Small and medium-sized enterprises 1)	73	207	119	156	82	221	98	91	131
Large corporates and international customers									
- Nordic Corporates Division	(56)	67	32	61	(24)	27	(14)	(22)	(12)
- International Corporates Division	56	86	51	82	8	(18)	12	144	4
- Shipping, Offshore and Logistics Division	152	(271)	225	198	347	315	293	142	195
- Energy Division 1)	24	(17)	2	66	1	192	4	(3)	38
- Baltics, Russia and Poland	31	93	189	83	105	133	175	136	191
- Other units	3	(3)	1	6	0	(2)	0	0	2
Total individual impairment	332	236	674	791	616	949	670	609	688
Collective impairment									
DNB excl. Baltics, Russia and Poland	(227)	(171)	(174)	173	159	280	(90)	108	138
Baltics, Russia and Poland	(25)	(29)	(25)	(27)	(38)	(39)	(58)	(32)	(42)
Total collective impairment of loans	(252)	(200)	(199)	146	121	241	(148)	76	96
Impairment of loans and guarantees	80	36	475	937	737	1 190	521	685	784
Total impairment in relation to average volumes, annualised	0.02	0.01	0.14	0.29	0.23	0.36	0.16	0.21	0.25
- DNB excl. Baltics and Poland	0.02	(0.01)	0.10	0.28	0.22	0.37	0.15	0.19	0.24
- Baltics and Poland	0.03	0.44	1.18	0.47	0.51	0.27	0.43	0.74	0.47

¹⁾ Impairment for the fourth quarter of 2013 reflects redistributions between the segments in previous quarters in 2013. Impairment figures for Personal customers, Small and medium-sized enterprises and Large corporates and international customers segments have thus been reduced by NOK 54 million, increased by NOK 70 million and reduced by NOK 16 million, respectively, in the fourth quarter.

1.6.2 Impairment of loans and guarantees for principal customer groups 1)

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Private individuals	79	145	95	153	137	147	134	182	164
Transportation by sea and pipelines and vessel construction	142	(256)	226	236	357	345	341	259	197
Real estate	(43)	92	146	100	(5)	72	101	139	121
Manufacturing	9	130	59	(60)	(88)	(59)	(5)	(47)	40
Services	2	4	28	50	23	87	34	(1)	28
Trade	43	(20)	0	46	14	80	73	(63)	48
Oil and gas	4	(8)	2	8	0	0	0	0	35
Transportation and communication	(5)	105	87	54	61	32	22	29	13
Building and construction	67	21	39	146	105	128	(34)	71	43
Power and water supply	29	8	(18)	54	6	96	0	1	1
Seafood	2	6	2	7	3	0	7	1	(2)
Hotels and restaurants	3	3	(7)	5	(2)	13	(8)	23	6
Agriculture and forestry	1	10	6	(15)	(2)	6	6	(2)	(5)
Other sectors	(2)	(4)	8	8	8	(1)	(2)	17	2
Total customers	332	236	674	791	616	948	670	609	691
Credit institutions	0	0	0	0	0	1	(1)	1	(3)
Change in collective impairment of loans	(252)	(200)	(199)	146	121	241	(148)	76	96
Impairment of loans and guarantees *)	80	36	475	937	737	1 190	521	685	784
*) Of which individual impairment of guarantees	(198)	8	21	14	75	0	4	10	49

¹⁾ The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2.

1.6.3 Impairment of loans and guarantees

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Write-offs	143	205	207	415	139	231	123	136	168
New individual impairment	857	601	753	721	996	983	852	731	919
Total new individual impairment	1 000	805	961	1 136	1 135	1 214	976	867	1 087
Reassessed individual impairment	554	454	167	237	406	158	200	163	298
Recoveries on loans and guarantees previously written off	114	116	119	108	113	108	107	95	102
Net individual impairment	332	236	674	791	616	949	670	609	688
Change in collective impairment of loans	(252)	(200)	(199)	146	121	241	(148)	76	96
Impairment of loans and guarantees	80	36	475	937	737	1 190	521	685	784

1.7.1 Net non-performing and net doubtful loans and guarantees

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2014	2013	2013	2013	2013	2012	2012	2012	2012
Non-performing loans and guarantees	14 346	16 665	17 666	19 647	17 095	16 515	16 804	16 282	16 965
Doubtful loans and guarantees	11 763	14 139	15 837	14 096	12 785	12 697	12 436	12 433	12 621
Gross non-performing and gross doubtful loans and guarantees	26 109	30 804	33 503	33 743	29 880	29 212	29 240	28 715	29 586
Individual impairment	9 690	10 055	10 596	10 457	9 962	9 472	9 614	9 455	9 289
Net non-performing and net doubtful loans and guarantees	16 419	20 749	22 907	23 286	19 918	19 740	19 626	19 260	20 297
Collective impairment	2 050	2 315	2 492	2 680	2 476	2 321	2 104	2 289	2 175
Provision ratio (per cent) 1)	45.0	40.2	39.1	38.9	41.6	40.4	40.1	40.9	38.7
Collateral for non-performing and doubtful loans and guarantees	14 930	19 080	21 858	21 845	18 844	19 148	18 455	18 956	19 425
Coverage ratio (per cent)	102.2	102.1	104.3	103.7	104.7	105.9	103.2	106.9	104.4

¹⁾ Provision ratio includes individual and collective impairment as a percentage of gross non-performing and gross doubtful loans and guarantees.

1.7.2 Development in net non-performing and net doubtful loans and guarantees

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Net non-performing and net doubtful loans and guarantees at beginning of period	20 749	22 907	23 286	19 918	19 740	19 626	19 260	20 297	19 465
New non-performing and doubtful loans and guarantees	3 895	4 660	2 649	5 553	2 164	3 684	3 624	3 915	3 940
Transferred to current loans and guarantees	7 677	6 522	2 845	1 822	1 802	3 201	3 054	4 808	2 907
Write-offs etc.	548	296	183	363	184	369	204	144	201
Net non-performing and net doubtful loans and guarantees at end of period	16 419	20 749	22 907	23 286	19 918	19 740	19 626	19 260	20 297

1.7.3 Net non-performing and net doubtful loans and guarantees 1)



Includes non-performing loans and guarantees and loans and guarantees subject to individual impairment. Accumulated individual impairment is deducted.

1.7.4 Net non-performing and net doubtful loans and guarantees for principal customer groups 1)

	Gros	s non-perfor	ming				Net non-performing			
		and doubtful		Т	otal individua	al	an	d net doubtf	ul	
	loans	and guaran	itees		impairment		loans	and guaran	tees	
	31 March	31 Dec.	31 March	31 March	31 Dec.	31 March	31 March	31 Dec.	31 March	
Amounts in NOK million	2014	2013	2013	2014	2013	2013	2014	2013	2013	
Private individuals	6 137	6 410	6 088	2 767	2 928	2 736	3 370	3 482	3 352	
Transportation by sea and pipelines and vessel construction	5 708	6 509	6 818	1 732	1 556	1 677	3 976	4 953	5 141	
Real estate	4 774	5 475	5 442	1 486	1 767	1 644	3 288	3 708	3 798	
Manufacturing	1 535	3 026	2 844	828	844	814	707	2 182	2 030	
Services	1 219	1 214	1 314	730	708	761	489	506	553	
Trade	734	818	939	410	431	618	324	387	321	
Oil and gas	84	175	77	34	38	35	50	137	42	
Transportation and communication	1 355	1 305	998	392	538	439	963	767	559	
Building and construction	2 143	1 836	1 773	1 020	861	786	1 123	975	987	
Power and water supply	91	113	275	50	45	140	41	68	135	
Seafood	94	99	97	40	41	32	54	58	65	
Hotels and restaurants	229	322	333	81	94	129	148	228	204	
Agriculture and forestry	186	183	272	74	80	92	112	103	180	
Other sectors	71	60	51	45	49	34	26	11	17	
Total customers	24 360	27 545	27 321	9 689	9 980	9 937	14 671	17 565	17 384	
Credit institutions 2)	5	80	25	1	75	25	4	5	0	
Total impaired loans and guarantees	24 365	27 625	27 346	9 690	10 055	9 962	14 675	17 570	17 384	
Non-performing loans and guarantees not subject to impairment	1 744	3 179	2 534	-	-	-	1 744	3 179	2 534	
Total non-neuforming and doubtful loans and autorations ")	00.400	22.224	22.222	0.000	40.055	2 222	40.440	00.740	40.040	
Total non-performing and doubtful loans and guarantees *)	26 109	30 804	29 880	9 690	10 055	9 962	16 419	20 749	19 918	

*) of which Baltics and Poland:

Private individuals	2 862	3 082	3 113	1 577	1 707	1 720	1 285	1 375	1 393
Transportation by sea and pipelines and vessel construction	148	35	36	87	7	9	61	28	27
Real estate	2 095	2 587	2 596	720	882	954	1 375	1 705	1 642
Manufacturing	865	929	891	549	593	514	316	336	377
Services	265	220	394	199	146	201	66	74	193
Trade	377	463	546	247	289	346	129	174	200
Oil and gas	0	0	0	0	0	0	0	0	0
Transportation and communication	156	175	376	91	135	214	65	40	162
Building and construction	964	653	637	478	383	348	485	270	289
Power and water supply	5	69	87	4	26	42	1	43	45
Seafood	0	0	0	0	0	0	0	0	0
Hotels and restaurants	158	252	204	51	66	68	107	186	136
Agriculture and forestry	53	50	116	26	25	39	27	25	77
Other sectors	49	45	20	33	33	20	16	12	0
Total customers	7 997	8 560	9 016	4 062	4 292	4 475	3 935	4 268	4 541
Credit institutions	0	0	0	0	0	0	0	0	0
Total impaired loans and guarantees	7 997	8 560	9 016	4 062	4 292	4 475	3 935	4 268	4 541
Non-performing loans and guarantees not subject to impairment	489	502	520	-	-	-	489	502	520
Total non-performing and doubtful loans and guarantees	8 486	9 062	9 536	4 062	4 292	4 475	4 424	4 770	5 061

¹⁾ The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2.

²⁾ Provisions for swap agreements were reclassified from provisions to impairment of loans as from the second quarter of 2013. The provisions were recognised in profit and loss in 2008.

1.7.5 Net non-performing and net doubtful loans and guarantees per segment 1)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2014	2013	2013	2013	2013	2012	2012	2012	2012
Personal customers	2 536	2 584	2 635	2 498	2 478	2 706	2 694	2 898	2 805
Small and medium-sized enterprises	3 238	3 314	3 544	3 217	3 133	3 146	3 126	3 016	3 280
Large corporates and international customers *)	10 645	14 851	16 728	17 571	14 307	13 888	13 806	13 346	14 213
Total net non-performing and net doubtful loans and									
guarantees **)	16 419	20 749	22 907	23 286	19 918	19 740	19 626	19 260	20 297
*) Of which Baltics and Poland	4 424	4 770	4 963	5 291	5 061	5 067	5 652	5 473	5 565
**) Of which Norwegian units	9 362	11 295	9 767	8 738	8 533	8 513	8 148	7 842	8 862

¹⁾ Including non-performing loans and guarantees and loans and guarantees subject to individual impairment. Accumulated individual impairment is deducted.

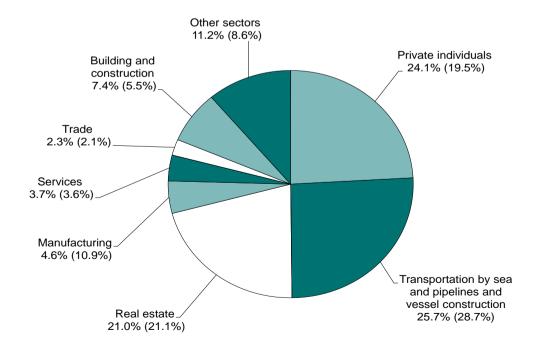
1.7.6 Net impaired loans and guarantees

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2014	2013	2013	2013	2013	2012	2012	2012	2012
Gross impaired loans and guarantees subject to individual impairment	24 365	27 625	29 858	29 390	27 346	26 984	27 045	26 550	26 772
Individual impairment	9 690	10 055	10 596	10 457	9 962	9 472	9 614	9 455	9 289
Net impaired loans and guarantees	14 675	17 570	19 262	18 933	17 384	17 512	17 431	17 095	17 483
Collective impairment	2 050	2 315	2 492	2 680	2 476	2 321	2 104	2 289	2 175
Provision ratio (per cent) 1)	48.2	44.8	43.8	44.7	45.5	43.7	43.3	44.2	42.8
Collateral for impaired loans and guarantees	13 448	16 062	17 779	17 089	15 881	15 708	15 204	15 718	15 061
Coverage ratio (per cent)	103.4	102.9	103.4	102.8	103.6	101.9	99.5	103.4	99.1

¹⁾ Provision ratio includes individual and collective impairment as a percentage of gross impaired loans and guarantees subject to individual impairment.

1.7.7 Net non-performing and net doubtful loans and guarantees for principal customer groups 1) 2)

NOK 16 419 million as at 31 March 2014 (19 918)



¹⁾ Includes non-performing loans and guarantees and, in addition, loans and guarantees subject to individual impairment. Comparable figures as at 31 March 2013 in parentheses.

²⁾ The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2.

1.7.8 Collective impairment per segment

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.
Amounts in NOK million	2014	2013	2013	2013	2013	2012	2012
Personal customers	310	282	295	324	242	259	230
Small and medium-sized enterprises	364	340	320	277	282	321	278
Large corporates and international customers							
- Nordic Corporates Division	166	126	121	97	95	93	78
- International Corporates and Institutions Division	163	129	136	131	121	93	105
- Shipping, Offshore and Logistics Division	785	1 159	1 328	1 556	1 402	1 187	1 010
- Energy Division	22	21	19	16	35	35	26
- Baltics, Russia and Poland	215	243	261	275	288	324	364
- Other units	25	15	12	4	11	9	13
Total collective impairment of loans	2 050	2 315	2 492	2 680	2 476	2 321	2 104

1.7.9 Collective impairment for principal customer groups 1)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.
Amounts in NOK million	2014	2013	2013	2013	2013	2012	2012
Private individuals	470	460	481	490	459	499	516
Transportation by sea and pipelines and vessel construction	837	1 201	1 373	1 579	1 463	1 264	1 060
Real estate	105	94	89	81	69	76	78
Manufacturing	198	167	174	171	156	131	132
Services	117	112	96	86	79	81	74
Trade	135	95	89	85	75	82	59
Oil and gas	1	0	0	1	3	3	4
Transportation and communication	34	29	32	29	27	28	26
Building and construction	75	65	60	61	50	56	53
Power and water supply	13	10	8	5	6	7	7
Seafood	22	31	38	53	50	60	63
Hotels and restaurants	10	8	6	6	6	5	4
Agriculture and forestry	9	10	9	8	9	11	10
Other sectors	24	33	34	25	25	19	17
Total customers	2 050	2 315	2 492	2 680	2 476	2 321	2 104
Credit institutions	0	0	0	0	0	0	0
Total collective impairment of loans ')	2 050	2 315	2 492	2 680	2 476	2 321	2 104
*) Of which collective impairment in Baltics and Poland	206	234	251	266	278	315	343

¹⁾ The breakdown into principal customer groups corresponds to the EU's standard industrial classification, NACE Rev.2.

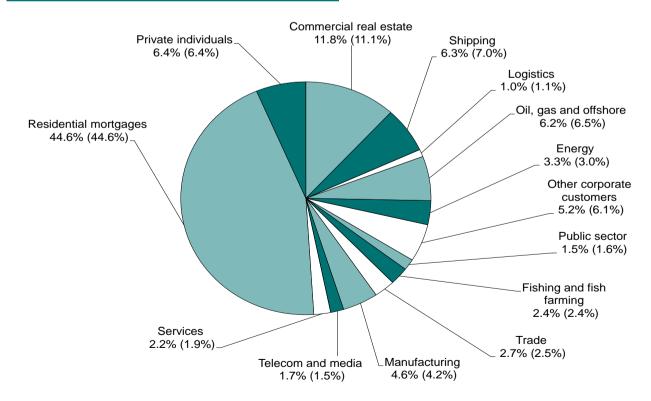
1.8.1 Exposure at default according to sector 1) 2)

DNB Group 3)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012
Commercial real estate	204.6	195.1	193.6	191.6	188.0	191.8	197.7	194.5	198.7
Shipping	108.9	112.7	117.2	118.0	118.8	116.6	123.0	132.2	127.2
Logistics	17.5	18.2	18.8	20.5	18.4	18.7	19.5	22.1	23.2
Oil, gas and offshore	106.3	110.7	106.6	108.8	108.9	103.7	114.2	122.7	113.5
Energy	57.6	57.4	52.7	52.3	51.4	51.3	53.6	55.6	46.3
Other corporate customers	90.0	113.2	106.0	108.5	102.5	100.2	96.6	100.0	106.4
Public sector	26.5	26.8	27.1	27.7	27.0	26.9	27.6	29.1	25.6
Fishing and fish farming	41.9	38.0	41.5	39.3	40.9	39.4	37.7	37.9	35.6
Trade	46.7	44.4	44.0	43.3	42.7	41.5	44.9	48.1	46.2
Manufacturing	79.2	80.8	75.9	73.3	71.4	69.6	71.9	72.0	79.5
Telecom and media	29.3	32.5	31.0	27.4	25.6	24.5	25.2	27.0	27.2
Services	37.4	37.0	35.5	37.9	32.9	30.8	34.2	35.7	33.6
Residential mortgages	770.0	757.3	759.3	757.2	752.4	741.5	741.6	729.6	709.2
Private individuals	111.2	111.0	110.7	107.6	107.8	106.1	106.7	104.0	101.3
Total customers	1 727.1	1 735.1	1 719.9	1 713.3	1 688.7	1 662.4	1 694.4	1 710.3	1 673.6
Credit institutions	28.6	25.9	26.2	27.6	26.9	26.2	28.4	24.4	25.0
Total net exposure at default	1 755.6	1 761.0	1 746.1	1 740.9	1 715.6	1 688.6	1 722.8	1 734.7	1 698.6

¹⁾ The breakdown into principal customer groups is based on the internal segmentation in DNB.

1.8.2 Exposure at default by customer segments as defined in DNB's management reporting as at 31 March 2014 1)



¹⁾ Distribution of exposure at default based on internal segmentation of customers, including net non-performing and net doubtful loans and guarantees. Comparable figures as at 31 March 2013 in parentheses.

²⁾ Exposures at default are based on full implementation of IRB, i.e. some of the IRB reported portfolios are still subject to final IRB approval from the Norwegian FSA (Finanstilsynet).

³⁾ For breakdown of the different customer segments, see next page.

