Fourth quarter report 2004



Preliminary and unaudited



Review of the 2004 annual accounts and the results for the fourth quarter of 2004

All figures for 2003 and previous periods presented below are pro forma accounting figures for total operations in the DnB NOR Group. As from 31 March 2004, Elcon Finans is no longer consolidated in the group accounts. Unless otherwise specified, figures for previous periods have not been adjusted.

The DnB NOR Group recorded profits of NOK 7 388 million for 2004. Comparable profits for 2003 totalled NOK 5 378 million. Profits for the year corresponded to a return on equity excluding goodwill amortisation of 17.4 per cent for 2004, up 3.1 percentage points from 2003. Earnings per share were NOK 6.05 and NOK 4.61 respectively. After goodwill amortisation, return on equity was 16.1 per cent in 2004 and 12.7 per cent in 2003, while earnings per share stood at NOK 5.60 and NOK 4.11 respectively.

The Board of Directors has proposed to distribute a dividend of NOK 2.55 per share, compared with NOK 2.20 for 2003.

Fourth quarter performance

The fourth quarter of 2004 saw pre-tax operating profits before losses of NOK 2 787 million. The comparable figure for the fourth quarter of 2003 was NOK 2 165 million. Pre-tax operating profits rose from NOK 2 083 million in the October through December period in 2003 to NOK 2 772 million in the corresponding period in 2004, while profits after taxes were up from NOK 1 570 million to NOK 2 303 million. Thus, return on equity before goodwill amortisation increased from 15.7 to 20.1 per cent and earnings per share from NOK 1.32 to NOK 1.85 before goodwill amortisation.

Net interest income increased by NOK 15 million from the fourth quarter of 2003 to the corresponding period in 2004. Adjusted for the sale of operations in Elcon, net interest income was up NOK 218 million. A NOK 42 billion increase in average lending to customers combined with a NOK 17 billion rise in deposits lifted net interest income by NOK 243 million. Overall, spreads remained unchanged from the fourth quarter of 2003 to the corresponding period in 2004.

Net other operating income rose NOK 362 million from the fourth quarter of 2003 to the corresponding period in 2004. Adjusted for changes in group structure, other operating income was up NOK 312 million. The Group's share of profits from Life Insurance and Pensions increased by NOK 285 million. Operations within non-life and group life insurance were sold to Gjensidige NOR Forsikring in the fourth quarter of 2004, generating pre-tax profits to the owner of NOK 255 million.

Operating expenses totalled NOK 3 263 million in the October through December period in 2004, down NOK 245 million from the year-earlier period. Adjusted for the sale of operations in Elcon, the takeover of operations in Driftspartner and Markedsstøtte and changes in other expenses, cost reductions represented NOK 197 million. The cost cuts stemmed primarily from the realisation of NOK 219 million in synergies during the period.

Net losses came to NOK 70 million in the fourth quarter of 2004, a reduction from NOK 276 million in the year-earlier period.

The tax charge for the fourth quarter of 2004 was NOK 469 million, representing 17 per cent of pre-tax profits. The low tax charge can be partly attributed to profits from Life Insurance and Pensions, reported net after taxes in the consolidated profit and loss accounts, and the impact of new tax rules for the realisation of shares.

Full year results 2004

Income

Income totalled NOK 23 386 million, a 6 per cent increase from NOK 22 091 million in 2003.

Net interest income

Net interest income declined by NOK 575 million from 2003 to 2004. Adjusted for the sale of operations in Elcon, however, net interest income was virtually unchanged from the previous year. A NOK 41 billion increase in average lending to customers combined with a NOK 12 billion rise in deposits boosted net interest income by NOK 822 million. Narrower interest spreads brought down net interest income by NOK 396 million. Lending spreads contracted by an average 0.04 percentage points compared with 2003, while deposit spreads decreased by 0.17 percentage points. Lower interest rate levels in 2004 than in 2003 caused strong pressure on deposit spreads. At end-December 2004, interest rates on NOK 72 billion of the total deposit volume were 0.25 per cent or lower, as against NOK 59 billion at year-end 2003. Repeated interest rate cuts made it difficult to maintain the level of earnings on deposits. A possible increase in interest rate levels could give a considerable boost to income. Lower average interest rate levels reduced net funding costs on equity, share investments and fixed assets by NOK 633 million. However, new guarantee fund rules ensured a NOK 230 million rise in net interest income compared with 2003. No fees will be charged by the Norwegian Banks' Guarantee Fund in 2005. In 2004, the Group paid NOK 269 million in guarantee fund fees.

Changes in net interest income

| 2004 | Change | 2003 | |
|--------|---------------|---|---|
| 13 214 | (575) | 13 789 | |
| 238 | (581) | 818 | |
| 12 976 | 6 | 12 971 | |
| | | | |
| | 822 | | |
| | (396) | | |
| | (633) | | |
| | 230 | | |
| | (16) | | |
| | 13 214 238 | 13 214 (575) 238 (581) 12 976 6 822 (396) (633) 230 | 13 214 (575) 13 789 238 (581) 818 12 976 6 12 971 822 (396) (633) 230 |

Other operating income

Net other operating income amounted to NOK 10 173 million in 2004, up NOK 1 871 million from 2003. The sale of operations in Elcon generated gains of NOK 946 million, but also caused a NOK 74 million reduction in other operating income. The Group's takeover of total operations in Gjensidige NOR Driftspartner and Gjensidige NOR Markedsstøtte gave a NOK 240 million increase in income. These entities were previously joint ventures with Gjensidige NOR Forsikring and also provided services to cooperating companies. Adjusted for the sale of Elcon and the takeover of Driftspartner and Markedsstøtte, net other operating income increased by NOK 706 million compared with 2003. See description of corresponding effects under operating expenses.

Income from traditional financial services rose by NOK 167 million from the previous year. Due to the strong upturn on Oslo Børs, income increased by NOK 63 million within equities trading and NOK 164 million within fund management. The sale of insurance products through the bank's distribution network raised income by NOK 64 million.

Real estate broking services also showed a positive income trend. In consequence of stable interest rate levels and a narrow interest rate differential between NOK and other currencies, income on customer business in interest rate and foreign exchange instruments in DnB NOR Markets declined by NOK 229 million relative to 2003, but remained at a high level. However, the NOK 90 million rise in net interest income on this business must be taken into account. Income from payment transfers and interbank transactions rose by NOK 132 million from the previous year.

The business area Life Insurance and Pensions achieved profits for allocation to the owner and policyholders of NOK 3 269 million in 2004, a reduction of NOK 124 million from 2003. DnB NOR's share of profits was NOK 1 216 million and NOK 760 million respectively for the two years. The recorded and value-adjusted returns on capital were 6.5 and 7.1 per cent respectively, compared with 7.9 and 9.7 per cent in 2003. Operations within non-life and group life insurance were sold to Gjensidige NOR Forsikring in 2004, generating pre-tax profits to the owner of NOK 255 million.

Earnings from proprietary trading in foreign exchange and interest rate instruments in DnB NOR Markets rose by NOK 304 million relative to 2003, however, interest income on these activities declined by NOK 242 million. Equity-related income, e.g. dividends and gains on shareholdings, was NOK 220 million lower than in 2003. In consequence of rising equity prices in 2004, however, unrealised gains in the equity portfolio not recorded in the group accounts rose by NOK 65 million to NOK 110 million during the year.

Changes in net other operating income

| Amounts in NOK million | 2004 | Change | 2003 | |
|---|-------------|--------|-------|--|
| Net other operating income | 10 173 | 1 871 | 8 302 | |
| Elcon | - | (74) | 74 | |
| Driftspartner and Markedsstøtte | 240 | 240 | - | |
| Gain on the sale of assets | 1 022 | 999 | 23 | |
| Net adjusted other operating income | 8 911 | 706 | 8 205 | |
| Of which: | | | | |
| Income from traditional financial services, adjusted | | 167 | | |
| Net profit from Life Insurance and Pensions | | 456 | | |
| Trading income on foreign exchange and interest rate instruments, DnB | NOR Markets | 304 | | |
| Equity-related income | | (220) | | |

Operating expenses

Operating expenses totalled NOK 13 588 million in 2004, up NOK 178 million from 2003. The sale of operations in Elcon brought down expenses by NOK 351 million, while the takeover of total operations in Driftspartner and Markedsstøtte pushed up operating expenses by NOK 240 million. Restructuring expenses, which represented the major part of other expenses, totalled NOK 930 million in 2004, compared with NOK 38 million in 2003. Adjusted for the sale of Elcon, the takeover of Driftspartner and Markedsstøtte and other special items, operating expenses were NOK 574 million lower in 2004 than in 2003. Costs were thus reduced 4.5 per cent, mainly as a result of the realisation of cost synergies and other measures to streamline operations. Before goodwill amortisation, the ordinary cost/income ratio, i.e. ordinary expenses relative to income, was 53.4 per cent in 2004, a reduction from 57.0 per cent in 2003.

Wage settlements resulted in a NOK 122 million rise in costs. Marketing expenses were up NOK 41 million, and costs related to sales through external distributors increased by NOK 39 million from the previous year. Merger synergies of NOK 705 million were realised in 2004. The target for the realisation of synergies in 2004 was NOK 528 million. Total synergies thus exceeded the target figure as at end-December 2004 by NOK 177 million. NOK 93 million of the NOK 705 million in total synergies reflected measures implemented in 2003 and

NOK 44 million cost reductions which improved other operating income in the group accounts. Relative to cost levels in 2003, operating expenses for 2004 were brought down by NOK 568 million through the realisation of synergies. Group staff totalled 9 963 full-time positions at year-end 2004, a reduction of 1 081 from the beginning of the year. Adjusted for the sale of Elcon and acquired operations, staff levels were scaled back by 869 full-time positions during the year.

In the second half of 2004, a project was initiated to coordinate customer service. This involves moving branch offices into common premises under the new DnB NOR design, coordinating electronic channels, launching DnB NOR's loyalty programmes and presenting other key products and services under a uniform design. This process is scheduled to be completed in the course of 2005. At year-end 2004, more than 70 branch offices sported the new market profile.

Changes in total operating expenses

| | | Change | 2003 | |
|--|--------|--------|--------|--|
| Total operating expenses | 13 588 | 178 | 13 410 | |
| Other expenses | 1 082 | 863 | 219 | |
| Elcon | 120 | (351) | 471 | |
| Driftspartner and Markedsstøtte | 240 | 240 | - | |
| Total adjusted ordinary operating expenses | 12 146 | (574) | 12 720 | |
| Of which: | | | | |
| Wage settlements | | 122 | | |
| Marketing | | 41 | | |
| External distribution | | 39 | | |
| Performance-related personnel expenses | | (40) | | |
| Merger synergies | | (568) | | |
| Streamlining of operations | | (168) | | |

Loan-loss provisions and non-performing commitments

Net losses on loans and guarantees totalled NOK 167 million in 2004, down from NOK 1 891 million in 2003. Losses in 2004 were significantly lower than the estimated normalised loss level during a business cycle. New losses and loan-loss provisions amounted to NOK 1 403 million, while reversals and recoveries on previous losses and loan-loss provisions represented a total of NOK 1 236 million. 2003 saw new losses of NOK 2 676 million, while reversals and recoveries came to NOK 785 million.

New losses and loan-loss provisions in the corporate market totalled NOK 1 044 million, and reversals and recoveries came to NOK 936 million. Corresponding figures for 2003 were losses of NOK 2 134 million and reversals of NOK 519 million. Due to the low interest rate levels in 2004, customers' financial position was strengthened. Market trends led to improved portfolio quality, reduced losses and increased reversals, especially in the manufacturing, service, transportation and building and construction industries. Parts of the fisheries industry still experience problems with respect to turnover and liquidity.

In the retail market, net losses came to NOK 57 million in 2004, with losses of NOK 191 million referring to card operations. The corresponding figures for 2003 were NOK 271 million and NOK 215 million respectively.

Non-performing and doubtful commitments, after specified loan-loss provisions, totalled NOK 5 974 million at year-end 2004, a reduction of NOK 2 058 million adjusted for the sale of Elcon. There was strong lending growth in the retail market in 2004, while non-performing and doubtful commitments in this segment were reduced by NOK 77 million from 2003. Non-performing and doubtful commitments in the corporate market were cut back by NOK 1 981 million. Improved portfolio quality compensated for the impact of higher credit and lending volumes, thus no changes were made in unspecified loan-loss provisions in 2004.

Taxes

In 2004, the tax exemption model was introduced for limited companies' share income. This implies that corporate shareholders are exempted from tax on dividends and capital gains on the sale of shares. At the same time, the right to deduct losses on shares has been abolished. The tax exemption model applies to dividends received on 1 January 2004 or later and gains and losses realised on 26 March 2004 or later.

In consequence of the introduction of the tax exemption model, all unrealised timing differences concerning shares were eliminated at year-end 2004. Such timing differences referred primarily to previous write-downs for accounting purposes which were not tax-deductible. This resulted in a tax charge of NOK 82 million.

The shares in Elcon were sold on 29 March 2004. Due to the introduction of the tax exemption model, the Group achieved tax savings of NOK 300 million on the transaction.

The DnB NOR Group's tax charge for 2004 totalled NOK 2 350 million, representing 24 per cent of pre-tax operating profits. In 2003, the tax charge was NOK 1 636 million. The low tax charge in 2004 was due to the introduction of the tax exemption model as well as variations in profit contributions from the business area Life Insurance and Pensions, which is presented according to the equity method in the group accounts.

It has been decided to change year-end adjustments for 2003 for some subsidiaries. Dividends scheduled to be paid to DnB NOR ASA for 2003 will be reclassified as group contributions with no tax effect. This could result in a positive differential RISK adjustment of around NOK 3.40 per share if the reclassification is accepted by the tax authorities.

Balance sheet and assets under management

At end-December 2004, total combined assets in the DnB NOR Group were NOK 1 204 billion, up NOK 18 billion from the previous year.

Total assets in the Group's balance sheet were NOK 715 billion at year-end 2004, an increase from NOK 706 billion at the end of 2003. Lending to customers, after specified loan-loss provisions, totalled NOK 573 billion at end-December 2004, up NOK 12 billion from year-end 2003. Adjusted for the sale of Elcon, there was a NOK 39 billion rise in lending through 2004. Lending to retail customers rose by NOK 37 billion or 12.6 per cent, representing mainly residential mortgages. Adjusted for Elcon's portfolio, lending to corporate clients increased by NOK 2 billion or 0.8 per cent from 2003. The ratio of deposits to lending was 62.4 per cent at the end of 2004. Adjusted for the sale of Elcon, this represented a 0.8 percentage point reduction from 2003.

