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INVESTOR
RELATIONS



Supplementary
information for
investors and analysts
Third quarter 2011

(unaudited)

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Financial Calendar 2012

Preliminary results 2011 and fourth quarter 2011	9 February
Annual general meeting	25 April
Ex-dividend date	26 April
First quarter 2012	27 April
Second quarter 2012	12 July
Third quarter 2012	25 October

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Statements regarding DnB NOR's relative market positions are, unless otherwise specified, based on internal DnB NOR analyses.

Section 1

DnB NOR - an overview

Financial highlights

DnB NOR Group					
Income statement	3rd quarter	3rd quarter	January-September		Full year
<i>Amounts in NOK million</i>	2011	2010	2011	2010	2010
Net interest income	6 394	5 978	18 460	17 283	23 436
<i>Net commissions and fees, core business</i> ¹⁾	1 933	1 843	5 804	5 367	7 293
<i>Net financial items</i> ¹⁾	1 770	1 472	5 351	6 236	8 863
Net other operating income, total	3 703	3 315	11 154	11 603	16 156
Ordinary operating expenses	4 862	4 482	14 587	13 310	17 920
Other expenses	0	0	0	591	591
Pre-tax operating profit before write-downs	5 235	4 812	15 028	14 985	21 081
Net gains on fixed and intangible assets	6	(11)	20	(2)	24
Write-downs on loans and guarantees	1 170	643	2 519	2 468	2 997
Pre-tax operating profit	4 072	4 157	12 529	12 515	18 108
Taxes	1 604	1 149	3 633	3 754	4 121
Profit from operations and non-current assets held for sale, after taxes	25	30	(5)	17	75
Profit for the period	2 493	3 038	8 890	8 778	14 062
Profit attributable to shareholders	2 493	3 084	8 890	9 465	14 814
Profit attributable to minority interests	0	(46)	0	(687)	(752)

Balance sheet	30 Sept.	31 Dec.	30 Sept.
<i>Amounts in NOK million</i>	2011	2010	2010
Total assets	2 183 100	1 861 620	1 863 457
Lending to customers	1 247 477	1 170 341	1 152 001
Deposits from customers	752 660	641 914	606 502
Total equity	113 776	111 196	107 257
Average total assets	2 131 917	1 969 557	1 961 228
Total combined assets	2 439 059	2 140 868	2 134 307

Key figures	3rd quarter	3rd quarter	January-September		Full year
	2011	2010	2011	2010	2010
Combined weighted total average spread for lending and deposits (per cent)	1.11	1.16	1.11	1.14	1.15
Cost/income ratio (per cent)	48.2	48.2	49.3	49.4	47.6
Write-downs relative to average net lending to customers, annualised	0.38	0.22	0.28	0.29	0.26
Return on equity, annualised (per cent)	8.8	11.8	10.6	12.4	13.6
Earnings per share (NOK)	1.53	1.90	5.47	5.83	8.66
Dividend per share (NOK)	-	-	-	-	4.00
Tier 1 capital ratio at end of period (per cent) ²⁾	9.3	9.7	9.3	9.7	10.1
Capital adequacy ratio at end of period (per cent) ²⁾	11.0	12.1	11.0	12.1	12.4
Share price at end of period (NOK)	59.40	80.05	59.40	80.05	81.90
Price/book value	0.85	1.24	0.85	1.24	1.20

1) See "Net other operating income" on page 25 for specification.

2) Including 50 per cent of profit for the period, except for the full year figures.

DnB NOR – Norway's leading financial services group

DnB NOR Group

- Total combined assets
- Total balance sheet
- Net lending to customers
- Customer deposits
- Market capitalisation

As at 30 September 2011

NOK	2 439 billion
NOK	2 183 billion
NOK	1 247 billion
NOK	753 billion
NOK	97 billion

Insurance and Asset Management

• Total assets under management	NOK	514 billion
<u>of which:</u>		
- total assets under management (external clients)	NOK	239 billion
- mutual funds	NOK	57 billion
- discretionary management	NOK	182 billion
- total assets under operations (external clients)	NOK	17 billion
- total assets in Vital	NOK	256 billion
- financial assets, customers bearing the risk	NOK	23 billion
- total assets in DnB NOR Skadeforsikring	NOK	2 billion

Customer base

- Serving 2.1 million private individuals throughout Norway, of whom 1.4 million use one of the Group's Internet banks and 1.3 million use the Internet in active communication (e-dialogue customers)
- More than 200 000 corporate customers in Norway
- Some 1 000 000 individuals insured in Norway
- Approximately 570 000 mutual fund customers in Norway and 269 institutional asset management clients in Norway and Sweden

Market shares

See Section 3 for market shares.

Distribution network

- 161 domestic DnB NOR branches
- 15 Nordlandsbanken branches
- 9 international branches
- 5 international representative offices
- 15 Postbanken sales outlets
- 160 DnB NOR branches
- 8 DnB NOR Monchebank branches
- DnB NOR Luxembourg (subsidiary)
- Internet banking
- Mobile bank and SMS services
- Telephone banking
- Online equities trading in 16 markets
- Online mutual fund trading
- 179 post office counters ¹⁾
- About 1 250 in-store postal outlets ¹⁾
- About 1 700 rural postmen ¹⁾
- About 1 000 in-store banking outlets ²⁾
- 102 DnB NOR Eiendom sales offices
- 34 Postbanken Eiendom sales offices
- 221 Svensk Fastighetsförmedling sales offices
- 14 Vital sales offices
- 53 Vital agent companies

1) Provided by Norway Post (the Norwegian postal system).

2) Provided by NorgesGruppen.

Credit ratings from international rating agencies

	Moody's		Standard & Poor's		Dominion Bond Rating Service	
	Long-term	Short-term	Long-term	Short-term	Long-term	Short-term
DnB NOR Bank ASA	Aa3	P-1	A+	A-1	AA	R-1 (high)

DnB NOR's strategy

DnB NOR's vision and values are about putting the customers in focus. By having satisfied customers whose needs for financial services are well met, DnB NOR aims to become the leading bank throughout Norway and a leading international player within selected customer segments, products and geographic areas.

Vision and values

An important target for the Group is to achieve even stronger customer orientation in its operations and improve customer satisfaction.

DnB NOR's vision:

Creating value through the art of serving the customer

DnB NOR will create value for customers, owners, employees and society in general.

DnB NOR's values:

Helpful, professional and show initiative

The values reflect what should characterise DnB NOR in meetings with its customers.

Employees who are helpful, professional and show initiative are vital if DnB NOR is to succeed in implementing its strategy.

Strategy

DnB NOR will capitalise on its strengths and unique position. The Group's strategic ambitions are to strengthen and consolidate its position in Norway, achieve profitable international growth and be among the most productive banks in Europe.

Strengthen and consolidate DnB NOR's position in Norway

DnB NOR will build and strengthen long-term relations with high-quality customers by:

- offering extensive distribution – present a uniform corporate image under one brand
- offering a complete range of attractive products which meet customer needs, which includes developing the best mobile phone and online services
- offering competitive prices and products which create value for customers
- engaging in long-term, honest and relevant communication with customers
- meeting the needs of the largest corporate clients in Norway through strong industry expertise and local competitive power

Profitable international growth

DnB NOR will capitalise on its Norwegian expertise to become a leading international player within selected segments and product areas. DnB NOR will build long-term relations with the largest corporate clients and focus on selected industries based on its core competencies.

DnB NOR's target segments are:

- shipping
- energy
- seafood

DnB NOR will further develop its operations in the Baltic region and Poland. The integration of operations and streamlining of the organisation will promote long-term value creation.

Among the most cost-effective market players in Europe

DnB NOR will coordinate group and support functions to ensure consistent deliveries, standardised processes and greater automation.

DnB NOR will give high priority to cost-efficiency by:

- strengthening and coordinating procurement functions in the Group
- coordinating and consolidating IT functions
- standardising and automating products, services and customer service where expedient
- coordinating and rationalising staff and support functions

Long-term ambitions

DnB NOR gives priority to long-term value creation for its shareholders and aims to achieve a return on equity, growth and a market capitalisation which are competitive in relation to its Nordic peers.

Financial targets 2012:

- return on equity above 13 per cent
- annual effect of cost saving measures of NOK 2 billion from year-end 2012
- ordinary cost/income ratio below 46 per cent from 2012

Financial ambitions towards 2015:

- return on equity above 14 per cent
- NOK 30 billion in pre-tax operating profit before write-downs
- NOK 1 billion in new cost reductions
- Cost/income ratio below 45 per cent

Capital strategy and dividend policy:

- among the best capitalised financial groups in the Nordic region
- AA level ratings for long-term funding to DnB NOR Bank ASA
- dividend payments representing approximately 50 per cent of annual profits

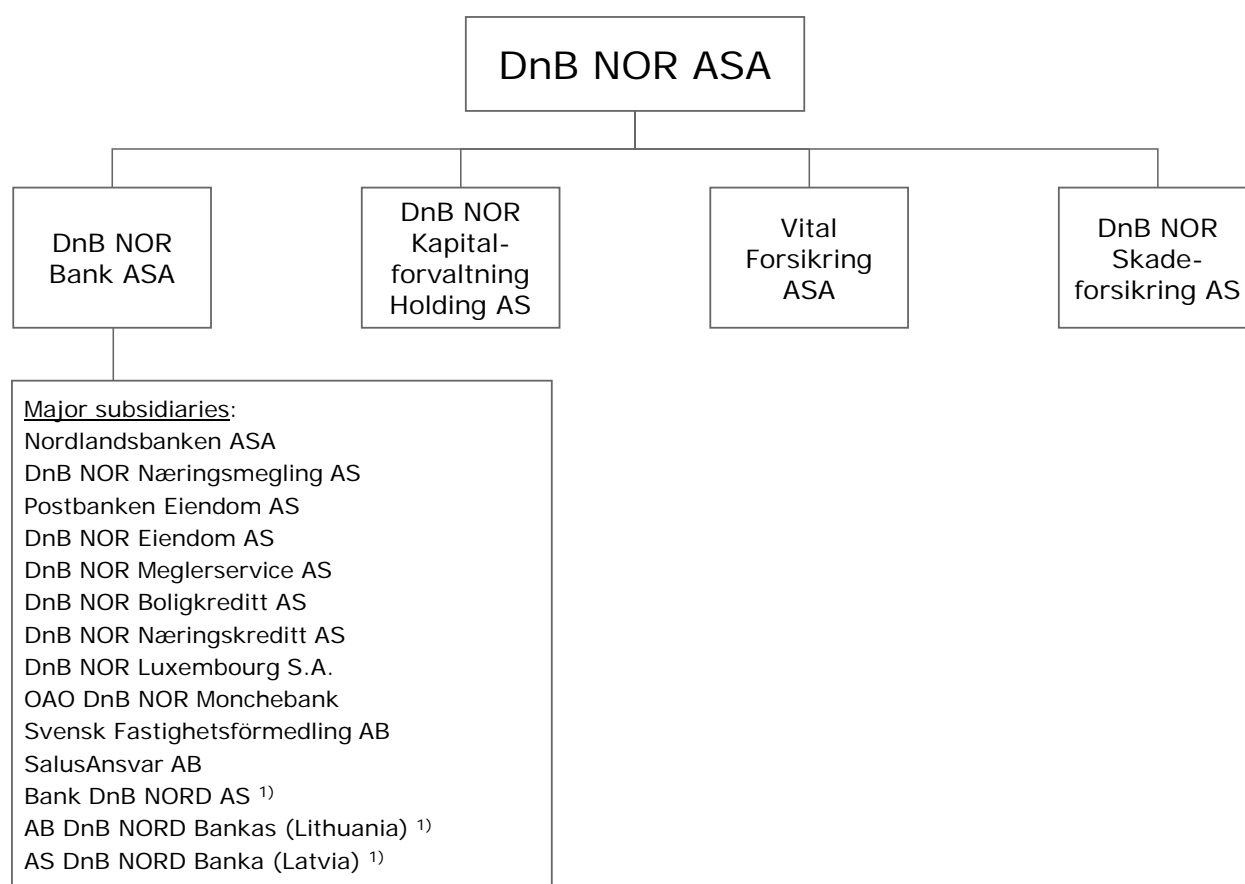
Dividends will be determined on the basis of expected profit levels in a normal situation, external parameters and the need to maintain capital adequacy at a satisfactory level.

Legal structure

In accordance with the requirements of the Norwegian regulatory authorities, the banking, asset management and insurance activities of the DnB NOR Group are organised in separate limited companies under the holding company DnB NOR ASA. Banking activities are organised in DnB NOR Bank ASA and its subsidiaries. All asset management activities are organised under a common holding company, DnB NOR Kapitalforvaltning Holding AS. Vital Forsikring ASA offers life insurance and pension saving products, both products with guaranteed returns and products with a choice of investment profile. DnB NOR Skadeforsikring AS offers non-life insurance products as part of a total product package for retail customers and small and medium-sized companies.

The chart below shows the legal structure of the DnB NOR Group.

DnB NOR Group - legal structure at end-September 2011



1) Operations in DnB NORD will be integrated in DnB NOR and are thus under restructuring. As part of the integration, ownership of the banks in Lithuania and Latvia was transferred to DnB NOR at end-June 2011. Bank DnB NORD in Denmark still owns the operations in Poland and Estonia as well as loan portfolios in Denmark and Finland. Following the restructuring, DnB NORD in Denmark will only engage in investment activity.

Group business structure

The activities in DnB NOR are organised in the business areas Retail Banking, Large Corporates and International, DnB NOR Markets and Insurance and Asset Management. The business areas operate as independent profit centres and have responsibility for serving the Group's customers and for the total range of products. DnB NOR's operations are organised as a separate division in Large Corporates and International called the Baltics and Poland Division, but will also in the future be reported as a separate profit centre.

Retail Banking is responsible for serving private customers and small and medium-sized corporate customers in the regional network in Norway. The organisation will enable the Group to utilise its wide range of products and services and expert skills in an optimal manner by coordinating activities in local markets and thus strengthen relations to customers in all Norwegian market segments.

The largest corporate clients in Norway and the international customers are served by the business area *Large Corporates and International*. The business area will concentrate on large corporates and further reinforce sound industry expertise.

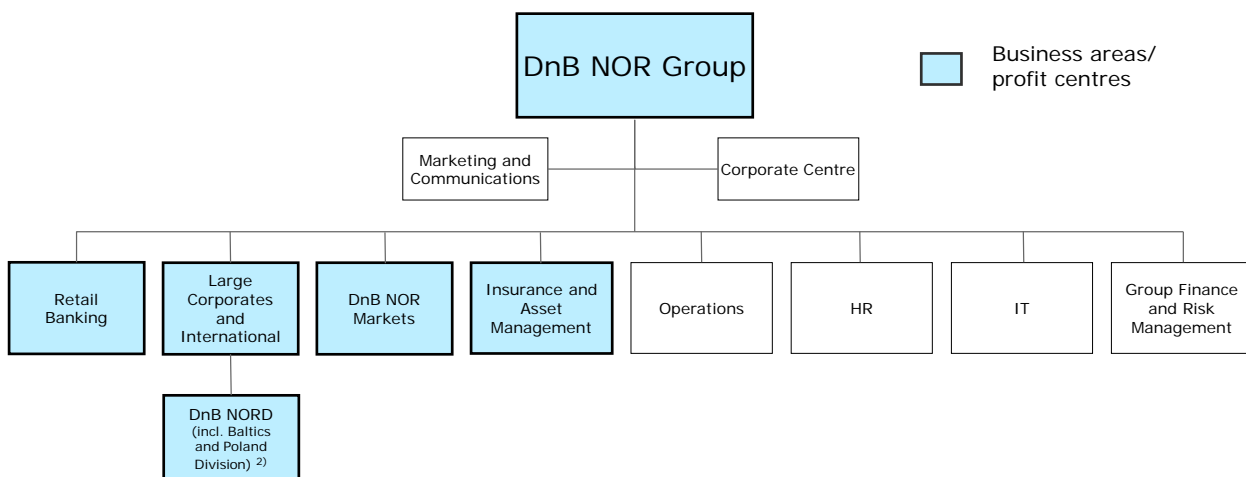
DnB NOR Markets is the Group's investment firm.

Insurance and Asset Management is responsible for life insurance, pension savings, non-life insurance and asset management in the Group.

Operational tasks and group services are carried out by the Group's staff and support units, which provide infrastructure and cost efficient services to the business areas. In addition, they perform functions for governing bodies and group management. The business areas have the opportunity to influence staff and support units in the Group by changing their demand patterns and levels of ambition.

The operational structure of DnB NOR deviates from its legal structure. The operational structure is adapted to the Group's business operations and should ensure good customer service, innovative product development and more efficient operations. All activities in subsidiaries fall within the business area relevant to the company's primary operations.

DnB NOR Group - organisation chart at end-September 2011 ¹⁾



1) Reporting structure.

2) In the presentation "DnB NOR" is used as a description of the entire DnB NOR Group, including the Baltics and Poland Division.

Equity-related data

Key figures

	Jan.-Sept. 2011	2010	2009	2008	2007
Number of shares at end of period (1 000) ¹⁾	1 628 799	1 628 799	1 628 799	1 332 654	1 332 654
Average number of shares (1 000)	1 628 799	1 628 799	1 335 838	1 332 654	1 333 402
Earnings per share (NOK)	5.47	8.66	6.43	6.91	11.08
Return on equity, annualised (%)	10.6	13.6	10.6	12.4	22.0
RARORAC, annualised (%) ²⁾	16.7	19.0	17.2	13.6	21.6
RORAC, annualised (%) ³⁾	17.7	25.2	12.6	15.3	31.9
Share price at end of period (NOK)	59.40	81.90	62.75	27.00	83.00
Diluted share price at end of period, adjusted for rights issue (NOK)	59.40	81.90	62.75	25.64	78.82
Price/earnings ratio ⁴⁾	8.14	9.50	9.85	3.91	7.49
Price/book value ⁵⁾	0.85	1.20	1.04	0.47	1.51
Dividend per share (NOK)	n/a	4.00	1.75	0.00	4.50
Dividend yield (%)	n/a	4.88	2.79	0.00	5.42
Equity per share including allocated dividend at end of period (NOK)	69.85	68.27	60.56	57.83	55.01

1) The Annual General Meeting on 28 April 2011 authorised the Board of Directors of DnB NOR ASA to acquire own shares for a total face value of up to NOK 732 959 487, corresponding to 4.5 per cent of share capital. The shares may be purchased through the stock market. Each share may be purchased at a price between NOK 10 and NOK 150. The authorisation is valid for a period of 12 months from 28 April 2011. Acquired shares shall be redeemed in accordance with regulations on the reduction of capital. An agreement has been signed with Norwegian Government/Ministry of Trade and Industry for the redemption of a proportional share of government holdings to ensure that the government's percentage ownership does not change as a result of the redemption of repurchased shares.

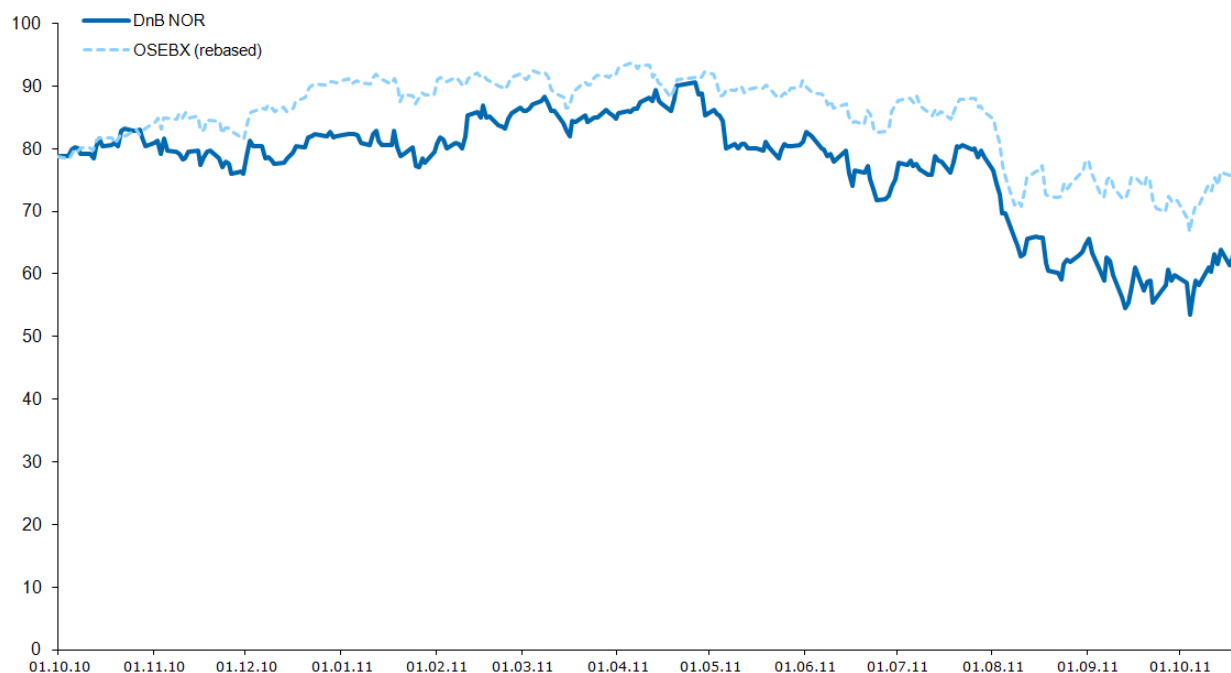
2) RARORAC (Risk-Adjusted Return On Risk-Adjusted Capital) is defined as risk-adjusted profits relative to the risk-adjusted capital requirement. Risk-adjusted profits indicate the level of profits in a normalised situation.

3) RORAC (Return On Risk-Adjusted Capital) is defined as profits for the period relative to the risk-adjusted capital requirement. Profits for the period exclude profits attributable to minority interests and are adjusted for the period's change in fair value recognised directly in equity and for the difference between recorded interest on average equity and interest on risk-adjusted capital.

4) Closing price at end of period relative to annualised earnings per share.

5) Closing price at end of period relative to recorded equity at end of period.

Share price development – 1 October 2010 to 20 October 2011

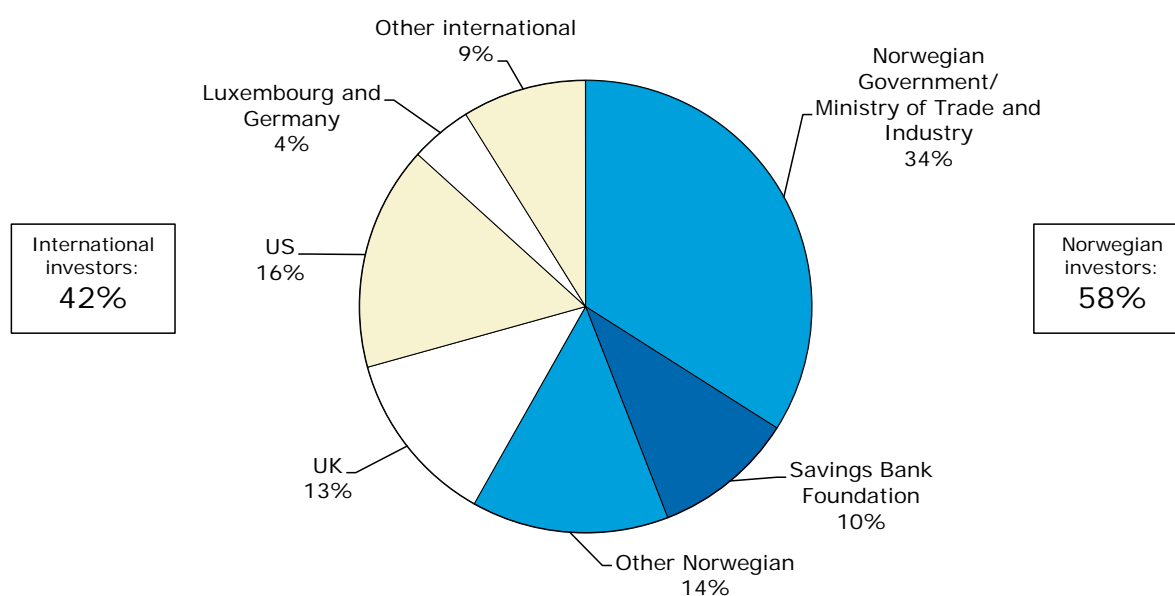


Shareholder structure as at 30 September 2011

Major shareholders

	Shares in 1 000	Ownership in %
Norwegian Government/Ministry of Trade and Industry	553 792	34.00
Sparebankstiftelsen DnB NOR (Savings Bank Foundation)	164 368	10.09
Folketrygdfondet (National Insurance Scheme Fund)	78 243	4.80
Blackrock Investments	35 494	2.18
Capital Research/Capital International	34 208	2.10
Fidelity Investments	27 412	1.68
People's Bank of China	23 950	1.47
Newton Investment Mangement	19 341	1.19
DnB NOR Funds	17 514	1.08
Jupiter Asset Mangement	16 889	1.04
Vanguard Investments Funds	15 791	0.97
Threadneedle Investment Funds	13 485	0.83
Schroder Investment	13 109	0.80
Standard Life	12 151	0.75
State Street Global Advisors	11 463	0.70
Saudi Arabian Monetary Agency	11 178	0.69
Bessemer Trust	10 388	0.64
Legal and General	8 260	0.51
Nordea Funds	8 219	0.50
JP Morgan Funds	7 577	0.47
Total largest shareholders	1 082 833	66.48
Other	545 965	33.52
Total	1 628 799	100.00

Ownership according to investor category



Accounting principles etc.

Accounting principles

The third quarter accounts 2011 have been prepared according to IAS 34 Interim Financial Reporting. A description of the accounting principles applied by the Group is found in the annual report for 2010. The annual and interim accounts are prepared according to IFRS principles as approved by the EU. The Group's accounting principles and calculation methods are essentially the same as those described in the annual report for 2010. No new or amended accounting standards or interpretations entered into force during the third quarter of 2011.

Important accounting estimates and discretionary assessments

When preparing the consolidated accounts, management makes estimates and discretionary assessments and prepares assumptions that influence the effect of the accounting principles applied and thus the recorded values of assets, liabilities, income and expenses. A more detailed description of important estimates and assumptions is presented in note 1 Important accounting estimates and discretionary assessments in the annual report for 2010.

Section 2

Financial results DnB NOR Group

Financial results

Income statement – condensed ¹⁾

Amounts in NOK million	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net interest income	6 394	6 048	6 018	6 153	5 978	18 460	17 283
<i>Net commissions and fees, core business ²⁾</i>	1 933	2 007	1 864	1 926	1 843	5 804	5 367
<i>Net financial items ²⁾</i>	1 770	1 977	1 604	2 627	1 472	5 351	6 236
Net other operating income, total	3 703	3 984	3 467	4 553	3 315	11 154	11 603
Total operating expenses before impairment losses for goodwill and intangible assets	4 862	4 931	4 793	4 610	4 482	14 587	13 310
Impairment losses for goodwill and intangible assets	0	0	0	0	0	0	591
Pre-tax operating profit before write-downs	5 235	5 101	4 692	6 096	4 812	15 028	14 985
Net gains on fixed and intangible assets	6	9	5	26	(11)	20	(2)
Write-downs on loans and guarantees	1 170	457	892	529	643	2 519	2 468
Pre-tax operating profit	4 072	4 652	3 805	5 593	4 157	12 529	12 515
Taxes	1 604	1 116	913	367	1 149	3 633	3 754
Profit from operations and non-current assets held for sale, after taxes	25	11	(41)	57	30	(5)	17
Profit for the period	2 493	3 546	2 851	5 284	3 038	8 890	8 778
Profit attributable to shareholders	2 493	3 546	2 851	5 349	3 084	8 890	9 465
Profit attributable to minority interests	0	0	0	(65)	(46)	0	(687)

1) For a more detailed income statement, see page 40.

2) See "Net other operating income" on page 25 for specification.

Mark-to-market changes on own debt and other items not related to underlying operations and non-recurring items

Amounts in NOK million	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Gain on Nordito shareholding	-	-	-	-	-	-	1 170
Total income, other	1 686	44	(506)	830	(717)	1 224	(40)
International bond portfolio - credit spread	(288)	-	-	-	-	(288)	-
Termination of contractual pension scheme ¹⁾	-	-	-	-	-	-	367
Impairment losses for goodwill and intangible assets	0	0	0	0	0	0	591
Pre-tax operating profit before write-downs	1 398	44	(506)	830	(717)	936	907

1) The contractual pension scheme for early retirement was terminated during 2010, and excess provisions were reversed in the first quarter of 2010. A new contractual pension scheme has been introduced in 2011.

Balance sheet – condensed ¹⁾

<i>Amounts in NOK billion</i>	30 Sept. 2011	30 June 2011	31 March 2011	31 Dec. 2010	30 Sept. 2010
Deposits with central banks	277	16	242	16	16
Lending to and deposits with credit institutions	56	41	73	48	50
Net lending to customers	1 247	1 202	1 173	1 170	1 152
Other assets	603	595	609	627	645
Total assets	2 183	1 854	2 097	1 862	1 863
Loans and deposits from credit institutions	356	207	385	258	258
Deposits from customers	753	648	678	642	607
Short-term debt securities issued	206	170	186	154	175
Long-term debt securities issued	391	368	381	348	358
Other liabilities and provisions	364	349	354	349	358
Equity	114	111	114	111	107
Total liabilities and equity	2 183	1 854	2 097	1 862	1 863
Ratio of deposits to net lending (%)	60.3	53.9	57.8	54.8	52.6
Adjusted ratio of deposits to net lending (%) ²⁾	58.3	53.9	55.6	54.7	52.5
Total combined assets	2 439	2 119	2 380	2 141	2 134

1) For a more detailed balance sheet, see page 40.

2) Excluding short-term money market deposits in DnB NOR New York.

Financial highlights

	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Cost/income ratio (%) ¹⁾	48.2	49.2	50.5	43.1	48.2	49.3	49.4
Return on equity, annualised (%) ²⁾	8.8	12.6	10.3	19.6	11.8	10.6	12.4
Earnings per share (NOK) ²⁾	1.53	2.18	1.76	3.25	1.90	5.47	5.83
Total combined assets at end of period (NOK billion)	2 439	2 119	2 380	2 141	2 134	2 439	2 134
Tier 1 capital ratio at end of period (%) ³⁾	9.3	9.8	10.0	10.1	9.7	9.3	9.7

1) Excluding impairment losses for goodwill, other intangible assets and reversals of provisions for contractual early retirement pensions. Total income excludes a gain resulting from the merger between the payment services company Nordito and the Danish PBS Holding in the second quarter of 2010.

2) The figures for the fourth quarter of 2010 are based on profit for the period without adjustment for minority interests due to the purchase of the remaining shares in DnB NORD.

3) Including 50 per cent of profit for the period, except for year-end figures.

Norwegian and international units

Norwegian units

<i>Per cent</i>	3Q11	2Q11	3Q10
Share of group income	81.6	81.6	81.3
Cost/income ratio	47.8	48.2	48.1
Share of net Group lending to customers	81.4	82.4	80.9
Non-performing and doubtful commitments relative to total commitments	0.7	0.8	0.9
Write-down ratio (per cent) ¹⁾	40.6	38.8	38.0
Individual write-downs in relation to net lending, annualised	0.11	0.09	0.11

International units excl. DnB NORD

<i>Per cent</i>	3Q11	2Q11	3Q10
Share of group income	13.2	13.6	12.6
Cost/income ratio	44.7	46.2	44.4
Share of net Group lending to customers	13.9	12.7	13.7
Non-performing and doubtful commitments relative to total commitments	0.2	0.3	1.7
Write-down ratio (per cent) ¹⁾	138.1	117.8	43.4
Individual write-downs in relation to net lending, annualised	0.31	0.02	0.46

DnB NORD

<i>Per cent</i>	3Q11	2Q11	3Q10
Share of group income	5.2	4.8	6.1
Cost/income ratio	62.5	73.9	57.8
Share of net Group lending to customers	4.7	5.0	5.4
Non-performing and doubtful commitments relative to total commitments	11.6	13.4	14.7
Write-down ratio (per cent) ¹⁾	47.9	40.9	38.5
Individual write-downs in relation to net lending, annualised	3.49	1.24	2.05

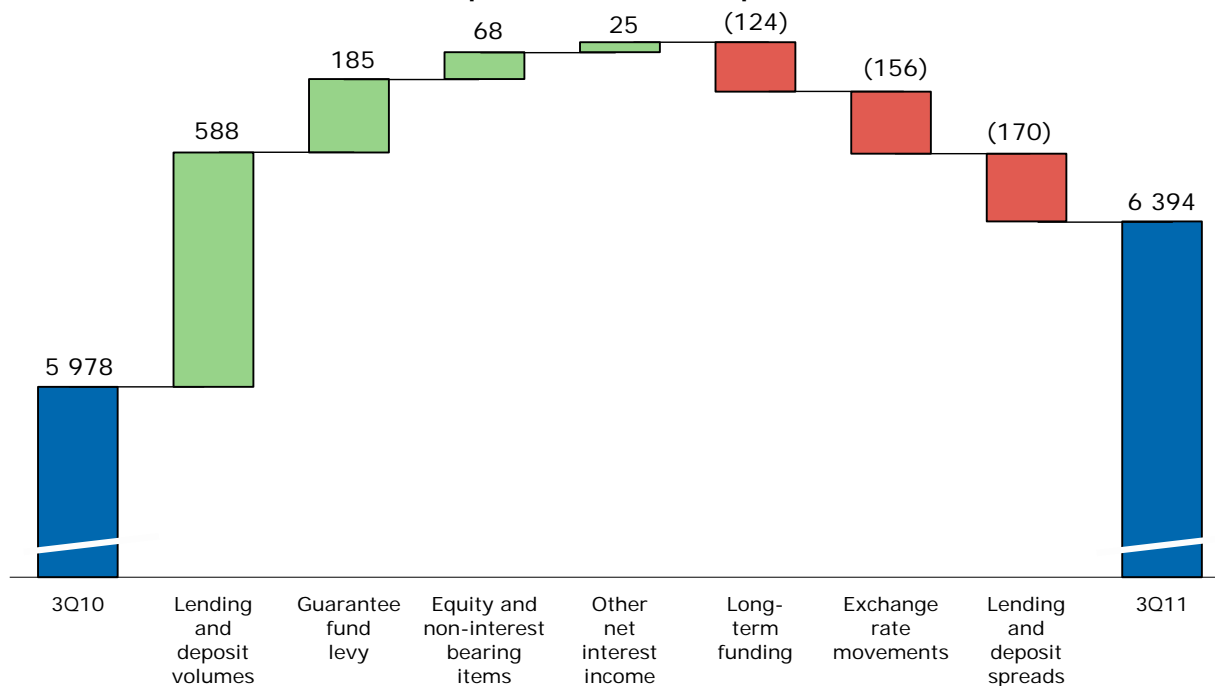
1) Write-down ratio includes individual and collective write-downs as a percentage of gross non-performing and gross doubtful commitments.