1.8.3 Risk classification of portfolio 1)

							1		
	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012 2)
PD 0.01% -									
Personal customers	603.6	589.9	587.0	580.9	575.9	554.4	517.1	517.6	512.6
Small and medium-sized enterprises	144.6	140.7	140.1	147.3	145.1	140.3	157.2	149.9	148.4
Large corporates and international customers 3)	409.9	410.4	390.8	384.0	371.2	362.9	381.7	384.6	380.7
Total DNB Group *)	1 158.1	1 141.0	1 117.8	1 112.2	1 092.3	1 057.5	1 056.0	1 052.2	1 041.7
PD 0.75% -									
Personal customers	163.5	165.2	169.5	172.4	173.6	179.1	193.3	199.0	187.6
Small and medium-sized enterprises	97.7	99.7	103.8	102.2	101.2	104.0	109.0	105.3	100.5
Large corporates and international customers 3)	245.0	256.1	245.7	245.3	240.5	238.6	255.1	274.8	272.4
Total DNB Group *)	506.2	521.1	519.0	519.9	515.2	521.7	557.5	579.1	560.5
PD 3.00% -									
Personal customers	22.4	22.6	22.8	22.4	21.5	24.1	22.0	25.4	23.0
Small and medium-sized enterprises	21.2	22.6	23.2	19.9	21.2	22.4	28.6	15.9	17.4
Large corporates and international customers 3)	28.2	29.4	35.9	38.0	40.2	38.3	34.6	36.6	32.0
Total DNB Group *)	71.8	74.6	81.9	80.3	83.0	84.8	85.2	77.9	72.3
Net non-performing and net doubtful commitments									
Personal customers	3.4	3.5	3.5	3.5	3.3	3.5	3.6	4.0	3.7
Small and medium-sized enterprises	3.6	3.8	4.2	4.3	4.3	4.3	4.0	4.0	3.8
Large corporates and international customers 3)	12.5	17.0	19.7	20.7	17.5	16.7	16.6	17.4	16.6
Total DNB Group *)	19.5	24.2	27.4	28.5	25.1	24.6	24.1	25.5	24.0
Total risk classification portfolio - DNB Group	1 755.6	1 761.0	1 746.1	1 740.9	1 715.6	1 688.6	1 722.8	1 734.7	1 698.6

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012 2)
*) of which international portfolio									
PD 0.01% -	233.1	231.7	212.5	207.3	192.2	183.0	204.0	210.1	212.9
PD 0.75% -	138.6	146.2	143.6	141.6	148.5	149.9	160.6	174.6	162.1
PD 3.00% -	18.0	20.8	25.9	28.2	30.8	29.0	26.9	28.6	25.1
Net non-performing and net doubtful commitments	10.8	14.1	16.4	18.0	14.4	14.0	14.6	14.8	14.2
Total international portfolio	400.5	412.8	398.4	395.0	385.9	375.9	406.1	428.1	414.2
*) of which commercial real estate									
PD 0.01% -	119.0	106.8	104.3	103.5	107.2	112.0	108.6	102.7	109.3
PD 0.75% -	73.2	77.1	76.1	76.1	68.4	67.6	76.6	80.6	79.1
PD 3.00% -	8.9	7.4	9.2	7.6	7.9	7.6	8.9	7.8	7.7
Net non-performing and net doubtful commitments	3.5	3.8	4.0	4.4	4.6	4.6	3.6	3.4	2.7
Total commercial real estate	204.6	195.1	193.6	191.6	188.0	191.8	197.7	194.5	198.7

¹⁾ Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

²⁾ Figures for the first quarter of 2012 have been restated in consequence of an upward adjustment of PD for certain large corporate models.

³⁾ For breakdown into sub-segments, see table 1.8.7.

1.8.4 Segment areas - exposure at default according to sector 1) 2)

Personal customers

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012
Commercial real estate	-	-	-	-	-	-	-	-	-
Shipping	-	-	-	-	-	-	-	-	-
Logistics	-	-	-	-	-	-	-	-	-
Oil, gas and offshore	-	-	-	-	-	-	-	-	-
Energy	-	-	-	-	-	-	-	-	-
Public sector	-	-	-	-	-	-	-	-	-
Fishing and fish farming	-	-	-	-	-	-	-	-	-
Trade	-	-	-	-	-	-	-	-	-
Manufacturing	-	-	-	-	-	-	-	-	-
Telecom and media	-	-	-	-	-	-	-	-	-
Services	-	-	-	-	-	-	-	-	-
Residential mortgages	681.7	670.3	672.0	671.6	666.6	655.0	654.8	642.1	625.7
Private individuals	111.2	111.0	110.7	107.6	107.8	106.1	106.7	104.0	101.3
Other corporate customers	-	-	-	-	-	-	-	-	-
Total customers	792.9	781.2	782.8	779.3	774.4	761.1	761.5	746.0	726.9
Credit institutions	-	-	-	-	-	-	-	-	-
Total net exposure at default	792.9	781.2	782.8	779.3	774.4	761.1	761.5	746.0	726.9

Small and medium-sized enterprises

•		_	_			_	_		
	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012
Commercial real estate	90.1	79.6	79.4	80.4	79.8	81.7	82.6	81.1	82.3
Shipping	0.9	0.8	0.8	0.8	0.8	0.8	0.9	1.0	0.9
Logistics	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Oil, gas and offshore	1.0	1.0	0.7	0.7	0.7	0.8	0.9	0.6	0.5
Energy	8.6	8.8	8.6	9.2	9.5	9.4	9.4	9.8	9.9
Public sector	13.2	12.8	13.1	13.3	13.6	13.7	14.4	14.7	13.5
Fishing and fish farming	13.8	11.5	13.3	12.7	14.0	14.0	13.5	13.3	11.9
Trade	20.6	19.1	20.5	20.7	20.6	20.3	21.7	21.7	22.0
Manufacturing	18.5	17.8	18.3	18.1	18.1	17.2	17.6	18.6	18.1
Telecom and media	2.4	2.6	2.4	2.4	2.6	2.6	3.1	3.8	3.7
Services	12.8	11.9	11.0	11.7	11.5	11.5	12.9	12.7	12.1
Residential real estate and private individuals	41.6	39.7	41.7	41.4	42.8	42.6	42.9	43.1	40.8
Other corporate customers	38.4	56.6	56.8	57.7	52.2	50.9	46.9	48.2	48.0
Total customers	262.0	262.3	266.6	269.2	266.1	265.2	267.1	268.6	263.6
Credit institutions	5.0	4.5	4.7	4.5	5.6	5.8	6.2	6.5	6.4
Total net exposure at default	267.1	266.8	271.3	273.7	271.8	271.0	273.3	275.1	270.0

Large corporates and international customers 3)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012
Commercial real estate	114.5	115.5	114.3	110.8	108.2	110.1	115.0	113.4	116.4
Shipping	108.0	111.9	116.4	117.2	118.0	115.8	122.1	131.2	126.3
Logistics	17.5	18.2	18.8	20.5	18.4	18.7	19.5	22.1	23.2
Oil, gas and offshore	105.4	109.7	105.9	108.2	108.3	103.0	113.3	122.1	113.0
Energy	49.0	48.6	44.1	43.1	41.9	41.9	44.2	45.7	36.4
Public sector	13.2	14.0	14.1	14.4	13.4	13.2	13.2	14.4	12.1
Fishing and fish farming	28.1	26.5	28.2	26.6	26.9	25.4	24.2	24.6	23.8
Trade	26.0	25.3	23.5	22.6	22.1	21.1	23.2	26.4	24.2
Manufacturing	60.7	63.0	57.6	55.2	53.4	52.4	54.3	53.4	61.4
Telecom and media	26.9	29.9	28.6	24.9	23.0	22.0	22.1	23.1	23.5
Services	24.5	25.0	24.5	26.2	21.4	19.4	21.2	23.0	21.6
Residential real estate and private individuals	46.7	47.2	45.6	44.1	43.0	43.9	44.0	44.5	42.7
Other corporate customers	51.6	56.6	49.2	51.1	50.3	49.4	49.7	51.8	58.4
Total customers	672.1	691.6	670.6	664.9	648.2	636.1	665.8	695.6	683.0
Credit institutions	23.5	21.4	21.5	23.1	21.2	20.4	22.2	17.9	18.6
Total net exposure at default	695.6	713.0	692.1	687.9	669.4	656.5	688.0	713.5	701.7

¹⁾ The breakdown into principal customer groups is based on the internal segmentation in DNB.

- 31 -

²⁾ Exposures at default are based on full implementation of IRB, i.e. some of the IRB reported portfolios are still subject to final IRB approval from the Norwegian FSA (Finanstilsynet).

³⁾ For breakdown into sub-segments, see table 1.8.7.

1.8.5 Exposure at default, breakdown of commercial real estate exposure 1) 2)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012
Retail store facility construction loans	2.0	1.9	1.8	1.8	1.8	1.7	1.3	1.4	1.2
Hotel construction loans	2.3	6.0	5.2	5.0	3.4	4.2	5.0	4.7	3.9
Shopping centre construction loans	2.3	2.3	2.2	2.0	1.4	1.4	1.2	1.0	0.8
Office premises construction loans	5.5	5.7	8.4	8.5	8.0	10.1	8.8	8.1	11.1
Leasing of retail store facilities	13.1	13.8	14.9	13.9	13.5	13.6	12.8	13.0	12.0
Leasing of hotels	22.0	19.7	18.8	18.5	18.1	17.9	17.0	16.9	15.9
Leasing of shopping centres	15.7	16.8	16.5	16.6	17.3	18.0	22.1	21.5	20.9
Leasing of office premises	84.2	75.2	73.1	73.6	74.3	74.8	76.1	77.3	74.3
Leasing of warehouse/logistics/multi-purpose buildings	24.1	25.1	25.2	25.2	25.3	25.7	25.0	24.9	23.4
Other	33.4	28.6	27.5	26.5	24.8	24.3	28.3	25.7	35.2
Total	204.6	195.1	193.6	191.6	188.0	191.8	197.7	194.5	198.7

¹⁾ Exposures at default are based on full implementation of IRB, i.e. some of the IRB reported portfolios are still subject to final IRB approval from the Norwegian FSA (Finanstilsynet).

1.8.6 Exposure at default, geographic distribution of commercial real estate exposure 1) 2)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012
Oslo/Akershus	60.7	60.1	62.5	62.7	59.3	64.4	67.4	65.7	67.5
Eastern Norway excl. Oslo/Akershus	44.5	42.5	40.7	40.2	38.3	39.0	39.3	38.7	38.8
Western Norway	39.7	39.3	41.2	40.1	40.0	39.8	40.7	38.3	39.8
Central/Northern Norway	38.0	29.9	30.4	30.3	29.9	31.2	30.7	29.6	29.2
Sweden	8.9	9.5	7.0	6.7	7.7	8.3	9.6	8.4	8.5
Baltics and Poland	9.2	9.7	7.7	7.6	8.9	9.0	10.0	9.6	9.9
Other Europe	3.6	4.0	4.2	4.1	3.9	0.0	0.0	4.2	5.0
Total	204.6	195.1	193.6	191.6	188.0	191.8	197.7	194.5	198.7

¹⁾ Exposures at default are based on full implementation of IRB, i.e. some of the IRB reported portfolios are still subject to final IRB approval from the Norwegian FSA (Finanstilsynet).

²⁾ The definition of these segments reflects the actual underlying commercial property risk.

²⁾ The definition of these segments reflects the actual underlying commercial property risk.

1.8.7 Sub-segments in Large corporates and international customers - exposure at default according to sector 1)

Nordic Corporates Division	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012
Financial institutions	18.3	18.9	18.6	19.3	17.7	16.5	17.8	12.0	15.4
Hotels and accomodation	24.5	26.2	24.8	21.5	21.5	21.2	19.3	18.7	17.
Commercial real estate	82.4	82.6	83.5	80.2	79.7	81.3	85.7	83.6	84.
Residential real estate	17.9	17.7	17.3	16.6	15.5	17.0	16.3	17.2	17.
Construction	6.6	5.7	5.5	4.8	5.0	5.8	5.8	5.6	4.
Services	20.8	19.9	18.8	22.6	19.2	18.3	21.2	22.4	23.
Public sector	7.8	7.7	7.7	8.5	8.7	8.7	6.5	6.0	6.
Trade	19.3	20.2	17.6	16.8	16.3	16.4	18.1	19.7	20.
Other corporate customers	12.5	12.0	10.6	11.1	9.5	8.4	8.7	9.4	11.
Total	210.0	210.8	204.5	201.4	193.1	193.6	199.3	194.7	200.
International Corporates Division	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 Marc
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	201
Seafood and agriculture	22.5	20.8	22.6	22.6	22.5	21.8	19.4	20.3	19.
Healthcare	21.0	20.5	18.5	17.5	16.6	15.6	14.5	17.3	14.
Branded goods	10.1	11.0	13.1	11.7	10.7	10.4	12.9	13.1	14.
Forestry/pulp and paper	13.4	13.5	11.4	11.5	10.7	10.4	7.4	7.3	7.
Other manufacturing industries	20.1	22.5	18.6	18.2	17.8	16.7	16.0	16.5	17.
Technology, media and telecom	23.5	26.1	24.3	21.8	20.5	20.1	18.8	21.1	21.
Other business activities	15.9	14.0	13.8	14.0	13.1	11.8	17.4	18.2	15.
Total	126.6	128.3	122.2	117.4	111.9	107.2	106.3	113.7	110.
Energy Division	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 Marc
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	201
Midstream	10.8	10.7	10.7	11.5	10.1	10.0	9.8	11.5	11.
Oil and gas	45.9	47.6	46.9	46.7	42.7	40.6	46.0	51.0	50.
Oilfield services	20.8	20.0	17.1	19.5	22.1	20.9	23.8	23.6	23.
Power and heat	39.5	38.7	34.2	35.4	34.2	34.7	37.8	40.7	38.
Other energy	14.9	13.2	11.6	8.7	7.9	5.4	5.2	2.9	1.
Total	131.9	130.1	120.5	121.8	117.1	111.6	122.6	129.6	125.
Shipping, Offshore and									
Logistics Division	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 Marc
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	201
Chemical and product tankers	12.1	13.1	15.6	15.8	16.2	17.0	17.2	18.5	18.
Container	21.0	22.7	24.8	24.7	25.8	25.3	25.4	27.3	26
Crude oil tankers	16.0	17.6	17.8	16.7	16.8	16.9	17.4	18.7	18
Cruise	6.7	6.7	6.7	7.0	6.5	6.4	6.8	7.1	6.
Dry cargo	17.6	18.6	19.6	21.0	21.8	21.7	21.7	23.9	24
Gas	21.9	22.9	22.6	23.8	23.6	23.1	24.8	25.7	22
Logistics	7.1	7.6	8.1	9.0	8.3	8.7	9.6	10.5	11
Offshore	39.2	42.7	42.9	42.8	44.5	43.0	46.0	50.1	46
RoRo/PCC	5.4	5.5	5.7	6.0	6.1	5.9	6.3	6.7	5
Other shipping	4.9	11.4	10.3	9.2	7.8	6.1	9.3	10.4	10
Other non-shipping	12.0	9.5	5.2	9.4	9.0	9.0	9.0	8.3	6
Total	163.9	178.3	179.4	185.6	186.3	183.0	193.6	207.2	197.
Baltics, Russia and Poland	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 Marc

Baltics, Russia and Poland	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012
Residential real estate and private individuals	28.4	28.9	28.2	27.5	26.1	26.1	26.3	26.5	26.8
Real estate	7.3	7.7	7.5	7.3	8.7	8.7	9.8	9.3	9.6
Manufacturing	6.1	6.0	5.8	5.7	5.8	5.9	6.8	6.9	6.9
Services	3.8	3.8	3.9	3.4	3.4	3.4	3.5	2.4	2.3
Trade	4.7	4.8	4.8	4.2	4.1	4.3	4.8	5.2	5.5
Agriculture and forestry	2.2	2.3	2.2	2.2	2.1	2.1	2.1	2.0	1.9
Central and local government	4.7	4.9	4.9	4.3	4.1	4.1	4.0	5.0	4.6
Other sectors	4.3	4.4	4.5	4.4	3.1	3.1	3.4	4.8	4.8
Total	61.4	62.8	61.8	59.0	57.4	57.6	60.7	62.2	62.3

¹⁾ Exposures at default are based on full implementation of IRB, i.e. some of the IRB reported portfolios are still subject to final IRB approval from the Norwegian FSA (Finanstilsynet).

1.8.8 Sub-segments in Large corporates and international customers - risk classification of portfolio 1)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012 2)
PD 0.01% -									
Nordic Corporates Division	143.6	139.7	135.7	132.8	124.7	129.4	127.8	117.8	123.3
International Corporates Division	76.6	79.1	77.8	71.7	71.3	69.0	68.9	70.7	70.5
Energy Division	108.8	107.7	98.7	98.4	98.5	92.8	103.1	111.0	100.0
Shipping, Offshore and Logistics Division *)	55.0	59.9	55.6	60.0	55.8	50.4	59.1	60.6	62.6
Baltics, Russia and Poland	24.5	22.6	21.7	19.5	19.1	18.8	19.2	19.9	20.1
Total Large corporates and international customers	408.6	409.0	389.4	382.5	369.3	360.5	378.1	380.0	376.5
PD 0.75% -									
Nordic Corporates Division	58.7	63.8	60.4	59.9	58.5	54.0	64.0	68.8	69.6
International Corporates Division	45.8	44.7	37.3	40.2	37.0	34.7	33.1	37.9	35.8
Energy Division	22.1	22.0	21.2	22.5	17.1	18.0	18.6	17.9	25.2
Shipping, Offshore and Logistics Division *)	92.2	96.1	96.3	94.2	100.7	105.0	110.8	121.0	112.3
Baltics, Russia and Poland	25.8	28.5	28.2	27.0	25.6	25.9	26.9	27.8	27.7
Total Large corporates and international customers	244.6	255.0	243.4	243.8	238.9	237.6	253.5	273.4	270.7
PD 3.00% -									
Nordic Corporates Division	6.4	5.7	6.4	5.4	8.4	9.0	6.8	6.4	5.2
International Corporates Division	3.1	2.1	4.6	2.4	1.3	1.2	1.9	2.7	2.8
Energy Division	0.8	0.4	0.5	0.7	1.2	0.5	0.5	0.6	0.0
Shipping, Offshore and Logistics Division *)	11.8	15.0	18.0	20.8	22.9	21.1	17.4	19.1	16.4
Baltics, Russia and Poland	6.1	6.1	5.9	5.9	6.3	6.5	7.9	7.7	7.5
Total Large corporates and international customers	28.2	29.3	35.5	35.2	40.1	38.3	34.5	36.4	31.9
Net non-performing and net doubtful commitments									
Nordic Corporates Division	1.3	1.6	1.9	3.3	1.6	1.2	0.7	1.8	2.1
International Corporates Division	1.0	2.5	2.5	3.0	2.2	2.2	2.4	2.4	1.5
Energy Division	0.2	0.0	0.1	0.1	0.3	0.3	0.3	0.1	0.1
Shipping, Offshore and Logistics Division *)	4.9	7.3	9.5	10.5	7.0	6.6	6.3	6.5	5.9
Baltics, Russia and Poland	5.0	5.6	6.0	6.5	6.4	6.5	6.8	6.6	7.0
Total Large corporates and international customers	12.4	17.0	19.9	23.5	17.5	16.7	16.5	17.5	16.6

*) Breakdown into sub-segments in Shinning Offshore and Logistics Division:

Logistics Division	163.9	178.3	179.4	185.6	186.3	183.0	193.6	207.2	197.1
Total risk classification portfolio - Shipping, Offshore and									
Total Shipping, Offshore and Logistics Division	4.9	7.3	9.5	10.5	7.0	6.6	6.3	6.5	5.9
Other	0.7	1.7	1.9	2.7	1.6	1.5	1.0	1.2	1.1
The shipping portfolio - container segment	2.6	2.6	1.2	0.8	0.3	0.3	1.2	1.0	0.1
The shipping portfolio - dry bulk segment	1.4	1.4	4.0	4.3	3.8	3.8	3.1	3.3	3.4
The shipping portfolio - tanker segment	0.2	1.6	2.4	2.6	1.3	1.0	1.0	1.1	1.2
Net non-performing and net doubtful commitments									
Total Shipping, Offshore and Logistics Division	11.8	15.0	18.0	20.8	22.9	21.1	17.4	19.1	16.4
Other	3.2	6.4	7.0	9.3	10.0	9.7	8.9	5.7	9.7
The shipping portfolio - container segment	1.4	1.9	3.6	4.0	5.1	3.8	4.5	9.2	2.3
The shipping portfolio - dry bulk segment	4.1	4.4	4.4	4.8	5.1	4.9	3.4	3.5	3.9
The shipping portfolio - tanker segment	3.0	2.2	3.0	2.7	2.7	2.7	0.7	0.8	0.6
PD 3.00% -									
Total Shipping, Offshore and Logistics Division	92.2	96.1	96.3	94.2	100.7	105.0	110.8	121.0	112.3
Other	60.0	60.8	61.3	62.2	65.6	68.6	73.7	83.3	66.2
The shipping portfolio - container segment	10.9	12.3	14.2	12.1	13.4	14.3	12.6	10.0	20.6
The shipping portfolio - dry bulk segment	10.6	11.1	10.4	10.9	11.2	11.2	12.0	14.2	13.5
The shipping portfolio - tanker segment	10.8	11.9	10.4	9.0	10.5	10.9	12.6	13.5	12.0
PD 0.75% -									
Total Shipping, Offshore and Logistics Division	55.0	59.9	55.6	60.0	55.8	50.4	59.1	60.6	62.6
Other	45.4	50.5	47.0	49.9	44.7	39.4	45.6	47.2	51.5
The shipping portfolio - container segment	6.1	5.9	5.8	6.9	7.0	6.9	7.1	7.1	3.5
The shipping portfolio - dry bulk segment	1.6	1.7	0.8	1.0	1.8	1.8	3.2	2.9	3.3
The shipping portfolio - tanker segment	2.0	1.9	2.0	2.3	2.3	2.3	3.1	3.4	4.3
PD 0.01% -									
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012 ²⁾
Shipping, Offshore and Logistics Division:	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March

¹⁾ Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

²⁾ Figures for the first quarter of 2012 have been restated in consequence of an upward adjustment of PD for certain large corporate models.