At end-December 2004, the DnB NOR Group had a core capital ratio of 7.6 per cent, compared with 6.8 per cent at the end of 2003.

Implications of new international accounting rules

In consequence of a resolution by the European Union, all listed companies are required to prepare accounts in accordance with IFRS – International Financial Reporting Standards (previously IAS) as of 1 January 2005. Due to the EEA agreement, this will also apply to Norwegian listed companies.

The main implications of the new accounting rules for the DnB NOR Group concern the valuation and presentation of financial instruments, including loans and deposits, insurance operations, pension commitments, goodwill and investments in subsidiaries and associated companies.

The changes in accounting principles and the presentation model described below will result in an overall reduction in equity upon the transition to IFRS of between NOK 500 million and NOK 1 000 million, while Tier 1 capital will remain virtually unchanged and profits will rise by some NOK 600 million. Adjusted for these changes, return on equity will be 17.8 per cent. The cost/income ratio, i.e. ordinary expenses relative to income, will be 56.2 per cent, while net other operating income will represent 46.5 per cent of total income in 2004. The implications that have been outlined below, especially those relating to financial instruments, could change as a result of differing interpretations and possible adjustments in the rules in 2005.

Financial instruments, excluding loans and deposits

The version of IAS 39 which allows recording the institution's issued debt securities at fair value has yet to be approved by the EU. One of the consequences for DnB NOR is that direct symmetry in the accounting treatment of items included in interest rate risk management will not be achieved, which will cause greater fluctuations in profits. To reduce this volatility, DnB NOR will use various forms of hedge accounting.

DnB NOR wishes to record the company's issued debt securities included in interest rate risk management at fair value, thus ensuring that the accounting treatment as far as possible reflects the actual underlying financial situation. The standard setting body IASB (International Accounting Standards Board) is expected to prepare a new version of IAS within this field during the first half of 2005 which is acceptable to the EU. Under the current version of IAS 39, there would be somewhat greater volatility in the DnB NOR Group's profits.

Loans and deposits

According to IFRS, loans and deposits shall be measured using the effective interest method, i.e. at so-called amortised cost. The effective interest method involves a somewhat different approach for recording items as income. There will be deviations between the previous method of recording nominal values in the profit and loss accounts and balance sheets and the effective interest method with respect to products where, for example, front-end fees exceed marginal direct costs and in cases where the instalment structure is part of contractual terms. This method will present a great challenge with respect to systems applications.

According to IFRS, non-performing and doubtful commitments should be written down to the discounted value of expected future cash flows. Interest taken to income in connection with the initial write-down should not be reversed. Following the confirmation of default, interest taken to income on impaired commitments will correspond to the internal rate of return (effective interest) on the written-down value. According to IFRS, unspecified loan-loss provisions will not be allowed. However, some elements included in unspecified loan-loss provisions can be replaced by so-called group provisioning.

Insurance operations

Until 2007, when the accounting rules for insurance operations are expected to be fully revised, the transition to IFRS will imply no significant changes relative to current accounting principles. IFRS requires a loss test to be carried out to document that returns on assets invested in insurance operations are adequate to cover obligations. Any negative difference must be charged to equity.

When preparing group accounts according to IFRS, insurance operations must be fully consolidated. IFRS does not, however, include regulations for the presentation of bankassurance groups. DnB NOR will give priority to working out a presentation model which provides useful information about the Group's total operations for investors and the market, based on uniform principles in line with international developments. The new presentation model will not affect the Group's return on equity, but will have an impact on the cost/income ratio and other key figures.

Pension commitments

IFRS requires that pension commitments be calculated on the basis of updated economic parameters at the balance sheet date. Norwegian practice has allowed a more long-term view when determining such parameters. According to IFRS, the discount rate can equal the long-term yield on AA-rated corporate bonds. However, where there are no liquid markets for such instruments, it is assumed that yields on government bonds must be used. When converting to IFRS, DnB NOR will have to charge unrecorded pension commitments to equity. The rules will cause greater fluctuations in future profits.

Goodwill and intangible assets

Goodwill cannot be amortised according to IFRS, but impairment should be considered on each balance sheet date. Goodwill amortisation totalling NOK 610 million was charged to the accounts for 2004. Such amortisation will not be included in the IFRS accounts. According to IFRS, any amounts paid in excess of book values in connection with acquisitions should be recognised in intangible assets. The identification requirement for such assets is more extensive than that stipulated in Norwegian accounting rules. Goodwill and intangible assets should be subject to continual evaluation and written down when book value is higher than estimated value.

Investments in subsidiaries and associated companies

IFRS implies a consolidation requirement for all subsidiaries, while a higher number of associated companies must be accounted for according to the equity method. Under Norwegian accounting principles, it has not been necessary to consolidate holdings relating to repossessed credit commitments.

The effect of the different treatment of such investments must be recognised in equity upon conversion to IFRS. The consolidation requirement can be expected to result in greater fluctuations in future profits, since a number of the companies will record assets at market value as a consequence of IFRS.

Business areas

DnB NOR Corporate Banking showed a healthy profit trend in 2004, mainly due to higher net interest income stemming from improved risk pricing, combined with lower costs. Credit demand in the corporate market was weak during most of 2004, but picked up during the fourth quarter. An increasing number of Corporate Banking's customers used the Internet for banking services in 2004.

DnB NOR Retail Banking recorded a sound rise in profits in 2004, which can be attributed to a strong rise in the volume of well-secured housing loans and increased sales of loyalty programmes, mutual funds and insurance products. Costs were brought down, and the realisation of synergies was ahead of schedule. The business area maintained its market shares.

DnB NOR Markets strengthened its position in the market and achieved healthy profits in 2004. Demand for interest rate and foreign exchange products remained brisk in 2004. Low floating interest rates and the steep yield curve brought down demand for hedging interest rates on Norwegian kroner.

Vital strengthened its position as Norway's largest provider of pension savings and life insurance products in 2004 and reported sound profits. There were healthy increases in premium income and total assets during the period, along with a strong influx of customers.

A favourable stock market trend helped ensure sound growth for Asset Management in 2004. The integration of operations continued at a brisk pace during the year, which along with the rise in assets under management contributed to healthy performance.

Future prospects

There was a strong upswing in the international economy in the second half of 2003, which continued into 2004. However, the brisk growth in the first quarter levelled off through the remainder of the year. In general, DnB NOR anticipates sound economic growth in 2005, though it could be somewhat lower than in 2004.

DnB NOR expects that prolonged low interest rate levels will help maintain debt servicing capacity and ensure a continued low level of loan losses and non-performing commitments. The low interest rate levels coupled with the Norwegian economic boom are also expected to lead to rising demand for savings products with a higher risk and return profile than traditional bank savings.

The Board of Directors of the Norwegian Banks' Guarantee Fund has decided that no fees will be charged in 2005, as the Fund complies with the minimum equity requirement stipulated in the Guarantee Schemes Act. In 2004, the Group paid NOK 269 million in guarantee fund fees.

The integration process will be monitored closely by the Board of Directors and group management in 2004, and the realisation of synergies will be given high priority.

Profit and loss accounts

| | | | | | OR Group |
|--|-------------|-------------|-----------|-----------|-----------|
| | | Pro forma | | Pro forma | Pro forma |
| | 4th quarter | 4th quarter | Full year | full year | full year |
| Amounts in NOK million Note | 2004 | 2003 | 2004 | 2003 | 2002 |
| Interest income 3 | 7 062 | 7 916 | 28 578 | 38 430 | 42 959 |
| Interest expenses 3 | 3 748 | 4 618 | 15 365 | 24 641 | 29 072 |
| Net interest income and credit commissions 3 | 3 314 | 3 299 | 13 214 | 13 789 | 13 887 |
| Dividends | 25 | 47 | 146 | 212 | 171 |
| Net profit from Life Insurance and Pensions 5 | 645 | 360 | 1 216 | 760 | (271) |
| Commissions and fees receivable 4 | 1 758 | 1 747 | 6 846 | 6 398 | 5 918 |
| Commissions and fees payable 4 | 514 | 591 | 2 135 | 2 119 | 2 019 |
| Net gain on foreign exchange and financial instruments 4 | 488 | 492 | 1 680 | 1 847 | 774 |
| Sundry ordinary operating income 4 | 340 | 306 | 1 398 | 1 181 | 1 046 |
| Gains on the sale of fixed assets 2, 4 | (6) | 13 | 1 022 | 23 | 39 |
| Net other operating income 4 | 2 736 | 2 374 | 10 173 | 8 302 | 5 658 |
| Salaries and other ordinary personnel expenses 6 | 1 534 | 1 762 | 6 233 | 6 577 | 6 005 |
| Administrative expenses 6 | 974 | 1 012 | 3 864 | 3 982 | 3 947 |
| Depreciation 6 | 261 | 304 | 1 067 | 1 200 | 1 077 |
| Sundry ordinary operating expenses 6 | 354 | 303 | 1 342 | 1 433 | 1 508 |
| Other expenses 6 | 139 | 127 | 1 082 | 219 | 394 |
| Total operating expenses 6 | 3 263 | 3 508 | 13 588 | 13 410 | 12 931 |
| Pre-tax operating profit before losses | 2 787 | 2 165 | 9 798 | 8 681 | 6 613 |
| Net losses on loans etc. 9, 10 | 70 | 276 | 167 | 1 891 | 1 023 |
| Net gain/(loss) on long-term securities | 55 | 195 | 106 | 224 | (316) |
| Pre-tax operating profit | 2 772 | 2 083 | 9 738 | 7 014 | 5 274 |
| Taxes | 469 | 513 | 2 350 | 1 636 | 1 642 |
| Profit for the period | 2 303 | 1 570 | 7 388 | 5 378 | 3 632 |
| Earnings per share | 1.74 | 1.20 | 5.60 | 4.11 | 2.77 |
| Diluted earnings per share | 1.73 | 1.19 | 5.57 | 4.10 | 2.76 |
| Average total assets | 743 951 | 689 051 | | | |

Balance sheets

| | | | | OR Group Pro forma |
|---|--------|-----------------|-----------------|-----------------------|
| Amounts in NOK million | Note | 31 Dec. 2004 | 31 Dec. 2003 | 31 Dec. 2002 |
| Assets | NOIC | 2004 | 2003 | 2002 |
| Cash and deposits with central banks | | 8 780 | 8 570 | 22 944 |
| Lending to and deposits with credit institutions | | 21 870 | 28 331 | 26 615 |
| Gross lending to customers | 11, 12 | 576 153 | 565 546 | 494 601 |
| - Specified loan-loss provisions | , | (3 255) | (4 329) | (2 884) |
| - Unspecified loan-loss provisions | | (3 534) | (3 714) | (3 501) |
| Net lending to customers | 11, 12 | 569 364 | 557 503 | 488 217 |
| Repossessed assets | | 538 | 576 | 651 |
| Commercial paper and bonds | | 62 986 | 59 398 | 51 745 |
| Shareholdings etc. | | 4 881 | 4 011 | 4 364 |
| Investments in Life Insurance and Pensions and associated companies | | 8 651 | 7 365 | 7 184 |
| Intangible assets | 13 | 5 573 | 6 484 | 6 733 |
| Fixed assets | | 4 173 | 4 475 | 4 425 |
| Other assets | | 22 441 | 23 643 | 19 382 |
| Prepayments and accrued income | | 5 424 | 5 321 | 6 098 |
| Total assets | | 714 680 | 705 677 | 638 357 |
| Liabilities and equity | | | | |
| Loans and deposits from credit institutions | | 48 940 | 78 497 | 80 302 |
| Deposits from customers | | 355 316 | 335 576 | 317 598 |
| Securities issued | | 192 410 | 181 649 | 138 568 |
| Other liabilities | | 38 955 | 35 305 | 35 359 |
| Accrued expenses and prepaid revenues | | 5 101 | 5 992 | 5 034 |
| Provisions for commitments | | 3 320 | 2 834 | 3 000 |
| Subordinated loan capital | | 24 040 | 23 709 | 18 812 |
| Paid-in capital | 14 | 25 012 | 24 443 | 24 443 |
| Retained earnings | 14 | 21 586 | 17 672 | 15 242 |
| Total liabilities and equity | | 714 680 | 705 677 | 638 357 |
| Guarantee commitments | | 46 194 | 51 306 | 49 465 |