Net interest income

Changes in net interest income

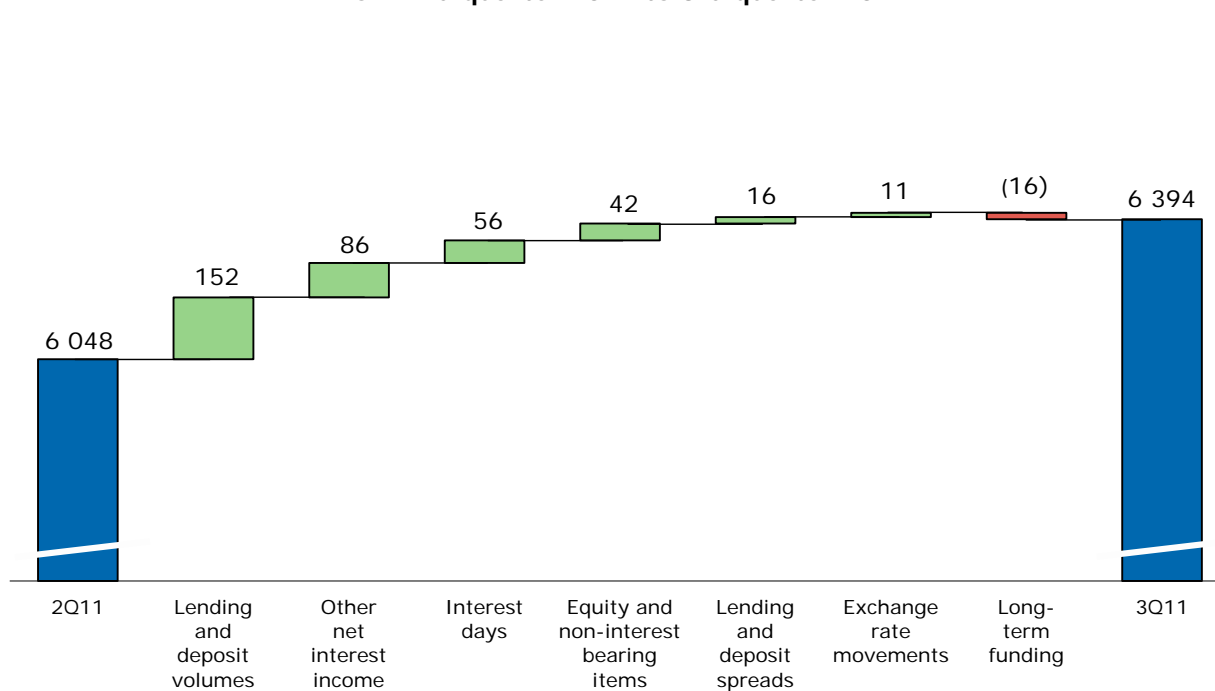
NOK million

From 3rd quarter 2010 to 3rd quarter 2011



NOK million

From 2nd quarter 2011 to 3rd quarter 2011



Net interest income

Amounts in NOK million	Average volumes			Spreads in per cent			Net interest income ²⁾		
	3Q11	2Q11	3Q10	3Q11	2Q11	3Q10	3Q11	2Q11	3Q10
Lending to customers ¹⁾	1 210 766	1 174 221	1 130 818	1.55	1.55	1.57	4 727	4 547	4 484
Deposits from customers ¹⁾	691 351	671 148	625 683	0.33	0.31	0.41	573	520	640
Equity and non-interest bearing items	88 475	90 111	86 714	2.94	2.70	2.69	656	607	588
Other							438	373	267
Total net interest income							6 394	6 048	5 978

1) Average nominal amounts, excluding impaired loans.

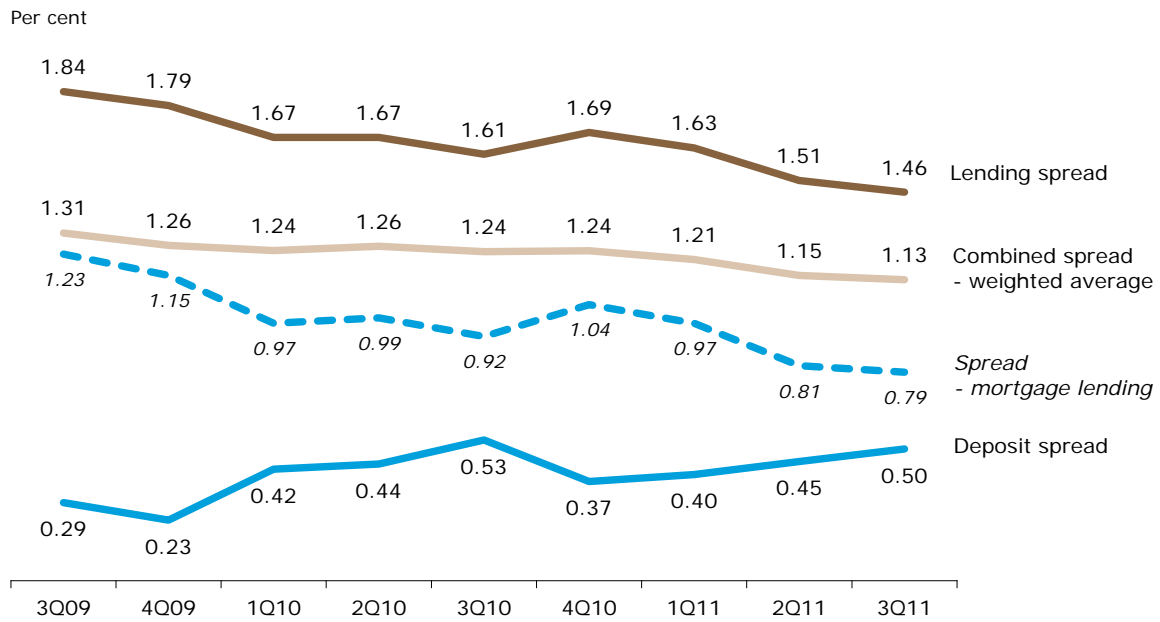
2) Including exchange rate movements.

Segmental interest rate spreads ¹⁾

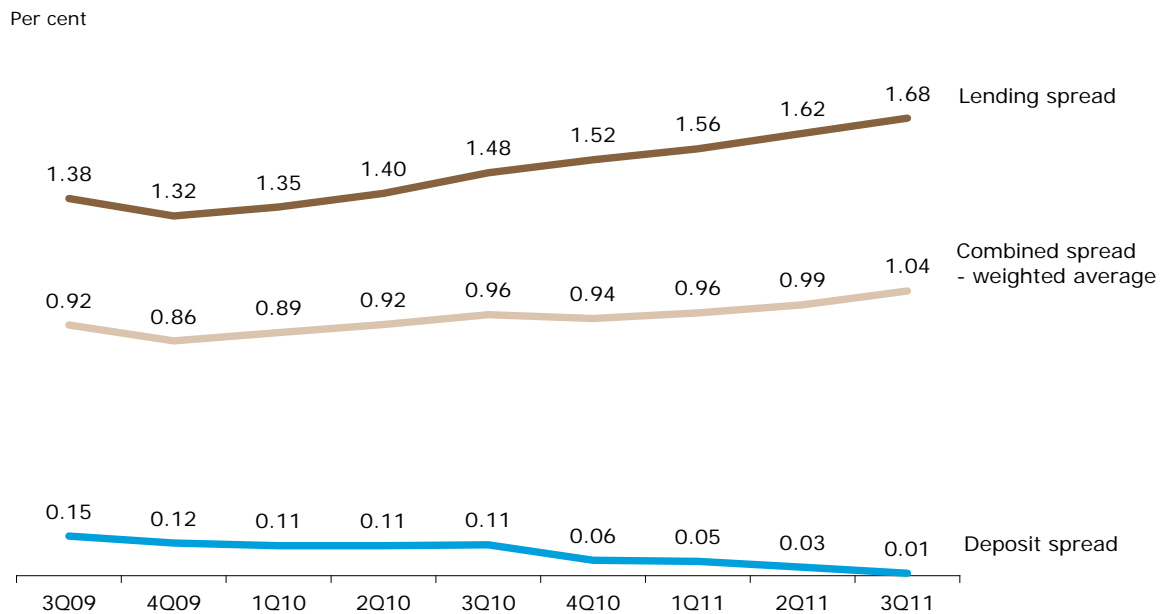
Per cent	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Lending:							
Retail Banking ^{*)}	1.46	1.51	1.63	1.69	1.61	1.53	1.65
Large Corporates and International	1.68	1.62	1.56	1.52	1.48	1.62	1.41
DnB NORD	1.80	1.72	1.65	1.97	1.94	1.72	1.75
Total	1.55	1.55	1.61	1.67	1.57	1.57	1.58
Deposits:							
Retail Banking	0.50	0.45	0.40	0.37	0.53	0.45	0.47
Large Corporates and International	0.01	0.03	0.05	0.06	0.11	0.03	0.11
DnB NORD	1.10	0.79	0.66	0.64	0.62	0.84	0.58
Total	0.33	0.31	0.29	0.27	0.41	0.31	0.34
Combined spread - lending and deposits:							
Retail Banking	1.13	1.15	1.21	1.24	1.24	1.16	1.25
Large Corporates and International	1.04	0.99	0.96	0.94	0.96	1.00	0.92
DnB NORD	1.59	1.43	1.33	1.57	1.56	1.45	1.44
Weighted total average	1.11	1.10	1.13	1.17	1.16	1.11	1.14
^{*)} of which mortgage lending portfolio	0.79	0.81	0.97	1.04	0.92	0.85	0.96

1) Margins are calculated based on money market rates and do not include additional funding costs related to liquidity measures.

Development in average interest rate spreads – Retail Banking

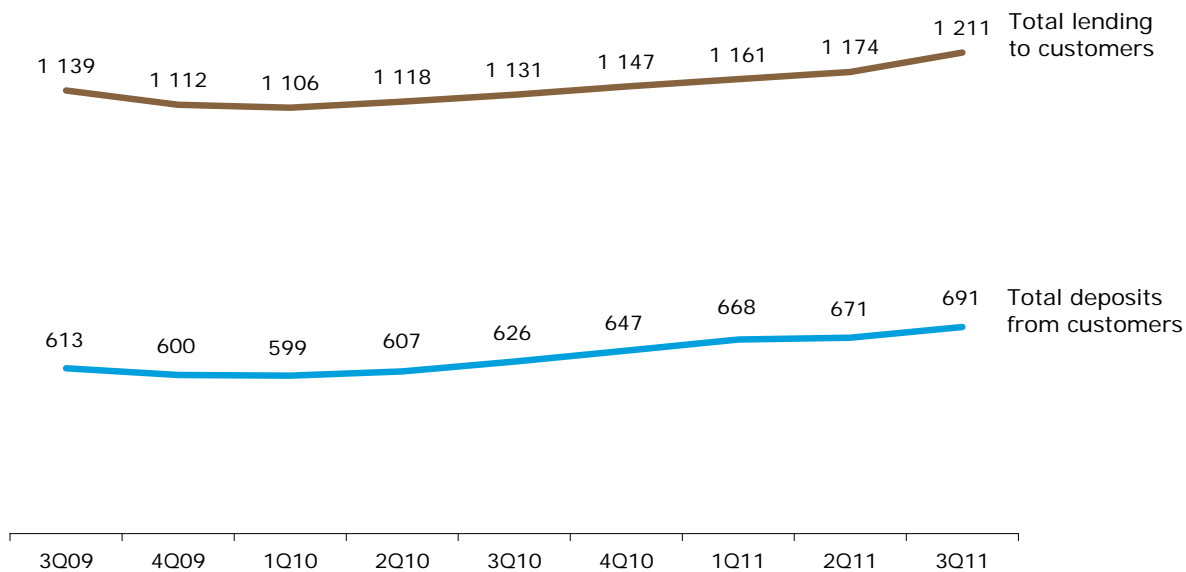


Development in average interest rate spreads – Large Corporates and International



Development in average volumes – lending and deposits ¹⁾

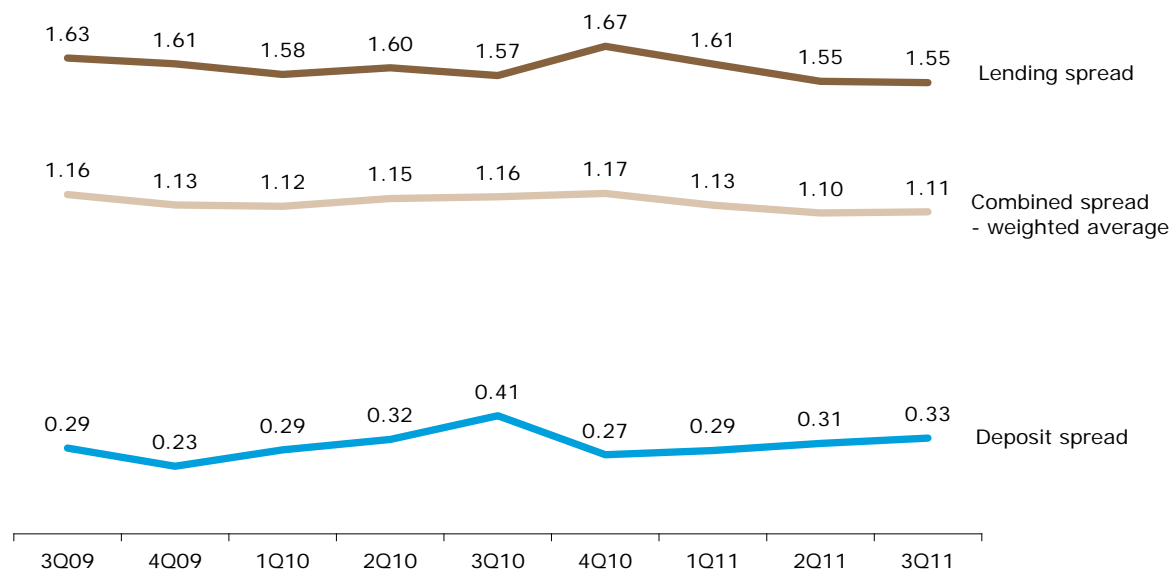
NOK billion



1) Average nominal amounts, excluding impaired loans

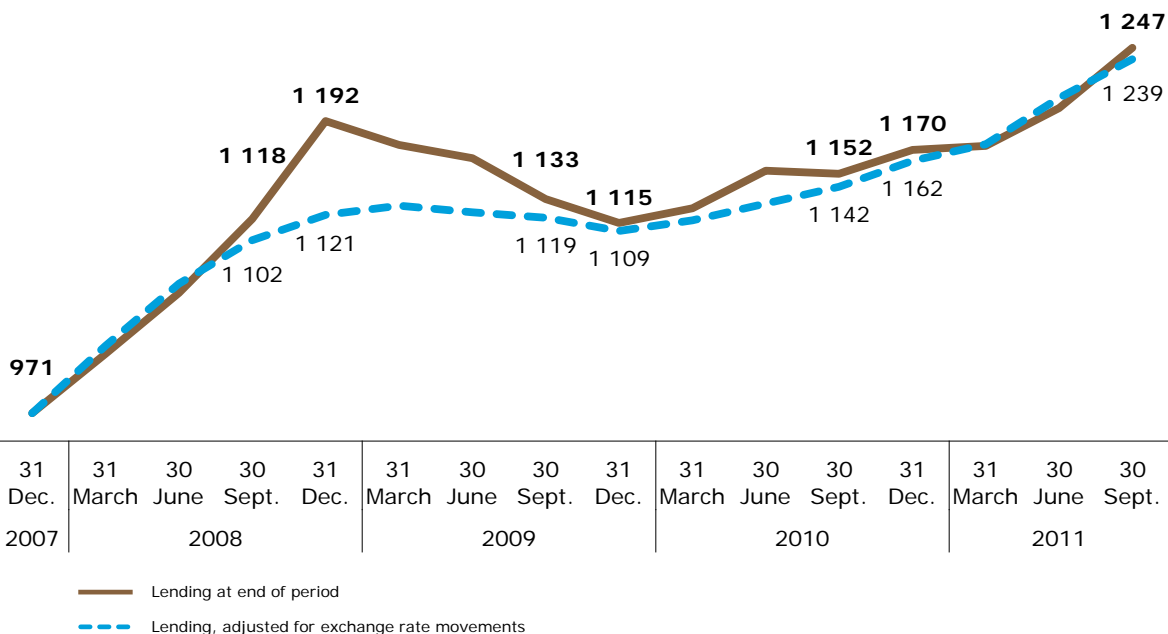
Quarterly development in average interest rate spreads

Per cent



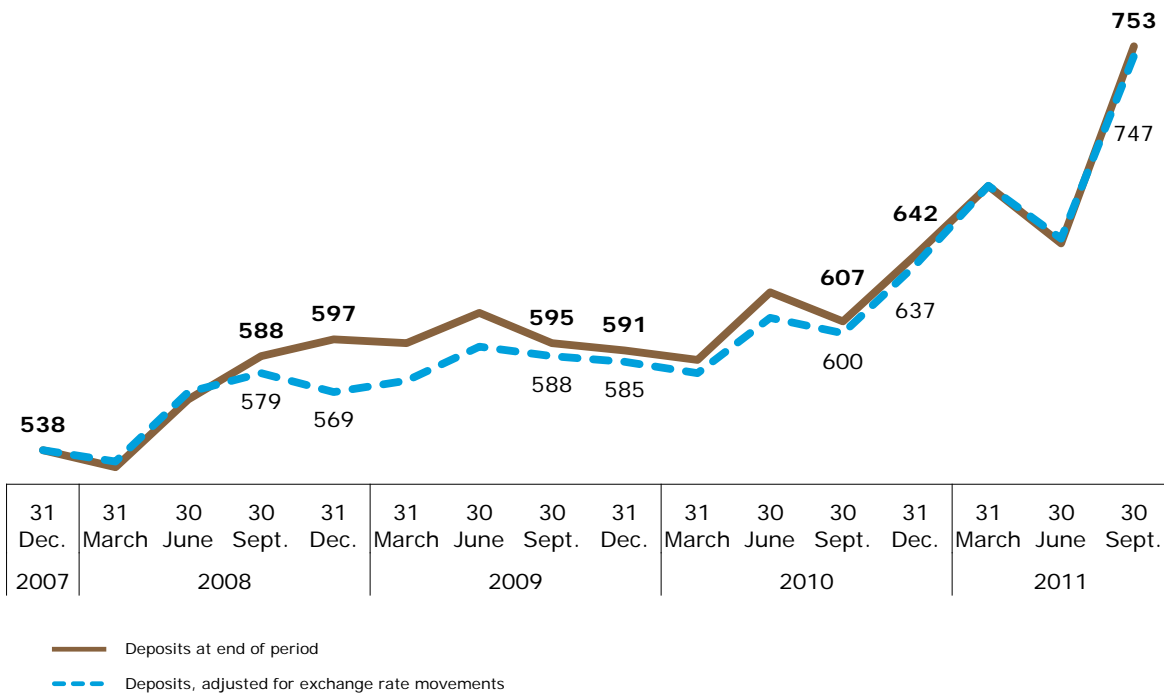
Development in volumes – net lending to customers

NOK billion



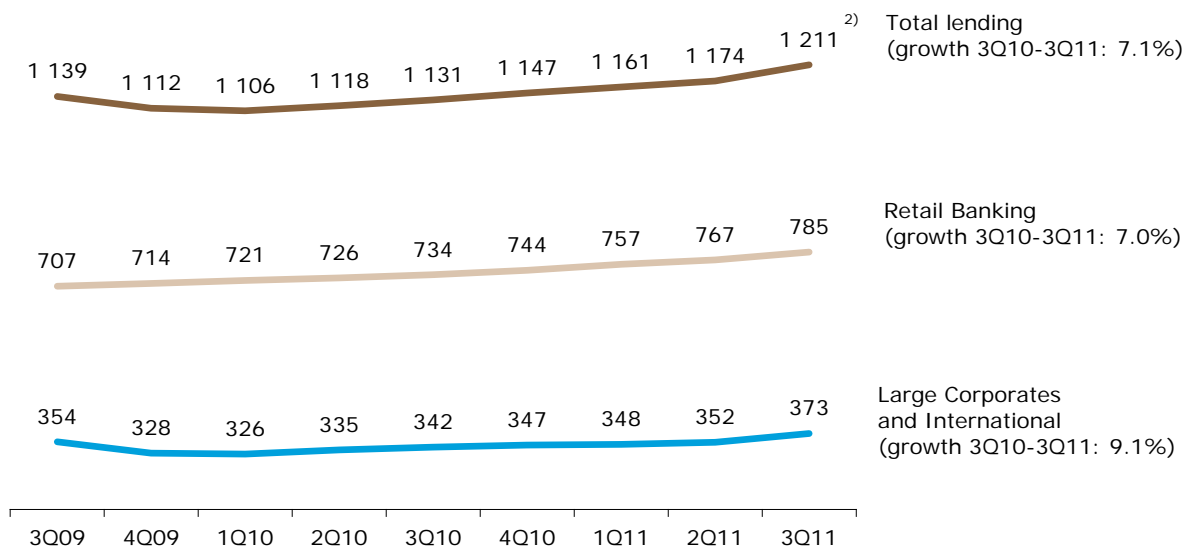
Development in volumes – deposits from customers

NOK billion



Development in average volumes – lending to customers ¹⁾

NOK billion

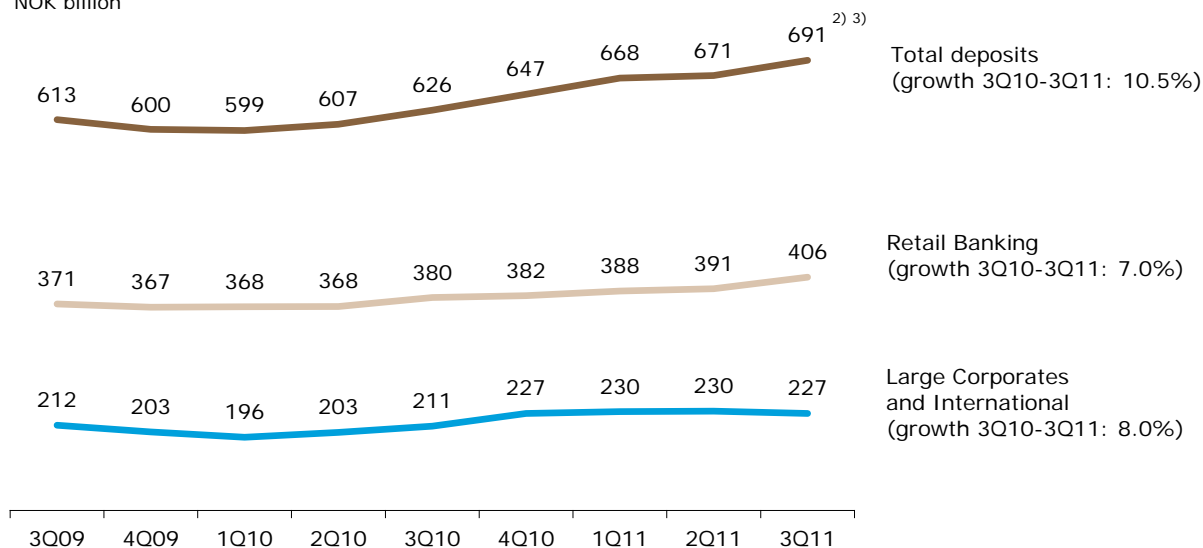


1) Average nominal amounts, excluding impaired loans

2) Of which DnB NOR: NOK 54 billion. Total lending excluding DnB NOR: NOK 1 157 billion (growth: 9.0%)

Development in average volumes – deposits from customers ¹⁾

NOK billion



1) Average nominal amounts

2) Of which DnB NOR: NOK 23 billion. Total deposits excluding DnB NOR: NOK 669 billion (growth: 14.3%)

3) Growth in total deposits from 3Q10 to 3Q11 excluding short-term money market deposits: 8.0%

Net other operating income

<i>Amounts in NOK million</i>	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. Sept.	
						2011	2010
Money transfer and interbank transactions	497	471	457	387	508	1 425	1 416
Asset management services	221	248	261	245	209	730	730
Credit broking	168	116	107	244	76	391	182
Real estate broking	252	301	199	223	220	752	638
Custodial services	43	49	52	50	40	144	133
Securities trading	27	56	76	73	45	159	151
Sale of insurance products	620	647	603	607	643	1 871	1 835
Other income from banking services	105	119	109	97	101	332	283
Net commissions and fees, core business	1 933	2 007	1 864	1 926	1 843	5 804	5 367
Net gains on equity investments including dividends	138	147	152	750	129	437	219
Corporate finance etc.	107	107	117	207	157	331	401
Profit from companies accounted for by the equity method	(79)	(28)	72	72	99	(34)	108
Other income ¹⁾	279	171	197	121	137	648	1 583
Net financial and risk result from Vital ²⁾	(862)	322	501	519	801	(38)	799
Net premium income/insurance claims, non-life insurance	74	53	53	25	54	181	67
Customer trading in FX and interest rate instruments, DnB NOR Markets	376	296	327	391	302	1 000	922
FX and interest rate instruments, DnB NOR Markets	404	641	640	232	344	1 686	1 246
FX and interest rate instruments, other	1 331	267	(458)	311	(550)	1 141	890
Net financial items	1 770	1 977	1 604	2 627	1 472	5 351	6 236
Net other operating income , total ^{**)}	3 703	3 984	3 467	4 553	3 315	11 154	11 603
<i>As a percentage of total income</i>	<i>36.7</i>	<i>39.7</i>	<i>36.6</i>	<i>42.5</i>	<i>35.7</i>	<i>37.7</i>	<i>40.2</i>

*) Of which:

Net gains on assets in Vital	(5 275)	3 342	3 473	6 414	4 152	1 540	8 655
Guaranteed returns and allocations to policyholders in Vital	(4 208)	2 884	2 972	5 879	3 324	1 648	7 621
Premium income etc. included in the risk result in Vital	1 213	1 211	1 226	1 242	1 164	3 650	3 479
Insurance claims etc. included in the risk result in Vital	1 017	1 355	1 234	1 248	1 195	3 606	3 729
Net financial and risk result in Vital	(871)	314	493	528	797	(63)	784
Eliminations in the group accounts	9	8	8	(9)	4	25	15
Net financial and risk result from Vital ²⁾	(862)	322	501	519	801	(38)	799

**) Of which:

DnB NORD	188	165	174	120	222	528	507
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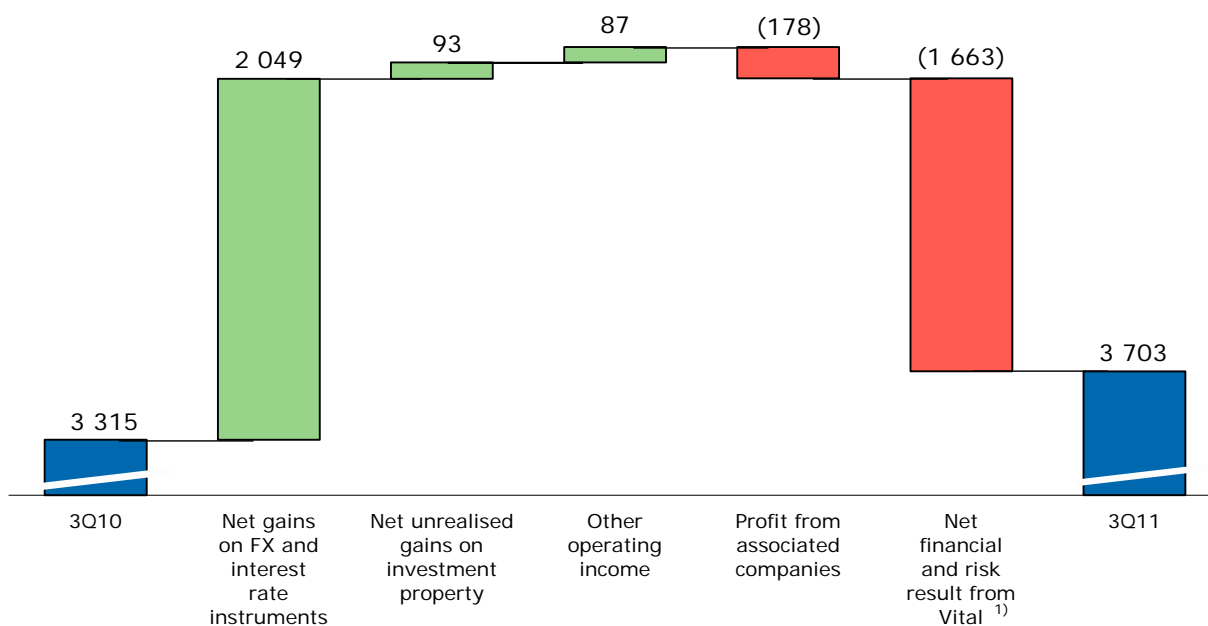
1) Includes a gain of NOK 1 170 million from the merger between the payment services company Nordito and the Danish PBS Holding in the second quarter of 2010.

2) For a detailed specification of Vital's income statement, see page 75.

Changes in net other operating income

NOK million

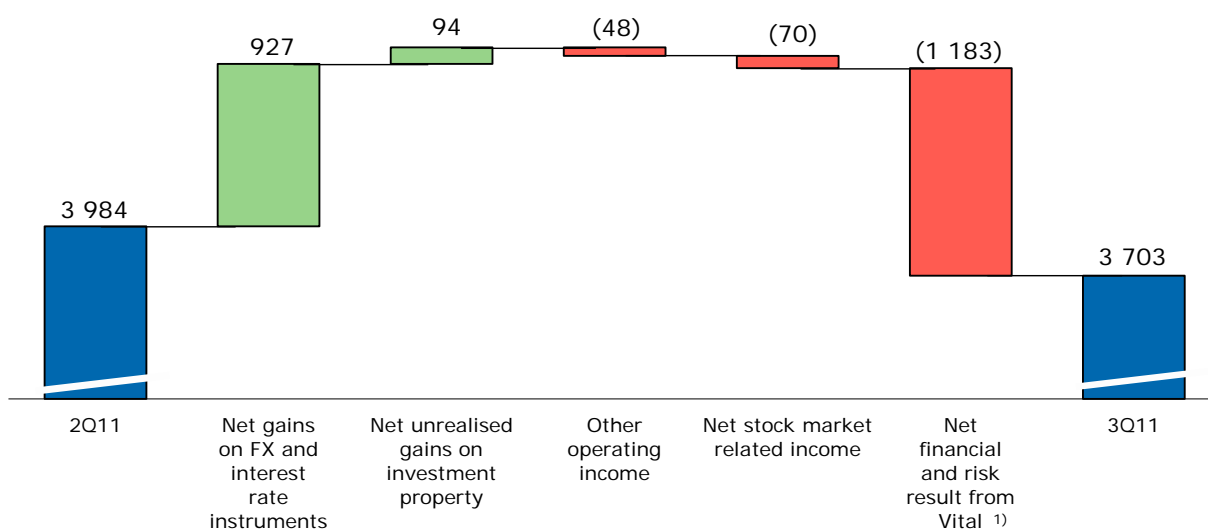
From 3rd quarter 2010 to 3rd quarter 2011



1) After guaranteed returns and allocations to policyholders

NOK million

From 2nd quarter 2011 to 3rd quarter 2011



1) After guaranteed returns and allocations to policyholders

Operating expenses

<i>Amounts in NOK million</i>	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. Sept.	
						2011	2010
Salaries	1 931	1 920	1 757	1 830	1 772	5 608	5 241
Employer's national insurance contributions	263	265	263	260	254	791	765
Pension expenses ¹⁾	250	257	253	158	221	760	290
Restructuring expenses	(4)	1	2	(19)	13	(1)	55
Other personnel expenses	163	171	169	209	160	502	471
Total salaries and other personnel expenses	2 603	2 614	2 444	2 438	2 419	7 661	6 821
Fees ²⁾	434	408	407	365	322	1 249	1 072
IT expenses ²⁾	420	401	433	345	421	1 255	1 290
Postage and telecommunications	87	91	95	98	85	273	278
Office supplies	21	23	23	28	21	67	70
Marketing and public relations	218	252	238	224	166	708	587
Travel expenses	54	70	59	83	52	183	161
Reimbursement to Norway Post for transactions executed	43	44	42	36	51	128	115
Training expenses	11	18	22	26	12	50	48
Operating expenses on properties and premises	328	349	352	308	313	1 029	972
Operating expenses on machinery, vehicles and office equipment	36	37	36	47	31	109	104
Other operating expenses	168	181	225	123	168	573	612
Other expenses	1 819	1 874	1 930	1 685	1 641	5 623	5 310
Impairment losses for goodwill ³⁾	0	0	0	0	0	0	194
Depreciations and write-downs of fixed and intangible assets ⁴⁾	439	444	419	487	421	1 302	1 576
Total depreciations and write-downs of fixed and intangible assets	439	444	419	487	421	1 302	1 770
Total operating expenses	4 862	4 931	4 793	4 610	4 482	14 587	13 901
Of which DnB NORD	328	356	345	342	328	1 029	1 358

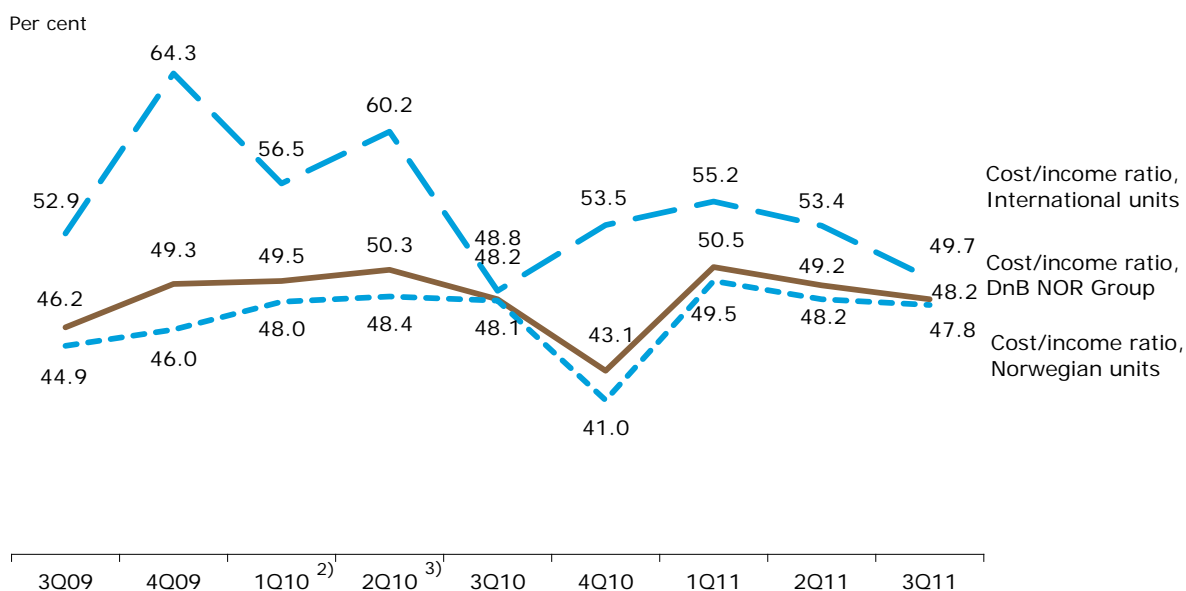
- 1) Pension expenses for the first quarter of 2010 were reduced by NOK 367 million due to the reversal of provisions for contractual early retirement pensions.
- 2) Fees include system development fees and must be viewed relative to IT expenses.
- 3) Impairment losses for goodwill of NOK 194 million relating to Svensk Fastighetsförmedling were recorded in the second quarter of 2010.
- 4) Including write-downs on IT investments in DnB NORD of NOK 346 million in the second quarter of 2010.

Changes in operating expenses

Amounts in NOK million	3Q11	Change	3Q10
Total operating expenses	4 862	380	4 482
<i>Income-related items:</i>			
Operational leasing		22	
København Ejendomme		11	
Performance-based pay		83	
Sales expenses etc.		52	
<i>Expenses directly related to operations:</i>			
Cost programme		(89)	
Wage and price inflation		125	
IT expenses		93	
Rise in pension expenses		29	
Fees including rebranding project		41	
Sundry expenses		14	

Amounts in NOK million	3Q11	Change	2Q11
Total operating expenses	4 862	(70)	4 931
<i>Income-related items:</i>			
Sales expenses etc.		(34)	
<i>Expenses directly related to operations:</i>			
Cost programme		(14)	
Properties and premises etc.		(25)	
Travel and training expenses		(22)	
IT expenses		17	
Sundry expenses		8	

Ordinary cost/income ratio ¹⁾



1) Excluding impairment losses for goodwill and intangible assets.

2) Excluding the reversal of provisions for contractual early retirement pensions.

3) Excluding a gain from the merger between the payment services company Nordito and the Danish PBS Holding.

Number of employees – full-time positions

<i>Full-time positions</i>	30 Sept. 2011	30 June 2011	31 March 2011	31 Dec. 2010	30 Sept. 2010
Retail Banking ^{1) 2)}	5 001	4 928	4 845	4 842	4 948
Large Corporates and International	1 138	1 117	1 107	1 103	1 084
DnB NOR Markets	693	688	677	668	666
Operations	991	945	946	986	1 022
Insurance and Asset Management	1 067	1 047	1 055	1 047	1 055
DnB NOR	3 234	3 169	3 155	3 159	3 138
Staff and support units ²⁾	1 357	1 319	1 242	1 217	1 226
Total ordinary operations	13 481	13 212	13 027	13 021	13 140

1) The increase in the number of full-time positions in the third quarter of 2011 was due to increased staff in the distribution network.

2) In the second quarter of 2011, 65 full-time positions were transferred to Marketing and Communications from other parts of the Group, of which 36 full-time positions were transferred from Retail Banking.