1.8.9 DNB's risk classification 1)

	-	of default cent)	External rating				
Risk class	As from	Up to	Moody's	Standard & Poor's			
1	0.01	0.10	Aaa - A3	AAA - A÷			
2	0.10	0.25	Baa1 - Baa2	BBB+ - BBB			
3	0.25	0.50	Baa3	BBB÷			
4	0.50	0.75	Ba1	BB+			
5	0.75	1.25	Ba2	BB			
6	1.25	2.00					
7	2.00	3.00	Ba3	BB÷			
8	3.00	5.00	B1	B+			
9	5.00	8.00	B2	В			
10	8.00	impaired	B3, Caa/C	B÷, CCC/C			

¹⁾ DNB's risk classification system, where 1 represents the lowest risk and 10 the highest risk.

1.8.10 The Group's exposure to the PIIGS countries as at 31 March 2014

				Corporate	
				portfolio	
	Government	International	Other units	DNB	Total
Amounts in NOK million	debt	bond portfolio 1)	in the bank	Livsforsikring	DNB Group
Portugal	0	1 942	3	0	1 945
Ireland	0	2 355	1 511	0	3 866
Italy	0	1 537	1 040	0	2 577
Greece	0	0	0	0	0
Spain	0	7 525	1 834	0	9 359
Total PIIGS	0	13 359	4 388	0	17 748

	3 487	2 095
	0	
	1 090	936
	477	
	3	
	Livsforsikring	Treasury bonds
	DNB	investments in
	portfolio	of which
ſ	Common	

¹⁾ The exposure to the PIIGS countries through its international bond portfolio mainly comprises residential mortgage-backed securities (RMBS). The portfolio includes no investments in Treasury bonds.

1.9.1 Development in volumes - deposits from customers

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012
Deposits at end of period	900	868	925	996	889	811	843	854	806
Deposits adjusted for exchange rate movements 1)	882	845	908	979	886	816	845	850	806
Deposits adjusted for short-term money market investments	874	854	831	849	810	797	785	784	749

¹⁾ As from 31 March 2012.

1.9.2 Funding

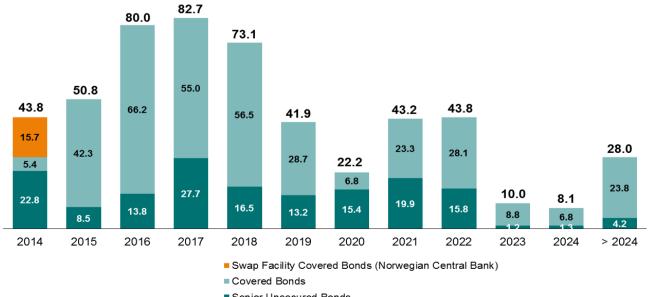
DNB Bank ASA issues senior debt and subordinated debt. DNB Boligkreditt AS, which is a wholly owned subsidiary of DNB Bank ASA, issues covered bonds. DNB issues bonds through large public transactions and private placements.

		NOK billion	Maturity	
	Covered bonds	14.0	7.2	
2014	Senior bonds	14.6	5.4	
	Total	28.6	6.3	
	Covered bonds	59.7	6.3	
	Senior bonds	12.6	5.6	
2013	Total	72.3	6.2	
2010				
	Subordinated loans 1)	7.5	5.0	
	Total including subordinated loans	79.8	6.1	
	Covered bonds	60.1	8.0	
	Senior bonds	42.2	6.9	
	Total	102.3	7.6	
2012				
	Subordinated loans 1)	5.5	5.0	
	Total including subordinated loans	107.8	7.4	
	In addition: LTRO funding	9.0	3.0	

¹⁾ Callable after five years with a total maturity of ten years.

1.9.3 Redemption profile as at 31 March 2014

NOK billion	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	>2024
Senior unsecured bonds	22.8	8.5	13.8	27.7	16.5	13.2	15.4	19.9	15.8	1.2	1.3	4.2
Covered bonds	5.4	42.3	66.2	55.0	56.5	28.7	6.8	23.3	28.1	8.8	6.8	23.8
Swap facility covered bonds (Norwegian												
Central Bank)	15.7											
Total	43.8	50.8	80.0	82.7	73.1	41.9	22.2	43.2	43.8	10.0	8.1	28.0



Senior Unsecured Bonds

1.9.4 Asset encumbrance as at 31 March 2014

Distribution by type of liability (rows) and encumbered asset (columns)

	Govern-								
	ment/	Supra-		Debt	Debt				
	guaranteed	national		issued	issued by			Asset-	
	debt	debt		by credit	corporate		Commercial	backed	
	instru-	instru-	Covered	institu-	and other	Residential	real estate	securities	
Amounts in NOK million	ments	ments	bonds	tions	issuers	mortgages	loans	(ABS)	Total *)
Due to central banks						16 070			16 070
Repurchase agreements								20 103	20 103
Derivatives	15 000								15 000
Covered bonds issued						373 497	1 500		374 997
Total	15 000	0	0	0	0	389 567	1 500	20 103	426 170

*) Total figures per quarter

	31 March	31 Dec.	30 Sept.	30 June
Amounts in NOK million	2014	2013	2013	2013
Due to central banks	16 070	53 340	65 197	65 431
Repurchase agreements	20 103	14 612	1 243	1 417
Derivatives	15 000	24 068	19 103	9 386
Covered bonds issued	374 997	384 142	358 061	333 786
Total	426 170	476 162	443 604	410 020

1.9.5 Additional assets available for secured funding as at 31 March 2014

	Govern-								
	ment/	Supra-		Debt	Debt				
	guaranteed	national		issued	issued by			Asset-	
	debt	debt		by credit	corporate		Commercial	backed	
	instru-	instru-	Covered	institu-	and other	Residential	real estate	securities	
Amounts in NOK million	ments	ments	bonds	tions	issuers	mortgages	loans	(ABS)	Total *)
Securities	120 511	7 308	95 244	3 523	1 494			36 522	264 602
Retained covered bonds						20 647	2 900		23 547
Cover pool overcollateralisation 1)						134 672	14 488		149 159
Cover pool eligible assets 2)							20 000		20 000
Total	120 511	7 308	95 244	3 523	1 494	155 319	37 388	36 522	457 309

*) Total figures per quarter

	31 March	31 Dec.	30 Sept.	30 June
Amounts in NOK million	2014	2013	2013	2013
Securities	264 602	377 442	252 560	218 651
Retained covered bonds	23 547			
Cover pool overcollateralisation 1)	149 159	162 735	146 100	184 818
Cover pool eligible assets 2)	20 000	40 000	40 000	40 000
Total	457 309	580 177	438 660	443 469

¹⁾ Collateralisation in excess of regulatory minimum. Uncommitted, rating supportive overcollateralisation forms part of this volume.

²⁾ Estimate.

1.9.6 Liquid assets as at 31 March 2014 1)

Amounts in NOK million	NOK	EUR	USD	Other	Total *)
Cash and deposits with central banks	6 738	260	345 151	208	352 358
Deposits with other banks	132	20	1 353		1 505
Securities issued or guaranteed by sovereigns, central banks or multilateral development banks ²⁾	60 874	14 703	38 084	4 660	118 321
Securities issued or guaranteed by municipalities or public sector entities	2 330		4 194		6 523
Covered bonds					
- issued by other institutions	24 529	35 999	15 937	25 793	102 257
- own issued	23 547				23 547
Securities issued by non-financial corporates	1 314	9	131	40	1 494
Securities issued by financial corporates and ABS ²⁾	2 490	25 842	5 005	6 162	39 498
Total	121 955	76 832	409 856	36 863	645 505

*) Total figures per quarter

	31 March	31 Dec.	30 Sept.	30 June
Amounts in NOK million	2014	2013	2013	2013
Cash and deposits with central banks	352 358	167 171	401 559	481 844
Deposits with other banks	1 505	2 589	5 246	5 652
Securities issued or guaranteed by sovereigns, central banks or multilateral development banks 2)	118 321	174 102	86 769	99 626
Securities issued or guaranteed by municipalities or public sector entities	6 523	7 529	5 674	5 695
Covered bonds				
- issued by other institutions	102 257	114 153	88 688	116 460
- own issued	23 547	23 081	43 133	42 495
Securities issued by non-financial corporates	1 494	3 028	3 563	3 906
Securities issued by financial corporates and ABS ²⁾	39 498	23 994	23 146	21 801
Total	645 505	515 647	657 778	777 480

¹⁾ Excluding assets in DNB Livsforsikring and encumbered securities. Including trading portfolio.

1.9.7 Liquidity Coverage Ratio

Per cent	EUR	USD	Total
31 March 2014	125.7	155.6	113.8

²⁾ Including held-to-maturity portfolio.

1.10.1 Primary capital - DNB Group

The DNB Group follows the Basel II regulations for capital adequacy calculations. Valuation rules used in the statutory accounts form the basis for the consolidation, which is subject to special consolidation rules governed by the Consolidation Regulations. Capital adequacy is reported in accordance with regulations from Finanstilsynet.

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2014	2013	2013	2013	2013	2012	2012	2012	2012
Share capital	16 263	16 278	16 288	16 288	16 270	16 269	16 288	16 261	16 275
Other equity	125 159	125 949	108 327	108 528	111 356	111 767	98 329	98 230	101 483
Non-eligible capital	(1 013)	(1 013)	(900)	(900)	(900)	-	-	-	-
50 per cent of profits for the year to date	2 760	-	5 931	3 490	1 591	-	4 924	3 170	880
Total equity	143 168	141 214	129 646	127 405	128 317	128 035	119 541	117 661	118 638
Deductions	(13 311)	(13 142)	(9 658)	(9 135)	(12 703)	(12 408)	(10 047)	(9 935)	(13 550)
Common equity Tier 1 capital	129 858	128 072	119 989	118 270	115 614	115 627	109 494	107 726	105 088
Perpetual subordinated loan capital securities 1)	3 488	3 515	3 395	3 236	3 089	3 162	5 997	6 090	6 033
Tier 1 capital	133 346	131 587	123 384	121 505	118 702	118 790	115 491	113 816	111 121
Tier 2 capital ²⁾	20 634	21 165	20 050	14 342	14 129	16 278	17 746	18 229	21 603
Total eligible primary capital 3)	153 980	152 752	143 434	135 848	132 831	135 068	133 237	132 045	132 724
Risk-weighted volume, basis for transitional rule, Basel I	1 246 067	1 252 294	1 252 575	1 258 267	1 250 961	1 226 117	1 242 502	1 269 008	1 275 327
80 per cent of RWA, transitional rule	996 854	1 001 835	1 002 060	1 006 614	1 000 769	980 894	994 002	1 015 206	1 020 262
Net risk-weighted volume Insurance	90 659	87 279	89 630	91 879	93 557	94 538	98 353	101 176	103 987
Risk-weighted volume, transitional rules	1 087 513	1 089 114	1 091 690	1 098 493	1 094 325	1 075 672	1 092 354	1 116 382	1 124 249
Minimum capital requirement, transitional rules	87 001	87 129	87 335	87 879	87 546	86 054	87 388	89 311	89 940
Common Equity Tier 1 capital ratio, transitional rules (%)	11.9	11.8	11.0	10.8	10.6	10.7	10.0	9.6	9.3
Tier 1 capital ratio, transitional rules (%)	12.3	12.1	11.3	11.1	10.8	11.0	10.6	10.2	9.9
Capital ratio, transitional rules (%)	14.2	14.0	13.1	12.4	12.1	12.6	12.2	11.8	11.8
Risk-weighted volume, Basel II	978 964	997 999	1 018 466	1 044 188	1 032 169	1 024 645	1 029 025	1 054 388	1 044 412
Minimum capital requirement, Basel II	78 317	79 840	81 477	83 535	82 573	81 972	82 322	84 351	83 553
Common Equity Tier 1 capital ratio, Basel II (%)	13.3	12.8	11.8	11.3	11.2	11.3	10.6	10.2	10.1
Tier 1 capital ratio, Basel II (%)	13.6	13.2	12.1	11.6	11.5	11.6	11.2	10.8	10.6
Capital ratio, Basel II (%)	15.7	15.3	14.1	13.0	12.9	13.2	12.9	12.5	12.7
Risk-weighted volume, full IRB	921 566	939 057	956 118	981 452	967 123	959 319	956 724	963 337	965 796
Minimum capital requirement, full IRB	73 725	75 125	76 489	78 516	77 370	76 746	76 538	77 067	77 264
Common Equity Tier 1 capital ratio, full IRB (%)	14.1	13.6	12.5	12.1	12.0	12.1	11.4	11.2	10.9
Tier 1 capital ratio, full IRB (%)	14.5	14.0	12.9	12.4	12.3	12.4	12.1	11.8	11.5
Capital ratio, full IRB (%)	16.7	16.3	15.0	13.8	13.7	14.1	13.9	13.7	13.7
Common Equity Tier 1 capital ratio, Basel III (%)	14.2	13.6	12.5	12.1	12.1	12.1	10.8	10.6	-
Leverage ratio, Basel III (%)	5.1	5.3	4.3	4.2	4.3	4.6	4.1	4.1	-

¹⁾ Perpetual subordinated loan capital securities can represent up to 15 per cent of Tier 1 capital. The excess will qualify as Tier 2 capital.

Due to transitional rules, the minimum capital adequacy requirements cannot be reduced below 80 per cent relative to the Basel I requirements.

Basel II

The majority of the credit portfolios are reported according to the IRB approach. However, some portfolios are still subject to final IRB approval from Finanstilsynet. These are banks and financial institutions (DNB Bank) and large corporate clients rated by simulation models (DNB Bank). Credit portfolios in Nordlandsbanken (corporate clients and residential mortgages) will gradually be included in the volumes reported according to the IRB approach as and when they are transferred to the core system solutions and risk models in DNB Bank through 2014.

²⁾ As at 31 March 2014, calculations of capital adequacy for the banking group and the DNB Group included a total of NOK 70 million in subordinated loan capital in associated companies.

³⁾ Primary capital and nominal amounts used in calculating risk-weighted volume deviate from figures in the consolidated accounts since a different consolidation method is used. Associated companies are consolidated according to the pro-rata method in the capital adequacy calculations while the equity method is used in the accounts.

1.10.2 Specification of capital requirements

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2014	2013	2013	2013	2013	2012	2012	2012	2012
IRB approach									
Corporate	27 131	30 362	30 666	30 442	29 689	29 417	29 861	30 710	29 773
Specialised Lending (SL)	261	153	166	169	176	192	180	306	289
Retail - mortgage loans	8 424	4 884	5 522	5 473	5 321	5 655	5 629	5 522	5 480
Retail - other exposures	1 994	1 984	1 935	1 907	1 882	1 839	2 000	1 983	1 977
Securitisation	2 270	2 380	1 946	1 911	1 911	1 893	853	775	704
Total credit risk, IRB approach	40 080	39 763	40 235	39 903	38 979	38 997	38 522	39 296	38 223
Standardised approach									
Central government	23	4	6	5	3	10	9	14	5
Institutions	2 108	1 837	2 263	2 219	2 269	2 040	1 888	1 858	2 108
Corporate	15 117	17 055	17 701	18 925	18 992	19 227	19 399	20 634	20 095
Retail - mortgage loans	1 696	1 867	2 357	2 448	2 413	2 189	1 818	1 861	1 665
Retail - other exposures	2 272	2 249	2 062	2 425	2 039	1 872	2 781	3 046	2 825
Equity positions	468	321	279	253	243	262	325	237	239
Securitisation	42	44	44	57	57	69	94	117	109
Other assets	901	1 019	905	911	888	758	1 102	893	993
Total credit risk, standardised approach	22 626	24 395	25 619	27 242	26 903	26 426	27 417	28 660	28 038
Total credit risk 1)	62 706	64 158	65 854	67 145	65 882	65 423	65 939	67 957	66 261
Market risk									
Position risk, debt instruments	1 970	2 239	2 609	3 153	3 340	3 110	3 071	2 869	3 539
Position risk, equity instruments	23	104	102	102	100	104	98	91	96
Commodity risk	15	9	4	5	6	5	0	0	0
Total market risk	2 007	2 352	2 716	3 260	3 447	3 219	3 168	2 960	3 635
Operational risk	6 408	6 408	5 793	5 793	5 793	5 793	5 386	5 386	5 386
Net insurance, after eliminations	7 253	6 982	7 170	7 350	7 485	7 563	7 868	8 094	8 319
Deductions	(57)	(60)	(56)	(13)	(33)	(27)	(39)	(45)	(47)
Total capital requirements according to Basel II	78 317	79 840	81 477	83 535	82 573	81 972	82 322	84 351	83 553
Additional capital requirements according to transitional rules	8 684	7 289	5 858	4 344	4 973	4 082	5 066	4 959	6 387
Total capital requirements according to transitional rules	87 001	87 129	87 335	87 879	87 546	86 054	87 388	89 311	89 940

¹⁾ See next page for further details.

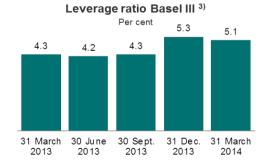
1.10.3 Common equity Tier 1 capital ratio 1)

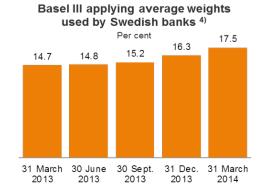


CET1 Basel III estimate

Per cent







- 1) Including 50 per cent of profit for the period, except for the full year figures.
- 2) 12.1 per cent if 75 per cent of profit for the period had been included.
- 3) Calculated according to CRD IV rules.
- 4) Estimated common equity Tier 1 capital ratio according to Basel III, applying average weights used by Swedish banks.