Key figures

| | | DnB N | NOR Group | | |
|---|--------------------|-------------|-----------|-----------|-----------|
| | Pro forma Pro form | | Pro forma | | |
| | 4th quarter | 4th quarter | Full year | full year | full year |
| | 2004 | 2003 | 2004 | 2003 | 2002 |
| Interest rate analysis | | | | | |
| 1. Combined average spread for lending and deposits (%) | 2.39 | 2.54 | 2.39 | 2.62 | 2.77 |
| 2. Spread for ordinary lending to customers (%) | 1.66 | 1.68 | 1.69 | 1.76 | 1.48 |
| 3. Spread for deposits from customers (%) | 0.73 | 0.86 | 0.70 | 0.87 | 1.29 |
| Rate of return/profitability | | | | | |
| 4. Net other operating income, per cent of total income | 45.2 | 41.9 | 41.1 | 37.6 | 28.9 |
| 5. Cost/income ratio (%) | 54.0 | 61.8 | 58.1 | 60.7 | 66.2 |
| 6. Ordinary cost/income ratio before goodwill amortisation (%) | 49.3 | 57.0 | 53.4 | 57.0 | 61.7 |
| 7. Cost/income ratio before goodwill amortisation (%) | 51.8 | 59.1 | 55.7 | 57.9 | 63.6 |
| 9. Return on equity (%) | 18.9 | 14.2 | 16.1 | 12.7 | 8.9 |
| 8. Return on equity before goodwill amortisation (%) | 20.1 | 15.7 | 17.4 | 14.3 | 10.2 |
| 10. Goodwill amortisation (NOK million) | 148 | 165 | 610 | 651 | 539 |
| 11. Average equity before dividend allocation (NOK million) | 48 828 | 44 252 | 45 956 | 42 206 | 40 738 |
| Financial strength | | | | | |
| 12. Core (Tier 1) capital ratio at end of period (%) | 7.6 | 6.8 | 7.6 | 6.8 | 7.1 |
| 13. Capital adequacy ratio at end of period (%) | 10.7 | 9.8 | 10.7 | 9.8 | 9.9 |
| 14. Core capital at end of period (NOK million) | 45 059 | 39 270 | 45 059 | 39 270 | 36 802 |
| 15. Total eligible primary capital at end of period (NOK million) | 63 509 | 56 499 | 63 509 | 56 499 | 51 258 |
| 16. Risk-weighted volume at end of period (NOK million) | 591 906 | 579 445 | 591 906 | 579 445 | 516 664 |
| Loan portfolio and loan-loss provisions | 001 000 | 0,0 | 001 000 | 0,0 | 010 001 |
| 17. Loan-loss ratio, annualised (%) | 0.05 | 0.20 | 0.03 | 0.34 | 0.21 |
| 18. Non-performing and doubtful commitments, per cent of total lending | 1.04 | 1.50 | 1.04 | 1.50 | 0.21 |
| 19. Loan-loss provisions relative to total gross lending (%) | 1.21 | 1.42 | 1.21 | 1.42 | 1.29 |
| 20. Non-performing commitments at end of period (NOK million) | 4 196 | 6 531 | 4 196 | 6 531 | 3 622 |
| | 1 778 | 1 870 | 1 778 | 1 870 | 1 232 |
| 21. Doubtful commitments at end of period (NOK million) Liquidity | 1 / / 0 | 1 6/0 | 1 //0 | 1 6/0 | 1 232 |
| • • | CO 4 | 60.0 | CO 4 | 60.0 | CE 1 |
| 22. Ratio of customer deposits to net lending to customers at end of period (%) | 62.4 | 60.2 | 62.4 | 60.2 | 65.1 |
| Total assets owned or managed | F00 | 406 | F00 | 100 | 410 |
| 23. Assets under management at end of period (NOK billion) | 508 | 496 | 508 | 496 | 412 |
| 24. Average total combined assets (NOK billion) | 1 213 | 1 187 | 1 214 | 1 120 | 930 |
| 25. Total combined assets at end of period (NOK billion) | 1 204 | 1 186 | 1 204 | 1 186 | 1 047 |
| 26. Customer savings at end of period (NOK billion) | 848 | 818 | 848 | 818 | 729 |
| Staff | | | | | |
| 27. Number of full-time positions at end of period | 9 963 | 11 044 | 9 963 | 11 044 | 11 233 |
| 28 of which in Life Insurance and Pensions | 926 | 1 022 | 926 | 1 022 | 1 066 |
| The DnB NOR share | | | | | |
| 29. Number of shares at end of period (1 000) | 1 327 139 | 1 309 027 | 1 327 139 | 1 309 027 | 1 309 027 |
| 30. Average number of shares (1 000) | 1 325 899 | 1 309 027 | 1 317 744 | 1 309 027 | 1 309 552 |
| 31. Average number of shares - fully diluted (1 000) | 1 331 299 | 1 315 764 | 1 323 786 | 1 311 737 | 1 314 781 |
| 32. Earnings per share (NOK) | 1.74 | 1.20 | 5.60 | 4.11 | 2.77 |
| 33. Earnings per share before goodwill amortisation (NOK) | 1.85 | 1.32 | 6.05 | 4.61 | 3.19 |
| 34. Earnings per share - fully diluted (NOK) | 1.73 | 1.19 | 5.57 | 4.10 | 2.76 |
| 35. Equity per share including accrued dividend at end of period (NOK) | 37.66 | 34.37 | 37.66 | 34.37 | 32.46 |
| 36. Share price at end of period (NOK) | 59.75 | 44.40 | 59.75 | 44.40 | 32.60 |
| 37. Price/book value | 1.59 | 1.29 | 1.59 | 1.29 | 1.00 |
| 38. Market capitalisation (NOK billion) | 79.3 | 58.1 | 79.3 | 58.1 | 42.7 |

Definitions

- 4. Gains on the sale of Elcon are not included in the calculation for 2004.
- 8. Profit for the period as a percentage of average equity.
- 17. Net losses on loans (excluding guarantees) as a percentage of lending after the deduction of specified loan-loss provisions at end of period.
- 18. Non-performing and doubtful commitments after the deduction of specified loan-loss provisions relative to lending after the deduction of specified loan-loss provisions. Figures at end of period.
- 19. Accumulated specified and unspecified loan-loss provisions relative to gross lending at end of period.
- $32. \ \,$ Profit for the period divided by the average number of shares.
- 37. The last quoted share price on the Oslo Stock Exchange at end of period relative to the book value of equity at end of period.
- 38. Number of shares multiplied by the share price at end of period.

Note 1 - Accounting principles

The quarterly accounts are based on Norwegian accounting legislation, the accounting regulations issued by Kredittilsynet (the Financial Supervisory Authority of Norway) and Norwegian generally accepted accounting principles. The quarterly accounts comply with NRS 11 – the Norwegian accounting standard for interim reporting. A more detailed description of the DnB NOR Group's accounting principles can be found in the annual report for 2003.

Note 2 - Changes in group structure

Sale of Elcon Finans AS

In the first quarter of 2004, DnB NOR Bank ASA entered into an agreement with Santander Consumer Finance on the sale of Elcon for a total of NOK 3 600 million. The sale provided a gain of NOK 946 million after deductions for transaction costs and value adjustments.

Note 18 presents restated figures for the past five quarters, excluding profit and loss and balance sheet items relating to Elcon from the group accounts.

Sale of Gjensidige NOR Fondsforsikring AS

In May 2004, DnB NOR ASA signed an agreement with Forsikringsselskabet Danica on the sale of Gjensidige NOR Fondsforsikring AS. Danica is a subsidiary of Danske Bank. The sale provided a gain of NOK 35 million.

Sale of Postbanken Eiendomsmegling AS

In June 2004, DnB NOR Bank ASA signed an agreement with Terra-Gruppen AS on the sale of the real estate brokerages Postbanken Eiendomsmegling AS and Aktiv Eiendomsmegling AS. The agreement was approved by the board of directors in Terra-Gruppen in August. The actual takeover took place 3 January 2005. As DnB NOR carried the risk for and maintained control over operations up till this date, the companies' profits for 2004 were recorded in the accounts of the DnB NOR Group.

Operations required sold - discontinuing operations

In the accounts for DnB NOR Group, operations in the companies required to be sold are included (see above). To facilitate analysis of operations in DnB NOR after the sales mentioned above, separate accounts for total operations in these companies have been prepared.

Operations in these companies will be included in DnB NOR's accounts until a binding sales agreement has been concluded and all substantial risk has been transferred to the purchaser. The accounts of the companies to be sold are shown below as they have been included in the DnB NOR Group's accounts. In note 16, Business areas, these companies are shown separately under the caption "Discontinuing operations". The figures in note 16 have been restated according to the Group's current principles for the distribution of costs and allocation of capital to the business areas. Operations in the 53 branch offices DnB NOR was required to sell are included in the business area accounts as the sale refers only to premises and equipment.

Note 2 - New group structure (continued)

| t and loss accounts Discontin | | | | ntinuing op | erations 1) |
|---|-------------|-------------|-----------|-------------|-------------|
| | | Pro forma | | Pro forma | Pro forma |
| | 4th quarter | 4th quarter | Full year | full year | full year |
| Amounts in NOK million | 2004 | 2003 | 2004 | 2003 | 2002 |
| Net interest income and credit commissions | (1) | 233 | 258 | 929 | 718 |
| Commissions and fees receivable | 0 | 22 | 17 | 81 | 73 |
| Commissions and fees payable | 0 | 20 | 25 | 61 | 18 |
| Net gain/(loss) on foreign exchange and financial instruments | 0 | (1) | (1) | 6 | (1) |
| Sundry ordinary operating income | 7 | 34 | 54 | 118 | 97 |
| Gains on the sale of fixed assets | (26) | 0 | 981 | 0 | 0 |
| Net other operating income | (19) | 35 | 1 026 | 144 | 151 |
| Salaries and other ordinary personnel expenses | 4 | 81 | 82 | 289 | 244 |
| Administrative expenses | 3 | 36 | 39 | 117 | 120 |
| Depreciation | 0 | 7 | 8 | 25 | 21 |
| Sundry ordinary operating expenses | 0 | 25 | 22 | 98 | 82 |
| Total operating expenses | 7 | 150 | 151 | 529 | 468 |
| Pre-tax operating profit before losses | (27) | 118 | 1 133 | 544 | 402 |
| Net losses on loans etc. | 0 | 42 | 23 | 173 | 76 |
| Pre-tax operating profit | (27) | 76 | 1 110 | 371 | 326 |
| Taxes | (7) | 25 | 300 | 107 | 92 |
| Profit for the period | (20) | 51 | 810 | 264 | 234 |

| Balance sheets | Discor | Discontinuing operations 1) | | | |
|--|---------|-----------------------------|---------------------|--|--|
| | 31 Dec. | 31 Dec. | Proforma 31 Dec. | | |
| Amounts in NOK million | 2004 | 2003 | 2002 | | |
| Assets | | | | | |
| Cash and deposits with central banks | 0 | 0 | 104 | | |
| Lending to and deposits with credit institutions | 33 | 392 | 364 | | |
| Gross lending to customers | 0 | 27 700 | 23 508 | | |
| - Specified loan-loss provisions | 0 | (114) | (65) | | |
| - Unspecified loan-loss provisions | 0 | (181) | (177) | | |
| Net lending to customers | 0 | 27 405 | 23 267 | | |
| Repossessed assets | 0 | 134 | 238 | | |
| Shareholdings etc. | 0 | 40 | 32 | | |
| Intangible assets | 9 | 152 | 334 | | |
| Fixed assets | 3 | 23 | 18 | | |
| Other assets | 1 177 | 323 | 42 | | |
| Prepayments and accrued income | 0 | 92 | 63 | | |
| Total assets | 1 222 | 28 561 | 24 462 | | |
| Liabilities and equity | | | | | |
| Loans and deposits from credit institutions | 0 | 24 520 | 20 858 | | |
| Deposits from customers | 0 | 283 | 287 | | |
| Other liabilities | 1 | 771 | 627 | | |
| Accrued expenses and prepaid revenues | 300 | 180 | 144 | | |
| Provisions for commitments | 7 | 23 | 34 | | |
| Subordinated loan capital | 0 | 350 | 375 | | |
| Total liabilities | 308 | 26 127 | 22 325 | | |
| Total equity | 914 | 2 434 | 2 137 | | |
| Total liabilities and equity | 1 222 | 28 561 | 24 462 | | |

¹⁾ Includes the accounts of Elcon, Postbanken Eiendomsmegling and Gjensidige NOR Fondsforsikring as included in the accounts of the DnB NOR Group in addition to the capital gain recorded on the sale of Elcon and Gjensidige NOR Fondsforsikring. As at 31 December 2004, Elcon and Gjensidige NOR Fondsforsikring are no longer consolidated in the group accounts.

Note 3 – Net interest income and credit commissions

| Net interest income and credit commissions | 3 314 | 3 299 | 13 214 | 13 789 | 13 887 |
|---|-------------|--------------------------|-----------|------------------------|-----------------------|
| Total interest expenses | 3 748 | 4 618 | 15 365 | 24 641 | 29 072 |
| Other interest expenses | 606 | 1 152 | 3 421 | 4 752 | 4 556 |
| Contribution to the banks' guarantee funds | 60 | 123 | 269 | 499 | 471 |
| nterest on subordinated loan capital | 195 | 171 | 725 | 662 | 517 |
| nterest on securities issued | 1 362 | 1 126 | 4 585 | 4 796 | 4 731 |
| Total interest expenses on deposits from customers | 1 115 | 1 586 | 4 570 | 11 570 | 16 219 |
| Interest on special-term deposits from customers | 235 | 345 | 995 | 2 824 | 4 022 |
| Interest on time deposits from customers | 52 | 55 | 201 | 373 | 415 |
| Interest on demand deposits from customers | 827 | 1 186 | 3 374 | 8 373 | 11 782 |
| nterest on loans and deposits from credit institutions | 410 | 461 | 1 794 | 2 362 | 2 579 |
| Total interest income | 7 062 | 7 916 | 28 578 | 38 430 | 42 959 |
| Other interest income | 82 | 56 | 231 | 98 | 56 |
| nterest on commercial paper and bonds | 555 | 521 | 2 071 | 2 222 | 2 555 |
| Total interest income on loans to customers | 6 025 | 6 818 | 24 451 | 33 336 | 37 188 |
| Interest on other loans to customers | 66 | 89 | 250 | 181 | 180 |
| Front-end fees, etc. | 256 | 227 | 1 001 | 868 | 686 |
| Factoring income | 16 | 57 | 79 | 185 | 202 |
| Leasing income | 124 | 314 | 714 | 1 599 | 1 949 |
| Interest and credit commissions on building loans | 74 | 80 | 268 | 419 | 527 |
| Interest and credit commissions on overdraft and working capital facilities | 641 | 672 | 2 564 | 3 141 | 3 462 |
| Interest and credit commissions on instalment loans | 4 848 | 5 380 | 19 574 | 26 944 | 30 181 |
| nterest on loans to and deposits with credit institutions | 400 | 522 | 1 825 | 2 773 | 3 161 |
| Amounts in NOK million | 2004 | 2003 | 2004 | 2003 | 2002 |
| | 4th guarter | Pro forma 4th guarter | Full year | Pro forma full year | Pro forma full yea |
| | | 5 (| | | OR Group |

| Last five quarters | | | | DnB N | IOR Group |
|---|-------------|-------------|-------------|-------------|-------------|
| | 4th quarter | 3rd quarter | 2nd quarter | 1st quarter | 4th quarter |
| Amounts in NOK million | 2004 | 2004 | 2004 | 2004 | 2003 |
| Interest on loans to and deposits with credit institutions | 400 | 423 | 528 | 475 | 522 |
| Interest and credit commissions on instalment loans | 4 848 | 4 817 | 4 744 | 5 166 | 5 380 |
| Interest and credit commissions on overdraft and working capital facilities | 641 | 633 | 649 | 642 | 672 |
| Interest and credit commissions on building loans | 74 | 67 | 64 | 64 | 80 |
| Leasing income | 124 | 125 | 123 | 341 | 314 |
| Factoring income | 16 | 14 | 13 | 36 | 57 |
| Front-end fees, etc. | 256 | 272 | 242 | 231 | 227 |
| Interest on other loans to customers | 66 | 78 | 44 | 62 | 89 |
| Total interest income on loans to customers | 6 025 | 6 006 | 5 879 | 6 541 | 6 818 |
| Interest on commercial paper and bonds | 555 | 522 | 570 | 425 | 521 |
| Other interest income | 82 | 108 | 18 | 22 | 56 |
| Total interest income | 7 062 | 7 059 | 6 995 | 7 462 | 7 916 |
| Interest on loans and deposits from credit institutions | 410 | 430 | 432 | 521 | 461 |
| Interest on demand deposits from customers | 827 | 790 | 788 | 969 | 1 186 |
| Interest on time deposits from customers | 52 | 53 | 46 | 50 | 55 |
| Interest on special-term deposits from customers | 235 | 220 | 250 | 290 | 345 |
| Total interest expenses on deposits from customers | 1 115 | 1 062 | 1 085 | 1 308 | 1 586 |
| Interest on securities issued | 1 362 | 1 154 | 1 049 | 1 021 | 1 126 |
| Interest on subordinated loan capital | 195 | 183 | 171 | 175 | 171 |
| Contribution to the banks' guarantee funds | 60 | 70 | 28 | 111 | 123 |
| Other interest expenses | 606 | 852 | 936 | 1 027 | 1 152 |
| Total interest expenses | 3 748 | 3 751 | 3 702 | 4 164 | 4 618 |
| Net interest income and credit commissions | 3 314 | 3 308 | 3 293 | 3 298 | 3 299 |