IT expenses

<i>Amounts in NOK million</i>	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
IT operating expenses	502	510	510	484	469	1 522	1 500
Systems development expenses ¹⁾	565	541	526	472	506	1 632	1 486
Total IT expenses ²⁾	1 067	1 051	1 036	956	975	3 154	2 986

1) Excluding write-downs on IT investments in DnB NOR of NOK 346 million in the second quarter of 2010.

2) Including salaries and indirect costs.

Taxes

The DnB NOR Group's tax charge for the third quarter of 2011 was NOK 1 604 million, up from NOK 1 149 million in the year-earlier period. Relative to pre-tax operating profits, the tax charge increased to 39.4 per cent, from 27.6 per cent in the third quarter of 2010. The main factor behind the high tax charge in the third quarter of 2011 was losses on equity investments in Vital classified within the tax exemption model. In addition, a review was made of losses carried forward in DnB NOR, whereby deferred tax assets were recorded in the balance sheet. The estimated tax charge for the full year 2011 was also revised upwards in the third quarter, to 29 per cent, resulting in a higher tax charge for both the third and fourth quarter of the year.

Lending

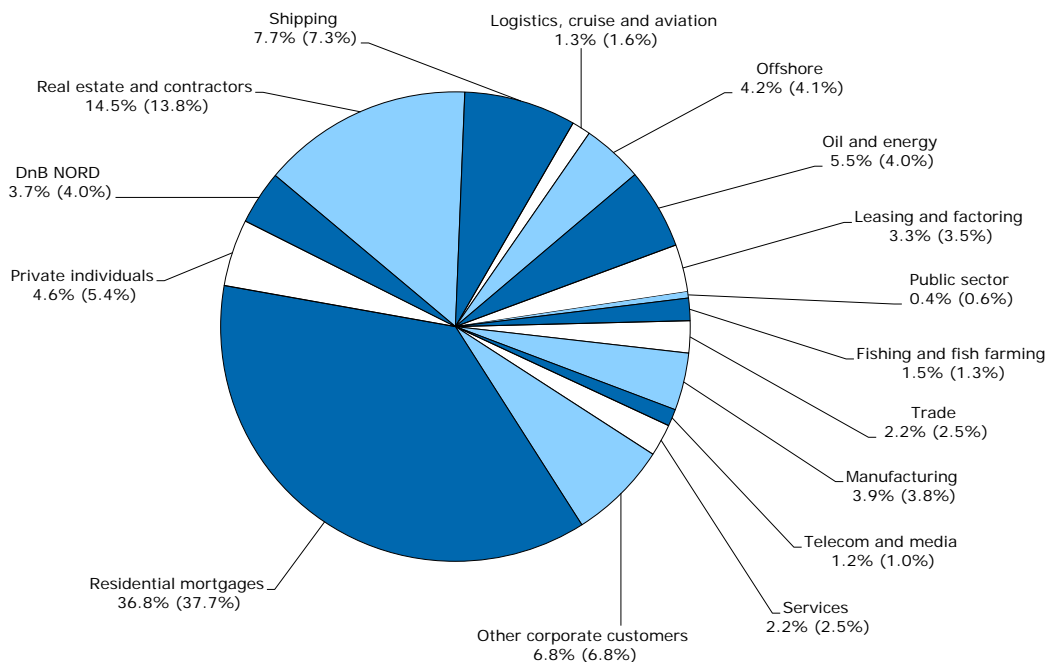
Net lending to principal customer groups ^{1) 2)}

<i>Amounts in NOK billion</i>	30 Sept. 2011	30 June 2011	31 March 2011	31 Dec. 2010	30 Sept. 2010
Private individuals	585.9	573.1	560.5	559.1	552.5
Transportation by sea and pipelines, vessel construction	145.1	126.3	129.4	133.9	132.4
Real estate	187.1	183.7	180.4	175.8	162.3
Manufacturing	47.4	49.6	52.4	47.7	45.4
Services and management	86.9	82.9	73.0	74.0	95.8
Trade	36.9	37.0	37.2	33.9	36.2
Oil and gas	16.5	15.6	14.4	18.3	13.1
Transportation and communication	32.6	31.4	29.5	29.4	23.6
Building and construction	41.1	38.5	35.3	35.8	34.0
Power and water supply	26.1	22.9	22.8	22.8	18.4
Seafood	16.3	14.5	13.2	13.9	13.5
Hotels and restaurants	4.3	4.2	4.2	5.1	5.1
Agriculture and forestry	7.8	7.3	7.3	7.5	7.5
Central and local government	6.4	7.5	5.5	6.0	6.3
Other sectors	6.6	7.3	7.8	6.7	5.5
Net lending to customers	1 247.1	1 202.0	1 173.1	1 170.0	1 151.6

1) Lending after individual write-downs, nominal amounts. The breakdown into principal customer groups is based on standardised sector and industry categories set up by Statistics Norway.

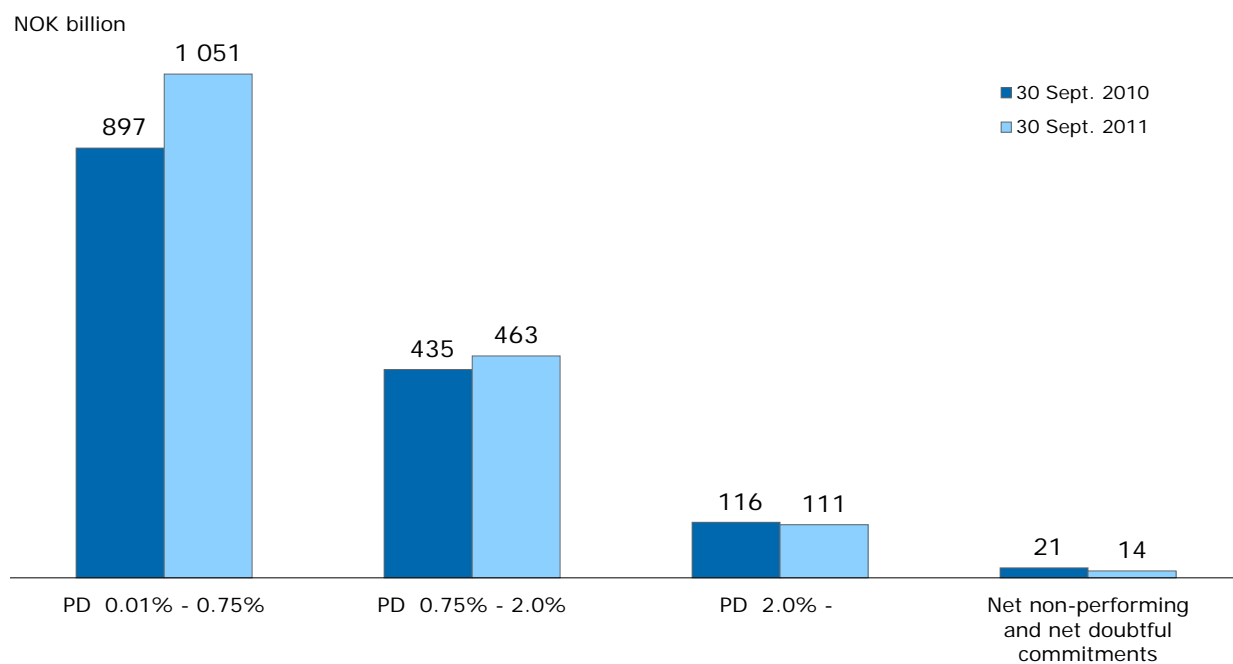
2) In the fourth quarter of 2010, industry codes for the international portfolio were reviewed. Following the review, loans totalling NOK 24 billion were reclassified from services and management to transportation by sea and pipelines, vessel construction, real estate, manufacturing, oil and gas and transportation and communication.

Exposure at default by segments as defined in DnB NOR's management reporting as at 30 September 2011 ¹⁾



1) Distribution of exposure at default based on internal segmentation of customers, excluding net non-performing and net doubtful commitments. Comparable figures as at 30 September 2010 in parentheses.

Risk classification of portfolio ¹⁾



1) Based on DnB NOR's risk classification system. The volume represents the expected outstanding amount in the event of default, except for net non-performing and net doubtful commitments which are net recorded exposures in the accounts. PD = probability of default.

DnB NOR's risk classification ¹⁾

Risk class	Probability of default (per cent)		External rating	
	As from	Up to	Moody's	Standard & Poor's
1	0.01	0.10	Aaa - A3	AAA - A+
2	0.10	0.25	Baa1 - Baa2	BBB+ - BBB
3	0.25	0.50	Baa3	BBB-
4	0.50	0.75	Ba1	BB+
5	0.75	1.25	Ba2	BB
6	1.25	2.00		
7	2.00	3.00	Ba3	BB-
8	3.00	5.00	B1	B+
9	5.00	8.00	B2	B
10	8.00	impaired	B3, Caa/C	B-, CCC/C

1) DnB NOR's risk classification system, where 1 represents the lowest risk and 10 the highest risk.

The Group's exposure to the PIIGS countries as at 30 September 2011

	Government debt	International bond portfolio DnB NOR Markets ¹⁾	Other units in the bank	Corporate portfolio in Vital	Total DnB NOR Group	Common portfolio Vital	of which investments in Treasury bonds
Portugal	0	2 295	13	0	2 309	100	0
Ireland	0	2 445	1 523	14	3 982	629	0
Italy	0	2 973	828	34	3 835	2 416	2 074
Greece	0	0	0	0	0	4	0
Spain	0	10 577	2 436	0	13 012	4 170	293
Total PIIGS	0	18 290	4 800	48	23 138	7 320	2 367

1) Markets' exposure to the PIIGS countries through its international bond portfolio mainly comprises residential mortgage-backed securities (RMBS). The portfolio includes no investments in Treasury bonds.

Write-downs on loans and guarantees

<i>Amounts in NOK million</i>	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Write-offs ¹⁾	53	351	43	113	176	447	346
New individual write-downs	1 118	429	1 308	1 369	948	2 855	3 772
Total new individual write-downs	1 171	780	1 351	1 482	1 124	3 302	4 118
Reassessed individual write-downs	157	273	357	361	262	788	746
Recoveries on commitments previously written off	94	100	123	160	85	318	258
Net individual write-downs	919	408	870	961	776	2 197	3 113
Change in collective write-downs on loans	251	50	21	(432)	(134)	322	(645)
Write-downs on loans and guarantees	1 170	457	892	529	643	2 519	2 468
Total write-downs in relation to average volumes, annualised	0.38	0.15	0.31	0.18	0.22	0.28	0.29
- DnB NOR excl. DnB NORD	0.15	0.10	0.25	0.08	0.14	0.16	0.12
- DnB NORD	4.88	1.21	1.45	1.95	1.62	2.52	3.17

1) The figure for the third quarter of 2010 includes a NOK 98 million adjustment for commitments previously written down.

<i>Amounts in NOK million</i>	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
<i>Individual write-downs</i>							
Retail Banking:							
- Private Customer Divisions ¹⁾	38	58	13	132	146	109	154
- Small and medium sized enterprises	128	(45)	96	182	73	179	174
- DnB NOR Finans ²⁾	106	97	138	49	153	341	533
Large Corporates and International:							
- Nordic Corporates Division	(3)	145	120	4	66	262	24
- International Corporates and Institutions Division	110	(10)	273	196	1	373	54
- Shipping, Offshore and Logistics Division	17	(13)	13	3	8	17	216
- Energy Division	2	(11)	0	(10)	0	(9)	98
- Other units	(1)	3	(4)	(1)	10	(2)	5
DnB NOR excl. DnB NORD	397	223	649	553	456	1 269	1 259
DnB NORD	522	184	221	407	321	928	1 855
Total individual write-downs	919	408	870	961	776	2 197	3 113
<i>Collective write-downs</i>							
DnB NOR excl. DnB NORD	43	54	29	(329)	(66)	126	(299)
DnB NORD	208	(4)	(8)	(103)	(67)	196	(346)
Total collective write-downs on loans	251	50	21	(432)	(134)	322	(645)
Write-downs on loans and guarantees	1 170	457	892	529	643	2 519	2 468

1) The figure for the third quarter of 2010 includes a NOK 98 million adjustment for commitments previously written down.

2) Includes leasing, factoring and credit card and consumer financing.

Write-downs on loans and guarantees for principal customer groups ¹⁾

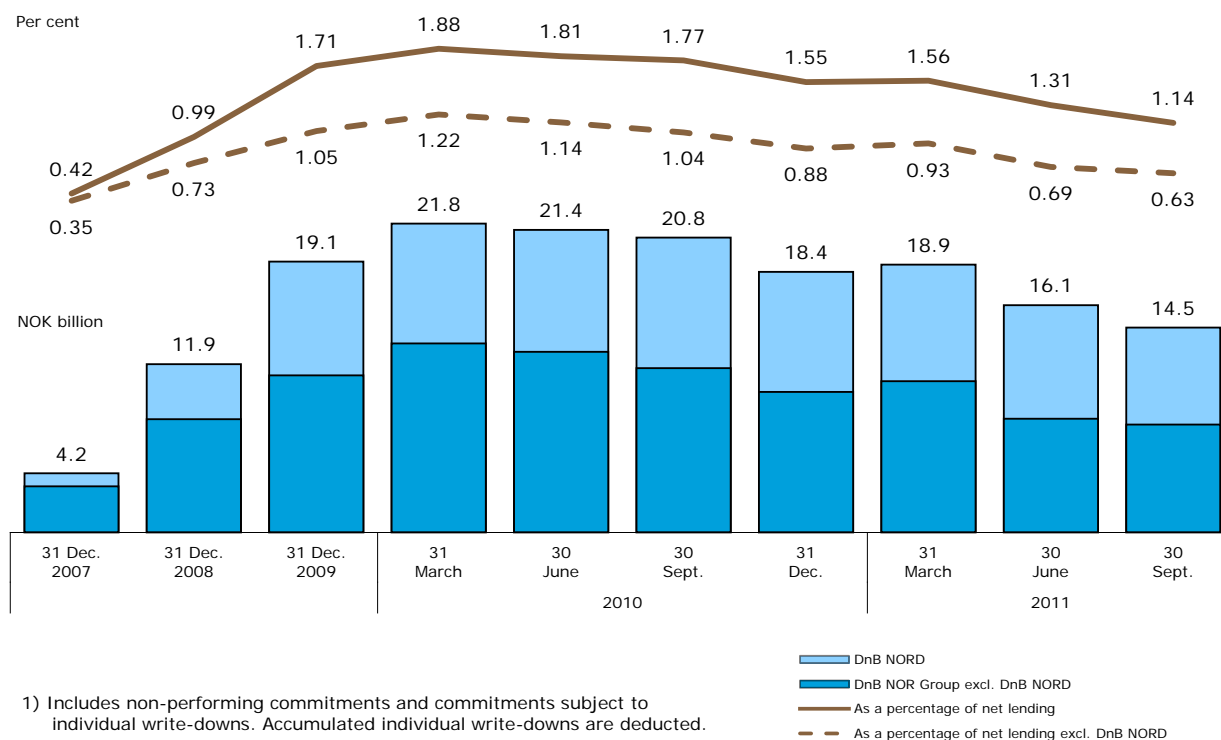
<i>Amounts in NOK million</i>	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Private individuals ²⁾	534	214	242	305	377	990	1 109
Transportation by sea and pipelines, vessel construction	128	(9)	21	36	16	140	246
Real estate	189	119	151	134	51	459	328
Manufacturing	38	51	19	249	53	108	487
Services and management	38	(35)	92	(132)	119	95	256
Trade	(9)	26	20	51	(11)	37	189
Oil and gas	0	0	0	3	0	0	0
Transportation and communication	(1)	4	8	(32)	85	12	134
Building and construction	0	3	309	265	63	312	129
Power and water supply	2	(11)	1	58	15	(8)	100
Seafood	(9)	(1)	0	(4)	6	(10)	13
Hotels and restaurants	4	3	19	38	11	26	38
Agriculture and forestry	4	(5)	11	12	30	10	56
Other sectors	2	0	0	(13)	(39)	2	23
Total customers	920	360	893	969	776	2 173	3 108
Credit institutions	(1)	47	(22)	(9)	1	24	6
Change in collective write-downs on loans	251	50	21	(432)	(134)	322	(645)
Write-downs on loans and guarantees ^{*)}	1 170	457	892	529	643	2 519	2 468

*) Of which individual write-downs on guarantees (16) (6) 8 (24) (16) (14) 21

1) The breakdown into principal customer groups is based on standardised sector and industry categories set up by Statistics Norway.

2) The figure for the third quarter of 2010 includes a NOK 98 million adjustment for commitments previously written down.

Net non-performing and net doubtful commitments ¹⁾

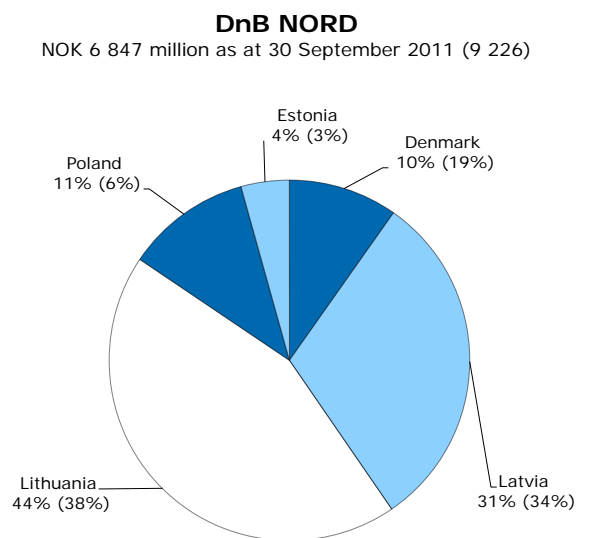
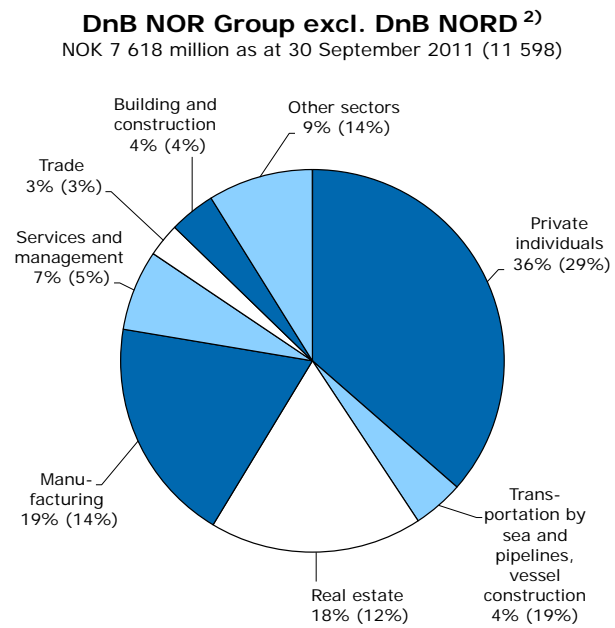


Write-down ratio – net non-performing and net doubtful commitments ¹⁾

Amounts in NOK million	30 Sept. 2011	30 June 2011	31 March 2011	31 Dec. 2010	30 Sept. 2010
Non-performing commitments	14 439	16 222	16 787	17 313	19 673
Doubtful commitments	9 376	8 671	11 855	10 369	10 622
Gross non-performing and gross doubtful commitments	23 815	24 893	28 642	27 682	30 295
Individual write-downs	9 349	8 840	9 720	9 273	9 471
Net non-performing and net doubtful commitments	14 466	16 053	18 922	18 409	20 824
Collective write-downs	2 204	1 893	1 866	1 872	2 315
Write-down ratio (per cent)	48.5	43.1	40.5	40.3	38.9
Collateral for non-performing and doubtful commitments	14 868	15 961	18 021	17 793	19 843
Coverage ratio (per cent)	110.9	107.2	103.4	104.5	104.4

1) Write-down ratio includes individual and collective write-downs as a percentage of gross non-performing and gross doubtful commitments.

Specification of net non-performing and net doubtful commitments ¹⁾



- 1) Includes non-performing commitments and, in addition, commitments subject to individual write-downs. Comparable figures as at 30 September 2010 in parentheses.
- 2) The breakdown into principal customer groups is based on standardised sector and industry categories set up by Statistics Norway.

See pages 86-88 for more details on lending and write-downs in DnB NORD.

Net non-performing and net doubtful commitments ¹⁾

<i>Amounts in NOK million</i>	30 Sept. 2011	30 June 2011	31 March 2011	31 Dec. 2010	30 Sept. 2010
Retail Banking	6 195	6 416	6 855	7 175	7 296
Large Corporates and International	1 424	1 617	3 827	2 743	4 302
DnB NOR	6 847	8 020	8 240	8 491	9 226
Net non-performing and net doubtful commitments ^{*)}	14 466	16 053	18 922	18 409	20 824
*) Of which Norwegian units	7 326	7 602	9 525	8 258	8 921

1) Includes non-performing commitments and commitments subject to individual write-downs. Accumulated individual write-downs are deducted.

Development in net non-performing and net doubtful commitments ¹⁾

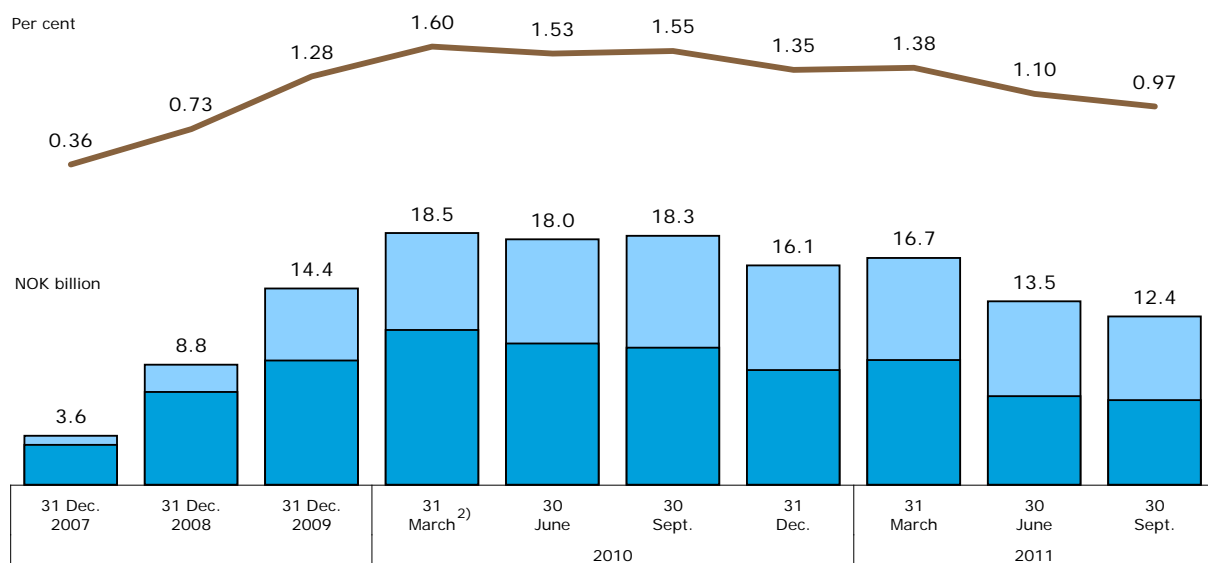
<i>Amounts in NOK million</i>	3Q11		2Q11		1Q11		4Q10		3Q10	
	Private individuals	Corporate customers	Private individuals	Corporate customers	Private individuals	Corporate customers	Private individuals	Corporate customers	Private individuals	Corporate customers
Net non-performing and net doubtful commitments at beginning of period	4 981	11 072	5 179	13 743	5 291	13 118	5 553	15 271	5 738	15 627
New non-performing and doubtful commitments	563	2 249	817	1 060	863	3 017	848	2 465	856	1 856
Transferred to current commitments	929	2 801	917	3 572	913	2 315	878	4 318	826	2 138
Write-offs etc. ²⁾	106	564	98	159	62	77	232	300	215	74
Net non-performing and net doubtful commitments at end of period	4 510	9 956	4 981	11 072	5 179	13 743	5 291	13 118	5 553	15 271

1) Of which DnB NOR:

Net non-performing and net doubtful commitments at beginning of period	2 086	5 934	2 147	6 093	2 196	6 295	2 240	6 986	2 216	6 388
New non-performing and doubtful commitments	(117)	559	139	141	139	693	174	400	163	902
Transferred to current commitments	235	874	200	298	184	894	217	1 090	139	304
Write-offs etc.	0	506	0	2	3	0	1	1	0	1
Net non-performing and net doubtful commitments at end of period	1 734	5 113	2 086	5 934	2 147	6 093	2 196	6 295	2 240	6 986

2) The figure for the third quarter of 2010 includes a NOK 98 million adjustment for commitments previously written down.

Net impaired commitments ¹⁾



1) Includes loans and guarantees on which individual write-downs have been recorded.

2) First quarter 2010 development includes an increase of NOK 817 million due to reclassification of non-performing commitments previously collectively written down in DnB NOR.

■ DnB NOR
 ■ DnB NOR Group excl. DnB NOR
 — As a percentage of net lending

Write-down ratio – net impaired commitments ¹⁾

Amounts in NOK million	30 Sept. 2011	30 June 2011	31 March 2011	31 Dec. 2010	30 Sept. 2010
Gross impaired commitments subject to individual write-downs	21 713	22 307	26 379	25 370	27 750
Individual write-downs	9 349	8 840	9 720	9 273	9 471
Net impaired commitments	12 364	13 467	16 659	16 097	18 279
Collective write-downs	2 204	1 893	1 866	1 872	2 315
Write-down ratio (per cent)	53.2	48.1	43.9	43.9	42.5
Collateral for impaired commitments	11 615	12 682	14 983	14 678	16 505
Coverage ratio (per cent)	106.7	105.0	100.7	101.8	102.0

1) Write-down ratio includes individual and collective write-downs as a percentage of gross impaired commitments subject to individual write-downs.

Capital adequacy

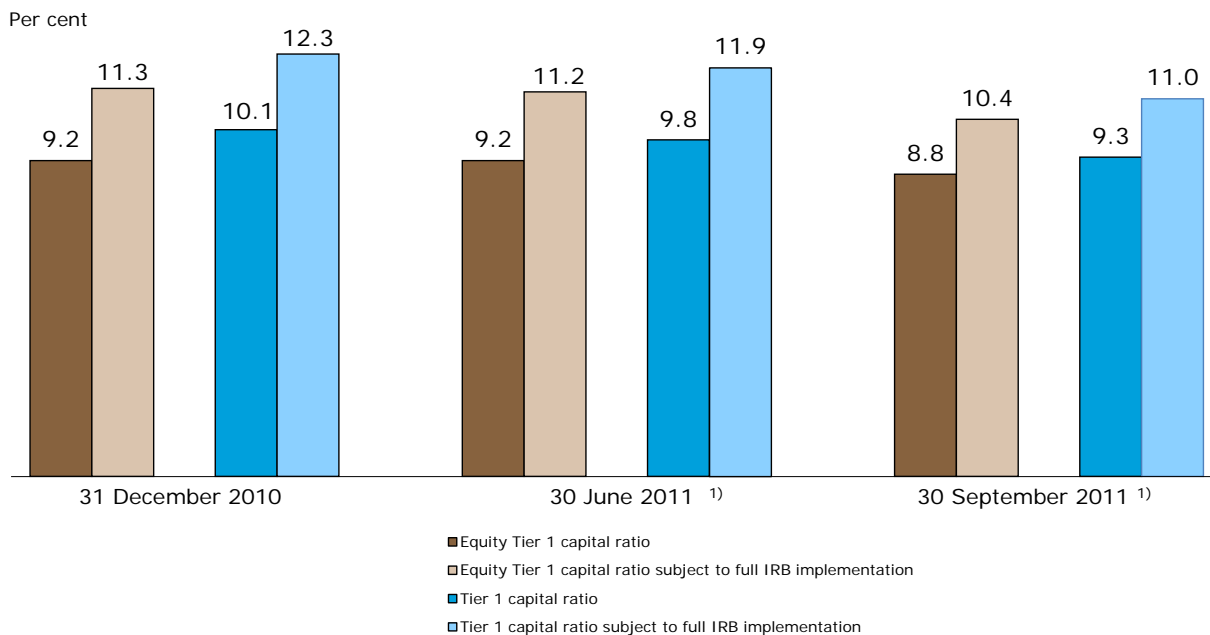
The DnB NOR Group follows the Basel II regulations for capital adequacy calculations. Valuation rules used in the statutory accounts form the basis for the consolidation, which is subject to special consolidation rules governed by the Consolidation Regulations.

Primary capital	DnB NOR Bank ASA		DnB NOR Bank Group		DnB NOR Group	
	30 Sept. 2011	31 Dec. 2010	30 Sept. 2011	31 Dec. 2010	30 Sept. 2011	31 Dec. 2010
<i>Amounts in NOK million</i>						
Share capital	17 514	17 514	17 514	17 514	16 273	16 232
Other equity	65 340	61 582	70 656	72 344	88 613	94 964
Total equity	82 854	79 096	88 170	89 859	104 885	111 196
Deductions						
Pension funds above pension commitments	0	0	(25)	(16)	(181)	(119)
Goodwill	(2 409)	(2 419)	(3 879)	(3 472)	(5 751)	(5 378)
Deferred tax assets	(529)	(481)	(476)	(324)	(573)	(977)
Other intangible assets	(1 064)	(1 159)	(2 061)	(1 963)	(2 309)	(2 219)
Dividends payable etc.	0	0	0	(6 000)	0	(6 515)
Unrealised gains on fixed assets	0	0	(30)	(30)	(30)	(30)
50 per cent of investments in other financial institutions	(1 018)	(1 024)	(1 018)	(1 024)	0	0
50 per cent of expected losses exceeding actual losses, IRB portfolios	(903)	(515)	(869)	(666)	(869)	(666)
Adjustments for unrealised losses/(gains) on liabilities recorded at fair value	14	94	(473)	(346)	(473)	(346)
Equity Tier 1 capital	76 946	73 592	79 339	76 018	94 699	94 946
Perpetual subordinated loan capital securities ^{1) 2)}	5 958	8 241	6 140	8 423	6 140	8 423
Tier 1 capital	82 903	81 833	85 478	84 441	100 839	103 368
Perpetual subordinated loan capital	4 845	7 004	4 845	7 004	4 845	7 004
Term subordinated loan capital ²⁾	14 279	17 085	14 821	17 775	14 821	17 775
Deductions						
50 per cent of investments in other financial institutions	(1 018)	(1 024)	(1 018)	(1 024)	0	0
50 per cent of expected losses exceeding actual losses, IRB portfolios	(903)	(515)	(869)	(666)	(869)	(666)
Additions						
45 per cent of unrealised gains on fixed assets	0	0	18	18	18	18
Tier 2 capital	17 202	22 549	17 797	23 108	18 815	24 132
Total eligible primary capital ³⁾	100 106	104 382	103 276	107 548	119 654	127 500
Risk-weighted volume	843 984	738 194	1 010 928	918 659	1 126 388	1 028 404
Minimum capital requirement	67 519	59 056	80 874	73 493	90 111	82 272
Equity Tier 1 capital ratio (%)	9.1	10.0	7.8	8.3	8.4	9.2
Tier 1 capital ratio (%)	9.8	11.1	8.5	9.2	9.0	10.1
Capital ratio (%)	11.9	14.1	10.2	11.7	10.6	12.4
Equity Tier 1 capital ratio including 50 per cent of profit for the period (%)	9.1	-	7.8	-	8.8	-
Tier 1 capital ratio including 50 per cent of profit for the period (%)	9.8	-	8.5	-	9.3	-
Capital ratio including 50 per cent of profit for the period (%)	11.9	-	10.2	-	11.0	-

- 1) Perpetual subordinated loan capital securities can represent up to 15 per cent of Tier 1 capital. The excess will qualify as Tier 2 capital.
- 2) As at 30 September 2011, calculations of capital adequacy for the banking group and the DnB NOR Group included a total of NOK 638 million in subordinated loan capital in associated companies.
- 3) Primary capital and nominal amounts used in calculating risk-weighted volume deviate from figures in the consolidated accounts since a different consolidation method is used. Associated companies are consolidated gross in the capital adequacy calculations while the equity method is used in the accounts.

Due to transitional rules, the minimum capital adequacy requirements for 2010 and 2011 cannot be reduced below 80 per cent relative to the Basel I requirements.

Tier 1 capital ratio



1) Including 50 per cent of profit for the period

Basel II implementation - further progress

A major reduction in risk-weighted assets is expected upon full implementation of the IRB system. The IRB system is defined as the models, work processes, decision-making processes, control mechanisms, IT systems and internal guidelines and routines used to classify and quantify credit risk. Status and a time schedule for the implementation of the different reporting methods used for the Group's portfolios are shown below.

Portfolios	Reporting methods for credit risk in capital adequacy calculations	
	30 Sept. 2011	31 Dec. 2011
Retail:		
- mortgage loans, DnB NOR Bank and DnB NOR Boligkreditt	IRB ¹⁾	IRB ¹⁾
- qualifying revolving retail exposures, DnB NOR Bank ²⁾	IRB ¹⁾	IRB ¹⁾
- mortgage loans, Nordlandsbanken	Standardised	IRB ¹⁾
- loans in Norway, DnB NOR Finans, DnB NOR Bank	IRB ¹⁾	IRB ¹⁾
Corporates:		
- small and medium-sized corporates, DnB NOR Bank	Advanced IRB	Advanced IRB
- large corporate clients (scorecard models), DnB NOR Bank	Advanced IRB	Advanced IRB
- large corporate clients (simulation models), DnB NOR Bank	Standardised	Advanced IRB
- corporate clients, Nordlandsbanken	Standardised	Advanced IRB
- leasing DnB NOR Bank	Advanced IRB	Advanced IRB
- corporate clients, DnB NOR Næringskreditt	Standardised	Advanced IRB
Securitisation positions:		
- DnB NOR Markets' international bond portfolio	IRB ¹⁾	IRB ¹⁾
Institutions:		
- banks and financial institutions, DnB NOR Bank	Standardised	Advanced IRB
Exceptions:		
- approved exceptions: government and municipalities, equity positions	Standardised	Standardised
- temporary exceptions: DnB NOR, DnB NOR Luxembourg, Monchebank and various other small portfolios	Standardised	Standardised

1) There is only one IRB approach for retail exposures and securitisation positions.

2) Reported according to the IRB category Retail, other exposures.