1.10.4 Specification of capital requirements for credit risk

As at 31 March 2014			Average		
A3 at 31 march 2014		EAD,	Risk	Risk-	Capital
	Nominal	exposure	weights	weighted	require-
Amounts in NOK million	exposure	at default	(per cent)	volume	ments
IRB approach					
Corporate	887 858	719 551	47.1	339 131	27 131
Specialised Lending (SL)	6 919	6 886	47.4	3 264	261
Retail - mortgage loans	627 875	627 874	16.8	105 306	8 424
Retail - other exposures	106 753	87 652	28.4	24 920	1 994
Securitisation	60 021	60 021	47.3	28 379	2 270
Total credit risk, IRB approach	1 689 426	1 501 983	33.4	501 000	40 080
Standardised approach					
Central government	51 279	67 691	0.4	289	23
Institutions	157 025	107 289	24.6	26 352	2 108
Corporate	261 054	204 002	92.6	188 961	15 117
Retail - mortgage loans	40 687	38 788	54.6	21 195	1 696
Retail - other exposures	79 560	36 358	78.1	28 399	2 272
Equity positions	5 940	5 730	102.1	5 850	468
Securitisation	2 897	2 897	17.9	519	42
Other assets	11 260	11 260	100.0	11 260	901
Total credit risk, standardised approach	609 702	474 014	59.7	282 825	22 626
Total credit risk	2 299 127	1 975 997	39.7	783 825	62 706

As at 31 December 2013			Average		
		EAD,	Risk	Risk-	Capital
	Nominal	exposure	weights	weighted	require-
Amounts in NOK million	exposure	at default	(per cent)	volume	ments
IRB approach					
Corporate	904 597	732 381	51.8	379 528	30 362
Specialised Lending (SL)	3 865	3 832	50.0	1 915	153
Retail - mortgage loans	619 414	619 414	9.9	61 048	4 884
Retail - other exposures	106 641	87 694	28.3	24 800	1 984
Securitisation	63 087	63 087	47.2	29 749	2 380
Total credit risk, IRB approach	1 697 603	1 506 408	33.0	497 041	39 763
Standardised approach					
Central government	137 581	160 021	0.0	44	4
Institutions	234 903	89 619	25.6	22 960	1 837
Corporate	293 450	228 497	93.3	213 182	17 055
Retail - mortgage loans	45 128	42 996	54.3	23 331	1 867
Retail - other exposures	69 139	35 931	78.3	28 119	2 249
Equity positions	3 894	3 894	103.0	4 013	321
Securitisation	3 048	3 048	18.0	550	44
Other assets	12 735	12 735	100.0	12 735	1 019
Total credit risk, standardised approach	799 877	576 741	52.9	304 933	24 395
Total credit risk	2 497 480	2 083 148	38.5	801 974	64 158

1.10.5 Primary capital - including DNB Bank ASA and DNB Bank Group

The DNB Group follows the Basel II regulations for capital adequacy calculations. Valuation rules used in the statutory accounts form the basis for the consolidation, which is subject to special consolidation rules governed by the Consolidation Regulations. Capital adequacy is reported in accordance with regulations from Finanstilsynet.

31 March 31 Dec. 31 March 31 March 31 March 31 Dec. 31 March 31	31 March 2013 16 270 110 456 - 126 726 (119) (5 346) (1 286) (1 990) (3 420) 0
Share capital 18 314	16 270 110 456 - 126 726 (119) (5 346) (1 286) (1 990) (3 420) (30)
Other equity 95 895 96 276 86 882 107 449 108 093 97 959 125 159 125 949 Non-eligible capital - - - - - - - - - - (1 013) (1 013) Total equity 114 210 114 591 105 196 125 763 126 407 116 274 140 409 141 214 Deductions Pension funds above pension commitments (3) 0 0 (21) (4) (2) (52) (25 Goodwill (2 944) (2 956) (2 931) (3 629) (3 654) (3 592) (5 422) (5 482) Deferred tax assets (4 232) (4 145) (653) (1 055) (1 093) (1 274) (1 072) (1 111) Other intangible assets (882) (955) (1 026) (1 324) (1 425) (1 798) (1 541) (1 643)	110 456 - 126 726 (119) (5 346) (1 286) (1 990) (3 420) (30)
Non-eligible capital -	(119) (5 346) (1 286) (1 990) (3 420) (30)
Total equity 114 210 114 591 105 196 125 763 126 407 116 274 140 409 141 214 Deductions Pension funds above pension commitments (3) 0 0 (21) (4) (2) (52) (25 Goodwill (2 944) (2 956) (2 931) (3 629) (3 654) (3 592) (5 422) (5 482) Deferred tax assets (4 232) (4 145) (653) (1 055) (1 093) (1 274) (1 072) (1 111) Other intangible assets (882) (955) (1 026) (1 324) (1 425) (1 798) (1 541) (1 643)	(119) (5 346) (1 286) (1 990) (3 420) (30)
Deductions Pension funds above pension commitments (3) 0 0 (21) (4) (2) (52) (25 Goodwill (2 944) (2 956) (2 931) (3 629) (3 654) (3 592) (5 422) (5 482 Deferred tax assets (4 232) (4 145) (653) (1 055) (1 093) (1 274) (1 072) (1 111 Other intangible assets (882) (955) (1 026) (1 324) (1 425) (1 798) (1 541) (1 643)	(119) (5 346) (1 286) (1 990) (3 420) (30)
Pension funds above pension commitments (3) 0 0 (21) (4) (2) (52) (25) Goodwill (2 944) (2 956) (2 931) (3 629) (3 654) (3 592) (5 422) (5 482) Deferred tax assets (4 232) (4 145) (653) (1 055) (1 093) (1 274) (1 072) (1 111) Other intangible assets (882) (955) (1 026) (1 324) (1 425) (1 798) (1 541) (1 643)	(5 346) (1 286) (1 990) (3 420) (30)
Goodwill (2 944) (2 956) (2 931) (3 629) (3 654) (3 592) (5 422) (5 482) Deferred tax assets (4 232) (4 145) (653) (1 055) (1 093) (1 274) (1 072) (1 111) Other intangible assets (882) (955) (1 026) (1 324) (1 425) (1 798) (1 541) (1 643)	(5 346) (1 286) (1 990) (3 420) (30)
Deferred tax assets (4 232) (4 145) (653) (1 055) (1 093) (1 274) (1 072) (1 111 Other intangible assets (882) (955) (1 026) (1 324) (1 425) (1 798) (1 541) (1 643	(1 286) (1 990) (3 420) (30)
Other intangible assets (882) (955) (1 026) (1 324) (1 425) (1 798) (1 541) (1 643)	(1 990) (3 420) (30)
	(3 420)
Dividends payable etc. 0 0 0 (5 000) (5 000) (6 000) (4 398) (4 398)	(30)
	0
Unrealised gains on fixed assets 0 0 0 (30) (30) (30) (30)	
50 per cent of investments in other financial institutions (8) (2) (400) (8) (2) (547) (8)	
50 per cent of expected losses exceeding actual losses, IRB	/=c · ·
portfolios (685) (610) (391) (1 042) (712) (581) (1 042) (712	(581)
Adjustments for unrealised losses/(gains) on debt recorded at fair	
value 240 240 181 281 84 281 281 281	84
Minimum requirement reassurance allocation (26) (21)	(17)
Common Equity Tier 1 capital 105 695 106 162 99 977 113 934 114 770 102 535 127 098 128 072	114 023
Common Equity Tier 1 capital incl. 50 per cent of profit for the	
period 108 007 - 101 234 116 528 - 103 960 129 858 -	115 614
Perpetual subordinated loan capital securities 1) 3 488 3 515 3 089 3 488 3 515 3 089 3 488 3 515	3 089
Tier 1 capital 109 183 109 677 103 065 117 422 118 285 105 623 130 586 131 587	117 111
Tier 1 capital incl. 50 per cent of profit for the period 111 495 - 104 323 120 016 - 107 048 133 346 -	118 702
Perpetual subordinated loan capital 3 965 4 011 3 918 3 965 4 011 3 918 3 965 4 011	3 918
Term subordinated loan capital ²⁾ 17 632 17 822 10 552 17 702 17 850 10 774 17 702 17 850	10 774
Deductions	
50 per cent of investments in other financial institutions (8) (2) (400) (8) (2) (547) (8)	0
50 per cent of expected losses exceeding actual losses, IRB portfolios (685) (610) (391) (1 042) (712) (581) (1 042) (712)	
	(581)
Additions 40 40 40 40 40 40 40 40 40 40 40 40 40	40
45 per cent of unrealised gains on fixed assets 0 0 0 18 18 18 18 18 18 18 18 18 18 18 18 18	18
Tier 2 capital 20 904 21 221 13 679 20 634 21 165 13 582 20 634 21 165	14 129
Total eligible primary capital 39 130 088 130 088 116 744 138 057 139 450 119 205 151 220 152 752	131 240
Total eligible primary capital incl. 50 per cent of profit for the period ³⁾ 132 399 - 118 001 140 651 - 120 630 153 980 - 158 980 - 159 980 - 1	132 831
Risk-weighted volume, transitional rules 876 181 933 433 891 346 999 430 1 004 716 1 003 391 1 087 513 1 089 114	1 094 325
Minimum capital requirement 70 094 74 675 71 308 79 954 80 377 80 271 87 001 87 129	87 546
Common Equity Tier 1 capital ratio, transitional rules (%) 12.3 11.4 11.7 11.4 10.4 11.9 11.8	10.6
Tier 1 capital ratio, transitional rules (%) 12.7 11.7 12.0 11.8 10.7 12.3 12.1	10.8
Capital ratio, transitional rules (%) 15.1 14.0 13.2 14.1 13.9 12.0 14.2 14.2 14.1	12.1
Common Equity Tier 1 capital ratio, transitional rules, excluding 50	12.1
per cent of profit for the period (%) 12.1 - 11.2 11.4 - 10.2 11.7 -	10.4
Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%) 12.5 - 11.6 11.7 - 10.5 12.0 - 12.0	10.7
Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%) 14.8 13.1 13.8 - 11.9 13.9 -	12.0

¹⁾ Perpetual subordinated loan capital securities can represent up to 15 per cent of Tier 1 capital. The excess will qualify as Tier 2 capital.

Due to transitional rules, the minimum capital adequacy requirements cannot be reduced below 80 per cent relative to the Basel I requirements.

²⁾ As at 31 March 2014, calculations of capital adequacy for the banking group and the DNB Group included a total of NOK 70 million in subordinated loan capital in associated companies.

³⁾ Primary capital and nominal amounts used in calculating risk-weighted volume deviate from figures in the consolidated accounts since a different consolidation method is used. Associated companies are consolidated according to the pro-rata method in the capital adequacy calculations while the equity method is used in the accounts.

FACT BOOK DNB - 1Q14 CONTENTS

Chapter 2 - Segmental reporting

Financial performance

Personal customers

Small and medium-sized enterprises

Large corporates and international customers

Trading

Other operations/eliminations

Traditional pension products

Main subsidiaries and product units

2.1.1 Development - reporting segments

Changes in net interest income

		Change	Change
Amounts in NOK million	1Q14	4Q13-1Q14	1Q13-1Q14
Net interest income	7 691	(248)	834
Personal customers	3 277	(139)	636
Small and medium-sized enterprises	1 545	(32)	65
Large corporates and international customers	2 905	(80)	175
Trading	111	(11)	(44)
Other	(147)	14	3

Changes in net other operating income

		Change	Change
Amounts in NOK million	1Q14	4Q13-1Q14	1Q13-1Q14
Net other operating income	4 877	559	1 196
Personal customers	1 123	(86)	(7)
Small and medium-sized enterprises	394	3	31
Large corporates and international customers	1 390	(60)	165
Trading	590	24	(7)
Traditional pension products	435	(187)	(151)
Other	946	864	1 164

Changes in operating expenses

		Change	Change
Amounts in NOK million	1Q14	4Q13-1Q14	1Q13-1Q14
Operating expenses	5 192	(316)	(293)
Personal customers	2 147	57	124
Small and medium-sized enterprises	948	(29)	33
Large corporates and international customers	1 617	(42)	138
Trading	107	23	(78)
Traditional pension products	158	(63)	(70)
Other	215	(261)	(440)

Changes in impairment of loans and guarantees

		Change	Change
Amounts in NOK million	1Q14	4Q13-1Q14	1Q13-1Q14
Impairment of loans and guarantees	80	44	(657)
Personal customers	77	(37)	(3)
Small and medium-sized enterprises	95	(65)	10
Large corporates and international customers	(106)	116	(675)
Other	14	30	11

2.1.2 Extracts from income statement

	Pers custo		Small and sized en		Large co and inter custo	national	Trac	ding	Traditiona produ	•	Other op elimina		DNB Group	
Amounts in NOK million	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13
Net interest income - ordinary operations	3 158	2 563	1 460	1 388	2 680	2 489	77	117	0	0	315	301	7 691	6 857
Interest on allocated capital 3)	119	78	85	93	224	241	34	39	0	0	(462)	(451)	0	0
Net interest income	3 277	2 641	1 545	1 480	2 905	2 730	111	156	0	0	(147)	(150)	7 691	6 857
Net other operating income	1 123	1 129	394	363	1 390	1 225	590	597	435	586	946	(218)	4 877	3 682
Total income	4 400	3 770	1 939	1 843	4 294	3 955	702	753	435	586	799	(368)	12 569	10 539
Operating expenses	2 147	2 022	948	915	1 617	1 479	107	186	158	227	215	655	5 192	5 485
Pre-tax operating profit before impairment	2 253	1 748	991	927	2 677	2 476	595	567	277	359	584	(1 023)	7 377	5 054
Net gains on fixed and intangible assets	(1)	0	(0)	(0)	0	1	0	0	0	0	1	4	(0)	4
Impairment of loans and guarantees	77	79	95	85	(106)	569	0	0	0	0	14	4	80	737
Profit from repossessed operations	0	0	(15)	4	2	(26)	0	0	0	0	13	23	0	0
Pre-tax operating profit	2 175	1 669	881	846	2 785	1 881	594	567	277	359	583	(1 000)	7 297	4 321
Tax expense	587	467	238	237	863	564	160	165	2	14	(93)	(298)	1 758	1 149
Profit from operations held for sale, after taxes	0	11	0	0	0	0	0	0	0	0	(19)	(2)	(19)	10
Profit for the period	1 588	1 213	643	609	1 922	1 317	434	403	276	344	657	(704)	5 519	3 181

¹⁾ See the tables 2.7.1, 2.7.2 and 2.8.4 for more information about Traditional pension products.

2.1.3 Main average balance sheet items and key figures

Main average balance sheet items

	Pers custo		Small and sized en	I medium- terprises	Large co and inter custo		Trac	ling	Traditiona prod	' operations/		tions/	DNB Group	
Amounts in NOK billion	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13
Loans to customers 1)	659.2	643.1	212.2	204.4	469.8	453.5	3.4	2.2			(1.3)	0.0	1 343.3	1 303.2
Deposits from customers 1)	347.7	329.5	152.1	144.1	379.8	331.2	132.7	69.6			(7.8)	(3.8)	1 004.5	870.6
Assets under management	63.1	58.8	45.4	35.6	195.9	166.4			226.6	232.0	2.5	19.0	539.2	492.8
Allocated capital 2)	30.0	16.7	21.1	20.0	56.2	52.6	8.1	8.3	16.3	16.4				

Key figures

	Personal customers		Small and medium- sized enterprises		Large corporates and international customers		Trac	Trading		I pension ucts			DN Gro	
Per cent	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13
Cost/income ratio 3)	48.8	53.6	48.9	49.7	37.7	37.4	15.3	24.6	36.2	38.8			41.3	52.0
Ratio of deposits to loans 1) 4)	52.7	51.2	71.7	70.5	80.8	73.0							74.8	66.8
Return on allocated capital, annualised 2)	21.4	29.5	12.3	12.3	13.9	10.2	21.7	19.6	6.9	8.5			14.9	10.9

¹⁾ Loans to customers include accrued interest, impairment and value adjustments. Correspondingly, deposits from customers include accrued interest and value adjustments.

²⁾ See the tables below for more information about other operations/eliminations.

³⁾ Allocated capital corresponds to the external capital adequacy requirement (Basel II) which must be met by the Group. In consequence of stricter external capital requirements and the authorities' signals of additional capital requirements for home mortgages, allocated capital to Personal customers was adjusted upwards in the first quarter of 2014.

²⁾ Allocated capital corresponds to the external capital adequacy requirement (Basel II) which must be met by the Group. In consequence of stricter external capital requirements and the authorities' signals of additional capital requirements for home mortgages, allocated capital to Personal customers was adjusted upwards in the first quarter of 2014. This resulted in a lower return on capital compared with the preceding quarters.

³⁾ Total operating expenses relative to total income.

⁴⁾ Deposits from customers relative to loans to customers. Calculated on the basis of average balance sheet items.

2.1.4 Other operations/eliminations

	Elimina	tions 1)	Group	units 2)	Total	
Amounts in NOK million	1Q14	1Q13	1Q14	1Q13	1Q14	1Q13
Net interest income - ordinary operations	(8)	(11)	324	312	315	301
Interest on allocated capital 3)	0	0	(462)	(451)	(462)	(451)
Net interest income	(8)	(11)	(139)	(139)	(147)	(150)
Net other operating income	(357)	(331)	1 303	113	946	(218)
_Total income	(365)	(342)	1 164	(26)	799	(368)
Operating expenses	(365)	(342)	581	997	215	655
Pre-tax operating profit before impairment	0	0	584	(1 023)	584	(1 023)
Net gains on fixed and intangible assets	0	0	1	4	1	4
Impairment of loans and guarantees	0	0	14	4	14	4
Profit from repossessed operations	0	0	13	23	13	23
Pre-tax operating profit	0	0	583	(1 000)	583	(1 000)

¹⁾ The eliminations refer mainly to internal services from support units to segments and between segments. Further, intra-group transactions and gains and losses on transactions between companies in the Group are eliminated.

²⁾ The Group units includes IT and Operations, HR (Human Resources), Group Finance including Group Treasury, Risk Management, Corporate Communications, the partially owned company Eksportfinans, investments in IT infrastructure and shareholder-related costs. In addition, the Group units includes that part of the Group's equity that is not allocated to the segments. Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" in the internal reporting of segments. The acquired companies are included in the Group units.

Group units - pre-tax operating profit in NOK million	1Q14	1Q13
+ Interest on unallocated equity etc.	79	95
+ Increase in value of the Nets shareholding	913	10
+ Income from equities investments	(43)	(24)
+ Gains on fixed and intangible assets	1	4
+ Mark-to-market adjustments Group Treasury and fair value of loans	416	(218)
+ Basis swaps	(596)	(233)
+ Eksportfinans ASA	99	70
+ Net gains on investment property	11	12
+ Profit from repossessed operations	13	23
- Provisions for debt-financed structured products	0	450
- Unallocated impairment of loans and guarantees	14	4
- Ownership-related expenses (costs relating to shareholders, investor relations, strategic planning etc.)	98	110
- Unallocated personnel expenses	40	(24)
- Unallocated IT expenses	17	17
- Funding costs on goodwill	37	10
- Impairment losses for goodwill and systems development	1	1
- Impairment of leases	(0)	17
- Unallocatd operating expenses in main buildings	35	53
- Impairment of investment property and fixed assets	12	10
Other	(56)	(91)
Pre-tax operating profit	583	(1 000)

³⁾ Allocated capital corresponds to the external capital adequacy requirement (Basel II) which must be met by the Group.