Note 4 - Net other operating income

| Amounts in NOK million 2004 2003 2004 2003 2002 Dividends 25 47 146 212 171 Net profit from Life Insurance and Pensions 645 360 1 216 760 (271) Money transfer fees receivable 806 780 3 193 3 069 3 019 Fees on asset management services 310 276 1 180 986 885 Fees on custodial services 67 56 253 222 203 Fees on custodial services 67 56 253 222 203 Fees on custodial services 67 56 253 222 203 Fees on custodial services 67 56 253 222 203 Fees on custodial services 99 96 389 378 327 Interbank fees 44 55 182 214 192 Credit broking commissions on insurance products 83 70 297 226 172 | | | | | DnB N | OR Group |
|--|--|-------|-----------|---------|-----------|-----------|
| Dividends 2004 2003 2004 2003 2004 2005 2002 2005 2002 2005 20 | | | Pro forma | | Pro forma | Pro forma |
| Net profit from Life Insurance and Pensions | | | , | , | , | full year |
| Net profit from Life Insurance and Pensions 645 360 1 216 760 2271 Money transfer fees receivable 806 780 3 193 3 069 3 019 Fees on asset management services 310 2776 1 180 986 885 Fees on or collidal services 67 56 523 222 203 Fees on securities broking 134 169 510 453 362 Guarantee commissions 99 96 389 378 327 Interbank fees 44 55 182 214 192 Credit broking commissions on insurance products 83 370 229 226 172 Sales commissions and fees receivable on banking services 180 212 716 734 614 Total commissions and fees receivable 277 310 1 141 1 166 1 221 Fees on custodial services payable 277 310 1 141 1 166 1 221 Fees on custodial services payable 18 1 | | | | | | |
| Money transfer fees receivable 806 | Dividends | 25 | 4/ | 146 | 212 | 1/1 |
| Fees on asset management services 310 276 1 180 986 885 Fees on custodial services 67 56 253 222 203 Fees on securities broking 134 169 510 453 362 Guarantee commissions 99 96 389 378 327 Interbank fees 44 55 182 214 192 Credit broking commissions on insurance products 83 70 297 226 172 Sundry commissions and fees receivable on banking services 180 212 716 734 614 Total commissions and fees receivable 1758 1747 6 846 6398 5917 Money transfer fees payable 277 310 1 141 1 166 1 221 Fees on custodial services payable 277 310 1 141 1 166 1 221 Fees on custodial services payable 18 14 83 63 48 Interbank fees 19able 66 643 <td< th=""><th>Net profit from Life Insurance and Pensions</th><th>645</th><th>360</th><th>1 216</th><th>760</th><th>(271)</th></td<> | Net profit from Life Insurance and Pensions | 645 | 360 | 1 216 | 760 | (271) |
| Fees on custodial services | Money transfer fees receivable | 806 | 780 | 3 193 | 3 069 | 3 019 |
| Fees on securities broking | Fees on asset management services | 310 | 276 | 1 180 | 986 | 885 |
| Surantee commissions 99 96 389 378 327 Interbank fees 44 55 182 214 192 Credit broking commissions 35 33 126 117 144 Sales commissions on insurance products 83 70 297 226 172 Sundry commissions and fees receivable on banking services 180 212 716 734 614 Total commissions and fees receivable 1758 1747 6846 6398 5917 Money transfer fees payable 277 310 1141 1166 1221 Fees on custodial services payable 18 14 83 63 48 Interbank fees 60 66 243 258 243 Sundry commissions and fees payable on banking services 158 200 667 632 550 Total commissions and fees payable 514 591 2135 2119 2019 Net gain/(loss) on short-term shareholdings 15 86 12 163 (343) Net gain on commercial paper and bonds 74 4 212 523 199 Net gain on trading in foreign exchange and financial derivatives 19 19 Net gain on foreign exchange and financial instruments 19 18 19 19 Operating income on real estate 2 15 39 61 58 Rental income 29 47 16 162 63 61 Share of profit in associated companies 35 20 218 159 111 Remunerations 38 83 361 282 272 Miscellaneous operating income 20 218 159 111 Remunerations 38 83 361 282 272 Total sundry ordinary operating income 20 218 159 111 Remunerations 38 83 361 282 272 Total sundry ordinary operating income 20 218 159 111 Remunerations 38 83 361 282 272 Total sundry ordinary operating income 20 218 159 111 Remunerations 38 83 361 282 272 Total sundry ordinary operating income 20 218 159 111 Remunerations 38 83 361 282 272 Total sundry ordinary operating income 20 218 159 111 Total sundry ordinary operating income 20 218 159 111 Total sundry ordinary operating income 20 218 219 Total sundry ordinary operat | Fees on custodial services | 67 | 56 | 253 | 222 | 203 |
| Interbank fees | Fees on securities broking | 134 | 169 | 510 | 453 | 362 |
| Credit broking commissions 35 33 126 117 144 | Guarantee commissions | 99 | 96 | 389 | 378 | 327 |
| Sales commissions on insurance products 83 70 297 226 172 Sundry commissions and fees receivable on banking services 180 212 716 734 614 Total commissions and fees receivable 1758 1747 6 846 6 398 5 917 Money transfer fees payable 277 310 1 141 1 166 1 221 Fees on custodial services payable 18 14 83 63 48 Interbank fees 60 66 243 258 243 Sundry commissions and fees payable on banking services 158 200 667 632 507 Total commissions and fees payable on banking services 158 200 667 632 507 Total commissions and fees payable 514 591 2135 2119 2019 Net gain/(loss) on short-term shareholdings 15 86 12 163 343 Net gain on trading in foreign exchange and financial derivatives ¹¹ 58 280 2884 1492 120 | Interbank fees | 44 | 55 | 182 | 214 | 192 |
| Sundry commissions and fees receivable on banking services 180 212 716 734 614 Total commissions and fees receivable 1758 1747 6 846 6 398 5 917 Money transfer fees payable 277 310 1 141 1 166 1 221 Fees on custodial services payable 18 14 83 63 48 Interbank fees 60 66 243 258 243 Sundry commissions and fees payable on banking services 158 200 667 632 507 Total commissions and fees payable 514 591 2 135 2 119 2 019 Net gain /(loss) on short-term shareholdings 15 86 12 163 (343) Net gain on commercial paper and bonds 74 4 212 523 199 Net gain on trading in foreign exchange and financial derivatives 1 180 121 1428 (333) (292) Net gain on foreign exchange and financial instruments 1 181 121 1428 (333) (292) Net gain on foreign exchange and financial instruments 488 492 1 680 1 847 774 Operating income on real estate 2 15 39 61 58 Rental income 2 15 39 61 58 Fees on real estate broking 155 160 618 595 516 Share of profit in associated companies 35 20 218 159 111 Remunerations 3 11 1 21 27 Miscellaneous operating income 2 98 83 361 282 272 Total sundry ordinary operating income 300 306 1 398 1 181 1 046 Total sundry ordinary operating income 300 306 306 308 300 306 300 | Credit broking commissions | 35 | 33 | 126 | 117 | 144 |
| Noney transfer fees payable 277 310 1 141 1 166 1 221 | Sales commissions on insurance products | 83 | 70 | 297 | 226 | 172 |
| Money transfer fees payable 277 310 1 141 1 166 1 221 Fees on custodial services payable 18 14 83 63 48 Interbank fees 60 66 243 258 243 Sundry commissions and fees payable on banking services 158 200 667 632 507 Total commissions and fees payable 514 591 2 135 2 119 2 019 Net gain/(loss) on short-term shareholdings 15 86 12 163 (343) Net gain on commercial paper and bonds 74 4 212 523 199 Net gain on trading in foreign exchange and financial derivatives ¹¹ 580 280 2 884 1 495 1 210 Net gain on foreign exchange and financial instruments ¹¹ (181) 121 (1 428) (333) (292) Net gain on foreign exchange and financial instruments ¹¹ (181) 121 (1 428) (333) (292) Net gain on foreign exchange and financial instruments ¹¹ 488 492 1 680 1 | Sundry commissions and fees receivable on banking services | 180 | 212 | 716 | 734 | 614 |
| Fees on custodial services payable 18 | Total commissions and fees receivable | 1 758 | 1 747 | 6 846 | 6 398 | 5 917 |
| Fees on custodial services payable 18 | Manay transfer feed neverble | 277 | 210 | 1 1 / 1 | 1 166 | 1 221 |
| Interbank fees 60 66 243 258 243 258 243 258 243 258 243 258 243 258 243 258 243 258 243 258 243 258 243 258 243 258 243 258 2507 243 259 243 259 243 259 243 259 243 259 243 259 243 259 243 259 243 259 243 259 243 259 243 259 243 259 243 259 243 259 259 243 259 | | | | | | |
| Sundry commissions and fees payable on banking services 158 200 667 632 507 Total commissions and fees payable 514 591 2 135 2 119 2 019 Net gain/(loss) on short-term shareholdings 15 86 12 163 (343) Net gain on commercial paper and bonds 74 4 212 523 199 Net gain on trading in foreign exchange and financial derivatives 580 280 2 884 1 495 1 210 Net gain/(loss) on other short-term interest instruments (181) 121 (1 428) (333) (292) Net gain on foreign exchange and financial instruments 488 492 1 680 1 847 774 Operating income on real estate 2 15 39 61 58 Rental income 2 | | | | | | |
| Total commissions and fees payable 514 591 2 135 2 119 2 019 Net gain/(loss) on short-term shareholdings 15 86 12 163 (343) Net gain on commercial paper and bonds 74 4 212 523 199 Net gain on trading in foreign exchange and financial derivatives ¹⁾ 580 280 2 884 1 495 1 210 Net gain/(loss) on other short-term interest instruments ¹⁾ (181) 121 (1 428) (333) (292) Net gain on foreign exchange and financial instruments 488 492 1 680 1 847 774 Operating income on real estate 2 15 39 61 58 Rental income ²⁾ 47 16 162 63 61 Fees on real estate broking 155 160 618 595 516 Share of profit in associated companies 35 20 218 159 111 Remunerations 3 11 1 21 27 Miscellaneous operating income | | | | | | |
| Net gain/(loss) on short-term shareholdings Net gain on commercial paper and bonds 74 | | | | | | |
| Net gain on commercial paper and bonds 74 4 212 523 199 Net gain on trading in foreign exchange and financial derivatives 10 580 280 2 884 1 495 1 210 Net gain/(loss) on other short-term interest instruments 11 (181) 121 (1 428) (333) (292) Net gain on foreign exchange and financial instruments 488 492 1 680 1 847 774 Operating income on real estate 2 15 39 61 58 Rental income 21 47 16 162 63 61 Fees on real estate broking 155 160 618 595 516 Share of profit in associated companies 35 20 218 159 111 Remunerations 3 11 1 21 27 Miscellaneous operating income 340 306 1 398 1 181 1 046 | lotal commissions and fees payable | 514 | 291 | 2 135 | 2 119 | 2 019 |
| Net gain on trading in foreign exchange and financial derivatives ¹⁾ Net gain/(loss) on other short-term interest instruments ¹⁾ Net gain/(loss) on other short-term interest instruments ¹⁾ Net gain on foreign exchange and financial instruments 488 492 1 680 1 847 774 Operating income on real estate 2 15 39 61 58 Rental income ²⁾ Fees on real estate broking Share of profit in associated companies 35 20 218 159 111 Remunerations 3 11 1 21 27 Miscellaneous operating income ²⁾ 70 48 83 361 282 272 Total sundry ordinary operating income | Net gain/(loss) on short-term shareholdings | 15 | 86 | 12 | 163 | (343) |
| Net gain/(loss) on other short-term interest instruments ¹⁾ (181) 121 (1 428) (333) (292) Net gain on foreign exchange and financial instruments 488 492 1 680 1 847 774 Operating income on real estate 2 15 39 61 58 Rental income ²⁾ 47 16 162 63 61 Fees on real estate broking 155 160 618 595 516 Share of profit in associated companies 35 20 218 159 111 Remunerations 3 11 1 21 27 Miscellaneous operating income ²⁾ 98 83 361 282 272 Total sundry ordinary operating income 340 306 1 398 1 181 1 046 | Net gain on commercial paper and bonds | 74 | 4 | 212 | 523 | 199 |
| Net gain on foreign exchange and financial instruments 488 492 1 680 1 847 774 Operating income on real estate 2 15 39 61 58 Rental income ²⁾ 47 16 162 63 61 Fees on real estate broking 155 160 618 595 516 Share of profit in associated companies 35 20 218 159 111 Remunerations 3 11 1 21 27 Miscellaneous operating income ²⁾ 98 83 361 282 272 Total sundry ordinary operating income 340 306 1 398 1 181 1 046 | Net gain on trading in foreign exchange and financial derivatives 1) | 580 | 280 | 2 884 | 1 495 | 1 210 |
| Net gain on foreign exchange and financial instruments 488 492 1 680 1 847 774 Operating income on real estate 2 15 39 61 58 Rental income ²⁾ 47 16 162 63 61 Fees on real estate broking 155 160 618 595 516 Share of profit in associated companies 35 20 218 159 111 Remunerations 3 11 1 21 27 Miscellaneous operating income ²⁾ 98 83 361 282 272 Total sundry ordinary operating income 340 306 1 398 1 181 1 046 | Net gain/(loss) on other short-term interest instruments 1) | (181) | 121 | (1 428) | (333) | (292) |
| Rental income 2) 47 16 162 63 61 Fees on real estate broking 155 160 618 595 516 Share of profit in associated companies 35 20 218 159 111 Remunerations 3 11 1 21 27 Miscellaneous operating income 98 83 361 282 272 Total sundry ordinary operating income 340 306 1 398 1 181 1 046 | | 488 | 492 | 1 680 | 1 847 | 774 |
| Rental income 2) 47 16 162 63 61 Fees on real estate broking 155 160 618 595 516 Share of profit in associated companies 35 20 218 159 111 Remunerations 3 11 1 21 27 Miscellaneous operating income 98 83 361 282 272 Total sundry ordinary operating income 340 306 1 398 1 181 1 046 | Occupios in company and polyte | 0 | 15 | 20 | C1 | FO |
| Fees on real estate broking 155 160 618 595 516 Share of profit in associated companies 35 20 218 159 111 Remunerations 3 11 1 21 27 Miscellaneous operating income 98 83 361 282 272 Total sundry ordinary operating income 340 306 1 398 1 181 1 046 | . • | | | | | |
| Share of profit in associated companies 35 20 218 159 111 Remunerations 3 11 1 21 27 Miscellaneous operating income 98 83 361 282 272 Total sundry ordinary operating income 340 306 1 398 1 181 1 046 | | ** | | | | |
| Remunerations 3 11 1 21 27 Miscellaneous operating income ²⁾ 98 83 361 282 272 Total sundry ordinary operating income 340 306 1 398 1 181 1 046 | 9 | | | | | |
| Miscellaneous operating income 2) 98 83 361 282 272 Total sundry ordinary operating income 340 306 1 398 1 181 1 046 | · | | | | | |
| Total sundry ordinary operating income 340 306 1 398 1 181 1 046 | | | | | | |
| | , 6 | | | | | |
| Gains on the sale of fixed assets 3) (6) 13 1 022 23 39 | iotal sundry ordinary operating income | 340 | 306 | 1 398 | 1 181 | 1 046 |
| | Gains on the sale of fixed assets ³⁾ | (6) | 13 | 1 022 | 23 | 39 |
| Net other operating income 2 736 2 374 10 173 8 303 5 658 | Net other operating income | 2 736 | 2 374 | 10 173 | 8 303 | 5 658 |

¹⁾ As these activities are managed collectively, the items must be evaluated together and relative to interest income on the same activities.