Financial results

Income statement	Jan. - Sept.						
	3Q11	2Q11	1Q11	4Q10	3Q10	2011	2010
<i>Amounts in NOK million</i>							
Total interest income	16 291	15 150	14 902	15 168	14 803	46 344	41 740
Total interest expenses	9 897	9 102	8 884	9 015	8 825	27 884	24 457
Net interest income	6 394	6 048	6 018	6 153	5 978	18 460	17 283
Commissions and fees receivable etc.	2 368	2 366	2 314	2 420	2 367	7 048	6 840
Commissions and fees payable etc.	580	553	532	511	587	1 664	1 710
Net gains on financial instruments at fair value	2 250	1 351	662	1 684	225	4 263	3 277
Net gains on assets in Vital	(5 266)	3 349	3 481	6 404	4 156	1 565	8 670
Guaranteed returns and allocations to policyholders in Vital	(4 208)	2 884	2 972	5 879	3 324	1 648	7 621
Premium income etc. included in the risk result in Vital	1 213	1 211	1 226	1 242	1 164	3 650	3 479
Insurance claims etc. included in the risk result in Vital	1 017	1 355	1 234	1 248	1 195	3 606	3 729
Premium income non-life insurance	292	218	295	273	260	805	735
Insurance claims etc. non-life insurance	218	164	242	249	206	624	669
Profit from companies accounted for by the equity method	(79)	(28)	72	72	99	(34)	108
Other income	531	472	397	343	356	1 400	2 221
Net other operating income	3 703	3 984	3 467	4 553	3 315	11 154	11 603
Total income	10 097	10 032	9 485	10 706	9 294	29 614	28 886
Salaries and other personnel expenses	2 603	2 614	2 444	2 438	2 419	7 661	6 821
Other expenses	1 819	1 874	1 930	1 685	1 641	5 623	5 310
Depreciation and write-downs of fixed and intangible assets	439	444	419	487	421	1 302	1 770
Total operating expenses	4 862	4 931	4 793	4 610	4 482	14 587	13 901
Pre-tax operating profit before write-downs	5 235	5 101	4 692	6 096	4 812	15 028	14 985
Net gains on fixed and intangible assets	6	9	5	26	(11)	20	(2)
Write-downs on loans and guarantees	1 170	457	892	529	643	2 519	2 468
Pre-tax operating profit	4 072	4 652	3 805	5 593	4 157	12 529	12 515
Taxes	1 604	1 116	913	367	1 149	3 633	3 754
Profit from operations and non-current assets held for sale, after taxes	25	11	(41)	57	30	(5)	17
Profit for the period	2 493	3 546	2 851	5 284	3 038	8 890	8 778
Profit attributable to shareholders	2 493	3 546	2 851	5 349	3 084	8 890	9 465
Profit attributable to minority interests	0	0	0	(65)	(46)	0	(687)
Earnings/diluted earnings per share (NOK)	1.53	2.18	1.76	3.25	1.90	5.47	5.83
Earnings per share excluding operations held for sale (NOK)	1.52	2.18	1.78	3.22	1.88	5.47	5.82

Balance sheet	30 Sept.	30 June	31 March	31 Dec.	30 Sept.
	2011	2011	2011	2010	2010
<i>Amounts in NOK million</i>					
Cash and deposits with central banks	276 593	15 828	242 242	16 198	16 049
Lending to and deposits with credit institutions	56 432	41 096	72 781	47 792	50 369
Lending to customers	1 247 477	1 201 961	1 173 213	1 170 341	1 152 001
Commercial paper and bonds	157 164	187 293	195 390	204 204	213 326
Shareholdings	72 069	79 154	75 602	75 179	66 534
Financial assets, customers bearing the risk	22 712	23 689	23 875	23 506	21 903
Financial derivatives	110 664	67 627	71 282	78 156	99 179
Commercial paper and bonds, held to maturity	165 849	165 706	173 167	179 461	180 015
Investment property	42 802	41 134	38 997	38 834	34 498
Investments in associated companies	2 050	2 157	2 346	2 307	1 912
Intangible assets	7 151	7 071	7 174	7 164	7 000
Deferred tax assets	505	173	1 262	915	227
Fixed assets	6 010	5 968	5 842	5 793	5 673
Operations and non-current assets held for sale	1 206	1 172	1 326	1 271	1 304
Other assets	14 417	13 818	12 571	10 499	13 467
Total assets	2 183 100	1 853 848	2 097 070	1 861 620	1 863 457
Loans and deposits from credit institutions	356 347	207 494	384 704	257 931	258 063
Deposits from customers	752 660	647 880	678 402	641 914	606 502
Financial derivatives	75 908	51 018	59 165	60 871	69 256
Debt securities issued	596 266	538 314	566 214	501 668	533 313
Insurance liabilities, customers bearing the risk	22 712	23 689	23 875	23 506	21 903
Liabilities to life insurance policyholders	209 889	213 390	212 773	205 550	202 226
Insurance liabilities, non-life insurance	1 644	1 445	900	1 091	1 051
Payable taxes	3 729	2 092	4 577	4 865	3 687
Deferred taxes	205	219	185	116	510
Other liabilities	19 188	25 315	17 437	14 738	18 900
Operations held for sale	360	331	350	387	373
Provisions	560	560	586	946	890
Pension commitments	3 360	3 369	3 365	3 361	3 668
Subordinated loan capital	26 495	27 702	30 503	33 479	35 857
Total liabilities	2 069 325	1 742 819	1 983 037	1 750 424	1 756 200
Minority interests	0	0	0	0	1 965
Share capital	16 273	16 253	16 251	16 232	16 233
Share premium reserve	22 609	22 609	22 609	22 609	22 609
Other equity	74 894	72 167	75 173	72 356	66 450
Total equity	113 776	111 028	114 033	111 196	107 257
Total liabilities and equity	2 183 100	1 853 848	2 097 070	1 861 620	1 863 457

Key figures

	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Interest rate analysis							
1 Combined weighted total average spread for lending and deposits (%)	1.11	1.10	1.13	1.17	1.16	1.11	1.14
2 Average spread for ordinary lending to customers (%)	1.55	1.55	1.61	1.67	1.57	1.57	1.58
3 Average spread for deposits from customers (%)	0.33	0.31	0.29	0.27	0.41	0.31	0.34
Rate of return/profitability							
4 Net other operating income, per cent of total income	36.7	39.7	36.6	42.5	35.7	37.7	40.2
5 Cost/income ratio (%)	48.2	49.2	50.5	43.1	48.2	49.3	49.4
6 Return on equity, annualised (%)	8.8	12.6	10.3	19.6	11.8	10.6	12.4
7 RARORAC, annualised (%)	11.5	18.9	20.4	27.8	19.1	16.7	18.5
8 RORAC, annualised (%)	13.4	21.9	17.3	48.2	19.1	17.7	19.8
9 Average equity including allocated dividend (NOK million)	112 649	112 536	112 785	107 173	103 920	112 656	101 999
10 Return on average risk-weighted volume, annualised (%)	0.92	1.36	1.12	2.00	1.11	1.13	0.94
Financial strength							
11 Tier 1 capital ratio at end of period (%)	9.0	9.5	9.8	10.1	9.2	9.0	9.2
12 Tier 1 capital ratio incl. 50 per cent of profit for the period (%)	9.3	9.8	10.0	-	9.7	9.3	9.7
13 Capital ratio at end of period (%)	10.6	11.4	11.8	12.4	11.7	10.6	11.7
14 Capital ratio incl. 50 per cent of profit for the period (%)	11.0	11.7	12.0	-	12.1	11.0	12.1
15 Tier 1 capital at end of period (NOK million)	100 839	101 029	102 349	103 368	98 529	100 839	98 529
16 Risk-weighted volume at end of period (NOK million)	1 126 388	1 064 474	1 039 491	1 028 404	1 066 639	1 126 388	1 066 639
Loan portfolio and write-downs							
17 Individual write-downs relative to average net lending to customers, annualised	0.30	0.14	0.30	0.33	0.27	0.25	0.37
18 Write-downs relative to average net lending to customers, annualised	0.38	0.15	0.31	0.18	0.22	0.28	0.29
19 Net non-performing and net doubtful commitments, per cent of net lending	1.14	1.31	1.56	1.55	1.77	1.14	1.77
20 Net non-performing and net doubtful commitments at end of period (NOK million)	14 466	16 053	18 922	18 409	20 824	14 466	20 824
Liquidity							
21 Ratio of customer deposits to net lending to customers at end of period (%)	60.3	53.9	57.8	54.8	52.6	60.3	52.6
Total assets owned or managed by DnB NOR							
22 Customer assets under management at end of period (NOK billion)	490	504	521	509	496	490	496
23 Total combined assets at end of period (NOK billion)	2 439	2 119	2 380	2 141	2 134	2 439	2 134
24 Average total assets (NOK billion)	2 139	2 166	2 091	1 995	1 987	2 132	1 961
25 Customer savings at end of period (NOK billion)	1 243	1 152	1 199	1 151	1 103	1 243	1 103
Staff							
26 Number of full-time positions at end of period	13 481	13 212	13 027	13 021	13 140	13 481	13 140
The DnB NOR share							
27 Number of shares at end of period (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
28 Average number of shares (1 000)	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799	1 628 799
29 Earnings per share (NOK)	1.53	2.18	1.76	3.25	1.90	5.47	5.83
30 Earnings per share excluding operations held for sale (NOK)	1.52	2.18	1.78	3.22	1.88	5.47	5.82
31 Dividend per share (NOK)	-	-	-	-	-	-	-
32 Total shareholder's return (%)	(21.0)	(7.2)	3.6	2.3	26.8	(24.1)	30.9
33 Dividend yield (%)	-	-	-	-	-	-	-
34 Equity per share including allocated dividend at end of period (NOK)	69.85	68.17	70.01	68.27	64.64	69.85	64.64
35 Share price at end of period (NOK)	59.40	75.20	84.85	81.90	80.05	59.40	80.05
36 Price/earnings ratio	9.78	8.64	11.91	6.36	10.64	8.14	10.31
37 Price/book value	0.85	1.10	1.21	1.20	1.24	0.85	1.24
38 Market capitalisation (NOK billion)	96.8	122.5	138.2	133.4	130.4	96.8	130.4

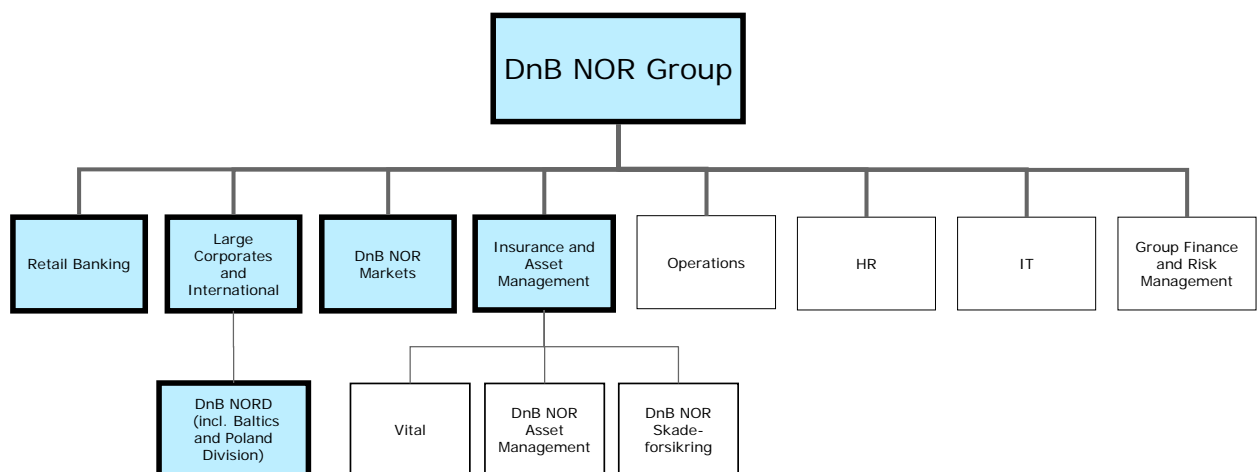
For definitions of selected key figures, see next page.

Definitions to key figures

- 1, 2, 3 Based on nominal values excluding impaired loans, measured against the 3-month money market rate.
- 5 Total operating expenses relative to total income. Expenses exclude impairment losses for goodwill and other intangible assets and reversals of provisions for contractual early retirement pensions. Total income excludes a gain resulting from the merger between the payment services company Nordito and the Danish PBS Holding in the second quarter of 2010.
- 6 Profit for the period, excluding profit attributable to minority interests. Average equity is calculated on the basis of recorded equity excluding minority interests.
- 7 RARORAC (Risk-Adjusted Return On Risk-Adjusted Capital) is defined as risk-adjusted profits relative to risk-adjusted capital requirement. Risk-adjusted profits indicate the level of profits in a normalised situation. The risk-adjusted capital requirement is described in further detail in the chapter "Capital management and risk categories" in the DnB NOR Group's annual report for 2010.
- 8 RORAC (Return On Risk-Adjusted Capital) is defined as profits for the period relative to risk-adjusted capital requirement. Profits for the period exclude profits attributable to minority interests and are adjusted for the difference between recorded interest on average equity and interest on risk-adjusted capital.
- 10 Profit for the period relative to average risk-weighted volume.
- 22 Total assets under management for customers in Insurance and Asset Management.
- 23 Total assets and customer assets under management.
- 25 Total deposits from customers, assets under management and equity-linked bonds.
- 27 The Annual General Meeting on 28 April 2011 authorised the Board of Directors of DnB NOR ASA to acquire own shares for a total face value of up to NOK 732 959 487, corresponding to 4.5 per cent of share capital. The shares may be purchased through the stock market. Each share may be purchased at a price between NOK 10 and NOK 150. The authorisation is valid for a period of 12 months from 28 April 2011. Acquired shares shall be redeemed in accordance with regulations on the reduction of capital. An agreement has been signed with Norwegian Government/Ministry of Trade and Industry for the redemption of a proportional share of government holdings to ensure that the government's percentage ownership does not change as a result of the redemption of repurchased shares.
- 29 Excluding profits attributable to minority interests. Holdings of own shares are not included in calculations of earnings per share.
- 30 Excluding operations held for sale and profits attributable to minority interests. Holdings of own shares are not included in calculations of the number of shares.
- 32 Closing price at end of period less closing price at beginning of period, including dividends reinvested in DnB NOR shares on the dividend payment date, relative to closing price at beginning of period.
- 34 Equity at end of period excluding minority interests relative to number of shares at end of period.
- 36 Closing price at end of period relative to annualised earnings per share.
- 37 Closing price at end of period relative to recorded equity at end of period.
- 38 Number of shares multiplied by the closing share price at end of period.

Section 3

Business areas



Business areas – financial performance

DnB NOR's business areas; Retail Banking, Large Corporates and International, DnB NOR Markets and Insurance and Asset Management are independent profit centres carrying responsibility for customer segments served by the Group and the products offered. In addition, the operations in DnB NOR is reported as a separate profit centre.

The income statement and balance sheet for the business areas have been prepared on the basis of internal financial reporting for the functional organisation of the DnB NOR Group into business areas. Figures for the business areas are based on DnB NOR's management model and the Group's accounting principles. Historical figures are restated in accordance with the current organisational structure and the Group's current principles for allocating costs and capital between business areas. The figures for business areas are based on a number of assumptions, estimates and discretionary distributions. Internal transfer rates used between the business areas are determined based on observable market rates, e.g. NIBOR. Additional costs relating to the Group's long-term funding are charged to the business areas. According to the Group's liquidity management policy, 90 per cent of lending is financed through stable deposits and long-term funding. The additional costs thus arising were charged to the business areas. In the management accounts, Retail Banking and Large Corporates and International are measured based on the business areas' ordinary operations. Volatile IFRS effects are not allocated to the business areas.

Return on capital for the business areas are presented in the descriptions of each area in this section. Return on capital is measured as the business area's profits after taxes relative to the required average risk adjusted capital, and the quarterly figures are annualised. The areas' risk-adjusted capital requirements are based on the risk involved in operations. The capital requirements are measured in accordance with DnB NOR's total risk model.

Internal pricing

DnB NOR's financial management model and operational organisation entail the sale of products and services between the business areas in the Group. The pricing of such intra-group transactions is regulated by internal agreements based on market terms.

Certain customers and transactions of major importance require extensive cooperation within the Group. To stimulate such cooperation, operating income and expenses relating to some of these customers and transactions are recorded in the accounts of the relevant business areas. This refers primarily to income from customer trading in DnB NOR Markets. With effect from 1 January 2010, the internal management reporting has been changed, whereby these double entries are presented gross in the income statement. Income is presented under "Income attributable to product suppliers", related costs under "Costs attributable to product suppliers" and write-downs under "Write-downs attributable to product suppliers". The net result of such transactions was previously included in other operating income. Double entries now also include income from Insurance and Asset Management. In the third quarter of 2011, net result from such transactions totalled NOK 548 million. Double entries are eliminated in the group accounts.

Services provided by staff and support units will as far as possible be scaled and priced according to use. Joint expenses incurred by group staff units and other group expenditures that cannot be debited according to use, are charged to the business areas' accounts on the basis of special distribution formulas. Costs relating to the Group's equity transactions, including strategic investments, and direct shareholder-related expenses and costs concerning the Group's governing bodies are not charged to the business areas.

Changes in net interest income

<i>Amounts in NOK million</i>	3Q11	Change 2Q11-3Q11	Change 3Q10-3Q11
Net interest income	6 394	346	415
Retail Banking	3 519	64	15
Large Corporates and International	2 023	94	368
DnB NOR Markets	280	43	8
Insurance and Asset Management	38	12	11
DnB NORD	333	16	(12)
Other	200	116	25

Changes in net other operating income

<i>Amounts in NOK million</i>	3Q11	Change 2Q11-3Q11	Change 3Q10-3Q11
Net other operating income	3 703	(281)	388
Retail Banking	1 377	152	156
Large Corporates and International	772	(38)	(66)
DnB NOR Markets	1 173	(159)	171
Insurance and Asset Management	(152)	(1 233)	(1 690)
DnB NORD	188	23	(34)
Other	346	975	1 850

Changes in operating expenses

<i>Amounts in NOK million</i>	3Q11	Change 2Q11-3Q11	Change 3Q10-3Q11
Operating expenses	4 862	(70)	380
Retail Banking	2 858	34	230
Large Corporates and International	825	42	104
DnB NOR Markets	486	(14)	20
Insurance and Asset Management	575	(7)	18
DnB NORD	328	(28)	1
Other	(211)	(98)	7

Changes in write-downs on loans and guarantees

<i>Amounts in NOK million</i>	3Q11	Change 2Q11-3Q11	Change 3Q10-3Q11
Write-downs on loans and guarantees	1 170	712	527
Retail Banking	250	150	(121)
Large Corporates and International	233	12	147
DnB NORD, including collective write-downs on loans	731	551	477
Unallocated collective write-downs on loans ¹⁾	(44)	(1)	24

1) As from 1 January 2011, changes in collective write-downs are also included in the accounts of Retail Banking and Large Corporates and International.

Extracts from income statement, January-September

	Retail Banking		Large Corporates and International		DnB NOR Markets		Insurance and Asset Management		DnB NOR		Other operations/eliminations		DnB NOR Group	
	Jan.-Sept. 2011	2010	Jan.-Sept. 2011	2010	Jan.-Sept. 2011	2010	Jan.-Sept. 2011	2010	Jan.-Sept. 2011	2010	Jan.-Sept. 2011	2010	Jan.-Sept. 2011	2010
<i>Amounts in NOK million</i>														
Net interest income - ordinary operations	10 159	10 145	5 304	4 268	647	704	(267)	(179)	917	1 039	1 701	1 305	18 460	17 283
Interest on allocated capital ²⁾	426	363	472	451	114	110	342	248	43	27	(1 397)	(1 198)	0	0
Net interest income	10 584	10 508	5 776	4 719	762	814	74	69	960	1 066	304	107	18 460	17 283
Other operating income	2 790	2 720	782	762	3 905	3 235	2 186	2 872	528	507	964	1 507	11 154	11 603
Income attributable to product suppliers	988	916	1 584	1 345	0	0	0	0	0	0	(2 572)	(2 261)	0	0
Net other operating income	3 778	3 635	2 366	2 108	3 905	3 235	2 186	2 872	528	507	(1 608)	(754)	11 154	11 603
Total income	14 362	14 143	8 142	6 827	4 667	4 049	2 260	2 941	1 488	1 573	(1 304)	(648)	29 614	28 886
Other operating expenses	7 906	7 800	1 761	1 596	1 516	1 366	1 757	1 660	1 029	1 358	617	121	14 587	13 901
Cost attributable to product suppliers	482	488	654	540	0	0	0	0	0	0	(1 136)	(1 028)	0	0
Operating expenses	8 388	8 288	2 415	2 136	1 516	1 366	1 757	1 660	1 029	1 358	(519)	(907)	14 587	13 901
Pre-tax operating profit before write-downs	5 974	5 855	5 727	4 691	3 151	2 682	503	1 281	458	215	(785)	260	15 028	14 985
Net gains on fixed and intangible assets	2	1	0	0	0	0	0	0	12	(29)	6	25	20	(2)
Write-downs on loans and guarantees ³⁾	603	862	838	396	0	0	0	0	1 123	1 509	(45)	(299)	2 519	2 468
Write-downs attributable to product suppliers	0	0	2	4	0	0	0	0	0	0	(2)	(4)	0	0
Pre-tax operating profit	5 372	4 994	4 888	4 292	3 151	2 683	503	1 281	(653)	(1 322)	(732)	587	12 529	12 515

Extracts from income statement, third quarter

	Retail Banking		Large Corporates and International		DnB NOR Markets		Insurance and Asset Management		DnB NOR		Other operations/eliminations ¹⁾		DnB NOR Group	
	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10
<i>Amounts in NOK million</i>														
Net interest income - ordinary operations	3 379	3 369	1 861	1 492	236	230	(92)	(66)	316	334	694	620	6 394	5 978
Interest on allocated capital ²⁾	141	135	162	163	44	43	130	94	17	10	(494)	(445)	0	0
Net interest income	3 519	3 504	2 023	1 655	280	273	38	28	333	345	200	175	6 394	5 978
Other operating income	997	956	192	313	1 173	1 002	(152)	1 537	188	222	1 305	(714)	3 703	3 315
Income attributable to product suppliers	380	265	579	525	0	0	0	0	0	0	(959)	(790)	0	0
Net other operating income	1 377	1 221	772	838	1 173	1 002	(152)	1 537	188	222	346	(1 505)	3 703	3 315
Total income	4 896	4 724	2 795	2 493	1 454	1 274	(114)	1 565	521	567	546	(1 330)	10 097	9 294
Other operating expenses	2 680	2 503	591	528	486	466	575	557	328	328	201	101	4 862	4 482
Cost attributable to product suppliers	177	126	234	194	0	0	0	0	0	0	(412)	(319)	0	0
Operating expenses	2 858	2 628	825	721	486	466	575	557	328	328	(211)	(218)	4 862	4 482
Pre-tax operating profit before write-downs	2 038	2 096	1 970	1 772	967	808	(689)	1 008	193	240	757	(1 112)	5 235	4 812
Net gains on fixed and intangible assets	0	0	0	0	0	0	0	0	5	(14)	1	2	6	(11)
Write-downs on loans and guarantees ³⁾	250	372	232	84	0	0	0	0	731	253	(44)	(66)	1 170	643
Write-downs attributable to product suppliers	0	0	0	1	0	0	0	0	0	0	0	(1)	0	0
Pre-tax operating profit	1 788	1 725	1 737	1 687	967	808	(689)	1 008	(533)	(28)	802	(1 042)	4 072	4 157

1) Other operations/eliminations:

	Eliminations of income/cost attributable to product suppliers		Other eliminations		Group Centre ¹⁾		Total	
	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10
<i>Amounts in NOK million</i>								
Net interest income - ordinary operations	0	0	(25)	(25)	719	645	694	620
Interest on allocated capital ²⁾	0	0	0	0	(494)	(445)	(494)	(445)
Net interest income	0	0	(25)	(25)	225	200	200	175
Other operating income	0	0	(282)	(292)	1 588	(422)	1 305	(714)
Income attributable to product suppliers	(959)	(790)	0	0	0	0	(959)	(790)
Net other operating income	(959)	(790)	(282)	(292)	1 588	(422)	346	(1 505)
Total income	(959)	(790)	(307)	(317)	1 812	(223)	546	(1 330)
Other operating expenses	0	0	(307)	(317)	508	418	201	101
Cost attributable to product suppliers	(412)	(319)	0	0	0	0	(412)	(319)
Operating expenses	(412)	(319)	(307)	(317)	508	418	(211)	(218)
Pre-tax operating profit before write-downs	(548)	(471)	0	0	1 304	(641)	757	(1 112)
Net gains on fixed and intangible assets	0	0	0	0	1	2	1	2
Write-downs on loans and guarantees ³⁾	0	0	0	0	(44)	(66)	(44)	(66)
Write-downs attributable to product suppliers	0	(1)	0	0	0	0	0	(1)
Pre-tax operating profit	(548)	(470)	0	0	1 349	(572)	802	(1 042)

The eliminations refer mainly to internal services from support units to business areas and between business areas. Further, intra-group transactions and gains and losses on transactions between companies in the Group are eliminated. The elimination of income/cost attributable to product suppliers primarily concerns net profits on customer business carried out in cooperation between DnB NOR Markets and other business areas and taken to income in both areas.

The Group Centre includes Operations, HR (Human Resources), IT, Group Finance and Risk Management, Marketing and Communications, Corporate Centre, Treasury, the partially owned company Eksportfinans, investments in IT infrastructure and shareholder-related costs. In addition, the Group Centre includes that part of the Group's equity that is not allocated to the business areas.

*) <i>Group Centre - pre-tax operating profit in NOK million</i>	3Q11	3Q10
+ Interest on unallocated equity etc.	277	211
+ Income from equities investments	61	7
+ Mark-to-market adjustments Treasury and fair value on lending	1 283	(856)
+ Eksportfinans AS	(27)	118
- Unallocated write-downs on loans and guarantees	(44)	(66)
- Ownership-related expenses (costs relating to shareholders, investor relations, strategic planning etc.)	64	56
- Unallocated pension expenses	16	(5)
- Funding costs on goodwill	14	13
Other	(194)	(54)
Pre-tax operating profit	1 349	(572)

2) The interest is calculated on the basis of internal measurement of risk-adjusted capital requirement.

3) As from 1 January 2011, changes in collective write-downs are also included in the accounts of Retail Banking and Large Corporates and International.

Main average balance sheet items

	Retail Banking		Large Corporates and International		DnB NOR Markets		Insurance and Asset Management		DnB NOR		Other operations/eliminations		DnB NOR Group	
	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10
<i>Amounts in NOK billion</i>														
Net lending to customers ¹⁾	790.3	740.8	371.2	346.1	2.0	1.1	0.9	3.1	59.4	62.1	(2.3)	(4.8)	1 221.5	1 148.3
Deposits from customers ¹⁾	411.3	383.6	228.1	211.2	36.5	17.4			22.7	22.3	(0.9)	(3.6)	697.6	630.9
Assets under management ²⁾							519.0	511.9					519.0	511.9
Allocated capital ³⁾	18.8	20.0	21.8	24.0	6.0	6.4	17.7	13.9	4.3	4.6				

Key figures

	Retail Banking		Large Corporates and International		DnB NOR Markets		Insurance and Asset Management		DnB NOR		Other operations		DnB NOR Group	
	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10	3Q11	3Q10
<i>Per cent</i>														
Cost/income ratio ^{4) 5)}	58.4	55.6	29.5	28.9	33.5	36.6	(504.2)	35.6	63.0	57.9			48.2	48.2
Ratio of deposits to lending ^{1) 6)}	52.0	51.8	61.4	61.0					38.1	35.9			57.1	54.9
Return on allocated capital, annualised ³⁾	27.2	24.6	22.8	20.1	45.9	36.2	(27.1)	30.3	(39.2)	(2.0)			13.4	19.1
Full-time positions as at 30 Sept.	5 001	4 948	1 138	1 084	693	666	1 067	1 055	3 234	3 138	2 348	2 248	13 481	13 140

1) Lending to customers includes accrued interest, write-downs and value adjustments. Lending to credit institutions are not included.

Correspondingly, deposits from customers include accrued interest and value adjustments. Deposits from credit institutions are not included.

2) The figures include total assets in Vital which was NOK 255.7 billion as at 30 September 2011 and NOK 244.8 billion as at 30 September 2010.

3) The allocated capital and return on allocated capital are for the business areas calculated on the basis of internal measurement of risk-adjusted capital requirement. Capital allocated to Retail Banking and Large Corporates and International was adjusted downward in the third quarter of 2011 due to changes in the calculation models. Recorded capital is used for the Group.

4) Total operating expenses relative to total income.

5) Due to stock market developments, operating income in Vital was negative at NOK 371 million in the third quarter of 2011. This resulted in negative income for the Insurance and Asset Management business area.

6) Deposits from customers relative to net lending to customers.

Market shares lending and deposits, Norwegian customers

Retail customers ¹⁾

<i>Per cent</i>	31 Aug. 2011	30 June 2011	31 March 2011	31 Dec. 2010	30 Sept. 2010
Total lending to households ^{2) 3)}	27.8	27.6	27.4	27.5	27.6
Bank deposits from households ^{2) 4)}	32.5	32.4	32.3	32.4	32.3

<i>Per cent</i>	30 June 2010	31 March 2010	31 Dec. 2009	30 Sept. 2009	30 June 2009
Total lending to households ^{2) 3)}	27.8	27.8	27.8	27.8	27.8
Bank deposits from households ^{2) 4)}	32.3	32.2	32.4	32.4	32.4

1) Based on nominal values.

2) Households are defined as employees, pensioners, social security recipients, students, unincorporated private enterprises, quasi-corporate private enterprises and private non-profit institutions serving households.

3) Total lending includes all credits extended to Norwegian customers by domestic commercial and savings banks, state banks, insurance companies and finance companies.

4) Domestic commercial and savings banks.

Source: Norges Bank, DnB NOR

Corporate customers ^{1) 2)}

<i>Per cent</i>	31 Aug. 2011	30 June 2011	31 March 2011	31 Dec. 2010	30 Sept. 2010
Of total lending to corporate clients ³⁾	14.1	13.9	13.7	13.8	13.9
Of deposits from corporate clients ⁴⁾	35.1	34.9	34.7	35.3	34.6

<i>Per cent</i>	30 June 2010	31 March 2010	31 Dec. 2009	30 Sept. 2009	30 June 2009
Of total lending to corporate clients ³⁾	14.1	13.9	13.8	14.4	14.8
Of deposits from corporate clients ⁴⁾	35.5	35.2	35.5	36.1	35.7

1) Based on nominal values.

2) Updated according to adjusted data from Norges Bank.

3) Overall lending includes all credits extended to Norwegian customers by domestic commercial and savings banks, state banks, insurance companies, finance companies and foreign institutions, as well as bonds and commercial paper. Excluding lending to financial institutions, central government and social security services.

4) Excluding deposits from financial institutions, central government and social security services.

Source: Norges Bank, DnB NOR

Retail Banking

Retail Banking aims to maintain its leading market position and stand out as the customers' best financial partner. Karin Bing Orgland, group executive vice president, heads the business area.

Retail Banking includes:

- The retail market activities (private individuals and small and medium sized enterprises) of DnB NOR Bank and Nordlandsbanken
- DnB NOR Boligkreditt (excluding funding activities)
- DnB NOR Finans
- Residential real estate broking activities in Norway through DnB NOR Eiendom and Postbanken Eiendom
- Residential real estate broking activities in Sweden through Svensk Fastighetsförmedling
- SalusAnsvar

Customers/markets

- Serving 2.1 million private customers and 220 000 corporate customers, of which 800 000 customers have loans
- 1.4 million customers subscribe to loyalty programmes and product packages
- 1.4 million customers have agreed to receive notifications from the bank, such as account statements, via e-mail
- 55 million payment transactions were carried out through the Internet banks in the first three quarters of 2011
- 5.0 million payment transactions were carried out through in-store postal and banking outlets in the first three quarters of 2011
- 39 million SMS messages were received in the period
- Brand names
 - DnB NOR
 - Postbanken
 - Nordlandsbanken ¹⁾
 - Cresco

1) In accordance with a resolution from the Finance Ministry 28 June 2011, Nordlandsbanken ASA will be formally merged with DnB NOR during 2012.

Organisation and distribution

Retail Banking offers a wide range of financial products and services through Norway's largest distribution network, in terms of number of contact points with customers. The major distribution channels are:

- Branch offices/private customer service centres: 176 DnB NOR and 15 Nordlandsbanken
- Investment Advisory Services for private customers: 38
- Investment Advisory Services for corporate customers: 55
- In-store postal and banking outlets: 2 255
- Postal offices: 179
- Internet and telephone
- Real estate outlets in Norway: 136
- Real estate outlets in Sweden: 221

DnB NOR Bank ASA and Norway Post have an agreement relating to the distribution of financial services through the postal network. The agreement is mainly based on transaction-specific prices and a common aim to increase the number of financial services distributed through the postal network. DnB NOR and Norway Post have established joint service solutions provided through in-store postal outlets where customers can carry out everyday banking transactions in their local supermarkets. The distribution of standard banking services through in-store banking outlets is based on an agreement between DnB NOR and NorgesGruppen.

Employees

At end-September 2011, the business area had a staff of 5 001 full-time positions, with 4 674 positions in Norway including 754 in Norwegian subsidiaries, and 327 in international units.

Cooperation with other group entities

Cross selling of products is one of the major strengths of the DnB NOR Group. Through its distribution network Retail Banking offers:

- Asset management services, Life and pension insurance and Non-life insurance (Insurance and Asset Management)
- Financial instruments (DnB NOR Markets)

Financial performance

Amounts in NOK million	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net interest income - ordinary operations	3 379	3 307	3 473	3 497	3 369	10 159	10 145
Interest on allocated capital ¹⁾	141	148	138	134	135	426	363
Net interest income	3 519	3 455	3 610	3 631	3 504	10 584	10 508
Other operating income	997	906	887	781	956	2 790	2 720
Income attributable to product suppliers	380	319	289	347	265	988	916
Net other operating income	1 377	1 225	1 176	1 128	1 221	3 778	3 635
Total income	4 896	4 680	4 786	4 760	4 724	14 362	14 143
Other operating expenses	2 680	2 672	2 553	2 490	2 503	7 906	7 800
Cost attributable to product suppliers	177	151	153	187	126	482	488
Operating expenses	2 858	2 824	2 706	2 677	2 628	8 388	8 288
Pre-tax operating profit before write-downs	2 038	1 856	2 080	2 083	2 096	5 974	5 855
Net gains on fixed and intangible assets	0	0	1	5	0	2	1
Write-downs on loans and guarantees ²⁾	250	100	252	362	372	603	862
Write-downs attributable to product suppliers	0	0	0	0	0	0	0
Pre-tax operating profit	1 788	1 756	1 828	1 725	1 725	5 372	4 994
Net lending to customers (NOK billion) ³⁾	790.3	772.7	763.3	750.1	740.8	775.5	733.6
Deposits from customers (NOK billion) ³⁾	411.3	394.0	389.2	387.7	383.6	398.3	374.2
Allocated capital (NOK billion) ⁴⁾	18.8	21.9	21.6	21.1	20.0	20.8	19.7
Cost/income ratio (%)	58.4	60.3	56.5	56.2	55.6	58.4	57.2
Ratio of deposits to lending (%)	52.0	51.0	51.0	51.7	51.8	51.4	51.0
Return on allocated capital, annualised (%) ⁴⁾	27.2	23.1	24.7	23.4	24.6	24.9	24.4

1) The interest is calculated on the basis of internal measurement of risk-adjusted capital requirement.

2) Including collective write-downs from 2011.

3) Average balances. Lending to customers includes accrued interest, write-downs and value adjustments. Lending to credit institutions are not included. Correspondingly, deposits from customers include accrued interest. Deposits from credit institutions are not included.

4) The allocated capital and return on allocated capital are calculated on the basis of internal measurement of risk-adjusted capital requirement. Allocated capital was adjusted downward in the third quarter of 2011 due to changes in the calculation models.

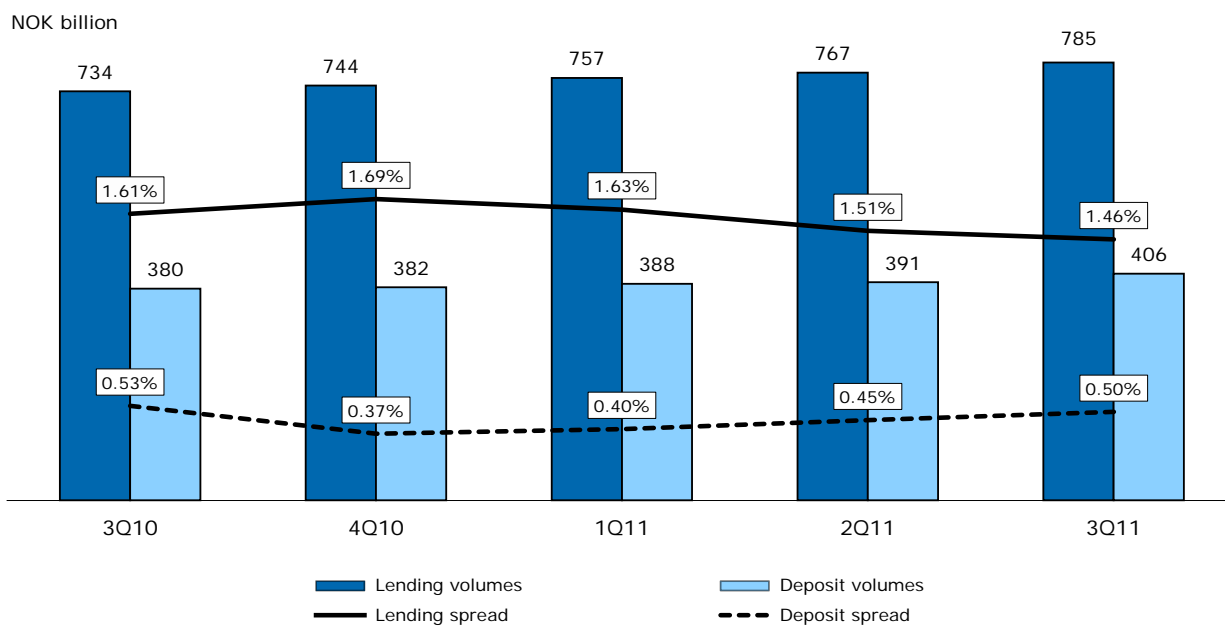
Net interest income

Amounts in NOK million	Average volumes			Spreads in per cent			Net interest income		
	3Q11	2Q11	3Q10	3Q11	2Q11	3Q10	3Q11	2Q11	3Q10
Lending to customers ^{1) 2)}	785 000	767 079	733 685	1.46	1.51	1.61	2 895	2 883	2 971
Deposits from customers ¹⁾	406 314	391 083	379 558	0.50	0.45	0.52	514	438	507
Allocated capital	18 790	21 916	20 003	2.94	2.70	2.69	141	148	135
Other							(31)	(13)	(110)
Total net interest income							3 519	3 455	3 504

1) Based on nominal values.