2.1.5 Key figures - Norwegian and international units 1)

Norwegian units

Per cent	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Share of Group income	80.8	79.9	80.5	81.5	79.9	80.4	80.2	81.6	73.5
Cost/income ratio 2) 3)	40.7	37.9	42.8	47.2	52.1	44.8	47.8	41.7	66.5
Share of net Group loans to customers	83.4	83.1	82.8	83.0	82.9	83.3	82.4	81.9	82.0
Non-performing and doubtful loans and guarantees relative to total									
loans	0.8	0.9	0.9	0.8	0.8	0.8	0.7	0.7	0.8
Provision ratio (per cent) 4)	38.8	34.0	36.9	41.1	40.0	39.6	39.1	40.1	37.0
Individual impairment in relation to net loans, annualised	0.07	0.14	0.08	0.14	0.04	0.20	0.09	0.06	0.14

International units

Per cent	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Share of Group income	19.2	20.1	19.5	18.5	20.1	19.6	19.8	18.4	26.5
Cost/income ratio 3)	44.1	50.1	45.7	51.7	51.8	56.2	50.9	49.5	46.6
Share of net Group loans to customers	16.6	16.9	17.2	17.0	17.1	16.7	17.6	18.1	18.0
Non-performing and doubtful loans and guarantees relative to total									
loans	3.1	4.1	5.7	6.3	5.0	5.1	4.9	4.8	4.9
Provision ratio (per cent) 4)	51.4	46.2	40.5	37.6	42.7	40.9	40.7	41.4	40.0
Individual impairment in relation to net loans, annualised	0.25	(0.28)	0.81	0.75	0.93	0.71	0.71	0.75	0.54

¹⁾ The figures are based on the financial accounts.

²⁾ During the first quarter of 2013, NOK 450 million was charged to the income statement in connection with the Supreme Court ruling regarding certain debt-financed structured products.

³⁾ Excluding impairment losses for goodwill and intangible assets.

⁴⁾ Provision ratio includes individual and collective impairment as a percentage of gross non-performing and gross doubtful loans and guarantees.

2.2.1 Personal customers - Financial performance

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Net interest income - ordinary operations	3 158	3 343	3 362	3 061	2 563	2 713	2 606	2 308	2 254
Interest on allocated capital 1)	119	73	74	77	78	79	97	94	98
Net interest income	3 277	3 416	3 437	3 138	2 641	2 793	2 703	2 402	2 352
Net other operating income	1 123	1 208	1 271	1 220	1 129	1 073	1 230	1 239	1 036
Total income	4 400	4 625	4 708	4 358	3 770	3 866	3 934	3 641	3 388
Operating expenses	2 147	2 090	2 208	2 335	2 022	1 922	2 098	2 016	2 060
Pre-tax operating profit before impairment	2 253	2 535	2 500	2 023	1 748	1 944	1 836	1 625	1 328
Net gains on fixed and intangible assets	(1)	155	0	(0)	0	0	0	(1)	0
Impairment loss on loans and guarantees 2)	77	114	22	158	79	108	75	125	139
Profit from repossessed operations 3)	0	13	(13)	0	0	0	0	0	0
Pre-tax operating profit	2 175	2 589	2 464	1 864	1 669	1 836	1 760	1 499	1 189
Tax expense	587	725	690	522	467	514	493	420	333
Profit from operations held for sale, after taxes	0	0	(5)	(4)	11	4	0	0	0
Profit for the period	1 588	1 864	1 770	1 338	1 213	1 326	1 268	1 079	856
Loans to customers (NOK billion) 4)	659.2	655.8	652.1	649.8	643.1	636.8	623.9	610.7	597.7
Deposits from customers (NOK billion) 4)	347.7	345.2	346.1	335.2	329.5	327.9	327.2	311.0	302.8
Assets under management	63.1	61.4	61.2	61.7	58.8	56.9	56.1	56.9	58.2
Allocated capital (NOK billion) 1)	30.0	17.2	17.5	16.7	16.7	16.3	17.3	15.7	14.4
Cost/income ratio (%)	48.8	45.2	46.9	53.6	53.6	49.7	52.1	55.4	60.8
Ratio of deposits to loans (%)	52.7	52.6	53.1	51.6	51.2	51.5	52.5	50.9	50.7
Return on allocated capital, annualised (%) 1)	21.4	43.0	40.1	32.1	29.5	32.4	29.2	27.6	24.0

¹⁾ Allocated capital corresponds to the external capital adequacy requirement (Basel II) which must be met by the Group. In consequence of stricter external capital requirements and the authorities' signals of additional capital requirements for home mortgages, allocated capital to Personal customers was adjusted upwards in the first quarter of 2014. This resulted in a lower return on capital compared with the preceding quarters.

2.2.2 Personal customers - Development in average volumes and interest rate spreads

	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Volumes (NOK billion):									
Loans to customers 1)	656	653	649	647	640	634	621	608	595
Deposits from customers 1)	347	339	341	332	329	321	322	308	302
Spread income (NOK million):									
Lending spreads	4 001	4 109	4 118	3 743	3 323	3 257	2 841	2 709	2 358
Deposit spreads	(508)	(488)	(481)	(360)	(472)	(410)	(163)	(180)	12
Spreads in per cent:									
Lending spreads	2.47	2.50	2.52	2.32	2.10	2.04	1.82	1.79	1.59
Deposit spreads	(0.59)	(0.57)	(0.56)	(0.43)	(0.58)	(0.51)	(0.20)	(0.24)	0.02

 $^{{\}bf 1)}\ \ Loans\ to\ and\ deposits\ from\ customers.\ Nominal\ values,\ excluding\ impaired\ loans.$

<u>2.2.3 Personal customers - Residential mortgages, distribution of loans according to collateral value ¹⁾</u>

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK billion	2014	2013	2013	2013	2013	2012	2012	2012	2012
Mortgages within 60 per cent of collateral value	523	521	529	529	525	515	509	494	480
Mortgages between 60 and 80 per cent of collateral value	65	64	57	56	54	56	53	54	55
Mortgages above 80 per cent of collateral value	16	16	13	14	14	16	14	16	17
Total mortgages	604	601	599	599	593	587	576	564	551

¹⁾ Distribution of residential mortgages in the Personal customer segment within actual collateral categories.

²⁾ Including collective impairment

³⁾ Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" in the segments.

⁴⁾ Average balances. Loans to customers include accrued interest and impairment. Amounts due from credit institutions are not included. Correspondingly, deposits from customers include accrued interest. Amounts due to credit institutions are not included.

2.2.4 Personal customers - Distribution of loan to value 1)

Loan to value per risk grade as at 31 March 2014

		Risk			Total (NOK	
	1-4	5-7	8-10	11-12	Total	billion)
Loan to value in per cent:						
0-40	12.6 %	2.2 %	0.1 %	0.0 %	14.8 %	95
40-60	20.5 %	4.7 %	0.2 %	0.1 %	25.5 %	162
60-75	26.1 %	7.2 %	0.4 %	0.1 %	33.8 %	215
75-85	12.1 %	4.2 %	0.3 %	0.1 %	16.7 %	106
>85	6.1 %	2.7 %	0.3 %	0.1 %	9.2 %	58
Total	77.3 %	21.0 %	1.4 %	0.3 %	100.0 %	637

Development in loan to value

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June
	2014	2013	2013	2013	2013	2012	2012	2012
Loan to value in per cent:								
0-40	14.8 %	15.1 %	16.6 %	16.8 %	16.9 %	17.1 %	17.6 %	17.1 %
40-60	25.5 %	26.0 %	29.1 %	29.4 %	29.8 %	28.7 %	29.6 %	28.0 %
60-75	33.8 %	33.3 %	34.1 %	34.0 %	34.2 %	34.1 %	34.0 %	33.9 %
75-85	16.7 %	16.1 %	14.4 %	13.8 %	13.4 %	13.8 %	12.9 %	13.0 %
>85	9.2 %	9.4 %	5.9 %	5.9 %	5.7 %	6.3 %	5.9 %	8.0 %
Total	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Total loans (NOK billion)	637	629	622	613	600	593	581	571

¹⁾ Distribution of residential mortgages in the Personal customers segment within actual collateral categories. The volumes represent the IRB - approved mortgage portfolio and are the expected outstanding amount in the event of default.

2.2.5 DNB Boligkreditt - Average mortgage lending - volumes and spreads 1)

Amounts in NOK billion	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Average loans to customers	531	528	525	523	520	514	500	484	467
Spreads measured against actual funding costs (per cent)	1.44	1.44	1.34	1.13	0.92	0.82	0.59	0.63	0.33

¹⁾ Residential mortgages in DNB Boligkreditt represented around 90 per cent of total residential mortgages to customers in Norway. The lending spreads measured against actual funding costs for the company are gross spreads before administrative expenses, risk cost and cost of capital.

2.2.6 DNB Eiendom - Residential real estate broking in Norway

	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Number of properties sold	5 223	4 654	5 286	6 530	5 219	5 322	5 405	6 926	6 032
Fees on real estate broking (NOK million)	234	240	246	294	224	208	224	259	218
Market shares (per cent) 1)	19.9	19.3	19.4	19.0	19.7	18.5	19.0	19.2	20.3

¹⁾ Management's estimates.

2.3.1 Small and medium-sized enterprises (SME) - Financial performance

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Net interest income - ordinary operations	1 460	1 492	1 479	1 459	1 388	1 424	1 376	1 355	1 340
Interest on allocated capital 1)	85	86	86	94	93	97	99	96	109
Net interest income	1 545	1 578	1 565	1 553	1 480	1 521	1 475	1 451	1 449
Net other operating income	394	391	360	376	363	236	298	286	350
Total income	1 939	1 968	1 926	1 928	1 843	1 757	1 773	1 737	1 799
Operating expenses	948	978	900	931	915	899	871	878	894
Pre-tax operating profit before impairment	991	991	1 026	997	927	858	902	859	905
Net gains on fixed and intangible assets	(0)	0	0	(0)	(0)	1	(0)	0	0
Impairment loss on loans and guarantees 2)	95	160	161	180	85	259	74	75	145
Profit from repossessed operations 3)	(15)	(9)	8	(14)	4	(35)	(5)	(3)	(4)
Pre-tax operating profit	881	822	873	803	846	564	823	781	756
Tax expense	238	230	244	225	237	158	230	219	212
Profit for the period	643	592	628	578	609	406	592	562	544
Loans to customers (NOK billion) 4)	212.2	209.1	206.2	206.1	204.4	204.4	205.9	203.3	200.6
Deposits from customers (NOK billion) 4)	152.1	149.4	148.3	144.9	144.1	146.8	145.0	142.4	142.2
Assets under management	45.4	42.7	37.3	35.3	35.6	33.9	32.3	30.8	30.5
Allocated capital (NOK billion) 1)	21.1	20.4	20.4	20.6	20.0	19.5	17.6	16.1	16.0
Cost/income ratio (%)	48.9	49.7	46.7	48.3	49.7	51.2	49.1	50.5	49.7
Ratio of deposits to loans (%)	71.7	71.4	71.9	70.3	70.5	71.8	70.4	70.0	70.9
Return on allocated capital, annualised (%) 1)	12.3	11.5	12.2	11.3	12.3	8.3	13.4	14.0	13.7

¹⁾ Allocated capital corresponds to the external capital adequacy requirement (Basel II) which must be met by the Group.

2.3.2 SME - Development in average volumes and interest rate spreads

	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Volumes (NOK billion):									
Loans to customers 1)	209	206	204	203	201	201	203	200	198
Deposits from customers 1)	152	148	147	144	144	145	143	141	142
Spread income (NOK million):									
Lending spreads	1 420	1 450	1 420	1 399	1 337	1 351	1 281	1 223	1 143
Deposit spreads	(61)	(57)	(34)	(8)	(35)	(65)	(5)	19	52
Spreads in per cent:									
Lending spreads	2.75	2.79	2.77	2.76	2.69	2.67	2.51	2.46	2.33
Deposit spreads	(0.16)	(0.15)	(0.09)	(0.02)	(0.10)	(0.18)	(0.01)	0.05	0.15

¹⁾ Loans to and deposits from customers. Nominal values, excluding impaired loans.

²⁾ Including collective impairment.

³⁾ Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" in the segments.

⁴⁾ Average balances. Loans to customers include accrued interest and impairment. Amounts due from credit institutions are not included. Correspondingly, deposits from customers include accrued interest. Amounts due to credit institutions are not included.

2.4.1 Large corporates and international customers (LCI) - Financial performance

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Net interest income - ordinary operations	2 680	2 762	2 737	2 537	2 489	2 638	2 532	2 546	2 574
Interest on allocated capital 1)	224	223	226	245	241	237	252	285	320
Net interest income	2 905	2 985	2 962	2 781	2 730	2 876	2 784	2 830	2 894
Net other operating income	1 390	1 450	1 209	1 435	1 225	1 294	1 234	1 361	1 327
Total income	4 294	4 434	4 171	4 217	3 955	4 170	4 018	4 191	4 221
Operating expenses	1 617	1 659	1 370	1 547	1 479	1 683	1 457	1 472	1 521
Pre-tax operating profit before impairment	2 677	2 775	2 801	2 670	2 476	2 487	2 561	2 719	2 699
Net gains on fixed and intangible assets	0	(9)	2	(6)	1	(6)	(1)	2	2
Impairment loss on loans and guarantees 2)	(106)	(222)	304	573	569	805	310	456	500
Profit from repossessed operations 3)	2	(99)	(16)	(2)	(26)	(2)	(63)	36	(119)
Pre-tax operating profit	2 785	2 889	2 483	2 089	1 881	1 673	2 187	2 300	2 083
Tax expense	863	867	745	627	564	489	639	672	608
Profit for the period	1 922	2 022	1 738	1 462	1 317	1 185	1 549	1 629	1 475
Loans to customers (NOK billion) 4)	469.8	473.4	467.3	456.8	453.5	464.6	480.7	483.6	478.5
Deposits from customers (NOK billion) 4)	379.8	362.1	354.9	339.1	331.2	326.9	311.3	303.6	275.7
Assets under management	195.9	188.2	179.4	173.2	166.4	192.8	220.0	217.0	219.9
Allocated capital (NOK billion) 1)	56.2	54.8	54.5	54.8	52.6	52.4	48.6	51.2	50.0
Cost/income ratio (%) 5)	37.7	36.1	32.8	36.7	37.4	40.4	36.3	35.1	36.0
Ratio of deposits to loans (%)	80.8	76.5	76.0	74.2	73.0	70.4	64.8	62.8	57.6
Return on allocated capital, annualised (%) 1)	13.9	14.6	12.7	10.7	10.2	9.0	12.7	12.8	11.9

¹⁾ Allocated capital corresponds to the external capital adequacy requirement (Basel II) which must be met by the Group.

²⁾ Including collective impairment.

³⁾ Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" in the segments.

⁴⁾ Average balances. Loans to customers include accrued interest and impairment losses. Amounts due from credit institutions are not included. Correspondingly, deposits from customers include accrued interest. Amounts due to credit institutions are not included.

⁵⁾ Total operating expenses relative to total income. Total expenses exclude impairment losses for goodwill.

2.4.2 LCI - Average volumes

Amounts in NOK billion	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Loans to customers 1)									
Nordic Corporates Division	153	152	150	146	145	150	153	156	150
International Corporates Division	76	76	74	71	69	70	72	71	73
Energy Division	50	50	50	49	48	51	54	52	49
Shipping, Offshore and Logistic Division	128	131	132	133	133	136	144	145	145
Baltics, Russia and Poland ³⁾	42	57	55	53	53	53	53	54	55
Other 3)	21	8	7	5	5	5	5	6	6
Total Large corporates and international customers	470	473	467	457	454	465	481	484	479
Guarantees									
Nordic Corporates Division	14	14	14	15	15	16	17	15	16
International Corporates Division	15	13	14	13	13	12	12	11	10
Energy Division	33	31	32	31	32	33	35	38	38
Shipping, Offshore and Logistic Division	11	10	9	10	9	10	10	9	8
Baltics, Russia and Poland 3)	0	0	0	0	0	0	0	0	0
Other 3)	8	7	7	6	5	4	4	4	2
Total Large corporates and international customers	79	75	76	74	73	75	77	77	75
Total loans and guarantees									
Nordic Corporates Division	167	165	164	161	160	165	170	171	167
International Corporates Division	91	89	88	83	82	82	83	82	83
Energy Division	83	81	82	79	79	84	89	90	87
Shipping, Offshore and Logistic Division	138	140	141	142	142	146	153	154	154
Baltics, Russia and Poland 3)	42	57	55	53	53	53	53	54	55
Other 3)	28	15	14	12	10	9	9	9	8
Total Large corporates and international customers	549	548	544	531	527	539	557	561	554
Deposits from customers 2)									
Nordic Corporates Division	131	128	124	120	117	118	114	105	87
International Corporates Division	58	61	58	51	50	50	40	34	33
Energy Division	74	66	71	65	65	60	57	59	58
Shipping, Offshore and Logistic Division	78	70	68	67	65	66	68	71	63
Baltics, Russia and Poland 3)	28	34	33	32	31	30	30	29	28
Other 3)	10	4	2	4	3	3	3	7	7
Total Large corporates and international customers	380	362	355	339	331	327	311	304	276
					,				
Commercial paper issues during the period	14	14	11	12	17	17	17	17	16
		_		_					
Syndicated loans during the period	2	0	2	9	1	4	1	3	6

¹⁾ Loans to customers include accrued interest and impairment losses. Amounts due from credit institutions are not included.

2.4.3 LCI - Development in average volumes and interest rate spreads

	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Volumes (NOK billion):									
Loans to customers 1)	459	461	454	445	441	452	470	473	470
Deposits from customers 1)	379	361	354	338	331	326	310	303	275
Spread income (NOK million):									
Lending spreads	2 486	2 506	2 456	2 371	2 312	2 352	2 324	2 252	2 161
Deposit spreads	(153)	(151)	(168)	(164)	(142)	(128)	(127)	(94)	(14)
Spreads in per cent:									
Lending spreads	2.20	2.16	2.15	2.14	2.13	2.07	1.97	1.92	1.85
Deposit spreads	(0.16)	(0.17)	(0.19)	(0.19)	(0.17)	(0.16)	(0.16)	(0.12)	(0.02)

¹⁾ Loans to and deposits from customers. Nominal values, excluding impaired loans.

²⁾ Deposits from customers include accrued interest. Amounts due to credit institutions are not included.

³⁾ Poland was reported as a part of Baltics, Russia and Poland for 2012 and 2013. Poland is included in the category "Other" as from January 1 2014.