²⁾ Total external income from operations in Gjensidige NOR Driftspartner and Gjensidige NOR Markedsstøtte are included in these items as from the first quarter of 2004, representing NOK 60 million per quarter.

³⁾ Of which NOK 946 million represented gains on the sale of Elcon, after deduction for transactions cost and value adjustments, and NOK 35 million represented gains on the sale of Gjensidige NOR Fondsforsikring in 2004.

Note 4 - Net other operating income (continued)

| Last five quarters | | | | DnB N | IOR Group |
|--|-------------|-------------|-------------|-------------|-------------|
| | 4th quarter | 3rd quarter | 2nd quarter | 1st quarter | 4th guarter |
| Amounts in NOK million | 2004 | 2004 | 2004 | 2004 | 2003 |
| Dividends | 25 | 18 | 89 | 14 | 47 |
| Net profit from Life Insurance and Pensions | 645 | 197 | 197 | 178 | 360 |
| · | | | | | |
| Money transfer fees receivable | 806 | 830 | 810 | 747 | 780 |
| Fees on asset management services | 310 | 279 | 296 | 295 | 276 |
| Fees on custodial services | 67 | 59 | 64 | 63 | 56 |
| Fees on securities broking | 134 | 100 | 132 | 144 | 169 |
| Guarantee commissions | 99 | 90 | 104 | 96 | 96 |
| Interbank fees | 44 | 44 | 46 | 48 | 55 |
| Credit broking commissions | 35 | 39 | 28 | 23 | 33 |
| Sales commissions on insurance products | 83 | 61 | 63 | 89 | 70 |
| Sundry commissions and fees receivable on banking services | 180 | 168 | 165 | 203 | 212 |
| Total commissions and fees receivable | 1 758 | 1 672 | 1 708 | 1 708 | 1 747 |
| Mary Least of the country | 077 | 000 | 005 | 000 | 210 |
| Money transfer fees payable | 277 | 289 | 295 | 280 | 310 |
| Fees on custodial services payable | 18 | 19 | 25 | 21 | 14 |
| Interbank fees | 60 | 61 | 62 | 60 | 66 |
| Sundry commissions and fees payable on banking services | 158 | 160 | 166 | 183 | 200 |
| Total commissions and fees payable | 514 | 529 | 547 | 544 | 591 |
| Net gain/(loss) on short-term shareholdings | 15 | (3) | (20) | 20 | 86 |
| Net gain/(loss) on commercial paper and bonds | 74 | 153 | (256) | 242 | 4 |
| Net gain on trading in foreign exchange and financial derivatives 1) | 580 | 474 | 1 524 | 306 | 280 |
| Net gain/(loss) on other short-term interest instruments 1) | (181) | (281) | (852) | (114) | 121 |
| Net gain on foreign exchange and financial instruments | 488 | 344 | 395 | 453 | 492 |
| | | | _ | | |
| Operating income on real estate | 2 | 11 | 9 | 17 | 15 |
| Rental income ²⁾ | 47 | 23 | 41 | 50 | 16 |
| Fees on real estate broking | 155 | 145 | 172 | 146 | 160 |
| Share of profit in associated companies | 35 | 43 | 81 | 58 | 20 |
| Remunerations | 3 | (3) | | | 11 |
| Miscellaneous operating income ²⁾ | 98 | 74 | 71 | 118 | 83 |
| Total sundry ordinary operating income | 340 | 294 | 373 | 390 | 306 |
| Gains on the sale of fixed assets 3) | (6) | 28 | 20 | 979 | 13 |
| Net other operating income | 2 736 | 2 024 | 2 235 | 3 178 | 2 374 |

¹⁾ As these activities are managed collectively, the items must be evaluated together and relative to interest income on the same activities.

²⁾ Total external income from operations in Gjensidige NOR Driftspartner and Gjensidige NOR Markedsstøtte are included in these items as from the first quarter of 2004, representing NOK 60 million per quarter.

³⁾ Of which NOK 946 million represented gains on the sale of Elcon, after deduction for transaction cost and value adjustements, and NOK 35 million gains on the sale of Gjensidige NOR Fondsforsikring in 2004.

Note 5 - Life Insurance and Pensions

Net profit from Life Insurance and Pensions

The business area Life Insurance and Pensions in DnB NOR comprises Vital Forsikring ASA including subsidiaries and the sister company Vital Link AS. Gjensidige NOR Fondsforsikring AS is not included in the figures. The company was sold to Forsikringsselskabet Danica in May 2004. Engaged in life and unit linked insurance, the business area applies accounting standards which in certain respects deviate from the principles used for the Group's other operations. Regulations relating to profit sharing between the owner and policyholders in life insurance companies limit the DnB NOR Group's access to revenues and assets from life insurance operations. The item "Net profit from Life Insurance and Pensions" in the group accounts represents the DnB NOR Group's share of profits from the business area less goodwill amortisation. Columns showing figures for Life insurance refer to operations in Vital Forsikring ASA including subsidiaries. Columns showing figures for Life Insurance and Pensions refer to the life insurance company and unit linked operations in Vital Link.

| Profit and loss accounts 1) | | | | Life | insurance |
|--|-------------|-------------|-----------|-----------|-----------|
| | | Pro forma | | Pro forma | Pro forma |
| | 4th quarter | 4th quarter | Full year | full year | full year |
| Amounts in NOK million | 2004 | 2003 | 2004 | 2003 | 2002 |
| Premium income for own account | 4 695 | 4 296 | 19 096 | 14 047 | 15 984 |
| Income from financial assets | 2 087 | 5 701 | 19 554 | 22 864 | 28 796 |
| Other insurance-related income | 200 | 75 | 265 | 122 | 60 |
| Insurance settlements for own account | 3 273 | 2 606 | 10 661 | 10 876 | 8 272 |
| Increase in insurance provisions etc. | 2 356 | 3 116 | 12 931 | 8 078 | 11 392 |
| Insurance-related operating expenses | 295 | 333 | 1 200 | 1 215 | 1 177 |
| Expenses related to financial assets | (1 654) | 1 645 | 8 888 | 9 784 | 26 930 |
| Other insurance-related expenses | 400 | 59 | 479 | 165 | 82 |
| Transferred from/(to) securities adjustment reserve | (1 572) | 166 | (1 090) | (2 448) | 53 |
| Result of technical profit and loss accounts before special provisions | 740 | 2 479 | 3 666 | 4 467 | (2 960) |
| Transferred to additional allocations | (300) | (925) | (300) | (925) | 2 796 |
| Funds transferred to/(from) policyholders | (74) | 918 | 2 033 | 2 254 | 31 |
| Result of technical profit and loss accounts for life insurance operations | 514 | 636 | 1 333 | 1 288 | (195) |
| Other expenses | 22 | 31 | 97 | 148 | 171 |
| Result of ordinary operations ²⁾ | 492 | 605 | 1 236 | 1 140 | (366) |
| Taxes | (161) | 177 | (64) | 236 | (229) |
| Profit for the period | 653 | 428 | 1 300 | 904 | (137) |

| Adjustments in the DnB NOR Group's accounts when accounting for Life Insurance and Pensions | | | | DnB N | OR Group |
|---|-------------|-------------|-----------|-----------|-----------|
| | Pro forma | | | Pro forma | Pro forma |
| | 4th quarter | 4th quarter | Full year | full year | full year |
| Amounts in NOK million | 2004 | 2003 | 2004 | 2003 | 2002 |
| Profit for the period from life insurance operations | 653 | 428 | 1 300 | 904 | (137) |
| - Goodwill amortisation 3) | 25 | 25 | 101 | 101 | 101 |
| Net profit from life insurance operations | 628 | 403 | 1 199 | 803 | (238) |
| Net profit/(loss) from unit linked activities | 16 | (42) | 17 | (42) | (33) |
| Net profit from Life Insurance and Pensions | 645 | 360 | 1 216 | 760 | (271) |

| Balance sheets 1) | | Life | insurance |
|---|---------|-----------|-----------|
| | | Pro forma | Pro forma |
| | 31 Dec. | 31 Dec. | 31 Dec. |
| Amounts in NOK million | 2004 | 2003 | 2002 |
| Financial assets | 158 387 | 140 243 | 126 650 |
| Accounts receivable | 1 916 | 2 175 | 4 025 |
| Other assets | 1 962 | 5 283 | 2 720 |
| Prepaid expenses and accrued income | 2 726 | 2 467 | 2 211 |
| Total assets | 164 991 | 150 168 | 135 606 |
| Paid-in capital | 2 343 | 2 343 | 2 343 |
| Retained earnings | 4 812 | 3 512 | 3 512 |
| Subordinated and perpetual subordinated loan capital securities | 2 449 | 2 663 | 3 052 |
| Securities adjustment reserve | 3 538 | 2 448 | 0 |
| Insurance provisions | 149 790 | 135 135 | 125 221 |
| Provisions for commitments | 659 | 756 | 35 |
| Liabilities | 836 | 2 792 | 1 281 |
| Accrued expenses and prepaid income | 564 | 519 | 162 |
| Total equity and liabilities | 164 991 | 150 168 | 135 606 |
| Market value above acquisition cost of bonds held to maturity | 3 935 | 2 842 | 924 |

Note 5 - Life Insurance and Pensions (continued)

2)

1) The profit and loss accounts and balance sheets for life insurance operations have been prepared in conformity with general accounting principles and regulations for the annual accounts of insurance companies issued by Kredittilsynet.

| Breakdown of profit and loss accounts | | Life insurance | | | |
|---|-------------|----------------|-----------|-----------|-----------|
| | | Pro forma | | Pro forma | Pro forma |
| | 4th quarter | 4th quarter | Full year | full year | full year |
| Amounts in NOK million | 2004 | 2003 | 2004 | 2003 | 2002 |
| Administration result a) | (287) | (58) | (387) | (190) | (242) |
| Interest result b) | 802 | 2 829 | 4 137 | 5 501 | (2 793) |
| Risk result before additional provisions for disability | 39 | (113) | (84) | (122) | 137 |
| Total | 554 | 2 658 | 3 666 | 5 189 | (2 898) |
| Transferred from/(to) security reserve | 3 | (10) | 0 | (17) | 52 |
| Additional provisions for disability ^{c)} | 83 | 245 | 228 | 781 | 206 |
| Result from other activities/other provisions b) | 245 | 44 | 131 | (72) | (79) |
| Profits for distribution d) | 719 | 2 448 | 3 569 | 4 319 | (3 131) |
| Transferred from/(to) additional allocations | (300) | (925) | (300) | (925) | 2 796 |
| Funds transferred to policyholders | (74) | 918 | 2 033 | 2 254 | 31 |
| Result of ordinary operations | 492 | 605 | 1 236 | 1 140 | (366) |

- a) Administration result was in fourth quarter 2004 charged with NOK 250 million in restructuring costs, in connection with the merger between Vital Forsikring ASA and Gjensidige NOR Spareforsikring ASA.
- b) Including profit to owner before taxes from sale of operations within non-life and group life insurance with total NOK 255 million in fourth quarter 2004.
- c) NOK 140 million has been allocated to strengthen the premium reserve to cover insurance claims in 2004. Further allocations of NOK 140 million are scheduled for 2005.

| d) | Specification of profits for distribution | 719 | 2 448 | 3 569 | 4 319 | (3 131) |
|----|---|-------|------------|-------|-------|---------|
| | Of which profit for operations subject to profit sharing | 461 | 2 395 | 3 426 | 4 379 | (3 082) |
| | funds transferred to/(from) policyholders | (74) | 918 | 2 033 | 2 254 | 31 |
| | - funds transferred from/(to) additional allocations | (300) | (925) | (300) | (925) | 2 796 |
| | - profits for allocation to the owner and taxes | 235 | <i>552</i> | 1 093 | 1 200 | (317) |
| | Of which profit from operations not subject to profit sharing | 257 | 53 | 143 | (61) | (49) |

Profits for allocation to the owner and taxes for life insurance operations subject to profit sharing include:

- return on equity, subordinated loan capital and the security reserve, calculated as the company's return on capital, less accrued interest on subordinated loans and allocations to the security reserve
- margin on policyholders' funds
- margin on effective risk premium adjusted for survival risk on contracts providing sufficient profits

According to regulations, profits for allocation to the owner and taxes cannot exceed 35 per cent of profits for operations subject to profit sharing. If this figure is negative, the entire amount should be charged to the owner. Total profits to the owner and taxes also include profits from operations not subject to profit sharing.