2) Excluding impaired loans.

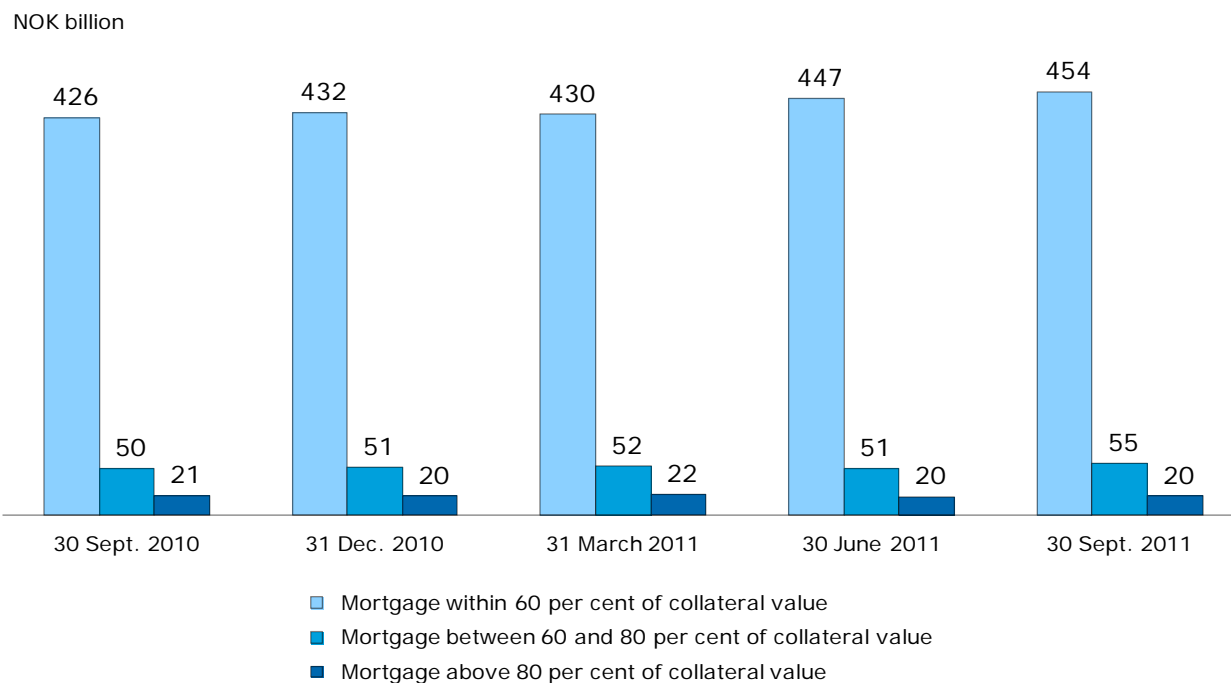
Development in average volumes and interest spreads ¹⁾



1) Lending to and deposits from customers. Nominal values, excluding impaired loans.

Residential mortgages

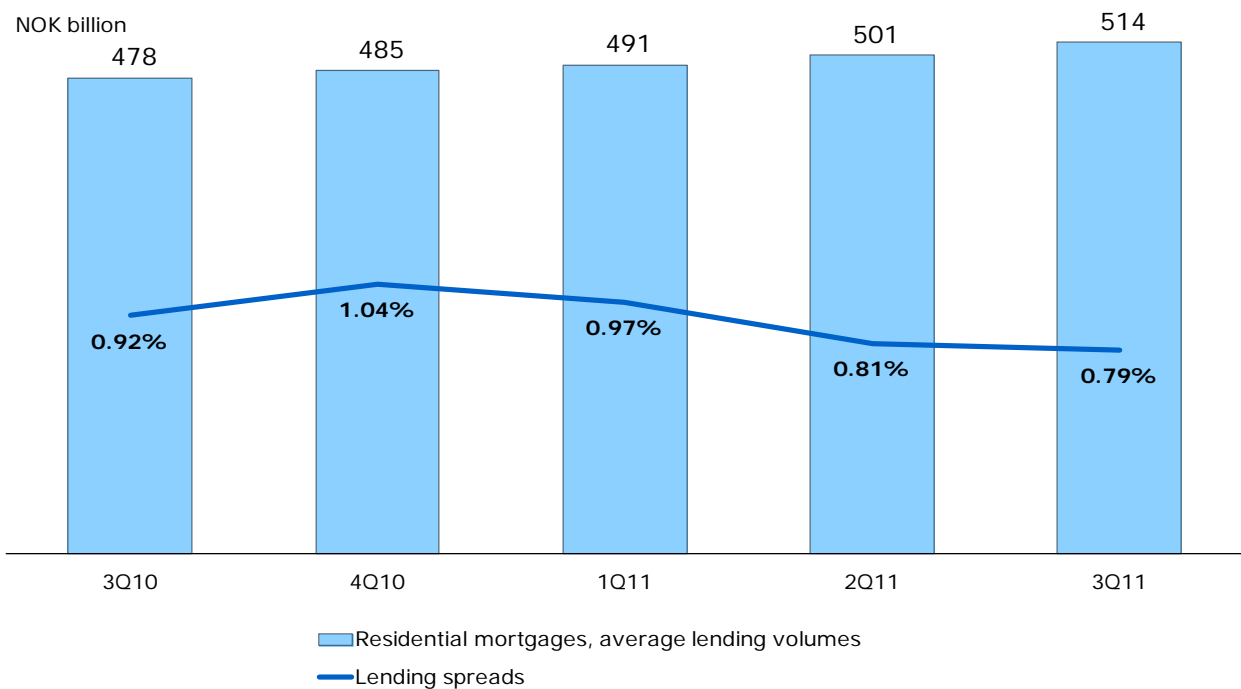
Distribution of lending according to collateral value ¹⁾²⁾



1) Residential mortgages in the business area Retail Banking based on actual collateral categories.

2) DnB NOR revised its strategy in the Swedish market in 2010 and discontinued the sale of housing loans carried in the bank's balance sheet. With effect from 28 March 2011 DnB NOR's housing loan portfolio of around NOK 6 billion was sold. The development from end-2010 reflects this sale.

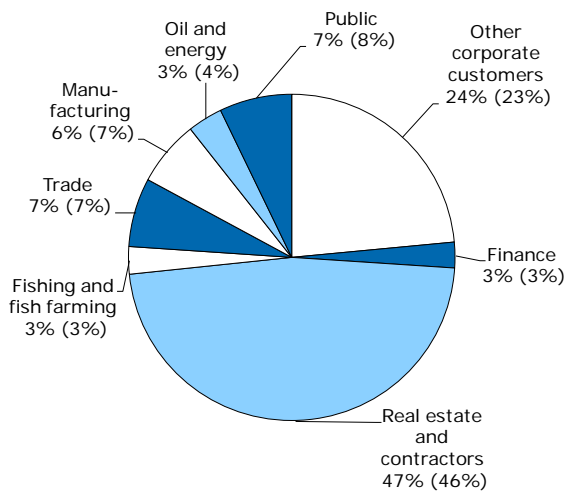
Average mortgage lending - volumes and spreads ¹⁾



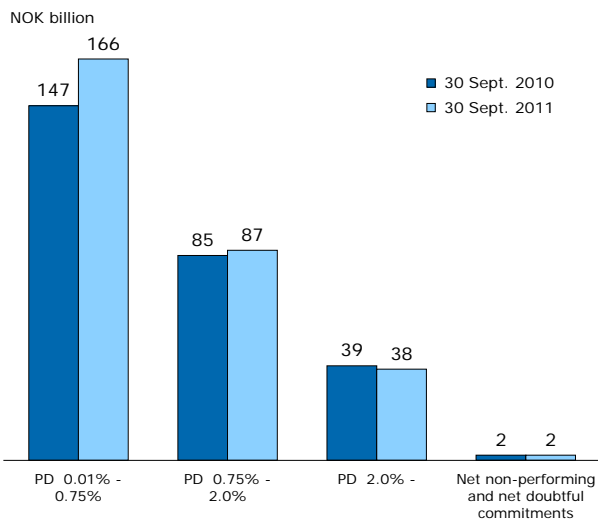
1) Residential mortgages to customers in Norway in the business area Retail Banking.

Corporate customers in Retail Banking

Exposure at default according to sector ¹⁾



Risk classification of portfolio ²⁾



1) Corporate customers. Figures as at 30 September 2011. Percentages as at 30 September 2010 in parentheses.

2) Based on DnB NOR's risk classification system. The volume represents the expected outstanding amount in the event of default, except for net non-performing and net doubtful commitments which are net recorded exposure in the accounts. PD = probability of default.

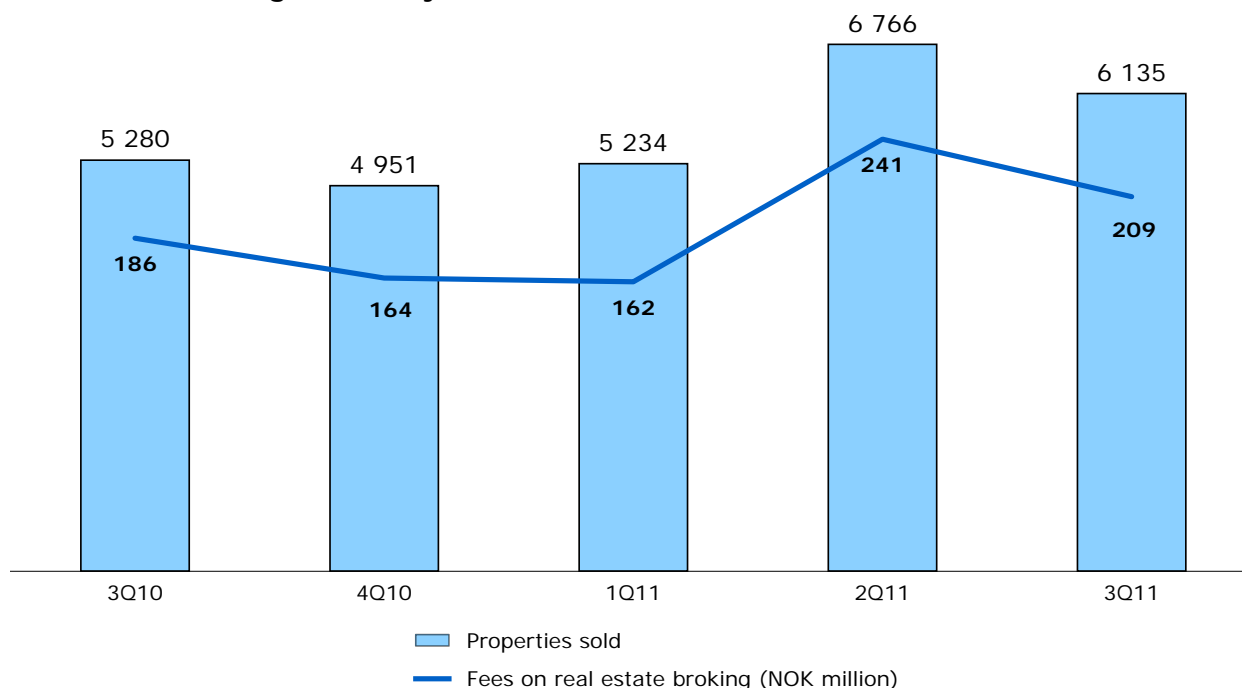
Residential real estate broking

DnB NOR's real estate broking activities are coordinated by DnB NOR Eiendom, a market leader within the real estate broking business in Norway. DnB NOR Eiendom had 102 sales offices located in DnB NOR branches at end-September 2011. Postbanken Eiendom has established 34 real estate broking customer sales offices.

After the acquisition of Svensk Fastighetsförmedling DnB NOR became the largest provider of real estate brokerage services in the Nordic region. Svensk Fastighetsförmedling had 221 outlets in Sweden at end-September.

In addition to fee income, real estate broking operations generate business in the form of residential mortgages and savings.

Real estate broking in Norway



Properties sold and market shares ¹⁾

Properties sold	Jan. - Sept.						
	3Q11	2Q11	1Q11	4Q10	3Q10	2011	2010
DnB NOR Eiendom	4 754	5 226	4 034	3 867	4 155	14 014	12 299
Postbanken Eiendom	1 381	1 540	1 200	1 084	1 125	4 121	3 183
Total properties sold	6 135	6 766	5 234	4 951	5 280	18 135	15 482
Market shares, per cent ²⁾						18.7	18.2

1) Norwegian operations only.

2) Management's estimates.

DnB NOR Finans

The former operations in DnB NOR Finans AS and DnB NOR Kort have been merged into one division in the bank named DnB NOR Finans, organised under Retail Banking.

Net lending to customers - average volumes

<i>Amounts in NOK billion</i>	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Motor vehicle finance, leasing and factoring	47.0	46.3	46.3	45.8	45.4	46.5	45.3
Consumer finance	16.3	16.6	16.0	12.4	11.3	16.3	12.9
Total net lending to customers	63.3	62.9	62.3	58.2	56.8	62.9	58.2

- There was a 22.4 per cent increase in new leasing and lending contracts in the third quarter of 2011 compared to the corresponding period in 2010.
- The value of processed factoring invoices was down 4.9 per cent.
- Consumer finance activities generated healthy profits in the third quarter of 2011.
- As at 30 September 2011, the entity had issued 2.0 million credit and charge cards.

Business profile

DnB NOR Finans is Norway's leading provider of services within the division's lines of business. DnB NOR Finans coordinates DnB NOR's credit card-based services and consumer finance activities as well as providing leasing, factoring, motor vehicle financing and Auto lease (car fleet management services).

DnB NOR Finans has a strong local presence in Norway. In addition, DnB NOR Finans has local representation in Denmark and Sweden. In Denmark the business is concentrated on offering Auto lease services, whereas in Sweden DnB NOR Finans offers a wide range of services, including Auto lease services, car finance, investment and equipment finance and credit cards.

Nordlandsbanken

Average volumes

<i>Amounts in NOK billion</i>	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net lending to customers	39.4	37.8	36.6	36.0	35.2	37.9	34.6
Customer deposits	14.6	14.2	13.9	13.6	13.2	14.2	13.0

Business profile

Nordlandsbanken is a wholly owned subsidiary of DnB NOR ASA. Nordlandsbanken serves private customers, businesses and the public sector through 15 branches in Nordland county.

Nordlandsbanken aim to be the leading bank in Nordland county for customers who seek local expertise. DnB NOR's application to retain Nordlandsbanken as a wholly-owned subsidiary bank has been turned down, and in accordance with the resolution from the Finance Ministry, Nordlandsbanken ASA will be formally merged with DnB NOR Bank during 2012.

Large Corporates and International

Large Corporates and International (LCI) aims to offer good solutions to the customers and continue building strong customer relationships for the future. Leif Teksum, group executive vice president, heads the business area.

LCI is organised in four global industry divisions, four geographic divisions and two product and support divisions. The global industry divisions develop and maintain our industry strategies and serve our largest Norwegian corporates. The geographic divisions implement our industry strategies and serve our customers locally in their respective geographies.

The presentation of LCI is based on the global industry divisions including related activities in the geographical divisions. As from 2011 the presentation of the global industry divisions also includes the Northern Europe division. Figures for previous periods have been adjusted accordingly.

- Global business segment divisions
 - Nordic Corporates
 - International Corporates and Institutions
 - Energy
 - Shipping, Offshore and Logistics
- Geographical divisions
 - Americas
 - Central Europe, Middle East and Africa
 - Asia
 - Northern Europe
- Product and support divisions
 - Special and Structured Finance
 - Business Development and Cash Management

The subsidiaries DnB NOR Monchebank and DnB NOR Luxembourg are separate entities in LCI.

Employees

At end-September 2011, the business area had a staff of 1 138 full-time positions, with 480 positions in Norway and 658 in international units.

Financial performance

Amounts in NOK million	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net interest income - ordinary operations	1 861	1 769	1 674	1 616	1 492	5 304	4 268
Interest on allocated capital ¹⁾	162	160	150	157	163	472	451
Net interest income	2 023	1 929	1 823	1 773	1 655	5 776	4 719
Other operating income	192	315	275	388	313	782	762
Income attributable to product suppliers	579	494	510	661	525	1 584	1 345
Net other operating income	772	809	785	1 049	838	2 366	2 108
Total income	2 795	2 739	2 608	2 822	2 493	8 142	6 827
Other operating expenses	591	582	588	533	528	1 761	1 596
Cost attributable to product suppliers	234	201	218	266	194	654	540
Operating expenses	825	783	806	799	721	2 415	2 136
Pre-tax operating profit before write-downs	1 970	1 956	1 802	2 023	1 772	5 727	4 691
Net gains on fixed and intangible assets	0	0	0	0	0	0	0
Write-downs on loans and guarantees ²⁾	232	220	385	191	84	838	396
Write-downs attributable to product suppliers	0	0	2	(1)	1	2	4
Pre-tax operating profit	1 737	1 735	1 415	1 833	1 687	4 888	4 292

Net lending to customers (NOK billion) ³⁾	371.2	352.8	349.4	350.6	346.1	357.9	337.8
Deposits from customers (NOK billion) ³⁾	228.1	230.9	230.0	228.1	211.2	229.7	203.5
Allocated capital (NOK billion) ⁴⁾	21.8	23.8	23.5	24.6	24.0	23.0	24.5
Cost/income ratio (%)	29.5	28.6	30.9	28.3	28.9	29.7	31.3
Ratio of deposits to lending (%)	61.4	65.4	65.8	65.1	61.0	64.2	60.2
Return on allocated capital, annualised (%) ⁴⁾	22.8	21.1	17.6	21.3	20.1	20.4	16.9

1) The interest is calculated on the basis of internal measurement of risk-adjusted capital requirement.

2) Including collective write downs from 2011.

3) Average balances. Lending to customers includes accrued interest, write-downs and value adjustments. Lending to credit institutions are not included. Correspondingly, deposits from customers include accrued interest and value adjustments. Deposits from credit institutions are not included.

4) The allocated capital and return on allocated capital are calculated on the basis of internal measurement of risk-adjusted capital requirement. Allocated capital was adjusted downward in the third quarter of 2011 due to changes in the calculation models.

Average total volumes

Amounts in NOK billion	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Loans ¹⁾	371	353	349	351	346	358	338
Guarantees	63	56	57	59	61	59	61
Total loans and guarantees	434	409	406	410	407	417	398
Adjusted for exchange rate movements	434	410	397	394	389	417	386
Commercial paper during the period	15	13	8	11	13	37	36
Syndicated loans during the period ²⁾	1	3	7	2	3	12	5
Bond issues during the period	9	18	13	17	13	41	37

1) Average balances. Lending to customers includes accrued interest, write-downs and value adjustments. Lending to credit institutions are not included.

2) Difference between DnB NOR underwriting and DnB NOR final hold.

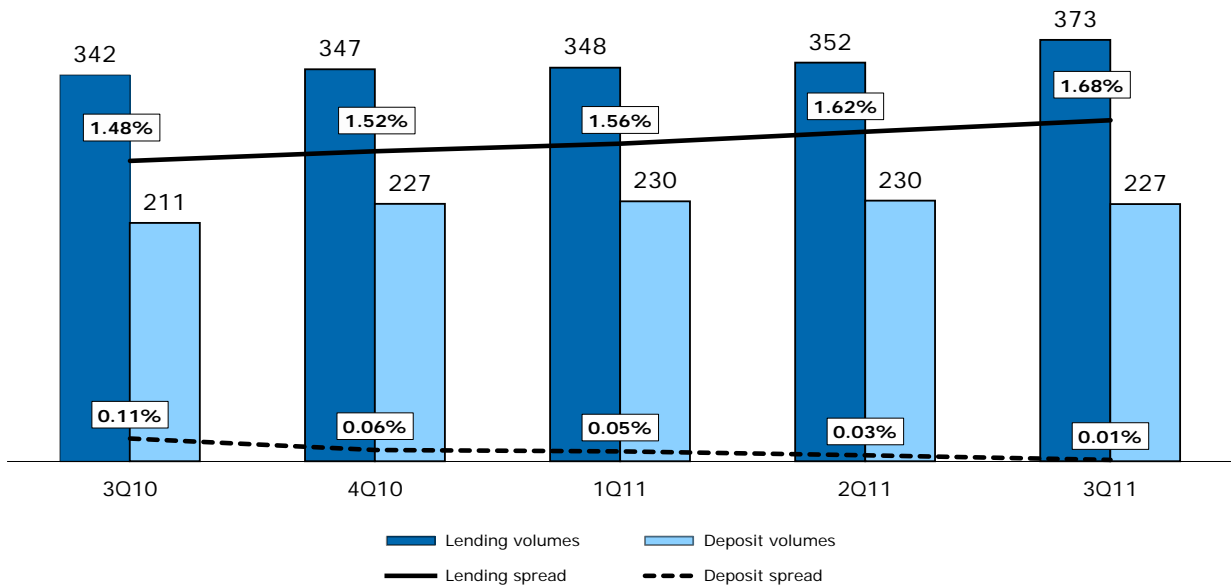
Net interest income

Amounts in NOK million	Average volumes			Spreads in per cent			Net interest income		
	3Q11	2Q11	3Q10	3Q11	2Q11	3Q10	3Q11	2Q11	3Q10
Lending to customers ¹⁾	372 524	352 325	341 535	1.68	1.62	1.48	1 573	1 423	1 270
Deposits from customers ¹⁾	227 427	230 390	210 676	0.01	0.03	0.11	5	18	60
Allocated capital	21 810	23 781	24 003	2.94	2.70	2.69	162	160	163
Other							283	328	162
Total net interest income							2 023	1 929	1 655

1) Based on nominal values excluding impaired loans.

Development in average volumes and interest spreads ¹⁾

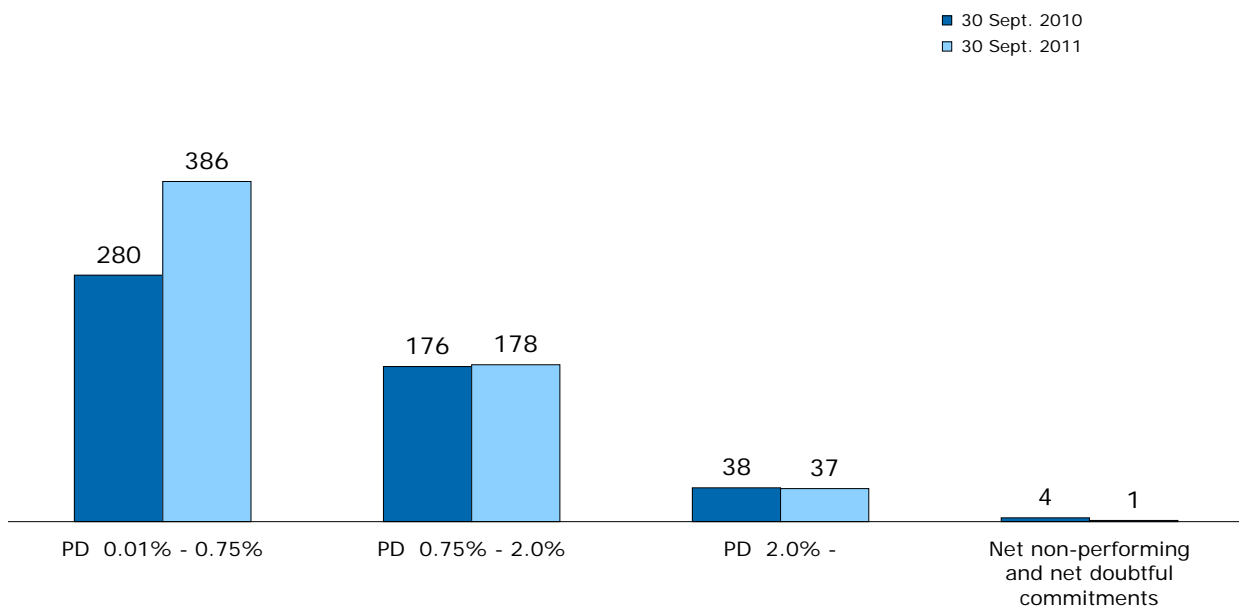
NOK billion



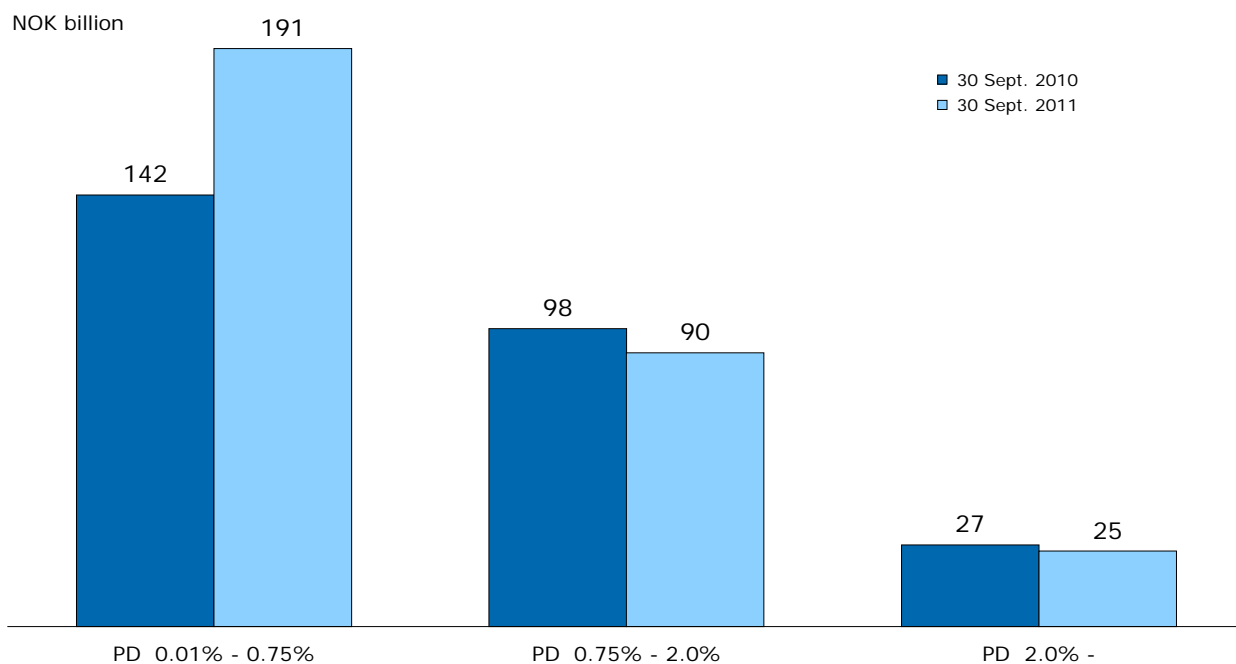
1) Lending to and deposits from customers. Nominal values, excluding impaired loans.

Risk classification of portfolio ¹⁾

NOK billion

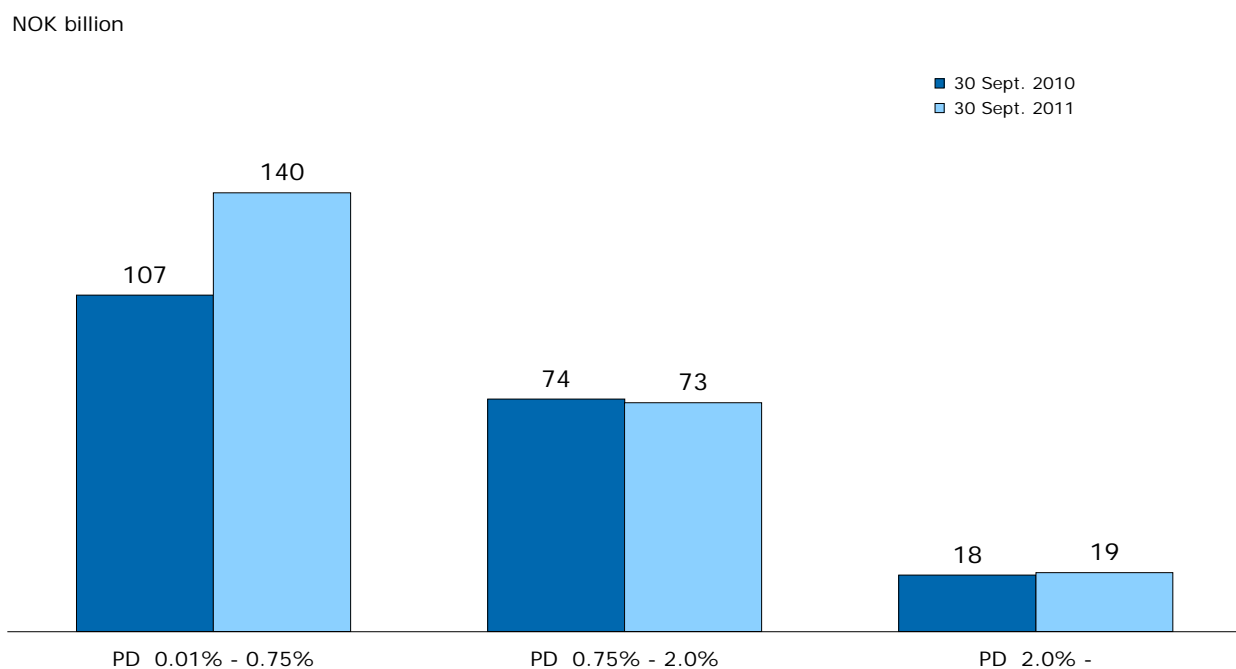


1) Based on DnB NOR's risk classification system. The volume represents the expected outstanding amount in the event of default, except for net non-performing and net doubtful commitments which are net recorded exposure in the accounts. PD = probability of default

Risk classification of international portfolio ^{1) 2)}

1) Based on DnB NOR's risk classification system. The volume represents the expected outstanding amount in the event of default. PD = probability of default.

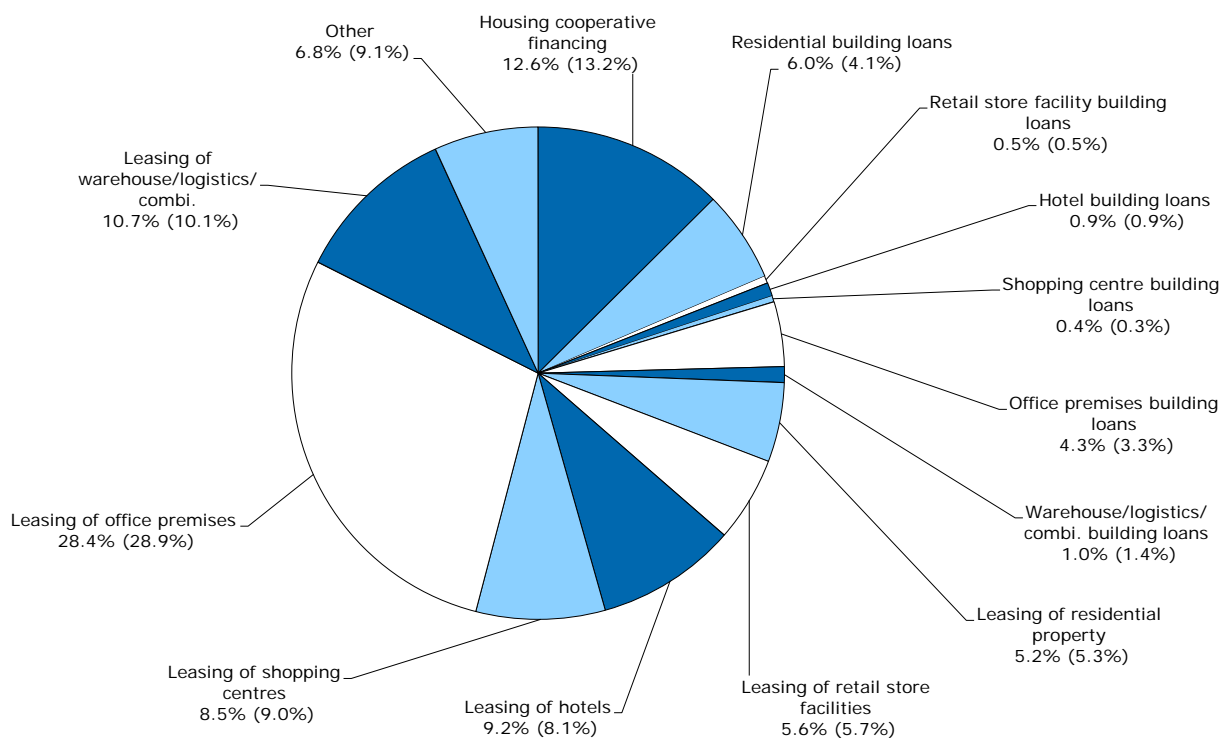
2) The international portfolio comprises business recorded outside Norway.

Risk classification of commercial property exposure ^{1) 2)}

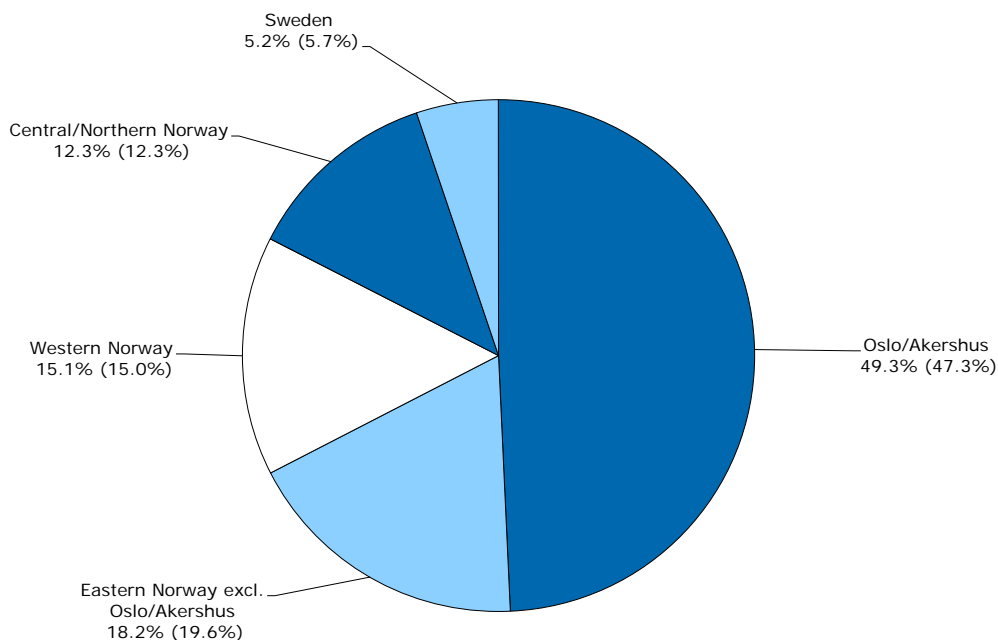
1) Based on DnB NOR's risk classification system. The volume represents the expected outstanding amount in the event of default. PD = probability of default.

2) The numbers are totals for the DnB NOR Group and include exposure recorded in both LCI and Retail Banking.

Commercial property exposure according to segment as at 30 September 2011 ¹⁾



Geographic distribution of commercial property exposure as at 30 September 2011 ¹⁾



1) The numbers are totals for the DnB NOR Group and includes exposure recorded in both LCI and Retail Banking. Comparable figures as at 30 September 2010 in parentheses.

Nordic Corporate Division

- The Nordic Corporates Division serves the bank's largest Norwegian and Nordic corporate clients within the retail and service industries, commercial real estate and contractors, financial institutions, the public sector and non-government organisations. The Division also serves international clients in the same segments while international banks and financial institutions are served by the International Corporates and Institutions Division.
- DnB NOR has a very strong market position in these segments in Norway. The majority of Norway's largest corporations are banking with DnB NOR.
- Commercial real estate broking services are offered through the subsidiary DnB NOR Næringsmegling AS.