2.5.1 Trading - Financial performance

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Net interest income - ordinary operations	77	89	105	104	117	79	111	169	193
Interest on allocated capital 1)	34	33	35	38	39	40	35	35	45
Net interest income	111	122	140	142	156	119	146	205	239
Net other operating income	590	566	525	341	597	662	1 016	732	1 367
Total income	702	688	665	483	753	781	1 161	937	1 605
Operating expenses	107	84	216	159	186	159	220	215	182
Pre-tax operating profit before impairment	595	604	449	324	567	621	941	722	1 424
Net gains on fixed and intangible assets	0	0	0	0	0	(3)	0	0	0
Impairment loss on loans and guarantees	0	0	0	0	0	0	0	0	0
Pre-tax operating profit	594	604	449	324	567	618	941	722	1 424
Tax expense	160	175	130	94	165	179	273	209	413
Profit for the period	434	429	318	230	403	439	668	513	1 011
Allocated capital (NOK billion) 1)	8.1	7.8	8.1	8.1	8.3	7.9	6.3	5.9	6.7
Cost/income ratio (%)	15.3	12.3	32.5	32.9	24.6	20.4	19.0	22.9	11.3
Return on allocated capital, annualised (%) 1)	21.7	21.8	15.6	11.3	19.6	22.2	42.2	34.7	61.1

¹⁾ Allocated capital corresponds to the external capital adequacy requirement (Basel II) which must be met by the Group.

2.6.1 Other operations/eliminations - Financial performance

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Net interest income - ordinary operations	315	254	232	320	301	247	202	256	292
Interest on allocated capital 1)	(462)	(416)	(421)	(453)	(451)	(454)	(482)	(510)	(572)
Net interest income	(147)	(161)	(189)	(133)	(150)	(207)	(280)	(254)	(280)
Net other operating income	946	82	112	341	(218)	159	(660)	1 111	(2 993)
Total income	799	(80)	(76)	208	(368)	(48)	(939)	856	(3 273)
Operating expenses	215	476	354	467	655	579	276	305	187
Pre-tax operating profit before impairment	584	(555)	(431)	(259)	(1 023)	(628)	(1 215)	551	(3 460)
Net gains on fixed and intangible assets	1	8	0	(3)	4	(56)	20	36	4
Impairment loss on loans and guarantees 2)	14	(16)	(13)	25	4	18	61	28	1
Profit from repossessed operations 3)	13	95	21	16	23	38	68	(33)	123
Pre-tax operating profit	583	(437)	(397)	(272)	(1 000)	(664)	(1 188)	526	(3 333)
Tax expense	(93)	(818)	(346)	(169)	(298)	(654)	(269)	109	(838)
Profit from operations held for sale, after taxes	(19)	9	(3)	(3)	(2)	0	0	92	(0)
Profit for the period	657	389	(53)	(106)	(704)	(9)	(920)	509	(2 495)

¹⁾ Allocated capital corresponds to the external capital adequacy requirement (Basel II) which must be met by the Group.

²⁾ Including collective impairment.

³⁾ Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" in the segments.

2.7.1 Traditional pension products - Financial performance

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Net interest income - ordinary operations	0	0	0	0	0	0	0	0	0
Interest on allocated capital 1)	0	0	0	0	0	0	0	0	0
Net interest income	0	0	0	0	0	0	0	0	0
Net other operating income	435	622	640	597	586	637	510	474	521
Total income	435	622	640	597	586	637	510	474	521
Operating expenses	158	221	176	221	227	213	223	215	214
Pre-tax operating profit *)	277	401	464	376	359	425	287	259	307
Tax expense	2	32	(15)	81	14	(72)	(97)	(63)	(96)
Profit for the period	276	369	479	294	344	497	384	322	403
Assets under management	226.6	235.0	234.1	234.6	232.0	228.1	227.8	227.3	227.5
Allocated capital (NOK billion) 1)	16.3	16.2	16.6	16.9	16.4	16.0	17.0	16.6	16.3
Cost/income ratio (%)	36.2	35.5	27.5	37.1	38.8	33.4	43.7	45.4	41.1
Return on allocated capital, annualised (%) 1)	6.9	9.1	11.5	7.0	8.5	12.3	9.0	7.8	9.9
*) of which:									
Upfront pricing of risk and guaranteed rate of return	160	172	174	169	167	132	134	133	129
Owner's share of administration result	53	15	52	6	(7)	7	(15)	(16)	(16)
Owner's share of risk result	28	41	71	23	7	75	8	21	(84)
Owner's share of interest result 2)	(169)	38	65	26	21	86	11	81	82
Return on corporate portfolio	205	135	102	152	170	125	149	41	197

¹⁾ Allocated capital corresponds to traditional products' share of the recorded equity in DNB Livsforsikring. Capital is allocated to the various product areas based on estimated capital requirements according to Solvency II.

2.7.2 Traditional pension products - Provisions for higher life expectancy

As Norwegian life insurance companies offer life-long pension payments, higher life expectancy in the population is one of many risk factors.

	A								
	Accumu-								
	lated								
	balance								
	31 March								
Amounts in NOK million	2014	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12
Paid-up policies	2 167	754	18	107	188	53	328	155	436
Defined benefit	5 126	955	766	260	46	361	600	508	562
Total group pension 1)*)	7 294	1 709	784	366	234	414	929	663	998
Individual pension 2) **)	1 933	-	-	-	54	18	110	100	83
Total	9 226	1 709	784	366	288	432	1 039	763	1 080
*) Of which attributable to the owner		393	(4)	19	29	12	62	24	75
**) Of which attributable to the owner		-	-	-	19	6	39	35	29

¹⁾ As part of the upward adjustment of life expectancy assumptions, it will be necessary to strengthen the premium reserve for group pensions over the coming years. The total required increase in reserves is NOK 13.3 billion. In March 2014, the Ministry of Finance reached a conclusion regarding the compulsory build-up of reserves and escalation plans for group pensions. It will be possible to use returns in excess of the guaranteed rate of return to cover the required increase in reserves. However, it will not be possible to use excess returns on one contract to strengthen reserves on other contracts. The shareholder contri-bution for each contract must be minimum 20 per cent, and a period of maximum seven years can be used to build up the reserves, starting in 2014. The shareholder contribution as a percentage of the total increase in reserves will be affected by the average return achieved during the 2014-2020 period. However, the anticipated consequence of the latest clarifications is that DNB will have to cover approximately 29 per cent of the total required increase in reserves, provided that the expected return is achieved. DNB's share of the reserves will represent approximately NOK 3.8 billion, which corre-sponds to NOK 0.5 billion per year during the seven year period. With respect to public sector operations, the increase in reserves must be completed by end-December 2016, or at the time customers transfer their portfolios.

²⁾ Including the owner's share of provisions for higher life expectancy.

²⁾ DNB Livsforsikring strengthened its reserves during 2009 to 2012 in order to reflect higher life expectancy for individual pension insurance. At the start of 2013, the remaining required increase in reserves was estimated at NOK 70 million and was fully provided for in 2013.

2.8.1 Total DNB Markets activity - Financial performance

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Net interest income - ordinary operations	77	89	105	104	117	79	111	169	193
Interest on allocated capital 1)	58	59	62	67	69	71	71	74	85
Net interest income	135	148	167	172	186	150	181	244	279
Net fees and commissions	439	361	323	386	242	366	223	328	266
Net financial items	1 050	1 025	948	791	1 074	1 083	1 456	1 230	1 884
Total income	1 623	1 533	1 438	1 349	1 502	1 600	1 861	1 802	2 429
Operating expenses	577	526	541	534	501	513	541	571	545
Pre-tax operating profit before impairment	1 047	1 008	898	815	1 001	1 087	1 319	1 231	1 884
Net gains on fixed and intangible assets	0	(0)	(0)	0	0	(3)	0	0	0
Impairment loss on loans and guarantees	0	0	0	0	0	0	0	0	0
Pre-tax operating profit	1 047	1 008	898	815	1 001	1 084	1 319	1 231	1 884
Tax expense	283	292	260	236	290	314	383	357	546
Profit for the period	764	715	637	579	711	770	937	874	1 338
Allocated capital (NOK billion) 1)	13.7	13.8	14.5	14.5	14.8	14.3	12.7	12.4	12.5
Cost/income ratio (%)	35.5	34.3	37.6	39.6	33.3	32.1	29.1	31.7	22.4
Return on allocated capital, annualised (%) 1)	22.6	20.6	17.5	16.0	19.5	21.4	29.4	28.3	42.9

¹⁾ Allocated capital corresponds to the external capital adequacy requirement (Basel II) which must be met by the Group.

2.8.2 Total DNB Markets activity - Revenues within various segments

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
FX, interest rate and commodity derivatives	336	362	373	343	406	361	358	419	415
Investment products	154	114	93	95	97	81	70	107	110
Corporate finance	351	283	224	344	168	290	177	240	212
Securities services	57	61	56	53	49	56	59	60	46
Interest income on allocated capital, customer activity	24	26	27	30	30	31	36	39	40
Total customer revenues	922	845	774	866	750	819	699	865	824
Net income international bond portfolio	265	240	324	195	379	399	714	274	781
Other market making/trading revenues	402	415	306	250	335	342	413	628	779
Interest income on allocated capital, trading	34	33	35	38	39	40	35	35	45
Total trading revenues	702	688	665	483	753	781	1 161	937	1 605
Total income	1 623	1 533	1 438	1 349	1 502	1 600	1 861	1 802	2 429

2.8.3 Total DNB Markets activity - Value-at-Risk 1)

	31 March	First quarter 2014				
	2014		·			
Amounts in NOK million	Actual	Average	Maximum	Minimum		
Currency risk	21 410	22 929	26 240	20 160		
Interest rate risk	9 650	10 200	11 660	7 680		
Equities	954	3 071	5 677	809		
Diversification effects ²⁾	(6 770)	(7 758)				
Total	25 244	28 442				

¹⁾ Value-at-Risk is the maximum loss that could be incurred on trading positions from one day to the next at a 99 per cent confidence level.

²⁾ Diversification effects refer to currency and interest rate risk only.

2.8.4 DNB Livsforsikring Group - Financial performance

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Value-adjusted financial result 1)	2 404	3 030	2 584	2 036	2 807	2 427	3 349	1 731	3 954
Guaranteed return on policyholders' funds	1 624	1 737	1 722	1 723	1 704	1 734	1 701	1 720	1 682
Financial result after guaranteed returns	779	1 293	863	314	1 103	693	1 647	10	2 271
+ From market value adjustment reserve	907	(396)	(250)	(226)	(624)	471	(992)	1 130	(1 259)
Recorded interest result before the application of/(transfers to) additional allocations	1 686	897	613	87	480	1 164	655	1 140	1 012
Application of/(transfers to) additional allocations	0	(22)	(142)	154	0	0	0	0	0
Recorded interest result	1 686	874	471	242	480	1 164	655	1 140	1 012
Risk result	122	118	147	42	14	44	(14)	78	(173)
Administration result	82	23	71	24	6	19	(3)	6	(2)
Upfront pricing of risk and guaranteed rate of return	160	172	174	169	167	132	134	133	129
Provisions for higher life expectancy, group pension	1 709	784	367	234	414	929	663	998	733
Allocations to policyholders, products with guaranteed returns	269	138	133	20	64	131	(29)	140	122
Return on corporate portfolio	205	135	102	152	170	125	149	41	197
Pre-tax operating profit - Traditional pension products	277	401	464	376	359	425	287	259	307
Recorded interest result	187	(16)	117	59	92	72	81	49	97
Risk result	16	19	(10)	(17)	(16)	2	(1)	0	0
Administration result	18	34	40	11	8	12	(1)	(6)	(13)
Upfront pricing of risk and guaranteed rate of return	24	31	28	25	23	13	13	13	13
Allocations to policyholders, products with guaranteed returns	178	(16)	107	55	84	72	76	49	98
Interest on allocated capital	11	7	5	8	9	6	8	2	10
II Pre-tax operating profit - New pension products	78	91	74	31	32	33	23	10	10
Recorded interest result	50	42	11	28	28	48	30	14	24
Risk result	6	50	6	68	32	(211)	(11)	(84)	71
Administration result	(4)	(3)	(2)	10	13	5	18	5	16
Transferred from/(to) security reserve	9	29	4	(15)	(4)	(8)	(6)	5	(10)
Allocations to policyholders, products with guaranteed returns	1	(2)	3	1	1	(19)	(11)	(27)	15
Interest on allocated capital	4	3	2	3	3	2	3	1	4
III Pre-tax operating profit - risk products	46	123	19	92	71	(145)	46	(32)	89
Pre-tax operating profit (I + II + III)	402	614	557	499	462	313	356	237	406
Tax expense	29	87	63	53	38	(77)	(103)	(64)	(102)
Profit	372	527	494	446	424	390	459	301	508

¹⁾ Excluding unrealised gains on long-term securities.

2.8.5 Reconciliation of DNB Livsforsikring Group's and the DNB Group's financial statements

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
DNB Group:									
Net financial result, DNB Livsforsikring	1	195	101	191	233	321	241	99	391
Net risk result, DNB Livsforsikring	135	216	147	78	26	(174)	(31)	(1)	(112)
Net financial and risk result in DNB Livsforsikring Group	137	411	249	269	258	146	210	98	279
Eliminations in the group accounts	(31)	(46)	(43)	(39)	(38)	(7)	(32)	6	14
Net financial and risk result from DNB Livsforsikring Group	105	365	205	230	220	140	178	103	293
DNB Livsforsikring Group:									
Recorded interest result	1 923	900	600	329	599	1 284	766	1 203	1 134
Return on corporate portfolio	220	145	109	163	182	134	159	44	211
- Administration result - corporate portfolio	(7)	(44)	6	(3)	(3)	(5)	(5)	(3)	(5)
'Provisions for higher life expectancy, group pension	1 709	784	367	234	414	929	663	998	733
Allocations to policyholders, products with guaranteed returns	448	120	244	77	148	184	36	162	235
Risk result	144	186	143	93	29	(166)	(26)	(6)	(102)
Transferred from/(to) security reserve	(9)	29	4	(15)	(4)	(8)	(6)	5	(10)
+ Costs from subsidiaries which are fully consolidated in DNB Livsforsikring Group's accounts	9	9	9	7	10	11	10	9	11
Net financial and risk result in DNB Livsforsikring Group	137	411	249	269	258	146	210	98	279
Eliminations in the group accounts	(31)	(46)	(43)	(39)	(38)	(7)	(32)	6	14
Net financial and risk result from DNB Livsforsikring Group	105	365	205	230	220	140	178	103	293
DNB Group:									
Commissions and fees income etc.	670	677	665	649	632	576	584	576	569
Commissions and fees expenses etc.	92	88	79	76	71	78	84	84	84
Other income	4	4	14	5	5	7	8	7	8
Operating expenses	316	390	291	349	362	339	362	360	366
Administration result including upfront pricing of risk and guaranteed rate of return	265	203	308	229	203	166	146	139	127
DNB Livsforsikring Group:	200	200		220	200	100	140	100	
Upfront pricing of risk and guaranteed rate of return	184	202	202	194	190	145	146	146	142
Administration result	97	54	109	46	27	36	15	5	1
+ Administration result - corporate portfolio	(7)	(44)	6	(3)	(3)	(5)	(5)	(3)	(5)
- Costs from subsidiaries which are fully consolidated in DNB Livsforsikring Group's accounts	9	9	9	7	10	11	10	9	11
Administration result including upfront pricing of risk and guaranteed rate of return	265	203	308	229	203	166	146	139	127

2.8.6 DNB Livsforsikring Group - Value-adjusted return on assets

Per cent	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Return - common portfolio 1)									
Financial assets									
Norwegian equities	1.51	8.40	7.50	(1.17)	5.15	(1.49)	6.79	(4.20)	11.40
International equities 2)	0.21	8.24	5.83	0.92	8.08	2.78	4.99	(5.17)	10.00
Norwegian bonds	1.71	1.32	0.65	0.38	1.27	1.32	2.67	1.65	1.50
International bonds	1.70	0.67	1.36	(0.50)	0.37	1.46	2.64	2.70	2.30
Money market instruments	0.52	0.49	0.51	0.55	0.51	0.57	0.62	0.56	0.70
Bonds held to maturity	1.12	1.26	1.20	1.27	1.16	1.30	1.20	1.30	1.20
Investment property	1.20	1.50	1.20	1.30	1.10	1.10	1.30	1.50	1.50
Value-adjusted return on assets I 3)	1.18	1.46	1.24	0.97	1.37	1.19	1.64	0.84	1.94
Recorded return on assets 4) *)	1.66	1.26	1.14	0.89	1.08	1.42	1.17	1.39	1.34
Value-adjusted return on assets I, annualised 3)	4.80	6.03	5.09	3.97	5.64	4.90	6.80	3.40	8.10
Return - corporate portfolio									
Value-adjusted return on assets I 3)	1.04	0.93	0.49	0.75	0.89	0.62	0.89	0.25	1.16
*) Recorded return broken down on sub-portfolios in the comm	mon portfolio:								
Previously established individual products	1.60	1.34	1.19	1.04	1.00	1.36	0.92	1.33	1.39
Paid-up policies	1.69								
- with low risk	-	0.82	1.03	1.14	0.99	1.46	1.07	1.65	1.07
- with moderate risk	-	0.90	1.09	1.15	1.07	1.48	1.17	1.53	1.17
- with high risk	-	0.97	1.14	1.24	1.15	1.46	1.26	1.59	1.28
Common portfolio									
- with low risk	1.52	0.89	1.08	1.04	1.01	1.37	1.06	1.44	1.15
- with moderate risk	1.55	0.98	1.15	1.03	1.13	1.44	1.28	1.27	1.49
- with high risk	-	-	-	-	-	1.48	1.55	1.23	1.76
Guaranteed products for retail customers	1.82	1.37	1.48	1.16	1.47	-	-	-	-
Risk products - defined contribution	1.83	-	-	-	-	-	-	-	-
Risk products	2.10	-	-	-	-	-	-	-	-

¹⁾ Returns are calculated on a quarterly basis.

Public market

Recorded return on assets

1.79

1.66

2.28

1.26

1.11

1.14

0.01

0.89

1.10

1.08

1.38

1.42

1.19

1.17

1.38

1.39

1.24

1.34

²⁾ International equities include DNB Livsforsikring Group's exposure in hedge funds, private equities and real estate funds.

³⁾ Excluding changes in value of commercial paper and bonds held to maturity.

⁴⁾ Excluding unrealised gains on financial instruments.

2.8.7 DNB Livsforsikring Group - Financial exposure per sub-portfolio as at 31 March 2014 1)

		Equities,		Bonds,	Money	Bonds			
	Equities,	inter-	Bonds,	inter-	market	held to	Real		
Amounts in NOK million	Norwegian	national 2)	Norwegian	national	instruments	maturity	estate	Other	Total
Common portfolio with									
Low risk	53	339	347	172	913	1 224	569	92	3 711
Moderate risk	954	5 719	5 299	2 634	13 275	18 698	8 692	1 406	56 678
Guaranteed products for retail customers	355	1 723	1 200	509	2 335	3 935	1 964	0	12 023
Public market	0	0	2 698	1 422	10 719	9 856	2 641	224	27 560
Paid-up policies	1 302	7 835	7 259	3 608	3 392	40 410	11 907	1 927	77 641
Risk products - defined contribution	13	156	269	115	853	885	342	0	2 633
Risk products	0	0	0	0	1 933	1 103	153	0	3 189
Previously established individual products	760	4 327	4 300	2 046	8 708	13 646	5 669	87	39 543
Total common portfolio	3 437	20 099	21 373	10 507	42 129	89 758	31 938	3 736	222 978
Corporate portfolio	939	5	0	0	16 337	1 407	1 038	2 487	22 213
Total	4 377	20 104	21 373	10 507	58 465	91 166	32 976	6 223	245 191

¹⁾ The figures represent net exposure after derivative contracts.