3) Goodwill is amortised over 10 years.

| Key figures | | | Life Insu | urance and | Pensions |
|--|-------------|-------------|-----------|------------|-----------|
| | | Pro forma | | Pro forma | Pro forma |
| | 4th quarter | 4th quarter | Full year | full year | full year |
| Per cent Per cent | 2004 | 2003 | 2004 | 2003 | 2002 |
| Recorded return 1) | 1.5 | 3.1 | 6.5 | 7.9 | 1.6 |
| Value-adjusted return excl. unrealised gains on long-term securities 1) | 2.5 | 2.8 | 7.1 | 9.7 | 1.5 |
| Value-adjusted return incl. unrealised gains on long-term securities 1) | 2.7 | 3.1 | 7.7 | 11.0 | 2.0 |
| Return on equity after taxes ^{2) 3)} | 28.0 | 27.9 | 17.9 | 13.7 | (5.9) |
| Expenses in per cent of policyholders' funds 1) 2) 4) | 0.87 | 1.01 | 0.90 | 0.96 | 1.05 |
| Capital adequacy ratio 1)5) | 14.1 | 13.8 | 14.1 | 13.8 | 15.3 |
| Core capital ratio 1) 5) | 10.7 | 9.6 | 10.7 | 9.6 | 10.1 |
| Policyholders' funds, life insurance operations (NOK billion) 5) 6) | 152 | 137 | 152 | 137 | 125 |
| Asset under management, unit linked operations (NOK billion) 5) | 10 | 7 | 10 | 7 | 4 |
| Solvency margin capital in per cent of solvency capital requirement 1) 5) 7) | 159 | 153 | 159 | 153 | 155 |

- 1) Life insurance operations.
- 2) Figures are annualised.
- 3) Calculated on the basis of allocated risk capital.
- 4) Expenses charged to the administration result.
- 5) Figures at end of period.
- 6) Policyholders' funds include insurance provisions and 75 per cent of the securities adjustment reserve.
- 7) Solvency margin capital is measured against the solvency margin requirement, which is linked to the company's insurance commitments. The solvency margin requirements for Norwegian life insurance companies are subject to regulations laid down by the Ministry of Finance on 19 May 1995.

Note 5 - Life Insurance and Pensions (continued)

Solvency capital

The solvency capital consists of the securities adjustment reserve, additional allocations, the security reserve, equity, subordinated loan capital and perpetual subordinated loan capital securities and unrealised gains on long-term securities. All these elements, with the exception of part of the security reserve, can be used to meet the guaranteed rate of return on policyholders' funds.

| | | Life | insurance |
|--|----------|-----------|-----------|
| | | Pro forma | Pro forma |
| | 31. des. | 31. des. | 31. des. |
| Amounts in NOK million | 2004 | 2003 | 2002 |
| Securities adjustment reserve | 3 538 | 2 448 | 0 |
| Additional allocations | 2 357 | 2 050 | 1 211 |
| Security reserve | 197 | 197 | 180 |
| Equity | 7 156 | 5 856 | 5 856 |
| Subordinated loan capital and perpetual subordinated loan capital securities | 2 449 | 2 662 | 3 052 |
| Unrealised gains on long-term securities | 3 935 | 2 842 | 924 |
| Total solvency capital | 19 630 | 16 056 | 11 223 |
| Guaranteed return on policyholders' funds | 5 271 | 4 936 | 4 691 |

Note 6 - Operating expenses

| | | | | DnB N | OR Group |
|---|-------------|-------------|-----------|-----------|-----------|
| | | Pro forma | | Pro forma | Pro forma |
| | 4th quarter | 4th quarter | Full year | full year | full year |
| Amounts in NOK million | 2004 | 2003 | 2004 | 2003 | 2002 |
| Ordinary salaries 1) | 1 158 | 1 261 | 4 590 | 4 836 | 4 550 |
| Employer's national insurance contributions | 133 | 149 | 686 | 712 | 691 |
| Pension expenses | 174 | 230 | 683 | 666 | 456 |
| Social expenses | 69 | 122 | 274 | 363 | 308 |
| Total salaries and other ordinary personnel expenses | 1 534 | 1 762 | 6 233 | 6 577 | 6 005 |
| Fees | 103 | 162 | 482 | 526 | 576 |
| EDP expenses | 295 | 294 | 1 341 | 1 361 | 1 271 |
| Postage, telecommunications and office supplies 1) | 157 | 160 | 636 | 671 | 681 |
| Marketing and public relations | 156 | 115 | 441 | 451 | 477 |
| Travel expenses | 39 | 57 | 170 | 194 | 219 |
| Reimbursement to Norway Post for transactions executed | 161 | 180 | 574 | 563 | 491 |
| Training expenses | 7 | 9 | 39 | 46 | 56 |
| Sundry administrative expenses | 56 | 34 | 180 | 169 | 176 |
| Total administrative expenses | 974 | 1 012 | 3 864 | 3 982 | 3 947 |
| Goodwill amortisation | 123 | 140 | 509 | 550 | 437 |
| Other depreciation | 138 | 163 | 558 | 649 | 640 |
| Total depreciation | 261 | 304 | 1 067 | 1 200 | 1 077 |
| Operating expenses on properties and premises ¹⁾ | 238 | 187 | 946 | 878 | 900 |
| Operating expenses on machinery, vehicles and office equipment | 24 | 37 | 77 | 103 | 81 |
| Miscellaneous ordinary operating expenses | 92 | 79 | 319 | 453 | 526 |
| Total sundry ordinary operating expenses | 354 | 303 | 1 342 | 1 433 | 1 508 |
| Allocations to employee funds | 139 | 85 | 139 | 114 | 46 |
| Restructuring expenses | 0 | 13 | 930 | 38 | 299 |
| Losses on the sale of fixed assets | 3 | 5 | 12 | 28 | 10 |
| Write-downs/(reversals of write-downs) on rental contracts and fixed assets | (3) | 24 | 1 | 40 | 39 |
| Total other expenses | 139 | 127 | 1 082 | 219 | 394 |
| Total operating expenses | 3 263 | 3 508 | 13 588 | 13 410 | 12 931 |

¹⁾ Total expenses from operations in Gjensidige NOR Driftspartner and Gjensidige NOR Markedsstøtte are included in these line items as from the first quarter of 2004, represented NOK 60 million per quarter.

Note 6 - Operating expenses (continued)

Last five quarters **DnB NOR Group** Pro forma 4th quarter 3rd quarter 2nd quarter 1st quarter 4th quarter Amounts in NOK million Ordinary salaries 1) 1 158 1 114 1 100 1 218 1 261 Employer's national insurance contributions Pension expenses Social expenses Total salaries and other ordinary personnel expenses 1 534 1 5 1 9 1 501 1 679 1 762 Fees EDP expenses Postage, telecommunications and office supplies 1) Marketing and public relations Travel expenses Reimbursement to Norway Post for transactions executed Training expenses Sundry administrative expenses Total administrative expenses 1 004 1 012 Goodwill amortisation Other depreciation **Total depreciation** Operating expenses on properties and premises 1) Operating expenses on machinery, vehicles and office equipment Miscellaneous ordinary operating expenses Total sundry ordinary operating expenses Allocations to employee funds Restructuring expenses Losses on the sale of fixed assets Write-downs/(reversals of write-downs) on rental contracts and fixed assets (3) Total other expenses Total operating expenses 3 263 2 979 3 068 4 278 3 508

Note 7 - Restructuring provisions

| | | | | DnB N | NOR Group |
|--------------------------------|---------|-------------------|------------|---------|-----------|
| | | Accrued | New | | Pro forma |
| | 31 Dec. | expenses | provisions | 31 Dec. | 31 Dec. |
| Amounts in NOK million | 2004 | 2004 | 2004 1) | 2003 | 2002 |
| DnB NOR merger *) | 958 | 828 | 930 | 856 | 0 |
| Other restructuring provisions | 40 | 56 | 0 | 97 | 266 |
| Total | 998 | 885 ²⁾ | 930 | 953 | 266 |
| *) Of which: IT | | 259 | | | |
| Staff cuts | | 452 | | | |
| Real estate | | 55 | | | |
| Other | | 61 | | | |

¹⁾ In March 2004, the Board of Directors of DnB NOR ASA approved a restructuring plan for the integration of DnB NOR. The provisions represent 50 per cent of total restructuring provisions in the DnB NOR merger.

¹⁾ Total expenses from operations in Gjensidige NOR Driftspartner and Gjensidige NOR Markedsstøtte are included in these line items as from the first quarter of 2004, represented NOK 60 million per quarter.

²⁾ In addition, a total of NOK 74 million was utilised in 2003 concerning the DnB NOR merger.

Note 8 - Number of employees/full-time positions 1) 2)

| | | | | DnB N | OR Group |
|--|-------------|-------------|-----------|-----------|-----------|
| | | Pro forma | | Pro forma | Pro forma |
| | 4th quarter | 4th quarter | Full year | full year | full year |
| | 2004 | 2003 | 2004 | 2003 | 2002 |
| Number of employees at end of period | 10 359 | 11 678 | 10 359 | 11 678 | 11 971 |
| Number of employees calculated on a full-time basis at end of period | 9 963 | 11 044 | 9 963 | 11 044 | 11 233 |
| Average number of employees | 10 408 | 11 690 | 10 831 | 11 950 | 11 987 |
| Average number of employees calculated on a full-time basis | 10 034 | 11 123 | 10 390 | 11 341 | 11 281 |

¹⁾ The full-year pro forma 2003 figures include 456 full-time positions in Elcon, Gjensidige NOR Fondsforsikring and Postbanken Eiendomsmegling. These subsidiaries have been sold or sales contracts have been agreed upon during the first half of 2004.

Note 9 – Net losses on loans and guarantees

| | | | | DnB N | OR Group |
|---|-------------|-------------|-----------|-----------|-----------|
| | | Pro forma | | Pro forma | Pro forma |
| | 4th quarter | 4th quarter | Full year | full year | full year |
| Amounts in NOK million | 2004 | 2003 | 2004 | 2003 | 2002 |
| Specification of net losses | | | | | |
| Write-offs ^{a)} | 148 | 207 | 507 | 725 | 461 |
| Increase in specified loan-loss provisions b) | 124 | 44 | 378 | 288 | 283 |
| New specified loan-loss provisions c) | 17 | 334 | 518 | 1 657 | 1 076 |
| Total new specified provisions | 289 | 585 | 1 403 | 2 671 | 1 820 |
| Reassessed specified provisions d) | 125 | 200 | 924 | 509 | 371 |
| Total specified provisions | 164 | 385 | 479 | 2 162 | 1 449 |
| Recoveries on commitments previously written off ^{e)} | 94 | 68 | 312 | 276 | 425 |
| Increase in unspecified provisions during the period ^{f)} | 0 | (42) | 0 | 5 | 0 |
| Net losses on loans and guarantees | 70 | 276 | 167 | 1 891 | 1 023 |
| Specification of changes | | | | | |
| Increase in/(reversals on) specified provisions b) and c) minus d) and g) | (87) | (65) | (865) | 773 | 343 |
| + Change in unspecified provisions f) | 0 | (42) | 0 | 5 | 0 |
| + Write-offs covered by specified provisions made in previous years ^{g)} | 103 | 244 | 837 | 664 | 644 |
| + Write-offs not covered by specified provisions made in previous years ^{a)} | 148 | 207 | 507 | 725 | 461 |
| - Recoveries on commitments previously written off ^{e)} | 94 | 68 | 312 | 276 | 425 |
| Net losses on loans and guarantees | 70 | 276 | 167 | 1 891 | 1 023 |
| Of which net losses/(reversals) on guarantees | 21 | (25) | 15 | (7) | 35 |

a)-g) Show connections between the items.

²⁾ Elcon was sold on 30 March 2004, representing 464 employees, corresponding to 441 full-time positions. Gjensidige NOR Fondsforsikring was sold during the second quarter of 2004, representing eight full-time positions. 209 full-time-positions from the former joint venture companies Gjensidige NOR Driftspartner and Gjensidige NOR Markedsstøtte are included as from 1 January 2004.

a) and e) Losses on commitments taken over from Elcon have been charged to the accounts of DnB NOR Bank ASA, but netted against gains on the sale of Elcon in the accounts of the banking group and the consolidated accounts of the DnB NOR Group.

Note 10 - Net losses on loans and guarantees for principal sectors

| | | | | DnB N | OR Group |
|--|-------------|-------------|-----------|-----------|-----------|
| | | Pro forma | | Pro forma | Pro forma |
| | 4th quarter | 4th quarter | Full year | full year | full year |
| Amounts in NOK million | 2004 | 2003 | 2004 | 2003 | 2002 |
| Retail customers | (76) | 5 | 57 | 271 | 224 |
| International shipping | (7) | (27) | (46) | (60) | (110) |
| Real estate | 19 | (3) | 7 | 67 | 183 |
| Manufacturing | 61 | 68 | (101) | 342 | 236 |
| Services and management | 13 | (31) | (215) | 319 | 235 |
| Trade | (5) | 47 | 51 | 141 | 105 |
| Oil and gas | (7) | (2) | (43) | (3) | (65) |
| Transportation and communication | 2 | 20 | 25 | 69 | 15 |
| Building and construction | 9 | 93 | 62 | 156 | 15 |
| Power and water supply | 0 | 0 | 0 | 0 | (3) |
| Fishing | 44 | 23 | 179 | 128 | 59 |
| Other sectors | 10 | 83 | 184 | 450 | 129 |
| Total customers | 63 | 276 | 160 | 1 881 | 1 023 |
| Credit institutions | 7 | 5 | 7 | 5 | 0 |
| Change in unspecified provisions | 0 | (5) | 0 | 5 | 0 |
| Total net losses/(reversals) on loans and guarantees | 70 | 276 | 167 | 1 891 | 1 023 |

The breakdown into principal sectors is based on standardised sector and industry categories set up by Statistics Norway. Customers are classified according to their main line of business.

Note 11 – Lending to principal sectors 1)

| | | DnB NO | OR Group |
|----------------------------------|---------|---------|----------------------|
| | 31 Dec. | 31 Dec. | Pro forma 31 Dec. |
| Amounts in NOK million | 2004 | 2003 | 2002 |
| Retail customers | 330 785 | 301 579 | 253 332 |
| International shipping | 32 003 | 31 167 | 25 841 |
| Real estate | 82 900 | 82 155 | 74 018 |
| Manufacturing | 20 422 | 24 758 | 26 593 |
| Services and management | 30 569 | 36 613 | 35 766 |
| Trade | 21 207 | 23 849 | 21 193 |
| Oil and gas | 4 811 | 4 238 | 4 073 |
| Transportation and communication | 12 966 | 14 026 | 13 546 |
| Building and construction | 6 239 | 8 428 | 7 417 |
| Power and water supply | 4 725 | 6 276 | 8 027 |
| Fishing | 8 973 | 10 440 | 7 432 |
| Hotels and restaurants | 3 622 | 4 113 | 2 453 |
| Agriculture and forestry | 4 455 | 4 749 | 2 511 |
| Central and local government | 1 424 | 2 094 | 5 387 |
| Other sectors | 7 797 | 6 731 | 4 128 |
| Total lending to customers | 572 898 | 561 217 | 491 718 |

¹⁾ Loans after specified provisions.