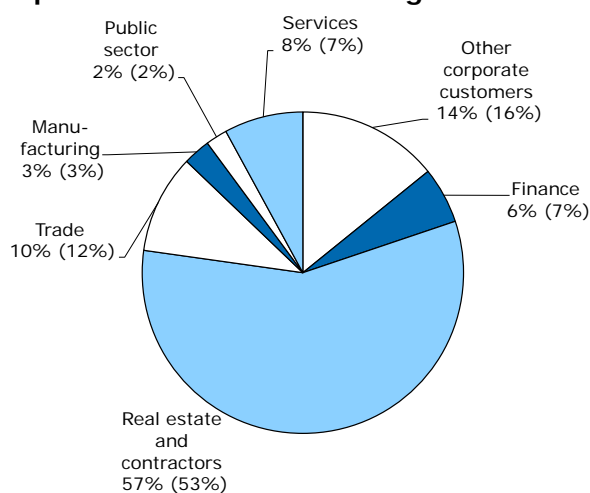
Average volumes

Amounts in NOK billion	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net lending to customers ¹⁾	127	123	115	108	105	121	105
- Adjusted for exchange rate movements ¹⁾	127	123	113	107	104	121	104
Guarantees	14	14	14	14	13	14	14
Customer deposits ¹⁾	81	82	74	73	69	79	69

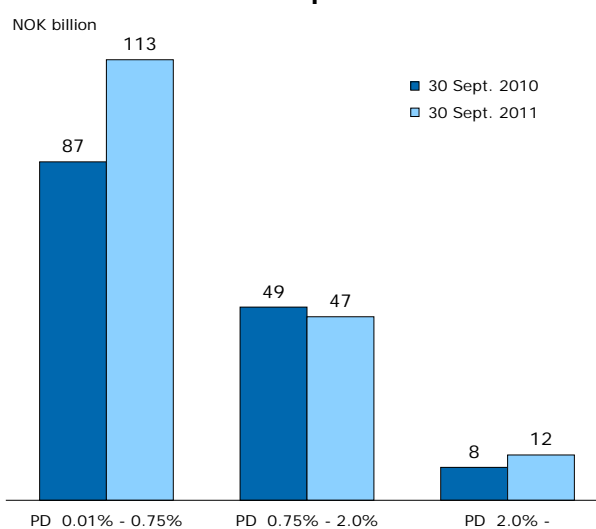
1) Lending to customers includes accrued interest, write-downs and value adjustments. Lending to credit institutions are not included. Correspondingly, deposits from customers include accrued interest and value adjustments. Deposits from credit institutions are not included.

The figures are adjusted to include volumes previously reported under the Northern Europe division.

Exposure at default according to sector ¹⁾



Risk classification of portfolio ²⁾



1) Figures as at 30 September 2011. Percentages as at 30 September 2010 in parentheses.

2) Based on DnB NOR's risk classification system. The volume represents the expected outstanding amount in the event of default. PD = probability of default

The figures are adjusted to include volumes previously reported under the Northern Europe division.

International Corporate and Institutions Division

- The International Corporates and Institutions Division serves large Norwegian corporates, international companies with business in Norway, international customers in the following sectors; seafood, telecom, media, technology, healthcare, forest industry, general manufacturing and international financial institutions.
- The division serves a majority of the Norwegian companies in the defined industries as their lead banker. In addition there is a broad interaction with a majority of the other corporates in these segments in Norway, as well as with selected corporates within LCI's strategy internationally.

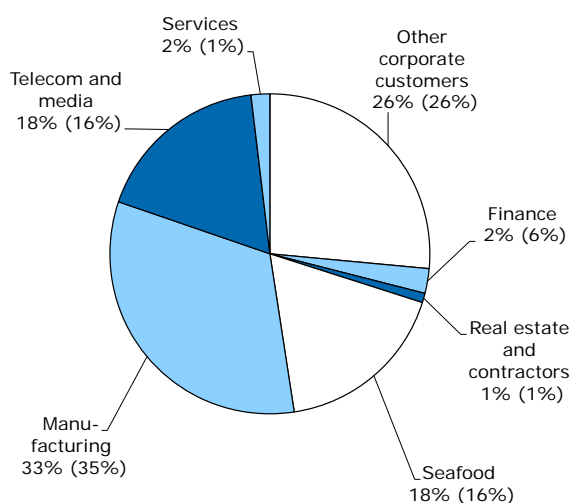
Average volumes

Amounts in NOK billion	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net lending to customers ¹⁾	64	58	57	55	52	60	53
- Adjusted for exchange rate movements ¹⁾	64	58	56	54	51	60	52
Guarantees	9	8	8	11	11	9	11
Customer deposits ¹⁾	32	36	38	36	33	35	32

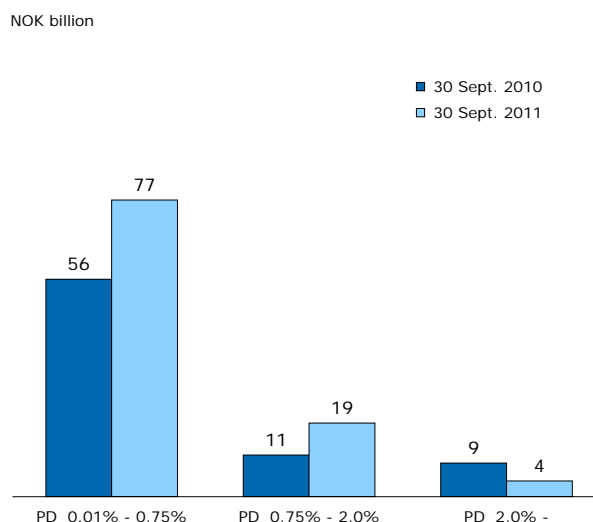
1) Lending to customers includes accrued interest, write-downs and value adjustments. Lending to credit institutions are not included. Correspondingly, deposits from customers include accrued interest and value adjustments. Deposits from credit institutions are not included.

The figures are adjusted to include volumes previously reported under the Northern Europe Division.

Exposure at default according to sector ¹⁾



Risk classification of portfolio ²⁾



1) Figures as at 30 September 2011. Percentages as at 30 September 2010 in parentheses.

2) Based on DnB NOR's risk classification system. The volume represents the expected outstanding amount in the event of default. PD = probability of default

The figures are adjusted to include volumes previously reported under the Northern Europe Division.

Energy Division

- The Energy Division serves customers in Norway and internationally in the oil and gas, offshore contractors and oilfield services, power and renewables industries.
- The oil and gas and the offshore contractors and oilfield services industries are amongst the largest sectors in the world. Huge investments are needed in order to meet future demand for oil and gas.
- The power and renewables industries are fast growing sectors with focus on low carbon emissions energy production. Increasing commitment to reduce greenhouse gases paves the way for environmentally friendly energy production. The bank has a strong global focus on renewable energy, with main emphasis on hydro, wind and solar technologies. Considerable investments are needed in order to meet future ambitions within renewable energy.

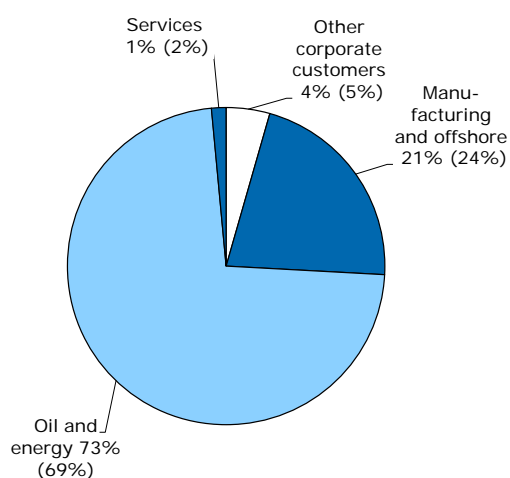
Average volumes

Amounts in NOK billion	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net lending to customers ¹⁾	44	37	37	37	35	40	35
- Adjusted for exchange rate movements ¹⁾	44	38	36	36	33	40	33
Guarantees	27	24	23	23	23	25	23
Customer deposits ¹⁾	44	39	39	37	34	41	31

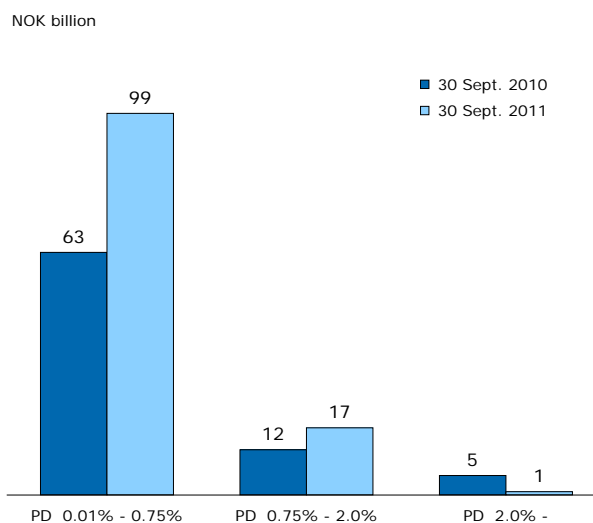
1) Lending to customers includes accrued interest, write-downs and value adjustments. Lending to credit institutions are not included. Correspondingly, deposits from customers include accrued interest. Deposits from credit institutions are not included.

The figures are adjusted to include volumes previously reported under the Northern Europe Division.

Exposure at default according to sector ¹⁾



Risk classification of portfolio ²⁾



1) Figures as at 30 September 2011. Percentages as at 30 September 2010 in parentheses.

2) Based on DnB NOR's risk classification system. The volume represents the expected outstanding amount in the event of default. PD = probability of default

The figures are adjusted to include volumes previously reported under the Northern Europe division.

Shipping, Offshore and Logistics Division

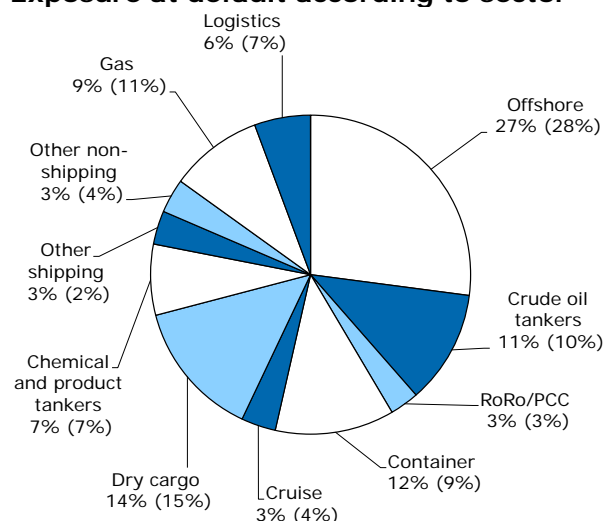
- The Shipping, Offshore and Logistics Division provides commercial and investment banking services to high-quality Norwegian and international shipping, offshore and logistics clients.
- The division aims to achieve satisfactory growth in risk-adjusted profitability by being one of the leading international shipping banks.
- The division aims to be the preferred strategic discussion partner for clients.
- The division focuses on competence development to further improve the quality and range of client services.

Average volumes

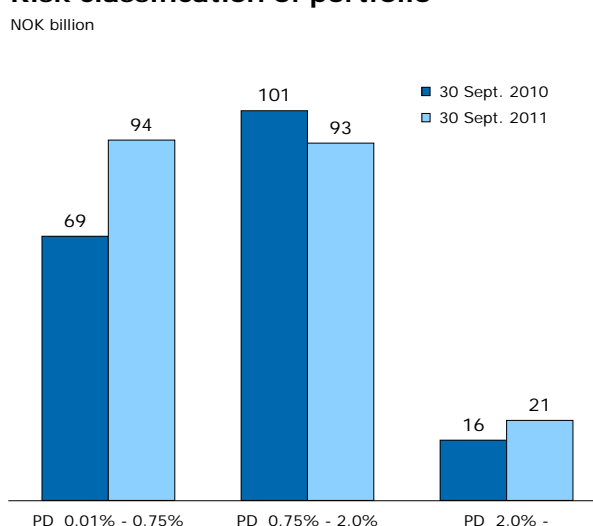
Amounts in NOK billion	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net lending to customers ¹⁾	131	130	135	140	145	132	139
- Adjusted for exchange rate movements ¹⁾	131	131	130	130	132	132	130
Guarantees	12	9	10	11	11	10	11
Customer deposits ¹⁾	62	66	71	77	71	66	67

1) Lending to customers includes accrued interest, write-downs and value adjustments. Lending to credit institutions are not included. Correspondingly, deposits from customers include accrued interest. Deposits from credit institutions are not included.

Exposure at default according to sector ¹⁾



Risk classification of portfolio ²⁾



1) Figures as at 30 September 2011. Percentages as at 30 September 2010 in parentheses.

2) Based on DnB NOR's risk classification system. The volume represents the expected outstanding amount in the event of default. PD = probability of default

Portfolio

- DnB NOR has a diversified portfolio in the maritime sector, as shown above.
- Lessons are learned from previous downturns, and internal credit analysis has been based on low rate estimates.
- We expect weak dry bulk, container and tanker markets going forward
- Clients within the dry bulk segment are mainly well-established operators with good contract coverage.
- The container portfolio is characterised by companies that are among the major operators and tonnage providers.
- Within the crude tanker portfolio, clients are mainly leading international tanker owners.
- In the first nine months of 2011 DnB NOR confirmed its position as a world leading arranger of syndicated loans to the shipping and off-shore sectors according to a survey by Dealogic.

DnB NOR Monchebank (part of the Business Development and Cash Management Division)

DnB NOR Monchebank is a regional bank serving corporate and retail customers and has a firm foothold in the Murmansk region in Russia. The bank holds a general licence for banking operations throughout Russia. The bank will be the fundament for further development of DnB NOR's business in the Murmansk and Arkhangelsk region.

Average volumes

Amounts in NOK billion	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net lending to customers ¹⁾	0.4	0.4	0.5	0.5	0.5	0.5	0.6
Guarantees	-	-	-	-	-	-	-
Customer deposits ¹⁾	0.6	0.6	0.7	0.8	0.9	0.6	0.8

1) Lending to customers includes accrued interest, write-downs and value adjustments. Lending to credit institutions are not included. Correspondingly, deposits from customers include accrued interest and value adjustments. Deposits from credit institutions are not included.

DnB NOR Luxembourg

DnB NOR Luxembourg S.A. is a fully licensed bank with two business areas: Private banking and mortgage-financing of secondary homes outside Norway; target customer base is Norwegians living outside Norway and/or with international interests.

Average volumes

Amounts in NOK billion	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net lending to customers ¹⁾	2.9	3.2	3.6	4.1	4.2	3.2	4.1
Guarantees	-	-	-	-	-	-	-
Customer deposits ¹⁾	3.5	3.4	2.7	1.9	1.6	3.2	1.5

1) Lending to customers includes accrued interest, write-downs and value adjustments. Lending to credit institutions are not included. Correspondingly, deposits from customers include accrued interest. Deposits from credit institutions are not included.

DnB NOR Markets

DnB NOR Markets is Norway's largest provider of a wide range of securities and investment banking services. Ottar Ertzeid, group executive vice president, is head of DnB NOR Markets.

DnB NOR Markets comprises the following units:

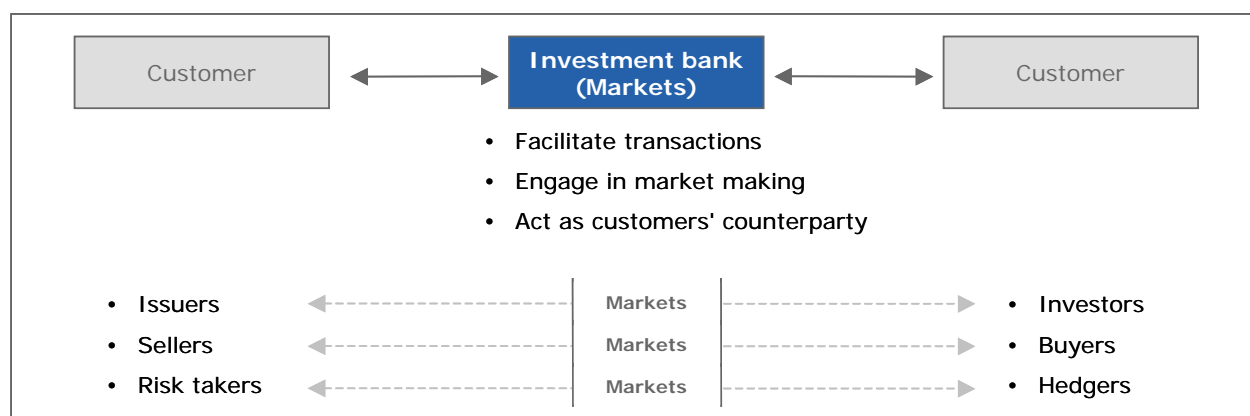
- Fixed Income/Currencies/Commodities
- Equities
- Investment Products
- Corporate Finance
- Securities Services

The Group Treasury is organised within DnB NOR Markets though profits and losses for the unit are not recorded under this business area.

DnB NOR Markets aims to be the leading investment bank for Norwegian and Norwegian-related customers, as well as international clients requiring services relating to Norway and the Norwegian krone. Clients outside Norway are served through the Group's international units, especially shipping, energy and seafood clients.

DnB NOR Markets is a full-service investment bank with leading market positions in Norway. The business area has:

- A diversified business/revenues mix (products and customers)
- A sound mix of customer and trading activities
- Cost and capital-efficient operations



Through its diversified business and products, DnB NOR Markets is well positioned to capitalise on the Group's customer base and interest rate and currency positions.

Products and services

- Currency, interest rate and commodity derivatives.
- Securities and other investment products.
- Debt and equity financing in capital markets, as well as merger and acquisition and other advisory and corporate finance services.
- Custodial and other securities services.

Customers and market shares

- In spite of intensifying competition, DnB NOR Markets maintained its leading market position in Norway within foreign exchange and interest rate activities.
- Manager for the greatest number of Norwegian kroner bond and commercial paper issues in NOK in the domestic market in the third quarter of 2011 (Source: Stamdata, Bloomberg).
- The largest brokerage house on Oslo Børs within fixed income securities in the secondary market in the third quarter of 2011 (Source: Oslo Stock Exchange).
- Leading within domestic securities services (Source: Oslo Stock Exchange).
- 54.4 per cent of limited companies use DnB NOR Markets as registrar in the Norwegian Central Securities Depository (Source: Norwegian Central Securities Depository).
- Global Finance Magazine named DnB NOR 'Best Debt Bank' in the Nordic region.

Employees

DnB NOR Markets staff located in offices in Norway and abroad represents 693 full-time positions.

Financial performance

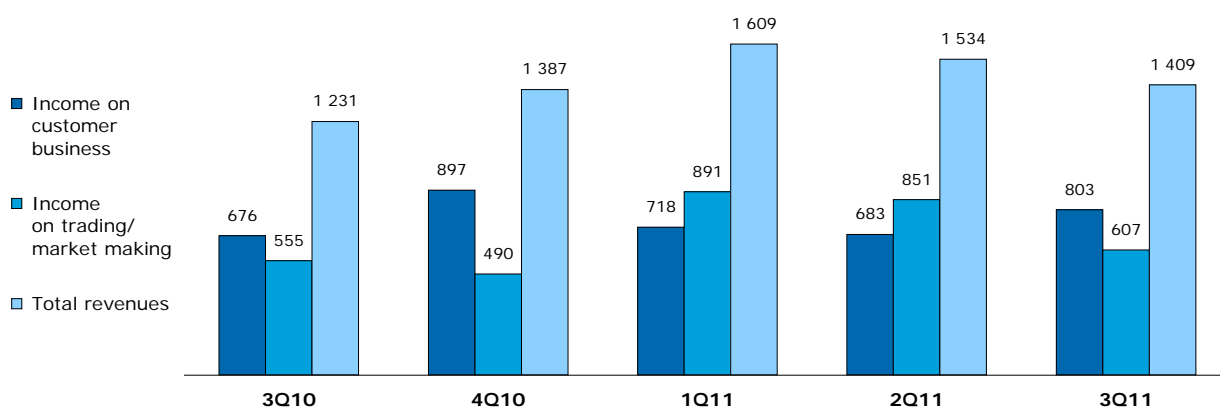
<i>Amounts in NOK million</i>	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net interest income - ordinary operations	236	202	209	224	230	647	704
Interest on allocated capital ¹⁾	44	35	35	35	43	114	110
Net interest income	280	237	244	259	273	762	814
Net other operating income	1 173	1 332	1 400	1 164	1 002	3 905	3 235
Total income	1 454	1 569	1 644	1 422	1 274	4 667	4 049
Operating expenses	486	500	529	467	466	1 516	1 366
Pre-tax operating profit	967	1 069	1 115	955	808	3 151	2 683
Allocated capital (NOK billion) ²⁾	6.0	5.2	5.5	5.5	6.4	5.6	6.0
Cost/income ratio (%)	33.5	31.9	32.2	32.8	36.6	32.5	33.7
Return on allocated capital, annualised (%) ²⁾	45.9	59.1	59.2	49.6	36.2	54.3	43.3

1) The interest is calculated on the basis of internal measurement of risk-adjusted capital requirement.

2) The allocated capital and return on allocated capital are calculated on the basis of internal measurement of risk-adjusted capital requirement.

Income distribution

NOK million



Total revenues	1 231	1 387	1 609	1 534	1 409
Interest on allocated capital	43	35	35	35	44
Total income	1 274	1 422	1 644	1 569	1 454

Revenues within various segments, quarterly

Amounts in NOK million	Jan. - Sept.						
	3Q11	2Q11	1Q11	4Q10	3Q10	2011	2010
FX, interest rate and commodity derivatives	433	309	327	387	308	1 069	930
Investment products	91	82	123	85	101	296	314
Corporate finance	227	230	207	365	216	664	538
Securities services	52	62	61	60	51	175	158
Total customer revenues	803	683	718	897	676	2 203	1 941
Net income international bond portfolio	(1)	262	279	291	292	540	860
Other market making/trading revenues	608	589	612	199	264	1 809	1 138
Total trading revenues	607	851	891	490	555	2 349	1 998
Interest income on allocated capital	44	35	35	35	43	114	110
Total income	1 454	1 569	1 644	1 422	1 274	4 667	4 049

Revenues within various segments, annual

Amounts in NOK million	2010	2009	2008	2007	2006
FX, interest rate and commodity derivatives	1 317	1 665	1 936	1 332	1 044
Investment products	399	766	574	705	851
Corporate finance	903	570	643	828	695
Securities services	218	190	333	388	316
Total customer revenues	2 838	3 191	3 486	3 253	2 907
Net income international bond portfolio	1 151	1 147	(707)	(1 139)	98
Other market making/trading revenues	1 337	2 761	2 600	986	808
Total trading revenues	2 488	3 908	1 893	(153)	906
Interest income on allocated capital	145	144	305	117	59
Total income	5 471	7 243	5 685	3 217	3 872

Distribution and cooperation with other entities

Maintaining a broad distribution network and effective cooperation with other business areas within the Group is a key priority for DnB NOR Markets. Customers are served through:

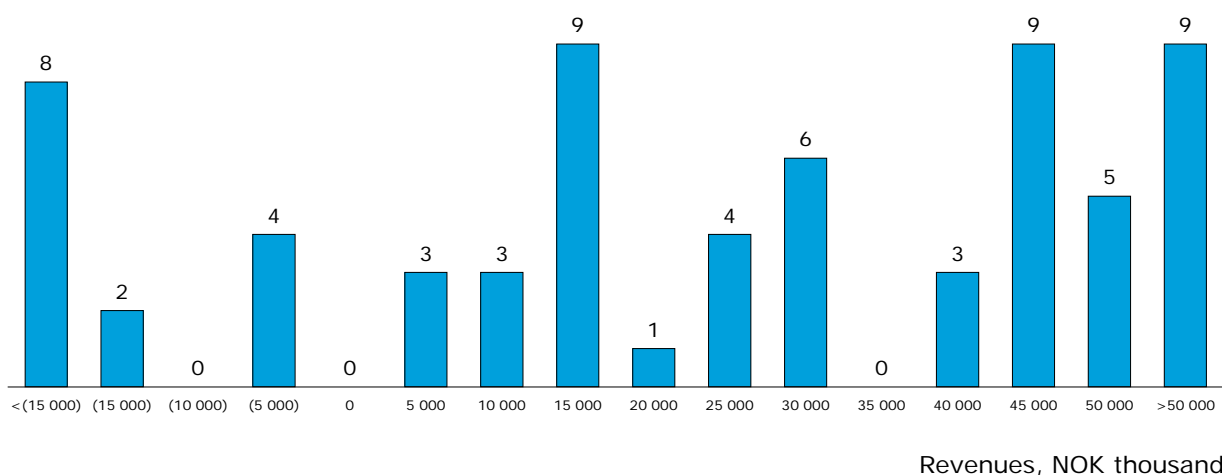
- Central units located in Oslo.
- International offices (Stockholm, London, New York, Singapore and Shanghai) and 13 regional offices in Norway.
- The new corporate finance unit at the Group's branch in Chile completed its first acquisition transaction during the third quarter.

Daily revenue statistics

<i>Amounts in NOK thousand</i>	Third quarter		Full year	
	2011	2010	2010	2009
Minimum	(123 655)	(59 709)	(82 403)	(67 096)
Maximum	116 728	64 177	105 172	231 705
Average	21 403	18 623	21 164	27 411
Loss days	14	11	44	43
Gain days	52	55	216	216

Daily revenue distribution in the third quarter of 2011

Number of days

**Total income**

<i>Amounts in NOK million</i>	3Q11
Total daily revenues	1 409
Interest on allocated capital	44
Total income	1 454

Risk profile

DnB NOR Markets has a moderate risk profile. Customer activities represent the main business. Trading activities support customer activities with products and prices, with focus on Norwegian kroner products.

Value-at-Risk ¹⁾

Market risk arises as a consequence of open positions in foreign exchange, interest rates and equities. The risk is linked to variations in financial results due to fluctuations in market prices or exchange rates. High volatility contributed to increased value at risk in the third quarter of 2011.

<i>Amounts in NOK thousand</i>	30 Sept. 2011	Third quarter 2011		
	Actual	Average	Maximum	Minimum
Currency risk	9 170	18 591	32 380	1 660
Interest rate risk	90 970	48 057	96 280	15 030
Equities	3 957	3 510	9 072	504
Diversification effects ²⁾	(6 010)	(9 229)		
Total	98 087	60 929		

1) Value-at-Risk is the maximum loss that could be incurred on trading positions from one day to the next at a 99 per cent confidence level.

2) Diversification effects refer to currency and interest rate risk only.

Interest rate sensitivity

The value of financial investments recorded on and off the balance sheet is affected by interest rate movements. The table below shows potential losses for DnB NOR resulting from parallel one percentage point changes in all interest rates. The calculations are based on a hypothetical situation where interest rate movements in all currencies are unfavourable for DnB NOR relative to the Group's positions. Also, all interest rate movements within the same interval are assumed to be unfavourable for the Group. The calculations are based on the Group's positions as at 30 September 2011 and market rates at the same date.

Potential losses for DnB NOR resulting from parallel one percentage point changes in all interest rates

<i>Amounts in NOK million</i>	Up to 1 month	From 1 month to 3 months	From 3 months to 1 year	From 1 year to 5 years	More than 5 years	Total
Trading portfolio						
NOK	13	104	460	432	594	180
USD	9	78	34	16	17	122
EUR	18	92	161	2	37	89
GBP	1	6	4	2	0	14
SEK	1	38	21	17	0	2
Other currencies	5	11	14	18	19	40
Banking portfolio						
NOK	324	64	111	122	79	235
EUR	0	0	6	6	0	0
SEK	0	0	0	8	0	8
Total						
NOK	337	169	571	553	673	55
USD	9	78	34	16	17	122
EUR	18	92	166	3	37	89
GBP	1	38	21	2	0	15
SEK	1	6	4	26	0	10
Other currencies	5	11	14	18	19	40

Insurance and Asset Management

The business area Insurance and Asset Management consists of Vital Forsikring ASA and DnB NOR Kapitalforvaltning Holding AS and their respective subsidiaries, in addition to DnB NOR Skadeforsikring. The business area is headed by Tom Rathke, managing director of Vital Forsikring and group executive vice president in DnB NOR.

Insurance and Asset Management is responsible for life insurance, pension savings, non-life insurance and asset management operations and aspires to be the most attractive provider of these services in the Norwegian market. An important instrument in achieving this position is to develop a customer-oriented and cost-effective organisation with strong distribution power. Insurance and Asset Management will focus on profitable growth while ensuring competitive returns for the owner and customers.

Financial performance

Insurance and Asset Management						Jan. - Sept.	
Amounts in NOK million	3Q11	2Q11	1Q11	4Q10	3Q10	2011	2010
Total income ¹⁾	(114)	1 107	1 267	1 260	1 565	2 260	2 941
Operating expenses	575	581	601	628	557	1 757	1 660
Pre-tax operating profit ^{*) **)}	(689)	526	666	632	1 008	503	1 281
Taxes	519	11	(226)	(663)	(54)	304	32
Operating profit	(1 208)	515	892	1 295	1 062	199	1 249
Assets under management (NOK billion) ²⁾	514	524	541	528	517	514	517
Allocated capital (NOK billion) ³⁾	17.7	17.3	15.0	14.2	13.9	16.7	13.5
Return on allocated capital, annualised (%) ³⁾	(27.1)	11.9	24.1	36.2	30.3	1.6	12.4
Cost/income ratio (%) ⁴⁾	(504.2)	52.5	47.4	49.8	35.6	77.8	56.4
Number of full-time positions at end of period ^{***)}	1 067	1 047	1 055	1 047	1 055	1 067	1 055

*) of which Vital:

Pre-tax operating profit including interest on allocated capital	(727)	455	601	600	931	328	1 166
Difference between recorded equity and allocated capital	29	21	4	8	13	54	34
Recorded pre-tax operating profit	(756)	434	596	591	918	274	1 133

***) of which DnB NOR Asset Management:

Pre-tax operating profit	36	61	60	67	75	156	209
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***) of which:

Vital	740	726	735	726	732	740	732
DnB NOR Asset Management	216	216	216	218	217	216	217
DnB NOR Skadeforsikring	112	105	103	102	105	112	105

- 1) Total income includes interest on allocated capital. The interest is calculated on the basis of internal measurement of risk-adjusted capital requirement.
- 2) Assets at end of period.
- 3) The allocated capital and return on allocated capital are calculated on the basis of internal measurement of risk-adjusted capital requirement.
- 4) Due to stock market developments, operating income in Vital was negative at NOK 371 million in the third quarter of 2011. This resulted in negative income for the Insurance and Asset Management business area.

Descriptions of the financial performance of Vital, DnB NOR Asset Management and DnB NOR Skadeforsikring are divided into three separate sections on the next pages.

Vital

Vital comprises Vital Forsikring ASA including subsidiaries. Vital Forsikring provides both products with guaranteed returns and products with a choice of investment profile.

Vital aims to be Norway's strongest provider of pension savings. Vital seeks continued growth within the company's business segments and aims to deliver competitive results to its policyholders and owner. Devoting further efforts to improving cost efficiency, providing top-quality advisory services, maintaining high levels of service and customer relationship management, exploiting the DnB NOR Group distribution network and serving as an attractive entry portal for customers into the DnB NOR Group will be instrumental in reaching these targets.

Business model

Vital's products fall into three main categories:

- Guaranteed products without profit sharing, where the company's main source of income is fee charged based on guaranteed investment return and insurance risk covered
- Fee based products without interest guarantees
- Guaranteed products where total profit is split between policy owners and the company.

In addition, the corporate portfolio (i.e. shareholders' equity, subordinated loans etc) is managed as a separate investment portfolio.

		Reserves	Annual guaranteed return
		(NOK billion)	on policyholders' funds (In per cent)
Fee - based with guarantee	Corporate sector - defined benefit	65	3.1
	Municipal sector - defined benefit	35	2.9
	Individual sector - defined benefit	7	1.8
Fee - based without guarantee	Unit linked - individual	9	
	Defined contribution - corporate	13	
	Risk products - individual	1	
	Risk products - corporate	1	
Profit sharing with guarantee	Paid-up policies (profit sharing 20/80) ¹⁾	56	3.6
	Previously established individual products (profit sharing 35/65) ²⁾	45	3.5
Corporate portfolio		17	

1) The owner's share of the positive interest result and risk result is 20 and 50 per cent, respectively. The entire administration result accrues to the owner.

2) Previously established individual products are products sold prior to 1 January 2008, when new regulations for insurance companies entered into force. The owner's share of the positive result is 35 per cent.

Products

- Group pension schemes to businesses and the public sector, the most important products being defined-benefit and defined-contribution occupational pension schemes.
- Employer's Liability Insurance to the corporate market.
- Group pension schemes to businesses, adapted to customer needs for defined-benefit and defined-contribution schemes.
- Long-term savings alternatives in the form of individual pension agreements and annuities in the retail market.
- Products are offered with guaranteed returns or with a choice of investment profile.
- Risk products in both the corporate and individual markets.
- Savings products from other units in the DnB NOR Group, including mutual funds from DnB NOR Asset Management and equity-linked bonds from DnB NOR Markets.

Organisation and markets

The business area is represented in most parts of Norway through sales offices and also provides services through DnB NOR's distribution networks and independent agents, as well as via the Internet.

Employees

Vital gives priority to retaining and developing a high level of expertise within insurance products, management and other relevant areas of competence. At end-September 2011, Vital's staff included 740 permanent full-time positions and 75 temporary employees.

Financial performance

Amounts in NOK million	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net result from equities	(6 600)	(1 145)	766	3 937	3 124	(6 979)	944
Net result from other asset classes ^{*)}	2 652	3 055	2 137	1 841	2 299	7 845	7 190
Value-adjusted financial result ^{1) 2)}	(3 948)	1 911	2 903	5 778	5 422	866	8 133
Guaranteed return on policyholders' funds	1 693	1 701	1 707	1 725	1 593	5 100	4 869
Financial result after guaranteed returns	(5 641)	209	1 197	4 053	3 829	(4 235)	3 264
+ From market value adjustment reserve	101	1 940	550	(831)	(1 759)	2 591	(453)
Recorded interest result before the application of/ (transfers to) additional allocations	(5 540)	2 149	1 747	3 222	2 070	(1 644)	2 811
Application of/(transfers to) additional allocations	1 586	0	0	(407)	(38)	1 586	0
Recorded interest result	(3 954)	2 149	1 747	2 815	2 031	(58)	2 811
Risk result ^{**)}	202	(137)	2	(9)	(22)	67	(233)
Administration result	(8)	(4)	(18)	(62)	(11)	(30)	(42)
Upfront pricing of risk and guaranteed rate of return	132	133	130	135	141	395	416
Transferred from security reserve	(6)	(7)	(10)	2	(9)	(22)	(16)
Allocations to policyholders, products with guaranteed returns	(2 877)	1 700	1 255	2 290	1 213	78	1 803
Net profit in Vital	(756)	434	596	591	918	274	1 133
Tax charge	508	(9)	(244)	(672)	(75)	255	0
Profit from Vital	(1 264)	443	840	1 263	993	19	1 133
Return on allocated capital, annualised ³⁾	(30.2)	11.7	25.1	38.9	31.3	0.6	12.6

*) Of which property revaluation ⁴⁾ 405 227 88 300 8 720 41

**) Of which provisions for higher life expectancy ⁵⁾ (33) (97) (96) (244) (243) (225) (729)

1) Before unrealised gains on long-term securities.

2) See table below. For developments in the asset mix and return on assets from products with guaranteed returns, see tables on pages 76 and 74.

3) The return on allocated capital is calculated on the basis of internal measurement of risk-adjusted capital requirement.

4) Changes in the value of directly owned properties, Vital Eiendomsfond and properties owned through joint ventures. The total value of investment properties was NOK 37.5 billion as at 30 September 2011.

5) As Norwegian life insurance companies offer life-long pension payments, higher life expectancy in the population is one of many risk factors. Vital strengthened its reserves in 2009 and 2010 to reflect higher life expectancy for individual pension insurance. At the start of 2011, the remaining required increase in reserves was estimated at NOK 770 million, of which NOK 300 million will be recorded in 2011 and the rest in 2012.