2.8.8 DNB Livsforsikring Group - Financial exposure - common portfolio 1)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2014	2013	2013	2013	2013	2012	2012	2012	2012
Equities, Norwegian 3)	3 437	1 812	2 336	2 522	3 066	2 201	3 386	4 400	5 307
Equities, international ^{2) 3)}	20 099	15 901	17 421	18 210	18 763	13 479	12 245	15 659	17 977
Bonds, Norwegian	21 373	22 799	24 197	23 998	23 972	23 633	23 048	22 380	22 690
Bonds, international	10 507	12 346	13 175	7 841	4 242	11 411	11 208	10 576	10 290
Money market instruments	42 129	51 209	42 036	47 936	47 830	39 635	36 326	32 142	36 371
Bonds held to maturity	89 758	92 494	93 980	90 002	89 554	88 948	88 492	88 337	83 113
Real estate	31 938	32 352	32 513	33 526	33 048	37 962	39 929	40 343	37 764
Other	3 736	2 205	2 265	1 206	2 932	3 256	4 055	3 071	2 197
Total	222 978	231 119	227 923	225 242	223 407	220 525	218 689	216 907	215 709
Per cent									
Equities, Norwegian 3)	1.5	0.8	1.0	1.1	1.4	1.0	1.5	2.0	2.5
Equities, international ^{2) 3)}	9.0	6.9	7.6	8.1	8.4	6.1	5.6	7.2	8.3
Bonds, Norwegian	9.6	9.9	10.6	10.7	10.7	10.7	10.5	10.3	10.5
Bonds, international	4.7	5.3	5.8	3.5	1.9	5.2	5.1	4.9	4.8
Money market instruments	18.9	22.2	18.4	21.3	21.4	18.0	16.6	14.8	16.9
Bonds held to maturity	40.3	40.0	41.2	40.0	40.1	40.3	40.5	40.7	38.5
Real estate	14.3	14.0	14.3	14.9	14.8	17.2	18.3	18.6	17.5
Other	1.7	1.0	1.0	0.5	1.3	1.5	1.9	1.4	1.0
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

¹⁾ The figures represent net exposure after derivative contracts.

²⁾ International equities include DNB Livsforsikring Group's exposure in hedge funds, private equities and real estate funds.

³⁾ Equity exposure per sub-portfolio in the common portfolio, see table above.

2.8.9 DNB Livsforsikring Group - Balance sheets 1)

	04.14	04.5	00.0	00.1	04.14	04.5	00.0	00.1	04.14
Amounts in NOK million	31 March 2014	31 Dec. 2013	30 Sept. 2013	30 June 2013	31 March 2013	31 Dec. 2012	30 Sept. 2012	30 June 2012	31 March 2012
						-	-		_
Due from credit institutions	6 525	20 496	5 942	6 401	10 867	7 476	5 543	5 669	5 588
Loans to customers	2 136	2 184	2 199	1 976	1 994	1 941	1 927	2 044	1 926
Commercial paper and bonds 2)	90 955	69 257	82 226	78 175	66 085	64 952	62 688	60 169	66 550
Shareholdings ²⁾	18 102	33 467	33 155	36 532	45 905	37 816	39 072	39 328	41 925
Financial assets, customers bearing the risk	36 602	35 512	33 197	30 604	30 059	28 269	27 600	25 391	25 770
Financial derivatives	777	869	941	1 322	1 331	1 279	1 548	1 350	1 246
Commercial paper and bonds, held to maturity	91 139	92 421	93 980	89 441	89 554	88 948	88 493	88 308	83 528
Investment property 2)	32 175	33 391	32 519	33 532	33 054	37 968	39 935	40 396	37 764
Investments in associated companies 2)	2 708	17	17	17	17	17	17	16	16
Intangible assets	162	175	170	182	191	211	208	213	219
Deferred tax assets	0	120	159	250	319	357	410	287	0
Fixed assets	8	5	3	3	4	4	6	7	9
Other assets	2 041	994	1 586	2 376	3 201	1 314	3 170	3 451	2 648
Total assets	283 333	288 906	286 096	280 811	282 579	270 551	270 616	266 630	267 188
Financial derivatives	359	911	1 180	1 669	1 469	665	1 161	1 096	1 183
Insurance liabilities, customers bearing the risk	36 602	35 512	33 197	30 604	30 059	28 269	27 600	25 391	25 770
Liabilities to life insurance policyholders	221 564	230 906	228 881	227 009	226 367	221 185	220 574	218 081	218 093
Payable taxes	7	6	3	2	17	16	20	2	41
Deferred taxes	654	0	0	0	0	0	0	0	69
Other liabilities	4 882	2 159	3 951	3 016	6 511	2 782	2 703	4 009	4 300
Pension commitments	205	223	232	336	448	368	859	789	793
Subordinated loan capital	1 336	1 341	1 342	1 342	1 322	1 302	2 502	2 516	2 491
Total liabilities	265 610	271 058	268 787	263 977	266 192	254 587	255 419	251 886	252 739
Share capital	1 621	1 621	1 621	1 621	1 621	1 621	1 621	1 621	1 621
Share premium reserve	3 875	3 875	3 875	3 875	3 875	3 875	3 875	3 875	3 875
Other equity	12 227	12 353	11 813	11 338	10 892	10 468	9 701	9 248	8 953
Total equity	17 723	17 849	17 309	16 833	16 387	15 964	15 197	14 744	14 449
Total liabilities and equity	283 333	288 906	286 096	280 811	282 579	270 551	270 616	266 630	267 188
	1			Į.					
Insurance liablities sub-portfolio:									
New pensions products	51 169	49 378	45 722	42 842	41 136	38 660	37 710	35 274	35 597
Risk products	2 392	742	814	802	850	708	792	774	714
Traditional pension products	204 605	216 685	215 543	213 970	214 440	210 085	209 672	207 424	207 551
Total insurance liablilities	258 167	266 806	262 078	257 613	256 425	249 454	248 174	243 473	243 863

¹⁾ The figures encompass DNB Livsforsikring ASA including subsidiaries as included in the DNB Group accounts before eliminations of intra-group transactions and balances.

IFRS 11 Joint Arrangements was implemented as of 1 January 2013. In consequence of the implementation of the new standard, some minor ownership interests within real estate that were previously accounted for using proportionate consolidation, are now presented according to the equity method in the consolidated balance sheet. See note 1 Accounting principles in the first quarter 2014 report for the DNB Group for implementation effects. In the above table only figures for the first quarter of 2014 have been adjusted.

²⁾ IFRS 10 Consolidated Finacial Statements was implemented as of 1 January 2013. The new standard will require increased judgement when assessing which entities are controlled by the company. Due to the new definition of control, certain mutual funds have been consolidated in the Group's balance sheet. This primarily applies to funds owned by DNB Livsforsikring and managed by DNB Asset Management. See note 1 Accounting principles in the first quarter 2014 report for the DNB Group for implementation effects. The effects for DNB Livsforsikring Group are limited, but some fixed income funds previously reported as shareholdings have been transferred to commercial paper and bonds. In the above table only figures for the first quarter of 2014 have been adjusted.

2.8.10 DNB Livsforsikring Group - Solvency capital 1) 2)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2014	2013	2013	2013	2013	2012	2012	2012	2012
Interim profit, accumulated	2 559	0	3 001	1 833	1 024	0	3 803	2 756	1 367
Market value adjustment reserve	1 708	2 735	2 241	1 974	1 747	1 085	1 577	544	1 719
Additional allocations	4 911	4 916	4 920	4 666	4 848	4 874	4 959	4 996	5 132
Security reserve	209	205	229	234	218	219	207	200	206
Risk equalisation fund	1 013	1 013	900	900	900	900	821	821	821
Equity	16 338	16 836	15 064	15 064	15 064	15 222	13 667	13 667	13 667
Subordinated loan capital and perpetual subordinated loan capital									
securities	1 333	1 335	1 331	1 339	1 319	1 300	2 485	2 508	2 484
Unrealised gains on long-term securities	6 589	5 369	4 534	5 250	5 939	5 881	5 137	3 226	3 121
Solvency capital	34 661	32 409	32 220	31 259	31 058	29 482	32 654	28 719	28 516
Buffer capital 3)	16 837	15 947	16 270	14 636	14 217	12 706	15 625	13 749	13 680

¹⁾ According to prevailing regulations for the statutory accounts of life insurance companies.

2.8.11 DNB Livsforsikring Group - Capital adequacy and solvency margin capital 1)

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Amounts in NOK million	2014	2013	2013	2013	2013	2012	2012	2012	2012
Capital adequacy 2)									
Total eligible primary capital	17 415	17 889	16 048	15 931	15 875	16 021	14 647	14 597	14 633
Capital adequacy ratio (%)	18.9	18.8	17.4	16.9	16.1	16.7	14.7	14.3	14.0
Core capital	16 307	16 780	14 942	14 817	14 781	14 947	13 492	13 414	13 474
Core capital (%)	17.7	17.6	16.2	15.8	15.0	15.6	13.6	13.1	12.9
Risk-weighted assets	91 986	95 119	92 225	94 007	98 399	95 689	99 403	102 183	104 615
Solvency margin capital 3)									
Solvency margin capital	20 471	20 946	19 067	18 895	18 847	19 007	17 630	17 596	17 703
Solvency margin capital exceeding minimum requirement	10 208	10 846	8 677	8 678	9 121	9 282	7 859	8 041	8 121
Solvency margin capital in per cent of solvency margin capital requirement (%)	199	207	184	185	194	195	180	184	185

¹⁾ Prepared in accordance with prevailing regulations for life insurance companies. New regulations are expected upon the introduction of Solvency II.

²⁾ The table shows the composition of and development in solvency capital. All these elements, with the exception of part of the security reserve, can be used to meet the guaranteed rate of return on policyholders' funds.

³⁾ Buffer capital represents the sum of equity and subordinated loan capital in excess of the minimum statutory capital requirement, interim profits, additional allocations and the market value adjustment reserve.

²⁾ Capital adequacy regulations regulate the relationship between the company's primary capital and the investment exposure on the asset side of the balance sheet. Life insurance companies are subject to a minimum capital adequacy requirement of 8 per cent.

³⁾ Solvency margin capital is measured against the solvency margin requirement, which is linked to the company's insurance commitments on the liabilities side of the balance sheet. The solvency margin requirements for Norwegian life insurance companies are subject to regulations on the calculation of solvency capital requirements and solvency margin capital, as laid down by the Ministry of Finance on 19 May 1995.

2.8.12 DNB Asset Management - Financial performance

							ı	I	
Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12	1Q12
Net interest income - ordinary operations	(2)	3	3	(5)	(5)	(6)	(9)	(8)	(9)
Interest on allocated capital 1)	1	1	1	1	1	1	1	1	1
Net interest income	(1)	3	4	(4)	(4)	(6)	(8)	(7)	(8)
Net commission income									
- from retail customers	73	74	69	74	68	70	64	69	73
- from institutional clients	132	132	134	110	120	131	135	120	125
Other income	(45)	4	3	3	3	2	4	4	3
Total income	159	214	210	185	188	197	194	187	193
Operating expenses	117	142	135	138	143	152	146	151	154
Pre-tax operating profit	42	71	75	47	44	45	49	37	39
Tax expense	11	20	21	13	12	13	14	10	11
Profit for the period	31	51	54	34	32	33	35	26	28
Assets under management (NOK billion) 2)									
Institutional	456	442	441	429	419	401	458	443	448
- of which DNB Livsforsikring Group 3)	243	234	245	239	235	227	222	215	218
Retail	47	44	42	38	37	35	35	34	36
Total	503	487	483	467	456	437	493	477	484
				•					
Key figures									
Cost/income ratio (%)	73.3	66.7	64.3	74.8	76.3	77.1	75.0	80.4	79.9
Return on allocated capital, annualised (%) 1)	67.0	130.9	116.8	69.9	66.6	74.6	79.4	63.5	76.5
				•					
Changes in assets under managment - net inflow *)									
Retail market	715	820	461	104	222	365	(430)	(590)	(2 708)
Institutional clients	7 505	(14 758)	(765)	3 676	3 551	(55 104)	(1 049)	(2 196)	(7 306)
Total	8 221	(13 938)	(304)	3 781	3 772	(54 739)	(1 480)	(2 786)	(10 014)
*) Excluding dividends:									
Retail market	295	-	-	-	292	-	-	-	312
Institutional clients	1 256	-	-	-	2 050	-	-	-	1 940
Total	1 551	-	-	-	2 342	-	-	-	2 252

¹⁾ Allocated capital corresponds to the external capital adequacy requirement (Basel II) which must be met by the DNB Group.

²⁾ Assets under management and assets under operation at end of period.

³⁾ Managed on behalf of DNB Livsforsikring Group.

2.8.13 DNB Skadeforsikring - Financial performance

Amounts in NOK million	1Q14	4Q13	3Q13	2Q13	1Q13	4Q12	3Q12	2Q12
Premium income for own account	442	365	356	336	330	323	311	308
Cost of claims for own account	341	257	255	219	251	200	222	227
Insurance-related operating expenses for own account	81	65	49	51	51	41	48	38
Technical insurance profits	20	43	52	67	28	82	41	43
Net investment income	15	14	12	12	15	13	16	12
Security reserve	4	(9)	7	7	5	(6)	4	6
Other income and costs	1	2	2	3	1	0	1	2
Pre-tax profit	32	69	58	74	39	101	55	50
Tax expense	9	12	16	21	11	28	15	14
Profit for the period	24	56	42	53	28	73	39	36
Balance sheets								
Financial assets	1 903	1 769	1 785	1 759	1 669	1 516	1 490	1 365
Reinsurance assets	148	280	312	331	348	268	297	291
Insurance receivables	792	597	626	640	658	477	551	634
Reinsurance receivables	69	100	95	98	92	113	102	110
Total assets	2 912	2 747	2 819	2 828	2 767	2 374	2 440	2 400
Equity	644	620	567	525	471	445	372	332
Premium reserves	1 013	758	833	890	896	676	751	821
Claim reserves	827	812	816	811	818	754	797	755
Security reserves	181	178	187	180	172	168	174	170
Reinsurance liabilities	21	189	196	211	217	176	183	202
Other liabilities	226	190	220	211	193	155	163	120
Total equity and liabilities	2 912	2 747	2 819	2 828	2 767	2 374	2 440	2 400
Key figures								
Claims ratio for own account	77.1	70.4	71.7	65.1	76.2	61.8	71.2	73.7
Cost ratio for own account	18.3	17.8	13.8	15.1	15.4	12.7	15.5	12.5
Combined ratio for own account (per cent)	95.4	88.1	85.5	80.2	91.6	74.5	86.7	86.2

FACT BOOK DNB - 1Q14 CONTENTS

Chapter 3 - About DNB

DNB - Norway's leading financial services group

DNB's market shares in Norway

Group business structures and financial governance

Shareholder structure

3.1.1 DNB Group

	31 March	31 Dec.
Amounts in NOK billion	2014	2013
Total balance sheet	2 483	2 389
Loans to customers	1 344	1 341
Deposits from customers	900	868
Market capitalisation	170	177

3.1.2 Assets under management in DNB Asset Management, DNB Livsforsikring and DNB Skadeforsikring

	31 March	31 Dec.
Amounts in NOK billion	2014	2013
Total assets under management	543	542
of which:		
total assets under management (external clients)	257	251
mutual funds	77	75
discretionary management	180	175
total assets in DNB Livsforsikring	283	289
financial assets, customer bearing the risk	37	36
total assets in DNB Skadeforsikring	3	3

3.1.3 Customer base

Serving 2.1 million private individuals throughout Norway, of whom 1.8 million use one of the Group's Internet banks and 1.7 million use the Internet in active communication (e-dialogue customers)

Some 220 000 corporate customers in Norway

Some 1 100 000 customers in life and pension insurance companies in Norway

Approximately 488 000 mutual fund customers in Norway and 348 institutional asset management clients in Norway and Sweden

3.1.4 Distribution network

146 domestic branches	Provided by Norway Post (the Norwegian postal system):
9 international branches	87 post office counters
5 international representative offices	About 1 350 in-store postal outlets
88 branches in the Baltics	About 1 600 rural postmen
6 branches in Russia	About 1 100 in-store banking outlets, provided by NorgesGruppen
DNB Luxembourg (subsidiary)	137 DNB Eiendom sales offices
Internet banking	12 DNB Livsforsikring sales offices
Mobile bank and SMS services	31 DNB Livsforsikring agent companies
Telephone banking	
Online equities trading in 16 markets	
Online mutual fund trading	

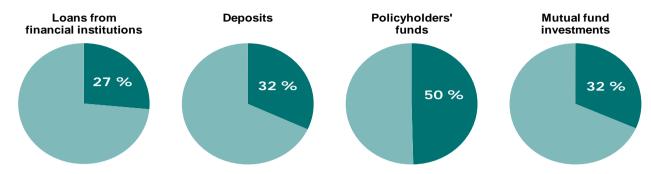
3.1.5 DNB Bank ASA - credit ratings from international rating agencies

	Mod	ody's	Standard	& Poor's	Dominion Bond Rating Service		
	Long-term	Short-term	Long-term	Short-term	Long-term	Short-term	
As at 31 March 2014	A1 1)	P-1	A+ 1)	A-1	AA 1)	R-1 (high)	
As at 31 December 2013	A1 1)	P-1	A+ 1)	A-1	AA 1)	R-1 (high)	
As at 30 September 2013	A1 1)	P-1	A+ 1)	A-1	AA 1)	R-1 (high)	
As at 30 June 2013	A1 1)	P-1	A+ 1)	A-1	AA 1)	R-1 (high)	
As at 31 March 2013	A1 1)	P-1	A+ 1)	A-1	AA 1)	R-1 (high)	
As at 31 December 2012	A1 1)	P-1	A+ 1)	A-1	AA 1)	R-1 (high)	
As at 30 September 2012	A1 1)	P-1	A+ 1)	A-1	AA 1)	R-1 (high)	
As at 30 June 2012	A1 1)	P-1	A+ 1)	A-1	AA 1)	R-1 (high)	
As at 31 March 2012	Aa3	P-1	A+ 1)	A-1	AA 1)	R-1 (high)	

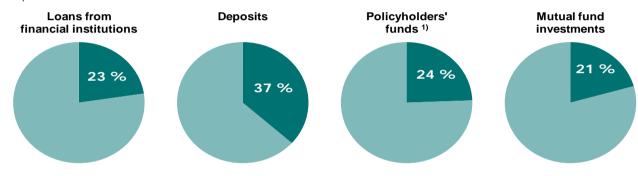
¹⁾ Stable outlook.

3.2.1 DNB's markets shares in Norway as at 31 December 2013

Retail market



Corporate market



1) Includes the public sector.

DNB's market shares

Source: Statistics Norway and Finance Norway

3.2.2 Development in market shares, loans and deposits

Retail customers 1)

	28 Febr.	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March	l
Per cent	2014	2013	2013	2013	2013	2012	2012	2012	2012	l
Total loans to households 2) 3)	26.4	26.5	27.0	27.4	27.8	27.9	28.0	27.9	27.9	ĺ
Bank deposits from households ^{2) 4)}	31.9	31.9	32.2	32.3	32.5	32.7	32.7	32.7	32.5	Ì

Corporate customers 1)

	28 Febr.	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Per cent	2014	2013	2013	2013	2013	2012	2012	2012	2012
Total loans to corporate customers 5)	11.4	11.4	11.5	11.7	11.9	12.2	12.5	12.6	12.6
Deposits from corporate customers ⁶⁾	37.1	36.6	37.2	38.0	37.7	37.4	38.2	38.5	37.4

¹⁾ Based on nominal values.