The breakdown into principal sectors is based on standardised sector and industry categories set up by Statistics Norway. Customers are classified according to their main line of business.

Note 12 - Non-performing and doubtful commitments

| | | | | | | | | DnB NO | R Group |
|-------------------------------|---------|-------------|-----------|---------|-------------|-----------|---------|---------|-----------|
| | Ret | ail custome | rs | Corpo | rate custom | iers | | Total | |
| | | | Pro forma | | | Pro forma | | | Pro forma |
| | 31 Dec. | 31 Dec. | 31 Dec. | 31 Dec. | 31 Dec. | 31 Dec. | 31 Dec. | 31 Dec. | 31 Dec. |
| Amounts in NOK million | 2004 | 2003 | 2002 | 2004 | 2003 | 2002 | 2004 | 2003 | 2002 |
| Non-performing commitments | | | | | | | | | |
| Before specified provisions | 2 844 | 3 064 | 2 559 | 4 051 | 6 989 | 3 348 | 6 895 | 10 053 | 5 906 |
| After specified provisions 1) | 2 079 | 2 143 | 1 769 | 2 117 | 4 388 | 1 852 | 4 196 | 6 531 | 3 622 |
| Doubtful commitments | | | | | | | | | |
| Before specified provisions | 279 | 436 | 413 | 2 181 | 2 366 | 1 563 | 2 460 | 2 802 | 1 976 |
| After specified provisions 1) | 207 | 317 | 276 | 1 571 | 1 553 | 956 | 1 778 | 1 870 | 1 232 |

¹⁾ Includes provisions for losses on lending to credit institutions.

Note 13 – Intangible assets

| | | DnB NC | R Group |
|-------------------------|---------|---------|-----------|
| | | | Pro forma |
| | 31 Dec. | 31 Dec. | 31 Dec. |
| Amounts in NOK million | 2004 | 2003 | 2002 |
| Goodwill | 4 789 | 5 601 | 5 309 |
| Systems development | 27 | 172 | 164 |
| Postbanken brand name | 50 | 62 | 74 |
| Deferred tax assets | 692 | 642 | 1 154 |
| Other intangible assets | 15 | 7 | 31 |
| Total intangible assets | 5 573 | 6 484 | 6 733 |

Note 14 - Equity

| | DnB NO | OR Group |
|--|-----------|-----------|
| | Full year | Full year |
| Amounts in NOK million | 2004 | 2003 |
| Shareholders' equity as at 1 January | 42 115 | 26 117 |
| Minority interests | 2 | |
| Reversal of dividends 2003 ¹⁾ | 10 | |
| Share issue ²⁾ | 568 | |
| Merger between DnB and Gjensidige NOR | | |
| Share issue | | 13 647 |
| Issue costs after taxes | | 144 |
| Profit in Gjensidige NOR | | 2 564 |
| First-year goodwill amortisation | | 135 |
| Profit for the period | 7 388 | 3 017 |
| Dividends | 3 415 | 2 9 1 9 |
| Exchange rate movements | (71) | (32) |
| Shareholders' equity as at 31 December | 46 598 | 42 115 |

¹⁾ Allocations to cover dividends relating to subscription rights not exercised.

²⁾ In accordance with the current subscription rights programme, employees subscribed for 12 929 907 shares at NOK 32.83 per share in the first quarter of 2004 and 5 181 408 shares at NOK 27.95 per share in the fourth quarter of 2004.

Note 15 - Capital adequacy

| | | DnB NC | OR Group Pro forma |
|---|-----------------|-----------------|-----------------------|
| Amounts in NOK million | 31 Dec. 2004 | 31 Dec. 2003 | 31 Dec. 2002 |
| Share capital | 13 271 | 13 090 | 13 090 |
| Other equity | 33 327 | 29 025 | 26 595 |
| Total equity | 46 598 | 42 115 | 39 685 |
| Perpetual subordinated loan capital securities ^{1) 2)} | 5 531 | 5 476 | 5 440 |
| Reductions | | | |
| Pension funds above pension commitments | (1 141) | (1 354) | (940) |
| Goodwill | (4 902) | (5 728) | (5 756) |
| Deferred tax assets | (728) | (808) | (1 179) |
| Other intangible assets | (299) | (431) | (446) |
| Core capital | 45 059 | 39 270 | 36 802 |
| Perpetual subordinated loan capital 1) 2) | 5 367 | 6 154 | 7 014 |
| Term subordinated loan capital ²⁾ | 13 538 | 11 945 | 8 682 |
| Net supplementary capital | 18 905 | 18 099 | 15 696 |
| Deductions | 455 | 870 | 1 240 |
| Total eligible primary capital 3) | 63 509 | 56 499 | 51 258 |
| Total risk-weighted volume | 591 906 | 579 445 | 516 664 |
| Core capital ratio (per cent) | 7.6 | 6.8 | 7.1 |
| Capital ratio (per cent) | 10.7 | 9.8 | 9.9 |

¹⁾ Perpetual subordinated loan capital securities can represent up to 15 per cent of core capital. The excess will qualify as perpetual supplementary capital.

All figures are presented in accordance with rules prevailing at the time in question.

Note 16 – Business areas 1)

| Profit and loss accounts | , full year | 2) | | | | | | | | | DnB NOR | Group |
|-----------------------------|-------------|----------|-----------|--------|--------|--------|-----------|----------|------------|----------|-----------|----------|
| | | | | | | | Pre-tax o | perating | Net losses | on loans | | |
| | Net i | interest | Net o | ther | Oper | ating | profit/ | (loss) | and lon | g-term | Pre-tax o | perating |
| | inc | come | operating | income | expe | nses | before | losses | secur | rities | profit/ | (loss) |
| Amounts in NOK million | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 |
| Corporate Banking | 5 786 | 5 897 | 2 206 | 2 212 | 3 203 | 3 295 | 4 789 | 4 814 | 2 | 1 467 | 4 787 | 3 346 |
| Retail Banking | 7 171 | 6 886 | 2 755 | 2 555 | 6 519 | 7 028 | 3 407 | 2 412 | 87 | 247 | 3 320 | 2 165 |
| DnB NOR Markets | 268 | 466 | 2 242 | 2 035 | 1 090 | 1 171 | 1 419 | 1 329 | (3) | (1) | 1 422 | 1 331 |
| Life Insurance and Pensions | 0 | 0 | 1 263 | 1 062 | 0 | 0 | 1 263 | 1 062 | 0 | 0 | 1 263 | 1 062 |
| Asset Management | 13 | 45 | 925 | 828 | 681 | 692 | 258 | 181 | 0 | 0 | 258 | 181 |
| Discontinuing operations | 257 | 829 | 1 025 | 144 | 151 | 529 | 1 131 | 443 | 23 | 172 | 1 108 | 270 |
| Other operations 3) | (280) | (334) | (243) | (533) | 1 945 | 694 | (2 468) | (1 561) | (49) | (218) | (2 419) | (1 343) |
| DnB NOR Group | 13 214 | 13 789 | 10 173 | 8 302 | 13 588 | 13 410 | 9 798 | 8 681 | 60 | 1 667 | 9 738 | 7 014 |

Profit and loss accounts, fourth quarter 2)

| | | | | | | | 110 1010 | porating | | 011 100110 | | |
|-----------------------------|-------|---------|-----------|--------|-------|--------|----------|----------|----------|------------|-----------|----------|
| | Net i | nterest | Net o | ther | Oper | ating | profit/ | (loss) | and long | g-term | Pre-tax o | perating |
| | inc | ome | operating | income | expe | nses | before | losses | secur | ities | profit/ | (loss) |
| | 4th q | uarter | 4th qu | ıarter | 4th q | uarter | 4th qu | uarter | 4th qu | arter | 4th qu | ıarter |
| Amounts in NOK million | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 |
| Corporate Banking | 1 402 | 1 455 | 686 | 613 | 786 | 847 | 1 301 | 1 220 | 54 | 234 | 1 247 | 986 |
| Retail Banking | 1 832 | 1 624 | 696 | 645 | 1 642 | 1 851 | 886 | 418 | (25) | 40 | 911 | 379 |
| DnB NOR Markets | 56 | 62 | 630 | 542 | 274 | 282 | 412 | 321 | 0 | 0 | 412 | 321 |
| Life Insurance and Pensions | 0 | 0 | 499 | 537 | 0 | 0 | 499 | 537 | 0 | 0 | 499 | 537 |
| Asset Management | 3 | 9 | 242 | 233 | 172 | 165 | 73 | 77 | 0 | 0 | 73 | 77 |
| Discontinuing operations | (1) | 215 | (18) | 34 | 7 | 150 | (27) | 99 | 0 | 41 | (27) | 58 |
| Other operations | 24 | (65) | 1 | (230) | 382 | 213 | (358) | (508) | (15) | (234) | (343) | (274) |
| DnB NOR Group | 3 314 | 3 299 | 2 736 | 2 374 | 3 263 | 3 508 | 2 787 | 2 165 | 15 | 81 | 2 772 | 2 083 |

Pre-tax operating

Net losses on loans

²⁾ Calculations of capital adequacy include a total of NOK 657 million in subordinated loan capital in life insurance operations and associated companies, in addition to subordinated loan capital in the Group's balance sheet.

³⁾ Primary capital and nominal amounts used in calculating risk-weighted volume deviate from figures in the DnB NOR Group's accounts as a different consolidation method ("pro rata consolidation") is used in calculating capital adequacy.

Note 16 - Business areas 1) (continued)

Main balance sheet items, average balances 2)

DnB NOR Group

| | Inte | erest | | | | | | | | | | |
|-----------------------------|-----------|--------------|-----------|------------|--------|---------------------|----------|--------------------|----------|------------------------|---------|---------------------|
| | on alloca | ited capital | | | | | Net le | nding | | | Assets | under |
| | (NOK | million) | Allocated | capital 4) | BIS ca | oital ⁵⁾ | to custo | mers ⁶⁾ | Customer | deposits ⁶⁾ | manage | ement ⁷⁾ |
| Amounts in NOK billion | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 |
| Corporate Banking | 393.8 | 765.2 | 18.9 | 17.8 | 21.9 | 21.7 | 246.8 | 248.7 | 165.4 | 158.6 | | |
| Retail Banking | 157.9 | 295.6 | 7.6 | 6.9 | 11.5 | 10.1 | 302.1 | 260.5 | 186.2 | 180.4 | | |
| DnB NOR Markets | 37.4 | 85.8 | 1.8 | 2.0 | 1.9 | 2.0 | 1.4 | 1.5 | 9.4 | 10.1 | | |
| Life Insurance and Pensions | 147.0 | 283.0 | 7.1 | 6.6 | 4.2 | 3.9 | | | | | 154.5 | 136.7 |
| Asset Management | 19.2 | 37.4 | 0.9 | 0.9 | - | - | | | | | 482.4 | 433.4 |
| Discontinuing operations | | | | | | | 7.1 | 24.8 | 0.1 | 0.4 | | |
| Other operations 3) | | | 9.6 | 8.2 | 1.6 | 2.4 | 15.2 | 2.5 | (6.0) | (6.1) | (140.6) | (120.0) |
| DnB NOR Group | | | 46.0 | 42.2 | 41.1 | 40.0 | 572.5 | 538.0 | 355.1 | 343.4 | 496.4 | 450.1 |

Key figures

| | Cost/income | ratio excl. | Ratio of o | deposits | Return on | | | | | | |
|-----------------------------|-----------------------|-------------|------------|------------|-----------|----------|--------------|------|---------------------|--------|--|
| | goodwill amortisation | | to len | to lending | | n equity | equity (BIS) | | Full-time positions | | |
| Per cent | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | |
| Corporate Banking | 40.0 | 40.6 | 67.0 | 63.8 | 18.2 | 13.6 | 16.0 | 11.7 | 1 831 | 1 951 | |
| Retail Banking | 65.4 | 74.2 | 61.6 | 69.2 | 31.5 | 22.7 | 21.3 | 16.4 | 4 288 | 4 660 | |
| DnB NOR Markets | 43.4 | 46.8 | | | 56.9 | 48.1 | 53.2 | 47.6 | 531 | 610 | |
| Life Insurance and Pensions | | | | | 17.9 | 13.7 | 28.5 | 20.8 | 926 | 1 022 | |
| Asset Management | 72.5 | 79.2 | | | 20.1 | 15.1 | - | - | 310 | 359 | |
| Discontinuing operations | | | | | | | | | 5 | 456 | |
| Other operations | | | | | | | | | 2 073 8) | 1 986 | |
| DnB NOR Group | 53.4 | 57.0 | 62.0 | 63.8 | 16.1 | 12.7 | 17.1 | 12.7 | 9 963 | 11 044 | |

¹⁾ Figures for 2003 are pro forma.

²⁾ Figures for the business areas are based on internal management reporting. The figures have been restated in accordance with the Group's current principles for allocating costs and capital between business areas. The management principles applied have been coordinated, thus the figures are not comparable with figures for previous periods for either DnB or Gjensidige NOR. In 2004, changes were made in the allocation of certain items between the business areas and the method for allocating capital to Life Insurance and Pensions. Historical figures have been adjusted correspondingly.

| 3) | Other operations: | operations: Net other Net interest income operating income Operating expenses | | avnanaa. | Pre-tax o profit/ before | (loss) | Net losses on loans and long-term | | Pre-tax operating | | | | | |
|----|------------------------|---|-------------|-----------|--------------------------------|------------|--------------------------------------|---------------|-------------------|--------|------------|---------|---------------|--|
| | | ivel interest | l iricorrie | operaurig | iricorrie | Uperaung e | experises | <i>Delore</i> | losses | securi | securities | | profit/(loss) | |
| | Amounts in NOK million | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | |
| | Group Centre *) | (256) | (299) | 692 | 577 | 2 151 | 1 027 | (1 715) | (748) | (56) | (219) | (1 659) | (529) | |
| | Double entries | 9 | (13) | (731) | (654) | 0 | 2 | (723) | (670) | 0 | 0 | (723) | (670) | |
| | Eliminations | (33) | (22) | (204) | (456) | (206) | (335) | (31) | (143) | 6 | 2 | (38) | (144) | |
| | Total | (280) | (334) | (243) | (533) | 1 945 | 694 | (2 468) | (1 561) | (49) | (218) | (2 419) | (1 343) | |

^{*)} Total external income and expenses from operations in Gjensidige NOR Driftspartner are included in these items as from the first quarter of 2004, representing NOK 58 million per quarter.