Result

<i>Amounts in NOK million</i>	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Upfront pricing of risk and guaranteed rate of return	132	133	130	135	141	395	416
Return on corporate portfolio	(380)	121	258	226	221	(2)	259
Total inadequate additional allocations ¹⁾	(53)	0	0	0	0	(53)	0
Total negative return ¹⁾	0	0	0	0	0	0	0
Owner's share of interest profit, common portfolio ^{2) 3)}	(476)	269	207	319	367	0	344
Owner's share of risk result, common portfolio ^{3) 4)}	6	(28)	21	(42)	134	(2)	111
Administration result, common portfolio + unit linked ⁵⁾	26	(27)	(36)	(54)	(22)	(38)	(50)
Risk result and interest profit, unit linked ⁶⁾	12	(3)	(10)	(1)	13	(1)	16
Risk products ⁷⁾	(22)	(30)	27	9	65	(26)	37
Pre-tax operating profit	(756)	434	596	591	918	274	1 133

- 1) The owner must cover any negative return on financial assets. If the return on financial assets is between nil and the guaranteed rate of return, the owner must cover the difference for contracts for which no or inadequate additional allocations have been made.
- 2) Including the owner's share of the interest result from paid-up policies and previously established individual products. The owner's share of the positive interest result from paid-up policies and previously established individual products is 20 and 35 per cent, respectively. Previously established individual products are products sold prior to 1 January 2008, when new regulations for insurance activity entered into force.
- 3) 35 per cent of the increase in reserves to cover higher life expectancy within individual annuity and pension insurance will be charged to the owner. This charge is included under 'Owner's share of risk result'. If there is a negative result within individual annuity and pension insurance, the owner has been required to cover more than 35 per cent of the increase in reserves. Charges in excess of 35 per cent will be included under 'Owner's share of interest result'.
- 4) For parts of the common portfolio, including paid-up policies, 50 per cent of the positive risk result may be allocated to the risk equalisation fund. The positive risk result for previously established individual products will be allocated to the owner according to the profit sharing model, i.e. by 35 per cent. A negative result will be charged to the owner.
- 5) The administration result from the low, moderate and high-risk portfolios and from paid-up policies will be allocated to the owner. If the overall result for previously established individual products shows a profit, the administration result will be divided between policyholders and the owner (65/35). A negative result will be charged to the owner.
- 6) The risk result and interest result from unit linked products was previously shown under Administration result, common portfolio + unit linked. Figures for previous periods have been restated accordingly.
- 7) Includes employer's liability insurance and group life insurance.

Tax charge in Vital after the introduction of the "exemption model" ¹⁾

<i>Amounts in NOK million</i>	Jan.-Sept.	Full year				
	2011	2010	2009	2008	2007	2006
Tax charge	255	(672)	(175)	427	(2 074)	(771)

- 1) With effect from the 2004 fiscal year, new rules were introduced for the taxation of dividends and income from shares for corporate shareholders, the so-called "exemption model". This model implies that as a rule, corporate shareholders will only be subject to a limited tax on dividends and income from shares etc. Correspondingly, there will be no tax deduction for losses upon the realisation of shares.

Value-adjusted return on assets

Per cent	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Return - common portfolio ¹⁾							
Financial assets							
Norwegian equities	(17.4)	(4.7)	0.6	18.1	13.8	(20.8)	0.4
International equities ²⁾	(15.7)	(1.0)	2.6	8.7	10.4	(14.2)	1.9
Norwegian bonds	2.8	2.2	(0.2)	(0.3)	1.4	4.9	6.2
International bonds	4.4	2.6	0.1	(2.1)	3.7	7.2	9.5
Money market instruments	0.9	0.7	0.7	0.7	0.8	2.2	2.1
Bonds held to maturity	1.3	1.3	1.2	1.3	1.2	3.8	3.7
Investment property	2.4	2.0	1.5	2.2	1.3	5.9	4.1
Value-adjusted return on assets I ³⁾	(1.7)	0.8	1.3	2.7	2.6	0.4	4.0
Value-adjusted return on assets II ⁴⁾	(0.9)	1.3	0.8	1.9	2.8	1.2	4.9
Recorded return on assets ^{5) *)}	(1.6)	1.8	1.5	2.3	1.7	1.7	3.8
Value-adjusted return on assets I, annualised ³⁾	(6.5)	3.4	5.2	11.4	10.9	5.5	5.5
Value-adjusted return on assets II, annualised ⁴⁾	(3.7)	5.5	3.1	8.1	11.7	6.7	6.7
Return - corporate portfolio							
Value-adjusted return on assets I ³⁾	(2.2)	0.9	1.8	2.0	1.9	0.4	2.6

*) Recorded return broken down on sub-portfolios in the common portfolio

Previously established individual products	(2.1)	1.8	1.7	2.3	1.9	1.3	3.9
Paid-up policies ⁶⁾		1.8	1.5	2.4	1.6		3.9
Paid-up policies with low risk ⁶⁾	(1.3)					1.9	
Paid-up policies with moderate risk ⁶⁾	(1.6)					1.7	
Paid-up policies with high risk ⁶⁾	(2.9)					0.4	
Common portfolio with low risk	(0.7)	1.8	1.1	1.8	1.0	2.2	3.7
Common portfolio with moderate risk	(1.3)	1.8	1.4	2.2	1.6	1.9	3.7
Common portfolio with high risk	(2.1)	1.7	1.6	2.7	2.3	1.1	3.6
Recorded return on assets	(1.6)	1.8	1.5	2.3	1.7	1.7	3.8

1) Returns are calculated on a quarterly basis and there may be differences to the full year figures.

2) International equities include Vital's exposure in hedge funds, private equities and real estate funds.

3) Excluding changes in value of commercial paper and bonds held to maturity.

4) Including unrealised gains on commercial paper and bonds held to maturity.

5) Excluding unrealised gains on financial instruments.

6) With effect from 1 July 2011, the paid-up policy portfolio was divided into three financial management categories (low, moderat and high risk).

Key figures per sub-portfolio as at 30 September 2011

Per cent	Corporate portfolio	Common portfolio							
		Total common portfolio	Advance pricing of guaranteed rate of return			Profit sharing			Previously established individual products
			Common portfolio with			Paid-up policies with			
			low risk	moderate risk	high risk	low risk	moderate risk	high risk	
Recorded return on assets	0.4	1.7	2.2	1.9	1.1	1.9	1.7	0.4	1.3
Value-adjusted return on assets	0.4	0.4	1.0	0.7	(0.1)	0.8	0.5	(0.9)	0.1
Asset class breakdown: ¹⁾									
- Equity exposure	16.4	11.8	6.7	10.4	10.9	10.2	12.1	12.7	15.6
- Money market instruments	75.8	20.3	25.4	21.7	21.2	21.9	20.0	19.4	16.5

1) The only differences between the portfolios are their respective exposures to equities and money markets instruments. The equity exposure includes financial derivatives and exposure in private equity, hedge funds and property funds.

Premium income

Amounts in NOK million	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Total premiums due ^{1) 2)}	4 972	3 410	6 813	2 847	4 119	15 195	13 279
Inflow of reserves	1 051	400	3 044	457	849	4 495	3 295
Outflow of reserves	695	1 017	725	563	753	2 437	2 608
Net premiums paid	5 328	2 793	9 131	2 741	4 215	17 252	13 967
Outflow of reserves	695	1 017	725	563	753	2 437	2 608
Total premium income	6 023	3 810	9 856	3 304	4 968	19 689	16 575
1) Of which group pensions - defined benefit	2 923	1 139	4 669	1 156	2 666	8 732	8 028
2) Of which group pensions - defined contribution	773	716	784	696	680	2 273	1 999

Reconciliation of Vital's and the Group's income statement

The table below shows how lines in Vital's income statement are included in the Group's income statement.

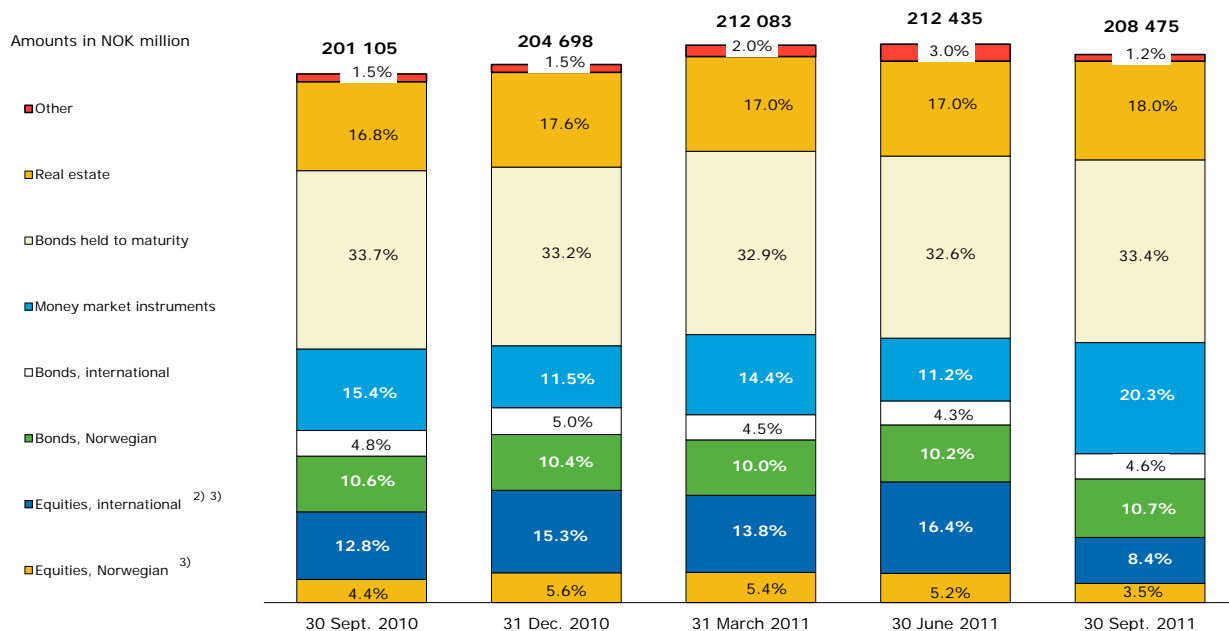
	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
<u>DnB NOR Group:</u>							
Net gains on assets in Vital	(5 275)	3 342	3 473	6 414	4 152	1 540	8 655
Guaranteed returns and allocations to policyholders in Vital	(4 208)	2 884	2 972	5 879	3 324	1 648	7 621
Premium income etc. included in the risk result in Vital	1 213	1 211	1 226	1 242	1 164	3 650	3 479
Insurance claims etc. included in the risk result in Vital	1 017	1 355	1 234	1 248	1 195	3 606	3 729
Net financial and risk result in Vital	(871)	314	493	528	797	(63)	784
<u>Vital:</u>							
Recorded interest result	(3 954)	2 149	1 747	2 815	2 031	(58)	2 811
Allocations to policyholders, products with guaranteed returns	(2 877)	1 700	1 255	2 290	1 213	78	1 803
Risk result	202	(137)	2	(9)	(22)	67	(233)
Transferred from security reserve	(6)	(7)	(10)	2	(9)	(22)	(16)
+ Costs from subsidiaries which are fully consolidated in Vital's accounts	9	9	10	10	10	28	26
Net financial and risk result in Vital	(871)	314	493	528	797	(63)	784

<u>DnB NOR Group:</u>							
Commissions and fees receivable	567	589	579	585	579	1 735	1 719
Commissions and fees payable	74	84	79	90	87	237	268
Other income	5	7	8	0	0	20	0
Operating expenses	384	392	405	431	371	1 181	1 103
Administration result including upfront pricing of risk and guaranteed rate of return	115	120	103	63	121	338	348
<u>Vital:</u>							
Upfront pricing of risk and guaranteed rate of return	132	133	130	135	141	395	416
Administration result	(8)	(4)	(18)	(62)	(11)	(30)	(42)
- Costs from subsidiaries which are fully consolidated in Vital's accounts	9	9	10	10	10	28	26
Administration result including upfront pricing of risk and guaranteed rate of return	115	120	103	63	121	338	348

Balance sheets ¹⁾

Amounts in NOK million	30 Sept. 2011	30 June 2011	31 March 2011	31 Dec. 2010	30 Sept. 2010
Lending to and deposits with credit institutions	7 532	6 476	3 624	4 730	5 932
Lending to customers	996	972	1 345	2 833	2 980
Commercial paper and bonds	52 284	50 002	53 235	46 574	54 812
Shareholdings	58 974	64 697	61 301	60 443	51 864
Financial assets, customers bearing the risk	22 712	23 689	23 875	23 506	21 903
Financial derivatives	1 505	2 291	1 943	2 445	2 245
Commercial paper and bonds, held to maturity	69 677	69 285	69 708	68 038	67 853
Investment property	37 494	36 143	36 034	35 961	33 784
Investments in associated companies	16	17	16	16	17
Intangible assets	246	248	253	256	262
Deferred tax assets	69	0	873	629	52
Fixed assets	12	17	19	21	27
Other assets	4 135	3 052	3 942	1 654	3 114
Total assets	255 653	256 889	256 169	247 107	244 844
Financial derivatives	2 282	928	752	1 299	1 347
Insurance liabilities, customers bearing the risk ^{*)}	22 712	23 689	23 875	23 506	21 903
Liabilities to life insurance policyholders ^{**)}	209 889	213 390	212 773	205 550	202 226
Payable taxes	1 085	263	27	27	16
Deferred taxes	0	243	0	0	0
Other liabilities	5 724	3 178	2 783	1 591	5 477
Pension commitments	223	224	224	224	222
Subordinated loan capital	2 505	2 477	2 481	2 497	2 503
Total liabilities	244 420	244 392	242 915	234 693	233 694
Share capital	1 321	1 321	1 321	1 321	1 321
Share premium reserve	1 175	1 175	1 175	1 175	1 175
Other equity	8 737	10 001	10 758	9 918	8 654
Total equity	11 233	12 497	13 254	12 413	11 150
Total liabilities and equity	255 653	256 889	256 169	247 107	244 844
*) Of which group pensions - defined contribution	13 544	13 318	12 791	11 941	10 744
***) Of which group pensions - defined benefit	156 248	157 870	156 335	149 231	147 226

1) The figures encompass Vital Forsikring ASA including subsidiaries as included in the DnB NOR Group accounts before eliminations for intra-group transactions and balances.

Financial exposure - common portfolio ¹⁾

1) The figures represent net exposure after derivative contracts.

2) International equities include Vital's exposure in hedge funds, private equities and real estate funds.

3) Equity exposure per sub-portfolio in the common portfolio, see table on page 74.

Market shares in Norway

Per cent	30 June 2011	31 Dec. 2010	30 June 2010
Of insurance funds including products with a choice of investment profile	29.7	29.6	29.9
- Corporate market	39.6	40.6	40.5
- Public market	10.8	9.8	9.8
- Retail market	53.0	52.2	53.2

Source: Finance Norway (FNO)

Cooperation with other group entities

- By taking advantage of the strength of the DnB NOR Group's total distribution network, Vital is well positioned to enjoy continued market growth.
- In the third quarter of 2011, other business areas accounted for 71.0 per cent of the sales of Vital's products in the retail market, compared with 39.5 per cent in the corresponding period of 2010.

Solvency capital ^{1) 2)}

Amounts in NOK million	30 Sept. 2011	30 June 2011	31 March 2011	31 Dec. 2010	30 Sept. 2010
Interim profit, accumulated	352	3 985	1 851	0	2 936
Market value adjustment reserve	0	101	2 041	2 591	1 760
Additional allocations	3 775	5 389	5 574	5 694	5 271
Security reserve	177	177	168	158	160
Equity ³⁾	11 214	11 214	12 414	12 414	10 018
Subordinated loan capital and perpetual subordinated loan capital securities	2 485	2 472	2 476	2 492	2 498
Unrealised gains on long-term securities	2 655	1 105	51	1 100	2 597
Solvency capital ³⁾	20 658	24 443	24 575	24 448	25 239
Buffer capital ⁴⁾	7 524	9 117	10 512	11 172	8 362

1) According to prevailing regulations for the statutory accounts of life insurance companies.

2) The table shows the composition of and development in solvency capital. All these elements, with the exception of part of the security reserve, can be used to meet the guaranteed rate of return on policyholders' funds.

3) In order to increase the level of solvency capital, Vital received a NOK 3 billion equity injection from DnB NOR ASA in October 2011. The increase in capital is part of the process to adapt to new capital requirements under the Solvency II regulations which will be introduced from 2013.

4) Buffer capital represents the sum of equity in excess of the minimum statutory capital requirement, interim profits, additional allocations and the market value adjustment reserve.

Capital adequacy and solvency margin capital ¹⁾

Amounts in NOK million	30 Sept. 2011	30 June 2011	31 March 2011	31 Dec. 2010	30 Sept. 2010
Capital adequacy ²⁾					
Total eligible primary capital	11 688	11 730	12 324	12 552	10 969
Capital adequacy ratio (%)	9.8	9.6	10.3	11.0	10.1
Core capital	10 297	10 348	10 938	10 980	9 333
Core capital (%)	8.6	8.5	9.1	9.7	8.6
Risk-weighted assets	119 201	122 164	119 926	113 607	109 058
Solvency margin capital ³⁾					
Solvency margin capital	14 123	14 835	15 517	15 800	13 808
Solvency margin capital exceeding minimum requirement	4 938	5 637	6 325	6 962	5 041
Solvency margin capital in per cent of solvency margin capital requirement (%)	154	161	169	179	158

1) Prepared in accordance with prevailing regulations for life insurance companies. New regulations are expected upon the introduction of Solvency II.

2) Capital adequacy regulations regulate the relationship between the company's primary capital and the investment exposure on the asset side of the balance sheet. Life insurance companies are subject to a minimum capital adequacy requirement of 8 per cent.

3) Solvency margin capital is measured against the solvency margin requirement, which is linked to the company's insurance commitments on the liabilities side of the balance sheet. The solvency margin requirements for Norwegian life insurance companies are subject to regulations on the calculation of solvency capital requirements and solvency margin capital, as laid down by the Ministry of Finance on 19 May 1995.

DnB NOR Asset Management

DnB NOR Asset Management provides mutual funds and discretionary portfolio management services to Norwegian, Nordic and European corporate clients, the public sector, private pension funds and retail clients. Torkild Varran is head of DnB NOR Asset Management.

DnB NOR Asset Management seeks to provide first-class returns on customer funds within the preferred risk profile and investment horizon. The company aspires to be the leading asset manager for clients in the Nordic region, providing sound long-term returns and a high level of service based on a thorough understanding of customer needs.

Products and services

- Mutual funds, hedge funds and absolute return products
- Discretionary portfolio management
- Management and monitoring of investment portfolios
- Asset allocation and risk management advisory services

Organisation

- One holding company, DnB NOR Kapitalforvaltning Holding AS, with separate asset management companies in major markets.
- Customer activity is concentrated in Norway, Sweden and Luxembourg. In order to provide competitive global asset management, investment operations have also been established in Hong Kong and Chennai.
- A combination of regional and sector-oriented management teams.
- Asset management services are provided through channels adapted to the various markets:
 - Retail clients in Norway
 - DnB NOR's extensive network of branches and regional financial services centres
 - Postal offices and in-store postal outlets
 - The Internet
 - External channels including brokers, investment advisers and regional and local savings banks
 - Retail clients in Sweden
 - Local distributors
 - Institutional markets in Sweden and Norway
 - The business area's own sales force and, in Norway, through cooperation with Retail Banking

Employees

DnB NOR Asset Management totalled 216 full-time positions at the end of the quarter.

Financial performance

<i>Amounts in NOK million</i>	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net interest income - ordinary operations	(10)	(10)	(9)	(5)	(1)	(29)	1
Interest on allocated capital ¹⁾	4	4	3	3	3	11	9
Net interest income	(6)	(6)	(5)	(1)	2	(18)	11
Net commission income							
- from retail customers	79	95	98	90	92	272	267
- from institutional clients	107	114	119	122	113	340	359
Other income	5	2	1	4	13	8	16
Total income	184	205	213	214	221	603	653
Operating expenses	149	144	154	147	146	446	444
Pre-tax operating profit before write-downs	36	61	60	67	75	156	209
Net gains on fixed and intangible assets	0	0	0	0	0	0	0
Pre-tax operating profit	36	61	60	67	75	156	209

Assets under management (NOK billion) ²⁾							
Institutional	426	433	446	436	425	426	425
- of which Vital ³⁾	204	206	205	199	196	204	196
Retail	36	41	43	44	43	36	43
Total	462	473	489	479	468	462	468

Key figures							
Cost/income ratio (%)	80.5	70.4	72.0	68.8	66.2	74.1	68.0
Return on allocated capital, annualised (%) ⁴⁾	19.1	32.7	32.4	35.7	41.7	28.1	39.1

1) The interest is calculated on the basis of internal measurement of risk-adjusted capital requirement.

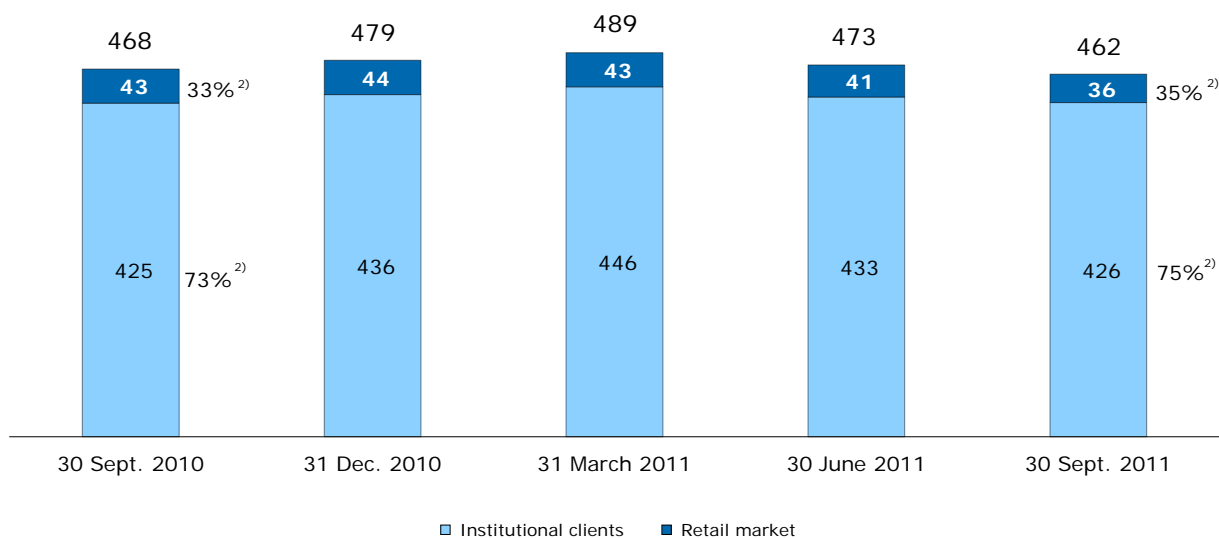
2) Assets under management and assets under operation at end of period. During the first quarter of 2011, portfolio values were redistributed between the retail and institutional segments. This was primarily due to the transfer of portfolio values related to the SME market from the retail to the institutional segment. Figures for previous periods have been restated.

3) Managed on behalf of Vital Forsikring.

4) The return on allocated capital is calculated on the basis of internal measurement of risk-adjusted capital requirement.

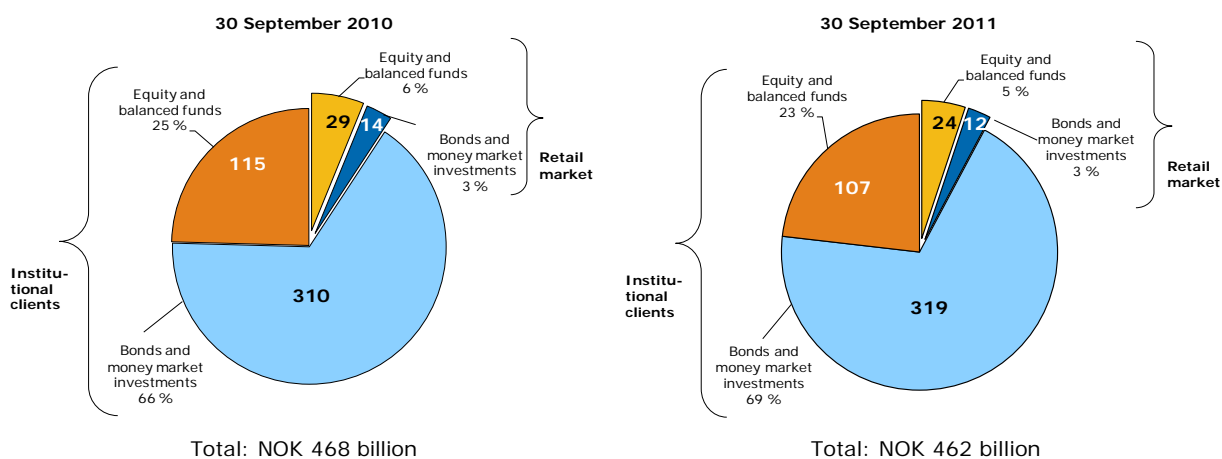
Assets under management - distribution by market segment ¹⁾

NOK billion



- 1) During the first quarter of 2011, portfolio values were redistributed between the retail and institutional segments. This was primarily due to the transfer of portfolio values related to the SME market from the retail to the institutional segment. Figures for previous periods have been restated.
- 2) Share of total assets in the institutional and retail market respectively, invested in bonds, fixed-income funds and money market funds.

Assets under management - distribution by investment type ¹⁾



(Amounts in NOK billion and per cent of total assets)

- 1) During the first quarter of 2011, portfolio values were redistributed between the retail and institutional segments. This was primarily due to the transfer of portfolio values related to the SME market from the retail to the institutional segment. Figures for previous periods have been restated.

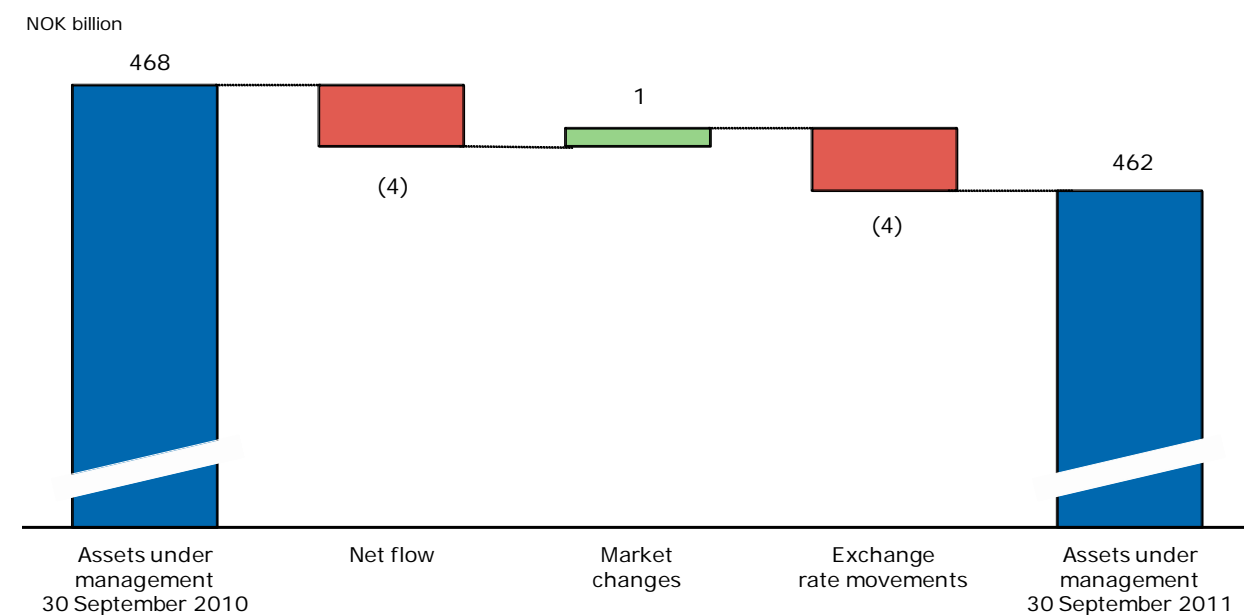
Changes in assets under management - net inflow

Amounts in NOK million	3Q11	2Q11	1Q11 ¹⁾	4Q10	3Q10	Jan. - Sept.	
						2011 ¹⁾	2010 ²⁾
Retail market	(1 085)	(794)	(272)	840	(1 070)	(2 151)	(1 881)
Institutional clients	3 160	(9 132)	6 438	(3 072)	(6 551)	466	(3 021)
Total	2 075	(9 926)	6 166	(2 233)	(7 621)	(1 685)	(4 902)

1) Excluding dividends of NOK 1 932 million, of which NOK 328 million refers to retail and NOK 1 604 million to institutional clients

2) Excluding dividends of NOK 2 450 million, of which NOK 537 million refers to retail and NOK 1 913 million to institutional clients

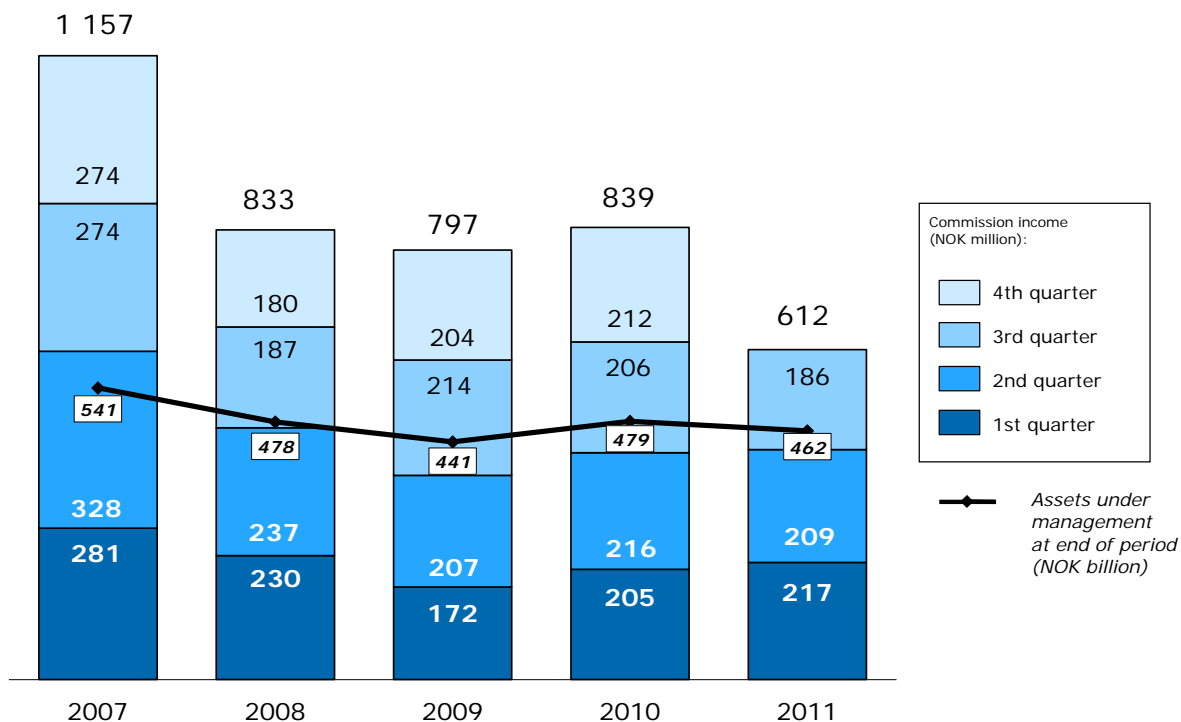
Changes in assets under management



Comments to changes in assets under management as from 30 September 2010

- Assets under management decreased by NOK 6.8 billion or 1.4 per cent.
 - Net flow:
 - There was a net outflow of funds from institutional clients of NOK 2.6 billion or 0.6 per cent.
 - New institutional mandates were obtained in both Sweden and Norway.
 - There was a net outflow of funds from the retail market of NOK 1.3 billion or 0.3 per cent.
 - Market changes:
 - Market developments led to a NOK 1.2 billion increase in assets under management, representing 0.3 per cent measured in clients' base currencies.
 - During the last four quarters, Morgan Stanley's global equity index decreased by 4.4 per cent measured in USD and by 4.1 per cent measured in NOK.
 - Prices on the stock exchange in Stockholm (OMX) decreased by 16.3 per cent, and the stock exchange in Oslo (OSEBX) experienced 8.7 per cent fall of prices during the last four quarters.
 - Exchange rate movements:
 - The appreciation of NOK against other currencies, especially SEK, decreased assets under management by NOK 4 billion.

Development in commission income and assets under management



Investment returns on assets under management as from 30 September 2010

- Returns on a number of major client portfolios and funds outperformed relevant benchmarks.
- Fund managers' specialisation has led to strong relative performance for several funds (return in excess of benchmark):
 - Equity funds:
 - DnB NOR Nordic Technology (11.1 per cent)
 - DnB NOR Miljøinvest (8.2 per cent)
 - DnB NOR SMB (6.5 per cent)
 - Money Market funds:
 - DnB NOR Likviditet 20 (V) (0.4 per cent)
 - DnB NOR Likviditet (IV) (0.2 per cent)
 - Bond funds:
 - DnB NOR Global Credit (0.7 per cent)

Clients/markets

- DnB NOR Asset Management serves the Nordic and European savings markets, offering domestic and international asset management services.
- Brand names:
 - DnB NOR Kapitalforvaltning in the Norwegian institutional and retail markets.
 - DnB NOR Asset Management and Carlson in the Swedish institutional and retail markets.
 - DnB NOR Asset Management and Carlson in the European institutional and retail markets, respectively.
- A leading position in the institutional market in both Norway and Sweden with 269 institutional clients. The largest clients are Vital Forsikring and Skandia Liv.
- The number of mutual fund clients in Norway was approximately 570 000 at the end of September 2011. The number of active savings schemes reached nearly 271 000.
- Market shares:
 - DnB NOR Kapitalforvaltning (retail mutual funds in Norway) 30.3 per cent ¹⁾
 - Carlson Fonder (total mutual funds in Sweden and Luxembourg) ≈ 1.6 per cent
 - Institutional market in Norway (mutual funds in Norway) 21.0 per cent ¹⁾
 - Institutional market in Sweden > 15 per cent

1) Source: Norwegian Mutual Fund Association.

Retail: Fund capital and market shares in Norway

	30 September 2011		31 December 2010		31 December 2009	
	Fund capital	Market share	Fund capital	Market share	Fund capital	Market share
<i>Amounts in NOK million and per cent</i>						
Equity funds	21 403	25.5	23 306	22.2	21 098	26.2
Balanced funds	7 012	51.4	7 753	56.3	6 802	60.3
Fixed-income funds	14 794	32.7	15 979	38.0	14 693	45.8
Total mutual funds	43 209	30.3	47 039	29.3	42 593	34.4

Source: Norwegian Mutual Fund Association

Cooperation with other group entities

- DnB NOR's extensive network represents the major distribution channel in the Norwegian retail market.
- DnB NOR Asset Management and Retail Banking cooperate in providing a complete range of financial services to corporate clients.
- DnB NOR Asset Management manages Vital's equity and bond portfolios.
- DnB NOR Asset Management cooperates with other group entities in developing products adapted to the various markets.

Non-life insurance

DnB NOR Skadeforsikring primarily offers non-life insurance products to the retail market (private house and contents insurance, car insurance, travel insurance etc.).

DnB NOR Skadeforsikring is in an expansion phase. Sales in the January through September period increased by 27 per cent compared with the year-earlier period. Non-life insurance products are sold mainly through the bank's distribution network, and special initiatives in the large cities have produced good results. At end-September 2011, gross premiums written came to NOK 1 176 million. The number of policyholders increased by 24 000 from end-December 2010, to approximately 174 000 at end-September 2011. A reduced claims frequency and a reinsurance programme which to a greater extent neutralises seasonal variations, contributed to improved profit performance in the third quarter of 2011.

DnB NOR Skadeforsikring is well positioned to become an important player in the Norwegian market in the longer term.

DnB NORD (including Baltics and Poland Division)

DnB NORD's core markets are Estonia, Latvia, Lithuania and Poland, where the bank has a strong market position or a long-term growth potential. The bank provides a broad range of products to both the retail and corporate markets and is committed to developing a strong brand as a full-service bank.