Source: Statistics Norway and DNB

3.2.3 DNB Livsforsikring - market shares

	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.
Per cent	2013	2013	2013	2013	2012	2012	2012	2012	2011
Insurance funds including products with a choice of investment									
profile	27.3	27.6	27.6	28.1	28.0	28.4	28.3	28.9	28.9
Corporate market - defined benefit	40.1	40.0	40.0	40.3	40.5	40.7	40.5	41.0	41.0
Corporate market - defined contribution	28.1	28.1	27.8	28.2	28.8	29.0	28.5	28.5	28.5
Public market	10.1	10.0	10.0	10.5	10.2	10.2	10.1	10.5	10.5
Retail market	51.1	52.6	52.5	52.1	51.4	52.3	51.9	52.2	52.2

Source: Finance Norway (FNO)

3.2.4 DNB Asset Management - market shares retail market

	31 March	31 Dec.	30 Sept.	30 June	31 March	31 Dec.	30 Sept.	30 June	31 March
Per cent	2014	2013	2013	2013	2013	2012	2012	2012	2012
Equity funds	25.8	25.8	26.1	26.1	26.0	25.4	26.0	25.6	25.5
Balanced funds	46.2	49.2	51.4	51.8	52.3	52.7	52.6	52.5	52.7
Fixed-income funds	21.6	22.1	22.2	24.5	25.4	26.1	26.5	27.0	26.5
Total mutual funds	26.8	27.1	27.5	28.1	28.4	28.2	28.6	28.5	28.3

Source: Norwegian Mutual Fund Association

²⁾ Households are defined as employees, recipients of property income, pensions and social contributions, students etc., housing cooperatives etc., unincorporated enterprises within households and non-profit institutions serving households.

³⁾ Total loans include all credits extended to Norwegian customers by domestic commercial and savings banks, state banks, insurance companies and finance companies.

⁴⁾ Domestic commercial and savings banks.

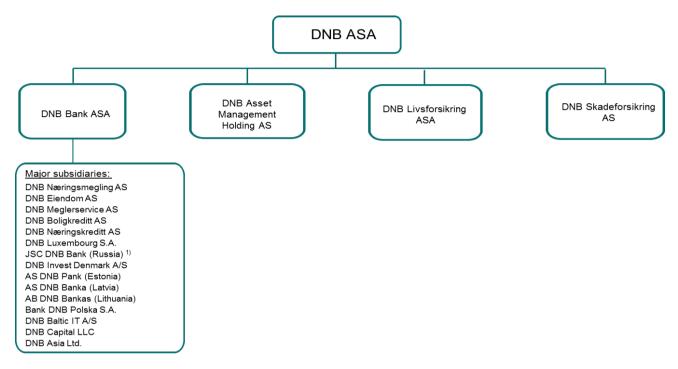
⁵⁾ Overall loans include all credits extended to Norwegian customers by domestic commercial and savings banks, state banks, insurance companies, finance companies and foreign institutions, as well as bonds and commercial paper. Excluding loans to financial institutions, central government and social security services.

⁶⁾ Excluding deposits from financial institutions, central government and social security services.

3.3.1 Legal structure

In accordance with the requirements of the Norwegian regulatory authorities, the banking, asset management and insurance activities of the DNB Group are organised in separate limited companies under the holding company DNB ASA. Banking activities are organised in DNB Bank ASA and its subsidiaries. Asset management activities are organised under DNB Asset Management Holding AS. DNB Livsforsikring ASA offers life insurance and pension saving products, both products with guaranteed returns and products with a choice of investment profile. DNB Skadeforsikring AS offers non-life insurance products as part of a total product package for retail customers.

The chart below shows the legal structure of the DNB Group.

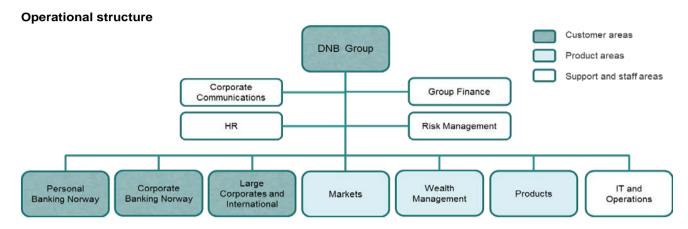


 On 24 April 2014, an agreement was signed on the sale of JSC DNB Bank (Russia). The transaction remains subject to the relevant regulatory approval.

3.3.2 Operational structure

The operational structure of DNB deviates from its legal structure. The operational structure is adapted to the Group's business operations and aims to ensure high-quality customer service and products as well as efficient operations.

DNB's operational structure aims to ensure efficient adaption to changes in customer behaviour and the development of products and services tailored to customer needs. Customer areas are responsible for customer relationships and customer service, while product areas are responsible for the development of key products. Operational tasks and group services are carried out by the Group's support and staff units, which provide infrastructure and cost-efficient services for the business units. All activities in subsidiaries fall within the area relevant to the company's primary operations.

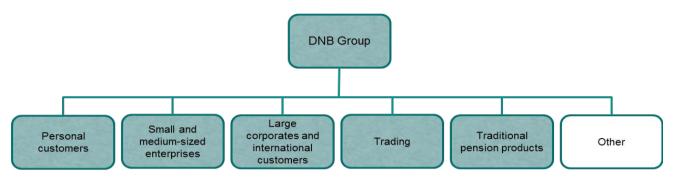


- Personal Banking Norway is responsible for product sales and advisory services to Norwegian consumers and households. DNB offers a wide range of products through Norway's largest distribution network, comprising branches, telephone banking (24/7), digital banking, real estate broking as well as external channels (post offices and in-store postal and banking outlets).
- Corporate Banking Norway is responsible for product sales and advisory services to small and medium-sized enterprises in Norway. DNB aspires to be a local bank for the whole of Norway, while offering the products and expertise of a large bank. Customers in this segment range from small businesses and start-up companies to relatively large corporate customers, and the product offerings are adapted to the customers' different needs. Corporate Banking is represented through a broad physical distribution network throughout Norway as well as digital and telephone banking (24/7).
- Large Corporates and International (LCI) serves the bank's largest corporate customers and is responsible for DNB's international banking operations. DNB serves its customers with emphasis on industry expertise and relationship management. LCI is recognised for its long-term customer relationships based on sound industry and product expertise and strong skills within complex international transactions. LCI also includes DNB's operations in the Baltics, mainly serving personal and small business customers.
- Markets is Norway's leading investment bank in terms of its size and the scope of its activities. Markets offers all of the Group's customers risk management, investment and financing products and services in the capital markets. Products and solutions are provided by customer teams in cooperation with the customer areas, and Markets gives advice and develops tailor-made products for the different customer segments. Markets' market making and other trading activities support customer activities with products and prices.
- Wealth Management is responsible for the Group's private banking activities and aims to strengthen DNB's position in the fast-growing high-net-worth segment and in the market for long-term saving products and asset management. Wealth Management is responsible for the further development of the Group's savings products and delivers defined-contribution and investment choice pension products to all of DNB's customers in close cooperation with the customer areas.
- Products develops and manages products in close cooperation with the customer areas. The area offers a wide range of products within life insurance, non-life insurance, factoring, leasing and other asset finance. The products are offered to all customer segments and are mainly distributed through the bank's distribution channels.

3.3.3 Financial governance and reporting structure

DNB's financial governance is geared to the different customer segments. The follow-up of total customer relationships and segment profitability are two important dimensions when making strategic priorities and deciding on where to allocate the Group's resources. Reported figures for the different segments will reflect the Group's total sales of products and services to the relevant segment.

Reporting structure - business segments



Personal customers: includes the Group's total sales of products and services to personal customers.

Small and medium-sized enterprises: includes the Group's total sales of products and services to small and medium-sized enterprises.

Large corporates and international customers: includes total sales of products to large corporate customers in Norway and in international units and total operations, including personal and small business customers, in the Baltics.

Trading: includes the Group's market making and proprietary trading activities in Markets.

Traditional pension products: includes traditional defined-benefit pension products no longer offered to the market.

The income statements and balance sheets for the segments are presented in accordance with internal financial reporting principles and DNB's financial governance model. The reporting is based on a number of assumptions, estimates and discretionary distributions. The principles imply allocating revenues, costs and capital requirements to the segments.

Margin income on loans and deposits is calculated using internal transfer rates based on observable market rates, which in most cases roughly correspond to NIBOR. Additional costs relating to the Group's long-term funding are also charged to the segments.

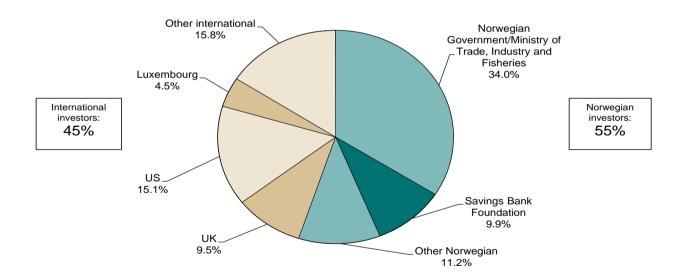
Services provided by staff and support units will as far as possible be scaled and priced according to use. The pricing of such intra-group transactions is regulated by internal agreements based on market terms. Joint expenses incurred by group staff units and other group expenditures that cannot be debited according to use, are charged on the basis of relevant distribution formulas. Costs relating to the Group's equity transactions, including strategic investments, and direct shareholder-related expenses and costs related to the Group's governing bodies are not charged to the segments.

The Group's total common equity Tier 1 capital is allocated to the segments. Allocated capital reflects the Group's long-term capitalisation ambition, and the distribution formula is based on an adaption to the Basel II regulations. Return on allocated capital represents profits after tax relative to average allocated capital.

3.4.1 Major shareholders as at 31 March 2014

	Shares in 1 000	Ownership in per cent
Norwegian Government/Ministry of Trade, Industry and Fisheries	553 792	34.00
Sparebankstiftelsen DNB (Savings Bank Foundation)	160 900	9.88
Folketrygdfondet	106 640	6.55
Blackrock Investments	29 816	1.83
SAFE Investment Company	26 968	1.66
Schroder Investment Management	23 808	1.46
MFS Investment Management	22 518	1.38
Vanguard Group	21 364	1.31
DNB Asset Management	20 262	1.24
Saudi Arabian Monetary Agency	17 504	1.07
Capital Research and management	16 512	1.01
Jupiter Asset Management	16 357	1.00
Fidelity (FMR and FIL)	15 179	0.93
KLP Asset Management	15 032	0.92
T Rowe Price Global Investments	13 553	0.83
Storebrand Investments	13 273	0.81
BNP Paribas Investments Partners	12 679	0.78
Standard Life Investments	12 328	0.76
Marathon Asset Management	12 006	0.74
SSGA	11 607	0.71
Total largest shareholders	1 122 099	68.89
Other shareholders	506 700	31.11
Total	1 628 799	100.00

3.4.2 Ownership according to investor category as at 31 March 2014



FACT BOOK DNB - 1Q14 CONTENTS

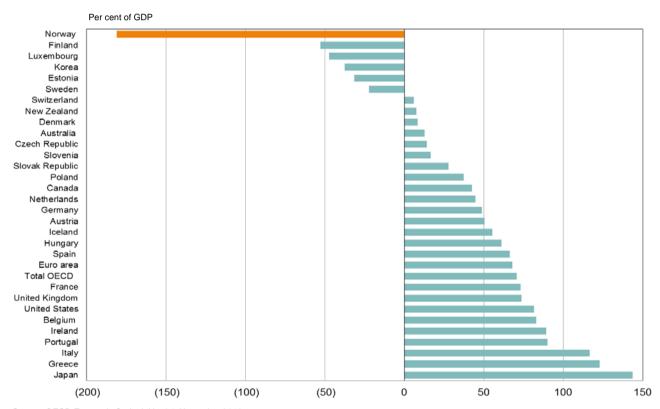
Chapter 4 - The Norwegian economy

4.1.1 Basic information about Norway

Area	385 199 square kilometers
Population	5.1 million
Fertility rate	1.8
Life expectancy	M: 79.4 F: 83.4
Work participation rate, per cent 15-74 years	71,0 (M: 73,8 F: 68,1)
Gross domestic product 2013	USD 511,2 billion
GDP per capita 2013	USD 100 100
Rating	AAA, Aaa
Currency exchange rate used	5,88 USD/NOK (Average 2013)
Current balance 2013	USD 54,4 billion or 10,6 per cent of GDP

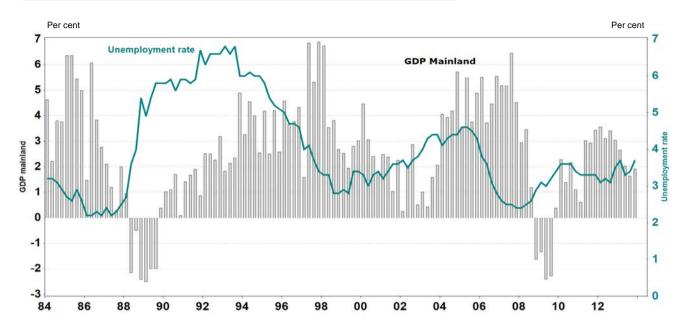
Source: Statistics Norway

4.1.2 Government net financial liabilities 2013



Source: OECD Economic Outlook No. 94, November 2013

4.1.3 GDP growth mainland Norway and unemployment rate



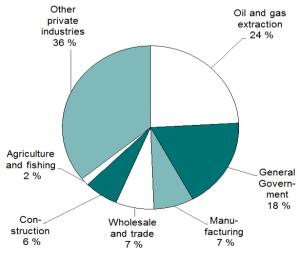
Source: Statistics Norway

4.1.4 Contribution to volume growth in GDP, mainland Norway

Per cent	2012	F 2013	F 2014	F 2015	F 2016	F 2017
Household demand	2.0	1.5	1.0	1.1	1.5	1.8
Gross fixed capital formation, mainland companies	0.4	0.2	0.2	0.0	0.0	0.1
Gross fixed capital formation, petroleum activity	0.9	0.6	0.3	(0.3)	(0.2)	(0.3)
Public sector demand	0.5	0.6	0.8	0.7	0.6	0.8
Exports, mainland Norway	0.5	0.0	0.5	1.0	1.2	1.4
Imports, mainland Norway	0.7	0.9	1.4	0.9	1.0	1.3
Changes in stocks and statistical discrepancies	(0.1)	0.0	0.7			
GDP, mainland Norway	3.4	2.0	2.0	1.8	2.1	2.4

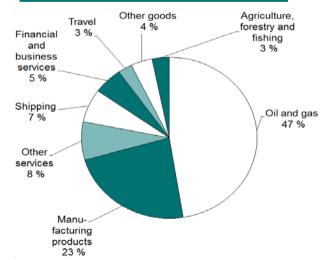
Source: Statistics Norway and DNB Markets

4.1.5 Composition of GDP in 2013



Source: Statistics Norway

4.1.6 Composition of exports in 2013



4.1.7 Key macro-economic indicators, Norway

Per cent	2012	F 2013	F 2014	F 2015	F 2016	F 2017
GDP growth						
- mainland Norway	3.4	2.0	2.0	1.8	2.1	2.4
- Norway, total	2.9	0.6	1.8	1.2	1.5	1.9
Private consumption	3.0	2.1	2.1	2.6	2.8	3.1
Gross fixed investment	8.3	8.7	2.4	(0.8)	0.1	1.0
Inflation (CPI)	0.7	2.1	2.0	2.1	2.1	2.0
Savings ratio 1)	8.6	9.0	8.9	9.5	9.5	9.4
Unemployment rate	3.2	3.5	3.7	4.2	4.3	4.2

¹⁾ Per cent of household disposable income.

Source: Statistics Norway and DNB Markets

4.1.8 Key macro-economic indicators, Baltics and Poland

Per cent	2011	2012	F 2013	F 2014	F 2015
Estonia					
GDP	9.6	3.9	0.8	2.5	3.3
Private consumption	3.8	4.9	4.2	3.2	3.6
Gross fixed investments	38.0	10.8	1.0	4.6	5.6
Inflation (CPI)	5.0	3.9	2.8	2.5	2.8
Latvia					
GDP	5.5	5.2	4.1	4.0	4.2
Private consumption	4.8	5.8	5.4	4.1	4.2
Gross fixed investments	27.9	8.7	(4.3)	5.6	6.1
Inflation (CPI)	4.4	2.2	0.0	1.4	2.4
Lithuania					
GDP	5.9	3.7	3.3	3.4	4.0
Private consumption	6.8	3.9	4.8	3.7	3.9
Gross fixed investments	18.3	(3.6)	12.8	6.3	6.4
Inflation (CPI)	4.1	3.2	1.2	1.7	2.6
Poland					
GDP	4.5	1.9	1.6	3.0	3.5
Private consumption	2.6	1.2	0.8	2.3	3.0
Gross fixed investments	8.5	(1.7)	(0.4)	3.5	5.7
Inflation (CPI)	4.3	3.4	2.9	1.6	2.3

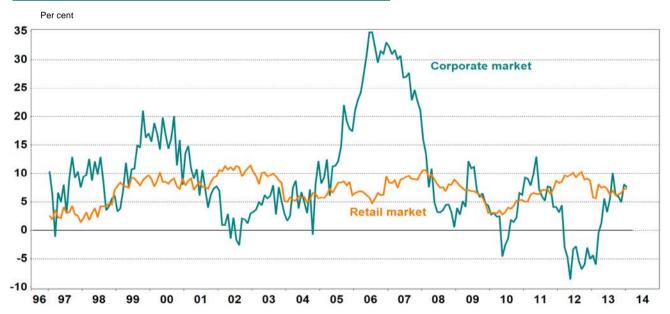
Source: Consensus Economics Inc.

4.1.9 Credit market, 12 month percentage growth



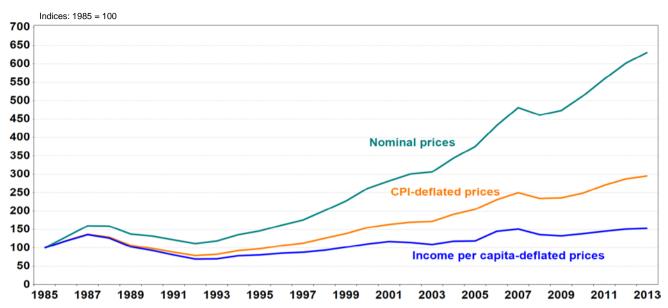
Source: Statistics Norway

4.1.10 Deposit market, 12 month percentage growth



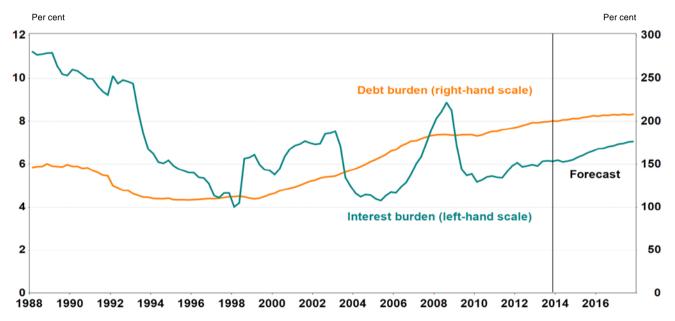
Source: Statistics Norway

4.1.11 House prices



Source: Association of Norwegian Real Estate Agents, Finn.no, Econ Pöyry and Statistics Norway

4.1.12 Household debt burden 1) and interest burden 2)



1) Loan debt as a percentage of disposable income.

2) Interest expenses after tax as a percentage of disposable income.

Source: Norges Bank

DNB

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