Eliminations refer mainly to internal deliveries between the support units Human Resources and Group Services, IT and Payment Services and the business areas. Further, intercompany transactions and possible gains and losses on transactions between companies in the Group are eliminated. The elimination of double entries concerns net profits on customer business carried out in cooperation between DnB NOR Markets and other business areas and taken to income in both areas.

| Group Centre - pre-tax operating profit/(loss) in NOK million | 2004 | 2003 |
|--|---------|-------|
| Restructuring provisions, DnB NOR merger | (930) | |
| Goodwill amortisation/ fair value adjustements | (614) | (689) |
| Funding costs, equity investments | (175) | (353) |
| Ownership-related expenses (costs relating to shareholders, investor relations, strategic planning etc.) | (146) | (101) |
| Unallocated pension expenses | (119) | (42) |
| Unallocated losses | (40) | |
| Allocation to employee funds (concerns employees in the Group centre) | (37) | (29) |
| Unallocated income from associated companies | 69 | |
| Income on equity investments | 168 | 418 |
| Income on unallocated capital | 201 | 352 |
| Other | (34) | (84) |
| Pre-tax operating profit/(loss) | (1 659) | (529) |

⁴⁾ The figures include the average capital requirement for the period. The allocation of capital is based on DnB NOR's internal management model, which includes credit, market, insurance, liquidity and operational risk for each business area. In addition, capital is maintained to comply with statutory requirements, cover uncertainty in risk estimates and serve as a buffer to meet future needs.

⁵⁾ BIS capital is estimated at 7 per cent of average risk-weighted volume for the business areas.

⁶⁾ Net lending to customers includes lending to credit institutions with NOK 13.6 billion in 2004 and NOK 1.4 billion in 2003. Customer deposits includes deposits from credit institutions with NOK 5.1 billion in 2004 and 5.2 billion in 2003. Deposits with and from banks are not included.

⁷⁾ The "other operations" line includes assets managed by Asset Management on behalf of Life Insurance and Pensions, representing NOK 140.6 billion in 2004 and NOK 119.6 billion in 2003

^{8) 209} full-time positions in the former joint venture companies Gjensidige NOR Driftsparter and Gjensidige NOR Markedsstøtte are included as from 1 January 2004.

Note 17 – Profit and balance sheet trends

| Profit and loss accounts | | | | DnB N | OR Group Pro forma |
|---|---------------------|---------------------|---------------------|---------------------|-----------------------|
| Amounts in NOK million | 4th quarter 2004 | 3rd quarter 2004 | 2nd quarter 2004 | 1st quarter 2004 | 4th quarter 2003 |
| Net interest income and credit commissions | 3 314 | 3 308 | 3 293 | 3 298 | 3 299 |
| Dividends | 25 | 18 | 89 | 14 | 47 |
| Net profit from Life Insurance and Pensions | 645 | 197 | 197 | 178 | 360 |
| Commissions and fees receivable | 1 758 | 1 672 | 1 708 | 1 708 | 1 747 |
| Commissions and fees payable | 514 | 529 | 547 | 544 | 591 |
| Net gain on foreign exchange and financial instruments | 488 | 344 | 395 | 453 | 492 |
| Sundry ordinary operating income | 340 | 294 | 373 | 390 | 306 |
| Gains on the sale of fixed assets | (6) | 28 | 20 | 979 | 13 |
| Net other operating income | 2 736 | 2 024 | 2 235 | 3 178 | 2 374 |
| Salaries and other ordinary personnel expenses | 1 534 | 1 519 | 1 501 | 1 679 | 1 762 |
| Administrative expenses | 974 | 905 | 981 | 1 004 | 1 012 |
| Depreciation | 261 | 255 | 261 | 290 | 304 |
| Sundry ordinary operating expenses | 354 | 294 | 319 | 374 | 303 |
| Other expenses | 139 | 5 | 6 | 931 | 127 |
| Total operating expenses | 3 263 | 2 979 | 3 068 | 4 278 | 3 508 |
| Pre-tax operating profit before losses | 2 787 | 2 353 | 2 460 | 2 199 | 2 165 |
| Net losses/(reversals) on loans etc. | 70 | (121) | 82 | 135 | 276 |
| Net gain on long-term securities | 55 | 24 | 13 | 15 | 195 |
| Pre-tax operating profit | 2 772 | 2 498 | 2 390 | 2 078 | 2 083 |
| Taxes | 469 | 675 | 645 | 561 | 513 |
| Profit for the period | 2 303 | 1 823 | 1 745 | 1 517 | 1 570 |
| Earnings per share | 1.74 | 1.38 | 1.32 | 1.16 | 1.20 |
| Diluted earnings per share | 1.73 | 1.37 | 1.31 | 1.15 | 1.19 |
| Average total assets | 743 951 | 747 641 | 745 941 | 727 687 | 689 051 |
| Balance sheets | | | | DnB N | OR Group |
| | 31 Dec. | 30 Sept. | 30 June | 31 March | 31 Dec. |
| Amounts in NOK million | 2004 | 2004 | 2004 | 2004 1) | 2003 |
| Assets | | | | | |
| Cash and deposits with central banks | 8 780 | 12 802 | 5 496 | 3 284 | 8 570 |
| Lending to and deposits with credit institutions | 21 870 | 24 346 | 65 725 | 60 336 | 28 331 |
| Net lending to customers | 569 364 | 562 608 | 554 117 | 544 165 | 557 503 |
| Repossessed assets | 538 | 580 | 414 | 460 | 576 |
| Commercial paper and bonds | 62 986 | 65 365 | 68 248 | 60 147 | 59 398 |
| Shareholdings etc. | 4 881 | 4 312 | 4 220 | 4 000 | 4 011 |
| Investments in Life Insurance and Pensions and associated companies | 8 651 | 8 119 | 7 861 | 7 722 | 7 365 |
| Other assets | 37 610 | 40 611 | 32 808 | 41 498 | 39 923 |
| Total assets | 714 680 | 718 744 | 738 889 | 721 611 | 705 677 |
| Liabilities and equity | | | | | |
| Loans and deposits from credit institutions | 48 940 | 63 501 | 98 964 | 75 509 | 78 497 |
| Deposits from customers | 355 316 | 349 654 | 351 733 | 341 469 | 335 576 |
| Securities issued | 192 410 | 192 310 | 192 101 | 192 386 | 181 649 |
| Other liabilities | 47 376 | 41 918 | 25 927 | 43 827 | 44 132 |
| Subordinated loan capital | 24 040 | 23 718 | 24 293 | 24 283 | 23 709 |
| Equity | 46 598 | 47 642 | 45 872 | 44 138 | 42 115 |
| Total liabilities and equity | 714 680 | 718 744 | 738 889 | 721 611 | 705 677 |

¹⁾ As from 31 March 2004, Elcon is no longer consolidated in the group accounts.

Note 18 - Profit and balance sheet trends excluding Elcon

| Profit and loss accounts | | DnB NOR Group Pro forma | | | | |
|---|---------------------|--------------------------------|---------------------|---------------------|---------------------|--|
| Amounts in NOK million | 4th quarter 2004 | 3rd quarter 2004 | 2nd quarter 2004 | 1st quarter 2004 | 4th quarter 2003 | |
| Net interest income and credit commisions | 3 314 | 3 308 | 3 293 | 3 061 | 3 096 | |
| Dividends | 25 | 18 | 89 | 14 | 47 | |
| Net profit from Life Insurance and Pensions | 645 | 197 | 197 | 178 | 360 | |
| Commissions and fees receivable | 1 758 | 1 672 | 1 708 | 1 691 | 1 730 | |
| Commissions and fees payable | 514 | 529 | 547 | 519 | 575 | |
| Net gain on foreign exchange and financial instruments | 488 | 344 | 395 | 455 | 493 | |
| Sundry ordinary operating income | 340 | 294 | 373 | 381 | 296 | |
| Gains on the sale of fixed assets | (6) | 28 | 20 | 979 | 13 | |
| Net other operating income | 2 736 | 2 024 | 2 235 | 3 178 | 2 364 | |
| Salaries and other ordinary personnel expenses | 1 534 | 1 519 | 1 501 | 1 606 | 1 679 | |
| Administrative expenses | 974 | 905 | 981 | 980 | 1 006 | |
| Depreciation | 261 | 255 | 261 | 279 | 293 | |
| Sundry ordinary operating expenses | 354 | 294 | 319 | 362 | 284 | |
| Other expenses | 139 | 5 | 6 | 931 | 127 | |
| Total operating expenses | 3 263 | 2 979 | 3 068 | 4 157 | 3 388 | |
| Pre-tax operating profit before losses | 2 787 | 2 353 | 2 460 | 2 082 | 2 072 | |
| Net losses/(reversals) on loans etc. | 70 | (121) | 82 | 103 | 234 | |
| Net gain on long-term securities | 55 | 24 | 13 | 15 | 195 | |
| Pre-tax operating profit | 2 772 | 2 498 | 2 390 | 1 993 | 2 032 | |
| Taxes | 469 | 675 | 645 | 535 | 469 | |
| Profit for the period | 2 303 | 1 823 | 1 745 | 1 458 | 1 563 | |
| Earnings per share | 1.74 | 1.38 | 1.32 | 1.11 | 1.19 | |
| Diluted earnings per share | 1.73 | 1.37 | 1.31 | 1.11 | 1.19 | |
| Average total assets | 743 951 | 747 641 | 745 941 | 727 687 | 687 955 | |
| Balance sheets | | DnB NOR Group | | | | |
| | 31 Dec. | 30 Sept. | 30 June | 31 March | 31 Dec. | |
| Amounts in NOK million | 2004 | 2004 | 2004 | 2004 | 2003 | |
| Assets | | | | | | |
| Cash and deposits with central banks | 8 780 | 12 802 | 5 496 | 3 284 | 8 570 | |
| Lending to and deposits with credit institutions | 21 870 | 24 346 | 65 725 | 60 336 | 53 065 | |
| Net lending to customers | 569 364 | 562 608 | 554 117 | 544 383 | 530 295 | |
| Repossessed assets | 538 | 580 | 414 | 620 | 601 | |
| Commercial paper and bonds | 62 986 | 65 365 | 68 248 | 60 147 | 59 398 | |
| Shareholdings etc. | 4 881 | 4 312 | 4 220 | 4 000 | 4 005 | |
| Investments in Life Insurance and Pensions and associated companies | 8 651 | 8 119 | 7 861 | 7 722 | 7 365 | |
| Other assets | 37 610 | 40 611 | 32 808 | 41 126 | 41 282 | |
| Total assets | 714 680 | 718 744 | 738 889 | 721 617 | 704 581 | |
| Liabilities and equity | | | | | | |
| Loans and deposits from credit institutions | 48 940 | 63 501 | 98 964 | 75 509 | 78 672 | |
| Deposits from customers | 355 316 | 349 654 | 351 733 | 341 469 | 335 293 | |
| Securities issued | 192 410 | 192 310 | 192 101 | 192 386 | 181 649 | |
| Other liabilities | 47 376 | 41 918 | 25 927 | 43 892 | 43 144 | |
| Subordinated loan capital | 24 040 | 23 718 | 24 293 | 24 283 | 23 709 | |
| Equity | 46 598 | 47 642 | 45 872 | 44 078 | 42 115 | |
| Total liabilities and equity | 714 680 | 718 744 | 738 889 | 721 617 | 704 581 | |

Profit and loss accounts DnB NOR ASA

| | 4th quarter | 4th quarter | Full year | Full year | Full year |
|--|-------------|-------------|-----------|-----------|-----------|
| Amounts in NOK million | 2004 | 2003 | 2004 | 2003 | 2002 |
| Interest income | 32 | 31 | 101 | 169 | 273 |
| Interest expenses | 47 | 57 | 229 | 276 | 360 |
| Net interest income and credit commissions | (15) | (26) | (128) | (107) | (87) |
| Dividends from group companies/group contributions | 7 881 | 3 629 | 7 881 | 3 629 | 3 504 |
| Commissions and fees payable | 0 | (23) | 8 | 4 | 11 |
| Net other operating income | 7 881 | 3 652 | 7 874 | 3 625 | 3 493 |
| Salaries and other ordinary personnel expenses | 15 | 18 | 37 | 19 | (3) |
| Administrative expenses | 22 | 5 | 102 | 63 | 79 |
| Sundry ordinary operating expenses | 3 | 2 | 7 | 7 | 5 |
| Other expenses | 0 | 0 | 7 | 0 | 0 |
| Total operating expenses | 40 | 25 | 153 | 89 | 81 |
| Pre-tax operating profit before losses | 7 826 | 3 601 | 7 592 | 3 429 | 3 325 |
| Net gain/(loss) on long-tem securities | 2 | 0 | 15 | 0 | (1) |
| Pre-tax operating profit | 7 828 | 3 601 | 7 607 | 3 429 | 3 324 |
| Taxes | 2 180 | 311 | 2 118 | 311 | 935 |
| Profit for the period | 5 648 | 3 290 | 5 489 | 3 118 | 2 389 |

Balance sheets DnB NOR ASA

| | 31 Dec. | 31 Dec. | 31 Dec. |
|--|---------|---------|---------|
| Amounts in NOK million | 2004 | 2003 | 2002 |
| Assets | | | |
| Deposits with DnB NOR Bank ASA | 4 021 | 1 423 | 2 267 |
| Lending to other group companies | 2 055 | 1 825 | 1 563 |
| Investments in group companies | 45 975 | 46 121 | 28 539 |
| Other receivables due from group companies | 8 110 | 6 103 | 3 517 |
| Other assets | 15 | 30 | 10 |
| Total assets | 60 177 | 55 502 | 35 896 |
| Liabilities and equity | | | |
| Loans from DnB NOR Bank ASA | 6 153 | 6 370 | 3 690 |
| Loans from other group companies | 1 994 | 2 420 | 1 844 |
| Other liabilities and provisions | 5 583 | 2 919 | 2 810 |
| Paid-in capital | 24 983 | 24 414 | 10 940 |
| Retained earnings | 21 463 | 19 379 | 16 612 |
| Total liabilities and equity | 60 177 | 55 502 | 35 896 |