DnB NORD became wholly owned by DnB NOR from year-end 2010. Operations in the Baltic States and Poland will continue as a separate profit centre organised under the Large Corporates and International business area. The division is headed by Terje Turnes.

Organisation and market

- DnB NORD serves more than 950 000 retail and corporate clients.
- At end-September 2011 DnB NORD had 160 branches and offices in four countries in the Baltics and Poland.
- DnB NORD's staff represented 3 234 full-time positions at end-September 2011.
- DnB NORD was the third largest bank in Lithuania and number four in Latvia, measured by lending to customers. DnB NORD is providing a full range of services to individual and corporate customers. In Estonia, the bank was number five in terms of total lending and the main focus is on corporate lending.
- DnB NORD in Poland is providing financial services to individual and corporate customers and is among the leading banks in providing new mortgage loans in the Polish market.
- In the Baltic States the serious economic cool-down from end-2008 and in 2009 was followed by signs of stabilisation and a moderate growth towards the end of 2010. Forecasts for the macro economic development in 2011 show a GDP growth in all countries, and so far the growth in 2011 has been stronger than formerly estimated. Due to beginning economic recovery, DnB NORD expects the level of write-downs on loans to decrease in coming years, but there is still uncertainty regarding the mortgage lending in Latvia.
- DnB NORD continues to concentrate on consolidating operations, including a closer integration of the operations with DnB NOR, following up high-risk commitments and improving cost efficiency.

Financial performance

Amounts in NOK million	3Q11	2Q11	1Q11	4Q10	3Q10	Jan. - Sept.	
						2011	2010
Net interest income - ordinary operations	316	302	299	344	334	917	1 039
Interest on allocated capital ¹⁾	17	15	12	12	10	43	27
Net interest income	333	317	311	355	345	960	1 066
Net other operating income	188	165	174	120	222	528	507
Total income	521	482	485	475	567	1 488	1 573
Operating expenses ²⁾	328	356	345	342	328	1 029	1 358
Pre-tax operating profit before write-downs	193	126	140	133	240	458	215
Net gains on fixed and intangible assets	5	4	3	13	(14)	12	(29)
Write-downs on loans and guarantees	731	180	213	304	253	1 123	1 509
Pre-tax operating profit	(533)	(49)	(70)	(159)	(28)	(653)	(1 322)
Net lending to customers (NOK billion) ³⁾	59.4	59.6	59.4	62.1	62.1	59.5	63.6
Deposits from customers (NOK billion) ³⁾	22.7	25.0	25.5	23.5	22.3	24.4	21.2
Allocated capital (NOK billion) ⁴⁾	4.3	4.2	4.3	4.5	4.6	4.3	4.9
Cost/income ratio (%) ⁵⁾	63.0	73.8	71.2	72.2	57.9	69.2	64.4
Ratio of deposits to lending (%)	38.1	41.9	42.8	37.8	35.9	40.9	33.4
Return on allocated capital, annualised (%) ⁴⁾	(39.2)	(3.8)	(5.3)	(11.2)	(2.0)	(16.3)	(21.5)

- 1) Interest on allocated capital is calculated according to internal DnB NOR capital allocation rules. "Net interest income - ordinary operations" does not include interest on equity.
- 2) In the second quarter of 2010 operating expenses included impairment of intangible assets of NOK 346 million related to the development of a new IT infrastructure for joint solutions across national borders.
- 3) Average balances. Lending to customers includes accrued interest, write-downs and value adjustments. Lending to credit institutions are not included. Correspondingly, deposits from customers include accrued interest. Deposits from credit institutions are not included.
- 4) The allocated capital and return on allocated capital are calculated on the basis of internal measurement of risk-adjusted capital requirement.
- 5) Total operating expenses excluding impairment losses for goodwill and intangible assets relative to total income.

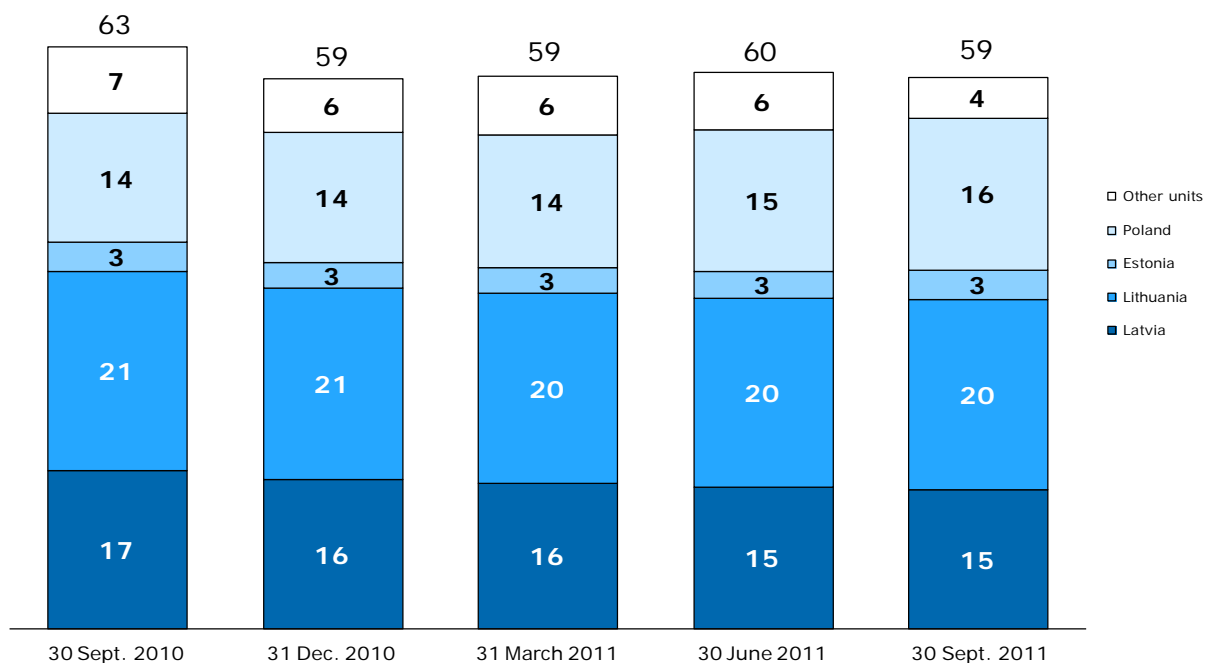
Net interest income ¹⁾

Amounts in NOK million	Average volumes			Spreads in per cent			Net interest income		
	3Q11	2Q11	3Q10	3Q11	2Q11	3Q10	3Q11	2Q11	3Q10
Lending to customers ¹⁾	53 855	53 715	55 839	1.80	1.72	1.94	244	230	273
Deposits from customers ¹⁾	22 595	24 904	22 212	1.10	0.79	0.62	63	49	35
Allocated capital	4 322	4 215	4 588	1.57	1.40	0.87	17	15	10
Other							9	23	27
Total net interest income							333	317	345

- 1) Based on nominal values excluding impaired loans.

Development in lending volumes

NOK billion



- Measured in NOK, lending volumes declined by 5.7 per cent from end-September 2010 to end-September 2011, and total lending has been stable throughout 2011.
- Poland was the only unit showing an increase in lending from end-September 2010 with 17.7 per cent.
- The market activities and branches in Denmark and Finland were closed down in 2009. The portfolio is in a run-off situation, explaining the decrease in net lending in other units by 29.3 per cent from end-September 2010 to end-September 2011.

Lending and write-downs

Amounts in NOK million	Net lending 30 Sept. 2011	Of which net non-performing and net doubtful commitments		Individual write-downs 3Q11	Collective write-downs 3Q11	Total write-downs 3Q11
		NOK million	As a percentage of net lending			
Latvia	14 936	2 099	14.1	441	213	654
Lithuania	20 380	3 014	14.8	19	(11)	8
Estonia	3 256	297	9.1	3	(3)	0
Poland	16 319	768	4.7	32	6	38
Total Baltic States and Poland	54 891	6 178	11.3	495	205	700
Other	4 398	669	15.2	28	3	31
Total DnB NORD	59 289	6 847	11.6	523	208	731

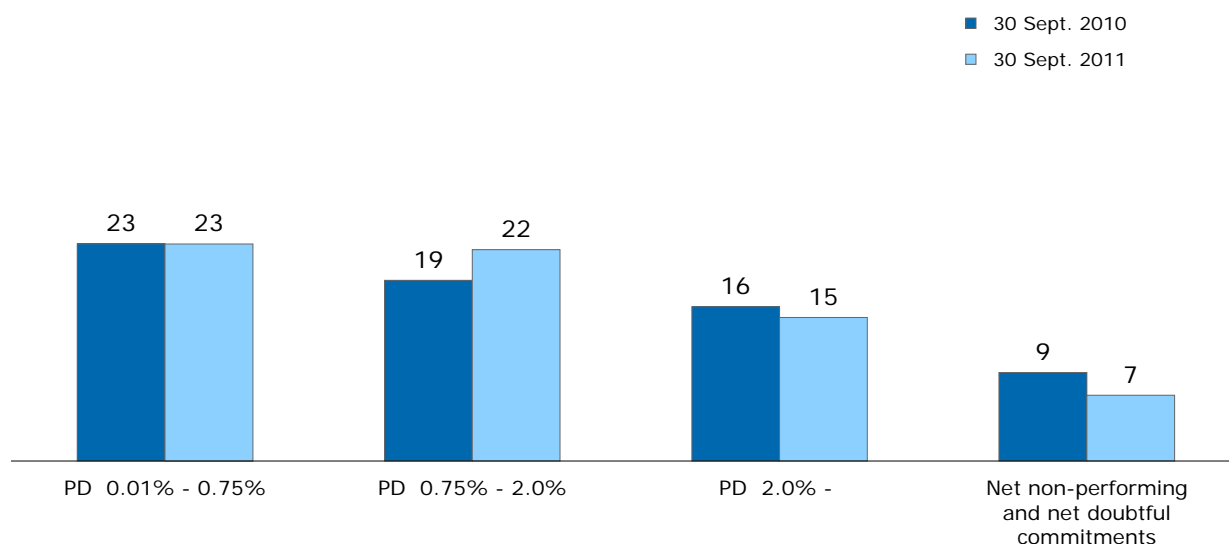
Write-down ratio – net non-performing and net doubtful commitments ¹⁾

<i>Amounts in NOK million</i>	30 Sept. 2011	30 June 2011	31 March 2011	31 Dec. 2010	30 Sept. 2010
Non-performing commitments	8 262	8 481	8 466	8 559	8 937
Doubtful commitments	3 848	4 539	4 800	5 041	5 330
Gross non-performing and gross doubtful commitments	12 110	13 020	13 266	13 600	14 267
Individual write-downs	5 263	4 999	5 026	5 109	5 042
Net non-performing and net doubtful commitments	6 847	8 020	8 240	8 491	9 226
Collective write-downs	537	327	333	341	451
Write-down ratio (per cent)	47.9	40.9	40.4	40.1	38.5
Non-performing and doubtful commitments relative to total commitments (per cent)	11.6	13.4	13.9	14.4	14.7
Collateral for non-performing and doubtful commitments	8 318	10 906	10 504	11 518	11 967
Coverage ratio (per cent)	116.6	124.7	119.6	124.8	122.4

1) Write-down ratio includes individual and collective write-downs as a percentage of gross non-performing and gross doubtful commitments.

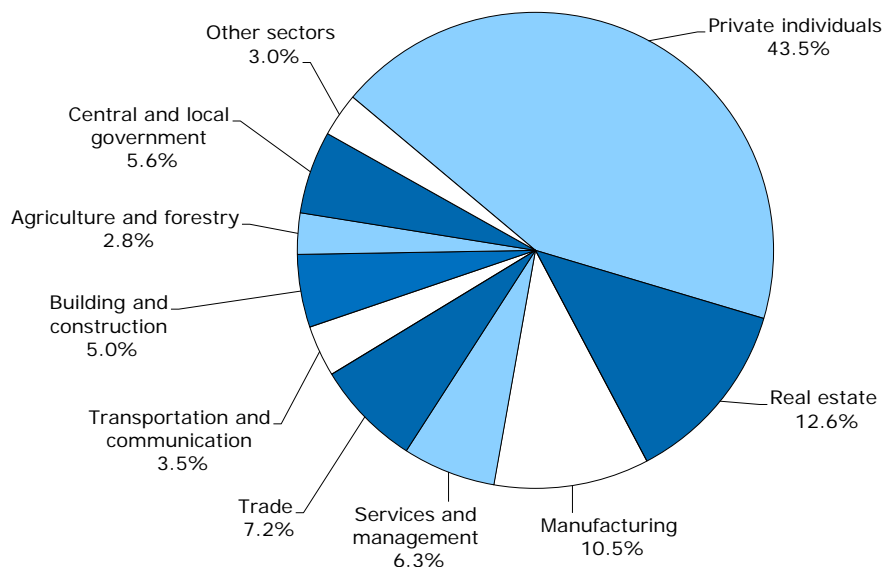
Risk classification of portfolio ¹⁾

NOK billion



1) Based on DnB NOR's risk classification system. The volume represents the expected outstanding amount in the event of default, except for net non-performing and net doubtful commitments which are net recorded exposure in the accounts.
PD = probability of default

Net lending to principal customer groups as at 30 September 2011 ^{1) 2)}



1) Lending after individual write-downs, nominal amounts.

2) The breakdown into principal customer groups is based on standardised sector and industry categories set up by Statistics Norway.

The Baltics and Poland Division

The activities in the new division will include the subsidiaries in the Baltic countries and in Poland. The division management will be located in Oslo and the division will be a part of the business area Large Corporates and International. The future strategy in Poland is being assessed. One of the alternatives under consideration is the sale of the Polish operation.

Estimated financial performance - Baltics and Poland Division

Amounts in NOK million					Jan. - Sept.
	3Q11	2Q11	1Q11	4Q10	2011
Net interest income	344	333	328	369	1 005
Net other operating income	172	175	190	140	537
Total income	516	508	518	509	1 542
Operating expenses ¹⁾	294	316	305	301	915
Pre-tax operating profit before write-downs	222	192	213	208	627
Write-downs on loans and net gains on fixed assets	706	170	187	225	1 063
Pre-tax operating profit	(484)	22	26	(17)	(436)
<hr/>					
Net lending to customers (NOK billion) ²⁾	54.9	53.6	53.0	53.3	
Deposits from customers (NOK billion) ²⁾	21.9	24.5	25.6	24.8	

1) Excluding expenses at head-office in Copenhagen, including estimated expenses for division management in Oslo.

2) Balances at end-period.

Section 4

The Norwegian economy

Basic information about Norway

Area	385 199 square kilometres
Population	4.9 million
Fertility rate	2.0
Life expectancy	M: 76.8 F: 81.8
Work participation rate, per cent 15–74 years	71.9 (M: 75.0 F: 68.7)
Gross domestic product 2010	USD 413.3 billion
GDP per capita 2010	USD 84 000
Rating	AAA, Aaa
Currency exchange rate used	6.04 USD/NOK (Average 2010)
Current balance 2010	USD 51.3 billion or 12.4 per cent of GDP

Source: Statistics Norway

Key macro-economic indicators, Norway

Per cent	2009	2010	F 2011	F 2012	F 2013	F 2014
GDP growth						
- Norway, total	(1.7)	0.3	1.5	2.7	2.2	2.3
- Mainland Norway	(1.8)	2.1	2.8	3.5	3.0	2.9
Private consumption	0.2	3.7	2.7	3.6	3.0	2.5
Gross fixed investment	(6.8)	(7.4)	8.5	6.3	5.3	5.4
Inflation (CPI)	2.2	2.4	1.5	2.0	2.6	2.7
Savings ratio ¹⁾	7.5	7.4	7.8	7.1	6.7	6.2
Unemployment rate	3.1	3.5	3.3	3.3	3.3	3.3
Current account ²⁾	11.8	12.5	17.6	17.9	18.5	19.7

1) Per cent of disposable income. Households.

2) Per cent of GDP.

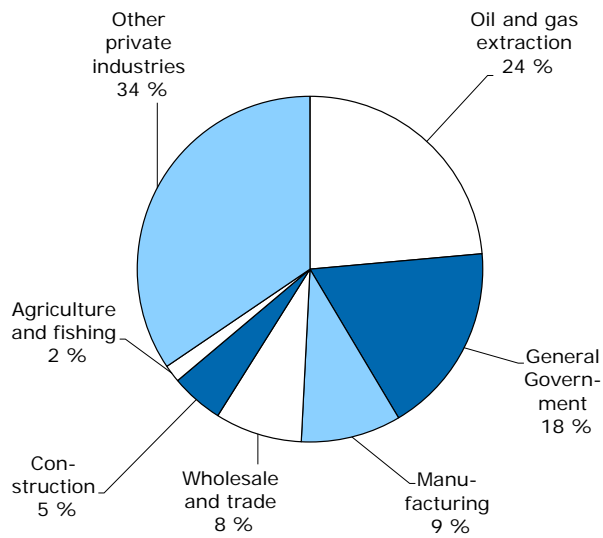
Source: Statistics Norway and DnB NOR Markets

Contribution to volume growth in GDP, mainland Norway

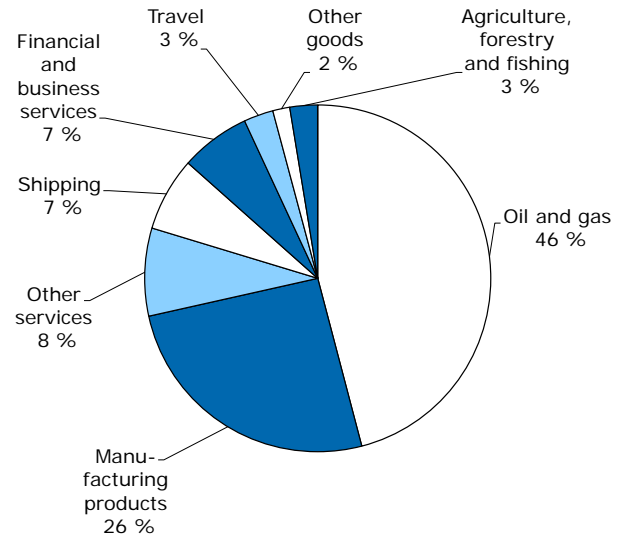
Per cent	2009	2010	F 2011	F 2012	F 2013	F 2014
Household demand	(0.8)	1.9	2.2	2.5	2.2	1.9
Gross fixed capital formation, mainland companies	(1.7)	(0.1)	0.4	0.4	0.4	0.5
Gross fixed capital formation, petroleum activity	0.5	(1.4)	(0.2)	1.2	0.4	0.3
Public sector demand	1.6	0.2	0.9	0.9	0.8	0.8
Exports, mainland Norway	(1.2)	0.4	0.3	0.9	1.1	1.1
Imports, mainland Norway	3.9	(3.2)	(2.4)	(1.7)	(1.9)	(1.7)
Changes in stocks and statistical discrepancies	(4.1)	4.2	1.6	(0.7)	0.1	0.0
GDP, mainland Norway	(1.8)	2.1	2.8	3.5	3.0	2.9

Source: Statistics Norway and DnB NOR Markets

Composition of GDP in 2010

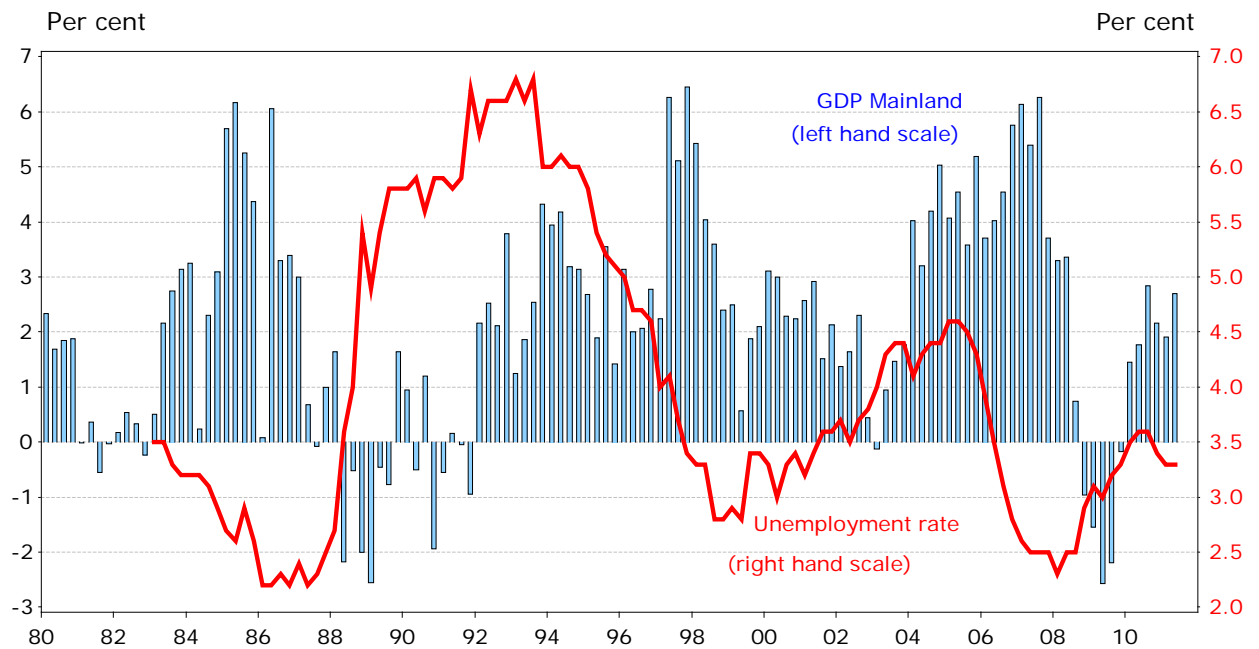


Composition of export in 2010



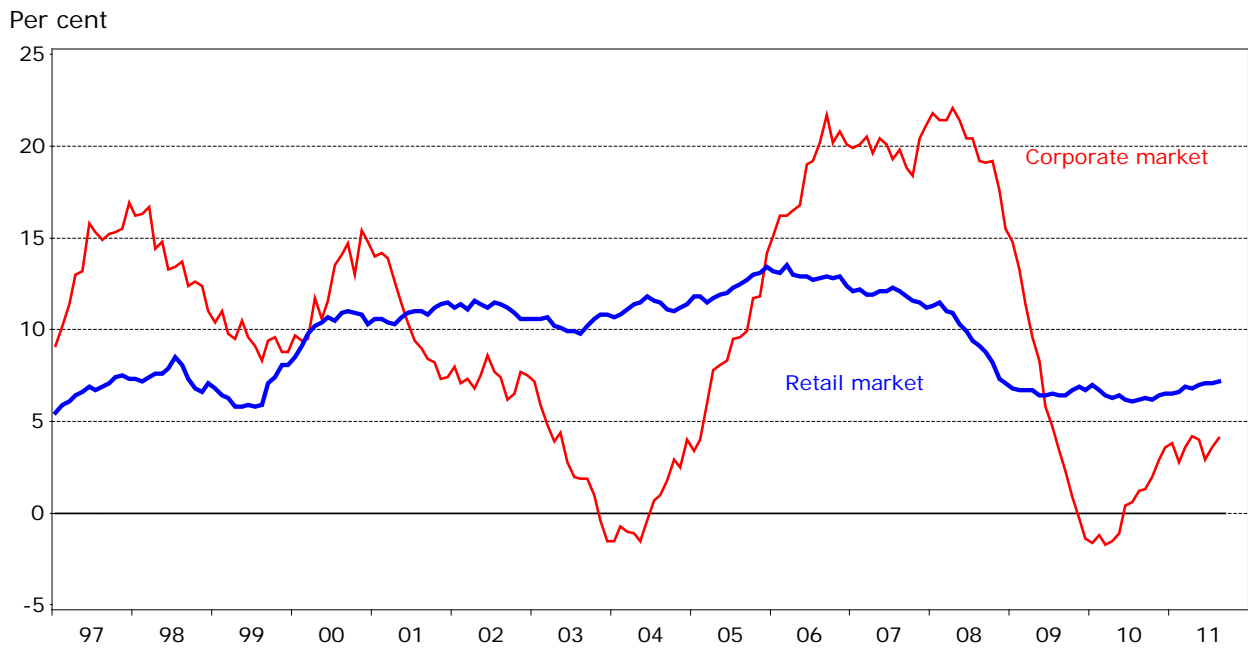
Source: Statistics Norway

GDP-growth mainland Norway and unemployment rate



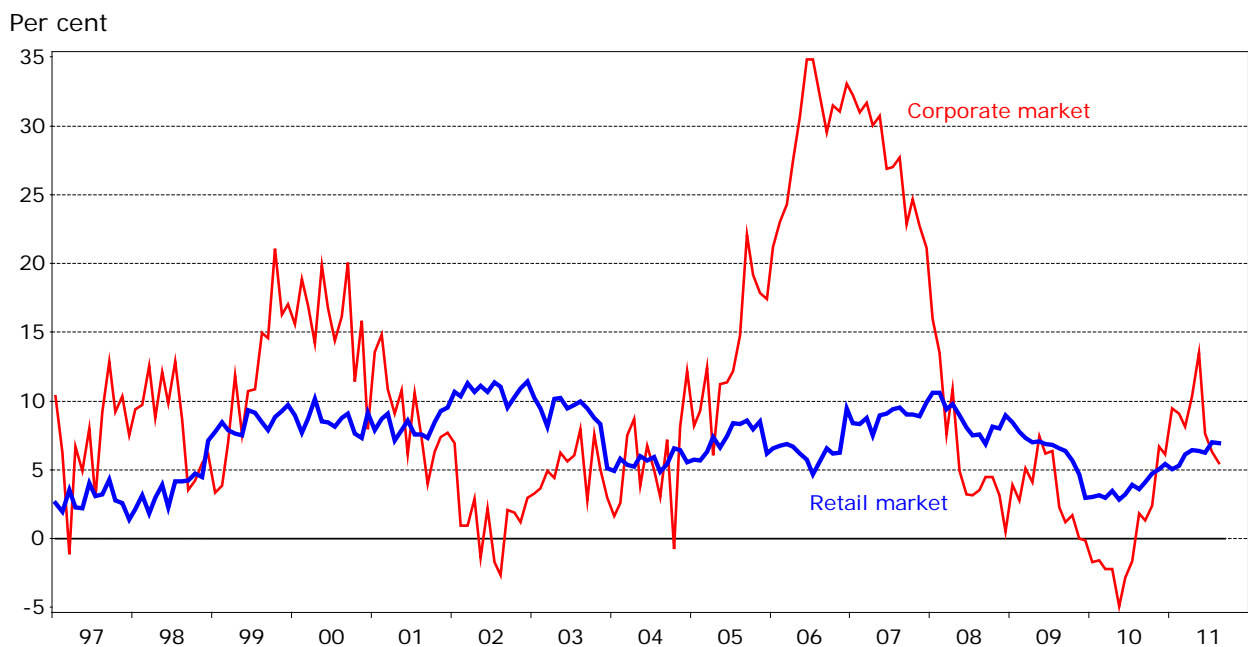
Source: Statistics Norway

Credit market, 12 month percentage growth



Source: Statistics Norway

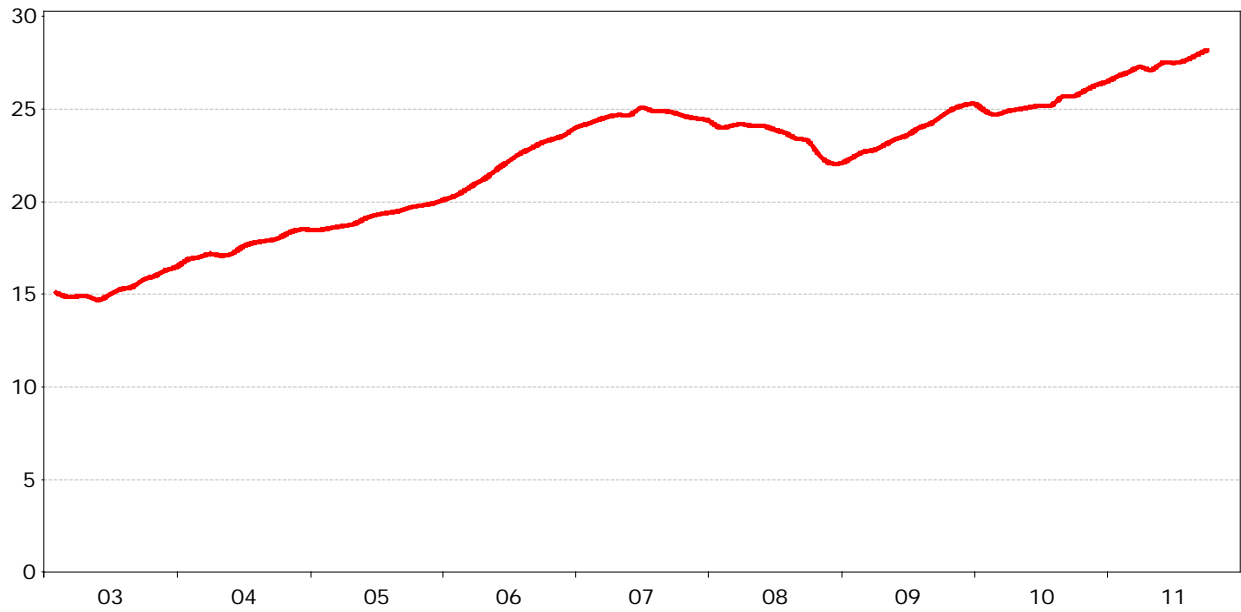
Deposit market, 12 month percentage growth



Source: Statistics Norway

House prices, per square meter Seasonally adjusted

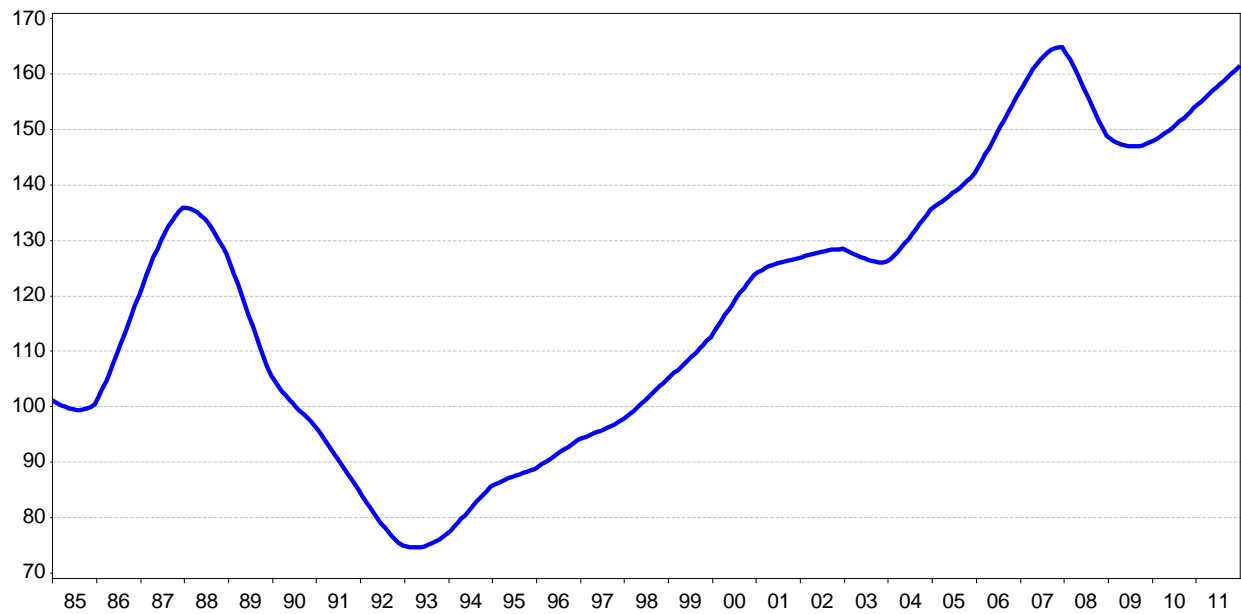
NOK 1 000



Source: Association of norwegian real estate agents, Finn.no and Econ Poyry

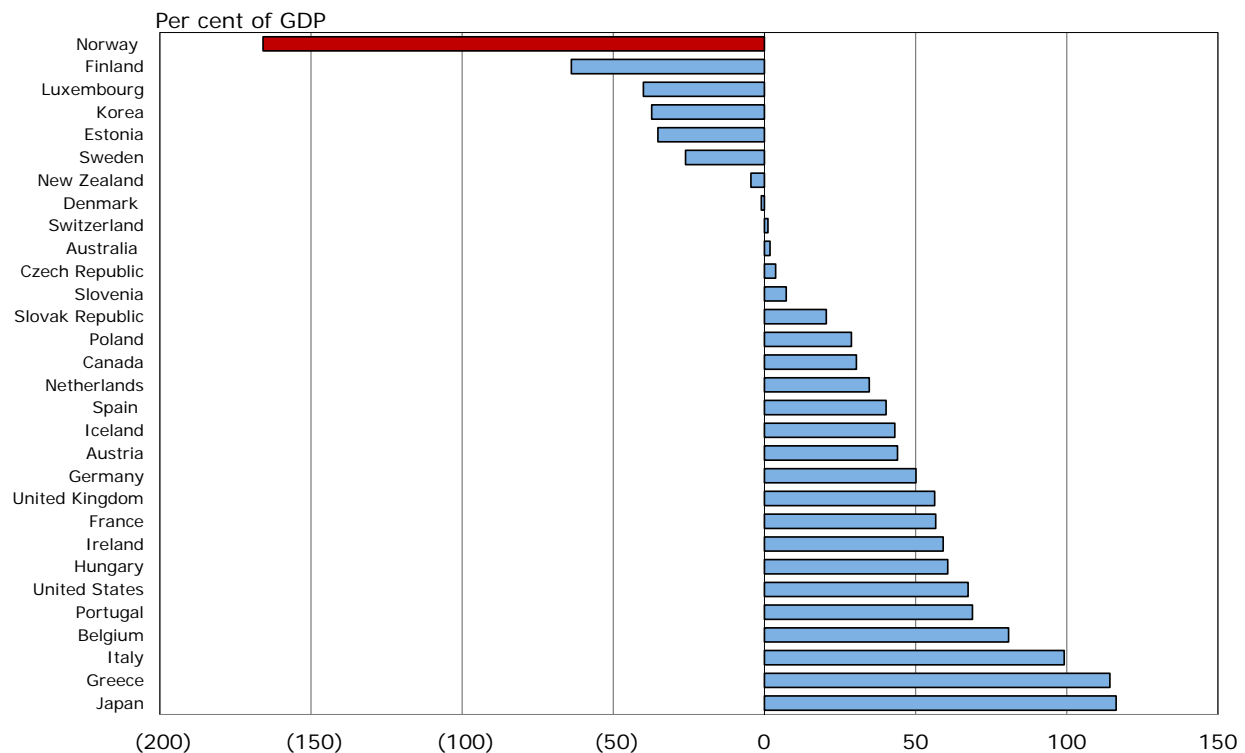
House prices, deflated by wage income

Indices: 1985=100



Source: Statistics Norway

Government net financial liabilities 2010



Source: OECD Economic Outlook No. 89, May 2011

Key macro-economic indicators, Poland and the Baltic states

Percentage change from previous year	2009	2010	F 2011	F 2012
Poland				
GDP	1.6	3.8	3.9	3.0
Private consumption	2.1	3.2	3.5	2.9
Gross fixed investments	(1.2)	(1.0)	6.4	4.3
Inflation (CPI)	3.5	2.6	4.1	2.8
Estonia				
GDP	(14.3)	2.3	6.9	3.4
Private consumption	(16.1)	(1.8)	3.9	3.8
Gross fixed investments	(38.0)	(9.0)	14.8	8.7
Inflation (CPI)	(0.1)	3.0	4.9	3.2
Latvia				
GDP	(17.7)	(0.3)	4.2	3.0
Private consumption	(22.6)	0.4	4.2	3.0
Gross fixed investments	(37.4)	(19.2)	17.1	8.4
Inflation (CPI)	3.5	(1.1)	4.3	3.0
Lithuania				
GDP	(14.8)	1.4	5.7	3.3
Private consumption	(17.5)	(4.9)	5.6	4.0
Gross fixed investments	(39.5)	1.0	18.8	8.6
Inflation (CPI)	4.2	1.2	4.0	2.8

Source: Consensus Economics Inc

